



South Carolina Department of Transportation

The background of the slide is a composite image. On the left, a yellow backhoe loader is shown in a wooded area. On the right, a white truck with its ramp lowered is visible. The entire scene is overlaid with a semi-transparent blue filter. The text is centered over this background.

Doing Business with SCDOT....True Opportunities for DBE Subcontractors

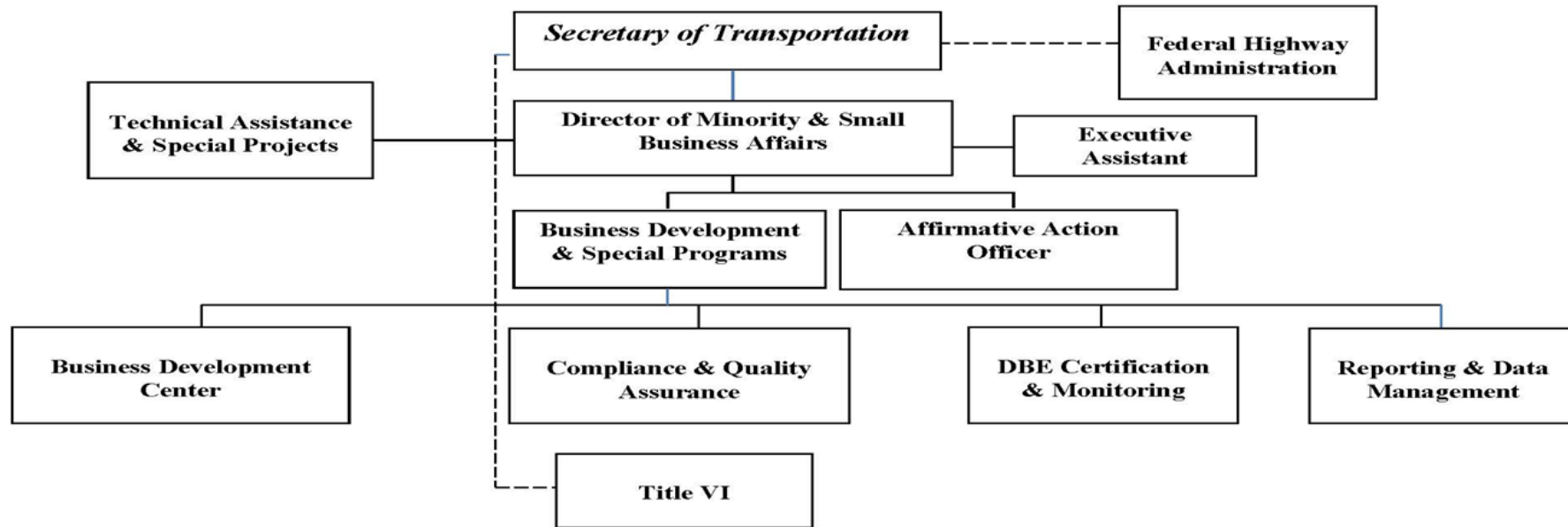
Anthony R. Cromartie, MBA

Business Development Manager

May 24, 2017

Division of M&SBA

South Carolina Department of Transportation Division of Minority & Small Business Affairs



Director of Minority & Small Business Affairs

- *Federal – Disadvantaged Business Enterprise*
 - *Follow USDOT Regulations 49 CFR Part 26*
 - *Goals Established Every Three Years for Highway and Transit*
 - *Small Business Element*

