

<p><b>Dell Marketing LP Computer Equipment (Desktops, Laptops, Tablets, Servers Storage and Peripherals)</b> NASPO ValuePoint <b>Max Contract Period:</b> 10/01/2015 - 07/31/2021</p> <p>Page last update: 08/06/2020</p>	<p><b>Procurement Manager</b></p> <p>Will Butler</p> <p>803-737-9854</p> <p><a href="mailto:wbutler@mmo.sc.gov">wbutler@mmo.sc.gov</a></p>
<p>In accordance with 2017 S.C. Act No. 97, Part 1B, Section 117.121, and through the established governance processes, has defined standards for End User Computing Devices (desktops and laptops). Pricing for these standards were solicited from all state term contract holders. Dell, Lenovo, and Panasonic provided the lowest pricing for the standards. Agencies subject to the Act (“Agencies”) must place orders with one of the three suppliers. Public Procurement Units (including Higher Educational Institutions and political subdivisions) not covered under the Act may choose to comply with the standards, but are not required, and can place orders for these items with any contractor. Agencies desiring to purchase alternative product(s) from the standard must go through the established exception process. For information regarding the exception process, please contact your Agency Relationship Manager or email the Program Management Office at <a href="mailto:pmo@admin.sc.gov">pmo@admin.sc.gov</a>. Agencies: use the Dell ordering link below.</p>	
<p><a href="https://admin.sc.gov/files/End-UserComputingDeviceStandardFinal10.25.17.pdf">To view the End-User Computing Device Standard, please visit https://admin.sc.gov/files/End-UserComputingDeviceStandardFinal10.25.17.pdf</a>. Please note, this standard will be reviewed by the governance groups on a routine basis to accommodate emerging technologies.</p>	
<p><a href="#">Contract Pricing for all Vendors listed below</a></p> <p><a href="#">Dell Master Agreement</a></p> <p><a href="#">SC Participating Addendum</a></p>	
<p>Any and all leasing will be through the State Term Contract for IT Equipment Leasing with Presidio Technology Capital, LLC</p> <p><a href="#">Link to IT Equipment Leasing Contract Sheet</a></p>	
<p><b>Important Note: Please review the SC Participating Addendum (PA) prior to purchase as it lists exclusions to each individual vendor's contract. At a minimum no vendor is allowed to sell: instructional packages; AV equipment; whiteboards; any item for which there is a state term contract; software, software maintenance, subscriptions or downloads (except operating software with initial purchase of equipment).</b></p>	
<p><a href="#">View Dell Standard Device List At This Link (Premier login required)</a></p>	

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**Dell ordering website (password required):**

[www.premier.dell.com](http://www.premier.dell.com)

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**Legal Counsel, North American Channel Sales**

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Contract Number: 4400011358  
E-Rate SPIN: 143004340

Orders for non-agency users may be made through Dell Marketing LP resellers who have been awarded a contract by ITMO. See list of authorized resellers below.

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**RESELLERS**

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[Davenport Group Inc.](#)  
[EITS - Enterprise IT Solutions LLC](#)  
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[Veristor Systems Inc.](#)  
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**Achieve One LLC**

Place, Send, or Fax Orders to:  
4501 Highwoods Pkwy Suite 460, Glen Allen, VA 23060

Sales Contact:

Paul DeHaan

Phone: 704-785-0653

Email: [paul.dehaan@achieve-1.com](mailto:paul.dehaan@achieve-1.com)

Primary Contact:

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Email: [carl.schultze@achieve-1.com](mailto:carl.schultze@achieve-1.com)

Contract Number: 4400021353

E-Rate SPIN: N/A

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**BlueAlly Technology Solutions LLC**

Place, Send, or Fax Orders to:

Fax: 919-882-1069

Email: [purchaseorders@blueally.com](mailto:purchaseorders@blueally.com)

Sales Contact:

Neal Hamilton

Phone: 704-996-1190

Email: [nhamilton@blueally.com](mailto:nhamilton@blueally.com)

Contract Number: 4400012972

E-Rate SPIN: 143044080

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**Carolina Advanced Digital Inc.**

Place, Send, or Fax Order to:

Fax: 919-460-1314

Email: [customercare@cadinc.com](mailto:customercare@cadinc.com)

Sales Contacts:

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Phone: 919-460-1313 x 102  
Fax: 919-460-1314  
Email: [julie@cadinc.com](mailto:julie@cadinc.com)

Breann Coleman  
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Fax: 919-460-1314  
Email: [bre@cadinc.com](mailto:bre@cadinc.com)

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Phone: 919-460-1313 x 104  
Fax: 919-460-1314  
Email: [jj@cadinc.com](mailto:jj@cadinc.com)

Contract Number: 4400012971  
E-Rate SPIN: 143006840

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#### **CDW Government LLC**

Place, Send, or Fax Order to:  
Nicole Tuzzolino  
230 N Milwaukee Avenue, Vernon Hills, IL 60061  
Phone: 866-850-5223  
Fax: 847-990-8124  
Email: [nicotuz@cdwg.com](mailto:nicotuz@cdwg.com)

