



**PALMETTO
MICROFILM SYSTEMS, INC.**

Information Management Solutions
Established 1976

**Palmetto Microfilm Systems Inc.
Price List: South Carolina State Contract**

Effective Date: April 2012

Palmetto Microfilm Systems, Inc.

Products				
Technical Support Agreement (Software)		20% of Current List Price *		
		* Contract for software maintenance is for new purchases only and is in no way related to previously purchased systems and/or licenses.		
Professional Services / Training		\$1,600.00 per Man-Day Portal to Portal 8:00am to 5:00pm		
		This is a 20% discount off the normal rate of \$2,000 per day.		
* Note Professional Services are normally quoted as a fixed cost item once a detailed scope is defined for each project.				

EMC APPLICATIONXTENDER 6.5

Model Number	Description	List	Discount	Contract
PMSI PROFESSIONAL SERVICES / TRAINING				
	PMSI PROFESSIONAL SERVICES / TRAINING (per man-day)	\$2,000	20%	\$1,600
APPLICATIONXTENDER CAPTURE PACKAGE				
457-100-248	APPLICATIONXTENDER CAPTURE PACKAGE	\$700	10%	\$630
APPLICATIONXTENDER DESKTOP/WEB ACCESS .NET CONCURRENT CONNECTIONS USER PACKS				
457-100-245	APPLICATIONXTENDER PACKAGE - 5 CC USER PACK	\$7,500	10%	\$6,750
457-100-246	APPLICATIONXTENDER PACKAGE - 25 CC USER PACK	\$37,500	15%	\$31,875
457-100-247	APPLICATIONXTENDER PACKAGE - 75 CC USER PACK	\$112,500	20%	\$90,000
APPLICATIONXTENDER WEB PUBLIC ACCESS (PAL) USER PACKS				
456-102-307	APPLICATIONXTENDER WEB ACCESS - PAL - 5 CC USER PACK	\$1,750	10%	\$1,575
456-102-308	APPLICATIONXTENDER WEB ACCESS - PAL - 25 CC USER PACK	\$8,750	15%	\$7,438
456-102-309	APPLICATIONXTENDER WEB ACCESS - PAL - 75 CC USER PACK	\$26,250	20%	\$21,000
APPLICATIONXTENDER SHAREPOINT SERVICES				
457-100-249	AX SPI (SHAREPOINT INTEGRATION - INCLUDES WEB PARTS)	\$8,000	10%	\$7,200
PEGASUS SCANFIX FOR APPLICATIONXTENDER				
456-100-422	PEGASUS SCANFIX FOR APPLICATIONXTENDER	\$75	10%	\$68

APPLICATIONXTENDER WORKFLOW MANAGER SERVER, FORM SERVER AND USER PACKS

456-102-314	APPLICATIONXTENDER WORKFLOW MANAGER - SERVER	\$2,500	10%	\$2,250
456-102-313	APPLICATIONXTENDER WORKFLOW MANAGER - FORMS SERVER	\$2,500	10%	\$2,250
456-102-310	APPLICATIONXTENDER WORKFLOW MANAGER - 5 CC USER PACK	\$5,500	10%	\$4,950
456-102-311	APPLICATIONXTENDER WORKFLOW MANAGER - 25 CC USER PACK	\$27,500	15%	\$23,375
456-102-312	APPLICATIONXTENDER WORKFLOW MANAGER - 75 CC USER PACK	\$82,500	20%	\$66,000

INFORMATION RIGHTS MANAGEMENT (IRM) SERVICES FOR APPLICATIONXTENDER SERVER AND USER PACKS

456-102-315	IRM SERVICES FOR APPLICATIONXTENDER SERVER	\$10,000	10%	\$9,000
456-102-316	IRM SERVICES FOR APPLICATIONXTENDER - 5 CC USER PACK	\$750	10%	\$675
456-102-317	IRM SERVICES FOR APPLICATIONXTENDER - 25 CC USER PACK	\$3,750	15%	\$3,188
456-102-318	IRM SERVICES FOR APPLICATIONXTENDER - 75 CC USER PACK	\$11,250	20%	\$9,000

APPLICATIONXTENDER REPORTS MANAGEMENT SERVER AND OPTIONS

456-100-439	APPLICATIONXTENDER REPORTS MANAGEMENT SERVER (INCLUDES PDF OPTION)	\$10,000	10%	\$9,000
456-100-388	APPLICATIONXTENDER REPORTS MGMT BI GATEWAY	\$5,000	10%	\$4,500
456-100-389	APPLICATIONXTENDER REPORTS MGMT AFP	\$30,000	10%	\$27,000
456-100-390	APPLICATIONXTENDER REPORTS MGMT METACODE	\$30,000	10%	\$27,000
456-100-391	APPLICATIONXTENDER REPORTS MGMT PCL	\$30,000	10%	\$27,000

