



The Monthly Statewide Term Contract Town Hall

The next Town Hall will be March 19, 2026, and will be held **LIVE** at the Procurement Directors Conference in North Charleston. There will be no online option for this event, the next online Town Hall will be in April.

We look forward to seeing you at the Procurement Director Conference! If you are interested in attending, look for the write-up about the PDC in this edition of our newsletter. You won't want to miss it...even if you are not a Procurement Director at a State Agency!



Tasers (X-2/-26)

Ginger Hardee (gghardee@mo.sc.gov) did not receive any responsive offers for the solicitation we published. Apparently, Axon has changed their business model since the last time we did this one and they have additional terms and conditions for us to consider. It is still our intent to get this done but it will certainly not be done before the contract expires on March 3, 2026. We strongly recommend you place all orders prior to the contract expiring and we'll get this done as quickly as we can. It is important to note that this is NOT the contract for the X7, that is a separate contract through IT.

Electronic Equipment Recycling

The subject contract (4400025425) has been extended through March 31, 2026, while the protest appeal process plays out. We'll update you when we know more.

Flu Vaccine Contract

The contract with FFF Enterprises (4400023718) has been extended until April 30, 2026, while MMCAP gets the new contracts in place. Flu vaccines can also be ordered under the pharmaceutical contract with Cardinal Health (4400036202).

Juniper Networks (Expires 05/31/2027)

To maintain continuity of services through the acquisition of Juniper by HPE, the current contract was extended for 12 months. We anticipate soliciting combined Juniper and HPE product offerings in November 2026. If there are changes that could be made to the existing contract so the new contract would better meet your needs, please provide feedback to Keva Jones at kjones@mmo.sc.gov.



Market Research and Agency Input Requests for NEW State Term Contracts (STC):

The Office of State Procurement (OSP) is seeking input on the following recommendations for new State Term Contracts (STC). If you have any information you can share, please contact the appropriate procurement manager. Our goal is to put contracts in place that will meet your needs, but we need your input to ensure success.

IT Professional Services (ITPS) – We appreciate the feedback that has been provided from our stakeholders on this new procurement. We are finalizing the draft document and plan to publish it in the coming weeks. We know many have been waiting for this one, and we are certainly excited to get it published as we work out the last details. If you have any questions or concerns, please contact Stacy Adams at sadams@mmo.sc.gov

IT Security Assessments and Incident Response Services (updated from Incident Response and Penetration) Testing – We're working to establish a new state term contract for Incident Response and Penetration Testing. The anticipated publish date will be March 2026. However, if you have any questions or concerns, please contact Yolanda Cohen at ycohen@mmo.sc.gov. If you're a potential user of IT Security Assessments and Incident Response Services contracts, we'd love to hear from you to ensure the new state term contract will effectively meet your needs.

Cohesity – We are working to establish a new state term contract for Cohesity database protection, security and management. The anticipated date to publish is early April 2026. If you have any questions or suggestions, please contact Keva Jones (kjones@mmo.sc.gov).

Trellix Security Products & Services (Formerly FireEye – Expires 06/21/2026) - We are establishing a New State Term Contract for Trellix Products and Services. We anticipate publishing this solicitation in February/March 2026 with an anticipated award date in May 2026. If you are a potential user of Trellix products and services, we would love to hear from you to ensure the new state term contract will effectively meet your needs. If you have any questions or concerns, please contact Yolanda Cohen at ycohen@mmo.sc.gov.



Market Research and Agency Input Requests for existing State Term Contracts:

Furniture (Expires 12/05/26) – Ginger Hardee (gghardee@mmo.sc.gov) will be processing this one by August. There has been a lot of activity surrounding tariffs and other fees, but we don't see everything. Please reach out to Ginger with your experiences with these contracts so we can capture that as part of our review and justification. We will have to address tariffs in some way, so your feedback is going to be very important in what that looks like.

Medical & Surgical Supplies (Expires 02/19/27) – Marie Jackson (omjackson@mmo.sc.gov) is beginning her market research for the next iteration of these contracts. Please reach out to her and give her the benefit of your experience in working with these contracts.

Service Award Pins (Expires 03/01/27) – Ginger Hardee (gghardee@mmo.sc.gov) is beginning her research into the next version of this contract. Please contact her with any experiences you have had.

Executive Search Services & ESS for Higher Education (Expires 03/10/27) – Michael Speakmon (mspeakmon@mmo.sc.gov) is beginning his research on this one. He's already collected a lot of information based on the contract usage but he's certainly willing to consider anything you may want to add. Especially around the topic of payments and what the Contractors are asking for and what you are willing to do. We mentioned in the last town hall that we may need to adjust the payment language to better fit the industry so whatever input you have on that will be helpful. We'll be combining the two separate solicitations into one as we planned to do originally.

