

**Hewlett Packard Enterprise (HPE)**  
**Networking Products & Services**  
Solicitation Number 5400012590

**Contract Period:**  
07/01/2017 – 06/30/2022

[Contract Terms & Conditions](#)

**ITMO Procurement Manager**

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Last Updated: 05/06/2020

**CURRENT MSRP LIST**

<b>Awarded Vendors</b>	<b>Products Discount</b>	<b>Services Discount</b>	<b>Level 1 Volume Discount</b>	<b>Level 2 Volume Discount</b>	<b>Level 3 Volume Discount</b>
<a href="#">A3 Communications, Inc.</a>	35%	20%	2%	3%	4%
<a href="#">Aercor Wireless, Inc.</a>	35%	20%	2%	3%	4%
<a href="#">ANCGroup</a>	35%	20%	2%	3%	4%
<a href="#">BlueAlly Technology Solutions, LLC</a>	37%	32%	3%	4%	5%
<a href="#">Carolina Advanced Digital, Inc.</a>	39%	20%	2%	3%	4%
<a href="#">Coast to Coast Computer Products</a>	40%	25%	2%	3%	4%
<a href="#">Data Network Solutions, Inc.</a>	35%	20%	2%	3%	4%
<a href="#">Disys Solutions, Inc.</a>	35%	20%	2%	3%	4%
<a href="#">Edge Solutions, Inc.</a>	35%	30%	2%	3%	4%
<a href="#">Encore Technology Group, LLC</a>	36%	20%	2%	3%	4%
<a href="#">Horry Telephone Cooperative, Inc.</a>	35%	20%	2%	3%	4%
<a href="#">Howard Technology Solutions</a>	35%	20%	2%	3%	4%
<a href="#">Layer 3 Communications, LLC</a>	35%	20%	2%	3%	4%
<a href="#">Meridian IT</a>	35%	20%	2%	3%	4%
<a href="#">MXN Corporation</a>	36%	36%	2%	3%	4%
<a href="#">Pinnacle Network Solutions</a>	35%	20%	2%	3%	4%
<a href="#">Secure Edge Networks, LLC</a>	40%	40%	2%	3%	4%
<a href="#">SHI International Corp</a>	35%	25%	2%	3%	4%
<a href="#">Veristor Systems, Inc.</a>	40%	35%	3%	4%	5%

**A3 Communications, Inc.**

Contract Number: [4400016282](#)  
SC Vendor Number: 7000032663  
E-Rate SPIN: 143007309

Point of Contact: Brian Thomas  
Remittance Address: 1038 Kinley Road, Building B  
Irmo, SC 29063

Website: [www.a3communications.com](http://www.a3communications.com)

Direct: (803) 932-9915  
Mobile: (803) 932-9914  
Toll-Free: (888) 809-1463

Email: [brian.thomas@a3communications.com](mailto:brian.thomas@a3communications.com)

**Aercor Wireless, Inc.**

Contract Number: [4400016283](#)  
SC Vendor Number: 7000203865  
E-Rate SPIN: 143034134

Point of Contact: Darrel Lemler  
Remittance Address: 12 Cabin Court  
Irmo, SC 29063

Website: [www.aercor.com](http://www.aercor.com)

Phone: (803) 422-5280  
Fax: (651) 209-7694  
Toll-Free: (888) 315-7925

Email: [dlempler@aercor.com](mailto:dlempler@aercor.com)

**ANCGroup**

Contract Number: [4400016284](#)  
SC Vendor Number: 7000037318  
E-Rate SPIN: 143020733

Point of Contact: Brian Daughtee  
Remittance Address: 14 Progress Road  
Greenville, SC 29607

Website: [www.ancgroup.com](http://www.ancgroup.com)

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Fax: (864) 335-8253  
Toll-Free: (888) 424-4863

Email: [briand@ancgroup.com](mailto:briand@ancgroup.com)

**BlueAlly Technology Solutions, LLC**

Contract Number: [4400016366](#)  
SC Vendor Number: 7000233491  
E-Rate SPIN: 143044080

Point of Contact: Neal Hamilton  
Remittance Address: 1255 Crescent Green, Suite 300  
Cary, NC 27518  
Website: [www.blueally.com](http://www.blueally.com)

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Fax: (919) 882-1069  
Toll-Free: (888) 768-2060  
Email: [nhamilton@blueally.com](mailto:nhamilton@blueally.com)

**Carolina Advanced Digital, Inc.**

Contract Number: [4400016285](#)  
SC Vendor Number: 7000049733  
E-Rate SPIN: 143006840

Point of Contact: Julie Allen  
Remittance Address: 133 Triangle Trade Drive  
Cary, NC 27513  
Website: [www.cadinc.com](http://www.cadinc.com)

Phone: (919) 460-1313 x211  
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Toll-Free: (800) 435-2212  
Email: [julie@cadinc.com](mailto:julie@cadinc.com)

