

<p>Audio Visual Products and Services</p> <p>Solicitation Number 5400011023 Contract Terms & Conditions</p> <p>Max Contract Period: 5/3/2016 – 5/2/2021</p> <p>Page Updated 4/28/2020</p>	<p>IT Procurement Manager</p> <p>Carol Norfleet cnorfleet@mmo.sc.gov (803) 737-3224</p>
--	--

Contract pricing is accessed via each contractor’s website as below under the “Catalog Website/Price File” link. The respective contractor’s discounts and offered brands are shown below under their “Product/Discount List” link. Approved brands and the contractors offering them are also available, to aid in searching for products, at this link: [Brand Offerings and Vendors.](#)

A variety of audio/visual brands and products are available for each category. Contractors are required to offer products representing each category. **Any brand name not listed is not included under the terms of this contract. Items not listed/priced on a contractor’s website are not included under the contract.**

Discounts listed are the minimum. Large purchases may be eligible for greater discounts. There is a minimum order of \$200 to avoid added freight charges. Contractor may bill for installation components (cables, mounting brackets, etc.) related to equipment purchases, as long as the total does not exceed 10% of the total equipment purchase amount.

VENDORS

A3 Communications	Goodlife Communications LLC
Amitrace	Howard Technology Solutions
Applied Video Systems Inc	McWaters Inc
Advanced Video Group Inc	Netsource ET LLC
Bridgetek Solutions LLC	Network Cabling Infrastructures (NCI)
CCS Presentation Systems	Sharp Business Systems
Camcor Inc	SKC Communication Products LLC
Carousel Industries	Smarter Systems Creative Audio Visual
Charleston Imaging Products dba The Office People	Technical Services Audio Visual
Clark Powell Associates Inc	Troxell Communications
Codelynx Inc	Unified Technology Systems Inc
Encore Technology Group LLC	WH Platts Company

A3 Communications

1038 Kinley Rd, Bldg B
 Irmo SC 29063

Contact: Brian Thomas
 Contract #: 4400012968

Product/Discount List:

Catalog Website/Price List:

Phone: 803-744-5000

Fax: 803-731-6046

brian.thomas@a3communications.com

[Discount List](#)

[Price File](#)

Amitrace

1119 Satellite Blvd, NW, Suite 304
Suwanee, GA 30024

Contact: Faraz Ahmed
Contract #: 4400021929
Product/Discount List:
Catalog Website/Price List:

Phone: 770-263-9190

sales@amitrace.com

[Discount List](#)

[Price File](#)

Applied Video Systems

5816-D Shakespeare Rd
Columbia, SC 29223

Contact: Jody Brunson
Contract #: 4400013015
Product/Discount List:
Catalog Website/Price List:

Phone: 803-735-1120

Fax: 803-735-1121

jbrunson@appliedvideosystems.com

[Discount List](#)

[Price File](#)

Advanced Video Group Inc

4046 Fernandina Rd Ste G

Contact: Adam Dox
Contract #: 4400013020
Product/Discount List:
Catalog Website/Price List:

Phone: 803-451-4031, Ext 31

Fax: 803-714-6539

adam@avgroup-sc.com

[Discount List](#)

[Price File](#)

Password: 4400013020

Bridgetek Solutions LLC

744 East Stone Avenue
Greenville, SC 29616

Contact: Thomas Clinton
Contract #: 4400013021
Product/Discount List:
Catalog Website/Price List:

Phone: 864-214-0221, Ext 1

Fax: 864-214-0221

tclinton@bridgeteksolutions.com

[Discount List](#)

[Price File](#)

Select "Contracts" at the top of the page to see SC Contract Pricing.

Camcor Inc

930 Folly Rd, Suite C
Charleston SC 29412

Contact: Randy Bailey
Contract #: 4400013022
Product/Discount List:
Catalog Website/Price List:

Phone: 800-868-2462, Ext 35

Fax: 800-298-1181

rbjr@camcor.com

[Discount List](#)

[Price File](#)

Carousel Industries

3025 Windward Plaza, Suite 195
Alpharetta, GA 30005
Contact: Denise Long
Contract #: 4400013023
Product/Discount List:
Catalog Website/Price List:

Phone: 615-815-3315

dlong@carouselindustries.com

[Discount List](#)

[Price File](#)

CCS Presentation Systems

4357 Park Drive, Suite I
Norcross, GA 30093
Contact:
Contract #: 4400021927
Product/Discount List:
Catalog Website/Price List:

Billing: 10393 Fortune Parkway
Jacksonville, FL 32256

Phone: 470-545-9732

Fax: 904-998-7225

cmaloy@ccssoutheast.com

[Discount List](#)

[Price File](#)

Charleston Imaging Products, Inc, dba The Office People

3129 W Montague Ave, North
Charleston SC 29418
Contact: Holly Mummert
Contract #: 4400016522
Product/Discount List:
Catalog Website/Price List:

Phone: 843-769-7444

holly@charlestonimaging.com

[Discount List](#)

[Price File](#)

Password: AVSC

Clark Powell Associates Inc

342 Riverchase Way, Suite A
Lexington, SC 29072
Contact: Joanne Nall
Contract #: 4400013026
Product/Discount List:
Catalog Website/Price List:

