



## The Monthly Statewide Term Contract Town Hall October 16, 2025, at 11:00 AM.

**YOU** can help set the agenda for the meeting by emailing any specific questions you may have a few days before the meeting. We didn't receive any questions via email last month, but we wanted to remind you that it is always an option. Email your questions ahead of time to one of the following people:

G&S Questions – [mspeakmon@mmo.sc.gov](mailto:mspeakmon@mmo.sc.gov)

IT Questions – [rbarr@mmo.sc.gov](mailto:rbarr@mmo.sc.gov)

We've been having issues with different links so the only link to the Town Hall will be on the Dispatches webpage on our website at this location. <https://procurement.sc.gov/dispatches>

We look forward to seeing you on October 16, 2025!



### Correction to P-Card Information from the Summit



During the P-Card Summit, Bank of America discussed several items that the bank offers to all clients, some of which may not be appropriate for State usage. P-Cards may only be used for the business of the State, and under no circumstances should the employee benefit personally. Use of the State P-Card that equates to personal gain is strictly prohibited. Some examples given at the summit were Roadside Assistance and free admission to State Museums. While these may be available to all cardholders in general, they are not appropriate for use by State

### **Enterprise Vehicle Rental Contract**

The new contract with Enterprise is in effect; however, there is a significant change to the previous contract. Due to some legal terms and conditions that Enterprise requested that we just not could agree to, drivers under the age of 21 CANNOT rent vehicles under the contract. However, Enterprise reported that there were exactly two instances of drivers under 21 on the previous contract, over the five years, so we are hopeful there will not be any impact to your operations.

The Hertz contract does not have this restriction so agencies needing a rental car for a driver under 21 can utilize that contract as an alternative.

The NASPO Master Agreement includes box truck rentals, but we did NOT exercise that option at this time. We will continue to use our Statewide Term Contract with Enterprise until it expires in April 2026 and then exercise the box truck rental option.

### **Potential Sander's Search Group Contract Termination**

Sander's Search Group, Inc., is delinquent in their administrative fee reporting and payment, has ceased communicating with our office, and all known forms of communication with them are no longer available. They have been given until September 25, 2025, to remit payment and missing reports. Should they not meet that deadline, a termination letter will be issued, and if there is no response to that, all their contracts will be terminated for failure to meet a material requirement.

If you are currently using this Contractor for any of the contracts listed below you may need to make alternative arrangements with another Contractor for whatever services are being provided. If you have an active point of contact, please let us know or ask them to contact our office. The potential termination date for their contracts is October 7, 2025.

Contract Number 4400032928 – STC Temporary Doctor Services

Contract Number 4400036318 -- STC Temporary Medical Services

Contract Number 4400033236 – STC Executive Search Services – Higher Education Positions

### **Herald Office Supplies Supplier**

We were notified by Herald Office supplies that the company they get some of their products from is no longer providing those types of supplies, and that is going to have a great impact on their ability to provide supplies under the office supplies contract. We will keep in touch with them while they are negotiating with other providers, but you may be limited to the Staples contract if this issue is not resolved soon.

### **Managed Print Services Update**

As always, your point of contact for the statewide MPS contract is Eric Presti, MPS Account Executive with Recovery Analytics Solutions (RAS). Eric will be supporting UGU needs from inception to implementation—and follow-up afterward, as needed. Now, you will have a singular point of contact for all your MPS needs.

UGUs will continue to receive all the detailed analysis, supplier cost comparisons, and recommendations with this streamlined process for you.

