Monthly Journal of the Division of Procurement Services May 2019

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New Legislation Affecting SC's Procurement Community



On May 13, 2019, the Governor signed Senate Bill 530, which modifies the *South Carolina Consolidated Procurement Code* (Code). The **changes made by S. 530 apply to all solicitations issued by State agencies after May 13, 2019**. For more information concerning these modifications, the development of associated regulations, and modifications to the protest of award clauses, click on <u>this link</u>.



State Term Contracting Team News as of May 28:

Smallwares. This solicitation has been put on hold indefinitely. What looked to be a relatively simple solicitation has become increasingly more complicated based on the diverse needs of end using agencies and offerings throughout the vendor community. Further market research is required in order to ensure successful contracts result. Anyone anticipating the award of this contract by July 1st, will need to process their own procurement(s) for these products in order to meet their immediate deadlines.

Please send all inquiries to Kelly Cobian kcobian@mmo.sc.gov.

Duo - We have decided based on our market research to publish a solicitation in the month of May 2019 with an award date in the month of July 2019. Please contact Randy Barr, Sr., rbarr@mmo.sc.gov or 803-896-5232 if you any questions or concerns.

Ruckus Wireless - The OSP will be publishing a solicitation for Ruckus Wireless in the month of June with plans to be awarded in August 2019. Any questions or concerns please contact Randy Barr, Sr., at rbarr@mmo.sc.gov

Proofpoint Software - The OSP will be publishing a solicitation for a new STC for Proofpoint software which is an email protection system that provides encryption and threat detection in June or July. Please express your interest in this product and provide any information, questions or concerns to Carol Norfleet at cnorfleet@mmo.sc.gov or 803-737-3224.

Market Research and Agency Input Requests for NEW State Term Contracts (STC):

The Office of State Procurement (OSP) is seeking input on the following recommendations for new State Term Contracts (STC). If you have any information you can share, please contact the appropriate procurement manager. Our goal is to put contracts in place that will meet your needs, but we need your input to ensure success.

Interagency Mail Services (IMS) (Courier Services) – The State has completed evaluating the RFI responses. The resulting business analysis completed based on those responses has been forwarded for consideration by the OSP. If you have any questions, reach out to Michael Speakmon mspeakmon@mmo.sc.gov. We will provide further information as it develops.

SolarWinds Monitoring Software - The OSP is currently conducting market research to determine if there is a need to establish a State Term Contract for SolarWinds Monitoring Software. Please share all your information or concerns by **June 5th** to Randy Barr, Sr., at rbarr@mmo.sc.gov or (803) 896-5232.

Carbon Black Consolidated Security - The OSP is currently conducting market research to determine if there is a need to establish a State Term Contract for Carbon Black Security. Please share all your information or concerns by **June 5th** to Randy Barr, Sr., at rbarr@mmo.sc.gov.

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Statewide Contract News continued

Varonis Data Security - The OSP is currently conducting market research to determine if there is a need to establish a State Term Contract for Varonis Data Security. Please share all your information or concerns by **June 21**st, 2019 to Will Butler at wbutler@mmo.sc.gov.

IT Research Subscription Services - The OSP is currently conducting market research to determine if there is a need to establish a State Term Contract for IT Research Subscription Services. What services do you use now? (e.g. Gartner, Forester). What is your average annual spend rate? Please share all your information or concerns by **June 21**st, 2019 to Kristen Hutto at khutto@mmo.sc.gov.

Adobe Creative Cloud - The OSP is currently conducting market research to determine if there is a need to establish a State Term Contract for Adobe Creative Cloud. Are you a current user? What would be your annual commitment volume if it was on a State Term Contract? Please share all your information or concerns by **June 21**st, 2019 to Kristen Hutto at khutto@mmo.sc.gov.

Market Research and Agency Input Requests for existing State Term Contracts:

Written Document Translation and Telephonic Interpretation Services - Current Contract expires 10/31/2019. Market research is being conducted to ensure that the existing contracts are meeting agency needs and to identify possible improvements. Please share all information or concerns you may have by June 3rd, so that an informed decision can be made on how to structure the future contracts. If you have input or questions please contact the Procurement Manager, Kelly Cobian, at kcobian@mmo.sc.gov or 803-737-5473 with any questions or concerns. Thank you for your help!