Herbicides, Adjuvants and Blends - Ginger Hardee is responsible for this one. In 2024, we changed the structure of this contract for a few reasons, and added a lot more products, and it is one that we look at potentially doing each year based on product availability and pricing. If there are additional products that you think should be added please let her know.

Check Point Products and Services - (Expires 9/13/2026) – We are working to re-solicit Check Point Products and Services contract. We anticipate publishing the solicitation in April of 2026. However, if you have any questions or concerns, please contact Yolanda Cohen at ycohen@mmo.sc.gov. If you're a potential user of Check Point Products and Services, we would love to hear from you to ensure the new state term contract will effectively meet your needs.

Ruckus Networks (Expires 09/01/2026) – Keva Jones (kjones@mmo.sc.gov) is just beginning her market research into the next solicitation, and any information you have concerning the contract would be very helpful. Any concerns? Successes? We want to know.

Cisco Servers, Security, Network Hardware & Software - Products & Services (Expires 10/19/2026) – We anticipate publishing this solicitation in mid-May with an anticipated award date of July. If you are currently utilizing this contract, we invite you to share your experiences and highlight what aspects have been successful. For those who have not used the contract due to unmet needs, we welcome your feedback on how we can enhance the new solicitation to better suit your requirements. If you have any questions or concerns, please contact Lillanea Bouknight, at lbouknight@mmo.sc.gov.

Network Hardware and Firewall (Barracuda) (Expires 10/24/2026) – We anticipate publishing this solicitation in mid-May with an anticipated award date of July. If you are currently utilizing this contract, we invite you to share your experiences and highlight what aspects have been successful. For those who have not used the contract due to unmet needs, we welcome your feedback on how we can enhance the new solicitation to better suit your requirements. If you have any questions or concerns, please contact Lillanea Bouknight, at lbouknight@mmo.sc.gov.



State Term Contracts that will NOT be renewed or resolicited:

The following current STCs will not be resolicited:

Large Truck/Cargo Van Rentals (Expires 4/16/2026) – We will be switching these services to the NASPO Nationwide Vehicle Rental Contract with Enterprise when this contract expires. The agreement is already in place and will start on April 17, 2026. Pricing and additional information will be updated at that time.

Citrix Netscaler (Expires 07/13/2026) – Citrix Netscaler will be sunset as the updated SKUs are available through the Citrix Products & Services contract. If you have any questions or concerns, please contact Lillanea Bouknight, at lbouknight@mmo.sc.gov.

McAfee Security Products & Services (Expires 02/19/2026) – McAfee's products and services will be on the new state term contract for Trellix Security Software Products & Services and will be sunset effective 02/20/2026. If you should have any questions or concerns, please contact Yolanda Cohen at ycohen@mmo.sc.gov.

Thales Data Protection Products (Expires 04/21/2026) – After careful review of the spend analysis for Thales, it has been determined that this contract will be sunset based on low usage and spend volume on its expiration date of 04/21/2026. If you should have any questions or concerns, please contact Yolanda Cohen at ycohen@mmo.sc.gov.



Currently Published Solicitations:

School Buses, Type C & D (5400029150) – Michael Speakmon (mspeakmon@mmo.sc.gov) published Amendment #2 on February 23, 2026, and changed the bid opening date to Marh 11, 2026, with the Intent to Award to be posted on April 1, 2026.

Appliances & Kitchen Equipment (5400029211) – Marie Jackson (omjackson@mmo.sc.gov) published the final amendment February 19, 2026. The amendment did not contain a material change so the bid opening date remains February 26, 2026.

Airport Vegetation Management (5400029216) – Ginger Hardee (gghardee@mmo.sc.gov) published the solicitation on January 26, 2026. The pre-bid meeting was conducted on February 11, 2026, and Amendment #1 was published on February 27, 2026. The bid opening date remains March 16, 2026.

CrowdStrike (5400028144) – Bid opening was February 6, 2026, and offers are currently currently under evaluation. Award is anticipated in early May 2026. If you have any questions or concerns, please contact Lillanea Bouknight lbouknight@mmo.sc.gov.

Online Reverse Auction Service (5400029390) – This solicitation was published on February 18, 2026, and will open on April 6, 2026. If you have any questions or concerns, please contact Clifton Sanders at [cgsanders@mmo.sc.gov](mailto:cdsanders@mmo.sc.gov).

Google Services (5400028154) – The solicitation opened December 30, 2025, and remains in the evaluation stage. We have an anticipated award date of March 2026. If you have any questions or concerns, please contact Clifton Sanders, at cgsanders@mmo.sc.gov.

Small Software Applications Development (Expires 05/15/2026) – The Intent to Award will be published February 27, 2026. If you have any questions or concerns, please contact Yolanda Cohen at ycohen@mmo.sc.gov.

