



## Detention Supplies

Our NEW STC for Detention Supplies (effective October 11, 2023) has been going strong. We want to remind you that Bob Barker Company is the only supplier on contract and has more than **150 items listed in the market basket** -- at deep discount -- and **34% off all non-market basket items!** Please visit our website to find more information regarding this contract at this link: [Detention Supplies STC](#) (click).

Please reach out to Portia Davis at [pdavis@mmo.sc.gov](mailto:pdavis@mmo.sc.gov) if you have any questions regarding this contract.



## Compactors and Roll Off Containers

Our NEW STC for compactors and roll-off containers became effective June 30, 2023 and has been going great! Remember, Becker Complete has Lots for self-contained compactors, stationary compactors, transfer systems compactors, vertical packers, horizontal balers, vertical balers, cart dupers and compactor containers all with percentage off the MSRP. Please visit our website to find more information regarding this contract at <https://procurement.sc.gov/contracts/search?v=19447-9919-0-0> Please reach out to Portia Davis at [pdavis@mmo.sc.gov](mailto:pdavis@mmo.sc.gov) if you have any questions regarding this contract.



## Professional Grade Tools

This one is on us. We inadvertently failed to advertise the NASPO Professional Grade Tools solicitation, so we're processing our own solicitation for those items. We told you before that those contracts were going to expire before we could get ours in place and, fortunately, that has changed. NASPO extended the current contracts to June 30, 2024, so we have extended ours to that date. The new contracts we're awarding will be in place before the current one expires.

## Backhoes/Motor Graders/ Loaders Contracts (February Update)

"On second thought..." Last month we told you we'd decided not to participate in the NASPO Heavy Equipment and that we were going to resolicit on our own for these items. Well, um, we received some additional information that made us reverse our decision. We're in the process now of issuing PAs to the awarded NASPO vendors. The contracts are going to have a LOT of equipment on them that we do not currently have contract (including indoor forklifts), so we're expecting these to be very helpful to all of you.

## Vic Bailey Ford is now Ford of Spartanburg

In December 2023, Vic Bailey Ford was bought out and is now Ford of Spartanburg. We issued a new contract to them (4400033713) and cancelled the old contract (4400029865). If you (SCEIS-using organizations) had a PO under the Vic Bailey contract it may be necessary to reissue a new PO, so reach to Ford of Spartanburg and have that conversation now, SCEIS users.

## Records Conversion, Storage & Destruction (February Update)

All lots have been awarded and the proper contracts are reflected on our website here: <https://procurement.sc.gov/contracts/search?v=13755-9919-0-0> You should be using the new contracts now and closing out any POs under the old contracts.

## The Monthly Statewide Term Contract Town Hall

**The next Town Hall will be Thursday, February 8, 2024 at 10:00 AM.** At this meeting we will have a very special presentation by our auditing team on **Sole Source contracts**. We encourage you to have all of your buyers on the call because if you have a chance to get the answers to the test before you take it, you definitely want to take advantage of that.

**YOU** can help set the agenda for the meeting by emailing any specific questions you may have a few days before the meeting. We didn't receive any questions via email last month, but we wanted to remind you that it is always an option. Email your questions ahead of time to one of the following people:

G&S Questions – [mspeakmon@mmo.sc.gov](mailto:mspeakmon@mmo.sc.gov)

IT Questions – [rbarr@mmo.sc.gov](mailto:rbarr@mmo.sc.gov)

[Click on this link](#) to join the meeting, registration is no longer necessary. You can also find a link to the Town Hall located on the DisPatches Newsletter page on our website at this location. <https://procurement.sc.gov/dispatches>

We look forward to seeing you on February 8, 2024!