State Term Contracts that will NOT be renewed or resolicited:

Nothing new to report at this time.

Currently Published Solicitations:

All –Terrain Vehicles (5400017820) – Michael Speakmon mspeakmon@mmo.sc.gov released the solicitation for state term contracts for All-Terrain Vehicles on May 15, 2019, with an anticipated award date of July 3, 2019. Details can be found on our website. All dates are subject to change.

Pass Thru Ovens (5400017852). Kelly Cobian kcobian@mmo.sc.gov published the solicitation for pass thru ovens on May 16, 2019, with an anticipated award date of June 26, 2019. Details concerning the solicitation can be found at our website. All dates are subject to change.

Body Cameras/In Car Video (5400014480) - The RFP for Body Camera/In Car Video, SaaS; Video Storage was published on March 18th, 2019 with an anticipated award date in early June. Any questions or concerns please contact Randy Barr, Sr., at rbarr@mmo.sc.gov.

Mobile Device Protection Plan (5400017601) – The solicitation was published on April 15th, 2019 with an anticipated award date in early June. Any questions or concerns please contact Randy Barr, Sr., at rbarr@mmo.sc.gov.

Fortinet Products & Services (5400017961) – The solicitation was published May 14th, 2019 with an anticipated award date of June 5th, 2019. If you have any questions or concerns, please contact Kristen Hutto at khutto@mmoc.sc.gov.

Tenable Products & Services (5400017963) - The solicitation was published May 17th, 2019 with an anticipated award date of June 12th, 2019. If you have any questions or concerns, please contact Kristen Hutto at khutto@mmoc.sc.gov.

Police Belts & Holsters (5400017512) – Kelly Cobian kcobian@mmo.sc.gov has published the new solicitation for police belts, holsters and accessories. The bid opening was scheduled for May 21, 2019, and the estimated award date is May 30, 2019. All dates are subject to change.

Traffic Signal Heads (5400017675) – Kelly Cobian kcobian@mmo.sc.gov published the new solicitation for traffic signal heads on April 17, 2019, with an anticipated bid opening date of June 5, 2019, and an anticipated award posting date of June 21, 2019. All dates are subject to change.

Cloud Services (5400016870) – OSP recently published a RFP shared services solicitation, for use by the Division of Technology on behalf of proviso Cabinet agencies. It is in the evaluation phase pending award. If you have any input regarding the future statewide contract for cloud computing laaS or PaaS, please contact Kristen Hutto at khutto@mmo.sc.gov or 803-737-7685. You can review the existing solicitation from the following link: http://webprod.cio.sc.gov/ SCSolicitationWeb/contractSearch.do? solicitnumber=5400016870.

We are also looking at establishing an Advisory Group for a future state term contract for laaS and PaaS. Please let us know if your agency would like to participate.

Office Supplies/Truckload Copy Paper (5400017374) – DeAna Reed-Sharpe drsharpe@mmo.sc.gov issued the solicitation on April 24, 2019, with an anticipated award date of



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Statewide Contract News continued

July 11, 2019. If you have any questions or concerns, please reach out to DeAna. All dates are subject to change.

Newly Awarded State Term Contracts (STC):

Flags (United States and South Carolina) – The awards for the contracts for US and SC flags are effective and can be accessed using the updated contract sheets found at: https:// procurement.sc.gov/files/contracts/flags%20may%2029% 202019.pdf.

Condoms – Contracts for condoms and contraceptives have been established with two of the three MMCAP vendors, and we are working with the third. The contract sheet, including ordering instructions for each contract, for what is immediately available should be on our website by the time this issue of Dispatches is published. We'll update the contract once the last contract is finalized. For questions or comments, reach out to Michael Speakmon at mspeakmon@mmo.sc.gov New contract sheets can be accessed using the following link: https://procurement.sc.gov/files/ contracts/contraceptives%20april%202019a.pdf.

Industrial Gases: New statewide contracts for Industrial, Lab and Medical Gases have been awarded and will begin on May 1, 2019. The contract number for cylinder exchanges is 4400021178 and the contract number for bulk or micro-bulk delivery is 4400021177. Both contracts have been awarded to AIR-GAS USA LLC. End users should contact Gary Burnette with Airgas at 704-644-3288 or gary.burnette@airgas.com for account setup and contract transition information. The current statewide contract with Praxair expires on 4/30/2019. Please also visit the Goods and Services Statewide Contracts page for updated contract sheet information at https://procurement.sc.gov/agency/ contracts/goods-and-services.

