

## What the Fuel?

## How to Determine if You're Being Charged the Proper Rate on Our Fuel Contracts - Part 1

*By Michael Speakmon, CPPO*

Lately we've received some inquiries about how the daily fuel prices are calculated and how you, the user, can determine if you're being charged the proper fuel rate.

There is a lot of information to break down here, so we'll do this in a multi-part article broken down as follows:

July: Part I – The Overall Process & Breaking Down the Daily Fuel Rate

August: Part II – What "Date" Should I Be Looking At & The Contractor's Invoice

### **The Overall Process**

There are multiple steps that go into creating the daily fuel price and it involves a few people along the way. Overall, our website is setup with the taxes and fees that apply to the different types of fuel (yes, each fuel type has its own taxes and fees) and automatically calculates the daily price once the business operations office inputs the Oil Price Information Service (OPIS) daily rack average price.

Each day, our business operations office receives an email from OPIS that lists several items related to Fuel Pricing. From this email, they take the "Rack Average" price, which is expressed in hundreds of dollars, move the decimal point two spaces to the left, and then plug that into our website that automatically adds the appropriate fees and taxes to generate the daily fuel rates.

### **The Four Zones**

The State is broken down into four zones and those zones are established based on where the closest fuel terminal is located. This is to help reduce the cost of transporting the fuel any further than necessary. The terminals and four zones are:

**Zone 1** – Spartanburg Terminal – Includes Abbeville, Anderson, Cherokee, Greenville, Greenwood, Laurens, McCormick, Oconee, Pickens, Spartanburg, and Union counties.

**Zone 2** – North Augusta Terminal – Includes Aiken, Allendale, Bamberg, Barnwell, Calhoun, Clarendon, Edgefield, Lee, Lexington, Orangeburg, Newberry, Richland, Saluda, and Sumter counties.

**Zone 3** – Charlotte Terminal – Includes, Chester, Chesterfield, Darlington, Dillon, Fairfield, Florence, Ker-shaw, Lancaster, Marlboro, and York counties.

**Zone 4** – Charleston Terminal – Includes Beaufort, Berkley, Charleston, Colleton, Dorchester, Georgetown, Hampton, Horry, Jasper, Marion, and Williamsburg counties.