## Market Research and Agency Input Requests for NEW State Term Contracts (STCs)

*The Office of State Procurement (OSP) seeks input on the following recommendations for new State Term Contracts (STCs). If you have any information you can share, please contact the appropriate procurement manager. Our goal is to put contracts in place which meet your needs, but we need your input to ensure success.*

**Sophos** – Due to unforeseen circumstances, we've had to push out publishing this solicitation. We anticipate publishing it in February barring no additional changes. If you have questions or feedback, please contact Yolanda Cohen at [ycohen@mmo.sc.gov](mailto:ycohen@mmo.sc.gov). Let us know what you currently use and/or what you foresee using over the next 1-3 years and we will make every effort to ensure those items are included in the upcoming solicitation.

## Market Research and Agency Input Requests for existing State Term Contracts

When we ask for feedback in this section, we're wanting to know such things as:

- *Does the current contract work well for your agency the way it is currently structured?*
- *Are you aware of any changes or shifts in the market that we should be aware of?*
- *Is there something we could add or change about the current contract to make it better suit your agency's needs in the upcoming solicitation?*

We here at Procurement are terrible mind readers. Your voice is important and helps to shape future State Term Contracts.

**Mobile Device Protection Plan (Expires 7/5/2024)** – Ginger Hardee ([gghardee@mmo.sc.gov](mailto:gghardee@mmo.sc.gov)) is finalizing her research on this so please reach out to her ASAP if you have any information you think would be helpful.

**Body Worn Cameras, In Car Videos, & SaaS Video Storage (Expires 9/3/24)** – We anticipate publishing this solicitation in March 2024, with an anticipated award date of July 2024. If you have any questions or concerns, please contact Randy Barr, Sr. at [rbarr@mmo.sc.gov](mailto:rbarr@mmo.sc.gov). If you're a current or potential user of this contract, we'd love to hear from you to ensure the new contract meets your needs.

**Duo Multi-Factor Authentication (Expires 9/24/24)** – We anticipate publishing this solicitation in April/May 2024 with an anticipated award date of July 2024. If you have any questions or concerns, please contact Randy Barr, Sr. at [rbarr@mmo.sc.gov](mailto:rbarr@mmo.sc.gov). If you're a current or potential user of this contract, we'd love to hear from you!

**Constituent Management Services (Expires 10/27/24)** – We anticipate publishing this solicitation in March 2024, with an anticipated award date of September 2024. If you have any questions or concerns, please contact Randy Barr, Sr. at [rbarr@mmo.sc.gov](mailto:rbarr@mmo.sc.gov). If you're a current or potential user of this contract, we truly need your feedback. We're looking to improve this contract and could use some input from subject matter experts (SMEs) in this space. **If you have previously**

**had to issue your agency's own solicitation for this type of service because the current contracts do not meet your needs, share ways we might be able to adjust going forward to incorporate your requirements.**

**PC Matic (Expires 9/5/24)** – We anticipate publishing this solicitation in April/May 2024 with an anticipated award date of July 2024. If you have any questions or concerns, please contact Randy Barr, Sr. at [rbarr@mmo.sc.gov](mailto:rbarr@mmo.sc.gov). If you're a current or potential user of this contract, we'd love to hear from you to ensure the new one will do what it needs to do.

**Carbon Black (Expires 12/5/24)** – We anticipate publishing this solicitation in July 2024, with an anticipated award date of October 2024. If you have any questions or concerns, please contact Randy Barr, Sr. at [rbarr@mmo.sc.gov](mailto:rbarr@mmo.sc.gov). Again, if you are a current or potential user of this contract, we'd love to hear from you.

**Solar Winds (Expires 10/30/24)** – We anticipate publishing this solicitation in June 2024, with an anticipated award date of August/September 2024. If you have any questions or concerns, please contact Randy Barr, Sr. at [rbarr@mmo.sc.gov](mailto:rbarr@mmo.sc.gov). If you are a current or potential user of this contract, we need your feedback.

