



## **Executive Order 2025-40 – Minority Business Enterprise (MBE) Compendium Clauses**

On December 3, 2025, Governor Henry McMaster issued **Executive Order 2025-40**. This executive order directed state agencies to no longer execute spending, procurement, or contract awards based on race-based quotas or set-asides. As a result of this executive order, the Division of Procurement Services is retiring two MBE related clauses in the Compendium, 2A135-2 - Tax Credit for Subcontracting with Disadvantaged Small Businesses, and 4015-4 - Minority Participation. Effective immediately, these clauses should not be used in any solicitations or amendments. Our office has reached out to the Division of Enterprise Applications to remove these clauses from the Doc Builder Dialog. Procurement Officers shall manually remove these clauses from their solicitations and/or amendments until such time as Doc Builder is updated. For solicitations currently in process, Procurement Officers should remove these clauses via an amendment provided there is sufficient time pending prior to receipt of offers.

Any questions related to Small and Minority Business Reporting should be directed to the **Small and Minority Business Division** of the South Carolina Commission for Community Advancement and Engagement.



## **The Monthly Statewide Term Contract Town Hall** **The next Town Hall will be December 16, 2025, at 10:00 AM.**

**YOU** can help set the agenda for the meeting by emailing any specific questions you may have a few days before the meeting. If there is a catalog you have challenges navigating, let us know that too and we will highlight it at our meeting. Email your questions or comments ahead of time to one of the following people to ensure we are able to provide the answers you are looking for:

**G&S Questions – [mspeakmon@mmo.sc.gov](mailto:mspeakmon@mmo.sc.gov)**

*We've been having issues with different links so the only link to the Town Hall will be on the Dispatches webpage on our website at this location:*

<https://procurement.sc.gov/dispatches>

***We look forward to seeing you on December 16, 2025!***



**Please Help Us Welcome Marie Jackson to the Supplies & Services Team**

Ollie Marie Jackson is a graduate of the University of South Carolina and has joined SFAA as a Procurement Manager on the Statewide Sourcing Team for Supplies & Services. She retired from the federal government in 2025 with over 30+ years of experience in support services and procurement management working with the US Department of Justice and US Department of Homeland Security.

Outside of work, she enjoys spending time with her family, especially her 2-year-old granddaughter, Alora Grace and traveling. During her free time, you may find her enjoying a sporting event, serving bereaved families, or supporting a community service outreach event. She is a huge Carolina Gamecock fan!

We are proud and happy to have Marie, and we are confident that she will be a great asset to the STC Team. Welcome aboard Marie...and Go Buckeyes!

**Lightbars – Law Enforcement, EMS & Fire Department**

After much consideration and conversations with some stakeholders, our office has decided not to resolicit for the subject contracts and instead issue Participating Addendums (PAs) through the NASPO contracts for these products.

There are four manufacturers awarded Master Agreements:

- Abrams Global Corporation (Not one we've used in the past)
- Emergency Technology, Inc (Sound Off Signal)
- Federal Signal Corporation
- Whelen Engineering Company, Inc.

All of the manufacturers have local vendors to service their contracts except for Abrams, those products will have to be ordered directly.

The current contracts expire on February 8, 2026, so we'll ensure the PAs are in place prior to that date so there is no break between the contracts.

### **Body Armor Contracts**

It has been requested that we have the NASPO manufacturers for the body armor contracts provide local dealers to help service their contracts. To that end we are reaching out to them to provide that information and determine what the dealer can do under the contract.

This is an issue because in the past when we did our own solicitation, the dealers bid on behalf of the manufacturer, so local dealers were already represented. Now that we are contracted directly with the manufacturer the local dealers aren't specifically represented anymore. We apologize for the oversight on this one and we'll get the responses from the manufacturers and update that information on our website as soon as we receive it.

### **Metal Detectors on STC**

Yes, we have metal detectors on statewide term contract. They are available under the Protective Equipment and Supplies contract with Safeware, Inc. This contract has a limited market basket for each of the four categories (Correction Security, Hazmat Fire, Rescue Fire and Law Enforcement), but more importantly, it has a 41% discount on the entire Safeware catalog and that is where you can find the metal detectors.

However, there are some exceptions specifically listed for this contract:

- Medical & Surgical Supplies
- Body Armor
- Firefighting Foam
- LIDAR/RADAR
- All Communications Equipment
- Anything that requires a commercial supplier agreement, End User License Agreement or a Master Services Agreement with a total spend over \$100,000.00.

These details and more are available on our website.

### **Contract Crossover and Exceptions**

In the past we have talked to you about contract crossover, meaning the same item being available on multiple contracts. We try to avoid that when possible but there are going to be situations where it is just not avoidable. In those instances, we don't dictate which STC you use so you make the best business decision for your entity.

