Ellicia Howard, Procurement Manager
Email: ethompson@mmo.sc.gov
Telephone: (803) 737-0687

Materials Management Office
1201 Main Street Suite 600
Columbia, SC 29201

Date: 01/06/2020

Statewide Tires and Service
Solicitation # 5400010311

Initial Contract Period: March 29, 2016 – March 28, 2017
Maximum Contract Period: March 29, 2017 – March 28, 2021

Statewide Term Contract to provide tires and services throughout the State in accordance with the solicitation's terms and conditions. For one-time purchases of twenty-four (24) or more tires, State agencies have the option of buying tires from State contract or issuing a solicitation at the agency level in accordance with the SC Procurement Code.

Below each contractor listing is a hyper-link to the manufacturer's price list and distributor list. Agencies may request a hard copy of the price list from the contact name listed for each manufacturer. The distributors have agreed to the terms of the contract and will supply tires and services on behalf of the manufacturer. However, all locations may not have service departments and can only provide tires.

The contract award is based on a "discount off manufacturer's price list." Listed on the following pages are the tire categories and the discount to be applied to the manufacturer's price list. Also listed are special tire prices the manufacturer has offered that exceed the discount off list price.

Purchase orders will be issued to the manufacturer's authorized distributor and remit payment to the same location.

Any vendor that can meet the discounts and requirements of this solicitation can participate in these contracts. Vendors who comply with the contract requirements may be added on a quarterly basis. However, placement on the distributor list does not guarantee a vendor will be used by the State to provide tires or service.

NOTE:

ALL ITEMS LISTED AS A "NO BID" ***ARE NOT*** ON CONTRACT FOR THAT INDIVIDUAL MANUFACTURER

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Date: 01/06/2020

MICHELIN

Contract #: 4400012720

Vendor: 7000022518

Michelin North America, Inc.
Attn: Government Sales
P.O. Box 19001
Greenville, SC 29602-9001
Contact: John Cook

Phone: (864) 313-5120
E-Mail: john.cook@michelin.com

Michelin, BF Goodrich, Uniroyal Price List

Distributor List

Tires by category	Lot 1 Police Pursuit	Lot 2 Auto Radial	Lot 3 Light Truck Radial	Lot 4 Light Truck Bias	Lot 5 Medium Truck Radial	Lot 6 Medium Truck Bias	Lot 7 Off-Road Radial	Lot 8 Off-Road Bias	Lot 9 Farm/ Specialty
Discount to be deducted off manufacturer's price list	**48%-BF Goodrich**	**48%-Michelin 48%-BF Goodrich 35%-Uniroyal**	**48%-Michelin 48%-BF Goodrich 35%-Uniroyal**	**No Bid**	**52.25%-Michelin 52.25%-BF Goodrich 50% Uniroyal**	**No Bid**	**38%-Michelin**	**No Bid**	**35%-Michelin (Agriculture) 47% Michelin AG Industrial**
Delivery charge (6 tires or less)	No Charge	No Charge	No Charge		No Charge		No Charge		No Charge

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YOKOHAMA

Contract : 4400012721

Vendor: 7000212517

Yokohama Tire Corporation
1 MacArthur Place, Suite 800
Santa Ana, CA 92707
Contact: Paul Brooks, Commercial Sales Territory Manager

Phone: 714-662-9786
Email: paul.brooks@yokohamatire.com

Yokohama Distributor List
Yokohama Price List

Tires by category	Lot 1 Police Pursuit	Lot 2 Auto Radial	Lot 3 Light Truck Radial	Lot 4 Light Truck Bias	Lot 5 Medium Truck Radial	Lot 6 Medium Truck Bias	Lot 7 Off-Road Radial	Lot 8 Off-Road Bias	Lot 9 Farm/ Specialty
Discount to be deducted off manufacturer's price list	**No Bid**	**No Bid**	**No Bid**	**No Bid**	**60%**	**No Bid**	**No Bid**	**No Bid**	**No Bid**
Delivery charge (6 tires or less)					No Charge				

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GOODYEAR

Contract #: 4400014834

Vendor: 7000041671

The Goodyear Tire & Rubber Company
200 Innovation Way
Akron, OH 44316
Contact: Jeff Goodenow

Phone: (330) 796-4352
Email: Jsgoodenow@goodyear.com

Goodyear Distributor List
Goodyear Price list

Tires by category	Lot 1 Police Pursuit	Lot 2 Auto Radial	Lot 3 Light Truck Radial	Lot 4 Light Truck	Lot 5 Medium Truck Radial	Lot 6 Medium Truck Bias	Lot 7 Off-Road Radial	Lot 8 Off-Road Bias	Lot 9 Farm/ Specialty
Discount to be deducted off manufacturer's price list	**50% Goodyear**	**48%-Goodyear**	**50% Goodyear**	**No Bid**	**51% Goodyear 51% Dunlop**	**No Bid**	**28% Goodyear 28% Dunlop**	**28% Goodyear**	**No Bid**
Delivery charge (6 tires or less)	Less than 50 miles from shipping point, $5.00. Greater than 50 miles from shipping point $10.00	Less than 50 miles from shipping point, $5.00. Greater than 50 miles from shipping point $10.00	Less than 50 miles from shipping point, $5.00. Greater than 50 miles from shipping point $10.00		Less than 50 miles from shipping point, $5.00. Greater than 50 miles from shipping point $10.00		Less than 50 miles from shipping point, $5.00. Greater than 50 miles from shipping point $10.00	Less than 50 miles from shipping point, $5.00. Greater than 50 miles from shipping point $10.00	

