Attachment 8 – Questions and Answers

The following questions were submitted in writing by Vendor A. (Answers follow.)

- 1. Who is on the pre-proposal conference call?
- A. This information is not necessary for submitting offers. Please see the Request for Proposal, Part 1, Instructions to Offerors A. General Instructions, paragraph 1.21, Questions from Offerors, page 11, the last two sentences of (a), which read: "Any information given a prospective Offeror concerning a solicitation will be furnished promptly to all other prospective Offerors as an Amendment to the solicitation, if that information is necessary for submitting offers or if the lack of it would be prejudicial to other prospective Offerors. We will not identify you in our response to your question."

2. Who submitted questions?

- A. Questions submitted in writing by the stated deadline will be answered, as appropriate, and issued in an amendment and published for all interested parties. We will not identify you in our response to your questions. Please see the Request for Proposal, Part 1, Instructions to Offerors A. General Instructions, paragraph 1.2 Amendments to Solicitation, page 7. Also see the response to question number 1 above.
- 3. Were there areas where the incumbent did not perform to your expectations?
- A: No.
- 4. How many years of each data set are available; and how big is each data set (i.e. GBs)?
- **A:** See page 29, Part 5 Information for Offerors to Submit, Item 5.1.6, Data Notes: The claims data period will be incurrals from 09/01/2018 to 08/31/2020, paid through 08/31/2020.

We are currently averaging approximately 23 million records per year. The length of record is 1155 bytes (with all numeric variables stored as packed decimal in EBCDIC collating sequence).

The size of dataset would vary based upon storage strategies (e.g. relational, flat file ,etc.).

- 5. Other than identifying the best clinical protocols, do you want to use the analytics for anything else, such as identifying the best providers?
- A: No. We are not seeking to identify 'best' providers with this product. Please refer to Part 3, Scope of Work, beginning on page 17.
- 6. The RFP states that the bidder will be responsible for communicating the best clinical protocols to the providers; how is this communication currently done?
- **A:** Currently clinical protocols are communicated via phone or e-fax for nearly all providers in SC but for less urgent items via mail if no e-fax is available.

The following questions were submitted in writing by Vendor B. (Answers follow.)

- 7. Attachment 6. As XXXXXXXXX we have an NDA in place with South Carolina PEBA. Can we utilize our in force NDA?
- A: No. For any Offeror to submit a Proposal, it will be necessary for the State to provide the Offeror with access to certain confidential information. As a condition for its receipt and access to the confidential information an Offeror shall complete Attachment 6, Non-Disclosure Agreement.
- 8. Attachment 5. Is the BAA provided for informational purposes or should we return a signed copy with the proposal? As the XXXXXXXXXX can we use our current signed MSA?
- **A:** See Page 29, Section 5.1.8 Attachments.
- 9. Part 5. Due to office and state restrictions with COVID, will the state accept electronic signatures?
- **A:** Yes. However, hard copies of the proposal are still required.

- 10. Part 5. Due to office and state restrictions with COVID, will you accept electronic only versions of the proposal?
- **A:** No. See page 22, Part 5, Information for Offerors to Submit.
- 11. Part 7. Terms and Conditions. Is this section for information purposes? Please clarify if this section needs a response.
- **A:** This section is not for informational purposes. See Section, 7.4 Contract Documents & Order of Precedence and Attachment 2.