Overall Goals

➤ *Federal - Highway - 12.5%*

- *9%-Race Conscious; 3.5%-Race Neutral*

Federal - Transit - 3.5%

- *3.5%-Race Neutral*

Effective: October 1, 2014-September 30, 2017

➤ *State Construction Program – 10% (5% - MBE; 5% - WBE)*

Effective: July 1-June 30

➤ *State Procurement – 10%*

Effective: July 1, 2016-June 30, 2017

DBE Program Highlights

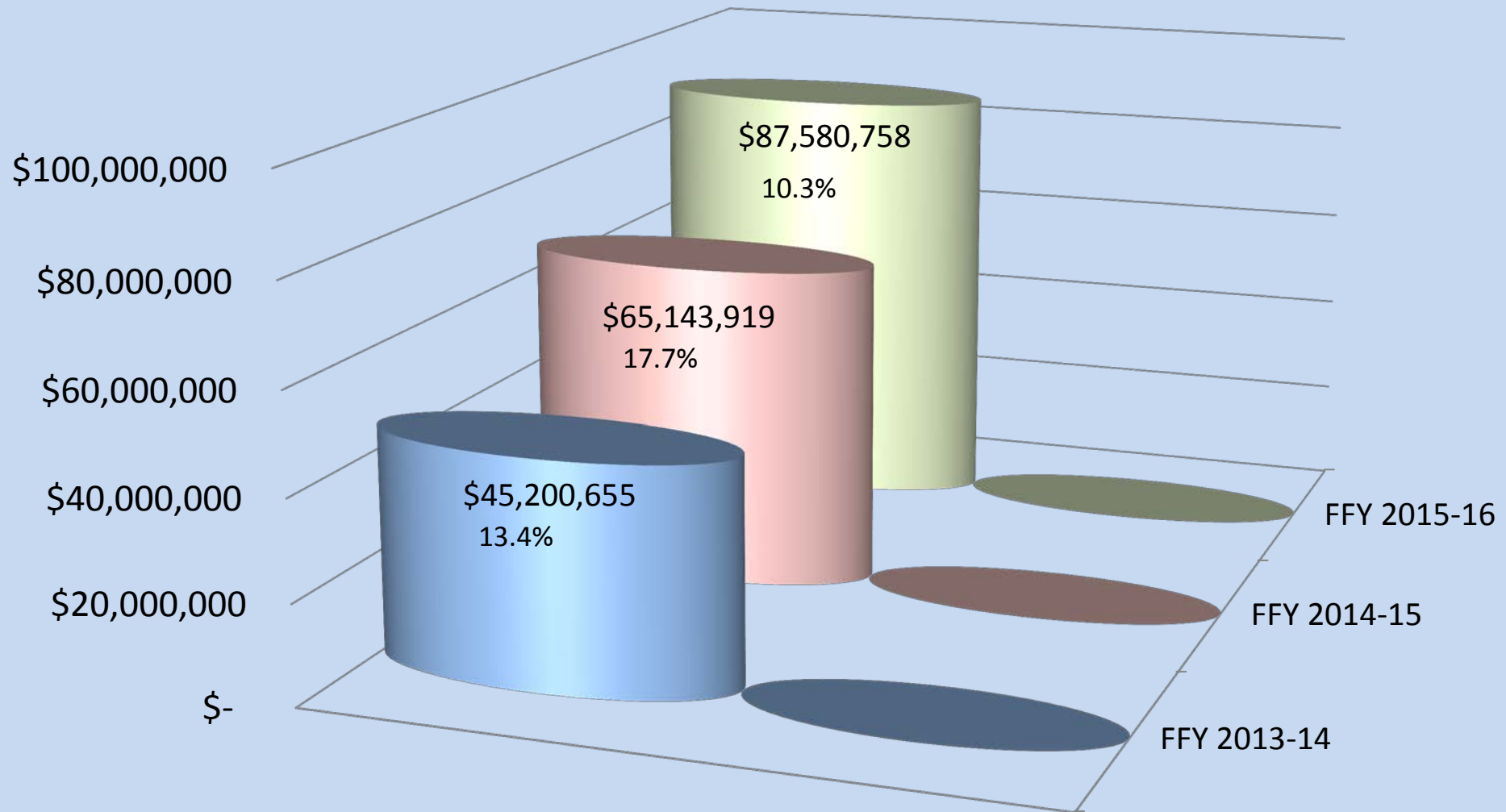
➤ *Annual Updates*

- *All certified firms must submit federal tax return and Affidavit of No Change to remain eligible for DBE program*
- *Notification sent prior to Anniversary date*
- *Firms removed from DBE Program for noncompliance*

➤ *Interstate Certification*

- *Streamlined process for firms seeking certification in another state*
- *Must be certified in home state*

DBE AWARDS/COMMITMENTS



DBE CERTIFICATION

- Approximately 800 firms certified (as of 1/30/17)
- Work categories of majority contracting opportunities

HIGHWAY

- ✓ Haulers
- ✓ Concrete
- ✓ Landscaping
- ✓ Guardrail
- ✓ Traffic Control
- ✓ Electrical
- ✓ Striping
- ✓ Architectural & Engineering
- ✓ Construction Engineering / Inspection
- ✓ Professional Services

PUBLIC TRANSIT

- ✓ Consultants
- ✓ Project/Construction Management (New & Renovations)
- ✓ Janitorial Services
- ✓ Supplies

WHAT SCDOT HAS OFFERED

- *Education and Training*
- *Letting Notices*
- *Bidding and Estimating Support*
- *Bonding*
 - *Bonding Education Program (BEP)*
 - *Adams Eaddy & Associates/Catalyst Surety Partners*

WHAT SCDOT HAS OFFERED

➤ *More Face-to-Face Opportunities*

- *Asphalt Certification Training*
- *GeoPack/MicroStation Training*
- *Hosted 5 DBE/Prime Design Build Outreach Sessions*
- *MPower Hour-The Next Level*
- *DBE 101 “Soup to Nuts”*
- *DBE Training on DBE Reporting*

