



The Town Hall for All

During the first Town Hall held via MS Teams in March we attracted 55 curious and highly intelligent participants. At the April Town Hall we welcomed 65 of you! Clearly, we're trending in the right direction.

YOU can help set the agenda for the next meeting by emailing any burning questions you may have to us a few days ahead of time. We didn't receive any questions via email last month, but we wanted to remind you that it's always an option. Shoot your questions and discussion ideas to:

Goods and Services – mspeakmon@mmo.sc.gov
I.T. – rbarr@mmo.sc.gov



The next Town Hall will be Monday, May 8, 2023 at 10:00 AM. Our Stephen Taylor will join us to highlight the **Audio-Visual contracts**. We'll also be armed with the latest updates on a variety of our contracts which you'll want to know about.

[Click on this link](#) to register for the MS Teams meeting. Once you've registered, receive an email offering to put the event on your calendar. When you do that, the link to the meeting will magically appear in the calendar invite.

We look forward to seeing you on May 8, 2023!



[IT Contracts Moved to Goods & Services \(April Update\)](#)

As a reminder, we've moved some contracts previously managed by the IT team to the G&S team. Those contracts are:

- New Toner Cartridges
- Remanufactured Toner Cartridges
- Records Conversion, Storage & Destruction
- Shredders
- Mobile Device Protection Plan
- Hardware Maintenance Manager
- UVC Lighting Disinfectant Machines
- Electronic Equipment Recycling
- Recovery Audit Services



If you don't see it on the IT site, look for it on the [G&S site](#).

We ask that you have some patience with our G&S buyers as they are new to these contracts. They may need some time to become familiar with them so they can better answer your questions.

Vehicle Lifts and Garage Associated Equipment (NASPO)

NASPO and the Lead State of Louisiana have awarded contracts and are finalizing Master Agreements. We will begin working with NASPO to issue Participating Addendums once the CPO has provided approval to do so.

Market Research and Agency Input Requests for NEW State Term Contracts (STC):

The Office of State Procurement (OSP) is seeking input on the following recommendations for new State Term Contracts (STC). If you have any information you can share, please contact the appropriate procurement manager. Our goal is to put contracts in place that will meet your needs, but we need your input to ensure success.

ServiceNow -- We anticipate publishing this solicitation in May 2023 with an anticipated award date of July 2023. If you have any questions or concerns, please contact Randy Barr, Sr. at rbarr@mmo.sc.gov. If you are a current user of ServiceNow, we would love to hear from you ASAP to ensure the new state term contract will effectively meet your needs.

Sophos - We anticipate publishing this solicitation in June/July 2023 with an anticipated award date of September 2023. If you have any questions or concerns, please contact Alicia Pearson., at apearson@mmo.sc.gov If you are a current user of Sophos, we would love to hear from you to ensure the new state term contract will effectively meet your needs.

Market Research and Agency Input Requests for existing State Term Contracts

IT Equipment Leasing -- We anticipate publishing this solicitation in June or July 2023 with an anticipated award date of December 2023. If you have any questions or concerns, please contact Stephen Taylor, at staylor@mmo.sc.gov. If you are a current user of Presidio and the IT Equipment Leasing contract, we would love to hear from you to ensure the new state term contract will effectively meet your needs.

Semi-Automatic Weapons & Ammunition (Expires 4/19/2024) – Portia Davis (pdavis@mmo.sc.gov) has sent a copy of the market basket to potential suppliers so they can verify the model numbers of each line item are correct. If your entity uses this contract and knows of changes you intend to make to the items you generally carry or utilize, please reach out to Portia so she can update and modify the market basket as necessary.

Office Supplies/Truckload Paper (Expires 4/28/2024) – DeAna Reed-Sharpe (drsharp@mmo.sc.gov) is beginning her market research into this contract. Please contact her if you have any input that you feel may be helpful. What does your agency currently use? Do you have any specific needs identified for the future that would help shape the contract? Is there something you would like to see added, removed, or changed within the current contract? Let us know so we can ensure we establish the best contract possible.

Industrial Gases – Bulk (Expires 4/30/2024) – Ellicia Howard (ehoward@mmo.sc.gov) is beginning her research into this contract. COVID-19 had a definite impact on this industry, especially on the availability of certain gases. It's important that Ellicia speak directly with the users of these contracts so we can ensure that we are meeting their needs. Please pass her contact information along and ask them to reach out to her.

Flags – SC & US (Expires 5/5/2024) – Portia Davis (pdavis@mmo.sc.gov) is just beginning her research on this contract. The market basket for this one has been pretty consistent over the years and unless we receive word that there should be some additions, we don't anticipate many changes. So, if there is something not on contract that you would like to see added, please let Portia know ASAP.

State Term Contracts which will NOT be renewed or resolicited

Hyper Converged Integrated Systems (Expires 7/6/2023) -- This contract will not be resolicited as the technology will now be available on the upcoming NASPO Computer and Equipment Contracts due for award in July 2023. We strive to avoid du-

plication across our contracts and look to create opportunities for efficiencies for our end users and hope this shift will accomplish both tasks. If you have any questions or concerns, please contact Alicia Pearson at apearson@mmo.sc.gov.