Having said that, the opposite is true for contract exceptions. Some of our contracts have specific exceptions listed, and those exceptions are posted on the individual contract sheet for each contract. Typically, items on a contract are excluded because they appear on another STC where that is the only, or primary, item on contract. For example, you cannot buy paper towels, toilet paper, toner, computers, computer peripherals, printers, furniture, flags, lab equipment and supplies, janitorial supplies and first aid supplies on the office supplies contract because we have separate contracts for all of those items. Should we, in the future, determine that a separate contract for some of those items (let's say toner for example) was no longer necessary or practicable, we would make the necessary changes to permit the purchase of toner from the office supplies contracts.

Please ensure you are checking the contract sheets for any exceptions before making a purchase. The information is clearly listed at the top of the contract sheet if there are exceptions. We promise you will not have to "hunt down" the information you are looking for.

### **IMPORTANT NOTICES FOR THE FOLLOWING CONTRACTS:**

#### **Third Party Consulting Contract (5400015645) Expiration 1/7/2026**

If you plan to utilize these services after this date, please open a purchase order to extend the

obligations under the relevant contract. As detailed in the "Survival of Obligation" clause, these obligations can be continued beyond the stated expiration date. This office plans to include these services in the forthcoming STC ITPS that will be published in early 2026. If you have any questions or concerns, please contact Clifton Sanders at [cdsanders@mmo.sc.gov](mailto:cdsanders@mmo.sc.gov).

#### **DTO ITPS Contract (5400016703) Expiration 2/11/26**

If you plan to utilize these services after this date, please contact DTO to extend the obligations under the relevant contract. As detailed in the "Survival of Obligation" clause, these obligations can be continued beyond the stated expiration date. This office plans to include these services in the forthcoming STC ITPS that will be published in early 2026. If you have any questions or concerns, please contact Clifton Sanders at [cdsanders@mmo.sc.gov](mailto:cdsanders@mmo.sc.gov).

#### **Third Party Consulting Contracts Not Associated with IT**

The non-IT third party contracts are expiring on January 7, 2026, and our office will not begin the solicitation process until shortly after the new year. If you are currently using one of those contracts for a project we recommend issuing a PO that will last through the scheduled end of the project. POs related to a specific project end date are OK, but a blanket PO to provide continuous services is not.

#### **Market Research and Agency Input Requests for NEW State Term Contracts (STC):**

*The Office of State Procurement (OSP) is seeking input on the following recommendations for new State Term Contracts (STC). If you have any information you can share, please contact the appropriate procurement manager. Our goal is to put contracts in place that will meet your needs, but we need **your input** to ensure success.*

**Aerial Imagery** – It's been brought to our attention that both the South Carolina Aeronautics commission and the Revenue and Fiscal Affairs agencies have individual agency contracts to provide aerial imagery. It has been suggested that this might make a good statewide term contract for all entities throughout South Carolina. If your entity is interested in something like this, please contact Michael Speakmon at [mspeakmon@mmo.sc.gov](mailto:mspeakmon@mmo.sc.gov).

**IT Professional Services** – We appreciate the feedback that has been provided from our stakeholders on this new procurement. We are finalizing the draft document and plan to publish early 2026 at the latest. If you have any questions or concerns, please contact Stacy Adams at [sadams@mmo.sc.gov](mailto:sadams@mmo.sc.gov).

**IT Security Assessments and Incident Response Services (updated from Incident Response and Penetration Testing) Testing** – We're working to establish a new state term contract for Incident Response and Penetration Testing. The anticipated publish date will be in early 2026 at the latest. However, if you have any questions or concerns, please contact Yolanda Cohen at [ycohen@mmo.sc.gov](mailto:ycohen@mmo.sc.gov).

**Trellix Security Products & Services (Formerly FireEye – Expires 06/21/2026)** – We are establishing a New State Term Contract for Trellix Products and Services. We anticipate publishing this solicitation in January 2026 with an anticipated award date in March 2026. If you are a potential user of Trellix products and services, we would love to hear from you to ensure the new state term contract will effectively meet your needs. If you have any questions or concerns, please contact Yolanda Cohen at [ycohen@mmo.sc.gov](mailto:ycohen@mmo.sc.gov).

#### **Market Research and Agency Input Requests for existing State Term Contracts:**

**Microscopes** – Portia Davis ([pdavis@mmo.sc.gov](mailto:pdavis@mmo.sc.gov)) is beginning her research into the next iteration of this contract. Please reach out to her with any comments or recommendations you may have that can make this contract better.

