



**Statewide
STC Term
Contract
News**



REMINDER: Dental contracts expire at the end of the year. We're working with MMCAP to get new ones in place before that time. The Henry Schein contract is extended until June 30, 2025 while MMCAP finishes negotiations. Make a note that it looks like Darby Dental will NOT be one of the MMCAP awarded vendors, so be sure to get all your orders in with them before the end of the year.

December Update: We met with MMCAP on November 27, 2024, to discuss the dental contracts and we fully expect to have the new contracts in place and effective on January 1, 2025.

The next Town Hall will be Wednesday, January 8, 2025 at 11:00 AM.

We would love to see the monthly Town Hall meetings become more interactive. We not only want you to hear from us, but we also want to hear from you. **YOU** can also help set the agenda for the meeting by emailing any specific questions you may have a few days before the meeting. We didn't receive any questions via email last month, but we wanted to remind you that it is always an option. Email your questions ahead of time to one of the following people:

G&S Questions – mspeakmon@mmo.sc.gov / IT Questions – rbarr@mmo.sc.gov

[Click on this link](#) to join the meeting.

YOU can help set the agenda for the meeting by emailing any specific questions you may have a few days before the meeting. If there is a STC you would like more info and details on, we are also happy to highlight that contract. Tell us what you are looking for and we will do our best to deliver.

Email your questions or STCs of interest ahead of time to one of the following people:

G&S Questions – mspeakmon@mmo.sc.gov

IT Questions – rbarr@mmo.sc.gov

[Click on this link](#) to join the meeting. You can also find a link to the Town Hall located on the DisPatches Newsletter page on our website at this location. <https://procurement.sc.gov/dispatches>

We look forward to seeing you on January 8.



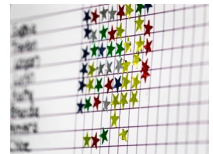
Market Research and Agency Input Requests for NEW State Term Contracts (STCs)

The Office of State Procurement (OSP) seeks input on the following recommendations for new State Term Contracts (STCs). If you have any information you can share, please contact the appropriate procurement manager. Our goal is to put contracts in place which meet your needs, but we need your input to ensure success.

Rubrik Products and Services – We're currently working to establish a NEW STC for Rubrik. If you're a current or potential user of Rubrik Products and Services, we'd love to hear from you to ensure the new state term contract will effectively meet your needs. While exploring new STCs, it helps to know the products/services you use, how much you use, any scope of work you have, and pricing you're currently paying. Please contact Yolanda Cohen at ycohen@mmo.sc.gov with any insights you can share.

KnowBe4 Security Awareness Training – We're potentially soliciting this platform as a new State Term Contract. Please let us know if you're a current or a potential user of this service. Any information you feel would assist us in making this determination would be helpful. If you use it, how do you solicit? What is your pricing? Do you use something similar? Please provide your information to Randy Barr at rbarr@mmo.sc.gov.

Student Information Systems – We're assessing the feasibility of a NEW STC for student information systems (SIS). If you're a current or potential user of a system such as Power School for your SIS, we'd love to hear from you. Please contact Lillanea Bouknight at lbouknight@mmo.sc.gov with any insights you can share.



Market Research and Agency Input Requests for existing State Term Contracts

Geographic Information System (GIS) Software (Expires 01/14/2025) – We anticipate publishing this sole source in December 2024. If there are changes that could be made to the existing contract so the new contract would better meet your needs, please provide feedback to Lillanea Bouknight, at lbouknight@mmo.sc.gov.

SAP Public Services (Expires 07/27/2025) – We anticipate publishing this sole source late March or April of 2025. If there are changes that could be made to the existing contract so the new contract would better meet your needs, please provide feedback to Lillanea Bouknight at lbouknight@mmo.sc.gov.



Biometric Time Keeping (Expires 07/06/2025) – We anticipate publishing this solicitation in December 2024/ January 2025 with an anticipated award date of May 2025. If there are changes that could be made to the existing contract so the new contract would better meet your needs, please provide feedback to Randy Barr at rbarr@mmo.sc.gov. We anticipate a shift in strategy to better maximize savings, efficiencies, and standardization. Stay tuned for additional information.

Household Appliances – Portia Davis (pdavis@mmo.sc.gov) is beginning to look at resoliciting these contracts. Please contact her if you have any information that you feel would be helpful for her to consider while preparing the solicitation, especially if it is concerning the types of products covered under the contract. Also, if there are additional items you want to see included, just let us know.

Athletic Uniforms, Equipment & Accessories – DeAna Reed-Sharpe (drsharpe@mmo.sc.gov) is beginning her research into resoliciting supplies & equipment. This is the first time we're resoliciting for this one, so customer input is going to be vital. Please reach out to DeAna directly to share your wisdom or, better still, hop on to our MS Teams meeting. It's set for **January 14, 2025 at 10:00 AM**. A link to the meeting is [here](#). Please attend and help us to make the contract more effective.

Marketing Services – Ginger Hardee (gghardee@mmo.sc.gov) inherited this one from another procurement officer and would REALLY like some input. This is also the first time we resolicited for this and we're jonesin' for some juicy feedback on how the contract is working. Should we add or delete some line items? Do tell.

We have scheduled an MS Teams meeting to discuss these issues with you, the users. It's set for **January 15, 2025 at 10:00 AM**. A link the meeting is [here](#). Please attend and help us make the contract more effective.

Water-Activated Pothole Patching – This contract is primarily for SCDOT and DeAna Reed-Sharpe (drsharpe@mmo.sc.gov) will be reaching out to them for their input on this resolicitation. However, that doesn't mean others can't provide input, so please feel free to chime in. Reach out to DeAna if you have something you think would be beneficial.