On Site Sales Support:  
Kyle Irwin  
Phone: 919-272-6083  
Fax: 847-990-8186  
Email: [kyleirw@cdw.com](mailto:kyleirw@cdw.com)

Technical Contact:  
William Frank  
Phone: 866-723-2635  
Fax: 847-968-1316  
Email: [william.frank@cdwg.com](mailto:william.frank@cdwg.com)

Contract Number: 4400014430  
E-Rate SPIN: 143005588

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#### **Davenport Group Inc.**

Place, Send, or Fax Order to:  
4166 Lexington Ave., North, St. Paul, MN 55126  
Fax: 651-765-0774

Email: [sccontract@davenportgroup.com](mailto:sccontract@davenportgroup.com)

Sales Contacts:

Brandon Cole  
Loren Albanese

Phone: 651-765-0279  
Fax: 651-765-0774  
Email: [sccontract@davenportgroup.com](mailto:sccontract@davenportgroup.com)

Contract Number: 4400011903  
E-Rate SPIN: Not Available

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**EITS - Enterprise IT Solutions LLC**

Place, Send, or Fax Order to:  
4726A Park Rd, Charlotte, NC 28209  
Fax: 980-209-0822  
Email: [accounting@eits.com](mailto:accounting@eits.com)

Sales Contact:

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Des Dawson, Account Manager  
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Additional Contact:

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Phone: 803-487-5484  
Email: [martinc@eits.com](mailto:martinc@eits.com)

Contract Number: 4400017347  
E-Rate SPIN: 143049596

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**Encore Technology Group LLC**

Place, Send, or Fax Order to:  
2000 Wade Hampton Blvd, STE 210, Greenville, SC 29615  
Fax: 864-307-2275  
Email: [sales@encoretg.com](mailto:sales@encoretg.com)

Sales Contact:

David Masters  
Phone: 864-326-3223  
Email: [dmasters@encoretg.com](mailto:dmasters@encoretg.com)

Contract Number: 4400011902  
E-Rate SPIN: 143037077 (Cat 1) and 143037152 (Cat 2)

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**GTS Technology Solutions, Inc.**

Place, Send, or Fax Order to:  
9211 Waterford Centre Ste. 125, Austin, TX 78702  
Fax: 512-452-0691  
Email: [rugged@gts-ts.com](mailto:rugged@gts-ts.com)

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Other Sales Contact:  
Email: [Purchasing@gts-ts.com](mailto:Purchasing@gts-ts.com)

Contract Number: 4400021354  
E-Rate SPIN: 143035949

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**Nitor Solutions Inc**

Place, Send, or Fax Order to:  
3250 S. Stratford Rd., Winston-Salem, NC 27103  
Email: [sales@nitorsi.com](mailto:sales@nitorsi.com)

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Email: [jparks@nitorsi.com](mailto:jparks@nitorsi.com)

Contract Number: 4400017350  
E-Rate SPIN: 143049856

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**Pedestal Technology LLC**

Place, Send, or Fax Order to:  
200 North Main Street Suite 203, Greenville, SC 29601

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Email: [kkempinski@pedestaltechnology.com](mailto:kkempinski@pedestaltechnology.com)

Contract Number: 4400021355  
E-Rate SPIN: 143051041

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**Roundtower Technologies LLC**

Place, Send, or Fax Order to:  
78 Alexander St, Suite Q, Charleston, SC 29403  
Fax: 513-247-7509  
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Contract Number: 4400017349  
E-Rate SPIN: 143048034

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**ROVE LLC**

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3201 International Airport Dr, Suite 100, Charlotte, NC 28208  
Fax: 877-683-0888  
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Contract Number: 4400017346  
E-Rate SPIN: 143049897

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**SHI International Corp**

Place, Send, or Fax Order to:  
290 Davidson Avenue, Somerset, NJ 08873  
Fax: 732-868-6066  
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Contract Number: 4400011901

E-Rate SPIN: 143012572

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**Sirius Computer Solutions Inc.**

Place, Send, or Fax Order to:

10100 Reunion Place, Suite 500, San Antonio, TX 78216

Fax: 866-313-0960

Email: [phyllis.byrd@siriuscom.com](mailto:phyllis.byrd@siriuscom.com)

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Phyllis (PJ) Byrd

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Fax: 866-313-0960

Email: [phyllis.byrd@siriuscom.com](mailto:phyllis.byrd@siriuscom.com)

Contract Number: 4400014269

E-Rate SPIN: 143004544

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Contract Number: 4400021356

E-Rate SPIN: 143051399

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**Tiber Creek Consulting Inc**

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Contract Number: 4400017348

E-Rate SPIN: 143031784

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**Veristor Systems Inc.**

Place, Send, or Fax Order to:

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Email: [marnold@veristor.com](mailto:marnold@veristor.com)

On Site Sales Support:

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Email: [marnold@veristor.com](mailto:marnold@veristor.com)

Technical Contact:

Jeff Garrett

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Email: [jgarrett@veristor.com](mailto:jgarrett@veristor.com)

Contract Number: 4400011900

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**Winslow Technology Group, LLC**

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Fax: 617-507-6247

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