



Statewide Contract News

SPECIAL NOTICE

STC Print Management Program -- The Division of Procurement Services published an RFP in July for a STC Print Management Program with an anticipated award date in early December 2021 (RFP# 5400019474)

<https://webprod.cio.sc.gov/SCSolicitationWeb/contractSearch.do?solicitnumber=5400019474> .

This contract will replace our current contracts for **NASPO Copiers and Print Output Devices and Services** and **Managed Print Services**. We're looking for two or three more evaluation panel members to serve on the RFP Panel. Please contact Randy Barr, Sr. at rbarr@mmo.sc.gov or 803-896-5232 if you are interested.

Market Research and Agency Input Requests for NEW State Term Contracts (STC)

The Office of State Procurement (OSP) is seeking input on the following recommendations for new State Term Contracts (STCs). If you have any information you can share, please contact the appropriate procurement manager. Our goal is to put contracts in place that meet your needs, but we need your input to ensure success.

Emergency Restoration Services – This came to us as a recommendation from Horry County and has a very broad scope of services during/after an emergency event: fire damage restoration, water damage remediation, mold remediation, associated equipment rental, and some specialty services. If you currently have this type of agreement in place, we'd love to see your scopes of works/contracts. If you anticipate a need for this type of agreement, we'd love to hear what you'd like included. Please reach out to Ellicia Howard at ehoward@mmo.sc.gov with your contact information and share any supporting documents.

Telematics (Fleet Monitoring) – Will Butler (wbutler@mmo.sc.gov) is resuming market research to create a new STC for aftermarket telematics solutions for vehicles, "yellow iron" powered assets, and non-powered assets. Please email Will with information about your fleet management needs.

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SFAA DPS IS HIRING!

For more information and to apply:

[CLICK HERE](#)



HELP

WANTED

VENDOR REGISTRATION



Statewide Contract News continued from Page 1

Procurement Professionals, please reach out to your Information Technology Department with the following market research requests

CradlePoint – Randy Barr (rbarr@mmo.sc.gov) continues his research to create a new STC for “Cradlepoint.” We’ve received numerous requests from school districts and agencies but are looking for additional input. Please email Randy with details on your current or anticipated usage. We’d also like to have copies of your specifications and any supporting details you have to best formulate a STC that meets everyone’s needs.



SAS * Cloud Analytics -- Randy Barr (rbarr@mmo.sc.gov) remains in the market research phase of creating a new STC for “SAS Cloud Analytics” based on several end-user requests. Please email Randy with your input, if you’re a current user or if you would like to see this as a new STC. We’d also like to receive copies of your specifications and any supporting details you have to best formulate a STC that meets your needs.

VM Ware -- Randy Barr (rbarr@mmo.sc.gov) remains in the market research phase of creating a new STC for “VM Ware” based on potential end-user need. Please email Randy Barr with information on any VM Ware usage you currently have or anticipated usage going forward.

Varonis -- Randy Barr (rbarr@mmo.sc.gov) remains in the market research phase of creating a new STC for “Varonis” based on end user feedback. Please email Randy Barr with input, if you are a current user or would like to see this as a new STC. Your feedback and involvement are key to a successful contract.

As with all requests, we would appreciate specifications, usage data, lessons learned through existing contracts, and any other information your IT Professionals or End Users could share when we are conducting market research.



Market Research and Agency Input Requests for existing State Term Contracts

Traffic Signal Controllers (Expires 4/4/2022) – Portia Davis (pdavis@mmo.sc.gov) is continuing her research into the next iteration of this contract. DOT creates and monitors the specifications for this contract so if you have any input, please let Portia know so she can contact DOT.

Industrial Gases – Cylinder Exchange (Expires 4/30/2022) – DeAna Reed-Sharpe (drsharpe@mmo.sc.gov) is beginning her research into the next version of this contract. The contract seems to be working well as currently constructed and we seem to have a good list of gasses that are specifically priced in the contract. We also have other gasses available at a discounted cost. Are there some gasses being used on a regular basis that we can add to the list of gasses that are specifically priced to get a better price? Are there gasses that are somehow not covered by the contract that we need to look at? If so, please contact DeAna ASAP.

