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GRANT GILLESPIE
EXECUTIVE DIRECTOR

# THE DIVISION OF PROCUREMENT SERVICES DELBERT H. SINGLETON, JR.

DIVISION DIRECTOR (803) 734-8018

JOHN ST. C. WHITE MATERIALS MANAGEMENT OFFICER (803) 737-0600 FAX: (803) 737-0639

# **Written Determination**

**Matter of:** Dick Smith Ford, Inc.

**File No.:** 2021-121

Date: November 4, 2020

**Contracting Entity:** State Fiscal Accountability Authority

**Solicitation No.:** 5400020159

**Description:** State Term Contract for Cab & Chassis – 9,500 GVWR

#### **DIGEST**

Under a solicitation calling for unit price for a two-wheel drive cab and chassis, low bidder's request to correct bid due to mistake that will cause substantial loss is approved where the evidence is clear and convincing that the bidder erroneously entered a model number for a four-wheel drive cab and chassis while entering a bid price for a two-wheel drive cab and chassis, and providing a four-wheel cab and chassis will result in substantial loss.

#### **AUTHORITY**

The Chief Procurement Officer (CPO) conducted an administrative review per S.C. Code Ann. § 11-35-1520(7) and Regulation 19-445.2085. This determination is based on the evidence and applicable law and precedents.

#### **DETERMINATION**

On August 21, 2020, the Division of Procurement Services (DPS) issued a solicitation for truck cab & chassis. [Exhibit 1] DPS amended the solicitation on September 11, 2020, by publishing a completely new solicitation document to replace the original. [Exhibit 2]<sup>1</sup> The solicitation sought bids on seven lots. For each lot, bidders were required to list the model cab and chassis they were bidding, their base price for that vehicle, and add prices for optional equipment not included in

<sup>&</sup>lt;sup>1</sup> Exhibit 2 has been redacted to remove pages irrelevant to this decision.

Written Determination, page 2 Dick Smith Ford, Inc. November 4, 2020

the specifications for the base price as well as deduct prices for optional equipment included in the specifications for the base price. Each bid sheet had formulas that would take the pricing provided by a bidder and generate an evaluated unit bid price. The solicitation states that DPS will make an award to the bidder bidding the lowest evaluated unit price on each lot.

At issue in this matter is the bid for Lot 1, Cab & Chassis, 9,500 GVWR. The specifications for Lot 1 called for a two-wheel drive chassis.<sup>2</sup>

By the time for receipt of bids, DPS received four bids on Lot 1. [Exhibit 3] Dick Smith Ford, Inc. (Smith) submitted the low evaluated price for Lot 1. Smith listed a Ford F-250/F2B as the model of the cab and chassis it was bidding for this lot.

The solicitation required bidders to provide "illustrated catalog data sheets with manufacturers complete printed specifications covering the class or type of equipment covered by the bid." The purpose of this requirement was to enable the State to evaluate whether the model bid met the specification requirements. Smith did not provide these data sheets with its bid. Per S.C. Code Ann. §11-35-1520(13), the Procurement Manager determined this deviation from the exact requirements of the solicitation to be a minor informality and asked Smith to supply the missing sheets. After receiving the missing catalog data sheets, the Procurement Manager noticed that the sheets Smith sent for Lot 1 were for a Ford F-250/F2A 4X2 (i.e. two-wheel drive). [Exhibits 4] Upon further inquiry, the Procurement Manager learned that Smith erroneously listed an F-250/F2B, a four-wheel drive cab and chassis, on the bid form when it intended to list an Ford F-250/F2A two-wheel drive cab and chassis. [Exhibit 5] On October 14, 2020, Smith emailed a request to correct its bid to list the correct cab and chassis model. In its request, Smith asserted that the "F2B is a 4x4 model was more expensive than the F2A and would cause substantial loss." [Ibid] Smith later submitted dealer build out sheets showing that the difference in retail price between the two vehicles is \$2,790.<sup>3</sup> [Exhibit 6]<sup>4</sup> Additionally, Smith confidentially shared with the CPO its cost on each vehicle and explained how that cost is determined. The information provided by Smith shows that Smith will suffer a loss on each vehicle sold if forced to provide a Ford F-250/F2B at its bid price. While the loss per vehicle may be insignificant, the cumulative loss over many vehicles will, over time, be substantial.

S.C. Code Ann. § 11-35-1520(7) provides that:

<sup>&</sup>lt;sup>2</sup> Though two-wheel drive is not expressly stated, the specifications called for a ¾ ton cab & chassis "equipped with all standard equipment as specified by the manufacturer" along with a listed of required features. Two-wheel drive is standard on a cab and chassis. Moreover, the list of required features in addition to the standard equipment does not include four-wheel drive. Finally, four-wheel drive is not listed as an add option. This contrasts with the specifications for the 16,000 lb. GVWR cab and chassis which includes the four-wheel drive option as an add option.

<sup>&</sup>lt;sup>3</sup> The CPO takes notice of the fact that it is common knowledge that four-wheel drive is more expensive than two-wheel drive as supported by commonly available data on the internet. See businessfleet.com, edmunds.com, etc.

<sup>&</sup>lt;sup>4</sup> Exhibit 6 does not show the dealers actual cost in this case. Actual cost is based on confidential manufacturer incentives not shown in this exhibit.

Written Determination, page 3 Dick Smith Ford, Inc. November 4, 2020

Correction or withdrawal of inadvertently erroneous bids before or after award, or cancellation and re-award of awards or contracts, after award but before performance, may be permitted in accordance with regulations promulgated by the board. After bid opening, changes in bid prices or other provisions of bids prejudicial to the interest of the State or fair competition must not be permitted. After opening, bids must not be corrected or withdrawn except in accordance with the provisions of this code and the regulations promulgated pursuant to it. Except as otherwise provided by regulation, all decisions to permit the correction or withdrawal of bids, or to cancel awards or contracts, after award but before performance, must be supported by a written determination of appropriateness made by the chief procurement officers or head of a purchasing agency.

This provision allows correction of a bid mistake in accordance with "regulations promulgated pursuant" to the Consolidated Procurement Code. The following provisions of the Regulations promulgated pursuant to the Consolidated Procurement Code apply to bid correction:

### A. General Procedure.

(1) A bidder or offeror must submit in writing a request to either correct or withdraw a bid to the procurement officer. Each written request must document the fact that the bidder's or offeror's mistake is clearly an error that will cause him substantial loss. All decisions to permit the correction or withdrawal of bids shall be supported by a written determination of appropriateness made by the chief procurement officers or head of a purchasing agency, or the designee of either.

### B. Correction Creates Low Bid.

To maintain the integrity of the competitive sealed bidding system, a bidder shall not be permitted to correct a bid mistake after bid opening that would cause such bidder to have the low bid unless the mistake is clearly evident from examining the bid document; for example, extension of unit prices or errors in addition.

### S.C. Code Ann. Reg. 19-445.2085.

This is not a situation where correction creates a low bid. Smith is already the low bidder and correction will not change Smith's bid price. Instead, correction will provide the State with the cab and chassis it asked for in the solicitation. Moreover, the evidence of Smith's mistake and the correction is clear and convincing. The catalogue sheets provided by Smith in support of its bid clearly show that Smith intended to list the F-250/F2A model.

The South Carolina Supreme Court has addressed the question of whether a correction to a low bid that does not change the bidder's position as low bidder is permissible when the mistake and correction are not apparent on the face of the bid. *Martin Engineering, Inc. v. Lexington County School District One*, 365 S.C. 1, 615 S.E.2d 110 (2005). Unlike the present case, the low bidder in *Martin Engineering* requested an upward adjustment that would still leave it in the position of lowest bidder. Although the appellant argued that such an upward correction was permissible only if the mistake and bid amount were "clearly evident from examining the bid document," the

Written Determination, page 4 Dick Smith Ford, Inc. November 4, 2020

Court rejected that interpretation. Moreover, the Court directly addressed whether such a correction was prejudicial to the School District and fair competition and found otherwise. The Court stated:

We agree with the District that allowing the correction in this case neither jeopardized the integrity of the sealed bidding process, nor was it prejudicial to the interest of the District or fair competition. To the contrary to accept Martin's argument that District must reject Sharp's bid and accept its bid, some \$416,500.00 higher than Sharp's corrected bid, would clearly be prejudicial to the District.

While not discussing the point directly, the Court essentially acknowledged that the standard of proof of the mistake is critical to determining the issue of prejudice (i.e. allowing a bid correction without proof of a mistake is clearly prejudicial to the interest of the State). The record in *Martin Engineering* and other authorities support the proposition that the standard of proof for correction of a bid mistake not evident on the face of the bid is clear and convincing evidence of both the mistake and the correction. *See* Brunner & O'Connor on construction Law, §2:134 (2016) (*citing Wildwood v. Gibbs & Register, Inc.*, 694 So.2d 763 (Fla. Dist. Ct. App. 5<sup>th</sup> Dist. 1197); *Department of Transp. v. American Ins. Co.*, 491 S.E.2d 328 (Ga.1997)).

Smith provided evidence to support its intended bid, this evidence provides clear and convincing evidence that Smith made a mistake in its bid that will cause substantial loss, and what Smith's intended bid was.

For the foregoing reasons, the CPO hereby determines that it is appropriate to allow Smith to correct its bid by changing the model bid from an F-250/F2B to an F-250/F2A.

John St. C. White

**Chief Procurement Officer** 

For Construction

Columbia, South Carolina

#### STATEMENT OF RIGHT TO FURTHER ADMINISTRATIVE REVIEW

Written Determinations Appeal Notice (Revised June 2019)

The South Carolina Procurement Code, in Section 11-35-4410, subsection (1)(b), states:

(1) Creation. There is hereby created the South Carolina Procurement Review Panel which shall be charged with the responsibility to review and determine de novo: (b) requests for review of other *written determinations*, decisions, *policies*, *and procedures* arising from or concerning the procurement of supplies, services, information technology, or construction procured in accordance with the provisions of this code and the ensuing regulations; except that a matter which could have been brought before the chief procurement officers in a timely and appropriate manner pursuant to Sections 11-35-4210, 11-35-4220, or 11-35-4230, but was not, must not be the subject of review under this paragraph. Requests for review pursuant to this paragraph must be submitted to the Procurement Review Panel in writing, setting forth the grounds, within fifteen days of the date of the written determinations, decisions, policies, and procedures.

(Emphasis added.) See generally Protest of Three Rivers Solid Waste Authority by Chambers Development Co., Inc., Case Nos. 1996-4 & 1996-5, Protest of Charleston County School District, Case No. 1985-5, Charleston County School Dist. v. Leatherman, 295 S.C. 264, 368 S.E.2d 76 (Ct.App.1988).

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Copies of the Panel's decisions and other additional information regarding the protest process is available on the internet at the following web site: http://procurement.sc.gov

FILING FEE: Pursuant to Proviso 111.1 of the 2019 General Appropriations Act, "[r]equests for administrative review before the South Carolina Procurement Review Panel shall be accompanied by a filing fee of two hundred and fifty dollars (\$250.00), payable to the SC Procurement Review Panel. The panel is authorized to charge the party requesting an administrative review under the South Carolina Code Sections 11-35-4210(6), 11-35-4220(5), 11-35-4230(6) and/or 11-35-4410.... Withdrawal of an appeal will result in the filing fee being forfeited to the panel. If a party desiring to file an appeal is unable to pay the filing fee because of financial hardship, the party shall submit a completed Request for Filing Fee Waiver form at the same time the request for review is filed. [The Request for Filing Fee Waiver form is attached to this Decision.] If the filing fee is not waived, the party must pay the filing fee within fifteen days of the date of receipt of the order denying waiver of the filing fee. Requests for administrative review will not be accepted unless accompanied by the filing fee or a completed Request for Filing Fee Waiver form at the time of filing." PLEASE MAKE YOUR CHECK PAYABLE TO THE "SC PROCUREMENT REVIEW PANEL."

LEGAL REPRESENTATION: In order to prosecute an appeal before the Panel, business entities organized and registered as corporations, limited liability companies, and limited partnerships must be represented by a lawyer. Failure to obtain counsel will result in dismissal of your appeal. *Protest of Lighting Services*, Case No. 2002-10 (Proc. Rev. Panel Nov. 6, 2002) and *Protest of The Kardon Corporation*, Case No. 2002-13 (Proc. Rev. Panel Jan. 31, 2003); and *Protest of PC&C Enterprises*, *LLC*, Case No. 2012-1 (Proc. Rev. Panel April 2, 2012). However, individuals and those operating as an individual doing business under a trade name may proceed without counsel, if desired.

# South Carolina Procurement Review Panel Request for Filing Fee Waiver 1105 Pendleton Street, Suite 209, Columbia, SC 29201

Name of I	Requestor		Address	
City	State	Zip	Business Phone	
1. What is	your/your comp	any's monthly inco	ome?	
2. What a	e your/your com	pany's monthly ex	penses?	
3. List any	other circumsta	nces which you thin	nk affect your/your company's ability to pay the filing fee	e:
misreprese administra Sworn to l	ent my/my comp trive review be we before me this	pany's financial co vaived.	ion above is true and accurate. I have made no attempt and ition. I hereby request that the filing fee for request	
	lay of	, 20	_	
Notary Pu	blic of South Car	rolina	Requestor/Appellant	
My Comn	nission expires: _			
For officia	al use only:	Fee Waived	Waiver Denied	
Chairman	or Vice Chairma	nn, SC Procurement	Review Panel	
	_ day of	, 20		

NOTE: If your filing fee request is denied, you will be expected to pay the filing fee within fifteen (15) days of the date of receipt of the order denying the waiver.

# **South Carolina Business Opportunities**

Published by Division of Procurement Services - Delbert H. Singleton, Jr., Division Director

Ad Category: Equipment

Ad Start Date: August 21, 2020

Title: STC FOR CAB & CHASSIS

Purchasing Agent/Entity: SFAA Procurement Services
Bid/Submittal Due Date: September 29, 2020 - 11:00am

**Description:** 

STC FOR CAB & CHASSIS

Solicitation #: 5400020159

Direct Inquiries To: DEANA REED-SHARPE

**Buyer Phone#:** 

Buyer Email: drsharpe@mmo.sc.gov

**Pre-Bid Information:** 

Pre-Bid DATE & TIME: 09/02/2020 9:30 AM This meeting will be WebEx only. Refer to Section IIB, "Conference Pre-Bid/Proposal" for instructions to attend the pre-attended in the conference of th

instructions to attend the meeting.

Delivery Point: n/a

Full Details / Download: http://webprod.cio.sc.gov/SCSolicitationWeb/solicitationAttachment.do?solicitnumber=5400020159

South Carolina Business Opportunities • Scott Hawkins11111, Editor • 1201 Main Street, Suite 600 • Columbia, SC 29201 803-737-0686 • scbo@mmo.sc.gov • https://procurement.sc.gov



# Exhibit 2



## **State of South Carolina**

**Invitation For Bid** 

Amendment #1

### Solicitation:

Date Issued: Procurement Officer: Phone: E-Mail Address: Mailing Address:

### 5400020159

09/11/2020
DeAna Reed-Sharpe
803-896-6389
drsharpe@mmo.sc.gov
SFAA, Div. of Procurement Services, MMO
PO Box 101103
Columbia SC 29211

DESCRIPTION: STC FOR CAB & CHASSIS

USING GOVERNMENTAL UNIT: Statewide Term Contract

SUBMIT YOUR OFFER ON-LINE AT THE FOLLOWING URL: http://www.procurement.sc.gov

SUBMIT OFFER BY (Opening Date/Time): 09/29/2020 11:00 AM (See "Deadline For Submission Of Offer" provision)

QUESTIONS MUST BE RECEIVED BY: 09/02/2020 5:00 PM 09/17/2020 10:00 AM Questions limited to Amended Parts Only

NUMBER OF COPIES TO BE SUBMITTED: One (1) - Electronic Submission Preferred

CONFERENCE TYPE: <del>Pre-Bid</del>	LOCATION: This meeting will be WebEx
DATE & TIME: 09/02/2020 9:30 AM	only. Refer to Section IIB, "Conference Pre-
	Bid/Proposal" for instructions to attend the
(As appropriate, see "Conferences - Pre-Bid/Proposal" & "Site Visit" provisions)	meeting.