APPLICATIONXTENDER FOR SAP

456-100-424	SAP FOR APPLICATIONXTENDER	\$50,000	10%	\$45,000
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APPLICATIONXTENDER PROINDEX FULL TEXT

456-100-428	APPLICATIONXTENDER PROINDEX FULL TEXT CLIENT - 1 CC USER	\$200	10%	\$180
456-100-429	APPLICATIONXTENDER PROINDEX FULL TEXT CLIENT - 5 CC USER	\$950	10%	\$855
456-100-431	APPLICATIONXTENDER PROINDEX FULL TEXT CLIENT - 25 CC USER	\$4,500	15%	\$3,825
456-100-434	APPLICATIONXTENDER PROINDEX FULL TEXT CLIENT - 100 CC USER	\$17,000	20%	\$13,600
456-100-435	APPLICATIONXTENDER PROINDEX FULL TEXT CLIENT - 250 CC USER	\$40,000	20%	\$32,000
456-100-497	APPLICATIONXTENDER PROINDEX FULL TEXT SERVER	\$3,000	10%	\$2,700

APPLICATIONXTENDER OCR SERVER

456-100-427	APPLICATIONXTENDER OCR SERVER	\$2,000	10%	\$1,800
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APPLICATIONXTENDER VERITY K2 FULL TEXT

456-100-393	VERITY K2 CLIENT - 1 CC USER	\$300	10%	\$270
456-100-394	VERITY K2 CLIENT - 5 CC USERS	\$1,500	10%	\$1,350
456-100-395	VERITY K2 CLIENT - 25 CC USERS	\$7,125	15%	\$6,056
456-100-396	VERITY K2 CLIENT - 100 CC USERS	\$27,000	20%	\$21,600
456-100-397	VERITY K2 CLIENT - 250 CC USERS	\$63,750	20%	\$51,000
456-100-496	VERITY K2 SERVER	\$4,000	10%	\$3,600

APPLICATIONXTENDER MEDIA KIT

AX	APPLICATIONXTENDER FAMILY MEDIA KIT	\$15	10%	\$14
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- Note: (1) Licensing used in a Test and Development environment are 50% of list price. Annual maintenance remains at 20% of list.
(2) Licensing used in a Disaster Recovery / Failover environment are 70% of list price. Annual maintenance remains at 20% of list.
** Please contact PMSI for details and requirements.
(3) Additional discounts on volume purchases and software maintenance costs may be reviewed on a case-by-case basis.

Model #	Description	List	Discount	Contract
456-102-249	SOURCEONE EMAIL MGMNT - MS EXCHANGE 1-5000 USER	\$29	10%	\$26
456-102-250	SOURCEONE EMAIL MGMNT - MS EXCHANGE 5001+ USER	\$25	10%	\$23
456-102-247	SOURCEONE EMAIL MGMNT-NOTES/DOMINO 1-5000 USER	\$29	10%	\$26
456-102-248	SOURCEONE EMAIL MGMNT-NOTES/DOMINO 5001+ USER	\$25	10%	\$23
456-102-536	SOURCEONE FOR FILE SYSTEMS, TIER 1, ADD-ON	\$26	10%	\$23
456-102-537	SOURCEONE FOR FILE SYSTEMS, TIER 2, ADD-ON	\$23	10%	\$21
456-102-537	SOURCEONE FOR FILE SYSTEMS, TIER 2, ADD-ON	\$23	10%	\$21
456-102-323	SOURCEONE FOR MS SHAREPOINT-TIER1 ADD-ON	\$31	10%	\$28
456-102-321	SOURCEONE FOR MS SHAREPOINT-TIER1 STDAL	\$40	10%	\$36
456-102-324	SOURCEONE FOR MS SHAREPOINT-TIER2 ADD-ON	\$26	10%	\$23
456-102-322	SOURCEONE FOR MS SHAREPOINT-TIER2 STDAL	\$35	10%	\$32
457-100-130	EMC SOURCEONE DISCOVERY MANAGER	\$30	10%	\$27
457-100-140	EMC SOURCEONE EMAIL SUPERVISOR	\$30	10%	\$27



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Established 1976

Product ID	Product Description	South Carolina State Contract Price (per user)
AXUI-5-9	AX Universal Integrator 5-9 concurrent users*	\$499.00
AXUI-10-24	AX Universal Integrator 10-24 concurrent users	\$399.00
AXUI-25-49	AX Universal Integrator 25-49 concurrent users	\$349.00
AXUI-50-99	AX Universal Integrator 50-99 concurrent users	\$299.00
AXUI-100-199	AX Universal Integrator 100-199 concurrent users	\$249.00
AXUI-200-499	AX Universal Integrator 200-499 concurrent users	\$199.00
AXUI-500	AX Universal Integrator 500+	\$149.00

*Minimum 5 Concurrent user (Will make exception for equal match of AppXtender licenses.)