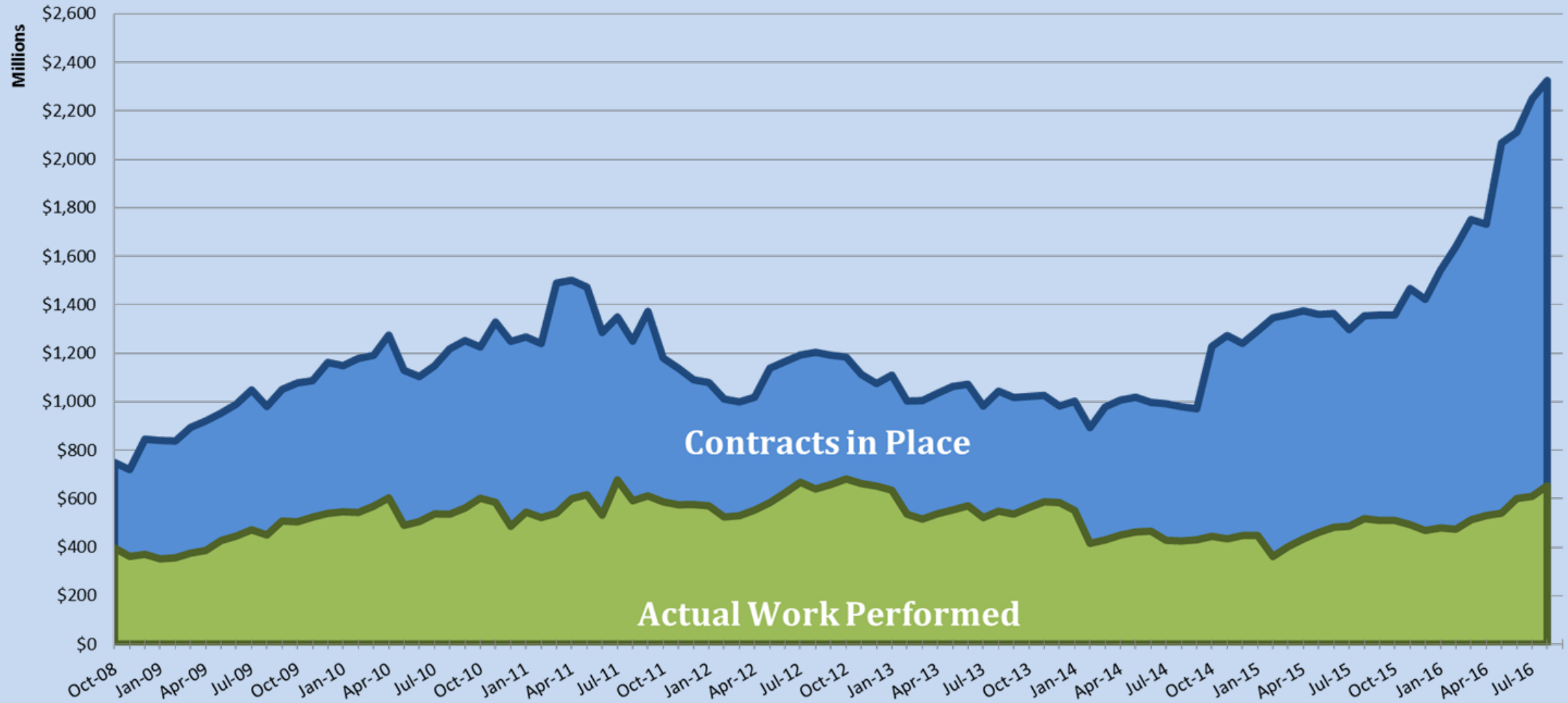
WHAT SCDOT HAS OFFERED

- *Loan Assistance*
 - *Citizens Trust Bank (USDOT Short-Term Lender)*
 - *Congaree State Bank*
 - *Community Works Carolina Organization*
 - *South Carolina Community Loan Fund*
- *On-Site Technical Assistance*