AWARD & Award will be posted on **10/09/2020**. The award, this solicitation, any amendments, and any related notices will be posted at the following web address: <a href="http://www.procurement.sc.gov">http://www.procurement.sc.gov</a>

You must submit a signed copy of this form with Your Offer. By signing, You agree to be bound by the terms of the Solicitation. You agree to hold Your Offer open for a minimum of thirty (30) calendar days after the Opening Date. (See "Signing Your Offer" provision.) NAME OF OFFEROR Any award issued will be issued to, and the contract will be formed with, the entity identified as the Offeror. The entity named as the offeror must be a single and distinct legal entity. Do not use the name of a branch office or a division of a larger entity if the branch or division is not a separate legal entity, i.e., a separate corporation, partnership, sole proprietorship, etc. (full legal name of business submitting the offer) **DATE SIGNED AUTHORIZED SIGNATURE** (Person must be authorized to submit binding offer to contract on behalf of Offeror.) **TITLE** STATE VENDOR NO. (Register to Obtain S.C. Vendor No. at www.procurement.sc.gov) (business title of person signing above) PRINTED NAME STATE OF INCORPORATION (printed name of person signing above) (If you are a corporation, identify the state of incorporation.)

OFFEROR'S TYPE OF ENTITY: (Check one) (See "Signing Your Offer" provision.)		
Sole Proprietorship Partnership Other		
Corporate entity (not tax-exempt) Corporation (tax-exempt) Government entity (federal, state, or local)		

COVER PAGE - ON-LINE ONLY (MAR. 2015)

# **PAGE TWO**

(Return Page Two with Your Offer)

					DDRESS (Address t hould be sent.) (See "			ement and contract		
						Number - Exten	sion Facsimile			Area Code -
						Address				E-mail
PAYMENT A (See "Payment" c		(Addre	ss to which payme	ents v	vill be sent.)		DRESS (Address to Orders and "Contract			
			ome Office Address		ck only one)		ldress same as Hom ldress same as Notic			s eck only one)
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DISCOUNT FOR 10 Calendar Days (%) 20 Calendar PROMPT PAYMENT (See "Discount for Prompt Payment" clause)			20 Calenda	ur Days (%)	30 Calendar Days	(%)	C	alendar Days (%)		
Preferences - A NOTICE TO VENDORS (SEP. 2009):  Preferences do not apply to vehicle procurements per 11-35-1524(E)(5)										
			AND PHONE				per 11-35-1	524(	E)(5)	
In-State O	ffice Addre	ss same	e as Home Offic	e Ad	ldressI	n-State Office A	Address same as No	otice A	ddress (	check only one)

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IMPORTANT NOTICE: In order to provide a more manageable solicitation, the State has opted to issue a complete new document. This approach has been selected in an effort to ensure the clarity of the contract documents during both the "Pre-Award" and "Post Award" phases of this procurement. Prospective Offerors should discard the original solicitation document and use this document when preparing their on-line bids.

In an effort to assist your review of the amendment, we have endeavored to highlight changes in yellow. To use this feature, Offerors will need to view the electronic version of this document.

Despite our best efforts, there is a chance that a change was inadvertently left unhighlighted. Therefore, Offerors are cautioned that they are responsible to review the content of the entire document and cannot rely detrimentally on highlights identifying all changes.

### I. SCOPE OF SOLICITATION

### **ACQUIRE SERVICES and SUPPLIES / EQUIPMENT (Modified)**

The purpose of this solicitation is to acquire services and supplies or equipment complying with the enclosed description and/or specifications and conditions.

CC-1: CAB & CHASSIS, 9,500 LB. GVWR

CC-2: CAB & CHASSIS, 11,200 LB. GVWR

CC-4: CAB & CHASSIS, 16,000 LB. GVWR, DIESEL

CC-5: CAB & CHASSIS, 24,000 LB. GVWR, DIESEL

CC-6A: CAB & CHASSIS, 37,000 LB. GVWR, DUMP TRUCK, DIESEL

CC-6B: CAB & CHASSIS, 39,000 LB. GVWR, DUMP TRUCK, DIESEL

CC-7: CAB & CHASSIS, 54,000 LB. GVWR, DIESEL

The intent of this procurement is to establish statewide contracts for the purchase of vehicles as referenced above. The resulting contracts will be used by state agencies and political subdivisions per state and local requirements. Contracts will be awarded by item so Offerors may bid on 1 or more items. Life cycle costing is used to determine vehicle awards unless the vehicle is  $\geq 8,600$  GVWR or classified as a law enforcement vehicle.

**NOTE**: The vendor who holds the contract for a truck body is responsible for reporting and paying the administrative fee for all purchases made off of their contract. This includes sales made to other vendors purchasing off of the state's truck body contract for use by other state agencies or political subdivisions.

## **MAXIMUM CONTRACT PERIOD - ESTIMATED (Modified)**

Start date: 11/01/2020 End date: 10/31/2022. The initial term of the contract is one (1) year with the potential for one (1) optional one-year term. Dates provided are estimates only. Any resulting contract will begin on the date specified in the notice of award. See clause entitled "Term of Contract - Effective Date/Initial Contract Period".

#### III. SCOPE OF WORK/SPECIFICATIONS

#### **SEE BIDDING SCHEDULE**

See Bidding Schedule [03-3005-1]

### **DELIVERY/PERFORMANCE LOCATION -- PURCHASE ORDER (JAN 2006)**

After award, all deliveries shall be made and all services provided to the location specified by the Using Governmental Unit in its purchase order. [03-3015-1]

#### **DELIVERY DATE -- DAYS ARO (Modified)**

All items shall be delivered within the number of days after receipt of purchase order (days ARO) listed on the bid schedule (Section VIII) for the awarded item(s).

#### **OPERATIONAL MANUALS (JAN 2006)**

Unless otherwise specified, contractor shall provide one operational manual for each item acquired. [03-3055-1]

#### **QUALITY -- NEW (Modified)**

All items must be new.

#### Production Model Year: Vehicle models offered must be 2021 or newer.

Offeror must be able to place orders with manufacturer within fourteen (14) days of contract start date. Orders placed prior to January 15th must be delivered no later than June 1st of that year in order to facilitate budgeted expenditures during the current fiscal year. Orders placed on or after January 15th must be delivered in accordance with the Delivery Date – Days ARO clause in section III.

#### **ADMINISTRATIVE SERVICES FEE - COLLECTION AND REPORTING (JUN 2015)**

- (a) Procurement Services (PS) establishes and maintains master State contracts for the benefit of all South Carolina state and local public entities. These contracts allow all public entities both to maximize the State's purchasing power by aggregating their requirements and to benefit from increased efficiencies in the acquisition process. Procurement Services' cost for this central purchasing activity is offset by an administrative fee which each contractor includes in its contract pricing (though not separately itemized or invoiced) and is paid to the vendor by each participating public entity. The contractor collects the fee as a fiduciary for the State and remits the same as calculated in accordance with the clause titled "ADMINISTRATIVE SERVICES FEE CALCULATION." The price stated in the contractor's bid or proposal must include all amounts necessary for contractor to meet this obligation.
- (b) As used in this clause, the term "reporting period" means each full calendar quarter (Jan. Mar., Apr. Jun., Jul. Sep., and Oct. Dec.) and any remaining periods less than a full calendar quarter during the term of this contract. For each reporting period, contractor shall report to PS its total sales pursuant to this contract for the period and shall remit the fee to the PS Reports Manager. Payment for each reporting period is due no later than the last day of the month immediately following the end of the reporting period (Example: payment for the reporting period ending March 31 is due April 30). If the amount due for a reporting period is less than \$10.00, no payment is required. The procurement officer will provide contractor an information packet, including a detailed explanation of reporting and payment requirements, within fifteen (15) calendar days following contract award. You may contact the Reports Manager at:

**Procurement Services Division** 

Attn: Reports Manager 1201 Main Street, Suite 600 Columbia, SC 29201

Phone: (803) 737-0600 (ask to speak to the Reports Manager)

#### Failure to receive the information packet does not relieve contractor from its obligations hereunder.

- (c) Contractor shall submit a usage report for each reporting period, even if no payment is due for the reporting period. The usage report shall include any information requested by PS to verify the amount due. At a minimum, each usage report shall reflect the following information for the applicable reporting period: contractor's name, contract number, contract description, reporting period/quarter, total dollar value of sales (excluding sales taxes and showing any adjustments for credits or refunds), total number of units (if practicable), and the number, date, and amount of contractor's check to PS. Unless otherwise specified by the reports manager, the usage report shall be submitted electronically according to instructions in the information packet. If the reports manager requires the contractor to provide a more detailed usage report, the reports manager will work directly with the contractor to determine the appropriate content and format of the report.
- (d) During the term of this contract and for a period of three years thereafter, PS or its authorized representatives shall be afforded access at reasonable times to contractor's records (including, without limitation, bank statements, deposits, checks; invoices; correspondence; ledgers; receipts; transmittals) in order to audit all transactions involving goods sold, work performed, or fees due pursuant to this contract. If the audit indicates that contractor has materially underpaid PS, then contractor shall remit the balance found to be due (including any amounts assessed pursuant to subparagraph (e)) and reimburse PS for all costs of the audit.
- (e) Payments of the fee which are due and unpaid by the contractor (including amounts disclosed by audit) shall accrue interest as provided in the Payment and Interest clause for amounts due to the State. In addition to the fee and interest, contractor agrees to pay to PS its reasonable expenses of collection, including costs and attorneys' fees (and fees for inside counsel), whether or not PS commences legal action.
- (f) If the contractor fails to (i) timely submit accurate usage reports; (ii) remit to PS the fee when due; or (iii) promptly and fully cooperate with an audit request, the State may, without prejudice to any other remedy available to the State, take any one or more of the following actions:
  - (1) direct the contractor to not accept any further orders under the contract until PS determines that the cause for such direction has been eliminated:
  - (2) terminate this contract;
  - (3) direct the contractor to not accept any further orders under any other master State contract established by PS until PS determines that the cause for such direction has been eliminated.
- (g) For purposes of this clause, PS is intended as a third-party beneficiary of this contract.

[03-3090-3]

#### ADMINISTRATIVE SERVICES FEE - CALCULATION - SPO (Modified)

For each reporting period, Contractor shall pay to PS a fee equal to one (1.00%) percent of the total dollar amount (excluding sales taxes and adjusted for credits or refunds) of purchases made by any public procurement unit from Contractor pursuant to this contract.

**NOTE**: The vendor who holds the contract for a truck body is responsible for reporting and paying the administrative fee for all purchases made off of their contract. This includes sales made to other vendors purchasing off of the state's truck body contract for use by other state agencies or political subdivisions.

# STATE OF SOUTH CAROLINA – STANDARDIZED VEHICLE SPECIFICATIONS

(Revised 7/23/2020)

#### Introduction:

The following specifications are applicable if they are listed as "Factory Installed Items" (included in the "Base Price") or "Option Equipment" (Add or Deduct Pricing). If they are not referenced by the spec item name (example: "Tow Package") in the individual vehicle spec, they do not apply.

Should it be necessary to deviate from a standard spec, the deviation(s) will be expressly stated within the individual vehicle spec. The individual vehicle spec takes precedence over the standardized vehicle spec. Unless defined otherwise in an individual vehicle's specification, the following standardized specifications apply where applicable and as listed in each vehicle spec.

### **Important Notice:**

Contractors/vendors should review purchase orders carefully for items such as drawbar, pin, clip and shank configuration, as well as anything else needing further description for the order, as provided in the contract documents. They should notify the ordering governmental entity when needed information is missing. This office will require delivery of all specified items unless the ordering governmental entity provides specific notice of relief from same in writing. These type items are to be included in the contract prices.

Specification Name	<u>Description</u>
Colors – Exterior	<ul> <li>The cost for all factory-standard "no-charge" paints and factory-standard paint palette colors for additional charges, shall all be factored into the vehicle price as contracted.</li> <li>The State will not pay any additional color charges, unless a non-standard/premium color is requested by the purchasing agency.</li> <li>The colors white, black, gray and silver are all required colors for state contract pricing.</li> </ul>
Daytime Running Lights	If standard equipment, daytime running lights are to be made inoperable prior to delivery of vehicles purchased by and for law enforcement entities.
Engines - Diesel	For Diesel-powered vehicles and equipment, fuel system components and Diesel engines shall be compatible with B20 bio-diesel blends, minimum.
Engines – Gasoline/Unleaded/E10	For gasoline-powered vehicles and equipment, fuel system components and gasoline engines shall be compatible with E10 ethanol blends, minimum. These engines are to perform as follows:  • No noticeable degradation in vehicle drivability;  • Minimal impact on vehicle operating efficiency (defined to be no more than 10% decrease in fuel economy);  • Maintenance sensors and warning systems are to display normally (i.e. use of E10 is not to cause the check engine light to illuminate).  NOTICE: The State of South Carolina has transitioned to the E10 Unleaded Fuel Blend. The fuel contracts reflect the same.

Floor Mats	<ul> <li>Unless stated otherwise in the individual vehicle specifications, the following applies:         <ul> <li>In vehicles with <u>carpeted</u> flooring, the manufacturer's vehicle-specific floor mats are to be supplied for all major seating points of the vehicle.</li> <li>If a manufacturer is unable to supply floor mats for carpeted vehicles (i.e. due to specific vehicle packages), equivalent (in quality and fit) aftermarket mats must be provided for all major seating points.</li> <li>In vehicles with <u>vinyl or heavy-duty rubber flooring</u>, floor mats are <u>not</u> to be provided, and may not be requested by the ordering governmental entity.</li> </ul> </li> <li>NOTICE: Should an individual vehicle's specifications with carpeted interior request rubber or vinyl floor mats, those mats will be of a high quality, heavy duty construction.</li> </ul>
Four-wheel Drive (4x4) & All-Wheel Drive (AWD)	<ul> <li>4x4 Definition: The State of South Carolina recognizes the definition of a 4x4 (fourwheel drive)-equipped vehicle as follows: <ul> <li>The vehicle is primarily rear-wheel drive, and equipped with locking differentials, low-range gearing, and is controlled by transfer case.</li> <li>Power distribution is not distributed/vectored alternately between wheels by the vehicle computer.</li> <li>The 4x4 system can be selected for 4x2/rear wheel drive, low, and high settings on part-time 4x4 vehicles (either by lever or electronic selection).</li> <li>Full-time 4x4 vehicles do not have computer-controlled power vectoring to the wheels but may allow for low and high range selection.</li> <li>4x4 Package: For vehicles equipped with 4x4 as defined above, the State requires the following to be provided on said vehicle: <ul> <li>Transfer case with auto locking hubs (operator may lock hubs without leaving the cab).</li> <li>Factory installed protection for fuel cell and transfer case. Protection must be adequate to prevent puncture to either system.</li> <li>Locking or limited slip differential or electronic traction control.</li> <li>Suspension – all changes recommended by the manufacturer for 4x4 operation to be provided and completed.</li> <li>All-terrain tires</li> </ul> </li> <li>All-Wheel Drive (AWD) Definition: The State of South Carolina recognizes the definition of an AWD-equipped vehicle as follows: <ul> <li>The vehicle computer controls the amount and timing of power distribution/vectoring to each of the wheels.</li> <li>The driver does not have the ability to completely eliminate the computer's control of power distribution (variable mode options of an AWD system does not classify a vehicle as 4x4 instead of AWD).</li> <li>The vehicle is typically always readily engaged in an All-Wheel Drive power distribution, whether or not the computer has selected all wheels to receive power at any given moment.</li> <li>AWD Package: The State requires AWD vehicles to be fully equipped with all warranty-necessary susp</li></ul></li></ul></li></ul>

manufacturer.