**Temporary Doctors** – Portia Davis ([pdavis@mmo.sc.gov](mailto:pdavis@mmo.sc.gov)) is beginning her research into the next iteration of this contract. This will be the first time we resolicit for these services so stakeholder input is going to be critical for the continued success of this contract.

**Recovery Audit Services** – This contract is dictated by a proviso but Michael Speakmon

([mspeakmon@mmo.sc.gov](mailto:mspeakmon@mmo.sc.gov)) is still interested in any input or comments you may have that would be beneficial, one way or the other.

**Mattresses** – Marie Jackson ([omjackson@mmo.sc.gov](mailto:omjackson@mmo.sc.gov)) is beginning her research into this contract. We know that we will be removing the corrections mattresses from this contract because they are available under the detention supplies contract. However, we will also be adding a residential mattresses lot at the request of DSS. If there are other mattresses we have not considered, please let Marie know.

**Furniture** – Ginger Hardee ([gghardee@mmo.sc.gov](mailto:gghardee@mmo.sc.gov)) will be processing this one late next year. There has been a lot of activity surrounding tariffs and other fees, but we don't see everything you see or hear. Please reach out to Ginger with your experiences with these contracts so we can capture that as part of our review and justification. We will have to address tariffs in some way, so your feedback is going to be very important in what that looks like.

**Juniper (Expires 05/31/2026)** – We anticipate publishing this solicitation in January 2026 with an anticipated award date of March 2026. If there are changes that could be made to the existing contract so the new contract would better meet your needs, please provide feedback to Keva Jones at [kjones@mmo.sc.gov](mailto:kjones@mmo.sc.gov).

**Online Reverse Auction Service (Expires 6/16/2026)** – We anticipate publishing this solicitation in December with an anticipated award date in March 2026. If you have any questions or concerns, please contact Clifton Sanders at [cgsanders@mmo.sc.gov](mailto:cdsanders@mmo.sc.gov). If you're a current or potential user of the Online Reverse Auction contract, we need your immediate input on improvements which could be made to the existing scope of work.

### **State Term Contracts that will NOT be renewed or resolicited**

The following current STCs will not be resolicited:

**Citrix Netscaler (Expires 07/13/2026)** – Citrix Netscaler will be sunset due to findings from the current usage and spend analysis reports. There does not appear to be enough usage to support continuation of this contract; however, if you have any questions or concerns, please contact Lillanea Bouknight, at [lbouknight@mmo.sc.gov](mailto:lbouknight@mmo.sc.gov).

**McAfee Security Products & Services (Expires 02/19/2026)** – McAfee's products and services will be on the new state term contract for Trellix Security Software Products & Services and will be sunset effective 02/20/2026. If you should have any questions or concerns, please contact Yolanda Cohen at [ycohen@mmo.sc.gov](mailto:ycohen@mmo.sc.gov).

**Thales Data Protection Products (Expires 04/21/2026)** – After careful review of the spend analysis for Thales, it has been determined that this contract will be sunset based on low usage and spend volume on its expiration date of 04/21/2026. If you should have any questions or concerns, please contact Yolanda Cohen at [ycohen@mmo.sc.gov](mailto:ycohen@mmo.sc.gov).



### **The 2026 Procurement Director's Conference will be March 18-20, 2026!**

Returning to Trident Technical College in North Charleston.

***More details to follow!***



## Currently Published Solicitations:

**Electronic Equipment Recycling (5400028747)** – Michael Speakmon ([mspeakmon@mmo.sc.gov](mailto:mspeakmon@mmo.sc.gov)) published this solicitation on September 18, 2025. The pre-bid is scheduled for October 1, 2025, and the bid opening date is November 3, 2025.

**Tasers (5400028857)** – Ginger Hardee ([gghardee@mmo.sc.gov](mailto:gghardee@mmo.sc.gov)) published the solicitation on October 21, 2025. The pre-bid was conducted on October 30, 2025, and no questions were received so no amendment was necessary. The bid opening is scheduled for December 4, 2025.

**Mini-Busses (5400028687)** – Ginger Hardee ([gghardee@mmo.sc.gov](mailto:gghardee@mmo.sc.gov)) published the solicitation on October 13, 2025. The pre-bid meeting was conducted on October 30, 2025, and no questions were received. However, because of our move to 1333 Main St. it was necessary to issue an amendment to correct the address on the cover page. The new bid opening date is December 15, 2025.

**Audio Visual (5400028661)** – Lillanea Bouknight published this solicitation November 25, 2025. Bid opening is January 6, 2026, and the anticipated award will occur later that month. If you have any questions or concerns, please contact Lillanea Bouknight, at [lbouknight@mmo.sc.gov](mailto:lbouknight@mmo.sc.gov).