Contact Eric Presti, [EPresti@ras-dc.com](mailto:EPresti@ras-dc.com) or direct at 516-287-4376. <https://RAS-dc.com>

### **Market Research and Agency Input Requests for NEW State Term Contracts (STC):**

*The Office of State Procurement (OSP) is seeking input on the following recommendations for new State Term Contracts (STC). If you have any information you can share, please contact the appropriate procurement manager. Our goal is to put contracts in place that will meet your needs, but we need your input to ensure success.*

**IT Professional Services** – We appreciate the feedback that has been provided from our stakeholders on this new procurement. We are finalizing the draft document and plan to publish the later this fall. If you have any questions or concerns, please contact Stacy Adams at [sadams@mmo.sc.gov](mailto:sadams@mmo.sc.gov)

**Microsoft Unified Support Services** – We are currently drafting the SOW and anticipate publishing this solicitation in November 2025 with an anticipated award date of February 2026. If you are a Microsoft Support Services Subject Matter Expert (SME) and are interested in assisting with this solicitation, contact Keva Jones at [kjones@mmo.sc.gov](mailto:kjones@mmo.sc.gov).

**Google Services** – We anticipate publishing this solicitation late September or early October 2025 with an anticipated award date in February 2026. If you have any questions or concerns, please contact Clifton Sanders at [cgsanders@mmo.sc.gov](mailto:cdsanders@mmo.sc.gov).

**Trellix Security Products & Services (Formerly FireEye – Expires 06/21/2026)** – We are establishing a New State Term Contract for Trellix Products and Services. We anticipate publishing this solicitation in January 2026 with an anticipated award date in March 2026. If you are a potential user of Trellix products and services, we would love to hear from you to ensure the new state term contract will effectively meet your needs. If you have any questions or concerns, please contact Yolanda Cohen at [ycohen@mmo.sc.gov](mailto:ycohen@mmo.sc.gov).

### **Market Research and Agency Input Requests for existing State Term Contracts:**

**Used Oil & Filter, Contaminated Water & Solvent Collection and Recycling** – Ginger Hardee ([gghardee@mmo.sc.gov](mailto:gghardee@mmo.sc.gov)) is beginning her market research into this contract. We were discussing internally if we still need to include the “Waste (Drum & Absorbent) Service & Sales – Including Parts Washer Service” portion of the contract as most of those items are available under other contracts. User input would be extremely helpful with that portion.

**Concrete Culvert Pipe** – Michael Speakmon ([mspeakmon@mmo.sc.gov](mailto:mspeakmon@mmo.sc.gov)) will work primarily with SCDOT concerning the requirements for this contract. If your users have any input, let us know so we can facilitate conversations with DOT to ensure everyone’s needs are met.

**Large Tractors & Mowers, 75.1 – 225 PTO HP** – Ginger Hardee ([gghardee@mmo.sc.gov](mailto:gghardee@mmo.sc.gov)) will work with SCDOT about the known specifications for this contract as they are the primary using agency. However, if you know of additional equipment that we should consider adding to the contract that would benefit your agency, please reach out to Ginger to have that conversation. We want to ensure everyone’s needs are met when at all possible. Let us know what you need!

**Uniforms (formerly Battle Dress Uniforms)** – Portia Davis ([pdavis@mmo.sc.gov](mailto:pdavis@mmo.sc.gov)) is beginning her research into the next version of this contract. User input is critical for this type of contract because your needs change over time and we want to make sure we are capturing those needs. You determine which manufacturers we add to the contract so please reach out to Portia and let your voice be heard.

**Audio Visual (Expires 05/02/2026)** – We anticipate publishing this solicitation in December. If you are currently utilizing this contract, we invite you to share your experiences and highlight what aspects have been successful. For those who have not used the contract due to unmet needs, we welcome your feedback on how we can enhance the new solicitation to better suit your requirements. If you have any questions or concerns, please contact Lillanea Bouknight, at [lbouknight@mmo.sc.gov](mailto:lbouknight@mmo.sc.gov).

**Biometric Time Keeping (Extended to 07/06/2026 or until a new solicitation is awarded-whichever comes first)** – We anticipate publishing this solicitation no later than October/November 2025. If there are changes that could be made to the existing contract so the new contract would better meet your needs, please provide feedback to Randy Barr at [rbarr@mmo.sc.gov](mailto:rbarr@mmo.sc.gov). We anticipate a shift in strategy to better maximize savings, efficiencies, and standardization. Stay tuned for additional information as we continue collaborating with our stakeholder user groups on this contract update.