SPARTANBURG, SC 2023-07-21 10:00:16 EDT

**\*\*OPIS CONTRACT BENCHMARK FILE\*\***

**\*\*OPIS GROSS CBOB ETHANOL(10%) PRICES\*\*** 9.0 RVP

	Terms	Unl	Move	Mid	Move	Pre	Move	Date	Time
Valero	u N-10	245.44	+ 3.77	278.44	+ 3.77	313.44	+ 3.77	07/20	18:00
PSX	u N-10	247.08	+ 4.64	282.37	+ 4.64	315.92	+ 4.64	07/20	18:00
Hunt	u N-10	247.25	+ 4.50	-- --	-- --	-- --	-- --	07/20	18:00
Marathon	u N-10	247.30	+ 2.55	268.97	+ 2.55	312.30	+ 2.55	07/20	18:00
Huguenot	u N-10	247.42o	+ 3.67	245.09o	- .44	308.14	+ 4.27	07/20	18:00
Murphy	u N-12	247.67	+ 3.43	263.67	+ 3.43	304.10	+ 2.12	07/20	18:00
Placid	u Net	247.75	+ 5.00	271.00	+ 5.00	288.05	+ 5.00	07/20	18:00
S.R.& M.	u N-10	248.46	+ 4.58	297.42	+ 4.58	308.46	+ 4.58	07/20	18:00
Colonial	u N-10	251.05	+ 4.75	281.30	+ 4.75	329.50	+ 4.75	07/20	18:00
FlntHlsRs	u N-10	251.10	+ 4.75	297.00	+ 4.75	329.55	+ 4.75	07/20	18:00
DKTS	u N-10	251.17	+ 4.96	-- --	-- --	313.41	+ 5.74	07/20	18:00
Gulf	b 1-10	251.90	+ 3.60	-- --	-- --	320.15	+ 2.15	07/20	18:00
Musket	u N-10	252.51	+ 3.83	-- --	-- --	316.21	+ 2.03	07/20	18:00
Citgo	b 1-10	252.94	+ 4.49	279.55	+ 4.49	323.75	+ 4.59	07/20	18:00
Motiva	u N-10	253.05	+ 4.74	280.05	+ 4.74	327.05	+ 4.74	07/20	18:00
Coastal	b 125-3	253.10	+ 4.53	-- --	-- --	327.36	+ 4.81	07/20	18:00
Valero	b 1-10	253.12	+ 4.53	282.72	+ 3.83	325.75	+ 4.23	07/20	18:00
Citgo	u 1-10	253.14	+ 4.26	276.37	+ 4.26	323.85	+ 4.26	07/20	18:00
Sunoco	b 125-3	253.35	+ 4.53	276.35	+ 4.53	327.61	+ 4.81	07/20	18:00
76-Mot	b 125-3	253.43	+ 4.61	283.81	+ 4.61	327.35	+ 4.61	07/20	18:00
Marathon	b 1-10	253.48	+ 5.10	276.38	+ 5.10	322.17	+ 5.10	07/20	18:00
MPC-ARCO	b 1-10	253.48	+ 5.10	276.38	+ 5.10	322.17	+ 5.10	07/20	18:00
XOM	b 125-3	253.63	+ 4.73	291.10	+ 4.73	328.57	+ 4.73	07/20	19:00
Shell-Mot	b 125-3	253.83	+ 4.40	293.83	+ 4.40	328.77	+ 4.41	07/20	18:00
Chevron	b 1-10	254.00	+ 4.70	274.20	+ 4.70	327.40	+ 4.70	07/20	18:00
BP	b 125-3	255.18	+ 5.22	297.18	+ 5.22	329.88	+ 5.22	07/20	18:00
Saratoga	u N-10	260.40	+ 3.83	288.72	+ 3.25	328.31	+ 2.12	07/20	18:00
LOW RACK		245.44		263.67		288.05			
HIGH RACK		260.40		297.42		329.88			
RACK AVG		<b>251.72</b>		281.75		320.35			
OPIS GULF COAST DELIVERED SPOT (SRI)									

Above is an OPIS report for the Spartanburg terminal. This table is the pricing for Unleaded Gasoline (E10 Ethanol). The highlighted number is the "Rack Average" price we use to make our calculation. Our staff will go through the email everyday (Saturday and Sunday prices are done on Monday) and put the prices in the corresponding place on our website.

## Markup/Markdown

Our fuel contracts are established on a markup or markdown to the OPIS average. The markup or markdown is a five-digit number after the decimal and is applied to the OPIS price. So, the price we pay to the Contractor is either a markup (in addition to) or a markdown (a subtraction to) the OPIS price.

For example, using our rack average above we establish that OPIS price per gallon for unleaded gas is \$2.5172 for the Spartanburg zone (Zone 1). The current contracted rates for Zone 1 are \$0.01040 for

transport loads and \$0.50000 for tankwagons. Before taxes and fees (we'll get to those in a minute) our per gallon price for Zone 1 is \$2.5276 for transport and \$3.0172 for tankwagon.

But wait...THERE'S MORE!

## The Website

Can't forget about the taxes and fees! We don't want to deprive the government of their shares and this is where the website comes into play.

Some taxes and fees are consistent for all fuel types and others are specific to certain types of fuel. What we internally call the "Gas Rate Master" has the following fixed fees that apply to all fuel types.

## Fixed Fuel Taxes/Fees

MMO Administrative Fee - \$0.01500  
South Carolina Road Tax - \$0.28000  
Environmental Impact Fee - \$0.00500  
State Inspection Fee - \$0.00250  
Federal LUST (Leaking Underground Storage Tank) Fee - \$0.00100

For those keeping score that's a total of \$0.281 (just under three cents) of taxes and fees that are added to the per gallon price of all fuels. Here are the additional taxes and fees that are attached to the per gallon price for each type of fuel.