LIDAR and RADAR (Expires 5/24/2022) – Portia Davis (pdavis@mmo.sc.gov) is responsible for this contract. The Department of Public Safety (DPS) is responsible for producing the qualified products list for these products. If your local law enforcement agency wants a specific product included, they need to reach out to their counterparts in DPS to have those products tested and approved.

E10 Ethanol Blended Gasoline (Expires 7/10/2022) – Ellicia Howard (ehoward@mmo.sc.gov) is beginning her analysis into the next iteration of this contract and would appreciate any input that your organization may have.

Meals, Ready-to-Eat – Emergency Supplies (Expires 7/29/2022) – Portia Davis (pdavis@mmo.sc.gov) is beginning to develop the business case for continued contracting for MREs. While it’s pretty much a no-brainer that we’ll continue providing these under contract, now is the time to give your thoughts on the quality of MREs on contract and offer some ideas about what we could do to improve them.

STC Citrix Software (5400012348) -- The existing contract expires April 7, 2022. If you have any input, questions, or concerns regarding how the existing contract is structured or functioning, please contact Kristen Hutto at khutto@mmo.sc.gov by September 30, 2021.

STC HPE Networking Hardware & Services (5400012590) -- The existing contracts expire June 30, 2022. If you have any input, questions, or concerns regarding how the existing contract is structured or functioning, please contact Kristen Hutto at khutto@mmo.sc.gov by October 30, 2021.

STC Palo Alto Networks Products & Services (5400013452) --The existing contracts expire June 30, 2022. If you have any input, questions, or concerns regarding how the existing contract is structured or functioning, please contact Kristen Hutto at khutto@mmo.sc.gov by October 30, 2021.

STC One Card Identification Solution -- The existing contracts expire July 5, 2022. We are re-soliciting as a solutions-based RFP and plan to incorporate **mobile credentials** as an option. We need user input on any necessary minimum functionality. If you have any input, questions, or concerns regarding how the new contracts will function and be structured, please contact Kristen Hutto at khutto@mmo.sc.gov by October 15, 2021.

Information Security and Privacy Services (Expires 04/21/2022) – This office still needs your input on the current “ISPS” contracts and what you would like to see in the new contracts! The ISPS services provided under this contract portfolio are currently divided into 7 Lots:

Lot 1 – Security Monitoring Analytics	Lot 2 – Security Incident Response Management
Lot 3 – Security Infrastructure Support	Lot 4 – Distributed Denial of Service
Lot 5 – Security Assessments and Other Consulting	Lot 6 – Application Security Assessment and Remediation
Lot 7 – Privacy Support Services	

If you have any input, questions, or concerns regarding how the existing contract is structured or functioning, or the services delivered under this contract (in general or for a particular ISPS contractor), please contact Will Butler at wbutler@mmo.sc.gov.

Interview Room / In-Car (Local Storage Only) / In-Bus Digital Video Recording Systems (Expires 06/11/22) – With the current contracts scheduled to expire June 11, 2022, this office is currently conducting the market research. **We’re especially interested in gauging the ongoing need for video recording systems which utilize on-premise premise local storage (e.g. hard drives) as opposed to cloud-based storage.** Please email Will at wbutler@mmo.sc.gov with any input.

Mobile Device Management (5400012111) (Expires 12/08/21) – The OSP remains in the solicitation development phase and are rewriting the scope of work. If you have any input, questions, or concerns regarding how the existing contract is structured or functioning **or would like to serve on the evaluation committee**, please contact Randy Barr, Sr. at rbarr@mmo.sc.gov as soon as possible.

EMC Products (Expires 06/30/22) – Will Butler (wbutler@mmo.sc.gov) is beginning market research into these products including, but not limited to, storage hardware, software, and related services. If you have any input regarding the current contracts or these products, please contact Will as soon as possible.

NetApp Products (Expires 06/30/22) – Will Butler (wbutler@mmo.sc.gov) is beginning market research into these products including but not limited to storage hardware, software, and related services. If you have any input regarding the current contracts or these products, please contact Will as soon as possible.