	<b>NOTICE:</b> The State of South Carolina does not consider AWD to be equivalent to 4x4. Therefore, AWD will not be accepted as a substitute for 4x4. Refer to individual vehicle specifications to determine if a vehicle must be either 4x4 or AWD, or if either option is acceptable for the individual vehicle spec.				
	All outboard seating positions shall have factory installed head restraints via head rests or high back seats. The head restraints shall meet all requirements of US Department of Transportation, National Highway Traffic Safety Administration, and Federal Motor Vehicle Standards.				
Head Restraints	<b>NOTICE:</b> If head restraints are not available, the contractor shall provide each ordering governmental entity notification from the manufacturer verifying that head restraints are not available. If head restraints are available from the manufacturer as an optional item, they must be included in the offer and incorporated into the base price of the vehicle.				
Keys	<ul> <li>Three (3) ignition-capable (and programmed) keys and two (2) fobs/remotes are to be provided for each vehicle delivered.</li> <li>The two (2) fobs/remotes are only required if the vehicle is equipped with power locks.</li> <li>For manufacturers whose keys are an integrated key/fob, three (3) fully functional (ignition-capable) integrated key/fobs are required.</li> <li>Cost for the key and fob sets are to be included in the base price.</li> </ul>				
Pickup Box Removal and Lamp Detection	Trucks provided with a pickup box removal shall have lamp detection turned "Off" to allow exterior turn signal lights and interior audible and/or visual turn signal indictors to work properly.				
Privacy Glass Extended & Crew Cab Pickups, Cargo & Passenger Vans, Utility Vehicles	<ul> <li>If "Privacy Glass" is required as part of the individual vehicle spec (or as an add-on item), for a qualifying vehicle class as defined below, the State of South Carolina defines privacy glass and its applicable vehicular location as:         <ul> <li>Deep tint not to exceed factory standard option shading:</li> <li>Only applicable to glass aft of the B pillar for the specifically defined vehicle classes within this spec.</li> </ul> </li> <li>Qualifying Vehicles:         <ul> <li>Extended and crew cab pickups</li> <li>Cargo and passenger vans</li> <li>Utility Vehicles – which are specifically on state contracts defined for SUVs</li> </ul> </li> </ul>				
	<ul> <li>Crossovers</li> <li>State contract law enforcement vehicles</li> </ul> NOTICE:				
	<ul> <li>Sedans, exclusive of law enforcement contracts, do not qualify for privacy glass.</li> </ul>				

# Governmental fleet vehicles may have an approximate 150-watt mobile (two-way) radio installed, operating on the frequencies of 44-47 MHz as designated by the FCC (CFR 47, Part 90). **Radio Noise** Suppression To anticipate possible installation of such radio equipment, the vehicle shall be fully compatible with the above radio installation and all vehicle components and equipment shall not interfere with the operation (transmitting or receiving) of the mobile radio. Vendor shall provide an installed rear view camera system complete with camera, cabling, and hardware meeting requirements of Federal Motor Vehicle Safety Standards (FMVSS) 111 Standard for rear vehicle visibility. **Rear View Camera Systems** (All vehicles under The rearview camera system shall provide a compliant image from a factory 10,000 GVWR) standard screen. If available and not already standard, the ability to upgrade to an in-dash monitor shall be allowed through the cost + 10% charge when requested by the purchasing agency. Definitions: **Door threshold** – point of the vehicle where the driver & passengers place their foot upon entering the cabin. Step Bar – shall be a 3" diameter bully single, extended, or double step bar, or equivalent. The bar must have a minimum weight capacity of 250 lbs. and must be of metal construction. **Running board** – an elongated platform step that measures no less than six inches deep and must be installed to allow entry and egress from all side doors (including driver's as measures dictate). The board must have a minimum weight capacity of 250lbs. Method of Measurement: From level ground (not including curbing), measure the vertical clearance from the ground to the threshold for each passenger and driver entry door as defined above. Spec for Vans (including Cutaways): Step Bar – Entry/Egress Running boards, as defined above, are required at all doors where the ground-to-threshold clearance exceeds 19". The astern rear door is exempt from this spec. Please be sure to measure all entry points, particularly on redesigned or new models, to prevent rejection at time of delivery and inspection. <u>Note</u> that tire & wheel changes could affect measurements – be sure to check for such changes on new model years. Spec for Pickups & Large Trucks: Step bars, as defined above, are required at all doors where the groundto-threshold clearance exceeds 21". For vehicles with extended, quad, or crew cabs (no matter the manufacturer's marketing description), an extended length or double step bar shall be installed that services the entry and egress for all doors. Please be sure to measure all entry points, particularly on redesigned or new models, to prevent rejection at time of delivery and inspection.

that tire & wheel changes could affect measurements – be sure to check for such changes on new model years. Spec for Utilities (SUV & Crossover): Running boards, as defined above, are required when any passenger (including driver) door's ground-to-threshold clearance on a utility vehicle exceeds 21". The running board shall cover the length of the rocker panel from the forward point of the front doors, to the rearward point of the rear passenger doors. The astern rear door/hatch is exempt from this spec. Please be sure to measure all entry points, particularly on redesigned or new models, to prevent rejection at time of delivery and inspection. Note that tire & wheel changes could affect measurements – be sure to check for such changes on new model years. **NOTICES:** In all cases, overall manufacturer-desired ground clearances must be maintained. All step bars and running boards shall be the type that are customarily manufactured and marked to be used as steps (not décor). Step bars must be black powder coated and certified for a minimum weight capacity of 250lbs. Running boards should be black in color. Molded plastic running boards (OEM or aftermarket) are acceptable, so long as they are certified to a minimum weight capacity of 250lbs. Steps are not required for astern rear doors/hatches on vans or utilities. Tires are to be mounted with black walls turned to the outside. All tire walls with contrasting colors such as white, red, raised white lettering, etc. are to be turned and mounted to the inside. • The ordering governmental entity may reject delivery if black walls are not turned to the outside. Spare Tires: **Tires** • Vehicle specs indicating the requirement of a spare tire (full or temporary) shall also be supplied with a vehicle manufacturer-approved jack and lug wrench. Vehicle specs indicating full size spare tires shall be equipped with spares that are equivalent to the vehicle's installed tires as delivered to the State. Law Enforcement Vehicles: ALL Law Enforcement vehicles shall be equipped with full size spares that are <u>identical</u> to the installed tires as delivered to the State. State of South Carolina Tow Package: **Tow Package** Factory installed hitch plus all necessary components to match or exceed the maximum rated towing capacity of the vehicle are to be included.

Wiring will be completed to include all necessary components to utilize both 4-way and 7-way wiring harnesses. Standard configuration for drawbar, ball, pin, and clip: Standard is the DNR specification below, unless otherwise stated by the ordering governmental entity. > Department of Natural Resources (DNR) configuration is: drawbar with 2" drop, pin, clip, and 2" ball w/ 1" solid shank. **NOTICES:** This spec applies when: A governmental agency specifically requests the tow package as part of the vehicle order, or The individual vehicle spec includes the tow package as required/standard equipment. If the drawbar, pin, clip, and shank configuration is inadvertently omitted from a purchase order (i.e. "tow package" was the only description provided on the PO), it does not relieve the contractor of the requirement to provide the standard configuration above, or as outlined in the individual vehicle specifications. If a vendor's vehicle is provided factory-equipped (factory standard) with the hitch assembly, the vendor does not have to supply the standard configuration of the State of South Carolina tow package (wiring, drawbar & ball) when: > The ordering governmental entity has not requested the tow package as part of the purchase, or The individual vehicle spec does not require the tow package as a standard/base item for the contract. The standard specification winch is as follows: Warn model Zeon 12 (89120) Electric Front Mount 12,000lb. capacity, with roller fairlead (5742) 80'cable Winch Grille guard with center horizontal bar and mounting bracket **NOTICES:** The mounting bracket must not extend below the height of the front bumper. The winch package may be installed by the contractor/factory, or an approved up-fitter. If a vendor chooses to fulfill an order with dealer stock / retail units that were up-Vehicle Up-fits – fitted beyond factory-standard/equipped accessories (i.e. tow package, bed liner, **Unapproved / Not** toolboxes, satellite radio, navigation, etc.), but not requested by the ordering Ordered governmental entity, the vendor may not petition the ordering governmental entity for reimbursement of the up-fit(s).

	End of Standard State Specifications.
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# CC-1: CAB & CHASSIS, 9,500 LB. GVWR, GASOLINE

- 1. **EQUIPMENT:** The 3/4 ton cab & chassis trucks shall be equipped with all standard equipment as specified by the manufacturer for this model, and shall comply with all EPA Emission Standards and all Motor Vehicle Safety Standards as established by the U.S. Department of Transportation regarding the manufacture of motor vehicles.
- 2. **CAB TO AXLE:** 56" or 58" (Specify)
- 3. **CAPACITY**: GVWR shall not be less than 9,500 lb.
- 4. **COLOR:** Standard Factory Colors
- 5. **ENGINE:** V-8, gasoline, minimum 5.7 liter, minimum 265 HP
- 6. **ALTERNATOR:** Minimum 200 amps
- 7. **INTERIOR:** Vinyl, black or gray in color.
- 8. **SEAT:** Split bench seat designed for driver plus two (2) passengers. Headrests or high backs at outside positions. Lap safety belts for all positions and shoulder safety belts at outside positions.
- 9. **RADIO NOISE SUPPRESSION:** The truck is to be used as a governmental fleet vehicle and will have an approximate 150-watt mobile (two-way) radio installed, operating on frequencies designated by the FCC for use in the Public Safety Radio Service (47 CFR 90). The truck shall be fully compatible with the above radio installation, and vehicle components and equipment shall not interfere with operation (transmitting or receiving) of the mobile radio. (Standard State Specification)
- 10. **REAR AXLE RATIO:** 3.73 minimum
- 11. STEP BAR ENTRY / EGRESS: (Standard State Specification)
- 12. **TIRES:** Five (5) Standard factory recommended steel belted radials. To include full-size spare with spare tire carrier, and jack and lug wrench.
- 13. **TRANSMISSION:** Six (6) speed (minimum) overdrive automatic
- 14. WHEELBASE: Not less than 131"
- 15. **FACTORY INSTALLED ITEMS:** The following items shall be furnished in addition to, or in place of, the regular standard equipment and will be "Factory Installed", unless otherwise specified.
  - 15.1 Air Conditioning
  - 15.2 AM/FM Stereo Radio
  - 15.3 Anti-Slip, Limited Slip, or Posi-Traction Differential

- 15.4 Auxiliary Power Outlet (Standard State Specification) May be installed by an up-fitter if not available from manufacturer.
- 15.5 Back-up Alarm (107 db with ID label) (may be dealer installed)
- 15.6 Backup camera system with 3 separate cameras mounted at rear of chassis, left and right side of hood, continuous left and right side monitoring capability with interruption only when transmission shifted in reverse gear, monitor mounted inside cab preferably in dashboard or above windshield May be installed by manufacturer or approved OEM upfitter.
- 15.7 Battery, rated at not less than 600 CCA
- 15.8 Bluetooth/Hands Free Telephone
- 15.9 Clearance Lights
- 15.10 Cooling System, Heavy-Duty
- 15.11 Cruise Control
- 15.12 Driver and Passenger Air Bags
- 15.13 Electrical 7-Way RV Plug (State Standard Specification)
- 15.13 Electric Horn
- 15.14 Extended Breakaway Mirrors, Approximately 9.5"x 6.75" (to provide field of vision for vehicles 96" wide) with Convex Mirrors, may be dealer installed
- 15.15 Front Stabilizer Bar
- 15.16 Fuel Tank, Minimum 30 Gallons
- 15.17 Glass, Tinted, All (Deepest factory tint available on rear windows, standard tint on all others)
- 15.18 Power Door Locks, Driver and Passenger
- 15.19 Power Windows, Driver and Passenger
- 15.20 Step Bar Entry / Egress (Standard State Specification)
- 15.21 Tilt Steering
- 15.22 Tow Hitch (Standard State Specification) May be installed by manufacturer or approved OEM up-fitter
- 16. **WARRANTY**: All engines shall be warranted against defects in materials and workmanship for a period of not less than forty-eight (48) months / 100,000 miles, whichever occurs first (pro-rating not allowed). Warranty shall include connectors and adapters to the transmission. The automatic transmission shall be warranted for a period of not less than twenty four (24) months-50,000 miles (pro-rating not allowed). The warranty start date shall be based on the unit's in-service date as established by its issue from the Department's Equipment Depot to the using field custodian. The unit shall be furnished with a copy of the warranty statement and any necessary cards, booklets, or certificates needed to receive dealership warranty repairs.

When local dealerships are unable to complete warranty repairs, the Offeror shall serve as the facilitator for the vehicle owner to address any problems or warranty claims with the manufacturer. The Offeror shall also serve as the facilitator to address any claims with the manufacturer of any sub component installed on the vehicle prior to delivery. The Offeror shall be responsible for coordinating the necessary warranty issues and repairs with manufacturer/sub-contractor.

17. **MAINTENANCE**: All replaceable filter elements for air, fuel, hydraulics, and engine oil shall be available from at least one of the following U.S. manufacturers: AC, Wix, Donaldson, or Baldwin. Replacement tires and tubes shall be available from at least one of the following U.S. manufacturers: Goodyear, Firestone or General. Replacement or replenishment lubricants required throughout the unit (engine oil, transmission fluid, hydraulic fluid, gear oil, brake fluid, power steering fluid, and grease) shall be available from at least one of the major manufacturers: Shell,

- Exxon, Texaco, or Citgo. Details concerning the manufacturer and items name or part number for the above maintenance items shall be provided wherever requested on the bid questionnaire.
- 18. **DELIVERY**: All deliveries to the South Carolina Department of Transportation must be made to the Equipment Depot, 1500 Shop Road, Columbia, S.C. 29201.
- 19. **SERVICE LITERATURE**: Service literature shall include (as one set) an operator's instruction manual, illustrated repair parts manual, and shop overhaul manual. CD format is preferred and shall be provide if available. This service literature shall be complete and cover the entire unit, to include engines and transmissions. The right is reserved to require a bidder to furnish one complete set of service literature to be used for bid evaluation. Service literature which is considered inadequate by the Department's Engineers and/or staff may be cause for the rejection of a bid.

Performance in this contract requires the delivery of two (2) complete sets of service literature concurrently with delivery of the first unit. Where the contract provides for ordering additional units during a period of time, then each of these additional units shall be furnished with one (1) complete set of service literature.

