



NEW Premier Biotech Contact

Chris Stephens is joining Premier Biotech as the Director of Program Services and will be a key partner with South Carolina. Chris has close to twenty years' experience working with government agencies and providing services and solutions to better serve the goals and tasks of each department. He looks forward to getting started and working closer with this important contract. Chris' contact information can be found on the [D&A Testing contract sheet](#) and he will be your primary point of contact for issue escalation.

Premier Biotech Invoicing Issues

We recently affected a name change on the Premier Biotech contract for drug and alcohol testing. As a result of that name change, Premier needs to provide a document from the IRS to the comptroller general's office to finalize the change. Unfortunately, it could take up to 180 days for the IRS to provide that document to Premier and that is causing an issue with invoices. The current invoices have the new name of "Premier Biotech, LLC" which doesn't match the name on the contract of "Premier Biotech, Inc." so the CGs office is not processing those invoices.

To temporarily resolve the issue, Premier is going to send you new invoices that have "Premier Biotech, Inc." on them so we can make payments. They will reach out to the users individually but please forward this information to the users of the D&A contract that may not see this newsletter. Once the name change has been finalized we'll advise everyone of that and any changes that can be expected.



The Now *Monthly*(!) Statewide Term Contract Town Hall

By Michael Speakmon, CPPO

The first Town Hall we conducted on March 13, 2023 was a great success. Ninety-nine people registered for the event and 55 actually showed up. The first Town Hall was such a hit that we have decided to make them a monthly event. Based on the conversations we had during the initial Town Hall, in future events we will be:

Providing Updates to STCs that didn't make DisPatches. –

Sometimes we don't get an update in time to meet the publishing deadline.

Highlighting a contract to discuss issues we may have been/ are having and how to resolve them. We not only get questions from you, the users, we also get them from the Contractors, so we want to make sure everyone is on the same page.

Having both Goods & Services & IT Representation. Mikey no likey IT questions. No, no, no.

Answering your questions and providing guidance as necessary. We don't know what we don't know so you tell us what you need, and we'll do our best to provide the solution.



YOU can also help set the agenda for the meeting by emailing any specific questions you may have a few days before the meeting. This isn't required, but it can give us a heads up on what you may want to discuss in case we need to do any research to find the answer. Of course, we'll still field any questions during the event. Email your questions ahead of time to one of the following people:

G&S Questions – mspeakmon@mmo.sc.gov

IT Questions – rbarr@mmo.sc.gov

The next Town Hall will be Tuesday, April 11, 2023, at 10:00 AM. At this Town Hall DeAna Reed-Sharpe will be discussing some questions we have been getting about the STC for Furniture and providing responses to those questions.

[Click on this link](https://teams.microsoft.com/registration/FND46diAJowisPWwIX83Q.u4eaTLLpgEOB8qWCwKt6mg.TzLwfhNsQo6KrXdDNRqRWQ.YkQCLwzvnUGFe_PLDIRAFQ.K4no2howlUqgMOnPyaEZq.w.P8pUI-HKvk6rDuX_1DK4XQ?mode=read&tenantId=e9f8d014-80d8-4f27-b0d6-c3d6c085fcdd&webinarRing=gcc) to register for the MS Teams meeting. Once you have registered, you will be sent an email offering to put the event on your calendar. When you do that, the link to the meeting will be in the calendar invite. If for some reason you don't get the link after registering, email Michael Speakmon and he'll send it to you. Also, try pasting this into your web browser's address field: https://teams.microsoft.com/registration/FND46diAJowisPWwIX83Q.u4eaTLLpgEOB8qWCwKt6mg.TzLwfhNsQo6KrXdDNRqRWQ.YkQCLwzvnUGFe_PLDIRAFQ.K4no2howlUqgMOnPyaEZq.w.P8pUI-HKvk6rDuX_1DK4XQ?mode=read&tenantId=e9f8d014-80d8-4f27-b0d6-c3d6c085fcdd&webinarRing=gcc

We look forward to seeing you on April 11, 2023!





IT Contracts Moved to Goods & Services

We have moved some contracts that were previously managed by the IT team to the G&S team. Those contracts are:

- New Toner Cartridges**
- Remanufactured Toner Cartridges**
- Records Conversion, Storage & Destruction**
- Shredders**
- Mobile Device Protection Plan**
- Hardware Maintenance Manager**
- UVC Lighting Disinfectant Machines**
- Electronic Equipment Recycling**
- Recovery Audit Services**

There *should* be a reminder on the IT contract sheet portion of our site (procurement.sc.gov) to send you to the G&S portion. But if you can't find something on the IT page, look for it on the G&S page.

