



**There's *strength in numbers*. To learn how your agency or organization might benefit from the buying power of our Statewide Term Contracts (STCs), visit us online at**

<https://procurement.sc.gov/contracts>

## **SPECIAL NOTICE**

### **Flint Equipment Company is now Dobbs Equipment**

Our office is working with Flint to process the novation agreements to assign the existing Flint contracts to Dobbs Equipment. The STC that this will impact is contract 4400025399 for Backhoes/Loaders/Motor Graders.

However, Flint does have agency contracts that we can't process the novation for. Novations must be processed through the contracting agency so if you have a contract directly with Flint, you need to reach out to them if they haven't already reached out to you and process the novation for your contract.

### **Vehicle Contracts**

The Intent to Award for the new vehicle contracts will be posted on August 31, 2022 as scheduled. The new contracts will be effective and active September 13, 2022. Each contract is for the FULL PRODUCT LINE for the awarded manufacturer. We'll do our best to keep track of the ordering windows for the different manufacturers and their products, but your best bet is to work directly with the vendors to keep track of that information.

All vehicle contracts awarded under a previous solicitation will either expire at their current date or the State won't exercise the option for the remaining term (all ending on October 31, 2022).

### **United Rental Price Adjustment (STC for Equipment Rentals)**

NASPO and the Lead State of Vermont approved a price adjustment for the United Rentals equipment rental contract, which is effective September 19, 2022. The new prices will be posted to the contract sheet on our site on that date. Any POs processed before that date should reflect the pricing at the time the PO was issued.

### **Specialty Paper Contract Expiration**

The Contractor chose not to exercise the remaining term and our attempts to negotiate the continuation of the contract weren't successful, so the contract expired on June 30, 2022. You can purchase paper from the office supplies contracts until such time as a new contract is put in place.

**Marketing Services** – Ellicia Howard ([ehoward@mmo.sc.gov](mailto:ehoward@mmo.sc.gov)) has finalized the scope and pricing for this solicitation and it's our intention to publish on or about September 8, 2022.

## Information Technology STC notices you and your IT Department need to know about

### **NetApp SAN Products**

We encourage prior users of the NetApp contract (4400016181) not to place any further orders using this contract, as NetApp has objected to our continuation of the statewide contract. Please contact Will Butler at [wbutler@mmo.sc.gov](mailto:wbutler@mmo.sc.gov) if you have any questions.

**See the *Currently Published Solicitations* section for updates on Snare Products & Services and Taser 7 solicitations.**

### **Market Research and Agency Input Requests for NEW State Term Contracts (STCs)**

*The Office of State Procurement (OSP) is seeking input on the following recommendations for new State Term Contracts (STC). If you have any information you can share, please contact the appropriate procurement manager. Our goal is to put contracts in place that will meet your needs, but we need your input to ensure success.*

**Wastewater Treatment Chemicals** – On Thursday, September 22, 2022, Michael Speakmon ([mspeakmon@mmo.sc.gov](mailto:mspeakmon@mmo.sc.gov)) will conduct an open townhall meeting with subject matter experts in wastewater treatment to discuss the possibility of creating a statewide term contract for the most used chemicals. The only thing he needs for the meeting is the SMEs. So, if you or someone you work with want to be part of this conversation, please forward the meeting link below to them and ask them to attend. [Wastewater Treatment Chemicals Meeting Link](#)

### **Market Research and Agency Input Requests for existing State Term Contracts**

**Rock Salt** – DeAna Reed-Sharpe ([drsharpe@mmo.sc.gov](mailto:drsharpe@mmo.sc.gov)) is the manager for this contract and while it's primarily a contract for SCDOT's use, she would be happy to consider any input for other users or potential users.

**E-Recruitment & Onboarding System (previously 5400013621)** -- Contract 4400017794 expires December 29, 2022. We intend to publish the new solicitation early September. If you have any feedback regarding specifications or suggested contract improvements, please contact Kristen Hutto at [khutto@mmo.sc.gov](mailto:khutto@mmo.sc.gov) as soon as possible.

### **State Term Contracts that will NOT be renewed or resolicited**

Reminder: The Combi-Ovens current STC won't be resolicited as it was added to the STC for Appliances & Kitchen Equipment. Use the existing contracts until they expire and then transition to the new STC. (Expires December 12, 2022)

### **Currently Published Solicitations**

**Debt Collection Services (5400023482)** – Portia Davis published Amendment #1 to the solicitation on August 29, 2022 with a bid opening date of September 14, 2022. This solicitation combines the previous STC for debt collection for higher education institutions and a Department of Revenue (DOR) agency contract for debt collection.

**Household Appliances (5400023731)** – Portia Davis ([pdavis@mmo.sc.gov](mailto:pdavis@mmo.sc.gov)) published Amendment #1 for this solicitation on August 23, 2022 with a bid opening date of September 15, 2022.

**Career Readiness Testing (5400023732)** – Michael Speakmon ([mspeakmon@mmo.sc.gov](mailto:mspeakmon@mmo.sc.gov)) published Amendment #2 on August 11, 2022 which moved the bid opening back to August 29, 2022. The purpose of the amendment was to answer three additional questions received and to remove the fall testing requirement for 11<sup>th</sup> & 12<sup>th</sup> graders. There isn't enough time between the contract's effective date and the beginning of fall testing for the awarded contractor to reasonably be ready to perform. Testing for Department of Employee Workforce will begin once the contract begins.

**Athletic Uniforms, Equipment and Accessories (5400023815)** – DeAna Reed-Sharpe ([drsharpe@mmo.sc.gov](mailto:drsharpe@mmo.sc.gov)) held the pre-bid for this August 11, 2022. We need some additional time to address some questions we received, so the amendment didn't go out as scheduled. You can check on the current status of the solicitation at the following link:

<https://webprod.cio.sc.gov/SCSolicitationWeb/contractSearch.do?solicitnumber=5400023815>.

