

All the cool kids are hanging out in the Hall

...the monthly Statewide Term Contract Town Hall.

Our next Town Hall will be Thursday, June 8, 2023 at 10:00 AM. During this Town Hall we'll highlight the cyber liability contract to clear up some confusion about it.

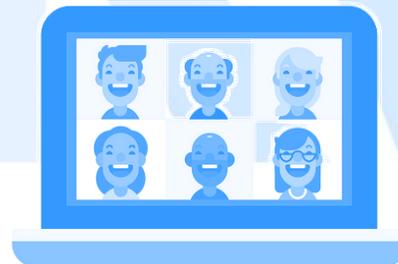
YOU can help set the agenda for the meeting by emailing any specific questions you have (about anything, not just cyber liability) a few days before we get together. Email your questions ahead of time to one of the following people:

Goods & Services Questions – mspeakmon@mmo.sc.gov

IT Questions – rbarr@mmo.sc.gov

[Click on this link](#) or [this one](#) to register for the MS Teams meeting. Once you have registered, you will be sent an email offering to put the event on your calendar. When you do that, the link to the meeting will be in the calendar invite. If for some reason you don't get the link after registering, you can also find a link to the Town Hall located on the DisPatches Newsletter page on our website at this location. <https://procurement.sc.gov/dispatches>.

We look forward to seeing you on June 8, 2023!





The Division of Procurement Services (DPS) currently has THREE positions available in the following areas:

- Statewide Term Contract Goods & Services Team – Procurement Manager II**
- Agency Sourcing IT Team – Procurement Manager II**
- Agency Sourcing Higher Ed & Law Enforcement Team – Procurement Manager II**

We anticipate posting these positions soon, so if you're interested, you will find the details using this link: <https://www.governmentjobs.com/careers/sc>

Working in procurement at the Division of Procurement Services offers unique, challenging, and fascinating opportunities at a professional level you've probably not experienced. This makes working here all the more rewarding as you see the difference you can make across the entire state. We hope you'll consider joining our impressive team of procurement professionals! We think you'll be right at home here.

Vehicle Lifts and Garage Associated Equipment (NASPO)

NASPO and the lead state of Louisiana have awarded contracts and are finalizing Master Agreements. To date, we have issued Participating Addendums with the following Contractors:

- Mohawk Industries (4400031629)
- Steril-Koni (4400031650)
- Vehicle Services Group (4400031651)
- Liftnow (4400031682)

All contracts are active and ready for use. Additional details can be found on the contract sheet at this link: <https://procurement.sc.gov/contracts/search?v=19130-9919-0-0>

Body Armor (NASPO)

The State opted to participate in the NASPO Body Armor contracts in lieu of processing our own solicitation. To that end, we've awarded contracts through Participating Addendums (PAs) to the following Contractors:

- Angel Armor (4400031654)
- GH Armor (4400031655)
- Onyx Armor (4400031657)
- Point Blank Armor (4400031653)
- Safariland (4400031680)
- Survival Armor (4400031656)



We continue to negotiate a PA with Bob Barker, if successful, and once that PA is complete, their information will be added to the contract sheet on our website at this link: <https://procurement.sc.gov/contracts/search?v=19137-9919-0-0>

There are other contractors awarded Master Agreements by NASPO available to us, but no one has requested we work with those other contractors. Use the link to the NASPO page included on the contract sheet and let us know if there is another contractor you would like for us to engage with.

Large Tractors and Mowers

Due to an internal issue, we're late processing the new solicitation for large tractors and mowers, with the current contract expiring August 6, 2023. We'll have the new solicitation published before June 15th and "should" get the new contract in place before the old one expires. However, if any issues come up during the solicitation process there could be a slight break between the contracts. If this threatens to have an impact on your ability to order off the contract, let Michael Speakmon (mspeakmon@mmo.sc.gov) know ASAP so we can discuss what options are available.

Concrete Culvert Pipes

On May 15, 2023, the State approved a price increase for the concrete culvert pipe contract with Gossett. This is the first price increase they've requested since the beginning of the contract in August 2021. The new pricing is effective August 1, 2023, and the new pricing will be posted to our website the day before. If you need a copy of the new pricing before that time, please contact Michael Speakmon (mspeakmon@mmo.sc.gov).

Cyber Liability Insurance

It has come to our attention that Willis-Towers-Watson (WTW), our broker for the cyber liability insurance contract, may have included additional terms and conditions in their contracts with agencies that were not approved or negotiated by the State, and whose terms directly conflict with other terms and conditions of the contract.

Based on the terms in the "Contract Documents and Order of Precedence" clause, these additional terms and conditions "shall be void and of no effect." We have communicated this to WTW and confirmed that any agency who has accepted the terms are not bound by them. If you have any questions, please contact DeAna Reed-Sharpe (drsharpe@mmo.sc.gov) or your WTW representative.

New orders under the contract will NOT include the additional terms and conditions.

Name Changes/Novations/Assignments

We are aware that the following suppliers have had their contracts blocked by the CG's office due to Name Changes and or Assignments:

- Zones LLC
- CDWG
- Mythics LLC

We're working through these issues with the CG's Office, our own Business Ops section, and the suppliers effected as quickly as we can. If you have any questions or concerns, please contact Randy Barr at rbarr@mmo.sc.gov.