Cardiff TeleForm v10x Pricing

U.S. Price List

Products

Base Configurations

	SKU	Price	% Disc.	SC Contract
Desktop Single Workstation license—Includes 1 of each module: Designer, Reader, Scan Station, Verifier, AutoMerge Publisher • Available Options: eForm, IDR, Connect Agents	TF-DSK-P	\$8,000	10%	\$7,200
Workgroup Single Server License—Includes 1 of each module: Designer, Reader, Scan Station, Verifier, AutoMerge Publisher • 20 module limit (base includes 5 of the 20) • Available Options: Web Capture, eForm, IDR, Connect Agents	TF-WGR-P	\$18,000	10%	\$16,200
Enterprise Single Server License—Includes 1 of each module: Designer, Reader, Scan Station, Verifier, AutoMerge Publisher, Web Capture Option Starter Pack • Includes Compliance Reporting • Available Options: eForm, IDR, Connect Agents	TF-ENT-P	\$52,500	10%	\$47,250

Additional Workstations

Available for Workgroup and Enterprise

	SKU	Price	% Disc.	SC Contract
Reader	TF-RDR-P	\$10,000	10%	\$9,000
Verifier	TF-VER-P	\$4,500	10%	\$4,050
Designer	TF-DES-P	\$4,500	10%	\$4,050
Scan Station	TF-SCN-P	\$2,250	10%	\$2,025
Remote Capture Station	TF-RCS-P	\$2,250	10%	\$2,025
AutoMerge Publisher	TF-AMP-P	\$7,500	10%	\$6,750

*25% uplift on additional modules for pre v10 configurations

Add on Options	SKU	Price	% Disc.	SC Contract
Web Capture Option (available for Workgroup and Enterprise)				
Web Capture Option Starter Pack (includes server + 5 concurrent user licenses. Included with Enterprise)	TF-WCOSP-P	\$9,000	10%	\$8,100
Additional concurrent user licenses (each license)				
1-24	TF-WCO24-P	\$840	10%	\$756
25-49	TF-WCO49-P	\$750	10%	\$675
50-99	TF-WCO99-P	\$720	10%	\$648
100-199	TF-WCO199-P	\$660	10%	\$594
200+	TF-WCO200-P	\$600	10%	\$540

Intelligent Document Recognition Module (available for all tiers)

*Consult IDR Module Pricing Matrix for Details

Panagon Connect Agent

*Visit our website for additional connect agent availability

TF-PN-P \$15,000 10% \$13,500

Test & Development

50% of the List Price

Professional Services & Training

Professional Services and Training provided by PMSI

SKU Price % Disc. SC Contract
M1TF \$2,000 20% \$1,600

Support & Maintenance

1st Line Annual Support & Maintenance

SKU Price SC Contract
M1TF 20% 20%

LiquidOffice v6 - Enterprise

U.S. Reseller Price List

LiquidOffice Bundles	Description	US			
		SKU	Price	% Disc.	SC Contract
LiquidOffice Enterprise Bundle	Enterprise is NOT restricted	LO-ENV6-P	\$135,000	10%	\$121,500
LiquidBPM Engine					
LiquidOffice Process Server Limit (1)					
LiquidOffice Users (200)					
LiquidOffice Form Designer (5)					
LiquidOffice Process Designer (5)					

Add on Products	Description				
		SKU	Price	% Disc.	SC Contract
LiquidOffice Process Server Limit Increase	Increase the number of nodes in a cluster	LO-PRSv6-P	\$30,000	10%	\$27,000

LiquidOffice Public Access Option

Up to 10 Forms per CPU	Limited to a known number of forms and CPUs	LO-PA1v6-P	\$37,500	10%	\$33,750
Up to 100 Forms per CPU	For external use only	LO-PA10v6-P	\$75,000	10%	\$67,500
Per form above 100 forms		LO-PAADD1v6-P	\$750	10%	\$675

LiquidOffice Enterprise Access Option

Up to 1,000 Users	Initiators without membership in LiquidOffice role	LO-EA1v6-P	\$75,000	10%	\$67,500
Up to 3,000 Users		LO-EA3v6-P	\$150,000	10%	\$135,000
Up to 5,000 Users		LO-EA5v6-P	\$195,000	10%	\$175,500
Per 1,000 users above 5,000 Users		LO-EAADD1v6-P	\$39,000	10%	\$35,100