## Unleaded/E10

Federal Oil Spill Tax - \$0.00193  
Superfund Tax - \$0.00351

## ULSD

Federal Oil Spill Tax - \$0.0039  
Superfund Tax - \$0.00390

## Biodiesel

Federal Oil Spill Tax - \$0.00204  
Superfund Tax - \$0.00371

## Off-Road ULSD

Federal Oil Spill Tax - \$0.00214  
Superfund Tax - N/A



Using all of that, let's build the Zone 1 transport and tankwagon prices for July 21, 2023.

OPIS Rack Average	\$2.5172
MMO Admin Fee	\$0.01500
SC Road Tax	\$0.28000
Environmental Impact Fee	\$0.00500
State Inspection Fee	\$0.00250
LUST Fee	\$0.00100
Federal Oil Spill Tax	\$0.00193
Superfund Tax	\$0.00351
<b>Sub-total</b>	<b>\$2.82614</b>

Now we add the Contractor's markup which is \$0.01040 for transport and \$0.50000 for tankwagon:

	<b>Transport</b>	<b>Tankwagon</b>
Subtotal from above	2.82614	\$2.82614
Contractor's markup	\$0.01040	\$0.50000
<b>Total Price Per Gallon</b>	<b>\$2.83654</b>	<b>\$3.32614</b>

You can go back and verify that those indeed were the Zone 1 unleaded gas prices for July 21, 2023.

Next month look for Part II: *What "Date" Should I Be Looking At? & The Contractor's Invoice*



## Parks n' Rec: Playground Equipment and Installation

*By: DeAna Reed-Sharpe, NIGP-CPP, CPPB*

NASPO has awarded new contracts for Parks and Recreation and Playground Equipment. Unlike the previous Parks and Recreation equipment contracts, the new contracts include installation. NASPO awarded contracts to eleven contractors. Ten of the eleven contractors offer product nationally.

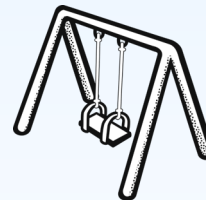
Participating Addenda have been signed with four of the awarded vendors –

Landscape Structures, Inc.  
Superior Recreational Products  
Play and Park Structures and  
PlayPower

The contact information for these companies appears on our website:  
<https://procurement.sc.gov/contracts/search?v=19439-9919-0-0>

The other awarded companies that can supply product nationally are:

BCI Burke Company, LLC  
Keystone Ridge Designs, Inc.  
MRC, Inc.  
Northwest Playground Equipment, Inc.  
PlayCore Wisconsin, Inc. dba GameTime  
Playcraft Systems, LLC



If you have an interest in working with any of the above companies, please let DeAna know so that she can reach out to them to execute a Participating Addendum. Please reach out to DeAna Reed-Sharpe ([drsharpe@mmo.sc.gov](mailto:drsharpe@mmo.sc.gov)) with any additional questions, concerns and/or suggestions as well. Thank you!

## Your “Learning Journey” Begins with Us!

### Upcoming webinars and training opportunities

**August 2, 2 p.m.**

**Title:** *Future-Proof Your Career: The Power of Lifelong Learning*

**Description:**

The public procurement profession is changing now more than ever, and it's critical that you evolve with it or risk getting left behind. This free webinar, hosted by NASPO and the South Carolina Division of Procurement Services, will provide an overview of the changing procurement landscape and will help you identify opportunities for professional growth to embrace learning and supercharge your career. All participants will receive take-home resources, toolkits, and free opportunities that are available for the lifelong learner in everyone.

**Speakers:**

*Jordan Henson, Deputy Chief Learning Officer: Procurement U, NASPO*

*Dr. John Wilkinson, CPCM (Ret), President, tHInc, LLC*

**Contact Hours:** 1

**Registration:**

[https://naspo.zoom.us/webinar/register/WN\\_BzAuDOltRMGmSMNgvs5GbQ](https://naspo.zoom.us/webinar/register/WN_BzAuDOltRMGmSMNgvs5GbQ)

**August 11, 11 a.m.**

**Title:** *Commercial Off The Shelf Products (COTS)*

**Description:**

The good news is that, as of 2019, Commercially Off The Shelf (“COTS”) products up to \$100,000 can be solicited by getting three quotes. The bad news is that the process can create a lot of questions. Does the purchase qualify as COTS? What about SaaS products? What sections of the Code should I review? Are COTS purchases protestable? We agree, it's A LOT. Why not ask the expert? In this webinar, Kimber Craig will discuss COTS and answer some of your burning questions.