Currently Published Solicitations

Desktop Specialty Paper (5400025123) – Ellicia Howard (ehoward@mmo.sc.gov) published this solicitation on March 31, 2023. The pre-bid was scheduled for April 12, 2023, but she did not receive any requests to attend the pre-bid. She is reaching out to our vendor pool to gauge their interest in this contract and so far, has not received very good responses. We'll keep moving forward with the solicitation process and see what we get as offers and keep you in the loop. Bid opening is scheduled for May 8, 2023, with an award posting date of May 16, 2023.

New HP Toner Cartridges (5400025023) – DeAna Reed-Sharpe (drsharpe@mmo.sc.gov) published this solicitation on April 5, 2023, with a pre-bid scheduled for May 19, 2023. This is being conducted as a reverse auction so the award posting date is scheduled for June 9, 2023.

Managed Services Provider (5400024620) – Stephen Taylor (staylor@mmo.sc.gov) published this on January 20, 2023. The pre-proposal conference was held on February 10, while the bid opening happened on April 3, 2023. The evaluation panel will be charged and be given access to the proposals received in mid-April for scoring.

Electronic Document Management System (EDMS) – Stephen Taylor (staylor@mmo.sc.gov) published this on February 23, 2023. The pre-proposal conference was held on March 9th, while the bid opening happened on April 13th. The evaluation panel will be charged and be given access to the proposals received in late-April for scoring.

IT Temporary Staff Augmentation MPS and Supplier Contracts – Stephen Taylor (staylor@mmo.sc.gov) published this on April 17, 2023. The pre-proposal conference will be held on May 2nd, with a bid opening scheduled for May 30, 2023. Due to expected high volume of received bids, the award date of July 6th could be extended to a further date.

Proofpoint (5400024741) – This solicitation was published on February 27, 2023, and the pre-bid was conducted on March 14th, with bid opening scheduled for May 5th. We anticipate award in June 2023. Contact Randy Barr with any feedback you might have rbarr@mmo.sc.gov.

Idera (5400025183) -- This solicitation was re-issued on April 14, 2023 with bid opening on June 5, 2023. We anticipate an award date of June 21, 2023. If you have any questions, or concerns please contact Alicia Pearson at apearson@mmo.sc.gov

Palo Alto Network Products (5400023441) – This solicitation was issued on April 19, 2023 with bid opening scheduled on June 5, 2023. We anticipate an award date of June 19, 2023. This solicitation has been enhanced to include a wider variety of products and services than the previous version. Please take a look and let us know if you have any questions or concerns. Contact Randy Barr at rbarr@mmo.sc.gov.

E-Recruitment & Onboarding System (5400023901) -- This solicitation opened April 5, 2023, and is currently in the evaluation phase with an anticipated award date of July 5, 2023. If you have any questions or concerns, please contact Kristen Hutto at khutto@mmo.sc.gov.

Cradlepoint Products, Services & Accessories (5400025136) -- This solicitation was re-issued on April 5, 2023, with bid opening April 28th. We anticipate an award date in May 2023. If you have any questions or concerns, please contact Randy Barr, Sr. at rbarr@mmo.sc.gov.

Newly Awarded State Term Contracts (STCs)

Grounds Maintenance Equipment – Phase II (5400024472) – Portia Davis (pdavis@mmo.sc.gov) posted the Intent to Award for these contracts on March 24, 2023. No protest was received so the awards were effective on April 5, 2023.

Grounds Maintenance Equipment – Phase I (5400024616) – Ellicia Howard (ehoward@mmo.sc.gov) posted the Intent to Award for these contracts on March 24, 2023. No protest was received so the awards were effective on April 5, 2023.

Law Enforcement Psychological Evaluations (5400024551) – Michael Speakmon (mspeakmon@mmo.sc.gov) posted the intent to award on April 10, 2023. No protest was received so the awards became effective on April 20, 2023.

Executive Search Services – Higher Education (5400024859) – Michael Speakmon (mspeakmon@mmo.sc.gov) posted the intent to award on April 11, 2023. No protest was received so the awards became effective on April 21, 2023.

Cooperative Contracts Updates

Laboratory Supplies & Equipment -- The RFP was published by the State of Idaho on January 31, 2023 and proposals are currently due on April 21, 2023.

Truck Bodies, Seasonal Maintenance Equipment & Upfitting Services – Responses to this Michigan RFP are due April 27, 2023. This is a very attractive contract to South Carolina because it will give us access to a lot of equipment that we do not have access to currently. We are watching this one closely, and if the awards are what we think they will be, it is our intent to participate.

Security and Fire – The lead state of Nevada has received proposals as of February 23, 2023. The anticipated contract start date is August 1, 2023. South Carolina will develop Participating Addendums once contractors are awarded under NASPO. If you have any questions or concerns, please contact Stephen Taylor (staylor@mmo.sc.gov).



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Date: August 7 – September 1, 2023

Contact Hours: 12

Price: FREE (funded by NASPO at no cost to you)

- Live class #1: August 10th, 1 - 4 pm ET
- Live class #2: August 17th, 1 - 4 pm ET
- Live class #3: August 24th, 1 - 4 pm ET
- Live class #4: August 31st, 1 - 4 pm ET

Book & Materials: The following book will be utilized throughout the course and is sold separately.

- *Supplier Diversity for Dummies*, Wiley
- SBN-10 : 1119843014 | ISBN-13 : 978-1119843016

Please note: Buying the book is a separate purchase and is *strongly recommended* (though no one will be excluded if they don't purchase the book).