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CONTINENTAL

Contract #:4400015967

Vendor: 70000140142

Continental Tire North America
1830 MacMillan Park Drive
Fort Mill, SC 29707
Contact: Matthew Palumbo

Phone: (704) 583-8196
Email: matthew.palumbo@conti-na.com

Continental/General Tire Distributor List
Continental/General Tire Price list

Tires by category	Lot 1 Police Pursuit	Lot 2 Auto Radial	Lot 3 Light Truck Radial	Lot 4 Light Truck Bias	Lot 5 Medium Truck Radial	Lot 6 Medium Truck	Lot 7 Off-Road Radial	Lot 8 Off-Road Bias	Lot 9 Farm/ Specialty
Discount to be deducted off manufacturer's price list	**No Bid**	**49% Continental 49% General Tire**	**49% Continental 49% General Tire**	**No Bid**	**38% Continental 38% General Tire**	**No Bid**	**No Bid**	**No Bid**	**No Bid**
Delivery charge (6 tires or less)	No Charge	No Charge	No Charge		No Charge				

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Date: 01/06/2020

HANKOOK

Contract #:4400015963

Vendor: 7000203063

Hankook Tire America Corporation
333 Commerce Street
Nashville, TN 37201

Contact: David Phillips

Phone: (803) 422-8060
Email: dphillips@hankooktireusa.com

Hankook Distributor List
Hankook Price list

Tires by category	Lot 1 Police Pursuit	Lot 2 Auto Radial	Lot 3 Light Truck Radial	Lot 4 Light Truck Bias	Lot 5 Medium Truck Radial	Lot 6 Medium Truck	Lot 7 Off-Road Radial	Lot 8 Off-Road Bias	Lot 9 Farm/ Specialty
Discount to be deducted off manufacturer's price list	**No Bid**	**50.5% Hankook**	**50.5% Hankook**	**No Bid**	**50.5% Hankook**	**No Bid**	**No Bid**	**No Bid**	**No Bid**
Delivery charge (6 tires or less)	No Charge	No Charge	No Charge		No Charge				

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Date: 01/06/2020

BRIDGESTONE

Contract #:4400022242

Vendor: 7000203063

Bridgestone Americas Inc
200 4th Avenue South
Nashville, TN 37201

Contact:

Gregg Trosper

Phone: (615) 937-3794
Email: trospergregg@bfusa.com

Bridgestone Distributor List
Bridgestone Price list

Tires by category	Lot 1 Police Pursuit	Lot 2 Auto Radial	Lot 3 Light Truck Radial	Lot 4 Light Truck Bias	Lot 5 Medium Truck Radial	Lot 6 Medium Truck	Lot 7 Off-Road Radial	Lot 8 Off-Road Bias	Lot 9 Farm/ Specialty
Discount to be deducted off manufacturer's price list		**37% Bridgestone**	**37% Bridgestone**	**37% Bridgestone**	**45% Bridgestone**	**45% Bridgestone**	**37% Bridgestone**	**37% Bridgestone**	**23% Bridgestone**
	Firestone 57%	**Firestone 35%**	**Firestone 37%**	**Firestone 37%**	**Firestone 44%**	**Firestone 44%**	**Firestone 37%**	**Firestone 37%**	**Firestone 23%**
Delivery charge (6 tires or less)	No Charge	No Charge	No Charge		No Charge				

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Date: 01/06/2020

ALLIANCE TIRE AMERICAS INC

Contract #:4400024365

Vendor: 7000275041

Alliance Tire Americas Inc
201 Edgewater Drive Suite 285
Wakefield, MA 01880

Contact:

Jamie McSwaney

Phone: (724) 816-2685
Email: jmcswaney@atgtire.com

Alliance Tire Distributor List
Alliance Tire Price list

Tires by category	Lot 1 Police Pursuit	Lot 2 Auto Radial	Lot 3 Light Truck Radial	Lot 4 Light Truck Bias	Lot 5 Medium Truck Radial	Lot 6 Medium Truck	Lot 7 Off-Road Radial	Lot 8 Off-Road Bias	Lot 9 Farm/ Specialty
Discount to be deducted off manufacturer's price list	**No Bid**	**No Bid**	**No Bid**	**No Bid**	**No Bid**	**No Bid**	**33% Alliance**	**33% Alliance**	**33% Alliance**
	No Bid	**No Bid**	**No Bid**	**No Bid**	**No Bid**	**No Bid**	**33% Galaxy**	**33% Galaxy**	**33% Galaxy**
	No Bid	**No Bid**	**No Bid**	**No Bid**	**No Bid**	**No Bid**	**Primex 33%**	**Primex 33%**	**Primex 33%**
Delivery charge (6 tires or less)							No charge	No charge	No charge

