Monthly Journal of the Division of Procurement Services April 2024



### STC Town Hall

The next Town Hall will be TUESDAY, May 14, 2024 at 10:00 AM

**YOU** can help set the agenda for the meeting by emailing any specific questions you may have a few days before the meeting. We didn't receive any questions via email last month, but we wanted to remind you that it is always an option. Email your questions ahead of time to one of the following people:

G&S Questions – mspeakmon@mmo.sc.gov IT Questions – rbarr@mmo.sc.gov

<u>Click on this link</u> to join the meeting, registration is no longer necessary. You can also find a link to the Town Hall located on the DisPatcheS Newsletter page on our website at this location.

https://procurement.sc.gov/dispatches

We look forward to seeing you on May 14, 2024!











### Market Research and Agency Input Requests for NEW State Term Contracts (STCs)

The Office of State Procurement seeks input on the following recommendations for new State Term Contracts (STCs). If you have any information you can share, please contact the appropriate procurement manager. Our goal is to put contracts in place that will meet your needs, but we need your input to ensure success.

Sophos (New Contract) – We believe we've been able to resolve outstanding issues with this potentially new STC. We antici-



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pate publishing this solicitation in May 2024 with an anticipated award date of August 2024. If you have any questions, inputs, or concerns, please contact Yolanda Cohen at ycohen@mmo.sc.gov. If you're a current or potential user of this contract, we'd love to hear from you to ensure the new contract meets your needs.

#### Market Research and Agency Input Requests for existing State Term Contracts

**Mail Services Pre-sort & Barcode (Expires 4/3/2025)** — Ginger Hardee (gghardee@mmo.sc.gov) is just beginning her research into this contract. This is one of those contracts we don't receive a lot of feedback on, so we really need your input if you're a user of this contract or if you have ideas on how to improve it.

**Type C&D School Buses (Expires 5/5/2025)** – DeAna Reed-Sharpe (drsharpeQ@mmo.sc.gov) will begin working with SCDE to develop the specifications and source selection method for the next version of the school bus solicitation.

**Microsoft Software** – We anticipate publishing this solicitation in May / June with an anticipated award date of September 2024. If you have any questions or concerns, please contact Stephen Taylor at staylor@mmo.sc.gov. If you were a current user of the Microsoft Software contract, we'd love to hear from you to ensure the new state term contract will effectively meet your needs.



**Geographic Information System (GIS) Software (Expires 01/14/2025)** – We anticipate publishing this sole source in August 2024 with an anticipated award date of September 2024. If you haven't used it because it didn't fit your needs, please provide us feedback about what we can add to the new one. If you have any questions or concerns, please contact Lillanea Bouknight at Ibouknight@mmo.sc.gov.

Communications Equipment and Services (Print & Mail Services) (Expires 10/15/2024) – Has been extended to October 15, 2024. We anticipate publishing this shared service solicitation in May 2024 with an anticipated award date of August 2024. If you're a current user of this contract, please let us know what has worked for you. If you haven't used it because it didn't fit your needs, please provide feedback about how we might alter it. We'll be working with the Division of Technology to improve what we can. If you have any questions or concerns, please contact Lillanea Bouknight at Ibouknight@mmo.sc.gov.

**Carbon Black (Expires 12/5/24)** – We anticipate publishing this solicitation in July 2024, with an anticipated award date of October 2024. If you have any questions or concerns, please contact Clifton Sanders at cdsanders@mmo.sc.gov. If you're a current or even *potential* user of this contract, we'd love to pick your brain.

**Solar Winds (Expires 10/30/24)** – We anticipate publishing this solicitation in June 2024, with an anticipated award date of August/September 2024. If you have any questions or concerns, please contact Clifton Sanders at cdsanders@mmo.sc.gov. If you are a current or potential user of this contract, we need your feedback.

#### State Term Contracts which will NOT be renewed or resolicited

**Traffic Signal Heads & Lenses (Expires 8/18/2024)** – We do not intend to resolicit these items because they now fall under the new Traffic Control Devices contract (link here). If you think there are items on this contract that aren't available on the traffic control devices contract, reach out to Michael Speakmon (mspeakmon@mmo.sc.gov) as soon as possible to have that conversation.

**LogRhythm, Inc. (Expired 04/08/24)** – LogRhythm was a multi-agency, term contract for higher education. Due to minimal use during the previous contract term, we're sunsetting this contract. Should you have any questions or concerns, please contact Yolanda Cohen at ycohen@mmo.sc.gov

**Duo Multi-Factor Authentication (Expires 09/24/2024)** – This State term contract will be sunset on September 24, 2024. Duo is now owned by Cisco and its products will be offered under the Cisco Hardware, Software Products and Services contract upon expiration of the existing contract. Should you have any questions or concerns, please contact Clifton Sanders at cdsanders@mmo.sc.gov.

#### **Currently Published Solicitations**

Telematics (5400026434) - Michael Speakmon (mspeakmon@mmo.sc.gov) continues to evaluate offers he's received.