LiquidOffice Email Routing Option	For external use only	LO-ERV6-P	\$22,500	10%	\$20,250
LiquidOffice Offline Forms Option	Save HTML forms offline	LO-OFv6-P	\$22,500	10%	\$20,250
Connect Agent to FileNet Content Manager		LO-FNCM-P	\$37,500	10%	\$33,750
LiquidOffice Form Designer	Additional Form Designers	LO-FDADDLv6-P	\$2,250	10%	\$2,025
LiquidOffice Process Designer	Additional Process Designers	LO-PDADDLv4-P	\$3,000	10%	\$2,700

Add on Users Licenses	Description				
		SKU	Price	% Disc.	SC Contract
LiquidOffice User					
1-100 Users	A combination of workflow & full / named user permissions	LO-FU-1v6-P	\$300	10%	\$270
101-250 Users		LO-FU-101v6-P	\$269	10%	\$242
251-500 Users		LO-FU-251v6-P	\$251	10%	\$226
501-1,000 Users		LO-FU-501v6-P	\$213	10%	\$192
1,001-2,500 Users		LO-FU-1001v6-P	\$188	10%	\$169
2,501-5,000 Users		LO-FU-2501v6-P	\$165	10%	\$149
5,001-10,000 Users		LO-FU-5001v6-P	\$143	10%	\$129
Per user above 10,000 users		LO-FU-10K1v6-P	\$143	10%	\$129

Test & Development	Description				
		SKU	Price	% Disc.	SC Contract
LiquidOffice Test Server	Percent discount off test configuration		50%		50%
LiquidOffice Development Server	Percent discount off development configuration		50%		50%

SC Contract Discount is confidential. Please see PMSI or SC CIO for discount percentage.

Professional Services & Training		Description			
		SKU	Price	% Disc.	SC Contract
Daily Professional Services & Training Rate	Professional Services and Training provided by PMSI	M1LO	\$2,000	20%	\$1,600

Support & Maintenance		Description			
		SKU	Price	% Disc.	SC Contract
1st Line Annual Support & Maintenance		M1LO	20%		20%

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Cardiff LiquidOffice eForms

US Reseller Price List

U.S. Dollar

LiquidOffice Bundles		Description	SKU	Price	% Disc.	SC Contract
LiquidOffice eForms Bundle	LiquidOffice eForms Restrictions:		LO-EXv6-P	\$15,000	10%	\$13,500
LiquidOffice Process Server Limit (1)	Not Included BPM Features, Web Services Task, Process APIs, others ...					
LiquidOffice Named Users (50)	Restricted to no more than 1,000 Users					
LiquidOffice Form Designer (1)	Restricted to a single Process Server - no cluster support					
	Refer to the LiquidOffice eForms Features documentation for all restrictions					

Add on Products

		SKU	Price	% Disc.	SC Contract
LiquidOffice Public Access Option	For external use only	LO-PAEXv6-P	\$10,000	10%	\$9,000
LiquidOffice Email Routing Option	For external use only	LO-EREXv6-P	\$10,000	10%	\$9,000
LiquidOffice Offline Forms Option	Save HTML forms offline	LO-OFEXv6-P	\$10,000	10%	\$9,000
LiquidOffice Form Designer	Additional Form Designers	LO-FDADDLEXv6-P	\$2,250	10%	\$2,025
LiquidOffice Process Designer	Additional Process Designers	LO-PDADDLEXv6-P	\$3,000	10%	\$2,700
LiquidOffice Workflow	1,000 Users is the maximum	LO-BPWFEXv6-P	\$45,000	10%	\$40,500
LiquidBPM Engine					
LiquidOffice Workflow Users	License code will match Named User count				
LiquidOffice Process Designer (1)					

Add on Users Licenses

		SKU	Price	% Disc.	SC Contract
LiquidOffice User					
50 User Bundle	Total Users not to exceed 1,000	LO-NUEXv6-P	\$5,000	10%	\$4,500

Test & Development

		SKU	Price	% Disc.	SC Contract
LiquidOffice Test Server	Percent discount off test configuration	NONP	50%		50%
LiquidOffice Development Server	Percent discount off development configuration	NONP	50%		50%

Migration

		SKU	Price	% Disc.	SC Contract
LiquidOffice Enterprise	Enterprise is NOT restricted		*		*

*Purchase price is delta between price paid and SC Contract Enterprise Price

Professional Services & Training

			Price	% Disc.	SC Contract
Daily Professional Services & Training Rate	Professional Services and Training provided by PMSI		\$2,000	20%	\$1,600

Support & Maintenance

		SKU	Price		SC Contract
1st Line Annual Support & Maintenance		M1LO	20%		20%

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