

DeAna Reed-Sharpe  
Procurement Officer  
E-Mail: [drsharpe@mmo.sc.gov](mailto:drsharpe@mmo.sc.gov)  
Telephone: (803) 896-6389

Materials Management Office  
1201 Main St. - Ste 600  
Columbia, SC 29201

Section: C  
Date: 10/07/19

**CONTRACT FOR DEBT COLLECTION SERVICES FOR  
HIGHER EDUCATION**

**FPB No. 5400014564**

**MAXIMUM CONTRACT PERIOD: JANUARY 2, 2018 – JANUARY 1, 2023**

The Materials Management Office has established fixed price sources for Debt Collection Services referred by South Carolina Higher Education Institutions (and/or billing services if automatic assignment is instituted). Examples of assignments include returned checks, housing debts, parking fines, tuition agreements, telephone bills, library fines, emergency loans, and student health center. The Higher Education Institution reserves the right to include other forms of student debts for collection. The time frame for assignments will fluctuate due to different write off periods for each department throughout the Higher Education Institution campuses.

The Student Loans portfolio consists of a variety of student loan indebtedness. Types of assignments may include Perkins loans, all type of Health Professional loans (i.e. Nursing, Medicine, Primary Care, Dental, and Pharmacy), and all type of Institutional Loans.

The established maximum fixed price scheduled collection fees based on fee on fee for this contract are as follows:

Non-Litigated Accounts for all first, second and subsequent replacements: 25%  
Litigated Accounts: 40%

Contract Provider collection fees for their Non-Litigated accounts and Litigated accounts are listed on the Qualified Provider List below:

<b><u>CONTRACT PROVIDER</u></b>	<b><u>Non-Litigated Collection Fee</u></b>	<b><u>Litigated Collection Fee</u></b>
<b>Account Control Technology, Inc</b> PO Box 8012 Canoga Park, CA 91309 Contact: Tess Underwood Phone: 716-480-3391 <a href="mailto:rfp@accountcontrol.com">rfp@accountcontrol.com</a> Contract Number: 4400017755	<b>20%</b>	<b>35%</b>
<b>Alltran Control Technology, Inc</b> 840 S Frontage Road Woodridge, IL 60517 Contact: Sean Dickson Phone: 800-446-4377 <a href="mailto:sdickson@alltran.com">sdickson@alltran.com</a> Contract Number: 4400017768	<b>22%</b>	<b>35%</b>
<b>Apelles, LLC</b> 3700 N. Corporate Dr., Suite 240 Columbus, OH 43231 Contact: Thomas Lane Phone: 614-581-0025 <a href="mailto:tlane@apellesnow.com">tlane@apellesnow.com</a> Contract Number: 4400017766	<b>16%</b>	<b>23%</b>

DeAna Reed-Sharpe  
Procurement Officer  
E-Mail: [drsharpe@mmo.sc.gov](mailto:drsharpe@mmo.sc.gov)  
Telephone: (803) 896-6389