- 20. **LINE SHEET:** Each completed truck shall be delivered with a factory line sheet listing all chassis component codes as installed by the chassis manufacturer. An on-line version may be substituted in lieu of paper copies. SCDOT must pre-approved on-line versions.
- 21. **ACCEPTANCE INSPECTION**: All equipment ordered with this request will be subject to acceptance inspection and performance testing upon receipt. The vendor will be notified of any units not delivered in full compliance with the purchase order specifications.
- 22. **SALES LITERATURE AND SPECIFICATIONS**: Each bidder shall attach to his bid illustrated catalog data sheets with manufacturers complete printed specifications covering the class or type of equipment covered by the bid. This material shall show reasonable evidence of having been printed before publication of the bid notice and shall be sufficiently detailed to permit the Department engineers and/or staff to properly evaluate the bid.
- 23. **GENERAL**: The units shall be of the latest design and in current production. They shall be furnished completely assembled, fully serviced, and ready for immediate operation. The right is reserved to reject any and all abide proposing to furnish equipment which, in the opinion of the Department's engineers or staff, is not satisfactory for the Department's use in the proposed application.
- 24. **OPTIONAL EQUIPMENT:** The following factory installed options may or may not be ordered. Offers must provide a price for all options or offer as part of the base price. If the option item is "STANDARD" enter "STD" on the line provided for price. **ALL ITEMS SHOULD HAVE A DOLLAR PRICE OR "STD" LISTED. OFFERS WILL NOT BE CONSIDERED IF THE PRICE LINE IS LEFT BLANK.** May be installed by manufacturer or OEM approved upfitter.

#### **ADDS**:

- 24.1 Body Installation Fee (Charge based on the dealer arranging for body to be installed on this cab & chassis from the State contract vendor for truck bodies.)
- 24.2 Diesel Engine (Requires dual 12-Volt batteries, maintenance free, minimum 750 CCA each, minimum 1500 CCA combined)

- 24.3 4-Door Crew Cab
- 24.4 Winch, 12,000 lb, Warn Zeno 12 or approved equal (Standard State Specification)
- 24.5 Grille Guard with Winch Carrier, Go Industries 33647B/33600 or approved equal
- 24.6 Operator's Manual
- 24.7 Operator Training (ref. "Training" in Terms & Conditions Special (VII.B))
- 24.8 Repair Technician Training (ref. "Training" in Terms & Conditions Special (VII.B))
- 24.9 Shop Manual (for all components CD or DVD preferred)

### **DEDUCTS:**

- 24.10 Step Bar Entry / Egress (Standard State Specification)
- 24.11 Flush mount rear camera with 170 degree ultra-wide viewing angle
- 24.12 Single backup camera system with rear mounted camera and monitor mounted inside cab preferably in dashboard or above windshield May be installed by manufacturer or approved OEM up-fitter

Options requiring the additions of other options as well as those which are included as part of another:

**End of CC-1 Specifications** 

# CC-4: CAB / CHASSIS, 16,000 LB. GVWR, DIESEL

- 1. **EQUIPMENT:** The 16,000 lb. GVWR cab & chassis trucks shall be equipped with all standard equipment as specified by the manufacturer for this model, and shall comply with all EPA Emission Standards and all Motor Vehicle Safety Standards as established by the U.S. Department of Transportation regarding the manufacture of motor vehicles.
- 2. **CAB TO AXLE:** Shall be available in a minimum 84" & 60". Selection of the CA shall not alter engine, transmission and tire requirements listed herein. Bids will be evaluated on price for the 84" C/A, 60" optional. (see deduct option).
- 3. **CAPACITY**: GVWR shall not be less than 16,000 lb.
- 4. **COLOR:** Standard Factory Colors
- 5. **ENGINE:** Diesel, minimum 6.0 Liter, minimum of 300 HP
- 6. **ALTERNATOR:** Minimum 200 amps
- 7. **BATTERIES:** Dual (2) 12 volt, maintenance free, minimum 750 CCA each, minimum 1500 CCA combined
- 8. **INTERIOR:** Vinyl, black or gray in color.
- 9. **SEAT:** Split bench seat designed for driver plus two (2) passengers. Headrests or high backs at outside positions. Lap safety belts for all positions and shoulder safety belts at outside positions.
- 10. **RADIO NOISE SUPPRESSION:** The truck is to be used as a governmental fleet vehicle and will have an approximate 150-watt mobile (two-way) radio installed, operating on frequencies designated by the FCC for use in the Public Safety Radio Service (47 CFR 90). The truck shall be fully compatible with the above radio installation, and vehicle components and equipment shall not interfere with operation (transmitting or receiving) of the mobile radio. (Standard State Specification)
- 11. **STEP BAR ENTRY/EGRESS:** (Standard State Specification)
- 12. **TIRES:** Six (6) Tires LT**225/70R19.5**, load range G, tubeless, dual rear.
- 13. **TRANSMISSION:** HD four-speed (minimum) automatic w/overdrive
- 14. **FACTORY INSTALLED ITEMS:** The following options shall be furnished in addition to, or in place of, the regular standard equipment and will be "Factory Installed", unless specified otherwise.
  - 14.1 Air Conditioning
  - 14.2 AM/FM Stereo Radio
  - 14.3 Anti-Slip, Limited Slip, or Posi-Traction Differential

- 14.4 Auxiliary Power Outlet (Standard State Specification) May be installed by an upfitter if not available from manufacturer.
- 14.5 Back-up Alarm (107 db with ID label) (may be dealer installed)
- 14.6 Backup camera system with 3 separate cameras mounted at rear of chassis, left and right side of hood, continuous left and right side monitoring capability with interruption only when transmission shifted in reverse gear, monitor mounted inside cab preferably in dashboard or above windshield May be installed by manufacturer or approved OEM upfitter
- 14.7 Bluetooth/Hands Free Telephone
- 14.8 Extended Breakaway Mirrors, approximately 9.5"x 6.75" (to provide field of vision for vehicles 96" wide), may be dealer installed.
- 14.9 Clearance Lights
- 14.10 Cooling System, Heavy-Duty
- 14.11 Cruise Control
- 14.12 Driver and Passenger Air Bags
- 14.13 Electrical 7-Way RV Plug (State Standard Specification)
- 14.14 Electric Horn, Dual
- 14.15 Front Stabilizer Bar
- 14.16 Fuel Tank, Minimum 30 Gallons
- 14.17 Glass, Tinted, All (Deepest factory tint available on rear windows, standard tint on all others)
- 14.18 Power Door Locks, Driver and Passenger
- 14.19 Power Windows, Driver and Passenger
- 14.20 Step Bar Entry / Egress (Standard State Specification)
- 14.21 Tilt Steering
- 14.22 Tow Hitch (Standard State Specification) May be installed by manufacturer or approved OEM up-fitter
- 15 **WARRANTY**: All engines shall be warranted against defects in materials and workmanship for a period of not less than forty-eight (48) months / 100,000 miles, whichever occurs first (pro-rating not allowed). Warranty shall include connectors and adapters to the transmission. The automatic transmission shall be warranted for a period of not less than twenty four (24) months-50,000 miles (pro-rating not allowed). The warranty start date shall be based on the unit's in-service date as established by its issue from the Department's Equipment Depot to the using field custodian. The unit shall be furnished with a copy of the warranty statement and any necessary cards, booklets, or certificates needed to receive dealership warranty repairs.

When local dealerships are unable to complete warranty repairs, the Offeror shall serve as the facilitator for the vehicle owner to address any problems or warranty claims with the manufacturer. The Offeror shall also serve as the facilitator to address any claims with the manufacturer of any sub component installed on the vehicle prior to delivery. The Offeror shall be responsible for coordinating the necessary warranty issues and repairs with manufacturer/sub-contractor.

MAINTENANCE: All replaceable filter elements for air, fuel, hydraulics, and engine oil shall be available from at least one of the following U.S. manufacturers: AC, Wix, Donaldson, or Baldwin. Replacement tires and tubes shall be available from at least one of the following U.S. manufacturers: Goodyear, Firestone or General. Replacement or replenishment lubricants required throughout the unit (engine oil, transmission fluid, hydraulic fluid, gear oil, brake fluid, power steering fluid, and grease) shall be available from at least one of the major manufacturers: Shell,

- Exxon, Texaco, or Citgo. Details concerning the manufacturer and items name or part number for the above maintenance items shall be provided wherever requested on the bid questionnaire.
- 17 **DELIVERY**: All deliveries to the South Carolina Department of Transportation must be made to the Equipment Depot, 1500 Shop Road, Columbia, S.C. 29201.
- SERVICE LITERATURE: Service literature shall include (as one set) an operator's instruction manual, illustrated repair parts manual, and shop overhaul manual. CD format is preferred and shall be provide if available. This service literature shall be complete and cover the entire unit, to include engines and transmissions. The right is reserved to require a bidder to furnish one complete set of service literature to be used for bid evaluation. Service literature which is considered inadequate by the Department's Engineers and/or staff may be cause for the rejection of a bid.

Performance in this contract requires the delivery of two (2) complete sets of service literature concurrently with delivery of the first unit. Where the contract provides for ordering additional units during a period of time, then each of these additional units shall be furnished with one (1) complete set of service literature.

- 19 **LINE SHEET:** Each completed truck shall be delivered with a factory line sheet listing all chassis component codes as installed by the chassis manufacturer. An on-line version may be substituted in lieu of paper copies. SCDOT must pre-approved on-line versions.
- 20 **ACCEPTANCE INSPECTION**: All equipment ordered with this request will be subject to acceptance inspection and performance testing upon receipt. The vendor will be notified of any units not delivered in full compliance with the purchase order specifications.
- 21 **SALES LITERATURE AND SPECIFICATIONS**: Each bidder shall attach to his bid illustrated catalog data sheets with manufacturers complete printed specifications covering the class or type of equipment covered by the bid. This material shall show reasonable evidence of having been printed before publication of the bid notice and shall be sufficiently detailed to permit the Department engineers and/or staff to properly evaluate the bid.
- GENERAL: The units shall be of the latest design and in current production. They shall be furnished completely assembled, fully serviced, and ready for immediate operation. The right is reserved to reject any and all abide proposing to furnish equipment which, in the opinion of the Department's engineers or staff, is not satisfactory for the Department's use in the proposed application.
- OPTIONAL EQUIPMENT: The following factory installed options may or may not be ordered. Offers must provide a price for all options or offer as part of the base price. If the option item is "STANDARD" enter "STD" on the line provided for price. ALL ITEMS SHOULD HAVE A DOLLAR PRICE OR "STD" LISTED. OFFERS WILL NOT BE CONSIDERED IF THE PRICE LINE IS LEFT BLANK. May be installed by manufacturer or OEM approved upfitter.

#### **ADDS**:

- Body Installation Fee (Charge based on the dealer arranging for body to be installed on this cab & chassis from the State contract vendor for truck bodies.)
- 23.2 Extended Cab
- 23.3 4 -Door Crew Cab

- 23.4 4-Wheel Drive (4X4)
- 23.5 Winch, 16,000 lb, Warn M16.5 or approved equal (Standard State Specification)
- 23.6 Grille Guard with Winch Carrier, Go Industries 33647B/33600 or approved equal
- 23.7 Operator's Manual
- 23.8 Operator Training (ref. "Training" in Terms & Conditions Special (VII.B))
- 23.9 Repair Technician Training (ref. "Training" in Terms & Conditions Special (VII.B))
- 23.10 Shop Manual (for all components CD or DVD preferred)

#### **DEDUCTS:**

- 23.11 Change from Diesel to Gasoline Engine (reduce battery size to minimum 650 CCA)
- 23.12 60" CA
- 23.13 Step Bar Entry/Egress (Standard State Specification)
- 23.14 Flush mount rear camera with 170 degree ultra-wide viewing angle
- 23.15 Single backup camera system with rear mounted camera and monitor mounted inside cab preferably in dashboard or above windshield May be installed by manufacturer or approved OEM up-fitter

Options requiring the additions of other options as well as those which are included as part of another:

\_\_\_\_\_

# **End of CC-4 Specifications**

#### VI. AWARD CRITERIA

#### **AWARD BY ITEM (JAN 2006)**

Award will be made by individual item. [06-6005-1]

#### **AWARD CRITERIA -- BIDS (JAN 2006)**

Award will be made to the lowest responsible and responsive bidder(s). [06-6020-1]

#### **CALCULATING THE LOW BID**

# NOTE: LIFE CYCLE COSTING IS NOT REQUIRED FOR CAB & CHASSIS GREATER THAN OR EQUAL TO 8600 GVWR

Each Offeror will provide a "Base Price" that includes all specified items except those identified as "Add" options.

Offerors will provide separate pricing for "Add" and "Deduct" options. These are popular options specifically identified in the individual vehicle specifications.

The option prices will be totaled and weighted at 25% of their value as noted on the "Solicitation Line Item Schedule". The weighted values will be added to (if an "Add" option) or subtracted from (if a "Deduct" option) the "Base Price" to determine an "Evaluated Amount."

Award will be made to the responsive and responsible Offeror with the lowest "Evaluated Amount." If no "Add" or "Deduct" options are listed, the "Base Price" will be used for the "Evaluated Amount."

#### **COMPETITION FROM PUBLIC ENTITIES (JAN 2006)**

If a South Carolina governmental entity submits an offer, the Procurement Officer will, when determining the lowest offer, add to the price provided in any offers submitted by non-governmental entities a percentage equivalent to any applicable sales or use tax. S.C. Code Ann. Regs 117-304.1 (Supp. 2004). [06-6057-1]

#### **UNIT PRICE GOVERNS (Modified)**

In determining award, unit prices will govern over extended prices unless otherwise stated. Offerors **MUST** submit an electronic copy of "FY21 C&C Attach.xls" with their offer. All prices within the spreadsheet must reconcile with the Evaluated Price entered as your offer. If the prices do not reconcile, your offer may be considered non-responsive for all offers that do not reconcile only.

#### VIII. BIDDING SCHEDULE / PRICE-BUSINESS PROPOSAL

### **BIDDING SCHEDULE (Modified)**

The operations support staff ARE authorized to read the name of the offeror, Manufacturer, model, model #, unit price, and extended price. No other information will be read or made available at bid opening.

#### PREFERENCES DO NOT APPLY TO MOTOR VEHICLE SOLICITATIONS PER 11-35-1524,E(5).

<u>NOTE</u>: All dollar amounts are to be expressed to the nearest dollar. DO NOT LIST CENTS! If cents are listed in error they will be lined through by the procurement officer.

Each Offeror must use the following procedure when making their offer. Offerors may make an offer on any one, multiple, or all lines. SCEIS will force you to either answer NO to each line or make an offer before you will be able to submit the offer.

- 1. Use the attached spreadsheet "FY21 C&C Attach.xls" to determine the "Evaluated Amount" for each line item you wish to make an offer. Complete all required cells in the spreadsheet.
- 2. Answer the mandatory question for Line Item 1 indicating whether you are making an offer on that line. If you are NOT making an offer for that line, answer NO and SCEIS will allow you to proceed to the next line. If you are making an offer on that line, answer YES and go to the next step.
- 3. Enter the value in the "Evaluated Amount" cell from the spreadsheet for the appropriate line item as the "Unit Price" in SCEIS.
  - 4. Move on to the next line and repeat from #2 above.
  - 5. Submit a copy of the "FY21 C&C Attach.xls" file with your offer.

The following Questions have also been added in the online bidding system at the Header level and require a response. If you are not submitting online and are submitting on paper, please answer the questions below.