MARKETING ASSISTANCE



SCDOT CONSTRUCTION TRENDLINES



TARGETED PROGRAMS

➤ *Interstate Capacity*

➤ *Bridge*

➤ *Pavement*

INTERSTATE CAPACITY

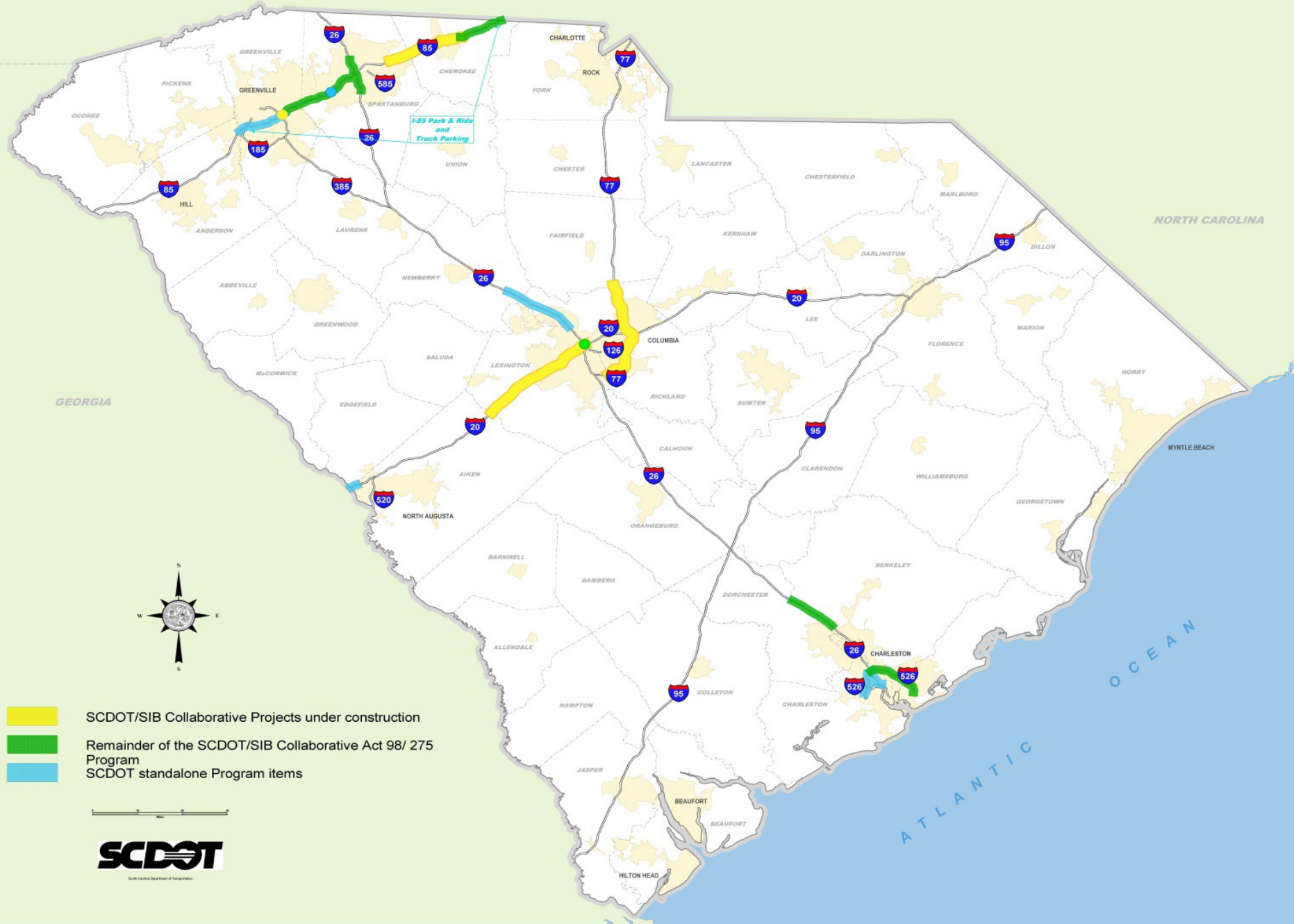
- *\$5 Billion Planned Program Value*
- *Follow Interstate Priority List*
- *Address approximately 141 miles (17% of total system)*
- *System-to-System Interchanges*
 - *I-26/I-20/I-126*
 - *I-26/I-526*