Phone: 800-843-1099

Fax: 855-403-8200

joanne@clark-powell.com

[Discount List](#)

[Price File](#)

ID: South Carolina State Contract / Password: KCpd#bE

Codelynx Inc

4937 Fargo Street
North Charleston, SC 29418
Contact: Drew Weston
Contract #: 4400018573
Product/Discount List:
Catalog Website/Price List:

Phone: 843-266-2330

Fax: 843-266-2333

Drew.weston@codelynx.com

[Discount List](#)

[Price File](#)

Encore Technology Group LLC

2000 Wade Hampton Blvd, Suite 210 Phone: 888-983-6267
Greenville, SC 29615

Contact: Russell Young ryoung@encoretg.com

Contract #: 4400013161

Product/Discount List: [Discount List](#)

Catalog Website/Price List: [Price File](#)

Goodlife Communications

17 Loch Carrun Terrace Phone: 843-224-7838
Charleston, SC 29414 Fax: 843-793-2903

Contact: Thomas Bonavita tom@goodlifecommunications.com

Contract #: 4400016159

Product/Discount List: [Discount List](#)

Catalog Website/Price List: [Price File](#)

User Name: state / Password: contractprice

Howard Technology Solutions

PO Box 1590 Office: 888-912-3151
Laurel, MS 39441 Direct (Contact): 601-399-5633

Contact: Yareasia Ellis yellis@howard.com

Contract #: 4400016854

Product/Discount List: [Discount List](#)

Catalog Website/Price List: [Price File](#)

McWaters, Inc

1104 Shop Road Phone: 803-256-8303
Columbia, SC 29201 Fax: 803-256-2312

Contact: Ned Little nlittle@mcwaters.com

Contract #: 4400013094

Product/Discount List: [Discount List](#)

Catalog Website/Price List: [Price File](#)

Network Cabling Infrastructures (NCI)

9561 William Aiken Avenue Phone: 770-495-0798
Ladson, SC 29456 Fax: 678-730-0135

Contact: Steve Holcombe

Contract #: 4400021917

Product Discount File: [Discount List](#)

Catalog Website/Price List: [Price File](#)

Netsource ET, LLC

156 Langsdale Road
Columbia, SC 29212
Contact: Allison McCrary

Contract #: 4400013123

Product/Discount List:

Catalog Website/Price List:

Phone: 803-707-0369

Fax: 803-945-9217

amccrary@netsourceek12.com

[Discount List](#)

[Price File](#)

Sharp Business Systems

109 Ben Hamby Drive
Greenville, SC 29615

Contact: Randy Bidwell

Contract #: 4400013295

Product/Discount List:

Catalog Website/Price List:

Phone: 864-675-2000

Fax: 864-675-2161

Randy.bidwell@sharplusacom

[Discount List](#)

[Price File](#)

SKC Communication Products LLC

274 Museum Rd
Rock Hill SC 29732

Contact: Jeff Breazeale

Contact #: 4400013031

Product/Discount List:

Catalog Website/Price List:

Phone: 800-882-7779, Ext 7271

Direct (Contact): 913-543-7271

Fax: 877-696-0985

Jeff.breazeale@skccom.com

[Discount List](#)

[Price File](#)

Password: SC12345

Smarter Systems Creative Audio Visual

3023 HSBC Way, Suite 120
Fort Mill, SC 29707

Contact: Ned Coleman

Contract #: 4400013228

Product/Discount List:

Catalog Website/Price List:

Phone: 704-765-5065

Fax: 980-207-4891

ned@smartersys.com

[Discount List](#)

[Price File](#)

Technical Services Audio Visual

775 Barber Street
Athens, GA 30601

Contact: Lisa Lewis

Contract #: 4400013028

Product/Discount List:

Catalog Website/Price List:

Phone: 706-613-8759

Fax: 706-613-5020

sales@tsav.com

[Discount List](#)

[Price File](#)

User Name: sclogin / Password: sclogintsavsite

Troxell Communications

3214-BB Leaphart Rd
West Columbia, SC 29169
Contact: William Jacocks
Contract #: 4400013030
Product/Discount List:
Catalog Website/Price List:

Phone: 800-578-8858
Fax: 800-589-5939
William.jacocks@trox.com

[Discount List](#)
[Price File](#)

Unified Technology Systems Inc.

101 Corporate Drive, Suite 106
West Columbia, SC 29169
Contact: Danny Dalton
Contract #: 4400020690
Product/Discount List:
Catalog Website/Price List:

Billing: 161 Austin Avenue NE
Marietta, GA 30060
Danny.dalton@gounified.tech

Phone: 803-233-1349

[Discount List](#)
[Price File](#)

Password: uavscontract

WH Platts Company

6543 A Fain St
North Charleston, SC 29406
Contact: Cindy Melton
Contract #: 4400013163
Product/Discount List:
Catalog Website/Price List:

Phone: 843-553-1131, Ext 105
Fax: 843-553-1151
cindym@whplatts.com

[Discount List](#)
[Price File](#)