

## **Attachment 11 – Questions and Answers**

**The following Question was submitted in writing by Vendor A. (Answer follows.)**

- 1. Without paid claims information, a carrier is not able to properly underwrite a fully-insured account such as the Dental Plus plan. The submitted charges information that was provided by the [incumbent] has no value in underwriting. If the State desires to get the most competitive premium rates for the Dental Plus plan, then the State should require that the incumbent carrier provide the monthly, aggregated, paid claims data for the last 2-3 years.**

**A:** See the file titled Dental Plus Paid Claims 2017-2018 posted to the web.

**The following Questions were submitted in writing by Vendor B. (Answers follow.)**

- 2. Provider Utilization file: Vendor B is requesting that Dentist first name, last name, address, Taxpayer Identification Number (TIN), and National Provider Identifier (NPI) is included in the file. This is the industry standard to accurately analyze disruption. In addition, it is the same data points requested by PEBA for Vendor B's provider list to be delivered in our response. (Attachment 10 Q&A: Offerors should list its participating providers under contract as of the date of the proposal submission. Information listed should include provider NPI, provider name, address, county, zip, state of provider, and provider dental specialty.)"**

**A:** The provider information submitted in the documents titled Top 100 Dental Providers by Claim Count for 2016 (Amend 1), Top Dental Providers by Claim Count for 2017 (Amend 1), Top 100 Dental Providers by Claim Count for 2018 (Amend 1) and Allowed and Paid Amount by Provider and Procedure Code for Basic Dental is the information PEBA has at its disposal. We do not have the additional data.

- 3: Paid claims, in addition to the submitted charges, as this is industry standard.**

**A:** See the file titled Dental Plus Paid Claims 2017-2018 posted to the web.

**The following Questions were submitted in writing by Vendor C. (Answers follow.)**

**4. As was previously mentioned, paid claims data is industry standard information.**

**A:** See the file titled Dental Plus Paid Claims 2017-2018 posted to the web.

**5. Attachment 10, Questions and Answers - Vendor C, Question 4:**

**The disruption file doesn't include provider location information. To provide an accurate disruption, the provider's name, full address and tax id are needed. Could this be provided?**

**A:** Offerors are not required to provide a Geo-Access or a disruption analysis.

**The following Questions were submitted in writing by Vendor D. (Answers follow.)**

**6. Would PEBA consider allowing the Contractor to**  
**a. pay out-of-network services at the 70th percentile and**

**A:** No.

**b. update this data semi-annually or annually?**

**A:** Semi-annually. See page 18 of Amendment 2, section titled Dental Plus Network.