Interstate Widenings

ALL-IN

≈ \$5 Billion
Total
Planned
Program
Value

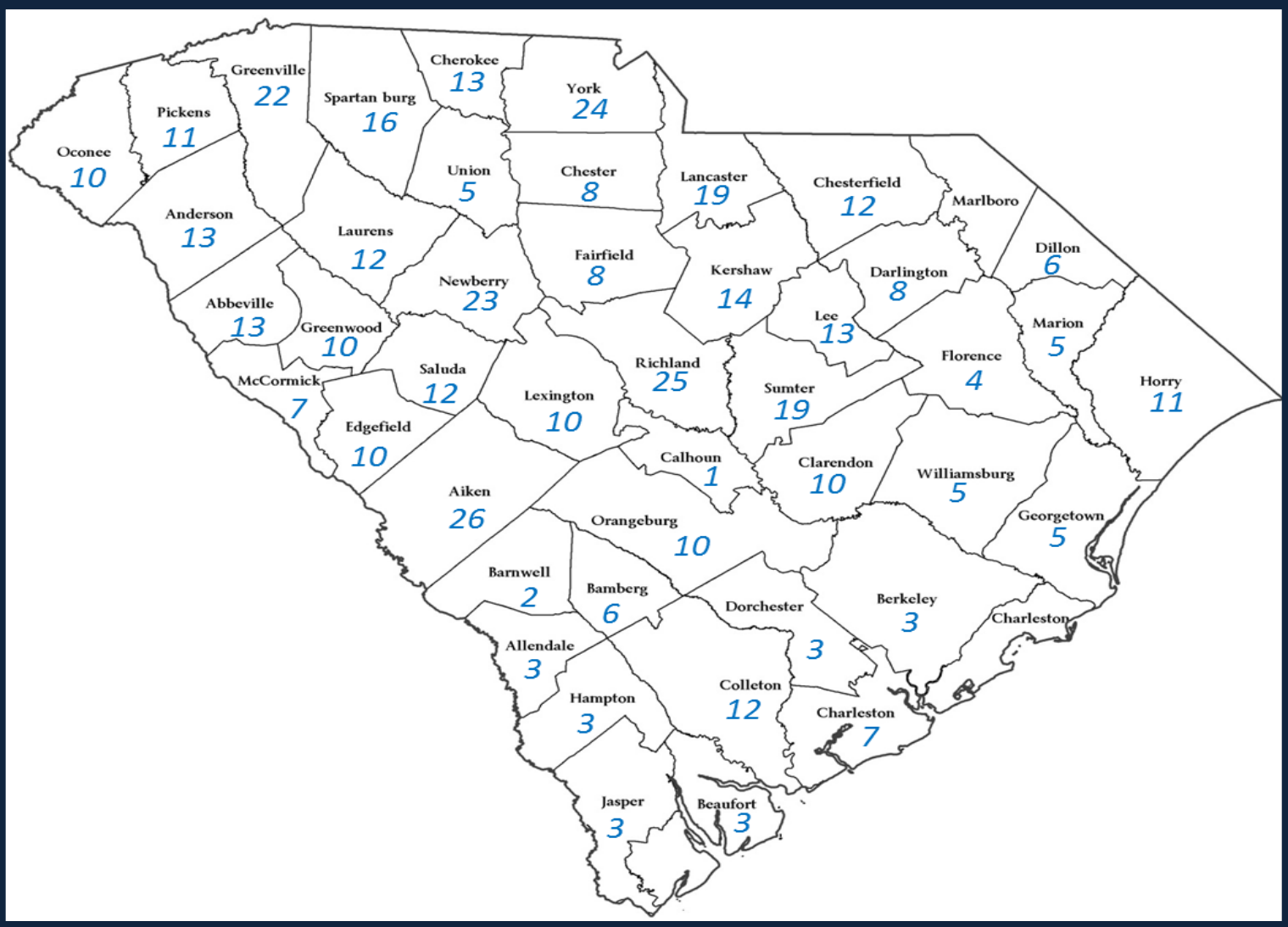
≈141 miles



BRIDGE PROGRAM

- *Reduce the number of Structurally Deficient Bridges*
- *Focus on the Interstate and High Volume (NHS) Primary systems*
- *Continuation of ACT 98-type program to eliminate load restricted bridges*