**Extreme (Expires 03/26/2026)** – We anticipate publishing this solicitation in October 2025 with an anticipated award date of January 2026. If there are changes or improvements that could be made to the existing contract so the new contract would better meet your needs, please provide feedback to Keva Jones at [kjones@mmo.sc.gov](mailto:kjones@mmo.sc.gov) at your earliest convenience.

**Juniper (Expires 05/31/2026)** – We anticipate publishing this solicitation in December 2025 with an anticipated award date of March 2026. If there are changes or improvements that could be made to the existing contract so the new contract would better meet your needs, please provide feedback to Keva Jones at [kjones@mmo.sc.gov](mailto:kjones@mmo.sc.gov).

**Small Software Applications Development (Expires 05/15/2026)** – We anticipate publishing this solicitation in October/November 2025 with an anticipated award date in February 2026. If there are changes or improvements that could be made to the existing contract so the new contract would better meet your needs, please provide feedback to Yolanda Cohen at [ycohen@mmo.sc.gov](mailto:ycohen@mmo.sc.gov).

**Online Reverse Auction Service (Expires 6/16/2026)** – We anticipate publishing this solicitation in October/November with an anticipated award date of March 2026. If you have any questions or concerns, please contact Clifton Sanders at [cdsanders@mmo.sc.gov](mailto:cdsanders@mmo.sc.gov). If you are a current or potential user of the Online Reverse Auction contract, we would love to have your input on improvements that could be made from the existing scope of work.

### **State Term Contracts that will NOT be renewed or resolicited**

The following current STCs will not be resolicited:

**Citrix Netscaler (Expires 07/13/2026)** – Citrix Netscaler will be sunset due to findings from the current usage and spend analysis reports. There does not appear to be enough usage to support continuation of this contract; however, if you have any questions or concerns, please contact Lillanea Bouknight, at [lbouknight@mmo.sc.gov](mailto:lbouknight@mmo.sc.gov).

**McAfee Security Products & Services (Expires 02/19/2026)** – McAfee's products and services will be on the new state term contract for Trellix Security Software Products & Services and will be sunset effective 02/20/2026. If you should have any questions or concerns, please contact Yolanda Cohen at [ycohen@mmo.sc.gov](mailto:ycohen@mmo.sc.gov).

**Thales Data Protection Products (Expires 04/21/2026)** – After careful review of the spend analysis for Thales, it has been determined that this contract will be sunset based on low usage and spend volume on its expiration date of 04/21/2026. If you should have any questions or concerns, please contact Yolanda Cohen at [ycohen@mmo.sc.gov](mailto:ycohen@mmo.sc.gov).

### **Currently Published Solicitations:**

**Marketing Services (5400028536)** – Ginger Hardee ([gghardee@mmo.sc.gov](mailto:gghardee@mmo.sc.gov)) published the second amendment on September 19, 2025, with a new bid opening date of October 6, 2025. The purpose of the second amendment was to increase the total project limit from \$250,000 to \$500,000. There was also a requirement to seek secondary competition for projects over \$250,000. We hope this adjustment will better meet the needs of your agency. Stay tuned to see when new contracts are awarded!

**Propane (5400028604)** – Ginger Hardee ([gghardee@mmo.sc.gov](mailto:gghardee@mmo.sc.gov)) held the pre-bid meeting on September 19, 2025, and we are preparing a response to the questions received. The bid opening date will remain October 20, 2025.

**Electronic Equipment Recycling (5400028747)** – Michael Speakmon ([mspeakmon@mmo.sc.gov](mailto:mspeakmon@mmo.sc.gov)) published this solicitation on September 18, 2025. The pre-bid is scheduled for October 1, 2025, and the bid opening date is November 3, 2025.