We ask that you have some patience with our G&S buyers as they are new to these contracts, and they may need some time to become familiar with them so they can better answer your questions.

NASPO Lab Equipment and Supplies Contracts Extended Past March 31, 2023 (March Update)

NASPO has extended the contracts for laboratory supplies and equipment which is a very popular contract for South Carolina entities at all levels of government. Portia Davis (pdavis@mmo.sc.gov) has awarded new contracts to VWR and Fisher Scientific and those became effective on or before March 27, 2023. If you have any POs under the OLD contracts for either of those vendors, you'll need to close those out and issue POs under the new contracts.

Details on the new contracts can be found here: <https://procurement.sc.gov/contracts/search?v=12402-9919-0-0>

The contract for Nikon under this NASPO agreement will NOT be extended. Nikon was only authorized to sell microscopes and accessories under the agreement, and we already have our own contract for those products. The contract number is 4400027903, and the contract sheet can be found here: <https://procurement.sc.gov/contracts/search?v=15805-9919-0-0>

Updates on STC for Vehicles

Michael Speakmon awarded four new contracts for vehicles to Benson Nissan, Benson Ford, Love Chevrolet, and Wade Ford (Smyrna, GA.) Their information is available on the vehicles contract sheet.

Market Research and Agency Input Requests for NEW State Term Contracts (STC)

The Office of State Procurement (OSP) is seeking input on the following recommendations for new State Term Contracts (STC). If you have any information you can share, please contact the appropriate procurement manager. Our goal is to put contracts in place that will meet your needs, but we need your input to ensure success.

ServiceNow - We anticipate publishing this solicitation in April 2023 with an anticipated award date of July 2023. If you have any questions or concerns, please contact Randy Barr, Sr. , at rbarr@mmo.sc.gov If you are a current user of Service Now, we would love to hear from you ASAP to ensure the new state term contract will effectively meet your needs.

Sophos - We anticipate publishing this solicitation in – May 2023 with an anticipated award date of May 2023. If you have any questions or concerns, please contact Alicia Pearson., at apearson@mmo.sc.gov If you are a current user of Sophos, we would love to hear from you to ensure the new state term contract will effectively meet your needs.

Market Research and Agency Input Requests for existing State Term Contracts

IT Equipment Leasing - We anticipate publishing this solicitation by June with an anticipated award date of December 2023. If you have any questions or concerns, please contact Stephen Taylor, at staylor@mmo.sc.gov. If you are a current user of Presidio and the IT Equipment Leasing contract, we would love to hear from you to ensure the new state term contract will effectively meet your needs.

IT Temporary Staff Augmentation Supplier Contracts – We anticipate publishing this solicitation in the next week or so with an anticipated award date of early to mid-June 2023. Due to expected high volume of received bids, the award date could be extended to a further date. If you have any questions or concerns, please contact Stephen Taylor (staylor@mmo.sc.gov).

Cyber Liability Insurance (Expires 12/16/2023) – Michael Speakmon (mspeakmon@mmo.sc.gov) is conducting research into the next iteration of this contract and is looking for any input that you may have.

Shredders (Expires 2/4/2024) – Portia Davis (pdavis@mmo.sc.gov) is beginning her research into this contract and is looking for any input you may have based on your experience with the contract.

Semi-Automatic Weapons & Ammunition (Expires 4/19/2024) – Portia Davis (pdavis@mmo.sc.gov) is beginning her market research on this contract. Typically, items under this contract must be approved by DPS so if you have a question about adding a particular brand or product, let Portia know and we'll look into it.

Office Supplies/Truckload Paper (Expires 4/28/2024) – DeAna Reed-Sharpe (drsharpe@mmo.sc.gov) is beginning her market research into this contract. Please contact her if you have any input that you feel may be helpful.

Industrial Gases – Bulk (Expires 4/30/2024) – Ellicia Howard (ehoward@mmo.sc.gov) is beginning her research into this contract. COVID-19 had a definite impact on this industry, especially on the availability of certain gases. It's important that Ellicia speak directly with the users of these contracts so we can ensure that we are meeting their needs. Please pass her contact information along and ask them to reach out to her.

State Term Contracts which will NOT be renewed or resolicited

Hyper Converged Integrated Systems (Expires 7/6/2023) - This contract will not be resolicited as the technology will now be

available on the upcoming NASPO Computer and Equipment Contracts due for award in July 2023. If you have any questions or concerns please contact Alicia Pearson at apearson@mmo.sc.gov

Currently Published Solicitations:

Law Enforcement Psychological Evaluations (5400024551) – Michael Speakmon (mspeakmon@mmo.sc.gov) issued Amendment #1 on March 15th and the bid opening date remains March 31, 2023.

