

Statewide Contract News

Updates, awards, cancellations, research, extensions, etc. for Statewide Term Contracts (STCs)

How to Find It: Contractor Contact Info for STC Contract Sheets at procurement.sc.gov

Our using partners are reporting some issues finding the correct contractor contact information for companies on Statewide Term Contracts (STCs). The first (and best) place is our website, specifically the individual STC Contract Sheet for the contract you're working with.

Contractor information that appears when using the "SCEIS Contract Search" may not be the most up-to-date information available. Data populating that screen is updated by the contractor and is not accessible to our staff. We've all experienced an instance where the contractor has had a personnel changeover and neglected to update that information in SCEIS. So, while we can't control what the contractor puts in SCEIS, we can control what appears on our STC Contract Sheets and we work hard to keep the latest contact info available there. Please use that as your primary resource for reaching out to contractors.

Finally, if you think the information on the STC Contract Sheet may be in error, contact our Division Procurement Manager whose name appears on the sheet.

SPECIAL NOTICE

Xerox Toner -- We received notification from US Ink & Toner (the STC holder for Xerox toner cartridges) that they've gone out of business. As a result, for the time being, you'll be unable to purchase Xerox toner through a statewide contract.

Most *DisPatches* readers' Xerox toner purchasing falls under the threshold for small purchase procedures. **Please consult this handy chart** to determine whether one of these source selection methods is appropriate for you (and yes, Xerox toner cartridges are COTS products).

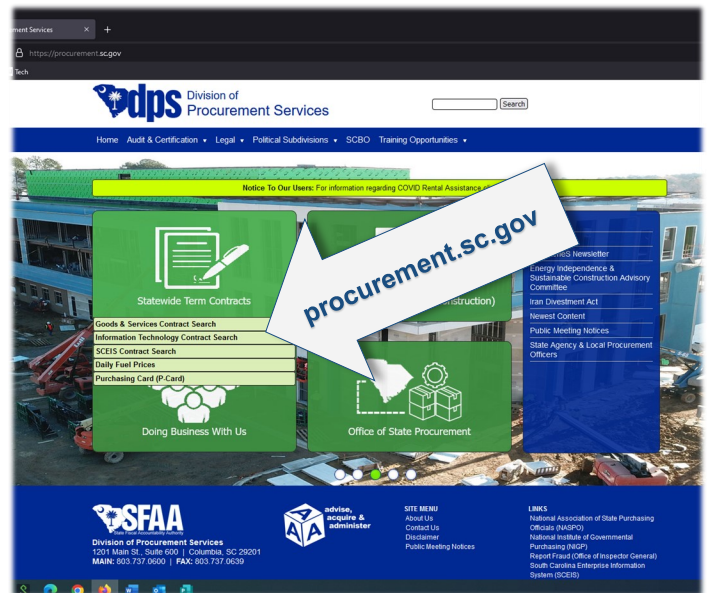
Our office is working on the next statewide toner solicitations for new contracts to take effect in October of this year.

Information Security & Privacy Services -- Contracts for Lots 1-7 are extended for an additional renewal term. The new anticipated end date is no later than April 21, 2023. We're also finalizing plans for procuring future contracts for these services. If you have feedback regarding the existing contracts or information for the pending solicitation, please reach out to Will Butler as quickly as possible wbutler@mimo.sc.gov

Thales Data Protection Products -- The contract page for Thales Data Protection Products is now updated to reflect approved software categories.

Check Point Products and Services -- The contract page for Check Point Products and Services is now updated to reflect approved software categories.

Recovery Audit Services -- Under the South Carolina 2021-2022 Appropriations Act, Proviso 117.85, state agencies are required to participate in recovery audits of payments made to vendors for goods and services more than 180 days prior to the date the audit is initiated. Every recovery audit covers at least three complete fiscal years of agency payments. Most



agencies have not completed a recovery audit since 2019; in these cases, 2022 is a scheduled recovery audit year.