So that we can best tailor this presentation, please submit your personal COTS challenges and questions to Kimber Craig ([kcraig@mmo.sc.gov](mailto:kcraig@mmo.sc.gov)) by 5 p.m. on Monday, August 8.

Please register on the Division of Procurement Services website. Registration closes, Wednesday, August 9. A link to the session will be sent via email after registration closes.

**Speakers:**

*Kimber Craig, Deputy CPO and Procurement Director, Agency Sourcing Team*

**Contact Hours:** No contact hours will be issued for this event.

**Registration:**

<https://training.procurement.sc.gov/training/courses>



## Training update:

At long last, there has been forward momentum on the training program. The previous certification program has been disbanded and a new one is being stood up in its place. Here are the highlights:

- ◆ The new certification program will be implemented over time. It will begin with the rollout of new and improved classes, information, and training schedules this fall. We hope to include rolling out courses through next year, while also developing certification exams for each of the different levels. This is not an easy task and there are a lot of moving pieces, so we appreciate everyone's patience as we move forward.
- ◆ To better accommodate a wider audience, our classes have moved online. Full day instructor-led classes will take place from 9:30-12:30 for two consecutive mornings, while half-day classes will take place from 9-12:30 one morning. Because these classes are highly interactive, participants will be expected to have a camera, speakers (or headset) and microphone before attending. Class sizes will still be limited, but classes will be held more frequently to try to meet demand.
- ◆ Not a fan of online courses? In-person course options are expected to resume in the spring. Courses will be offered in-person and online on a rotating basis.
- ◆ Introduction to the Procurement Code is no more! Well, the one-day class, that is. After reviewing pre-pandemic feedback, and trying to incorporate all of the requested information, it became clear that we needed a better solution. Therefore, Intro to Code and Business Practices and Source Selection methods have been eliminated, and the information contained within them has been split to new courses.
- ◆ The courses that we have developed or are currently in development have been designed give new procurement officials an introduction to the procurement process in South Carolina. Our instructor-led course offerings, so far, are as follows:

***Ethics in Public Procurement*** taught by Kristi Sligh and Ellicia Howard – 6 hours (\$75)

***Specifications and Scopes of Work*** taught by La Tasha Terry and Ellicia Howard – 6 hours (\$75)

***Invitation for Bids*** (coming fall 2023) taught by Sheila Willis and Randy Barr – 6 hours (\$75)

***Acquisition Planning and Market Research*** (coming fall 2023) taught by Stacy Adams – 3.5 hours (\$50)

We will also be offering regular webinars to look closer at general procurement topics. Stay tuned more information. Information about current offerings can be found at the training **website: <https://training.procurement.sc.gov/training/courses>**. Please note that, as before, our courses are only available to government procurement professionals within South Carolina.

Questions? Comments? Please reach out to Kristi Sligh, Training and Development Director ([ksligh@mmo.sc.gov](mailto:ksligh@mmo.sc.gov)) or Ellicia Howard, Training and Development Manager ([ehoward@mmo.sc.gov](mailto:ehoward@mmo.sc.gov)).





## SPECIAL NOTICE

### The Monthly Statewide Term Contract Town Hall

The next Town Hall will be Monday, August 7, 2023, at 10:00 AM. At this meeting we will highlight the Vehicle Rental contracts with some recent updates we have from Enterprise.

**YOU** can help set the agenda for the meeting by emailing any specific questions you may have a few days before the meeting. We didn't receive any questions via email last month, but we wanted to remind you that it is always an option. Email your questions ahead of time to one of the following people:

**G&S Questions – [mspeakmon@mmo.sc.gov](mailto:mspeakmon@mmo.sc.gov)**

**IT Questions – [rbarr@mmo.sc.gov](mailto:rbarr@mmo.sc.gov)**

[Click on this link](#) to register for the MS Teams meeting. Once you have registered, you will be sent an email offering to put the event on your calendar. When you do that, the link to the meeting will be in the calendar invite. If for some reason you don't get the link after registering, you can also find a link to the Town Hall located on the DisPatches Newsletter page on our website at this location: <https://procurement.sc.gov/dispatches>.