Rob Malpass will continue to manage this contracts for the time being. Please direct any questions or concerns to him at remalpass@mmo.sc.gov.

Travel Management Services – The Travel Management Services contract is complete and the details are posted online on our website.

The Contractor, Corporate Travel Management North America, Inc. (CTM), is working with NASPO to amend the Master Agreement to add coach transportation to the contract. Once this is complete, and incorporated into our participating addendum, this should meet the needs of those users who are looking for athletic or larger transportation needs. We have finalized the processes necessary to permit users to use purchase orders to process travel purchases over the P-Card limit. This, along with some other relevant information, has been updated on the contract sheet on our website.

Feel free to reach out to Contractor if you have specific questions about using the contract. His contact information can be found on the contract sheet at this link: https://procurement.sc.gov/files/contracts/Travel%20Mgt%20Services%20april%2029% 202019.pdf.

School Buses – Michael Speakmon mspeakmon@mmo.sc.gov awarded new contracts for the statewide contract for school buses. Existing contracts do not expire until June 20, 2019 and can be accessed at https://procurement.sc.gov/files/contracts/typec% 20school%20buses%20march%2023%202017.pdf. New contracts will be effective immediately following, but contract sheets will not be updated until existing contracts expire. Information on the new awards can be accessed using the following link: http:// webprod.cio.sc.gov/SCSolicitationWeb/contractSearch.do? solicitnumber=5400017128.

IBM Security Software (4400021320) – The award for the contract for IBM Security has posted. New contract dates are 4/24/2019 – 4/23/2024 and information can be accessed at https://procurement.sc.gov/files/contracts/IBM%20Security% 20Software%20%2805-02-19%29.pdf. If you have any questions or concerns, please contact Kristen Hutto at khutto@mmoc.sc.gov.

Learning Content Management (5400015109) - Award date will be published on May 22nd, 2019, with an anticipated effective date of June 3rd, 2019. If you have any questions or concerns, please contact Kristen Hutto at khutto@mmoc.sc.gov.

SHI International Corporation (Dell Quest) 4400008297 – Contract was extended to May 29th, 2020, or until a new contract is awarded, whichever, occurs earlier. If you have any questions or concerns, please contact Carol Norfleet at cnorfleet@mmo.sc.gov.

CA Technologies PAM Products & Services (5400017850) -Currently under brand name specification protest, pending settlement, administrative review, or cancellation. Please let Kristen Hutto know if you are a current user of this product no later than **June 3**rd, **2019** so that we can decide as to whether to rebid or not due to the low volume of usage. If you have any questions or concerns, please contact Kristen Hutto at khutto@mmoc.sc.gov.



Now Hiring CLICK HERE





2019 WEDNESDAY, 9am-12pm MUNICIPAL

Lexington, SC 29072

An Excellent opportunity for small, minority and veteran owned businesses. This event is also a great networking opportunity for any size business looking to provide goods and services to governmental agencies.

Each show will have many different agencies represented, with staff ready to help you to do business with their Agency. Use this event to increase your networking opportunities and meet with State-Wide Municipalities, Counties, School Districts and State Procurement Agency Officials.

WEDNESDAY, JUNE 12, 2019 9am-12pm FELIX C. DAVIS COMMUNITY CENTER 4800 Park Circle North Charleston, SC 29405

\$65.00 per person or \$100.00 per person for BOTH events. at the door on the day of each show \$75.00

Registration information online at: www.scagpo.org For Information: 803-896-0670 or email Jo Marie Brown at: reversetrade@scagpo.org

AGENCIES REPRESENTED AT PAST SHOWS INCLUDE: North Charleston, Lexington, Richland, Spartanburg, Dorchester, Berkeley, Charleston, Florence, Greenville Counties and School Districts, Office of State Procurement, Greenville, Spartanburg, Aiken, York, Orangeburg, Trident and Midlands Technical Colleges, Clemson, University of South Carolina, The Citadel, Winthrop and State Agencies including SLED, DNR, PPP, DDSN,DJJ, SCDC, and many more.