We currently have two vendors - **American Utility Auditors, LLC** and **Recovery Analytics Solutions** on statewide term contract for these services. Agencies must select a vendor and coordinate with them regarding the necessary audit reports and SCEIS (or other ERP system) access to complete the recovery audit. You can find more information about the **contracts [here](#)**.

[IMPORTANT: B5 Biodiesel Tankwagon Contracts \(April Update\)](#)

We're continuing to work with the vendor community to determine the best way forward for the B5 tankwagon deliveries in **Zones 1 through 4**. Based on the previous use of the B5 tankwagon contracts, our research indicates that there may not be enough demand to justify continued contracting for that service. If you have a need for the B5 tankwagon deliveries, please contact DeAna Reed-Sharpe (drsharpe@mmo.sc.gov) **as soon as possible**. The B5 Transport contracts remain in effect for all zones, and they seem to be sufficient for the State's needs unless you tell us otherwise.

[Important Notice Concerning the STC for Merchant Services \(April Update\)](#)

The South Carolina State Treasurer's Office notified us that they've completed the transition of all current participants of the Merchant Services contract (STC 4400011556) to the new Payment Solutions Agreement with SunTrust Merchant Services.

Therefore, we'll be issuing a notice of cancellation for contract 4400011556, which will be effective on May 1, 2022. Any questions related to this action should be addressed through your merchant services representative in the State Treasurer's Office.

[NASPO Small Package Delivery Services \(April Update\)](#)

Our office has yet to receive any communication from UPS on the status of our intent to participate. We started this conversation in November 2021 and, at this point, we're less than confident that we'll be able to come to an agreement. UPS has added only seven states to their master agreement since the inception of the contract.

REMINDER: The contract with FedEx is currently active and available for use. It's a requirement for all governmental bodies, as defined by 11-35-310(18), to use established statewide term contracts when they exist. Failure to use an established statewide term contract may have a negative impact on the governmental body's procurement activities.

STC Marketing Services (5400022101) – Ellicia Howard (ehoward@mmo.sc.gov) cancelled this solicitation on April 21, 2022. See *Currently Published Solicitations* below for additional information.

[Market Research and Agency Input Requests for NEW State Term Contracts \(STCs\)](#)

Our office wants your office's input on the following recommendations for new State Term Contracts. If you have any information you can share, please contact the appropriate procurement manager. Our goal is to put contracts in place that meet your needs, but we need your input to ensure success.

In-Vehicle Storage Systems (April Update) – Cathy Sprowls (CatherineSprowls@scdps.gov), Procurement Director for the Department of Public Safety, received some response to her RFI and is evaluating them now. She anticipates additional meetings with those vendors and will schedule them as necessary. If you have any questions, contact Cathy directly or our own Michael Speakmon at mspeakmon@mmo.sc.gov.

Sports Uniforms – Michael Speakmon received very good feedback on the possibility of getting this setup as a STC! He's about wrapped up his evaluation of all that data, but if you have a copy of something you've done in the past, he's more than willing to review the solicitation. Please contact him at mspeakmon@mmo.sc.gov.

STC Deliverable-Based IT Consulting & Professional Services -- We anticipate publishing a new statewide solicitation for deliverable-based IT consulting and professional services soon. Our intent is for contracts awarded pursuant to this solicitation will eventually replace those awarded pursuant to STC Third Party Consulting (Solicitation 5400015645). If you would like to provide input into this STC, please contact Kristen at khutto@mmo.sc.gov as soon as possible.

New Toner Cartridges – Will Butler (wbutler@mmo.sc.gov) wants your input on toner cartridges! Please contact Will with information about what brands your organization currently purchases using these contracts and if there are any additional products we should consider that aren't currently included on the contracts:

HP
Xerox
Lexmark

Ricoh
Dell
Kyocera

STC Palo Alto Networks Products & Services (5400013452) Contact Will Butler at wbutler@mmo.sc.gov if:

- you're currently using this contract. We need to know if you're pleased with the contract and the products offered.
- you have an existing or future need should additional products become available. Contact Will identifying things your agency would like to see added. But do it quickly. Time is short.