We look forward to seeing you on August 7, 2023!

Print Management Contract Announcement & Invitation - MMO & Recovery Analytic Solutions (RAS) will conduct two meetings via Teams in August to update users with information and to answer any questions you may have regarding the contract and its requirements. There will be a series of two meetings held at 10 AM on Wednesday, August 16<sup>th</sup> and Friday, August 18<sup>th</sup>. Please contact Randy Barr at [rbarr@mmo.sc.gov](mailto:rbarr@mmo.sc.gov) with any questions you might have.

Registration for the MS Teams meetings is required and can be done by clicking on one of the following links based on what best fits your schedule:

[Wednesday, August 16 at 10:00am](#)

[Friday, August 18 at 10:00am](#)

Once you have registered, you will be sent an email offering to put the event on your calendar. When you do that, the link to the meeting will be in the calendar invite.

### Name Changes/Novations/Assignments

We are aware that the following suppliers have had their contracts blocked by the CG office due to Name Changes and/or Assignments:

- CDWG ***important***

We are working through these issues with the CG Office, Business Ops and the Suppliers effected as quickly as we can. If you have any questions or concerns, please contact Randy Barr at [rbarr@mmo.sc.gov](mailto:rbarr@mmo.sc.gov).

We are happy to report that the new vendor number and contract number have been established for Mythics, LLC for the Oracle contract. Details are included below for reference but can also be accessed [here](#).

New Vendor Name	Old Contract Number	Old Vendor Number	New Contract Number	New Vendor Number for Mythics, LLC
Mythics, LLC	4400023890	70000041082	4400032531	7000339842

#### **SHI has a new vendor number and new STC numbers.**

A new vendor number for SHI has been set up – 7000339906. Also, the Division of Procurement Services has created new statewide term contracts for SHI using SHI's new vendor number and has updated all Contract sheets with the correct information. We always recommend referring to the contract sheets for the latest contract information for all of our contracts. <https://www.procurement.sc.gov/contracts/search?b=9918-0-0>

Should you have questions regarding 2024 contracts and purchase orders for this vendor, you may contact Stacy Adams, Director of Statewide Sourcing at [sadams@mmo.sc.gov](mailto:sadams@mmo.sc.gov) or the Procurement Manager noted on the individual contract sheet.

#### **Contraceptive Contracts**

The STCs for contraceptives expired on June 30, 2023 and have not been extended. We are working with MMCAP now to negotiate new contracts and will have them in place as soon as possible. Until then you will need to procure those on your own in accordance with the SC Consolidated Procurement Code.

#### **Fabric Rollup Signs (Korman Signs contract 400019218)**

The State executed a change order to extend the term of this contract through September 30, 2023. These products are being incorporated into the new Traffic Control Devices contract, and the details concerning that solicitation are below.

#### **Ordering off the new NASPO Body Armor Contracts**

It has come to our attention that there may be some difficulties ordering off the new NASPO Body Armor contracts. Some vendors will permit direct ordering, but others want you to order through a specific dealer. Ellicia Howard ([ehoward@mmo.sc.gov](mailto:ehoward@mmo.sc.gov)) in one of her last acts before she ~~runs away~~ fully transitions to the training team, is working with each of the Contractors now for the proper procedures for ordering equipment. Once she finalizes the process with each vendor, she'll post that information to the contract sheet on our website.

#### **Potential Invoicing Errors on Large Truck/Cargo Van Rentals**

In July, Enterprise notified our office that some customers were inadvertently overcharged for rentals under this contract. After a thorough internal review as to how and why the overcharges happened, they reached out to us to explain what happened and the steps they, and we, need to take to correct it. We are working with Enterprise now to update the information on the contract sheet on our website and we will address the specific issues during the August Town Hall.

Until then, if you have rented a vehicle under this contract Enterprise should be reaching out to you directly to discuss if a refund is due to you and in what amount.

#### **Narcan Available on STC (August Update)**

We continue to work with Cardinal to develop the procedures for non-pharmaceutical users to purchase Narcan off the pharmaceutical contract. We should have everything wrapped up soon and will provide the details in the September newsletter.