BRIDGE PROGRAM

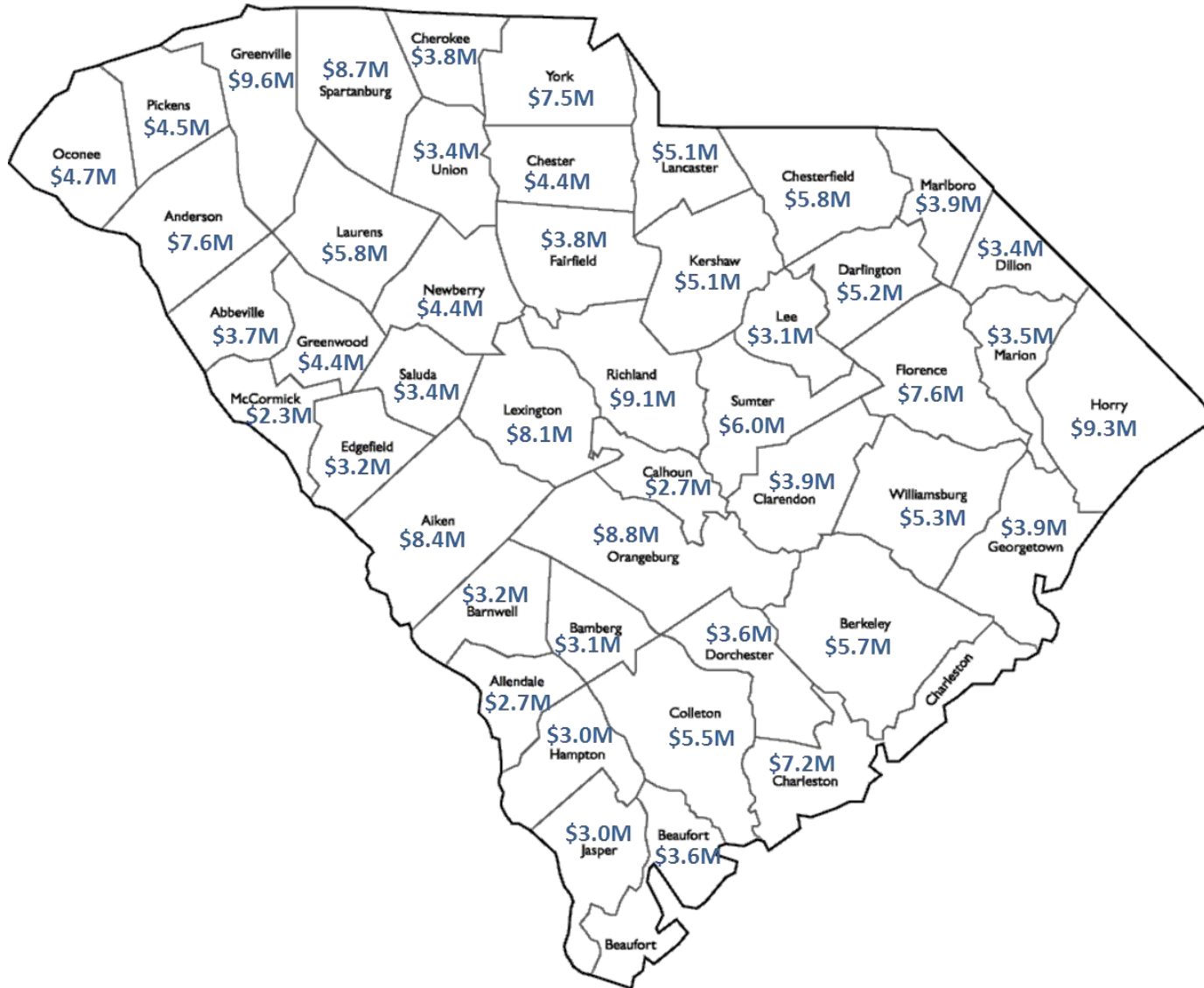


**465 total number
of bridges by
county planned
for delivery**

Pavement Program

- *Increase the percentage of centerline miles in good condition*
- *Focus on the Primary system as it carries 46% of the traffic in South Carolina*
- *Break out High Volume (NHS) Primary routes on a statewide basis similar to the Interstate system*
 - *High Volume (NHS) Primary system carries 26% of the traffic and only makes up 7% of the total mileage*

ANNUAL PAVEMENT PROGRAM



	Interstates	\$100 M
Primaries	NHS	\$81 M
	Non-NHS	\$98 M
Secondaries	Fed. Aid	\$56 M
	Non Fed. Aid	\$80 M
Total Annually:		\$415 M

SCDOT

Advanced Search

Search

511-Traveler Info. | Contact Us | Accessibility | Resources | Disclaimer | Site Map

Quicklinks ▾ Getting Around in SC ▾ Inside SCDOT ▾ Doing Business with SCDOT ▾ **Contact SCDOT ▾**

Traveling in SC

- TravelerInfo
- TrafficCams
- PublicTransit
- Bikes&Ped
- RestAreas
- ScenicByways

SCDOT
Strategic Management Plan
2012 - 2015

Strategic Management Plan
2012 - 2015

Doing Business with SCDOT

The screenshot shows the SCDOT website interface. At the top left is the SCDOT logo. To the right is an 'Advanced Search' bar with a 'Search' button. Below the logo is a navigation menu with links: '511-Traveler Info.', 'Contact Us', 'Accessibility', 'Resources', 'Disclaimer', and 'Site Map'. A secondary navigation bar contains dropdown menus for 'Quicklinks', 'Getting Around in SC', 'Inside SCDOT', 'Doing Business with SCDOT', and 'Contact SCDOT'. The 'Doing Business with SCDOT' menu is expanded, showing a list of services. The first item, 'Business Development & Special Programs', is circled in red. To the left of the main content area are three quicklinks: 'TravelerInfo' (with a 511 icon), 'PublicTransit' (with a bus icon), and 'RestAreas' (with an arrow icon). A large banner on the right side of the page reads 'TRANSPORTATION PLAN' and 'se to 2040'.