Microsoft Support Services (New STC) – Keva Jones (kjones@mmo.sc.gov) published a revised RFP on January 23, 2026, to include offers from qualified third-party vendors. The pre-proposal was conducted on February 13th, bid opening is scheduled for March 18th, and the award date is scheduled for June 12, 2026.

Managed Cloud Services (5400028075) – This solicitation opened on September 25th and is still under evaluation. We have an anticipated award date of March 2026. **If you have any questions or concerns, please contact Randy Barr, Sr. at rbarr@mmo.sc.gov**

Biometric Timekeeping (5400029046) – This solicitation was published on January 16th and Amendment 2 published on February 5th with an opening date pending on March 4, 2026. If you have any questions or concerns, please contact Randy Barr, Sr. at rbarr@mmo.sc.gov.



Newly Awarded State Term Contracts (STC):

Tires (5400029171) – Ginger Hardee (gghardee@mmo.sc.gov) posted the Intent to Award on February 20, 2026. Barring a protest the contracts will be effective on March 4, 2026, and will begin on March 29, 2026. As a reminder, we added retread tires to this contract.

Educational Supplies (5400029195) – Marie Jackson (omjackson@mmo.sc.gov) published her very first Intent to Award on February 20, 2026, with a contract effective date of March 4, 2026. The current contracts do not expire until April 6, 2026, so continue to use those until they expire.



Audio Visual (5400028661) – Lillanea Bouknight (lbouknight@mmo.sc.gov) published the Intent to Award on January 30, 2026. The contract was effective February 06, 2026. The contract start date is May 03, 2026.

ITSM Atlassian Managed Service Provider (5400027931) – The Intent to Award was published on February 13, 2026. The contract effective dates are February 26, 2026 – February 25, 2031. If you have any questions or concerns, please contact Clifton Sanders, at cdsanders@mmo.sc.gov.

Extreme Networks (5400028562) – Keva Jones (kjones@mmo.sc.gov) posted the Intent to Award on February 02, 2026. No protest was received so the contracts became effective on February 12, 2026, with a start date of March 27, 2026.

Disaster Recovery Hosting Services (5400028029) – The intent to Award published on October 21, 2025. Contract effective dates are March 15, 2026 - March 14, 2033 and can be accessed [here](#). If you have any questions or concerns, please contact Randy Barr, Sr., at rbarr@mmo.sc.gov.



Cooperative Contracts Updates:

NASPO Electronic Monitoring – The lead state of Nevada released solicitation RFP 99SWC-S3474 on January 15, 2026. The scope includes comprehensive electronic monitoring solutions and related services for individuals under supervision. All vendor proposals must be submitted by February 26, 2026. An intent to participate has been posted on SCBO. If you have any questions or concerns, please contact Keva Jones at kjones@mmo.sc.gov.

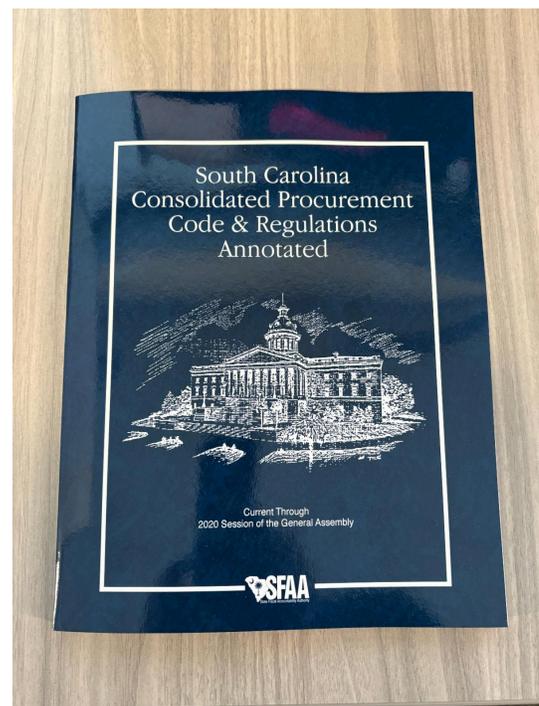


Hot off the press!

If you do not have the latest edition of the SC Consolidated Procurement Code, you are in luck. A new shipment has arrived and is ready for purchase!

2020 Procurement Code books are \$23 each and shipping is \$10.00 for a maximum of 5 books. For shipping information for orders over 5 books, please contact DPS Receivables at: dps-receivables@mmo.sc.gov.

Please indicate the number of code books you are requesting. To place your order, visit <https://www.procurement.sc.gov/training/pcode> and complete the Procurement Code Book Request Form and email your request to dps-receivables@mmo.sc.gov.



Procurement Director's Conference



Calling ALL Procurement Director's, and yes, *we mean all*. We are opening up this year's conference beyond our State Agency Directors to include Procurement Directors of school districts, cities, counties, locals, or more. We are excited to have you join us for this year's Procurement Director's Conference (PDC). Space is limited so first come, first serve!