Materials Management Office  
1201 Main St. - Ste 600  
Columbia, SC 29201

Section: C

Date: 10/07/19

<u>CONTRACT PROVIDER</u>	<u>Non-Litigated Collection Fee</u>	<u>Litigated Collection Fee</u>
Coast Professional, Inc 214 Expo Circle Suite 7 West Monroe, Louisiana 71292 Contact: Roxanne Baker Phone: 866-682-1915 <a href="mailto:proposals@coastprofessional.com">proposals@coastprofessional.com</a> Contract Number: 4400017777	20%	28.5%
Conserve 200 CrossKeys Office Park Fairport, NY 14450 Contact: Ed Nolan Phone: 585-507-3867 <a href="mailto:enolan@conserve-arm.com">enolan@conserve-arm.com</a> Contract Number: 4400017756	20%	24%
F.H. Cann & Associates 1600 Osgood Street, Ste 2-120 North Andover, MA 01845 Contact: Sheri A. Traficante-Cann Phone: 978-725-8569 <a href="mailto:fhcann@fhcann.com">fhcann@fhcann.com</a> Contract Number: 4400017774	18.5%	35%
General Revenue Corporation 4660 Duke Drive, Ste 300 Mason, OH 45040 Contact: Brian Hill Phone: 513-605-7512 <a href="mailto:grc_bids@generalrevenue.com">grc_bids@generalrevenue.com</a> Contract Number: 4400017772	20%	24%
HS Financial Group, LLC 25651 Detroit Road, Ste. 203 Cleveland, OH 44145 Contact: Keith McMillan Phone: 888-774-0272 ext. 116 <a href="mailto:keith@hsfinancialgroup.net">keith@hsfinancialgroup.net</a> Contract Number: 4400017779	18%	25%
Immediate Credit Recovery, Inc 6 Neptune Road, Ste 110 Poughkeepsie, NY 12601 Contact: Wendy Bianco Phone: 800-234-4271 <a href="mailto:wendy.bianco@icrcollect.com">wendy.bianco@icrcollect.com</a> Contract Number: 4400017770	21%	28%
Key 2 Recovery, Inc 5448 West Chester Road West Chester, Oh 45069 Contact: Doug Plummer Phone: 513-874-2288 ext. 4341 <a href="mailto:dplummer@key2recovery.com">dplummer@key2recovery.com</a> Contract Number: 4400017775	25%	40%

DeAna Reed-Sharpe  
Procurement Officer  
E-Mail: [drsharpe@mmo.sc.gov](mailto:drsharpe@mmo.sc.gov)  
Telephone: (803) 896-6389

Materials Management Office  
1201 Main St. - Ste 600  
Columbia, SC 29201

Section: C

Date: 10/07/19

<b><u>CONTRACT PROVIDER</u></b>	<b><u>Non-Litigated Collection Fee</u></b>	<b><u>Litigated Collection Fee</u></b>
<b>National Credit Management</b> 10845 Olive Boulevard, Ste 210 St. Louis, MO 63141 Contact: Steve Fagin Phone: (800) 627-2300 <a href="mailto:sfagin@ncmstl.com">sfagin@ncmstl.com</a> Contract Number: 4400017757	<b>23%</b>	<b>28%</b>
<b>Penn Credit Corporation</b> 916 South 14 <sup>th</sup> Street Harrisburg, PA 17104 Contact: Rhett Donagher Phone: 800-800-3328 ext. 3003 <a href="mailto:rhett.donagher@penncredit.com">rhett.donagher@penncredit.com</a> Contract Number: 4400017773	<b>18%</b>	<b>28%</b>
<b>Premiere Credit of North America</b> PO Box 19309 Indianapolis, In 46219 Contact: Diana Day Phone: 317-322-3619 <a href="mailto:dday@premierecredit.com">dday@premierecredit.com</a> Contract Number: 4400017776	<b>21%</b>	<b>33%</b>
<b>Regional Adjustment Bureau</b> 1900 Charles Bryan Suite 110 Cordova, Tn 38016 Contact: Amy Jordan Phone: 901-435-4822 ext. 4822 <a href="mailto:ajordan@rabinc.com">ajordan@rabinc.com</a> Contract Number: 4400017758	<b>23%</b>	<b>28%</b>
<b>Reliant Capital Solutions, LLC</b> 750 Cross Pointe Road Suite G Gahanna, Oh 43230 Contact: Jennifer Fultz Phone: 614-452-6135 <a href="mailto:jfultz@reliant-cap.com">jfultz@reliant-cap.com</a> Contract Number: 4400017778	<b>25%</b>	<b>40%</b>
<b>S&amp;S Recovery Inc.</b> 4210 Altruria Road Suite 131 Memphis, TN 38135 Contact: Scott Caulk Phone: 800-467-1144 ext. 130 <a href="mailto:caulks@ssrecoveryinc.com">caulks@ssrecoveryinc.com</a> Contract Number: 4400017744	<b>22%</b>	<b>32%</b>
<b>Todd Bremer &amp; Lawson, Inc</b> PO Box 36788 Rock Hill, SC 29732 Contact: Cora Nicholson Phone: 803-323-5200 <a href="mailto:cora.nicholson@tbandl.com">cora.nicholson@tbandl.com</a> Contract Number: 4400017754	<b>20%</b>	<b>28.5%</b>