**Firefighting Foam (5400023887)** – This is the last iteration of this solicitation that will be processed. Any lots not awarded under this, or a previous solicitation, will remain unfilled, but we believe we've captured the products most used by our customers. The solicitation was published on August 10, 2022, with a bid opening date of August 26, 2022. Contact Portia Davis at [pdavis@mmo.sc.gov](mailto:pdavis@mmo.sc.gov) for additional details.

**Hitachi SAN Products & Services (5400023707)** – This solicitation was issued on August 5, 2022 and is scheduled to open on September 7, 2022. If you have any questions or concerns, please contact Will Butler at [wbutler@mmo.sc.gov](mailto:wbutler@mmo.sc.gov). The IT Team is excited to have this new STC in place for your use soon.

**New Toner Cartridges (5400023835)** – This solicitation was published on August 22, 2022 with a bid submission deadline of September 20, 2022 and a reverse auction to be held on September 26, 2022. Please contact Will Butler at [wbutler@mmo.sc.gov](mailto:wbutler@mmo.sc.gov) with any questions.

**Managed Services Provider (MSP) (5400022555)** -- Carol Norfleet ([cnorfleet@mmo.sc.gov](mailto:cnorfleet@mmo.sc.gov)) published this solicitation on March 18, 2022. This contract is for a Managed Services Provider for the IT Temporary Staff Augmentation contract and the Small Software Applications Development contract. The solicitation is currently in the evaluation phase and award is expected in September 2022. TAPFIN continues to provide the services until transition to a new contract/provider is concluded. The supplier contracts for IT Temporary Staff Augmentation will be included in the transition for services provided under the new MSP contract/provider and are extended until August 25, 2023. The Small Software Applications Development Contract will also transition to the MSP new contract/provider and is effective until May 15, 2026.

**Taser 7 Products & Accessories (5400023761)** – This solicitation was issued July 15, 2022 and opened on August 18, 2022. Then, ZAP!!! It was cancelled due to non-responsive offers. The solicitation will be reissued soon. If you have any questions or concerns, please contact Randy Barr, Sr. at [rbarr@mmo.sc.gov](mailto:rbarr@mmo.sc.gov).

**VMware Products & Services (5400023716)** – This solicitation was issued on July 18, 2022 and is scheduled to open on August 31 2022. If you have any questions or concerns, please contact Randy Barr, Sr. at [rbarr@mmo.sc.gov](mailto:rbarr@mmo.sc.gov). The IT Team is excited to have this new STC in place for your use soon.

**Snare Products & Services (5400023795)** -- This solicitation was re-issued on July 19, 2022 but, for a second time, no responsive bids came in. If your entity is interested in purchasing Snare offerings, please contact Kristen Hutto at [khutto@mmo.sc.gov](mailto:khutto@mmo.sc.gov).

## **Newly Awarded State Term Contracts (STC)**

**HVAC Testing, Adjusting & Balancing (5400022868)** -- Portia Davis ([pdavis@mmo.sc.gov](mailto:pdavis@mmo.sc.gov)) published the Intent to Award on August 19, 2022. If no protest washes ashore, the new contracts will become effective August 31, 2022 and will begin on November 13, 2022.

**Airport Pavement Maintenance and Rejuvenation (5400023517)** – Ellicia Howard ([ehoward@mmo.sc.gov](mailto:ehoward@mmo.sc.gov)) published the Intent to Award August 2, 2022. No vendors protested. The new contracts became active August 22, 2022. Details can be found on the contract sheet at this link: <https://procurement.sc.gov/contracts/search?v=17527-9919-0-0>.

**Lamps & Ballasts (5400023518)** – Ellicia Howard ([ehoward@mmo.sc.gov](mailto:ehoward@mmo.sc.gov)) published the Intent to Award August 18, 2022. Barring a protest, the contracts become effective August 30, 2022 and active on September 8, 2022.

**Print Management Program (5400022842)** – The solicitation was awarded on June 20, 2022, however a protest arrived. If you have any questions or concerns, please contact Randy Barr, Sr. at [rbarr@mmo.sc.gov](mailto:rbarr@mmo.sc.gov).

**Varonis Products & Services (5400023328)** – This solicitation was awarded on July 11, 2022, however we received a protest for this also. If you have any questions or concerns, please contact Randy Barr, Sr. at [rbarr@mmo.sc.gov](mailto:rbarr@mmo.sc.gov).

**One Card Identification Systems (5400022908)** -- This solicitation was awarded June 17, 2022, however a timely protest is currently being addressed. The CPO's administrative review requires our office resolicit. We've extended contract 4400013326 with Smith's Addressing Machine Services, Inc. for six months. Both CBORD and Bridgeway declined to extend their contracts. We anticipate the new solicitation being published in the coming months. Please contact Kristen Hutto at [khutto@mmo.sc.gov](mailto:khutto@mmo.sc.gov) with questions or concerns.

## Cooperative Contracts Updates

**Mail Equipment, Supplies and Maintenance** -- The current NASPO ValuePoint contract ADSP016-00006328 is extended to December 31, 2022. New Participating Addendums under a new NASPO Value Contract (2022-2027) BPM003137 are being prepared and will be executed when signed. The State intends to enter into new agreements with Bell & Howell, Pitney Bowes and Quadient.



## State Government Procurement/ Purchasing teams:

**Keep us posted when you have a change in staffing. We list State agency purchasing contacts on our website. Please let us know when a new team member joins your crew or when a beloved coworker rides off into the sunset!**

**To see if your agency records are up-to-date, click [HERE](#).**