Bidder certifies that they are current with all admin fee reporting and payments for current and previously held

The Bidder certifies that all vehicles include all standard and factory installed items as specified. Yes

statewide term cor	ntractsYes	No		
Line Number	Estimated Quantity	Unit of Measure	Unit Price	Estimated Extended Price
0001	40	each		
<b>Product Catg.:</b>	07210 - Trucks Cab &	Chassis Only		
Item Description	: CC-1: CAB & CHA	ASSIS, 9,500 GVW	R	
<b>Tendering Text:</b>	CC-1: CAB & CHAS	SSIS, 9,500 LB. GV	/WR	
Internal Item Nu	ımber: 1			
Are you entering	a bid for this line item	? Mandatory	No	Yes

No

Line Number	Estimated Quantity	Unit of Measure	Unit Price	Estimated Extended Price
0002	70	each		
Product Catg.:	07210 - Trucks Cab &	c Chassis Only		•
Item Description	: CC-2: CAB & CH	ASSIS, 11,200 GVW	VR	
Tendering Text:	CC-2: CAB / CHAS	SSIS, 11,200 GVWR		
Internal Item Nu	imber: 2			
Are you entering	a bid for this line item	? Mandatory	No	Yes
	_			No
	·			
Line Number	Estimated Quantity	Unit of Measure	Unit Price	Estimated Extended Price
0003	80	each		
Product Catg.:	07210 - Trucks Cab &	c Chassis Only		
Item Description	: CC-4: CAB & CH	ASSIS, 16,000 GVW	VR, DIESEL	
Tendering Text:	CC-4: CAB & CHA	SSIS, 16,000 LB. G	VWR, DIESEL	
Internal Item Nu	imber: 3			
Are you entering	a bid for this line item	? Mandatory	No	Yes
				No
Line Number	Estimated Quantity	<b>Unit of Measure</b>	Unit Price	<b>Estimated Extended Price</b>
0004	30	each		
Product Catg.:	07210 - Trucks Cab &	c Chassis Only		
Item Description	: CC-5: CAB & CH	ASSIS, 24,000 GVW	VR, DIESEL	
Tendering Text:	CC-5: CAB & CHA	SSIS, 24,000 GVWI	R, DIESEL	
Internal Item Nu	ımber: 4			
Are you entering	a bid for this line item	? Mandatory	No	Yes
				No
Line Number	Estimated Quantity	Unit of Measure	Unit Price	<b>Estimated Extended Price</b>
0005	20	each		
Product Catg.:	07210 - Trucks Cab &	c Chassis Only		
Item Description	: CC-6A: CAB & C	HASSIS, 37,000 GV	WR,DIESEL	
Tendering Text:	CC-6A: CAB & CH	ASSIS, 37,000 LB.	GVWR, DUMP TRU	CK, DIESEL
Internal Item Nu	imber: 5			
Are you entering	a bid for this line item	? Mandatory	No	Yes

Line Number	Estimated Quantity	Unit of Measure	Unit Price		<b>Estimated Extended Price</b>
0006	20	each			
Product Catg.: 07210 - Trucks Cab & Chassis Only					
Item Description: CC-6B: CAB & CHASSIS, 39,000 GVWR, DIESEL					
Tendering Text: CC-6B: CAB & CHASSIS, 39,000 LB. GVWR, DUMP TRUCK, DIESEL					
Internal Item Number: 6					
Are you entering	a bid for this line item	? Mandatory	No	Y	es o

Line Number	Estimated Quantity	Unit of Measure	Unit Price	<b>Estimated Extended Price</b>	
0007	15	each			
Product Catg.: 07210 - Trucks Cab & Chassis Only					
Item Description: CC-7: CAB & CHASSIS, 54,000 GVWR, DIESEL					
Tendering Text: CC-7: CAB & CHASSIS, 54,000 LB. GVWR, DIESEL					
Internal Item Number: 7					
Are you entering	a bid for this line item	? Mandatory	No	Yes No	

### IX. ATTACHMENTS TO SOLICITATION

ATTACHMENTS LIST [09-9002-1]

The following documents are attached to this solicitation:

Attachment A: FY21 C&C Attach.xls

IMPORTANT TAX NOTICE - NONRESIDENTS ONLY

OFFEROR'S CHECKLIST

PURCHASE ORDER ATTACHMENT – ACCEPTANCE OF OFFERS 10% BELOW STATEWIDE TERM CONTRACT PRICE

		Vendors must complete all blocks		
	CC-1: Cab & Chassis 9,500 GVWR	highlighted in BLUE. Failure to complete		
		ALL blocks highlighted in BLUE may deem		
		your offer as non-responsive.		
CTANDARD FLEET CRECIFICATIONS	Vendor Name		Demiliard Fator	
STANDARD FLEET SPECIFICATIONS	Vendor's Model and Model Number		Required Entry	
	Base Price		Required Entry	NOTE: Use the space below to indicate whether an Add or
<u>Of</u>	PTIONAL EQUIPMENT ADDITIONS:			Deduct requires an additional Add or Deduct. Be Specific.  If this section does not apply, leave blank.
	Body Installation Fee		Required Entry	
	Diesel Engine		Required Entry	
	4-Door Crew Cab		Required Entry	
Note: The descriptons of Adds and Deducts provided on this spreadsheet are not	Winch 12,000 lb. Warn Zeno 12 or approved equal		Required Entry	
reprsentative of the full description of the Add or Deduct. Full descriptions are contained in the solcitation document which has precedence over	Grille Guard with Winch Carrier, Go Industries 33647B/33600 or approved equal		Required Entry	
this spreadsheet should there be an error on the spreadsheet.	Operator Manual		Required Entry	
	Operator Training		Required Entry	
	Repair Technician Training		Required Entry	
	Shop Manual		Required Entry	
<u>o</u>	PPTIONAL EQUIPMENT DEDUCTS:			
	Step Bar Entry/Egress		Required Entry	
	Flush Mount Rear Camera with 170 degree ultra-wide viewing angle		Required Entry	
	Single Backup Camera System with rear mounted camera and monitor mounted inside cab		Required Entry	
	DELIVERY INFORMATION			
	Distance from Dealership to SFM Delivery Point (In Miles)		Required Entry	
	Amount of Base Price Allocated to  Delivery to SFM		Required Entry	
This field will automatically populate from the	Price Per Mile Contractor May Charge	#DIV/0!	Required Entry	
Delivery Information entered above.  Enter the days ARO in the BLUE cell	DAYS ARO:	0	Required Entry	
The state of the s	DATS ANO.	<u> </u>	co Littly	
	Dana Duina	¢0.00		
	Base Price	\$0.00		
	Total of All ADDS	\$0.00		

Base Price	\$0.00
Total of All ADDS	\$0.00
25% of all ADDS	\$0.00
Total of All DEDUCTS	\$0.00
25% of All DEDUCTS	\$0.00
<b>Evaluated Amount</b>	\$0.00

	CC-2: Cab & Chassis 11,200 GVWR	Vendors must complete all blocks highlighted in BLUE. Failure to complete ALL blocks highlighted in BLUE may deem your offer as non-responsive.		
	Vendor Name			
STANDARD FLEET SPECIFICATIONS	Vendor's Model and Model Number		Required Entry	
	Base Price		Required Entry	NOTE: Use the space below to indicate whether an Add or
<u>Oi</u>	PTIONAL EQUIPMENT ADDITIONS:			Deduct requires an additional Add or Deduct. Be Specific. If this section does not apply, leave blank.
	Body Installation Fee		Required Entry	
	Diesel Engine		Required Entry	
	4-Door Crew Cab		Required Entry	
Note: The descriptons of Adds and Deducts	Winch, 15,000 lb. Warn M15 or			
provided on this spreadsheet are not	annroyed equal		Required Entry	
reprsentative of the full description of the Add or	Grille Guard with Winch Carrier, Go			
Deduct. Full descriptions are contained in the	Industries 33647B/33600 or approved		Required Entry	
solcitation document which has precedence over	ogual		nequired zitt.	
this spreadsheet should there be an error on the	Operator Manual		Required Entry	
spreadsheet.	Operator Training		Required Entry	
	Repair Technician Training		Required Entry	
	Shop Manual		Required Entry	
<u> </u>	OPTIONAL EQUIPMENT DEDUCTS:		,	
	60" CA		Required Entry	
	Step Bar Entry/Egress		Required Entry	
	Flush Mount Rear Camera with 170		Required Lifting	
	degree ultra-wide viewing angle		Required Entry	
	Single Backup Camera System with			
	rear mounted camera and monitor		Required Entry	
	mounted inside cab		Required Entry	
	Inounted Inside Cab			
	DELIVERY INFORMATION			
	Distance from Dealership to SFM Delivery Point (In Miles)	0	Required Entry	
	Amount of Base Price Allocated to Delivery to SFM	\$0.00	Required Entry	
This field will automatically populate from the Delivery Information entered above.	Price Per Mile Contractor May Charge	#DIV/0!	Required Entry	
Enter the days ARO in the BLUE cell	DAYS ARO:	0	Required Entry	
	<i>5,</i> (13 / ((6)	· ·		
			1	

<b>Evaluated Amount</b>	\$0.00
25% of All DEDUCTS	\$0.00
Total of All DEDUCTS	\$0.00
25% of all ADDS	\$0.00
Total of All ADDS	\$0.00
Base Price	\$0.00

	CC-4: Cab & Chassis 16,000 GVWR	Vendors must complete all blocks highlighted in BLUE. Failure to complete ALL blocks highlighted in BLUE may deem your offer as non-responsive.		
	Vendor Name			
STANDARD FLEET SPECIFICATIONS	Vendor's Model and Model Number		Required Entry	
	Base Price		Required Entry	NOTE: Use the space below to indicate whether an Add or Deduct
<u>o</u>	PTIONAL EQUIPMENT ADDITIONS:			requires an additional Add or Deduct. Be Specific. If this section does not apply, leave blank.
	Body Installation Fee		Required Entry	
	Extended Cab		Required Entry	
	4-Door Crew Cab		Required Entry	
Note: The descriptons of Adds and Deducts	4-Wheel Drive (4X4)		Required Entry	
provided on this spreadsheet are not	Winch, 16,000 lb. Warn M16.5 or		Required Entry	
reprsentative of the full description of the Add or			Required Entry	
Deduct. Full descriptions are contained in the	Grille Guard with Winch Carrier, Go			
solcitation document which has precedence over	Industries 33647B/33600 or approved		Required Entry	
this spreadsheet should there be an error on the	equal			
spreadsheet.	Operator Manual		Required Entry	
	Operator Training		Required Entry	
	Repair Technician Training		Required Entry	
	Shop Manual		Required Entry	
9	OPTIONAL EQUIPMENT DEDUCTS:			
	Gasoline Engine		Required Entry	
	60" CA		Required Entry	
	Step Bar Entry/Egress		Required Entry	
	Flush Mount Rear Camera with 170		Required Entry	
	degree ultra-wide viewing angle		Required Entry	
	Single Backup Camera System with			
	rear mounted camera and monitor		Required Entry	
	mounted inside cab			
	<u>DELIVERY INFORMATION</u>			
	Distance from Dealership to SFM Delivery Point (In Miles)	0	Required Entry	
	Amount of Base Price Allocated to Delivery to SFM	\$0.00	Required Entry	
This field will automatically populate from the Delivery Information entered above.	Price Per Mile Contractor May Charge	#DIV/0!	Required Entry	
Enter the days ARO in the BLUE cell	DAYS ARO:	0	Required Entry	
	Base Price	\$0.00		

Base Price	\$0.00
Total of All ADDS	\$0.00
25% of all ADDS	\$0.00
Total of All DEDUCTS	\$0.00
25% of All DEDUCTS	\$0.00
<b>Evaluated Amount</b>	\$0.00

	CC-5: Cab & Chassis 24,000 GVWR Diesel	Vendors must complete all blocks highlighted in BLUE. Failure to complete ALL blocks highlighted in BLUE may deem your offer as non-responsive.		
	Vendor Name			
STANDARD FLEET SPECIFICATIONS	Vendor's Model and Model Number		Required Entry	
	Base Price		Required Entry	NOTE: Use the space below to indicate whether an Add or
<u>01</u>	PTIONAL EQUIPMENT ADDITIONS:			Deduct requires an additional Add or Deduct. Be Specific.  If this section does not apply, leave blank.
Note: The descriptons of Adds and Deducts	Body Installation Fee		Required Entry	
provided on this spreadsheet are not	C/A 102"		Required Entry	
reprsentative of the full description of the Add or	C/A 120"		Required Entry	
Deduct. Full descriptions are contained in the	C/A 138"		Required Entry	
solcitation document which has precedence over this spreadsheet should there be an error on the spreadsheet.			Required Entry	
OPTIONAL EQUIPMENT DEDUCTS:				
	Auxiliary Rear Springs		Required Entry	
	Pintle Hook Assembly		Required Entry	
	DELIVERY INFORMATION			
	Distance from Dealership to SFM Delivery Point (In Miles)	0	Required Entry	
	Amount of Base Price Allocated to Delivery to SFM	\$0.00	Required Entry	
This field will automatically populate from the Delivery Information entered above.	Price Per Mile Contractor May Charge	#DIV/0!	Required Entry	
Enter the days ARO in the BLUE cell	DAYS ARO:	0	Required Entry	

Base Price	\$0.00
Total of All ADDS	\$0.00
25% of all ADDS	\$0.00
Total of All DEDUCTS	\$0.00
25% of All DEDUCTS	\$0.00
<b>Evaluated Amount</b>	\$0.00

	CC-6A: Cab & Chassis 37,000 lb. GVWR, Diesel, Dump Truck  Vendor Name	Vendors must complete all blocks highlighted in BLUE. Failure to complete ALL blocks highlighted in BLUE may deem your offer as non-responsive.		
STANDARD FLEET SPECIFICATIONS	Vendor's Model and Model Number		Required Entry	
<u>O</u>	Base Price PTIONAL EQUIPMENT ADDITIONS:		Required Entry	NOTE: Use the space below to indicate whether an Add or Deduct requires an additional Add or Deduct. Be Specific. If this section does not apply, leave blank.
	Body Installation Fee		Required Entry	
Note: The descriptons of Adds and Deducts provided on this spreadsheet are not	Integral Front Frame Extension, 24" minimum		Required Entry	
reprsentative of the full description of the Add or	PTO Front Engine Assembly		Required Entry	
Deduct. Full descriptions are contained in the solcitation document which has precedence over	i wigth. Heavy Duty		Required Entry	
this spreadsheet should there be an error on the spreadsheet.	Push Bumper Frame, Snow Plow, Heavy Duty		Required Entry	
	Air Ride Kit for Snow Plow		Required Entry	
	Snow Plow Lights, Halogen		Required Entry	
	Work Lights, (2) LED Spot Light Type		Required Entry	
	Electrical Switch System		Required Entry	
	Accessory Solenoid Manifold		Required Entry	
	Operator Training		Required Entry	
	Repair Technician Training		Required Entry	
<u>c</u>	PPTIONAL EQUIPMENT DEDUCTS:			
	Front Bumper, Heavy-Duty, Full Width		Required Entry	
	PTO Transmission Mounted		Required Entry	
	<u>DELIVERY INFORMATION</u>			
	Distance from Dealership to SFM Delivery Point (In Miles)	0	Required Entry	
	Amount of Base Price Allocated to Delivery to SFM	\$0.00	Required Entry	
This field will automatically populate from the Delivery Information entered above.	Price Per Mile Contractor May Charge	#DIV/0!	Required Entry	
Enter the days ARO in the BLUE cell	DAYS ARO:	0	Required Entry	
	Base Price	\$0.00		