The Federal Government is taking Narcan off the list of prescribed drugs and making it an over the counter (OTC) drug as of September 1, 2023. Narcan is currently available under the MMCAP contract for pharmaceuticals and available to anyone who 1) is an MMCAP member, and 2) has someone who can provide the facility with the authority (prescription) to provide it. Beginning in September the need for a prescription will no longer be a requirement. We are working with Cardinal now to get the specifics about what the process for making Narcan available to everyone will look like and will publish in a future edition of the newsletter.

For those that would like to have Narcan supplies in your possession for emergencies, these changes will make that easier to provide.



## Market Research and Agency Input Requests for NEW State Term Contracts (STCs)

*The Office of State Procurement (OSP) seeks input on the following recommendations for new State Term Contracts (STCs). If you have any information you can share, please contact the appropriate procurement manager. Our goal is to put contracts in place that will meet your needs, but we need your input to ensure success.*

Sophos - We anticipate publishing this solicitation in August 2023 with an anticipated award date in November 2023. If you have any questions or concerns, please contact Yolanda Cohen, at [ycohen@mmo.sc.gov](mailto:ycohen@mmo.sc.gov). If you are a current or future user of Sophos, we would love to hear from you to ensure the new state term contract will effectively meet your needs.

## Market Research and Agency Input Requests for existing State Term Contracts

IT Equipment Leasing — We anticipate publishing this solicitation in August 2023 with an anticipated award date of December 2023. If you are a current user of Presidio and the IT Equipment Leasing contract, we would love to hear from you to ensure the new state term contract will effectively meet your needs. If there are adjustments or additions that would improve the user experience, please let us know as quickly as possible so we can consider those going forward. Contact Stephen Taylor, at [staylor@mmo.sc.gov](mailto:staylor@mmo.sc.gov).

Poly Video Conferencing Equipment expires 12/27/2023 — We anticipate publishing this solicitation in August/September 2023 with an anticipated award date of November 2023. If you are a current user of the Poly Video Conferencing Equipment contract, we would love to hear from you to ensure the new state term contract will effectively meet your needs. Please contact Yolanda Cohen with input no later than August 16<sup>th</sup> at [ycohen@mmo.sc.gov](mailto:ycohen@mmo.sc.gov).

In-Car/In-Bus Digital Recording Systems expires 12/11/2023 — If you are a current user of the In-Car/In-Bus Digital Recording Systems contract, we would love to hear from you to ensure the new state term contract will effectively meet your needs. If you should have any questions and/or suggestions, please contact Yolanda Cohen at [ycohen@mmo.sc.gov](mailto:ycohen@mmo.sc.gov).

## State Term Contracts that will NOT be renewed or resolicited

Nothing new to report

## Currently Published Solicitations

**NEW!** STC for Mattresses (5400025171) – DeAna Reed-Sharpe ([drsharpe@mmo.sc.gov](mailto:drsharpe@mmo.sc.gov)) cancelled this solicitation on July 7, 2023. Some information we received during the Q&A portion of the process conflicted with what our market research indicated, and it was determined that we could not award successful contracts based on how the solicitation was structured. DeAna is in the process of restructuring the solicitation into an RFP and is assembling an evaluation panel. We anticipate contracts being in place in place about mid-November.

**NEW!** STC for Detention Supplies (5400025264) – Portia Davis ([pdavis@mmo.sc.gov](mailto:pdavis@mmo.sc.gov)) published this solicitation on July 20, 2023. The pre-bid is scheduled for August 2, 2023, and the anticipated award date is September 28, 2023. This is a new STC and includes items like inmate clothing, blankets, sheets, personal items, shoes, and towels. There is a market basket of almost two hundred items as well as a percent discount off the remainder of the catalog. Items existing on current STCs are expressly prohibited and those are identified in the solicitation.

**NEW!** STC for Temporary Doctors (5400025610) – Portia Davis ([pdavis@mmo.sc.gov](mailto:pdavis@mmo.sc.gov)) published this on July 24, 2023. The pre-bid is scheduled for August 3, 2023, and the anticipated award date is September 29, 2023. This is a new STC and is a companion to the temporary medical personnel that allows us to contract with doctors through locum tenens providers.