**Learning Content Management Systems (Expires 6/3/24)** – We anticipate publishing this solicitation in the coming days with an anticipated award date of May 2024. If you have any questions or concerns, please contact Stephen Taylor at [staylor@mmo.sc.gov](mailto:staylor@mmo.sc.gov). If you're a current or potential user of the Learning Content Management Systems contract, we'd love to hear from you to ensure the new state term contract will effectively meet your needs. **If you have previously had to issue your agency's own solicitation for this type of system because the current contracts do not meet your needs, we invite you to share ways that we might be able to adjust going forward to incorporate your requirements.**

**IBM Security Software (Expires 04/23/2024)** – We anticipate publishing this solicitation in February 2024. If you have any questions, inputs, or concerns, please contact Yolanda Cohen at [ycohen@mmo.sc.gov](mailto:ycohen@mmo.sc.gov). If you are a current or potential user of this contract, we'd love to hear from you to ensure the new contract meets your needs.

### State Term Contracts which will NOT be renewed or resolicited

**Traffic Signal Heads & Lenses (Expires 8/18/2024)** – We do not intend to resolicit these items because they now fall under the new Traffic Control Devices contract ([link here](#)). If you think there are items on this contract which are not available on the traffic control devices contract, reach out to Michael Speakmon ([mspeakmon@mmo.sc.gov](mailto:mspeakmon@mmo.sc.gov)) as soon as possible to have that conversation. We promise he doesn't bite.

**Classroom Training (Expires 2/19/24)** – Classroom Training will be "sunset" (i.e., ended, 86'd, cancelled, unplugged, snuffed out, etc.) in February 2024 since we haven't received compelling information to convince us otherwise.

**Privileged Access Management for CyberArk (Expires 2/22/24)** – Privileged Access Management for CyberArk will be sunset in February 2024 unless the State receives compelling information to continue with a new solicitation.

**LogRhythm, Inc (Expires 04/08/2024)** – LogRhythm is a multi-agency, term contract for higher education, technical colleges, and colleges and universities which will sunset April 8. We made this decision based on the results of financial information provided in the Business Analysis. Should you have any questions or concerns, please contact Yolanda Cohen at [ycohen@mmo.sc.gov](mailto:ycohen@mmo.sc.gov).

### Currently Published Solicitations for STCs

**Office Supplies & Paper (5400026238)** – DeAna Reed-Sharpe ([drsharp@mmo.sc.gov](mailto:drsharp@mmo.sc.gov)) published Amendment #1 January 19, 2024, with a scheduled bid opening date for February 15, 2024. We're processing this solicitation as a Reverse Auction.

**Fuel Card Management (5400026257)** – Michael Speakmon ([mspeakmon@mmo.sc.gov](mailto:mspeakmon@mmo.sc.gov)) held the bid opening January 26 so now he's in the throes of the evaluation process.

**Bulk Gases (5400026360)** – Ginger Hardee ([gghardee@mmo.sc.gov](mailto:gghardee@mmo.sc.gov)) published this December 18. The pre-bid meeting was held on January 2. No amendment was necessary, so the bid opening is remains scheduled for February 5.

**Asbestos, Lead Paint and Mold Collection & Testing (5400026429)** – DeAna Reed-Sharpe ([drsharp@mmo.sc.gov](mailto:drsharp@mmo.sc.gov)) published this solicitation January 19. The pre-bid meeting is scheduled for February 5, and the bid opening is scheduled for March 7.

**Telematics (5400026434)** – Michael Speakmon ([mspeakmon@mmo.sc.gov](mailto:mspeakmon@mmo.sc.gov)) published this solicitation January 10. The pre-proposal meeting was held on January 22 and the bid opening date is scheduled for February 22. This is a new STC

which has been long in the making. It will provide pre-approved telematics devices along with the SaaS software service to retrieve the commodity information for both powered and non-powered assets.