State Term Contracts that will NOT be renewed or resolicited

Carbon Black (Expired 12/5/2024) – It won't have its own contract, but it is not going away! This STC rode off into the sunset December 5. This decision was made because Carbon Black is now owned by VMWare and its products will be offered under the VMWare Products and Services contract. Should you have any questions or concerns, please contact Clifton Sanders at cdsanders@mmo.sc.gov.

Currently Published Solicitations

Oracle Software and Support (5400027565) – This solicitation was published on October 17 with an anticipated award date of December 16. If you have any questions or concerns, please contact Stephen Taylor at staylor@mmo.sc.gov. If you're a current user of the Oracle Software contract, we'd love to hear from you to ensure the new state term contract will effectively meet your needs. Please take a look at the solicitation ASAP and let us know if something is missing.

Disaster Recovery Planning Software (5400027138) – This solicitation was published on August 2 with an anticipated award date of late December 2024 / early January 2025. The State is in the evaluation process. If you have any questions or concerns, please contact Stephen Taylor at staylor@mmo.sc.gov.

Vendor Manager (5400025468) – This solicitation was published on September 18 and opened on November 18. The solicitation is currently under evaluation with an anticipated award date in mid or late January 2025. If you have any questions or concerns, please contact Randy Barr at rbarr@mmo.sc.gov.

IT Service Management (5400027376) (Current contract Expires 1/18/25) – Formerly known as Service Now. Clifton Sanders published this solicitation October 4 and held the pre-bid meeting October 18th. An Amendment was published on November 20th with an opening date of December 20, 2024. If you have any questions or concerns, please contact Clifton at cdsanders@mmo.sc.gov.

Newly Awarded State Term Contracts (STCs)

Microsoft Software and Products (5400026992) – The Intent to Award for this solicitation was posted October 1 and became the Statement of Award on October 11. The incumbent, SHI International Corp., will remain the vendor on the contract when it goes live December 27. If you have any questions or concerns, please contact Stephen Taylor at staylor@mmo.sc.gov.

Constituent Management Services (5400026967) – The Intent to Award for this solicitation was posted October 31 and became the Statement of Award November 13. Contract dates are November 19, 2024 – November 18, 2029. This contract has been improved with added lots for different platforms (licenses) and managed service providers for the applicable licenses:

Lot 1 - Salesforce Managed Services

Lot 2 - Intranet Quorum (IQ) Managed Services



Lot 3 - Salesforce Licensing

Lot 4 - Intranet Quorum Licensing

Lot 5 - Microsoft Dynamics 365 Licensing

A solicitation for managed service providers for Microsoft Dynamics is forthcoming. If you have any questions or concerns, please contact Randy Barr at rbarr@mmo.sc.gov.

Telematics (5400026434) – Michael Speakmon (mspeakmon@mmo.sc.gov) received a protest in July. The award was suspended until a decision was issued by the CPO. The CPO issued his decision October 9. That decision was subsequently appealed to the Procurement Review Panel who has agreed to hear the appeal. There is a Notice of Motion Hearing on December 17. The contract remains suspended until the appeals process has run its course.

Herbicides (5400026890) – Ginger Hardee (gghardee@mmo.sc.gov) published the Intent to Award November 22, 2024 and, barring a protest, the contracts will be effective December 6.

Bottled Water (5400027271) – Ginger Hardee (gghardee@mmo.sc.gov) published the Intent to Award October 28. There were no protests, so the awards became effective November 7.

Remanufactured Toner Cartridges (5400027356) – Ginger Hardee (gghardee@mmo.sc.gov) published the Intent to Award November 20 and promptly received the first Intent to Protest in about 30 minutes. A couple of others followed in the ensuing days. The vendors have until December 5 to finalize their protests. We'll be suspending the award on the appropriate date to allow the process to run its course.

Accident and Crime Scene Re-Construction (4400036184) – Portia Davis negotiated a Participating Addendum and awarded a new contract to Leica Geosystems, Inc. for accident and crime scene re-construction. This is a new offering on contract so be sure to check it out if you're one of our friends in law enforcement. Reach out to Portia with any questions pdavis@mmo.sc.gov.

Automatic External Defibrillators (AEDs) & Accessories – Portia Davis negotiated a Participating Addendum and awarded a new contract with Philips Healthcare. We now have four suppliers on contract: Avive Solutions, Inc., Stryker Sales Corporation, Zoll Medical Corporation, and Philips Healthcare. "CLEAR!"

Cooperative Contracts Update

Cloud and Software Solutions (formerly Cloud Solutions) – The State of South Carolina advertised the NASPO ValuePoint solicitation for Cloud and Software Solutions (formerly Cloud Solutions) November 5. While this advertisement was formally published, it's our intent to publish our own solicitation for these types of services. Working groups have been established and our office is collaborating with the Department of Administration shaping the State's strategic direction and cloud strategy. The subsequent solicitation will capture the goals and intention as determined by the State Government of South Carolina.

AV Equipment and Services – The State of South Carolina intends to enter into a cooperative purchasing agreement, via NASPO ValuePoint, for AV Equipment and Services. The Intent to Participate ad was published November 18.

NASPO Products & Supplies for Corrections Facilities and Incarcerated Individuals – Michael Speakmon (mspeakmon@mmo.sc.gov) posted the Intent to Award for this December 9. This is the first time South Carolina has operated

as the Lead State for a NASPO portfolio and the process was very successful.

Portia Davis (pdavis@mmo.sc.gov) will be operating as the Lead State representative for South Carolina on another new NASPO portfolio on early 2025. Details will be laid out in DisPatches.