**NEW!** STC for Traffic Control Devices (5400025616) – Michael Speakmon ([mspeakmon@mmo.sc.gov](mailto:mspeakmon@mmo.sc.gov)) published this solicitation on July 17, 2023. The pre-bid is scheduled for July 31, 2023, and the anticipated award date is September 5, 2023. This is a fixed price bid solicitation that combines multiple existing STCs and some SCDOT agency contracts into one, making several items available that were not available before.

Rock Salt (500025630) – DeAna Reed-Sharpe ([drsharpe@mmo.sc.gov](mailto:drsharpe@mmo.sc.gov)) published this on July 14, 2023, and the anticipated

award date is August 16, 2023. An administrative error required that we cancel the previous solicitation prior to award and necessitated a new solicitation.

Forescout (5400025072) – This solicitation was published on July 25, 2023, with bid opening on September 8<sup>th</sup>. We anticipate an award date on September 20, 2023. If you have any questions or concerns, please contact Alicia Pearson at [apearson@mmo.sc.gov](mailto:apearson@mmo.sc.gov).

One Card Identification Systems (5400025634) – We published this solicitation on July 24<sup>th</sup> which opens on September 12<sup>th</sup> with an anticipated award date of December 01, 2023. If you have any questions or concerns, please contact Stephen Taylor, at [staylor@mmo.sc.gov](mailto:staylor@mmo.sc.gov). This solicitation allows for expanded offerings beyond the previous contract. Please go out and review the scope of work and let us know ASAP what you think.

E-Recruitment & Onboarding System (5400023901) – This solicitation remains in the evaluation process. We anticipate an award date of this solicitation in August or September 2023. If you have any questions or concerns, please contact Kristen Hutto at [khutto@mmo.sc.gov](mailto:khutto@mmo.sc.gov).

Service Now (5400025182) – This solicitation was published on May 3, 2023. The pre-bid was conducted on May 10<sup>th</sup>, and bid opening occurred on June 16, 2023. There were no responsive and responsible offers received. No award statement was published, and the State's intent is to publish a new solicitation with revised specifications in August and anticipate an award in October 2023. If you have any questions or concerns, please contact Randy Barr at [rbarr@mmo.sc.gov](mailto:rbarr@mmo.sc.gov).

## Newly Awarded State Term Contracts (STCs)

Large Tractors & Mowers (5400025457) – Ellicia Howard ([ehoward@mmo.sc.gov](mailto:ehoward@mmo.sc.gov)) published the intent to award on July 24, 2023. Barring a protest, the contracts will be effective August 3, 2023.

Electronic Document Management System (EDMS) – Stephen Taylor ([staylor@mmo.sc.gov](mailto:staylor@mmo.sc.gov)) published Intent to Awards on July 20, 2023, and will become effective on August 1<sup>st</sup>, 2023. You will note that new suppliers and offerings have been awarded from those historically on contract. The following vendors have been awarded contracts:

Palmetto Microfilm Systems Inc.  
Team IA Inc.  
Keymark Inc.  
Companion Data Services LLC  
eDocs Technologies  
Softdocs SC LLC



Managed Services Provider (5400024620) – Stephen Taylor ([staylor@mmo.sc.gov](mailto:staylor@mmo.sc.gov)) published the Intent to Award on June 15, 2023, to Knowledge Services. The State has received a protest, and the Intent to Award is currently suspended until the CPO has posted the ruling regarding the protest.

IT Temporary Staff Augmentation MPS and Supplier Contracts – Stephen Taylor ([staylor@mmo.sc.gov](mailto:staylor@mmo.sc.gov)) published the Intent to Awards on July 6, 2023 which became final Statement of Awards on July 19, 2023. The effective date of these contracts will be August 26, 2023. 167 contractors have been awarded.

Current suppliers on the previous IT Temp contract will remain onboarded with TAPFIN, until the new Managed Service Provider is awarded.

New suppliers will follow the onboarding process with the Managed Service Provider who is awarded the contract under the Managed Service Provider (MSP) solicitation # 5400024620. The expected date that the new Managed Service Provider will begin services is November / December 2023.