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Traveling in

Business Development & Special Programs

- CADD Design
- Engineering Directive Memos
- Hydraulic Engineering
- Materials & Research
- Plans Online (Archived)
- Publications & Manuals
- Road Design
- Stormwater Management
- Structural Design
- "C" Program
- Construction
- Contractors/Construction Lettings
- Consultants/Professional Services
- Local Public Agency Administration
- Maintenance
- Permits
- Procurement
- Property Management

TravelerInfo

PublicTransit

RestAreas

TRANSPORTATION PLAN

se to 2040

Doing Business with SCDOT

Doing Business with SCDOT

Business Development & Special Programs

- General Information
- Business Development Center
- External EO & OJT
- Title VI Compliance
- DBE Certification Program
- DBE Certification Directory
- SBE Certification Directory
- DBE Reporting

"C" Program

Construction

Contractors/Construction Lettings

Consultants/Professional Services

Local Public Agency Administration

[Home](#) > [Doing Business with SCDOT](#) > [Business Development](#)

Business Development & Special Programs

Our mission is to develop, implement and promote programs which ensure compliance with State and Federal regulations governing Disadvantaged Business Enterprise (DBE), External Equal Opportunity (EO), External On-the-Job Training (OJT), and Title VI programs. We build and maintain relationships to facilitate the development of socially and economically disadvantaged businesses and individuals. This section provides details on each of our programs.

The Business Curve - 2017 Winter Newsletter

We have the Winter 2017 publication of our newsletter so that we can provide you with newsworthy information. As we enter 2017, there is no better time to reflect on how you and your business have fared in 2016, access the positive and undesirable business aspects of the past year, and determine how things can be improved. We hope this informational tool will be an excellent resource to keep you abreast of recent activities within the Division of Minority & Small Business Affairs.



[Download PDF](#)

(1.3 mb) – Updated January, 2017

2016-2017 DBE Training Calendar



Construction Lettings

- *Lettings occur every second Tuesday of each month*
- *Long ad – available 4 weeks prior to letting*
- *Electronic bids are opened at 2 pm*
- *Results posted on Bid Express and DOT website*

Doing Business with SCDOT

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Advanced Search

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Traveling in SC

TravelerInfo

Public Transit

Rest Areas

Technical Documents

- CADD Design
- Engineering Directive Memos
- Hydraulic Engineering
- Materials & Research
- Plans Online (Archived)
- Publications & Manuals
- Road Design
- Stormwater Management
- Structural Design
- Business Development & Special Programs
- "C" Program
- Construction**
- Contractors/Construction Lettings
- Consultants/Professional Services
- Local Public Agency Administration
- Maintenance
- Permits
- Procurement
- Property Management

TRANSPORTATION PLAN

se to 2040

Doing Business with SCDOT



Doing Business with SCDOT

Business Development &
Special Programs

"C" Program

Construction

**Contractors/Construction
Lettings**

Tentative Lettings

Letting Schedule

Current Letting

Monthly Indexes

Bid Tabulations

Construction Extranet

As-Built Plans

Design Build

[Home](#) > [Doing Business with SCDOT](#) > [Contractors/Construction Lettings](#)

Contractors/Construction Lettings

SCDOT partners with licensed Contractors for the construction of portions of the highway system using a public bid process. Letting schedules and other related documents can be found in this section.

Construction Letting Sections:

[Tentative Letting](#)

[Letting Schedule](#)

[Current Letting](#)

[Monthly Indexes](#)

[Bid Tabulations](#)

[Construction Extranet](#)

[As-Built Plans](#)

[Design Build](#)

[Highway Design Manual](#)

[Prequalification/Performance Score](#)

Done

Internet

100%

Doing Business with SCDOT

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Advanced Search

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Traveling in

Technical Documents

- CADD Design
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- Property Management