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**Trash Can Liners (5400026572)** – Ginger Hardee (gghardee@mmo.sc.gov) published this solicitation on April 1, 2024. The pre-bid was conducted on April 15 and we are evaluating some questions we received. We don't anticipate a change to the bid opening date. It's set for May 16, 2024.

**NEW High Intensity Tutoring (5400026773)** – Porta Davis (pdavis@mmo.sc.gov) published this solicitation April 19, 2024. The pre-bid is scheduled for May 1, 2024 and the bid opening date is June 3, 2024.

**Mobile Device Protection Plan (5400026776)** – DeAna Reed-Sharpe (drsharpe@mmo.sc.gov) published this solicitation March 27, 2024. The pre-bid was conducted April 5, 2024. We're now evaluating questions that have come in. We don't anticipate a change to the bid opening set for May 8, 2024.

Body Cameras, In Car & SaaS: Video Storage – Software Data (5400026810) – This solicitation was published April 2, 2024 with an opening date of May 15, 2024. We're anticipating making an award in July or August of this year. If you have any questions or concerns, please contact Randy Barr at rbarr@mmo.sc.gov

**Rapid7 (5400026768)** – Yolanda Cohen published this solicitation April 12, 2024 with an opening date of June 3. We anticipate making an award June 2024. If you have any questions or concerns, please contact Yolanda Cohen at ycohen@mmo.sc.gov.

**PC Matic (5400026721)** – Clifton Sanders (cdsanders@mmo.sc.gov) published this solicitation March 22, 2024. The pre-bid was scheduled for April 11, 2024, and the bid opening date is scheduled for May 20, 2024. We anticipate an award date of June 11, 2024.

**Learning Content Management Systems (5400026427)** – This solicitation was published February 5. The opening was held April 1 and we have an anticipated award date of mid-May 2024. The evaluation panel is currently reviewing the proposals received. If you have any questions or concerns, please contact Stephen Taylor at staylor@mmo.sc.gov.

**Tenable Products & Services (5400026532)** – This solicitation was published March 15 with the bid opening May 3. If you have any questions or concerns, please contact Lillanea Bouknight at Ibouknight@mmo.sc.gov.

#### **Newly Awarded State Term Contracts (STCs)**

**Cross Cut Shredders (5400026771)** – Portia Davis (pdavis@mmo.sc.gov) posted the intent to award for the last two lots on April 10, 2024. No protest was received, so the contract became effective and active on April 20, 2024.

Asbestos, Lead Paint and Mold Collection & Testing (5400026429) – DeAna Reed-Sharpe (drsharpe@mmo.sc.gov) posted the intent to award for this FPB March 28, 2024. No protests appeared on our doorstep, so the contracts became effective April 9.

**Fortinet Products and Services (5400026469)** – Stephen Taylor posted the Intent to Awards for this IFB on April 1, 2024. They were effective April 12. The contract term starts June 25, 2024.

**IBM** (5400026410) – Yolanda Cohen published this Intent to Award April 2, 2024. The term for the new contract began April 24. If you have any questions or concerns, please contact Yolanda Cohen at ycohen@mmo.sc.gov.

### **Cooperative Contracts Updates**

**Facilities MRO** – NASPO has extended the date for the MRO contracts through December 31, 2024 to permit the lead state Kentucky to get their new contracts awarded. We too are working to get our contracts extended to the same date.



NASPO PCs, Servers, Storage, Peripherals – IBM has successfully completed negotiations with the lead state. They're now working with South Carolina via the Participating Addendum. Due to the inability to secure these contracts prior to the January 31 expiration date, an emergency procurement is effective from February 1 until July 4, 2024 or until a new contract is in place. We continue to negotiate IBM's PA.



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If you have any questions or suggestions, feel free to reach out to Yolanda Cohen at ycohen@mmo.sc.gov.

The State is currently negotiating participating addenda with **NetApp**. If you should have any questions or concerns, please contact Yolanda Cohen at ycohen@mmo.sc.gov.

**NASPO Public Safety Video Systems** – South Carolina is negotiating participating addenda with Coban Technologies and Pro-Vision. If you should have any questions or concerns, please contact Yolanda Cohen at ycohen@mmo.sc.gov.





### **SCBO Advertisers**

We have many new folks using the platform. Time for some light housekeeping!



### Please bear in mind:

- We don't run addenda. SCBO is for initial solicitation advertising only.
- Passwords are good for 90 days. You'll get a six-day heads-up. You'll be locked out if you don't create a new PW during that window.
- Deletions of ads are permanent and may complicate your life if you're ever in a position to retrieve a deleted ad due to a FOIA request, protest reasons, or for legal reasons. Consider running a "cancellation," rather than request a full deletion of your ad.
- We no longer create courtesy ads for State agencies. If you publish a solicitation in SCEIS, you MUST log in to SCBO and post your ad there too in compliance with the SC Procurement Code.