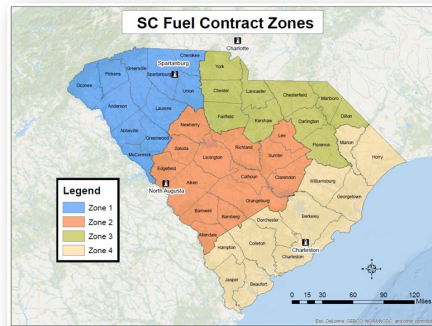
**E-Recruitment & Onboarding System (5400023901)** – This solicitation remains in evaluation phase. The existing contract with Neogov is extended to July 1 or until a new contract is awarded, effective, and all transition services are completed (whichever date arrives first). If you have any questions or concerns, please contact Kristen Hutto at [khutto@mmo.sc.gov](mailto:khutto@mmo.sc.gov).

**Fortinet Products and Services (5400026469)** – This solicitation was published on January 22 with an anticipated award date of April 2024. If you have any questions or concerns, please contact Stephen Taylor at [staylor@mmo.sc.gov](mailto:staylor@mmo.sc.gov).

### Newly Awarded State Term Contracts (STCs)

**Records Conversion, Storage & Destruction (5400026233)** – Michael Speakmon ([mspeakmon@mmo.sc.gov](mailto:mspeakmon@mmo.sc.gov)) published the awards December 21, 2023 and the contracts became effective January 6, 2024.

**Bulk Off-Road Diesel (5400026326)** – Michael Speakmon ([mspeakmon@mmo.sc.gov](mailto:mspeakmon@mmo.sc.gov)) published the awards January 19, 2024 and the contracts will become effective January 31. This solicitation was limited to Tankwagon deliveries on Zones 1, 3 and 4. Be sure if you're in these zones to note that coverage is now in place for your area following a lapse in coverage.



**Cross Cut Shredders (5400026304)** – Portia Davis ([pdavis@mmo.sc.gov](mailto:pdavis@mmo.sc.gov)) published the awards for these contracts January 24 and they will be effective on February 3. This was the second time we processed this because we didn't receive responsive offers for the previous one for Lot-3 (Security Level P6), Lot-4 (Security Level P7) and Lot-5 (220 Volt Shredders – All Levels) and we didn't receive any responsive offers for those lots this time either. Only Lot-4 was awarded under this solicitation so we'll make some changes to the market baskets that are proving to be an issue for the other two lots and process one last time.

**Managed Services Provider (5400024620)** – The protest received for this solicitation has been denied by the Chief Procurement Officer. However, an appeal to the Procurement Review Panel was received. The Procurement Review Panel made a ruling, but additional information was requested. We now wait pending further ruling from the Panel. If you have any questions, please contact Stephen Taylor ([staylor@mmo.sc.gov](mailto:staylor@mmo.sc.gov)).

**IT Equipment Leasing (5400025256)** – Stephen Taylor ([staylor@mmo.sc.gov](mailto:staylor@mmo.sc.gov)) published the Intent to Award November 7, 2023. The term of the contract will start February 7. If you have any questions or concerns, please contact Stephen Taylor at [staylor@mmo.sc.gov](mailto:staylor@mmo.sc.gov).

**One Card Identification Systems (5400025634)** – Stephen Taylor ([staylor@mmo.sc.gov](mailto:staylor@mmo.sc.gov)) published the Intents to Award on December 21, 2023 to Smiths Addressing Machine Services, The CBORD Group Inc., and Atrium Campus. The term of the contracts started January 8, 2024. If you have any questions or concerns, please contact Stephen Taylor at [staylor@mmo.sc.gov](mailto:staylor@mmo.sc.gov).

**Electronic Transcript Services (5400026118)** – Randy Barr, Sr. published the Intent to Award January 26. The new contract will be effective on February 7 and the new term will begin February 12. If you have any questions or concerns, please contact Randy Barr, Sr. at [rbarr@mmo.sc.gov](mailto:rbarr@mmo.sc.gov).

