

<b>Brocade Network Products</b>  <b>NASPO Data Communications</b> <b>Master Agreement AR214</b> <b>Max Contract Period:</b> 4/2/2015 to 4/1/2020 <a href="#">Terms, Conditions, Price / See Extreme &amp; Ruckus</a>  Page last update: 11/6/2019	<b>ITMO Procurement Manager</b>  Carol Norfleet  803-737-3224  <a href="mailto:cnorfleet@mmo.sc.gov">cnorfleet@mmo.sc.gov</a>
Vendors below offer a minimum discount of 44% on Data Center Applications Services, Networking Software, Network Optimization and Acceleration, Routers, Security, Switches and Wireless. Storage Networking products are offered at a minimum discount of 15%.	
<b>DO NOT SIGN ANY DOCUMENTS THAT CONTAIN ADDITIONAL TERMS AND CONDITIONS</b>	

**VENDORS**

- [Acumen IT](#)
- [A3Communications](#)
- [BridgeTek](#)
- [Brocade Communications Systems](#)
- [CDW-G](#)
- [Converged Networks](#)
- [Data Network Solutions](#)
- [Encore Technology Group](#)
- [Howard Technology Solutions](#)
- [Layer 3 Communications](#)
- [Netsource ET LLC](#)
- [SecureEdge](#)
- [SHI International Corp](#)

**Acumen IT**

Stacy Anthony Kuper  
1 Distribution Ct, Greer SC 29615  
Phone: 864-751-3315  
Fax: 864-334-1941  
Email: [Stacy.Kuper@AcumenIT.com](mailto:Stacy.Kuper@AcumenIT.com)

Contract Number: 4400010418  
FEIN: 20-8676478  
E-Rate Spin: 143044202

**A3 Communications**

Brian Thomas  
1038 Kinley Road, Bldg B, Irmo SC 29063  
Phone: 803-744-5027  
Fax: 803-744-5870  
Toll Free: 888-803-1473  
Email: [brian.thomas@a3communications.com](mailto:brian.thomas@a3communications.com)

Contract Number: 4400010419  
FEIN: 36-43230110  
E-Rate SPIN: 143005588

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#### **BridgeTek**

744 East Stone Ave, Greenville SC 29616  
Phone: 864-214-0221  
Fax: 864-214-0221  
Email: [sales@bridgeteksolutions.com](mailto:sales@bridgeteksolutions.com)

Contract Number: 4400010432  
FEIN: 46-1945709  
E-Rate SPIN: 143037375

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#### **Brocade Communications Systems**

Mike Montgomery, Territory Account manager - South Carolina  
2632 Ringsted Ln, Mt. Pleasant, SC 29466  
Phone: 843-754-7682  
Email: [mmontgom@brocade.com](mailto:mmontgom@brocade.com)  
Katherine Ackerman, Inside Sales Associate  
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Phone: 770-777-8305  
Fax: [408-333-3980](tel:408-333-3980)  
Email: [kackerman@brocade.com](mailto:kackerman@brocade.com)

Contract Number: 4400010330  
FEIN: 77-0409517  
E-Rate SPIN: 143022896

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#### **CDW-G**

Nicole Tuzzolino  
230 N Milwaukee Ave, Vernon Hills IL 60061  
Phone: 800-808-4239  
Fax: 847-419-6200  
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Contract Number: 4400010435  
FEIN: 36-4230110  
E-Rate SPIN: 143005588

#### **Converged Networks**

Mike Duck  
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Phone: 843-725-1356  
Email: ldabbs@godsc.com; dkidwell@godsc.com; jpatterson@godsc.com

Contract Number: 4400010441  
FEIN: 57-1129892  
E-Rate SPIN: 14300558

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#### **Data Network Solutions**

Fred Reavis  
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Contract Number: 4400010405  
FEIN: 56-2113683  
E-Rate SPIN: 143021096

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#### **Encore Technology Group**

Kristian Pflieger  
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Phone: 864-307-0763  
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Contract Number: 4400010436  
FEIN: 46-1594391  
E-Rate SPIN: 143030969

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#### **Howard Technology Solutions**

Yareasia D. Ellis  
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Phone: 601-399-5633  
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Contract Number: 4400010416  
FEIN: 64-0466143  
E-Rate SPIN: 143022153

Katie Hatcher - K-12 Sales  
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Email: [khatcher@howard.com](mailto:khatcher@howard.com)

Leslie Sands - Higher Education Sales  
Phone: 704-617-6473  
Email: [lsands@howard.com](mailto:lsands@howard.com)

**Layer 3 Communications LLC**

Robby Woodard  
1450 Oakbrook Dr, Ste 900, Norcross GA 30093-6239  
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Email: [rwoodard@layer3com.com](mailto:rwoodard@layer3com.com)  
Paul T. Gallogly - Director of Sales  
Phone: 770-225-5300

Contract Number: 4400010430  
FEIN: 52-2114334  
E-Rate SPIN: 143026409

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**NetSource ET LLC**

George Lusk  
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Contract Number: 4400010417  
FEIN: 20-1522181  
E-Rate SPIN: 143034445

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**SecureEdge**

8701 Mallard Creek Rd, Charlotte NC 28262  
Phone: 704-688-9356  
Email: [orders@securedgenetworks.com](mailto:orders@securedgenetworks.com)

Contract Number: 4400010433  
FEIN: 20-566770  
E-Rate SPIN: 143034207

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**SHI International Corp**

290 Davidson Ave, Somerset NJ 08873  
Phone: 800-715-3197  
Fax: 732-868-6055  
Email: [Southeastteam@shi.com](mailto:Southeastteam@shi.com)

Contract Number: 4400007105  
FEIN: 22-3009648  
E-Rate SPIN: 1430012572

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