**Managed Cloud Services (5400028075)** – This solicitation opened on September 25<sup>th</sup> and is currently under evaluation. We have an anticipated award date of March 2026. If you have any questions or concerns, please contact Randy Barr, Sr. at [rbarr@mmo.sc.gov](mailto:rbarr@mmo.sc.gov).

**Microsoft Unified Support Services (New STC)** – Keva Jones ([kjones@mmo.sc.gov](mailto:kjones@mmo.sc.gov)) published this solicitation on November 25, 2025. The pre-bid is scheduled for December 15, 2025, and the bid opening date is January 9, 2026.

**Extreme (Expires 03/26/2026)** – Keva Jones ([kjones@mmo.sc.gov](mailto:kjones@mmo.sc.gov)) published this solicitation on October 20, 2025. The pre-bid was held on November 3, 2025, and the bid opening date is now December 17, 2025.

**Small Software Applications Development (Expires 05/15/2026)** – This solicitation was published on November 21, 2025, with an anticipated award date in February 2026. The Pre-Bid Conference is scheduled for December 4, 2025. If you have any questions or concerns, please contact Yolanda Cohen at [ycohen@mmo.sc.gov](mailto:ycohen@mmo.sc.gov).

**ITSM Atlassian Managed Service Provider (5400027931)** – The solicitation opened November 11, 2025, and is currently under evaluation. We have an anticipated award date of February 2026. If you have any questions or concerns, please contact Clifton Sanders, at [cdsanders@mmo.sc.gov](mailto:cdsanders@mmo.sc.gov).

**Google Services (5400028154)** – This solicitation was published October 30, 2025, and the Pre-Bid Conference was conducted November 17, 2025. The bid opening date is December 30, 2025, with an anticipated award date in April 2026. If you have any questions or concerns, please contact Clifton Sanders at [cdsanders@mmo.sc.gov](mailto:cdsanders@mmo.sc.gov).

## Newly Awarded State Term Contracts (STC):

**Remanufactured Toner Cartridges (5400027356)** – The CPO published their opinion denying all protests on August 14, 2025. An appeal was timely filed so we are once again in a holding pattern while that appeals process plays out.

**Marketing Services (5400028536)** – Ginger Hardee ([gghardee@mmo.sc.gov](mailto:gghardee@mmo.sc.gov)) posted the Intent to Award on November 10, 2025. No protest was received so the contracts became effective on November 21, 2025, with a start date of December 20, 2025.

**Propane (5400028604)** – Ginger Hardee ([gghardee@mmo.sc.gov](mailto:gghardee@mmo.sc.gov)) posted the Intent to Award on November 5, 2025. No protest was received so the contracts became effective on

November 18, 2025, with a start date of the same date. We are currently updating the website to reflect the Daily Fuel Pricing for Propane in accordance with the terms of the contracts.

**Water Activated Pothole Patching (5400028758)** – Michael Speakmon

([mspeakmon@mmo.sc.gov](mailto:mspeakmon@mmo.sc.gov)) issued the Intent to Award on November 24, 2025, and a protest was received that same day. The award will remain suspended until the protest is resolved one way or the other.

**Digital Transaction Management (5400027916)** – The Intent to Award was published on November 7, 2025. The contract was effective November 7, 2025, due to only one offer being received. The contract start date is February 26, 2026. If you have any questions or concerns, please contact Clifton Sanders at [cgsanders@mmo.sc.gov](mailto:cdsanders@mmo.sc.gov).

**Disaster Recovery Hosting Services (5400028029)** – The intent to Award was published on October 21, 2025. Contract effective dates are March 15, 2026 - March 14, 2033. <https://apps.sceis.sc.gov/SCSolicitationWeb/contractSearch.do?solicitnumber=5400028029>. If you have any questions or concerns, please contact Randy Barr, Sr., at [rbarr@mmo.sc.gov](mailto:rbarr@mmo.sc.gov).

**Dynamics Licenses Managed Service Provider (5400028721)** – The intent to Award was published on November 6, 2025. The contract was effective November 18<sup>th</sup>. Contract effective dates are November 18, 2025 – November 17, 2030. <https://procurement.sc.gov/contracts/search?d=24794-9918-0-0>  
If you have any questions or concerns, please contact Randy Barr, Sr., at [rbarr@mmo.sc.gov](mailto:rbarr@mmo.sc.gov).

**Quest One Software and Hardware (5400027185)** – Lillanea Bouknight

([lbouknight@mmo.sc.gov](mailto:lbouknight@mmo.sc.gov)) published the intent to award on October 20, 2025. The contract was effective October 20, 2025, due to only one offer being received. The contract start date is November 30, 2025.

**Cooperative Contracts Updates:**

N/A



Happy Holidays  
from the  
Statewide Sourcing Teams!



Happy Holidays  
from the  
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