[Existing Goods & Services STCs that need your input](#)

Nothing new at this time.



[State Term Contracts that will NOT be renewed or resolicited](#)

Combi-Ovens (Expires December 17, 2022) won't be resolicited as they've been added to the new STC for Appliances & Kitchen Equipment. Please use the existing contracts until they expire then use the new STC.

[Currently Published Solicitations](#)

STC Marketing Services (5400022101) – Ellicia Howard (ehoward@mmo.sc.gov) cancelled this solicitation on April 21, 2022. So many questions came up during the Q&A period we've decided there's significant research needed. Afterward, we plan to restructure and resolicit.

Municipality Auditing (5400022327) – Portia Davis (pdavis@mmo.sc.gov) will post the award for this solicitation on April 29, 2022, as scheduled.

MRE's and Self-Heating Meals (5400022576) – Portia Davis (pdavis@mmo.sc.gov) will post the award for this solicitation on May 5, 2022 as scheduled.

School Buses (5400022827) – DeAna Reed-Sharpe (drsharpe@mmo.sc.gov) will publish the award for this solicitation on May 3, 2022.

Print Management Program (5400022842) – This solicitation opened March 25, 2022. We're currently in the evaluation phase and anticipate an award date of late May/early June. If you have any questions or concerns, please contact Randy Barr, Sr. at rbarr@mmo.sc.gov

SAS (Analytics Software & Solutions) (5400022025) -- This solicitation was published on January 18, 2022 and opened February 28, 2022. We're in the final stage of evaluation and anticipate an award date of mid May 2022. If you have any questions, please contact Randy Barr, Sr. at rbarr@mmo.sc.gov

One Card Identification Systems (5400022908) -- This solicitation opened March 15, 2022 and is still currently in the evaluation phase. Please contact Kristen Hutto (khutto@mmo.sc.gov) with any questions or concerns.

Managed Services Provider (MSP) (5400022555) -- Carol Norfleet (cnorfleet@mmo.sc.gov) published this March 18, 2022. This contract is for a Managed Services Provider for the IT Temporary Staff Augmentation Contract and the Small Software Applications Development Contract. Proposals were due April 13, 2022. This solicitation is currently in the evaluation phase.

Newly Awarded State Term Contracts (STCs)

Industrial Gases – Cylinder Exchange (5400022452) – DeAna Reed-Sharpe (drsharpe@mmo.sc.gov) posted the award for the new contract on April 8, 2022, and the contract became effective April 20, 2022, with a contract start date of May 1, 2022. **It's important to note that the award went to a new contractor. Entities should begin working with the incumbent and new Contractor to ensure smooth transitions to the new contract.** The contact sheet will be updated May 1st, but the contract award information is available here:

<https://webprod.cio.sc.gov/SCSolicitationWeb/contractSearch.do?solicitnumber=5400022452>

ADA Buses (5400022716) – Portia Davis (pdavis@mmo.sc.gov) posted awards for these contracts on April 22, 2022 and, barring a protests, they'll be effective May 4, 2022. Copies of the award may be found here:

<https://webprod.cio.sc.gov/SCSolicitationWeb/contractSearch.do?solicitnumber=5400022716>

Traffic Signal Cabinet/Controller (5400022930) – Portia Davis (pdavis@mmo.sc.gov) awarded these contracts on April 20, 2022 and, again barring a protest, they become effective April 30, 2022 with a contract start date of May 1, 2022. The contract sheet will be updated on May 1st, but the award details may be found here:

<https://webprod.cio.sc.gov/SCSolicitationWeb/contractSearch.do?solicitnumber=5400022930>

Career Ready Assessments (TBD) – Michael Speakmon (mspeakmon@mmo.sc.gov) continues to work with DEW and SCDE to modify the scope before publishing the next solicitation.

LIDAR and RADAR Speed Detection Equipment (5400023146) – Portia Davis (pdavis@mmo.sc.gov) will post the award for this solicitation on April 29, 2022 as scheduled.