**Web Conferencing (5400026215)** – Randy Barr, Sr. published the Intent to Award on January 26. The new contract will be effective February 7 and the new term will begin February 19. If you have any questions or concerns, please contact Randy Barr, Sr. at [rbarr@mmo.sc.gov](mailto:rbarr@mmo.sc.gov).

**Service Now – (5400025836)** – Randy Barr, Sr. published the Intent to Award January 8. The contract was effective January 18 and is ready for use. If you have any questions or concerns, please contact Randy Barr, Sr. at [rbarr@mmo.sc.gov](mailto:rbarr@mmo.sc.gov).

## Cooperative Contracts Updates

### NASPO Evaluation & Award Process Changes

In the past, NASPO's process was to award all Master Agreements for a solicitation and make them all available at the same time, but this has changed. What we're seeing them do now is post the Master Agreements to their website as they're negotiated. Some of those negotiations continue for months after the initial awards are posted.

So, you're asking, "OK, DisPatches, what does that mean to me?" It means we're not able to award contracts to multiple NASPO vendors at the same time. You may have to wait to make a purchase off of a NASPO contract if your preferred supplier doesn't have an agreement in place.

We'll stay on top of these situations and keep our [contract sheets](#) up to date. We'll issue updates via this newsletter. If you're aware of a particular vendor on a NASPO contract you want to engage with and you don't see a contract for them, reach out the procurement manager responsible for that contract and have that conversation.

**NASPO AED & Accessories (February Update)** – The NASPO AED solicitation has been cancelled by the lead state Alaska and is being resolicited by the new lead state, Oklahoma. NASPO extended the current contracts to August 4, 2024 and we have granted those extensions.

**Walk-In Building Supplies (Lowe's) Contract** – We awarded a contract to Lowe's through the NASPO contract on August 21, 2022, with an end date of July 31, 2027. So, you can understand our confusion when we noticed that NASPO issued a solicitation for those same services in January 2024. The issue is that Lowe's approached NASPO about some changes to the contract and those changes were too extensive to merit a modification to the contract, so they are resoliciting now. We're not sure what NASPO is going to do about the current contract, but it's still active and will remain so until the new contract is awarded. We'll keep you in the loop.

**Zebra Technologies Corporation (NASPO PCs, Servers, Storage, Peripherals)** – A new Participating Addendum was executed December 28 resulting in contract number of 4400033591. If you should have any questions or concerns, please contact Yolanda Cohen at [ycohen@mmo.sc.gov](mailto:ycohen@mmo.sc.gov).

**NASPO Public Safety Video Systems** – Participating Addenda have been extended to Kustom Signals who now has a contract (4400033487) with the State. Further negotiations are ongoing based on the NASPO ValuePoint contract awards to include Pro-Vision Solutions, LLC. If you should have any questions or concerns, please contact Yolanda Cohen at [ycohen@mmo.sc.gov](mailto:ycohen@mmo.sc.gov).



The Division of Procurement Services rolls out a new **learning management system (LMS)** in 2024. This system will enhance course offerings, the registration process, and facilitates tracking a learner's knowledge journey from course to course. More information will be shared over the coming months.

Below are our Division's offerings for March. All classes are face-to-face and held at the Division of Procurement Services, 1201 Main St. Ste. 600, Columbia, SC 29201.

**Intro to Procurement** – 9 a.m. – 4 p.m. Tuesday, March 12

**Contract Administration** – 9 a.m. – 4 p.m. Thursday March 14 and Friday March 15

**RFP** – 9 a.m. – 4 p.m. Thursday March 28 and Friday March 29

Also, we're offering a webinar on **Risk Management** Tuesday, March 19 at 12 p.m. via Zoom.

All learning events will be available on the DPS Courses and Registration page:

<https://training.procurement.sc.gov/training/courses>

They will open February 5 and close March 1. Please note that Division training is limited to government procurement officials within the state of South Carolina.