State Term Contracts that will NOT be renewed or resolicited

Mosquito Control Services (Expires 4/17/2022) – *This is a contract for aerial application of mosquito pesticides.*

UPDATE: Ellicia as not received any feedback concerning this contract so we have determined that while the need for this

service may exist, it does not exist to an extent to require a STC. We will not be resoliciting for this service unless there is a demand for them in the future. Contact Ellicia Howard (ehoward@mmo.sc.gov) if you have concerns regarding this decision.

Electrostatic Disinfection Services (Expires 6/9/2022) – *These contracts were put in place during COVID-19 as we were planning to return to the office and return the kids to school. The initial intent was for these contracts to not last more than two years. If you or your entity believe we need to continue providing these services after June 9, 2022, please contact Ellicia Howard at ehoward@mmo.sc.gov immediately.*

UPDATE: We've received no feedback concerning these services and, given the lack of response and DHEC's guidance noted in last month's newsletter, we will not resolicit for these services until such time as a need is expressed.

Currently Published Solicitations

Purchase Card Program (Pcard) (5400020074) -- We remain in the evaluation process for this solicitation and anticipate the award will be posted prior to the publication of this newsletter.

ADA Buses (5400021385) – Portia Davis (pdavis@mmo.sc.gov) published the amendment on August 18, 2021. The new bid opening date is scheduled for September 3, 2021 with an award posting date of September 28, 2021. A link to the solicitation is included for convenience here

Microscopes (5400021700) – Portia Davis (pdavis@mmo.sc.gov) posted the amendment on August 18, 2021. There is no change to the bid opening date and time.
<https://webprod.cio.sc.gov/SCSolicitationWeb/contractSearch.do?solicitnumber=5400021700>

Paper Towels, Toilet Paper, Dispensers (5400021900) – DeAna Reed-Sharpe (drsharp@mmo.sc.gov) posted the new solicitation on August 18, 2021. The pre-bid is scheduled for August 30, 2021, and the bid opening is scheduled for October 20, 2021. A link to the solicitation document is here.

Vehicles – The Goods & Services Team published the annual solicitations for vehicles on August 19, 2021. The pre-bid meeting is scheduled for August 31, 2021, with the bid opening date scheduled for October 1, 2021. A link for each solicitation is below.

Sedans & Crossovers (5400021884) <https://webprod.cio.sc.gov/SCSolicitationWeb/contractSearch.do?solicitnumber=5400021884>

Vans (5400021805) <https://webprod.cio.sc.gov/SCSolicitationWeb/contractSearch.do?solicitnumber=5400021805>

Law Enforcement (5400021790) <https://webprod.cio.sc.gov/SCSolicitationWeb/contractSearch.do?solicitnumber=5400021790>

Truck Bodies (5400021785) <https://webprod.cio.sc.gov/SCSolicitationWeb/contractSearch.do?solicitnumber=5400021785>

Cab & Chassis (5400021775) <https://webprod.cio.sc.gov/SCSolicitationWeb/contractSearch.do?solicitnumber=5400021775>

Pickups (5400021774) <https://webprod.cio.sc.gov/SCSolicitationWeb/contractSearch.do?solicitnumber=5400021774>

SUVs (5400021749) <https://webprod.cio.sc.gov/SCSolicitationWeb/contractSearch.do?solicitnumber=5400021749>

Household Appliances (5400021854) – Portia Davis (pdavis@mmo.sc.gov) did not receive any offers resulting from this solicitation. After speaking with the interested vendors who did not bid, we have made alterations to the market basket and are resoliciting based on those changes as noted below.

Household Appliances (5400021924) – Portia Davis (pdavis@mmo.sc.gov) published the third attempt to solicit for these products on August 23. The pre-bid meeting is scheduled for September 8, 2021, and the bid opening is scheduled for October 6, 2021. The new solicitation document **5400021924** can be reviewed here.

STC Barracuda (5400021840) – This solicitation was published on August 9, 2021 with bid opening on September 15, 2021. We anticipate an award date of September 27, 2021. If you have any questions or concerns, please contact Randy Barr, Sr. rbarr@mmo.sc.gov.