**Water Activated Pothole Patching (5400028758)** – Michael Speakmon ([mspeakmon@mmo.sc.gov](mailto:mspeakmon@mmo.sc.gov)) issued this solicitation on September 17, 2025. The pre-bid is scheduled for September 30, 2025, and the bid opening is scheduled for November 3, 2025.

**Managed Cloud Services (5400028075)** – We published this solicitation on August 6<sup>th</sup>. The pre-proposal conference is scheduled for August 19, 2025 and opening on September 25, 2025. We have an anticipated award date of March 2026. If you have any questions or concerns, please contact Randy Barr, Sr. at [rbarr@mmo.sc.gov](mailto:rbarr@mmo.sc.gov)

**Quest One Software and Hardware (5400027185)** – Lillanea Bouknight ([lbouknight@mmo.sc.gov](mailto:lbouknight@mmo.sc.gov)) published this solicitation August 11, 2025. Bid opening occurred October 6, 2025, and we anticipate an award date of October. If you have any questions or concerns, please contact Lillanea Bouknight, at [lbouknight@mmo.sc.gov](mailto:lbouknight@mmo.sc.gov).

**ITSM Atlassian Managed Service Provider (5400027931)** – This solicitation published September 10, 2025, and the Pre-Bid Conference is scheduled for September 25, 2025. The bid opening date is October 27, 2025, with an anticipated award date of January 2026. If you have any questions or concerns, please contact Clifton Sanders at [cgsanders@mmo.sc.gov](mailto:cdsanders@mmo.sc.gov).

**Disaster Recovery Hosting Services (5400028029)** – This solicitation opened on June 20, 2025, and is currently under evaluation. We have an anticipated award date of late October 2025. If you have any questions or concerns, please contact Randy Barr, Sr., at [rbarr@mmo.sc.gov](mailto:rbarr@mmo.sc.gov).

**Dynamics Licenses Managed Service Provider (5400028721)**– The solicitation opened August 6, 2025, and is currently under evaluation. We have an anticipated award date of October/November 2025. If you have any questions or concerns, please contact Randy Barr, Sr., at [rbarr@mmo.sc.gov](mailto:rbarr@mmo.sc.gov).

### **Newly Awarded State Term Contracts (STC):**

**Remanufactured Toner Cartridges (5400027356)** – The CPO published their opinion denying all protests on August 14, 2025. An appeal was timely filed so we are once again in a holding pattern until the appeals process is resolved.

**Interpreting and Translation Service (5400028282)** – Portia Davis ([pdavis@mmo.sc.gov](mailto:pdavis@mmo.sc.gov)) published the Intent to Award on September 2, 2025. No protest was received so the contracts became effective on September 12, 2025.

**Athletic Uniforms, Equipment & Accessories (5400028454)** – Ginger Hardee ([gghardee@mmo.sc.gov](mailto:gghardee@mmo.sc.gov)) published the Intent to Award on September 11, 2025. No protest was received so the contracts became effective on September 23, 2025.

**Emergency Clean Up and Restoration (5400028478)** – Ginger Hardee ([gghardee@mmo.sc.gov](mailto:gghardee@mmo.sc.gov)) posted the Intent to Award on September 18, 2025. Barring a protest the contracts will be effective on September 30, 2025.

**Oracle Software and Support (5400027875)** – The previous contract was cancelled prior to performance. A new contract has been negotiated and the Intent to Award was published September 9, 2025. No protest was received, and the award became final September 19, 2025. Contract effective dates with Mythics LLC (4400037938) are September 19, 2025 – September 18, 2030. If you have any questions or concerns, please contact Clifton Sanders, at [cgsanders@mmo.sc.gov](mailto:cgsanders@mmo.sc.gov).

### **Cooperative Contracts Updates:**

N/A

### **2025 State Facility Directors Conference**

*October 15 - 17, Santee Conference Center*

The deadline to register for the conference is  
**Friday, October 3<sup>rd</sup>**

You can find the Registration Form and Agenda for the conference on the [OSE website](#).

***We look forward to seeing you there!***



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