TravelerInfo

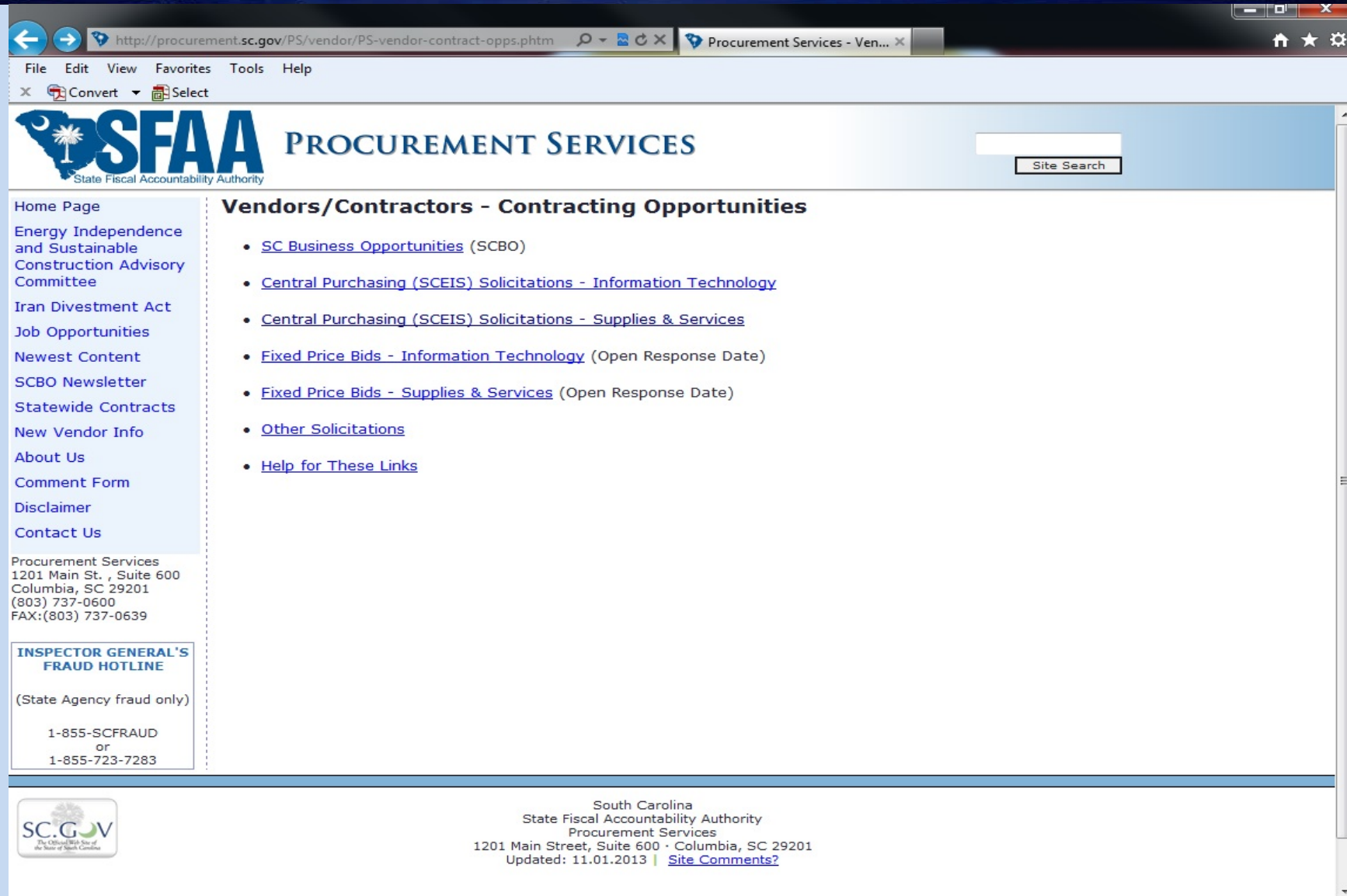
PublicTransit

RestAreas

TRANSPORTATION PLAN

se to 2040

Doing Business with SCDOT



The screenshot shows a web browser window displaying the SFAA Procurement Services website. The browser's address bar shows the URL: <http://procurement.sc.gov/PS/vendor/PS-vendor-contract-ops.phtm>. The website header features the SFAA logo (State Fiscal Accountability Authority) and the text "PROCUREMENT SERVICES". A search box labeled "Site Search" is located in the top right corner.

The main content area is titled "Vendors/Contractors - Contracting Opportunities" and lists several links:

- [SC Business Opportunities \(SCBO\)](#)
- [Central Purchasing \(SCEIS\) Solicitations - Information Technology](#)
- [Central Purchasing \(SCEIS\) Solicitations - Supplies & Services](#)
- [Fixed Price Bids - Information Technology \(Open Response Date\)](#)
- [Fixed Price Bids - Supplies & Services \(Open Response Date\)](#)
- [Other Solicitations](#)
- [Help for These Links](#)

A left-hand navigation menu includes links for Home Page, Energy Independence and Sustainable Construction Advisory Committee, Iran Divestment Act, Job Opportunities, Newest Content, SCBO Newsletter, Statewide Contracts, New Vendor Info, About Us, Comment Form, Disclaimer, and Contact Us. Below this menu is contact information for Procurement Services: 1201 Main St., Suite 600, Columbia, SC 29201, (803) 737-0600, and FAX:(803) 737-0639.

A box titled "INSPECTOR GENERAL'S FRAUD HOTLINE" provides the phone number 1-855-SCFRAUD or 1-855-723-7283, with a note "(State Agency fraud only)".

The footer contains the S.C.GOV logo, the text "South Carolina State Fiscal Accountability Authority Procurement Services", the address "1201 Main Street, Suite 600 · Columbia, SC 29201", and the update date "Updated: 11.01.2013 | [Site Comments?](#)".

SCDOT DBE LEADERS

Gary Linn, <i>DBE Certification and Monitoring</i>	803-737-4672
Paula Hollis, <i>Business Development Center</i>	803-737-1663
Anthony Cromartie, <i>Technical Assistance and Mentor Protégé Program</i>	803-737-6427
Colette Swann, <i>Training and Business Development</i>	803-737-2029
Carolyn Burton, <i>Reporting and Project Closeout</i>	803-737-0740
Barbara Beagles, <i>Equal Opportunity/On-the-Job Training/Title VI</i>	803-737-6361