<b>Evaluated Amount</b>	\$0.00
25% of All DEDUCTS	\$0.00
Total of All DEDUCTS	\$0.00
25% of all ADDS	\$0.00
Total of All ADDS	\$0.00
Base Price	\$0.00

		Vendors must complete all blocks		
	CC-6B: Cab & Chassis 39,000 lb.	highlighted in BLUE. Failure to complete		
	GVWR, Diesel, Dump Truck	ALL blocks highlighted in BLUE may deem		
	dv vvii, biesei, builip fruck	your offer as non-responsive.		
	Vendor Name	your oner as non-responsive.		
STANDARD FLEET SPECIFICATIONS	Vendor's Model and Model Number		Required Entry	
	Base Price		Required Entry	NOTE: Use the space below to indicate whether an Add or
<u>Oi</u>	PTIONAL EQUIPMENT ADDITIONS:			Deduct requires an additional Add or Deduct. Be Specific.  If this section does not apply, leave blank.
Note: The descriptons of Adds and Deducts	Body Installation Fee		Required Entry	
provided on this spreadsheet are not	Factory installed PTO on right side of		Required Entry	
reprsentative of the full description of the Add or				
	Operator Training		Required Entry	
	Repair Technician Training		Required Entry	
<u>C</u>	OPTIONAL EQUIPMENT DEDUCTS:			
	Integral Front Frame Extension, 24"		Required Entry	
	Front Engine Mount PTO and Gear		Required Entry	
	Pump Assembly			
	Hood Access Hatch, Driver's Side		Required Entry	
	Front Bumper, Heavy Duty, Full			
	Width in lieu of Snow Plow Front		Required Entry	
	Bumper, Heavy Duty, Full Width			
	Push Bumper Frame, Snow Plow, Heavy Duty		Required Entry	
	Air Ride Kit for Snow Plow		Required Entry	
	DELIVERY INFORMATION			
	Distance from Dealership to SFM Delivery Point (In Miles)	0	Required Entry	
	Amount of Base Price Allocated to Delivery to SFM	\$0.00	Required Entry	
This field will automatically populate from the Delivery Information entered above.	Price Per Mile Contractor May Charge	#DIV/0!	Required Entry	
Enter the days ARO in the BLUE cell	DAYS ARO:	0	Required Entry	

Base Price	\$0.00
Total of All ADDS	\$0.00
25% of all ADDS	\$0.00
Total of All DEDUCTS	\$0.00
25% of All DEDUCTS	\$0.00
<b>Evaluated Amount</b>	\$0.00

	CC-7: Cab & Chassis 54,000 GVWR	Vendors must complete all blocks highlighted in BLUE. Failure to complete ALL blocks highlighted in BLUE may deem your offer as non-responsive.		
CTANDARD FLEET CRECIFICATIONS	Vendor Name		Denvised Fator	
STANDARD FLEET SPECIFICATIONS	Vendor's Model and Model Number		Required Entry	
<u>Of</u>	Base Price PTIONAL EQUIPMENT ADDITIONS:		Required Entry	NOTE: Use the space below to indicate whether an Add or Deduct requires an additional Add or Deduct. Be Specific. If this section does not apply, leave blank.
	Body Installation Fee		Required Entry	
Note: The descriptons of Adds and Deducts provided on this spreadsheet are not	Factory Installed PTO on right side of transmission		Required Entry	
reprsentative of the full description of the Add or Deduct. Full descriptions are contained in the	Front Bumper, Snow Plow Type, Full Width, Heavy Duty		Required Entry	
solcitation document which has precedence over this spreadsheet should there be an error on the	Front Frame Extension, 20" minimum		Required Entry	
spreadsheet.	Operator Training		Required Entry	
	Repair Technician Training		Required Entry	
	Snow Plow Prep Package		Required Entry	
<u>o</u>	PTIONAL EQUIPMENT DEDUCTS:			
	Electrical Switch System		Required Entry	
	Accessory Solenoid Manifold		Required Entry	

	DELIVERY INFORMATION		
	Distance from Dealership to SFM Delivery Point (In Miles)	0	Required Entry
	Amount of Base Price Allocated to Delivery to SFM	\$0.00	Required Entry
This field will automatically populate from the Delivery Information entered above.	Price Per Mile Contractor May Charge	#DIV/0!	Required Entry
Enter the days ARO in the BLUE cell	DAYS ARO:	0	Required Entry

Base Price	\$0.00
Total of All ADDS	\$0.00
25% of all ADDS	\$0.00
Total of All DEDUCTS	\$0.00
25% of All DEDUCTS	\$0.00
<b>Evaluated Amount</b>	\$0.00

	CC-1r. Cab & Chassis 9,500 GVWR	Vendors must complete all blocks highlighted in BLUE. Failure to complete ALL blocks highlighted in BLUE may deem your offer as non-responsive.		
)	Vendor Name	Dick Smith Ford		
STANDARD FLEET SPECIFICATIONS	Vendor's Model and Model Number	F-250/ F2B	Required Entry	
	Base Price	\$26,862.00	Required Entry	NOTE: Use the space below to indicate whether an Add or Deduct
0	OPTIONAL EQUIPMENT ADDITIONS:			requires an additional Add or Deduct. Be Specific. If this section does not apply, leave blank.
	Body Installation Fee	\$1,495.00	Required Entry	
	Diesel Engine	\$9,060.00	Required Entry	
	4-Door Crew Cab	\$3,600.00	Required Entry	
Note: The descriptons of Adds and Deducts provided on this spreadsheet are not	Winch 12,000 lb. Warn Zeno 12 or approved equal	\$800.00	Required Entry	
reprsentative of the full description of the Add or Deduct. Full descriptions are contained in the solcitation document which has precedence over	Grille Guz Industries	\$985.00	Required Entry	
this spreadsheet should there be an error on the spreadsheet.	Operator Manual	00'0\$	Required Entry	
	Operator Training	\$0.00	Required Entry	
	Repair Technician Training	\$0.00	Required Entry	
	Shop Manual	\$0.00	Required Entry	
	OPTIONAL EQUIPMENT DEDUCTS:			
	Step Bar Entry/Egress	\$295.00	Required Entry	
	Flush Mount Rear Camera with 170 degree ultra-wide viewing angle	\$373.00	Required Entry	
	Single Backup Camera System with rear mounted camera and monitor mounted inside cab	\$0.00	Required Entry	
	DELIVERY INFORMATION			
	Distance from Dealership to SFM, Delivery Point (In Miles)	10 Miles	Required Entry	
	Amount of Base Price Allocated to	\$100.00	Required Entry	
This field will automatically populate from the Delivery Information entered above.	Price Per Mile Contractor May Charge	#VALUE!	Required Entry	
Enter the days ARO in the BLUE cell	DAYS ARO:	180 Days	Required Entry	

Total of All ADDS \$ 25% of all ADDS \$	
	\$15,940.00
	\$3,985.00
Total of All DEDUCTS	-\$668.00
25% of All DEDUCTS	-\$167.00
Evaluated Amount \$	\$30,680.00

	CC-1: Cab & Chassis 9,500 GVWR	Vendors must complete all blocks highlighted in BLUE. Failure to complete ALL blocks highlighted in BLUE may deem your offer as non-responsive.		3
)	Vendor Name	Dick Smith Ford		
STANDARD FLEET SPECIFICATIONS	Vendor's Model and Model Number	F-250/ F28	Required Entry	
	Base Price	\$26,862.00	Required Entry	NOTE: Use the space below to indicate whether an Add or Deduct
O .	OPTIONAL EQUIPMENT ADDITIONS:		de l'interes e l'est e	requires an additional Add or Deduct. Be Specific. If this sertion does not madic Jenus Nimb
	Body Installation Fee	\$1,495,00	Required Entry	Winter and Middle and Control of the
	Diesel Engine	\$9,060,00	Required Entry	
	4-Door Crew Cab	00:009'E\$	Required Entry	
"Note: The descriptons of Adds and Deducts provided on this spreadsheet are not	Winch 12,000 lb. Warn Zeno 12 or approved equal	\$800.00	Required Entry	
reprsentative of the full description of the Add or Deduct. Full descriptions are contained in the solicitation document which has precedence over	Grille Guard with Winch Carrier, Go Industries 33647B/33600 or approved equal	\$985.00	Required Entry	
this spreadsheet should there be an error on the spreadsheet.	Operator Manual	\$0.00	Required Entry	
	Operator Training	\$0.00	Required Entry	
	Repair Technician Training	\$0.00	Required Entry	
	Shop Manual	\$0.00	Required Entry	· · · · · · · · · · · · · · · · · · ·
7	OPTIONAL EQUIPMENT DEDUCTS:			
	Step Bar Entry/Egress	\$295,00	Required Entry	
	Flush Mount Rear Camera with 170 degree ultra-wide viewing angle	\$373.00	Required Entry	
	Single Backup Camera System with rear mounted camera and monitor mounted inside cab	\$0.00	Required Entry	
	DELIVERY INFORMATION			
	Distance from Dealership to SFM, Delivery Point (In Miles)	10 Miles	Required Entry	
20 May 10	Amount of Base Price Allocated to Delivery to SFM	\$100.00	Required Entry	
This field will automatically populate from the Delivery Information entered above.	Price Per Mile Contractor May Charge	, i.	Required Entry	
Enter the days ARO in the BLUE cell	DAYS ARO:	180 Days	Required Entry	

Base Price	\$26,862.00
Total of All ADDS	\$15,940.00
25% of all ADDS	\$3,985.00
Total of All DEDUCTS	-\$668,00
25% of All DEDUCTS	-\$167.00
Evaluated Amount	\$30,680.00

	CC-1; Cab & Chassis 9,500 GVWR	Mandors must complete all blocks highlighted in BLUE. Failure to complete ALL blocks highlighted in BLUE may deem your offer as non-responsive.		
)	Vendor Name	Dick Smith Ford		
STANDARD FLEET SPECIFICATIONS	Vendor's Model and Model Number	F250/ F28	Required Entry	
	Base Price	\$26,862.00	Required Entry	NOTE: Use the space below to indicate whether an Add ar Deduct
0	OPTIONAL EQUIPMENT ADDITIONS:		100 100 100 100 100 100 100 100 100 100	requires an additional Add or Deduct. Be Specific. If this sertion does not analy Jeave blank
	Body Installation Fee	\$1,495.00	Required Entry	
	Diesel Engine	\$9,060.00	Required Entry	
	4-Door Crew Cab	\$3,600.00	Required Entry	
Note: The descriptons of Adds and Deducts provided on this spreadsheet are not	Winch 12,000 lb. Warn Zeno 12 or	\$800.00	Required Entry	
reprsentative of the full description of the Add or Deduct. Full descriptions are contained in the solicitation document which has precedence over	Grille Gua Industries	00'586\$	Required Entry	
this spreadsheet should there be an error on the spreadsheet.	Oper	\$0.00	Required Entry	
	Operator Training	\$0.00	Required Entry	
	Repair Technician Training	\$0.00	Required Entry	
	Shop Manual	\$0.09	Required Entry	
	OPTIONAL EQUIPMENT DEDUCTS:			
	Step Bar Entry/Egress	\$295.00	Required Entry	· · · · · · · · · · · · · · · · · · ·
	Flush Mount Rear Camera with 170 degree ultra-wide viewing angle	\$373.00	Required Entry	(学)
	Single Backup Camera System with rear mounted camera and monitor mounted inside cab	80.00	Required Entry	
entropy of the second of the s	DELIVERY INFORMATION			
	Distance from Dealership to SFM, Delivery Point (In Miles)	्र 10 Miles	Required Entry	
	Amount of Base Price Allocated to Delivery to SFM	\$100,00	Required Entry	
This field will automatically populate from the Delivery Information entered above.	Price Per Mile Contractor May Charge	1214	Required Entry	
Enter the days ARO in the BLUE cell	DAYS ARO:	180 Days	Required Entry	

Base Price	\$26,862.00
Total of All ADDS	\$15,940.00
25% of all ADDS	\$3,985.00
Total of All DEDUCTS	-\$668.00
25% of All DEDUCTS	-\$167.00
Evaluated Amount	\$30,680.00



CNGF530 VEHICLE ORDER CONFIRMATION 09/29/20 17:08:23 Dealer: F21228 2021 F-SERIES SD Page: 1 of 2 Order No: 3196 Priority: M2 Ord FIN: QS033 Order Type: 5B Price Level: 115 Ord PEP: 600A Cust/Flt Name: STATE SPEC PO Number: F2A F250 4X2 SD R/C JOB #1 BUILD 142" WHEELBASE TRAILER TOW PKG Z1OXFORD WHITE FLEET SPCL ADJ  $A_{\cdot}$ VNYL 40/20/40 10000# GVWR PKG MEDIUM EARTH GR 425 50 STATE EMISS 600A PREF EQUIP PKG 43B BACKGLASS DEF .XL TRIM 512 SPARE TIRE/WHL2 .AIR CONDITIONER 525 CRUISE CONTROL .AMFM/MP3/CLK 996 .6.2L EFI V8 ENG . TOTAL BASE AND OPTIONS 44S. 6-SPD AUTOMATIC TOTAL TD8 LT245 BSW -AS 17 \*THIS IS NOT AN INVOICE\* X3E 3.73 ELOCKING #090L EPWR EQUIP GR⊕UP! . \* MORE ORDER INFO NEXT PAGE \* #66D PU BOX DELETE-ENTLY F8=Next

F1=Help F2=Return to Order F4=Submit F5=Add to Library S006 - MORE DATA IS AVAILABLE.

OC091062

F3/F12=Veh Ord Menu

CNGP530

VEHICLE ORDER CONFIRMATION

09/29/20 17:08:41

Dealer: F21228

2021 F-SERIES SD

Page: 2 of 2

Order No: 3196 Priority: M2 Ord FIN: QS033 Order Type: 5B Price Level: 115

SHIP-TO:

Ord PEP: 600A Cust/Flt Name: STATE SPEC PO Number:

RETAIL DLR INV

TELE TT MIR-PWR

592 ROOF CLEAR LGTS

JACK

872 RR CAM & PREP K

924 PRIVACY GLASS
SP DLR ACCT ADJ
SP FLT ACCT CR
FUEL CHARGE

B4A NET INV FLT OPT DEST AND DELIV

TOTAL BASE AND OPTIONS

TOTAL

\*THIS IS NOT AN INVOICE\*

Fighter MATL STREET 901 SPME ENGLISHED FACTOR FOR STREET

F3/F12=Veh Ord-Menu

OF1=Help SEF2≡Return to Order

F4=Submit F5=Add to Library

S099 - PRESS F4 TO SUBMIT

OC091062

	CC-1: Cab & Chassis 9,500 GVWR	Vendors must complete all blocks highlighted in BLUE. Failure to complete ALL blocks highlighted in BLUE may deem your offer as non-responsive.		
	Vendor Name	ALAN JAY FORD		
STANDARD FLEET SPECIFICATIONS	Vendor's Model and Model Number	FORD F250 F2A CAB CHASSIS	Required Entry	
	Base Price	\$28,868.00	Required Entry	NOTE: Use the space below to indicate whether an Add or Deduct
<u>o</u>	PTIONAL EQUIPMENT ADDITIONS:			requires an additional Add or Deduct. Be Specific. If this section does not apply, leave blank.
	Body Installation Fee	\$475.00	Required Entry	
	Diesel Engine	\$10,100.00	Required Entry	
	4-Door Crew Cab	\$4,045.00	Required Entry	
Note: The descriptons of Adds and Deducts provided on this spreadsheet are not	Winch 12,000 lb. Warn Zeno 12 or approved equal	\$1,000.00	Required Entry	Warn Zeon 12
reprsentative of the full description of the Add or Deduct. Full descriptions are contained in the solcitation document which has precedence over	Grille Guard with Winch Carrier, Go Industries 33647B/33600 or approved equal	\$1,000.00	Required Entry	
this spreadsheet should there be an error on the spreadsheet.	Operator Manual	\$0.00	Required Entry	
7	Operator Training	\$0.00	Required Entry	
	Repair Technician Training	\$0.00	Required Entry	
	Shop Manual	\$150.00	Required Entry	CDROM
<u>(</u>	OPTIONAL EQUIPMENT DEDUCTS:			
	Step Bar Entry/Egress	\$200.00	Required Entry	
	Flush Mount Rear Camera with 170 degree ultra-wide viewing angle	\$400.00	Required Entry	
	Single Backup Camera System with rear mounted camera and monitor mounted inside cab	\$0.00	Required Entry	NA ON 10K GVWR WITH FORD
	<u>DELIVERY INFORMATION</u>			
	Distance from Dealership to SFM Delivery Point (In Miles)	511	Required Entry	
	Amount of Base Price Allocated to Delivery to SFM	\$200.00	Required Entry	
This field will automatically populate from the Delivery Information entered above.	Price Per Mile Contractor May Charge	\$0.39	Required Entry	
Enter the days ARO in the BLUE cell	DAYS ARO:	140	Required Entry	

Base Price	\$28,868.00
Total of All ADDS	\$16,770.00
25% of all ADDS	\$4,192.50

<b>Evaluated Amount</b>	\$32,910.50	
25% of All DEDUCTS	-\$150.00	
Total of All DEDUCTS	-\$600.00	





Note:Photo may not represent exact vehicle or selected equipment.