**Coast to Coast Computer Products**

Contract Number: [4400019308](#)  
SC Vendor Number: 7000160302  
E-Rate SPIN: 143049281

Point of Contact: Rachel Feller  
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Simi Valley, CA 93063  
Website: [www.coastcoast.com](http://www.coastcoast.com)

Phone: (800) 223-8890 EXT 146  
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Email: [rfeller@coastcoast.com](mailto:rfeller@coastcoast.com)

**Data Network Solutions, Inc.**

Contract Number: [4400016286](#)  
SC Vendor Number: 7000035473  
E-Rate SPIN: 143021096

Point of Contact: Fred Reavis  
Remittance Address: 629 Lake Tide Drive  
Chapin, SC 29036

Website: [www.datanetworksolutions.com](http://www.datanetworksolutions.com)

Phone: (803) 932-9915  
Fax: (803) 932-9914  
Toll-Free: (877) 932-4146  
Email: [freavis@datanetworksolutions.com](mailto:freavis@datanetworksolutions.com)

**Disys Solutions, Inc.**

Contract Number: [4400016287](#)  
SC Vendor Number: 7000180079  
E-Rate SPIN: 143022163

Point of Contact: Roy Everett  
Remittance Address: 44670 Cape Court, Suite 100  
Ashburn, VA 20147

Website: [www.disyssolutions.com](http://www.disyssolutions.com)

Phone: (571) 707-3636  
Fax: (800) 601-2944  
Toll-Free: (888) 286-3896  
Email: [roy.everett@disyssolutions.com](mailto:roy.everett@disyssolutions.com)

**Edge Solutions, LLC**

Contract Number: [4400016288](#)  
SC Vendor Number: 7000173641  
E-Rate SPIN: 143035080

Point of Contact: Theresa Jackson  
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Alpharetta, Georgia 30009

Website: [www.edge-solutions.com](http://www.edge-solutions.com)

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Toll-Free: (770) 814-6531  
Email: [tjackson@edge-solutions.com](mailto:tjackson@edge-solutions.com)

**Encore Technology Group, LLC**

Contract Number: [4400016289](#)  
SC Vendor Number: 7000195727  
E-Rate SPIN: 143037152

Point of Contact: Russell Young  
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Greenville, SC 29615  
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Phone: (888) 983-6267  
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Toll-Free: (888) 983-6267  
Email: [insidesales@encoretg.com](mailto:insidesales@encoretg.com)

**Horry Telephone Cooperative, Inc.**

Contract Number: [4400016290](#)  
SC Vendor Number: 7000058570  
E-Rate SPIN: 143001520

Point of Contact: Denise Ambuhl  
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Toll-Free: (800) 824-6779  
Email: [denise.ambuhl@htcinc.net](mailto:denise.ambuhl@htcinc.net)

**Howard Technology Solutions**

Contract Number: [4400019320](#)  
SC Vendor Number: 7000034207  
E-Rate SPIN: 143022153

Point of Contact: Yareasia Ellis  
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### Layer 3 Communications, LLC

Contract Number: [4400018404](#)  
SC Vendor Number: 7000043855  
E-Rate SPIN: 143026409

Point of Contact: Robby Woodard  
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Norcross, GA 30093  
Website: [www.layer3com.com](http://www.layer3com.com)

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Toll-Free: (877) 221-3924  
Email: [rwoodard@layer3com.com](mailto:rwoodard@layer3com.com)

### Meridian IT

Contract Number: [4400019322](#)  
SC Vendor Number: 7000226112  
E-Rate SPIN: 143031169

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Email: [salesupport@meridianitinc.com](mailto:salesupport@meridianitinc.com)

### MXN Corporation

Contract Number: [4400016480](#)  
SC Vendor Number: 7000045371  
E-Rate SPIN: 143020138

Point of Contact: Deborah Arnett  
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Woodstock, GA 30189  
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Toll-Free: (877) 454-6040  
Email: [insidesales@mxncorp.com](mailto:insidesales@mxncorp.com)

### Pinnacle Network Solutions

Contract Number: [4400019321](#)  
SC Vendor Number: 7000130414

Point of Contact: Matt Glaz  
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### Secure Edge Networks, LLC

Contract Number: [4400016292](#)  
SC Vendor Number: 7000125446  
E-Rate SPIN: 143034207

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Email: [operations@securedgenetworks.com](mailto:operations@securedgenetworks.com)

### SHI International Corp

Contract Number: [4400016293](#)  
SC Vendor Number: 7000178284  
E-Rate SPIN: 143012572

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Toll-Free: (888) 764-8888  
Email: [southeastteam@shi.com](mailto:southeastteam@shi.com)

**Veristor Systems, Inc.**

Contract Number: [4400016294](#)  
SC Vendor Number: 7000055365

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