Citrix Products & Services – (5400022681) -- This solicitation was awarded April 4, 2022 and is effective from that date to April 7, 2027. Contract 4400028634. Please contact Kristen Hutto with any questions or concerns at khutto@mmo.sc.gov.

Westlaw Legal Research Subscription Services -- Exempt contract 4400028715 with West Publishing Corporation is effective April 6, 2022 through April 5, 2027. Pricing and terms can be viewed [here](#). If you have any questions, please contact Kristen Hutto and khutto@mmo.sc.gov.

STC Digital Fingerprinting Services & SLED Concealed Weapon Permit System (5400021691) -- The protest of the contract awarded pursuant to this solicitation was granted by the Chief Procurement Officer. It's now appealed to the Procurement Review Panel. An emergency contract is in force with the incumbent vendor, Idemia Identity and Security USA, LLC in the interim. Contact Kristen Hutto at khutto@mmo.sc.gov with questions.

STC Cisco Hardware and Software Products and Services -- The next opportunity for submitting offers on this Fixed Price Bid for the provision of Cisco Hardware and Software Products and Services is October 18, 2022 at 11:00 a.m. (See Solicitation 5400021841) Please contact Carol Norfleet at cnorfleet@mmo.sc.gov if you have questions.

NASPO Copier Contracts -- Current contracts are extended six months (from June 30, 2022 to December 31, 2022) as the State continues work on a Statewide Term Contract for copiers.

Managed Print Services Contract (5400010032) -- Current contracts are extended from June 30, 2022 to December 14, 2022 as the State continues work on a Statewide Term Contract for copiers.

Cooperative Contracts Updates

Fire Truck and Apparatus (April Update) – NASPO recently awarded contracts for fire truck and apparatus. The contracts include aerial, pumper, tanker & rescue, and wildland (Type 3) trucks. To date, we've established a participating addendum with Ferrara Fire Apparatus, Inc. and we're working with two other vendors. If you have any questions, please contact Portia Davis at pdavis@mmo.sc.gov.

Park & Recreation Equipment (NASPO) – NASPO and the lead state of Oregon published the new solicitation to replace existing contracts. We advertised that opportunity March 22, 2022 and the anticipated bid opening date is April 27, 2022. DeAna Reed-Sharpe (drsharpe@mmo.sc.gov) is the South Carolina point-of-contact.

Mailing Equipment, Supplies and Maintenance -- Our office posted an Intent to Participate in the upcoming NASPO Mailing Equipment, Supplies and Maintenance solicitation. If you have questions or concerns, please contact Carol Norfleet at [!\[\]\(ccd39a0dc6d5afcc151e1371f9462f58_img.jpg\)

State Fiscal Accountability Authority](mailto:cnor-</p></div><div data-bbox=)

fleet@mmo.sc.gov. The current contracts, previously scheduled to expire May 14, are extended to December 31, 2022. NASPO wants to allow time for the execution of Participating Addendums with vendors under the new contract.

Security and Access Control – Our office posted an Intent to Participate in the upcoming NASPO Security & Fire Protection Services solicitation. As was the case previously, South Carolina anticipates participating in the Security Categories of the contract. If you have any questions or concerns, please contact Carol Norfleet at cnorfleet@mmo.sc.gov. The current contracts, previously scheduled to expire on July 30, 2022 are extended to July 30, 2023 while the NASPO lead state evaluates and awards new contracts.

Computer Equipment – The NASPO ValuePoint sourcing team is still in the evaluation phase. If you have any questions or concerns, please contact Will Butler at wbutler@mmo.sc.gov.



Procurement U is excited to announce the launch of our brand-new course *Introducing Sustainability in the Procurement Process*.

NASPO and the Global Electronics Council co-developed this self-paced course that focuses on topics including:

- what sustainability — looks like in procurement,
- the value of sustainable purchasing,
- building sustainable specifications,
- and how to begin implementing sustainable purchasing into your procurement process.



Click the link below to enroll for FREE and learn more.

[**Procurement U Link**](#)