

<b>Aerohive Hardware and Software</b>	<b>ITMO Procurement Manager</b>
<b>Solicitation Number:</b> 5400014896	<b>Randy Barr, Sr.</b>
<b>Max Contract Period:</b> 3/27/2018 - 3/26/2023	(803) 896 -5232
<a href="#">Contract Terms &amp; Conditions</a>	<a href="mailto:rbarr@mmo.sc.gov">rbarr@mmo.sc.gov</a>
<b>Page last update: 11/09/2020</b>	

[Contract Pricing for all Vendors listed below](#)

Hive Manager, ID Manager, Access Points and other hardware and software are discounted a minimum of 35%. Additional discounts are available for purchases over \$100,000. See individual contracts for vendor specific information.

**DO NOT SIGN ANY DOCUMENTS WHICH CONTAIN ADDITIONAL TERMS AND CONDITIONS**

[A3 Communications](#)

[ANC Group](#)

[CNIC](#)

[Data Network Solutions](#)

[Encore Technology Group](#)

**A3 Communications**

Brian Thomas  
1038 Kinley Rd, Bldg B, Irmo SC 29063  
Phone: 803-744-5027  
Toll free 888-803-1473  
Fax: 803-744-5870  
Email: [brian.thomas@a3communications.com](mailto:brian.thomas@a3communications.com)

Contract Number: 4400018256  
E-Rate SPIN: 143007309

**ANC Group**

Brian Daughhtee  
14 Progress Road, Greenville SC 29607  
Phone: 864-915-1934  
Fax: 864-335-8253  
Email: [briand@ancgroup.com](mailto:briand@ancgroup.com)

Contract Number: 4400018257  
E-Rate SPIN: 143020733

**CNIC**

Patricia Hicks

4118 Monroe Rd, Ste E, Charlotte NC 28205-7763

Phone: 704-334-0090

Fax: 704-374-0069

Email: [patricia.hicks@cnic-inc.com](mailto:patricia.hicks@cnic-inc.com)

Contract Number: 4400018258

E-Rate SPIN: 143024151

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**Data Network Solutions**

Fred Reavis

629 Lake Tide Dr, Chapin SC 29036

Phone: 803-932-9915

Fax: 803-932-9914

Email: [fred.reavis@dnscoinc.com](mailto:fred.reavis@dnscoinc.com)

Contract Number: 4400018280

E-Rate SPIN: 143021096

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**Encore Technology Group**

Russell Young

2000 Wade Hampton Blvd, Ste 210, Greenville SC 29615

Phone: 888-983-6267

Fax: 864-438-0731

Email: [ryoung@encoretg.com](mailto:ryoung@encoretg.com)

Contract Number: 4400018281

E-Rate SPIN: 143030969