STC Print Management Program (5400019474) -- This solicitation was published on July 29, 2021 with a bid opening on September 17. We anticipate an award date of December 6, 2021. If you have any questions or concerns, please contact Randy Barr, Sr. rbarr@mmo.sc.gov

STC Recovery Audit Services (5400021878) - This solicitation was published on August 20, 2021 with the bid opening on September 23, 2021. We anticipate an award date of September 28, 2021. If you have any questions or concerns, please contact Kristen Hutto at khutto@mmo.sc.gov.

STC Cisco Hardware and Software Products and Services - The OSP-ITMO published a Fixed Price Bid Solicitation (Enter 5400021841 at SC Contract Search) on August 23 for Cisco Hardware and Software Products and Services. There will be a Lot for Cisco Firewall and Network products and services and a Lot for certain Cisco Cloud and Software-as-a-Service products under this contract. Necessary E-Rate language is included to make E-Rate discounts available on eligible products to eligible UGUs. A Pre-Bid conference will be held September 13 at 10:00 a.m. Please contact Carol Norfleet at cnorfleet@mmo.sc.gov to register by September 10 at 11:00 a.m. for the conference or if you have any questions about the solicitation

Check Point Products and Services (5400021588) – The new solicitation for Check Point Products and Services has published. It includes Firewall Equipment, Network Hardware, Security Hardware and Software, and more. You can find the solicitation here: <https://webprod.cio.sc.gov/SCSolicitationWeb/contractSearch.do?solicitationnumber=5400021588>. Please contact Will Butler (wbutler@mmo.sc.gov) with any questions.

Digital Government Services (Formerly: Self-Funded Web Portal) – The current contract **4400008796** resulting from solicitation 5400007500 **expired July 15**. Solicitation **5400021069** is published <https://webprod.cio.sc.gov/SCSolicitationWeb/contractSearch.do?solicitationnumber=5400021069> with an award date tentatively scheduled for December 2021. This will allow a six-month period for transitioning as appropriate.

For details on this State Term Contract, please visit SFAA's Procurement Services Web Portal webpage, <https://procurement.sc.gov/files/contracts/Web%20Portal%20Update%202020421.pdf>. Additional updates will be provided as necessary. If you have any questions or concerns, please contact Kimber Craig at kcraig@mmo.sc.gov.

Newly Awarded State Term Contracts (STC)

Battle dress Uniforms (5400021519) – DeAna Reed-Sharpe (drsharpe@mmo.sc.gov) posted the award for the new BDU contracts on August 6. There were no protests, so the contracts became effective August 18. The new contracts begin August 29. We want to thank everyone for their input, which was very helpful toward increasing brand availability and reflecting in the contract what users are actually buying.

Educational Consulting (5400020964) – DeAna Reed-Sharpe (drsharpe@mmo.sc.gov) posted the initial awards for these contracts on August 19 and they'll become effective August 31. This is a new STC for services that were previously provided only on agency contracts. We look forward to tracking usage and gauging their effectiveness.

STC Ruckus Wireless (4400026706) Randy Barr, Sr. posted this award August 4 and the new contract was effective August 5 with a start date of September 2, 2021 – September 1, 2026. If you need additional information, please reach out to Randy at rbarr@mmo.sc.gov

Currently Advertised Cooperative Contracts

PCs, Servers, Storage, Peripherals – Our office extended our current Participating Addenda for the NASPO ValuePoint Computer Equipment portfolio in alignment with the Master Agreements, which have been extended through July 31, 2022. If you have any questions or concerns, please contact Will Butler at wbutler@mmo.sc.gov.

Mailing Equipment, Supplies, and Maintenance – Our office posted an Intent to Participate in the upcoming NASPO Mailing Equipment, Supplies and Maintenance solicitation. If you have any questions or concerns, please contact Carol Norfleet at cnorfleet@mmo.sc.gov.



Where Do I Find It? It's All About That Search!