The PDC will be held on March 18-20 at Trident Technical College's SC Aeronautical Training Center. We are pleased to offer this year's event at a registration cost of \$185. This price includes all the training sessions, snack breaks during the day, lunch on Thursday, and a light breakfast on Friday morning. All dinners will be on your own, so grab some friends and spend some time networking!

Agenda topics include sessions on:

- Procurement Code & Process Change Recommendations
- Consensus Scoring & Subjective Scoring of RFPs – Guidance and Forms
- P-Card Audits & Results
- Protests
- SCPro
- Responsiveness & Responsibility, and MORE!!!

Registration for the PDC will go through [SCOPES](#).

If you attended the PDC previously, you should be able to register in [SCOPES](#). Once you are logged in, the PDC should show in the 'Course Opportunities,' section on your home screen. If you do not see the PDC in the 'Course Opportunities' section or you have additional attendees that you would like to have attend the PDC, please email their name and contact information to our training team at training@mmo.sc.gov. They will then be granted registration access.

For more information about SCOPES, visit our website. If you have any issues with finding or creating your account, please feel free to reach out to training@mmo.sc.gov. If you do not yet have an account, one can be created, and your account will be activated within 24 hours. Completing the initial training is a requirement to use the system, so start there, then register. Also, please update your personal information in [SCOPES](#) while you are there to ensure we have accurate records.

Training Update – Spring 2026



The Division of Procurement Services will be offering the following classes in the spring of 2026. Registration is open for all classes and will close one week before the event. All information will be kept current in [SCOPES](#).

Specifications and Scopes of Work

Specifications and scopes of work are vital to any solicitation because they will form the basis of the eventual contract. This course defines the procurement officer's role in developing and writing specifications and scopes of work and tips and tricks for ensuring success.

Date: Wednesday, April 8

Time: 9 a.m. – 4 p.m.

Location: Division of Procurement Services Training Room 1333 Main Street Ste. 700, Columbia, SC 29201

Dates: Tuesday, May 5 and Wednesday May 6

Time: 9 a.m. – 12:00 p.m.

Location: online

Instructors: Ellicia Howard and Nakendra Perry

Cost: \$100

Procurement Ethics

This course is designed to be a comprehensive overview of how Ethics apply to the procurement function.

Date: Tuesday, April 14

Time: 9 a.m. – 4 p.m.

Location: Division of Procurement Services Training Room 1333 Main Street Ste. 700, Columbia, SC 29201

Instructor: Kristi Sligh

Cost: \$100

IFB

Competitive sealed bidding, also known as invitation for bids, is the preferred acquisition method per the South Carolina Procurement Code. This course is designed to help participants gain a better understanding of the IFB process from development through award.

Date: Tuesday, March 21

Time: 9 a.m. – 4 p.m.

Location: Division of Procurement Services Training Room 1333 Main Street Ste. 700, Columbia, SC 29201

Instructor: Michael Speakmon

Cost: \$100

RFP

This two-day course provides participants with a time-tested methodology to complete RFPs in compliance with the SC Consolidated Procurement Code. A guideline document, which fully describes the above stated methodology is included.

Note: Participants must attend both days of training as they are scheduled to receive credit for the course.

Date: Wednesday, April 29 and Thursday, April 30

Time: 9 a.m. – 4 p.m.

Location: Division of Procurement Services Training Room 1333 Main Street Ste. 700, Columbia, SC 29201

Instructor: TBD

Cost: \$200

Contract Administration

This 2-day course provides the guidelines for a standardized approach to establish and administer a contract administration program for South Carolina governmental entities. While this course was developed for state agency Procurement Officers, the course materials can be applied by anyone in governmental procurement.

Note: Participants must attend both days of training as they are scheduled to receive credit for the course.

Date: Tuesday, March 10 and Wednesday, March 11; Wednesday, April 22 and Thursday, April 23

Time: 9 a.m. – 4 p.m.

Location: Division of Procurement Services Training Room 1333 Main Street Ste. 700, Columbia, SC 29201

Instructor: Sheila Willis

Cost: \$200

Acquisition Planning and Market Research

Acquisition Planning & Market Research are vital steps in the procurement process that are all too often overlooked. These steps in the acquisition cycle help agencies ensure they adopt strategies appropriate to the market for the specific supplies or services they are purchasing.

This course is designed to give a comprehensive overview of the acquisition planning and market research process as required by the SC Procurement Code and Regulations.

Date: Friday, March 27; Friday, May 8

Time: 9 a.m. – 12:30 p.m.

Location: Online

Instructors: Portia Davis

Cost: \$75

[Visit our Website](#)

SFAA Division of Procurement Services | 1333 Main Street Suite 700 | Columbia, SC 29201 US

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