Palo Alto Products & Services (5400023441) – An Intent to Award was posted on June 19, 2023. Contracts became effective July 1, 2023. Contract effective dates are July 1, 2023 – June 30, 2028. If you have any questions or concerns, please contact Alicia Pearson, at [apearson@mmo.sc.gov](mailto:apearson@mmo.sc.gov)

Idera Software, Maintenance & Services (5400025546) – This solicitation was awarded on July 27<sup>th</sup> and will become effective August 08, 2023 barring no protest. The contract term will be August 11, 2023, through August 10, 2028. If you have any questions, or concerns please contact Alicia Pearson at [apearson@mmo.sc.gov](mailto:apearson@mmo.sc.gov).

Security and Fire Protection Services – The lead state of Nevada has received proposals as of February 23, 2023. The anticipated contract start date is August 1, 2023. The State of Nevada, Purchasing Division has completed the evaluation process for the solicitation. It is Nevada's intent to award contracts to the following vendors.:

A3 Communications, Inc.  
ADT Commercial LLC  
Advance Security Integration, LLC (Security 101)  
Convergint Technologies  
Electronic Contracting Company  
Environmental Systems Corporation  
Harris Mountain West, LLC  
Integrated Security Technologies, Inc.  
IntraWorks  
Johnson Controls Fire Protection LP  
Justice Systems Corporation  
Mobile Communications America, Inc.  
Stone Security  
Systems Engineering, Inc.



South Carolina will develop Participating Addendums once contractors are awarded under NASPO. If you have any questions or concerns, please contact Stephen Taylor ([staylor@mmo.sc.gov](mailto:staylor@mmo.sc.gov)).

NASPO PCs, Servers, Storage, Peripherals – NASPO has extended contracts to 10/31/2023. To allow for continued usage, we have executed change orders to extend the dates while we prepare new Participating Addendums for contracts set to start 11/01/2023. If you should have any questions and/or suggestions, please contact Yolanda Cohen at [ycohen@mmo.sc.gov](mailto:ycohen@mmo.sc.gov).

## Cooperative Contracts Updates

Laboratory Supplies & Equipment – The current expiration date is September 30, 2023, and the lead State of Idaho is considering an extension to permit them additional time to evaluate offers received. If NASPO extends the contracts, we will request to extend ours.

Professional Grade Tools and Equipment – NASPO extended the current contracts until September 30, 2023, and we extended our contracts to the same date.



Thank you to everyone who submitted name ideas for our forthcoming **eProcurement System!** We've narrowed down the list and want to get your feedback before we make a final determination on the winner. We appreciate your participation and look forward to receiving your votes!

<https://www.surveymonkey.com/r/MSLB5GB>

**Deadline for voting is Monday, August 7<sup>th</sup> at 11am**

## Cellular, Telecommunications, or other Shared Services questions? Department of Admin. has just the guy...

(Editor's Note: Nathan once worked for SFAA DPS. As such, his name has appeared in this publication numerous times. Now, however, he works for the Dept. of Admin. What better time to trot out a picture of him dressed as Sherlock Holmes?)



G'day. My name is Nathan Dawson, and I am the new Procurement & Contracts Manager with the Office of Technology and Information Services. If you need help buying anything from DTO's [Shared Services Catalog](#), I'm your huckleberry. This seat has been empty for a while so I just wanted to introduce myself and let y'all know I'm here if you need me. Some of you have already found me and have been sending me emails about our cellular contracts. I'm happy to confirm that all those contracts have been extended. The relevant dates are as follows:

Vendor	Contract No.	End Date
AT&T	5000012918	6/30/25
Horry Telephone Cooperative	5000011449	6/30/25
T-Mobile	4400021012	6/30/25
Verizon Wireless	5000011452	6/30/24

This information, along with the contact names for each Vendor, is available on page 46 of our IT Shared Services Catalog:

<https://admin.sc.gov/sites/default/files/flipbook/ITSharedServicesCatalog/46/>

I look forward to working with you and helping you get the IT products your entity needs to achieve its objectives and to support the citizens of South Carolina.

— Nathan Dawson, [nathan.dawson@admin.sc.gov](mailto:nathan.dawson@admin.sc.gov)