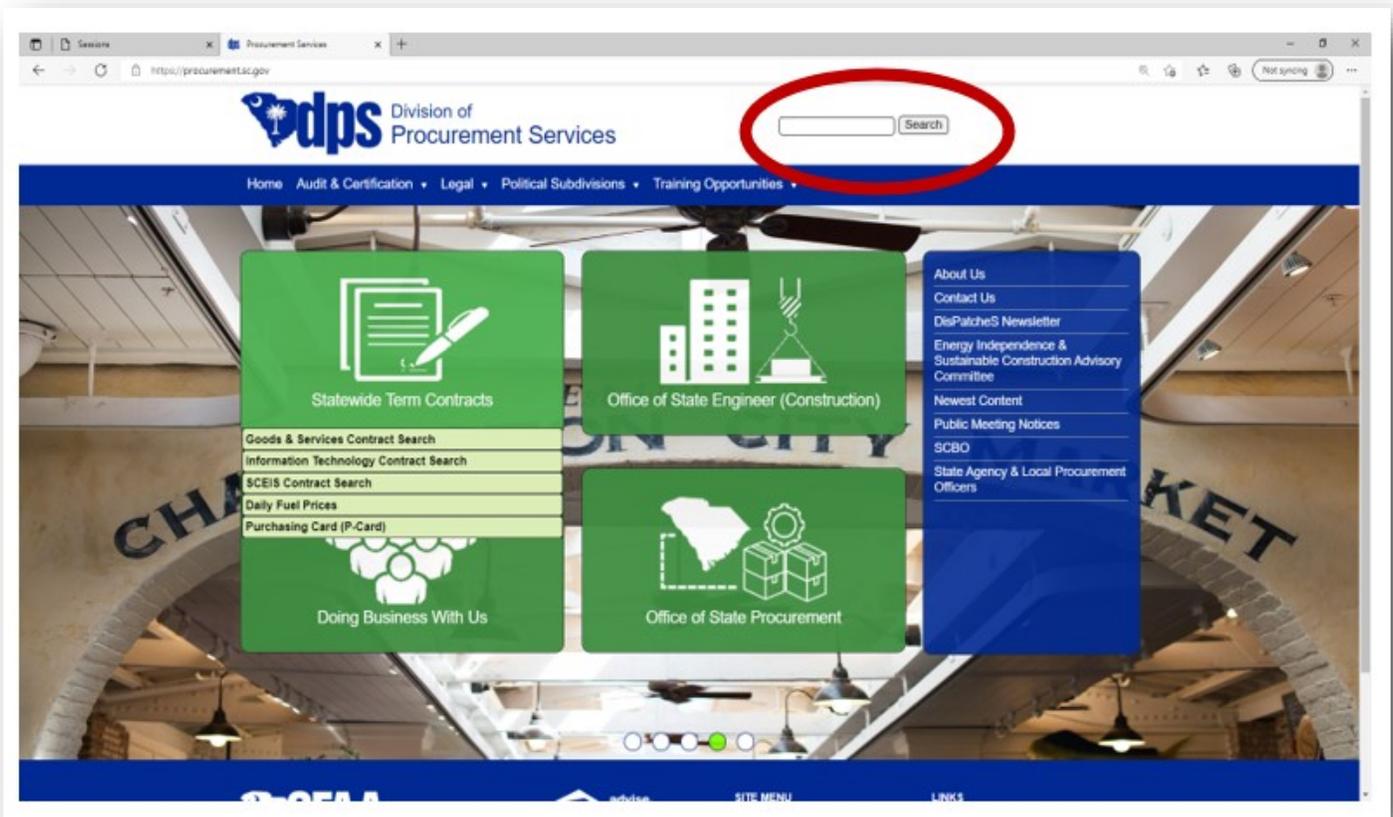
By Stacy Adams, NIGP-CPP, CPPO, CPPB

Have you taken a look at our new and improved website? If not, you absolutely should check it out!