DeAna Reed-Sharpe  
Procurement Officer  
E-Mail: [drsharpe@mmo.sc.gov](mailto:drsharpe@mmo.sc.gov)  
Telephone: (803) 896-6389

Materials Management Office  
1201 Main St. - Ste 600  
Columbia, SC 29201

Section: C

Date: 10/07/19

---

<b><u>CONTRACT PROVIDER</u></b>	<b><u>Non-Litigated Collection Fee</u></b>	<b><u>Litigated Collection Fee</u></b>
<b>Universal Collection Systems, Inc. 5240 Mendenhall Park Place Memphis, TN 38115 Contact: Eddie Shaw Phone: 901-869-2624 <a href="mailto:eddie@ucs-memphis.com">eddie@ucs-memphis.com</a> Contract Number: 4400017767</b>	<b>22.5%</b>	<b>40%</b>
<b>Williams &amp; Fudge, Inc PO Box 11590 Rock Hill, SC 29730 Contact: Chris Ruh Phone: 803-329-9791 ext. 2160 <a href="mailto:cruh@wfcorp.com">cruh@wfcorp.com</a> Contract Number: 4400017771</b>	<b>25%</b>	<b>40%</b>
<b>Windham Professionals, Inc 380 Main Street Salem, NH 03079 Contact: Kathy Lafond Phone: 800-969-0059 ext. 2279 <a href="mailto:klafond@windhampros.com">klafond@windhampros.com</a> Contract Number: 4400017759</b>	<b>20%</b>	<b>28%</b>

DeAna Reed-Sharpe  
Procurement Officer  
E-Mail: [drsharpe@mmo.sc.gov](mailto:drsharpe@mmo.sc.gov)  
Telephone: (803) 896-6389

Materials Management Office  
1201 Main St. - Ste 600  
Columbia, SC 29201

Section: C

Date: 10/07/19

### **List of Higher Educational Institutions**

Clemson University  
Perimeter Road  
Clemson, SC 29631

The College of Charleston  
66 George Street  
Charleston, SC 29424

The Medical University of South Carolina  
171 Ashley Ave.  
Charleston, SC 29425

South Carolina State University  
PO Box 1571  
Orangeburg, SC 29117

Central Carolina Technical College  
506 N. Guignard Drive  
Sumter, SC 29150

Denmark Technical College  
Solomon Blatt Blvd.  
Denmark, SC 29042

Greenville Technical College  
Pleasantburg Drive  
Greenville, SC 29606

Piedmont Technical College  
Emerald Road  
Greenwood, SC 29648

Midlands Technical College  
PO Box 2408  
Columbia, SC 29202

Spartanburg Technical College  
I-85 & Newcut Road  
Greenville, SC 29303

Trident Technical College  
7000 Rivers Ave.  
Charleston, SC 29423

York Technical College  
US 21 Bypass  
Rock Hill, SC 29730

Winthrop University  
307 Tillman Hall  
Rock Hill, SC 29733

Coastal Carolina University  
PO Box 261954  
Conway, SC 29528

Francis Marion University  
PO Box 100547  
Florence, SC 29501-0547

Lander University  
PO Box 6023, Stanley Ave.  
Greenwood, SC 29649

Aiken Technical College  
PO Drawer 696  
Aiken, SC 29802

Northeastern Technical College  
Hwy. 9 West  
Cheraw, SC 29520

Florence-Darlington Technical College  
Hwy. 52 West  
Florence, SC 29501

Horry-Georgetown Technical College  
Hwy. 501 East  
Conway, SC 29526

Technical College of the Low Country  
100 Ribaut Road  
Beaufort, SC 29902

Orangeburg-Calhoun Technical College  
3250 St. Matthews Road  
Orangeburg, SC 29118

Tri-County Technical College  
Hwy. 76  
Pendleton, SC 29670

Williansburg Technical College  
601 Lane Road  
Kingstree, SC 29556

University of South Carolina  
Columbia, SC 29208

The Citadel  
171 Moultrie Street  
Charleston, SC 29409