Executive Search Services – Higher Education (5400024859) – Michael Speakmon (mspeakmon@mmo.sc.gov) issued Amendment #1 on March 16, 2023, and the bid opening date remains April 3, 2023.

Managed Services Provider (5400024620) – Stephen Taylor (staylor@mmo.sc.gov) published this on January 20, 2023. The pre-proposal conference was held on February 10th, with a bid opening scheduled for April 3, 2023 and an anticipated award date of June/July 2023.

Electronic Document Management System (EDMS) (5400024538) – Stephen Taylor (staylor@mmo.sc.gov) published this on February 23, 2023. The pre-proposal conference was held on March 9th, with a bid opening scheduled for April 10, 2023 and an anticipated award date of July 5, 2023.

Proofpoint (5400024741) – This solicitation was published on February 27th and the pre-bid was conducted on March 14th, with bid opening scheduled for April 5th with anticipated award of late April 2023. Contact Randy Barr with any feedback you might have rbarr@mmo.sc.gov.

Idera (5400024681) - This solicitation was issued on February 08, 2023 with bid opening on March 27, 2023 with an anticipated award date of April 6, 2023. If you have any questions, or concerns please contact Alicia Pearson at apearson@mmo.sc.gov

E-Recruitment & Onboarding System (5400023901) - This solicitation was issued on January 31, 2023. The pre bid was held January 24th and bid opening is scheduled for April 05, 2023 with an award date of July 5, 2023. If you have any questions or concerns, please contact Kristen Hutto at khutto@mmo.sc.gov.

Cradlepoint Products, Services & Accessories (5400024556) – This solicitation was issued on January 9, 2023, with bid opening March 13, 2023. The offers are currently under evaluation, and we look to make award (s) by late April 2023. If you have any questions or concerns, please contact Randy Barr, Sr. at rbarr@mmo.sc.gov.

Newly Awarded State Term Contracts (STC)

Job Order Contracting (JOC) Administrator (5400024253) – Portia Davis (pdavis@mmo.sc.gov) posted the Intent to Award on February 27, 2023. No protest was received so the contract to The Gordian Group became effective on March 9, 2023. This contract is the result of a legislative proviso for a two-year JOC test program and its use is limited to the six entities participating in the program.

Grounds Maintenance Equipment – Phase II (5400024472) – Portia Davis (pdavis@mmo.sc.gov) posted the Intent to Award for these contracts on March 24, 2023. Barring a protest, the awards will be effective on April 5, 2023.

Grounds Maintenance Equipment – Phase I (5400024616) – Ellicia Howard (ehoward@mmo.sc.gov) posted the Intent to Award for these contracts on March 24, 2023. Barring a protest, the awards will be effective on April 5, 2023.

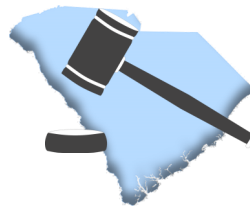
Science Education Supplies (5400024380) – Portia Davis (pdavis@mmo.sc.gov) posted the Intent to Award on March 17th. **New Toner Cartridges (5400023835)** – New contracts are now in place for Dell, Lexmark, Xerox, and Brother toner cartridges. Unfortunately, the HP lot that was previously awarded and protested is no longer in place as the offer has been withdrawn by the awardee. The State is in the process of resoliciting for the HP lot in the upcoming weeks. The current contract for HP will be extended to bridge the gap until a new contract is in place. Please contact DeAna Reed at dsharp@mmo.sc.gov if you have any questions.

Cooperative Contracts Updates

Laboratory Supplies & Equipment - The RFP was published by the State of Idaho on January 31, 2023 and proposals are currently due on April 21, 2023.

Truck Bodies, Seasonal Maintenance Equipment & Upfitting Services - Responses to this Michigan RFP are due April 27, 2023. This is a very attractive contract to South Carolina because it will give us access to a lot of equipment that we do not have access to currently. We are watching this one closely and if the awards are what we think they will be it is our intent to participate.

Security and Fire - The lead state of Nevada has received proposals as of February 23, 2023. The anticipated contract start date is August 1, 2023. South Carolina will develop Participating Addendums once contractors are awarded under NASPO. If you have any questions or concerns, please contact Stephen Taylor (staylor@mmo.sc.gov).



Procurement Code Books will be available at the Procurement Directors' Conference in April. These are the 2019 edition (light blue) Procurement Code and regulation books with corresponding inserts. Look for a member of the Division of Procurement Services team to get yours free.

The newer Code Books, which don't require the updating inserts, remain an option too:

<https://procurement.sc.gov/training/pcode>