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SPECIAL CONTRACT CLAUSES

Tires offered and furnished shall be nationally recognized as a quality level tire meeting or exceeding the Original Equipment (OE) tire that was mounted on the equipment when sold by the original equipment manufacturer. The tire must be listed in the manufacturer's regular published catalog and the price list quoted for this bid. No promotional, economy, special produced, unlisted and/or special listed tires will be acceptable. Bidders are urged to comply with this requirement in its entirety and offer only qualified products.

Bidders shall submit with their bid response a complete list of all the names and addresses of their franchised or independent dealers and/or company–owned stores in South Carolina authorized and willing to service the contract and have access to the inventory of the products bid. Bidders will also be required to submit written verification, with the bid, from each franchised or independent store/dealer indicating his willingness to honor all contract prices, terms, and conditions for the duration of the contract period. Adjustments to this distributor list should be made as stores move and as they are added and/or deleted. The franchised or independent dealers and/or company-owned stores must also be able to make on-the-spot adjustments in accordance with the manufacturer's standard warranty.

Bidders that have a service department are to have adequate facilities to mount, balance, and rotate tires. If the State elects the services of the contract vendor, the following are maximum prices the State will pay for each of the services:

Mounting of car and light truck tires:	**Free w/purchase**
Mounting of medium and heavy truck tires:	**$25.00 each**
Balancing of car and light truck tires:	**$10.00 each**
Balancing of dump/heavy truck tires:	**$20.00 each**
Rotating of tires (brand sold by store):	**Free**
Rotation of tires (not brand sold):	**$6.00 each**
Valve stems:	**$2.00 each**
Valve stems for dump/heavy truck tires:	**$8.00 each**
TPMS Kit	**$5.00 each**

Mounting of off road tires and/or the solution to any unforeseen problems with mounting of any tires will be negotiated between the State agency issuing the purchase order and the contractor.

Inspection Rights

The State reserves the right to inspect and approve the equipment offered under the specifications of this solicitation.

All tires to be of current production and must carry all markings currently required by the Federal Government at time of shipment, and must be in compliance with all applicable regulations. All tires bid shall at a minimum be equivalent to those manufactured as original equipment for US auto, farm, truck, and heavy equipment manufacturers. **UNDER NO CIRCUMSTANCES WILL A PRODUCTION DATE FOR ANY TIRE**

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EXCEED 48 MONTHS FROM THE DATE THE CONTRACT GOES INTO EFFECT.

Ellicia Thompson
Email: ethompson@mmo.sc.gov
Telephone: (803) 737-0687

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Bidding Condition of Price

Bid price must be fixed for the term of the contract period based on the most recent published manufacturer's price list, except the State shall be advised of, and receive the benefit of, any price decrease. Price changes will be based on these price sheets, and it is the bidder's responsibility to make these available to the State. The vendor is to provide written price reduction information within ten (10) days of its effective date.

Price Increases/Decreases

Price increases, if allowable and once approved in writing by the Materials Management Office Procurement Manager, will be based on the manufacturer's Government price sheets. The discount percentages will remain the same and will be deducted from the manufacturer's new/revised Government price sheets. It is understood and agreed that orders will be shipped at prices in effect on date shown on agencies' purchase order. Any decrease in the cost of the finished product due to a general decline in the market or other factors shall be forwarded to the Materials Management Office with immediate inception into the term contract.

Delivery Time

The contractor shall be required to maintain or have available for use, an inventory sufficient to make shipment within the time stated in the bid.

If not available at time of order, tire quantities in excess of ten (10) will be delivered within three (3) days after receipt of order. Agencies needing tires immediately in small quantities (5 to 10) shall be given priority in delivery, if requested, and shall not incur a delivery charge. In some cases, agencies may request a delivery of less than four (4) tires. In these cases, the delivery charge annotated on the bidding schedule will apply. Agencies have the option of picking up tires from the store when deemed more advantageous. State vehicles, which are brought to the dealer/store in need of tires, shall receive the same priority as the best customer, but in no case shall the vehicle wait for more than two hours, unless agreed to in advance between the agency representative and store management.

The tires will be used and ordered from various locations throughout the State; therefore, it is necessary that bidders have the ability to make normal deliveries and have competent personnel available to go into the field for trouble shooting purposes if needed.

Invoicing

Vendors are to provide correct pricing on each invoice. If an audit finds that the State has been overcharged for tires, the vendor shall reimburse the agency the difference in the overcharge(s) plus an additional ten (10%) percent of the overcharge.