### Window Sticker

### SUMMARY

[Fleet] 2021 Ford Super Duty F-250 SRW (F2A) XL 2WD Reg Cab 8' Box

MSRP:\$34,230.00

Interior: Medium Earth Gray, HD Vinyl 40/20/40 Split Bench Seat

Exterior 1:Oxford White

Exterior 2:No color has been selected.

Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel

Transmission: TorqShift-G 6-Spd Auto w/SelectShift

#### **OPTIONS**

OPI	ONS		
	CODE	MODEL	MSRP
	F2A	[Fleet] 2021 Ford Super Duty F-250 SRW (F2A) XL 2WD Reg Cab 8' Box	\$34,230.00
		OPTIONS	
	18B	Platform Running Boards	\$320.00
	43B	Fixed Rear-Window w/Defrost	\$60.00
	44S	Transmission: TorqShift-G 6-Spd Auto w/SelectShift	\$0.00
	512	Spare Tire, Wheel, Carrier & Jack	\$295.00
	525	Steering Wheel-Mounted Cruise Control	\$235.00
	592	LED Roof Clearance Lights	\$95.00
	600A	Order Code 600A	\$0.00

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Data Version: 11955. Data Updated: Sep 25, 2020 10:28:00 PM PDT.



64A	Wheels: 17" Argent Painted Steel	\$0.00
66D	Pickup Box Delete	(\$625.00)
67E	240 Amp Alternator	\$85.00
90L	Power Equipment Group	\$865.00
924	Privacy Glass	\$0.00
996	Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel	\$0.00
AS	Medium Earth Gray, HD Vinyl 40/20/40 Split Bench Seat	\$0.00
TD8	Tires: LT245/75Rx17E BSW A/S (4)	\$0.00
X4M	Electronic-Locking w/4.30 Axle Ratio	\$390.00
Z1	Oxford White	\$0.00
	SUBTOTAL	\$36,125.00
	Adjustments Total	\$0.00
	Destination Charge	\$1,695.00
	TOTAL PRICE	\$37,820.00

#### **FUEL ECONOMY**

Est City:N/A

Est Highway:N/A

Est Highway Cruising Range: N/A

**BID ALSO INCLUDES** 

warranty

3k

aux pc

temp tag

bua

buc x3

tow package

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## **Standard Equipment**

Mechanical	
	Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel (STD)
	Transmission: TorqShift-G 6-Spd Auto w/SelectShift (STD)
	3.73 Axle Ratio (STD)
	50-State Emissions System
	Transmission w/Oil Cooler
	Rear-Wheel Drive
	72-Amp/Hr 650CCA Maintenance-Free Battery w/Run Down Protection
	157 Amp Alternator
	Class V Towing Equipment -inc: Hitch and Trailer Sway Control
	Trailer Wiring Harness
	4260# Maximum Payload
	GVWR: 10,000 lb Payload Package
	HD Shock Absorbers
	Front Anti-Roll Bar
	Firm Suspension
	Hydraulic Power-Assist Steering
	34 Gal. Fuel Tank
	Single Stainless Steel Exhaust
	Front Suspension w/Coil Springs
	Leaf Rear Suspension w/Leaf Springs
	4-Wheel Disc Brakes w/4-Wheel ABS, Front And Rear Vented Discs, Brake Assist and Hill Hold Control
Exterior	
	Wheels: 17" Argent Painted Steel -inc: painted hub covers/center ornaments (STD)
	Tires: LT245/75Rx17E BSW A/S (4) -inc: Spare may not be the same as road tire (STD)
	Regular Box Style
	Steel Spare Wheel
	Spare Tire Stored Underbody w/Crankdown
	Clearcoat Paint
	Black Front Bumper w/Black Rub Strip/Fascia Accent and 2 Tow Hooks

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Evtorior

Vehicle: [Fleet] 2021 Ford Super Duty F-250 SRW (F2A) XL 2WD Reg Cab 8' Box ( ✓ Complete )

Exterior	
	Black Rear Step Bumper
	Black Side Windows Trim and Black Front Windshield Trim
	Black Door Handles
	Black Manual Side Mirrors w/Manual Folding
	Manual Extendable Trailer Style Mirrors
	Fixed Rear Window
	Light Tinted Glass
	Variable Intermittent Wipers
	Aluminum Panels
	Black Grille
	Tailgate Rear Cargo Access
	Manual Tailgate/Rear Door Lock
	Autolamp Fully Automatic Aero-Composite Halogen Daytime Running Lights Preference Setting Headlamps w/Delay-Off
	Cargo Lamp w/High Mount Stop Light
Entertainment	
	Radio w/Seek-Scan
	Radio: AM/FM Stereo w/MP3 Player -inc: 4 speakers
	Fixed Antenna
	SYNC Communications & Entertainment System -inc: enhanced voice recognition w/911 Assist, 4.2" LCD center stack screen, AppLink and 1 smart-charging USB-C port
Interior	
	4-Way Driver Seat -inc: Manual Recline and Fore/Aft Movement
	4-Way Passenger Seat -inc: Manual Recline and Fore/Aft Movement
	Manual Tilt/Telescoping Steering Column
	Gauges -inc: Speedometer, Odometer, Oil Pressure, Engine Coolant Temp, Tachometer, Transmission Fluid Temp, Engine Hour Meter, Trip Odometer and Trip Computer
	FordPass Connect 4G Mobile Hotspot Internet Access
	Manual Air Conditioning
	Illuminated Locking Glove Box
	Interior Trim -inc: Chrome Interior Accents

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Intorior	
Interior	
	Full Cloth Headliner
	Urethane Gear Shifter Material
	HD Vinyl 40/20/40 Split Bench Seat -inc: center armrest, cupholder and driver's side manual lumbar
	Day-Night Rearview Mirror
	Passenger Visor Vanity Mirror
	2 12V DC Power Outlets
	Front Map Lights
	Fade-To-Off Interior Lighting
	Full Vinyl/Rubber Floor Covering
	Underhood And Pickup Cargo Box Lights
	Smart Device Remote Engine Start
	Instrument Panel Covered Bin and Dashboard Storage
	Manual 1st Row Windows
	Systems Monitor
	Trip Computer
	Outside Temp Gauge
	Analog Display
	Seats w/Vinyl Back Material
	Manual Adjustable Front Head Restraints
	Securilock Anti-Theft Ignition (pats) Engine Immobilizer
	Air Filtration
Safety-Mechanical	
	AdvanceTrac w/Roll Stability Control Electronic Stability Control (ESC) And Roll Stability Control (RSC)
	ABS And Driveline Traction Control
Safety-Exterior	
	Side Impact Beams
Safety-Interior	
	Dual Stage Driver And Passenger Seat-Mounted Side Airbags
	Tire Specific Low Tire Pressure Warning
	Dual Stage Driver And Passenger Front Airbags w/Passenger Off Switch

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Safety-Interior	
	Safety Canopy System Curtain 1st Row Airbags
	Mykey System -inc: Top Speed Limiter, Audio Volume Limiter, Early Low Fuel Warning, Programmable Sound Chimes and Beltminder w/Audio Mute
	Outboard Front Lap And Shoulder Safety Belts -inc: Height Adjusters
	Back-Up Camera
MADDANTY	

#### **WARRANTY**

Basic Years: 3

Basic Miles/km: 36,000 Drivetrain Years: 5

Drivetrain Miles/km: 60,000

Corrosion Years: 5

Corrosion Miles/km: Unlimited Roadside Assistance Years: 5

Roadside Assistance Miles/km: 60,000

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Data Version: 11955. Data Updated: Sep 25, 2020 10:28:00 PM PDT.

	CC-1: Cab & Chassis 9,500 GVWR	Vendors must complete all blocks highlighted in BLUE. Failure to complete ALL blocks highlighted in BLUE may deem your offer as non-responsive.		
	Vendor Name	BENSON FORD		
STANDARD FLEET SPECIFICATIONS	Vendor's Model and Model Number	F2B	Required Entry	
	Base Price	\$29,143.00	Required Entry	NOTE: Use the space below to indicate whether an Add or Deduct
<u>o</u>	PTIONAL EQUIPMENT ADDITIONS:			requires an additional Add or Deduct. Be Specific. If this section does not apply, leave blank.
	Body Installation Fee	\$300.00	Required Entry	
	Diesel Engine	\$9,100.00	Required Entry	
	4-Door Crew Cab	\$3,400.00	Required Entry	
Note: The descriptons of Adds and Deducts provided on this spreadsheet are not	Winch 12,000 lb. Warn Zeno 12 or approved equal	\$1,965.00	Required Entry	
reprsentative of the full description of the Add or Deduct. Full descriptions are contained in the solcitation document which has precedence over	Grille Guard with Winch Carrier, Go Industries 33647B/33600 or approved equal	\$875.00	Required Entry	
this spreadsheet should there be an error on the spreadsheet.	Operator Manual	\$150.00	Required Entry	
·	Operator Training	\$150.00	Required Entry	
	Repair Technician Training	\$150.00	Required Entry	
	Shop Manual	\$150.00	Required Entry	
<u>c</u>	OPTIONAL EQUIPMENT DEDUCTS:			
	Step Bar Entry/Egress	\$200.00	Required Entry	
	Flush Mount Rear Camera with 170 degree ultra-wide viewing angle	\$200.00	Required Entry	
	Single Backup Camera System with rear mounted camera and monitor mounted inside cab	\$800.00	Required Entry	
DELIVERY INFORMATION				
	Distance from Dealership to SFM Delivery Point (In Miles)	111	Required Entry	
	Amount of Base Price Allocated to Delivery to SFM	\$50.00	Required Entry	
This field will automatically populate from the Delivery Information entered above.	Price Per Mile Contractor May Charge	\$0.45	Required Entry	
Enter the days ARO in the BLUE cell	DAYS ARO:	120	Required Entry	

Base Price	\$29,143.00		
Total of All ADDS	\$16,240.00		
25% of all ADDS	\$4,060.00		

<b>Evaluated Amount</b>	\$32,903.00
25% of All DEDUCTS	-\$300.00
Total of All DEDUCTS	-\$1,200.00

	CC-1: Cab & Chassis 9,500 GVWR	Vendors must complete all blocks highlighted in BLUE. Failure to complete ALL blocks highlighted in BLUE may deem your offer as non-responsive.		
	Vendor Name	Cooper Motor Company		
STANDARD FLEET SPECIFICATIONS	Vendor's Model and Model Number	2500 Tradesman 4X2 (DJ2L62) CA:56"	Required Entry	
	Base Price	\$28,378.00	Required Entry	NOTE: Use the space below to indicate whether an Add or Deduct
<u>o</u>	PTIONAL EQUIPMENT ADDITIONS:			requires an additional Add or Deduct. Be Specific. If this section does not apply, leave blank.
	Body Installation Fee	\$250.00	Required Entry	
	Diesel Engine	\$8,648.00	Required Entry	
	4-Door Crew Cab	\$3,635.00	Required Entry	
Note: The descriptons of Adds and Deducts provided on this spreadsheet are not	Winch 12,000 lb. Warn Zeno 12 or approved equal	\$1,200.00	Required Entry	
reprsentative of the full description of the Add or Deduct. Full descriptions are contained in the solcitation document which has precedence over	Grille Guard with Winch Carrier, Go Industries 33647B/33600 or approved equal	\$765.00	Required Entry	
this spreadsheet should there be an error on the spreadsheet.	Operator Manual	\$0.00	Required Entry	
Spreadsneed.	Operator Training	\$0.00	Required Entry	
	Repair Technician Training	\$0.00	Required Entry	
	Shop Manual	\$0.00	Required Entry	
<u> </u>	OPTIONAL EQUIPMENT DEDUCTS:			
	Step Bar Entry/Egress	\$295.00	Required Entry	
	Flush Mount Rear Camera with 170 degree ultra-wide viewing angle	\$995.00	Required Entry	
	Single Backup Camera System with rear mounted camera and monitor mounted inside cab	\$0.00	Required Entry	
<u>DELIVERY INFORMATION</u>				
	Distance from Dealership to SFM Delivery Point (In Miles)	61	Required Entry	
	Amount of Base Price Allocated to Delivery to SFM	\$0.00	Required Entry	
This field will automatically populate from the Delivery Information entered above.	Price Per Mile Contractor May Charge	\$0.00	Required Entry	
Enter the days ARO in the BLUE cell	DAYS ARO:	100	Required Entry	

Base Price	\$28,378.00		
Total of All ADDS	\$14,498.00		
25% of all ADDS	\$3,624.50		

<b>Evaluated Amount</b>	\$31,680.00
25% of All DEDUCTS	-\$322.50
Total of All DEDUCTS	-\$1,290.00

COOPER MOTOR COMPANY

305 E MAIN ST

**CLINTON, SC 293252456** 

**Configuration Preview** 

Date Printed:

2020-09-21 12:17 PM VIN:

Sales Code

Quantity:

1

**Estimated Ship Date:** 

VON:

Status: **FAN 1:** 

BA - Pending order

MSRP(USD)

48802 State of South Carolina

FAN 2:

**Client Code:** 

**Bid Number:** 

TB1089

Sold to:

Ship to:

Description

PO Number:

COOPER MOTOR COMPANY (57672)

COOPER MOTOR COMPANY (57672)

305 E MAIN ST

305 E MAIN ST

CLINTON, SC 293252456

CLINTON, SC 293252456

Vehicle:

2021 2500 TRADESMAN REG CAB 4X2 (140 in WB 8FT 0 IN box) (DJ2L62)

	Sales Code	Description	WORL (OSD)
Model:	DJ2L62	2500 TRADESMAN REG CAB 4X2 (140 in WB 8FT 0 IN box)	34,095
Package:	2GA	Customer Preferred Package 2GA	0
	ESB	6.4L V8 Heavy Duty HEMI MDS Engine	0
	DFX	8-Spd Auto 8HP75-LCV Transmission	0
Paint/Seat/Trim:	PW7	Bright White Clear Coat	0
	APA	Monotone Paint	0
	*TX	HD Vinyl 40/20/40 Split Bench Seat	0
	-X8	Black/Diesel Gray	0
Options:	XHC	Trailer Brake Control	295
	BAJ	220 Amp Alternator	100
	GPG	Mirrors-Tow Pwr Adj Heat Black	195
	TBE	Add Full Size Spare (if Box Delete)	295
	DSA	Anti-Spin Differential Rear Axle	445
	4DH	Prepaid Holdback	0
	LHL	Auxiliary Switches - I/P Mounted	145
	4ES	Delivery Allowance Credit	0
	XBC	Delete Pickup Box	-400
	MAF	Fleet Purchase Incentive	0
	YEP	Manufacturer's Statement of Origin	0
	LNC	Clearance Lamps	95
	A61	Tradesman Level 1 Equipment Group	995
	XAW	Rear Backup Alarm	145
	5N6	Easy Order	0
8	4FM	Fleet Option Editor	0
	4FT	Fleet Sales Order	0
	166	Zone 66-Orlando	0
	4EA	Sold Vehicle	0
Non Equipment:	4FA	Special Bid-Ineligible For Incentive	0
Bid Number:	TB1089	Government Incentives	0
Discounts:	YG2	5.2 Additional Gallons of Gas	0
Destination Fees:			1,695

**Total Price:** 

38 100 .