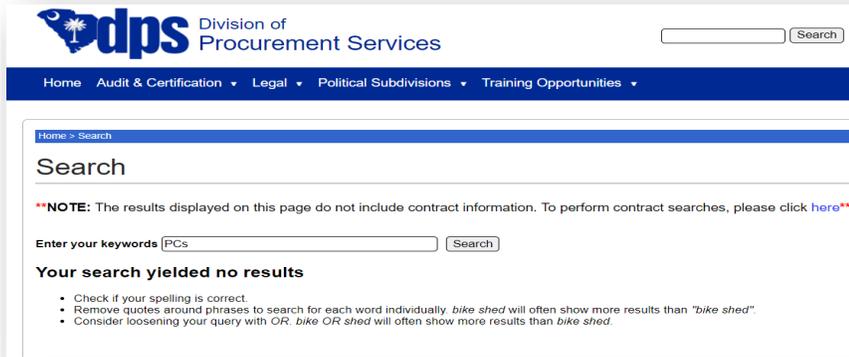
[Procurement Services \(procurement.sc.gov\)](https://procurement.sc.gov)

We know with change there can be challenges in finding information that is suddenly moved from where you last found it. In other cases, that change can make your life easier. We hope that is true when it comes to searching for State Term Contract (STC) information. To help with YOUR search, we wanted to highlight some differences in OUR search fields!

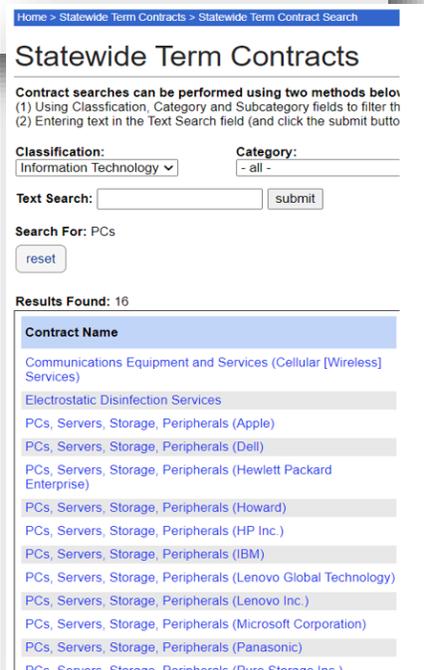
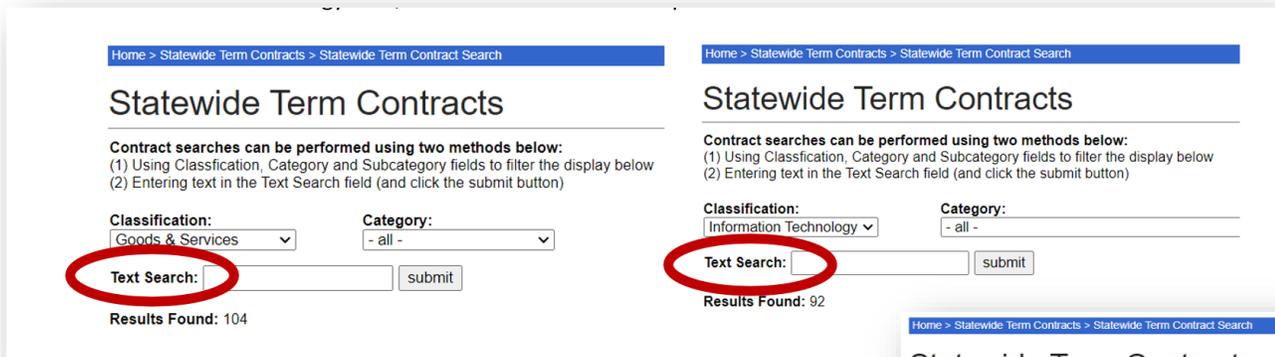
When you first access our website, you'll note a search feature in the upper right corner. This is NOT where you want to search for STCs. This Search feature will search the website for everything except for STCs.



If you use the search function noted above, you'll likely see a message similar to what is noted here:



To search for STCs, you'll need to access the **Statewide Term Contracts** section. Whether you're in the Goods & Services or Information Technology area, the Text Search fields will pull from ALL STCs for convenience:



Using the STC Search functions will help you access the contracts you need, avoiding all the frustration that goes with turning up empty handed.

We've also increased the number of search terms from which the search engine can pull, resulting in ease of use for you!

We hope these changes deliver more efficiency as you seek to access and use our state term contracts. If there is ever anything we can do to assist in your search or use of STCs, please do not hesitate to let us know. We always appreciate your feedback and look for ways to better serve you. Let us know how we're doing!

Happy Searching!