Order Type:

Fleet

PSP Month/Week:

**Scheduling Priority:** 

1-Sold Order

**Build Priority:** 

99

Note: This is not an invoice. The prices and equipment shown on this priced order confirmation are tentative and subject to change or correction without prior notice. No claims against the content listed or prices quoted will be accepted. Refer to the vehicle invoice for final vehicle content and pricing. Orders are accepted only when the vehicle is shipped by the factory.

Code	Description
ME4	"RAM" Door Badges
ME6	"RAM" Grille Badge
DRQ	11.50" Single Wheel Rear Axle
JCB	120 MPH Primary Speedometer
የ	12V Auxiliary Power Outlet
WF1	17" Steel Spare Wheel
WDA	17X7.5 Steel Styled Wheels
BAD	180 Amp Alternator
CSJ	2 Way Rear Headrest Seat
CDX	2-Way Front Head Restraints
DME	3.73 Axle Ratio
NFX	32 Gallon Fuel Tank
RCD	4 Speakers
SCF	4-Spoke Steering Wheel
CBE	40/20/40 Split Bench Seat
RFU	5.0" Touchscreen Display
NAS	50 State Emissions
NCO	6,000# Front Axle
ESB	6.4L V8 Heavy Duty HEMI MDS Engine
XFK	7 Pin Wiring Harness
BCN	730 Amp Maintenance Free Battery
DFX	8-Spd Auto 8HP75-LCV Transmission
RD3	Accent Color Shark Fin Antenna
MDX	Active Grille Shutters
CG3	Advanced Multistage Front Air Bags
HAA	Air Conditioning
BRT	Anti-Lock 4-Wheel Disc Brakes
RSU	Audio Jack Input for Mobile Devices
LMG	Automatic Headlamps
CTL	Base Door Trim Panel
A6A	Base Equipment Group
CU3	Behind the Seat Storage / Bin
MNA	Black Door Handles
MB1	Black Front Bumper
MBN	Black Rear Bumper
CKJ	Black Vinyl Floor Covering
XJ8	Body Color Fuel Filler Door
BGE	Brake Assist
X71	Bumper Module 1
X75	Bumper Module II
The	Cargo and CHMSL Lamp
X8X	Center Console Parts Module

Standard Features - DJ2L62-2500 TRADESMAN REG CAB 4X2 (140 in WB 8FT 0 IN box)	AB 4X2 (140 in WB 8FT 0 IN box)
Code	Description
CGU	Child Seat Anchor System-LATCH Ready
MFP	Chrome Headlamp Bezels
XFR	Class V Receiver Hitch
JAE	Cluster 3.5" TFT B&W Display
XCT	Coat Hooks
DS8	Conventional Differential Rear Axle
HGB	Dash Liner Insulation
LM1	Daytime Running Headlamps, Low Beam
MD8	Delete Front License Plate Bracket
X82	Door Parts Module
CLP	Door Sill Scuff Pads
JVA	Driver Seat - Manual Adjust 4-Way
dSO	Driver/Passenger Assist Handles
JJB	Dual Note Electric Horns
DH4	Electronic Range Select
BNS	Electronic Roll Mitigation
BNB	Electronic Stability Control
NHN	Electronically Controlled Throttle
HGF	Floor Tunnel Insulation
MXB	Front Air Dam
CDR	Front Armrest w/Cupholders
X83	Front End Parts Module
SFB	Front Heavy Duty Shock Absorbers
CGD	Front Height Adjust Shoulder Belts
LAX	Front Passenger Seat Belt Alert
SHA	Front Stabilizer Bar
MHR	Front Wheel Well Liners
XGA	Front/Rear Climate Control Outlets
JWA	Frt Pass Seat - Manual Adjust 4-Way
TBB	Full Size Spare Tire
JKH	Glove Box
JLP	GPS Antenna Input
X79	Grille Module
MFF	Grille-Matte Black Mesh
MM5	Grille-Surround Matte Black
Z2D	GVW Rating - 10000#
LME	Halogen Quad Headlamps
XT*	HD Vinyl 40/20/40 Split Bench Seat
LHD	Headlamp Off Time Delay
X8Y	Headliner Parts Module
SDB	Heavy Duty Suspension
MW5	Hemi Badge
BNG	Hill Start Assist
MG 970 0000 17 1	Age County

Standard Features - DJ2L62-2500 TRADESMAN REG CAB 4X2 (140 in WB	CAB 4X2 (140 in WB 8FT 0 IN box)
Code	Description
JE1	I/P Bezels-Painted
LAC	Illuminated Entry
LA6	Incandescent Tail Lamps
JY1	Instrument Cluster Theme 1 (Base)
JBF	Instrument Panel Black Bezel
X81	Instrument Panel Parts Module
XRB	Integrated Voice Command w/Bluetooth
CEU	Key Fob - Black
CLX	Locking Tailgate
ΔWT	LT245/70R17E BSW All Season Tires
GPU	Manual 6 x 9 Black Mirrors
JE8	Manual Door Locks
JF8	Manual Windows
LBA	Map/Courtesy Lamp
RSF	Media Hub-2 USB, Full Funct, Aux
APA	Monotone Paint
NZD	Next Generation Engine Controller
XA8	Non Adjustable Pedals
XAC	ParkView Rear Back-up Camera
GNM	Passenger Side Sun Visor w/Mirror
XBS	Pickup Box
JKY	Power Accessory Delay
SBE	Power Steering
GX4	Pushbutton Start
MS4	Ram 2500 Badge
MGA	Ram's Head Badge
BHD	Ready Alert Braking
ГСН	Rear Dome Lamp
GJD	Rear Fixed Window
SGB	Rear Heavy Duty Shock Absorbers
GNA	Rear View Day/Night Mirror
LTF	Red Tail Lamp Bezels
RSX	Remote USB Port
RS3	Remote USB Port - Charge Only
C1G	Rotary Shifter-Black
X8X	Seat Parts Module
LA5	Selectable Tire Fill Alert
CXX	Sentry Key Theft Deterrent System
NHM	Speed Control
CJ4	Supp Side Curtain Front Air Bags
CJ1	Supplemental Frt Seat Side Air Bags
CGS	Supplemental Side Air Bags
JFJ	Temperature & Compass Gauge
Me about the standard of between the standard the standard	13-6

# **Tradesman Level 1 Equipment Group (A61)**

Image not available at this time. Please try again later.

### **Details:**

- Exterior Mirrors w/Heating Element (NHJ)
- Pwr Windows, Front 1-Touch Down (JPY)
- Speed Sensitive Power Locks (JPH)
- Power Heated Mirrors, Fold-Away (GT6)
- Upgraded Door Trim Panel (CTY)
- Black Exterior Mirrors (LE4)
- Overhead Console (CUN)
- Remote Keyless Entry (GXM)
- Overhead Cupholder Lamp (LBT)

### Exhibit 4

October 6, 2020

The purpose of this memorandum is to complete the record of the subject solicitation and to document actions taken on my part in determining the award to Dick Smith Ford.

For the record, Dick Smith Ford was determined to be the lowest responsive and responsible respondent for two of the vehicles in solicitation 5400020159, Statewide for Cab & Chassis.

The State received 9 responses to the solicitation. In the response from one of the dealers, Dick Smith Ford, the procurement officer noted a minor informality for each of their three responses.

For each Cab & Chassis model, there is this specification:

**SALES LITERATURE AND SPECIFICATIONS**: Each bidder shall attach to his bid illustrated catalog data sheets with manufacturers complete printed specifications covering the class or type of equipment covered by the bid. This material shall show reasonable evidence of having been printed before publication of the bid notice and shall be sufficiently detailed to permit the Department engineers and/or staff to properly evaluate the bid.

Dick Smith Ford did not include any sales literature with their submissions.

Paragraph 11-35-1520 (13), Minor Informalities and Irregularities in Bids, permits the procurement officer to determine an error in an offer to be a minor informality if the error has "no effect or merely a trivial or negligible effect on total bid price, quality, quantity, or delivery of the supplies or performance of the contract...."

Listed as an example of a minor informalities, paragraph 11-35-1520 (13)(g) states, "failure of a bidder to furnish cut sheets or product literature."

I offered Dick Smith Ford the opportunity to provide product literature for their offered vehicles. Once the literature was sent, another discrepancy between the bid submission model number and the model number of the literature.

The offered truck model of F2B for CC-1 appears in the bid submission. Model F2A appears in the product literature. When asked about the discrepancy, the Dick Smith Ford representative confirmed that F2A is the correct model number. This model number does meet the required specifications for CC-1.

I have determined that these omissions fall within the category of a minor informality and I am waiving the requirement that the vendor provide the Minority Participation information and the incorrect model number is resolved.

**DeAna Reed-Sharpe** 

PROCUEMENT MANAGER

Delina G. Kerd-Sharpe

### Exhibit 5

 From:
 Mark Coward

 To:
 Reed-Sharpe, DeAna

 Cc:
 Speakmon, Michael

Subject: RE: [External] Chassis Specs

Date: Wednesday, October 14, 2020 10:07:36 AM

#### DeAna,

Please accept this email as an official request to change the model number on my bid from F-250/F2B to F-250/F2A. I made a typographical error when I used F2B.

F2B is a 4x4 model that is at least 3000.00 more expensive than the F2A and would cause substantial loss. The F-250/ F2A model meets ALL specifications as offered and my price remains the same as offered in my submission.

Respectfully,

Mark Coward Commercial/Fleet Manager Dick Smith Automotive Group 803-422-0707

----Original Message-----

From: Reed-Sharpe, DeAna <drsharpe@mmo.sc.gov>

Sent: Tuesday, October 13, 2020 5:06 PM

To: Mark Coward <markcoward@DickSmith.com> Cc: Speakmon, Michael <mspeakmon@mmo.sc.gov>

Subject: RE: [External] Chassis Specs

Mark,

The Dick Smith Ford bid submission noted that the model offered for Cab & Chassis-1 is a Ford F-250/F2B. In the paperwork provided for your offer, the model number is F250/F2A. You confirmed that your offer is for F-250/F2A in the email stream below.

Per Regulation 19-445.85. A. General Procedure, a bidder or offeror must submit in writing a request to either correct or withdraw a bid to the procurement officer. Each written request must document the fact that the bidder's or offeror's mistake is clearly an error that will cause him substantial loss. All decisions to permit the correction or withdrawal of bids shall be supported by a written determination of appropriateness made by the chief procurement officers or head of a purchasing agency, or the designee of either.

Dick Smith Ford must request in writing the change of model from F-250/F2B to F250/F2A on your bid submission. Please include confirmation as to whether the change is typographical in nature and is necessary to correct the offer. Also, please confirm that the F2A model meets specifications as offered and that the price remains as offered in your submission.

Once I receive your request, I will present it to the Chief Procurement Officer for approval/acceptance. A request sent via email is sufficient.

Please let me know of any questions. Thank you!

DeAna

DeAna Reed-Sharpe, NIGP-CPP | Procurement Manager | Goods & Services Contracting Team|Office of State

Procurement | Division of Procurement Services|SC State Fiscal Accountability Authority 1201 Main Street, Suite 600 | Columbia, SC 29201 |Phone: (803) 896-6389 | drsharpe@mmo.sc.gov

Original Message From: Mark Coward <markcoward@dicksmith.com> Sent: Tuesday, October 13, 2020 2:00 PM To: Reed-Sharpe, DeAna <drsharpe@mmo.sc.gov> Subject: RE: [External] Chassis Specs</drsharpe@mmo.sc.gov></markcoward@dicksmith.com>
Yes. F2A is correct.
Original Message From: Reed-Sharpe, DeAna <drsharpe@mmo.sc.gov> Sent: Tuesday, October 13, 2020 1:52 PM To: Mark Coward <markcoward@dicksmith.com> Cc: Speakmon, Michael <mspeakmon@mmo.sc.gov> Subject: RE: [External] Chassis Specs Importance: High</mspeakmon@mmo.sc.gov></markcoward@dicksmith.com></drsharpe@mmo.sc.gov>
Your bid showed F2B, this paperwork shows F2Ais this the correct paperwork for the vehicles you submitted offers for?
Original Message From: Mark Coward <markcoward@dicksmith.com> Sent: Tuesday, October 13, 2020 1:43 PM To: Reed-Sharpe, DeAna <drsharpe@mmo.sc.gov> Subject: [External] Chassis Specs</drsharpe@mmo.sc.gov></markcoward@dicksmith.com>
How about this?? Thanks,
Mark
**********************
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S006 - MORE DATA IS AVAILABLE.

Order No: 3196 Priority: M2 Ord FIN: QS033 Order Type: 5B Price Level: 115

Ord FEP: 600A Cust/Fit Name: STATE SPEC PO Number:
RETAIL DLR INV
F2B F250 4X4 SD R/C \$37020 035168.00 JOB #1 BUILD
142" WHEELBASE TRAILER TOW PKG RETAIL DLR INV OXFORD WHITE FLEET SPCL ADJ SC 10000# GVWR PKG 425 50 STATE EMISS NC 438 BACKGLASS DEF FLEET SPCL ADJ NC A VNYL 40/20/40 S MEDIUM EARTH GR S MEDIUM EARTH GR 425 50 STATE EMISS 600A PREF EQUIP PKG 43B BACKGLASS DEF .XL TRIM 512 SPARE TIRE/WHL2 57Z .AIR CONDITIONER NC NC 525 CRUISE CONTROL .AMFM/MP3/CLK

996 .6.2L EFI V8 ENG NC NC TOTAL BASE AND OPTIONS

448 6-SPD AUTOMATIC NC NC TOTAL

\*\*TOTAL BASE AND OPTIONS

TD8 .LT245 BSW AS 17 \*THIS IS NOT AN INVOICE\*

TOB .LT245 BSW AS 17

X3E 3,73 ELOCKING

90L PWR EQUIP GROUP FW \* MORE ORDER INFO NEXT PAGE \*

F1=Help F2=Return to Order F3/ F3/F12wVeh Ord Menu

S006 - MORE DATA IS AVAILABLE.

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