Market Research and Agency Input Requests for NEW State Term Contracts (STCs)

The Office of State Procurement (OSP) seeks input on the following recommendations for new State Term Contracts (STCs). If you have any information you can share, please contact the appropriate procurement manager. Our goal is to put contracts in place that will meet your needs, but we need your input to ensure success.

Sophos – We anticipate publishing this solicitation in June 2023 with an anticipated award date of October 2023. If you have

any questions or concerns, please contact Alicia Pearson, at apearson@mmo.sc.gov. If you are a current user of Sophos, we would love to hear from you to ensure the new state term contract will effectively meet your needs.

Market Research and Agency Input Requests for existing State Term Contracts

Semi-Automatic Weapons & Ammunition (Expires 4/19/2024) – Portia Davis (pdavis@mmo.sc.gov) sent a copy of the current market basket to the potential suppliers to verify the model numbers of each line item are correct. If your agency needs items to the current list of items, please reach out to Portia so she can consider adding them to the new solicitation.

We're also considering adding silencers to this contract. If silencers are something your agency would use, please let her know that as well so we can develop an appropriate market basket.

Office Supplies/Truckload Paper (Expires 4/28/2024) – DeAna Reed-Sharpe (drsharpe@mmo.sc.gov) is beginning her market research into this contract. Please contact her if you have any input that you feel may be helpful.

Industrial Gases – Bulk (Expires 4/30/2024) – DeAna Reed-Sharpe (drsharpe@mmo.sc.gov) is beginning research into this contract. COVID-19 had a definite impact on this industry, especially on the availability of certain gases. It's important that DeAna speak directly with the users of these contracts so we can ensure that we're meeting their needs. Please pass her contact information along and ask your end-users to reach out to her.

Flags – SC & US (Expires 5/5/2024) – Portia Davis (pdavis@mmo.sc.gov) is just beginning her research into this contract. The market basket for this one has been pretty consistent over the years and unless we receive word that there should be some additions, we don't anticipate changes. If you use any flags that are currently not covered on this contract, please let Portia know ASAP.

High Density Polyethylene Pipe (HDPE) – DeAna Reed-Sharpe (drsharpe@mmo.sc.gov) will be working with SCDOT to ensure the specifications are up to date for this one, but if you have any questions or input aching to be shared, feel free to reach out to her.

Police Belts, Holsters and Accessories – Portia Davis (pdavis@mmo.sc.gov) will be working with the various law enforcement agencies to ensure we're capturing their needs, but there may be some local law enforcement agencies wanting to have their say. Please get this notice to anyone in your local law enforcement folks who may want to reach out to Portia and share their ideas.

ForeScout CounterACT- Security Software Products & Services – We anticipate publishing this solicitation in June 2023 with an anticipated award date of mid-to-late July 2023. If you have any questions or concerns, please contact Alicia Pearson at apearson@mmo.sc.gov. If you are a current user of Forescout Counter/ACT, we'd love to hear from you to ensure the continuance of this state term contract will effectively meet your needs.

IT Equipment Leasing – We anticipate publishing this solicitation in June or July 2023 with an anticipated award date of December 2023. If you have any questions or concerns, please contact Stephen Taylor at staylor@mmo.sc.gov. If you're a current user of Presidio and the IT Equipment Leasing contract, we'd love to hear from you to ensure the new state term contract will effectively meet your needs.

State Term Contracts which will NOT be renewed or resolicited

Hyper Converged Integrated Systems (Expires 7/6/2023) – This contract will not be resolicited as the technology will now be available on the upcoming NASPO Computer and Equipment Contracts due for award in July 2023. If you have any questions or concerns, please contact Alicia Pearson at apearson@mmo.sc.gov.

Currently Published Solicitations

Desktop Specialty Paper (5400025123) – The bid opening was held on May 23, 2023, and as we anticipated, we did not receive any offers. We're going to engage one more time with the vendor community, but we are most likely going to shift our focus to getting these products on the office supply contracts. What we need from you, our customers, is to know if you have

had, or are having, any issues with the office supply contractors NOT being able to provide a paper product you need. Please contact Michael Speakmon (mspeakmon@mmo.sc.gov) if you have anything to offer.

NEW Compactors and Roll-Off Containers (5400024734) – Roll ‘em out off! Portia Davis (pdavis@mmo.sc.gov) published this NEW STC on April 26, 2023 with a bid opening date of June 9, 2023. This is a NEW STC and has a wide variety of self-contained compactors, stationary compactors, cafeteria trash compactors, commercial refuse carts, vertical packers, horizontal/vertical balers, cart dumpers, 95-gallon containers, and others. Portia received a lot of feedback from the vendor community, so we are expecting a good response. Please take a look and let us know if you have any feedback that might lead to an important amendment to the solicitation.

New HP Toner Cartridges (5400025023) – DeAna Reed-Sharpe (drsharpe@mmo.sc.gov) is evaluating offers received and will forward all eligible Offerors to EasiBuy for inclusion in the reverse auction. We don't anticipate a change to the award posting date of June 9, 2023.

NEW!!! Mattresses (5400025171) – DeAna Reed-Sharpe (drsharpe@mmo.sc.gov) published this on May 11, 2023. The pre-bid is scheduled for May 25, 2023 and the bid opening is scheduled for June 23, 2023. This is a NEW STC and DeAna has worked with both agencies and suppliers to capture the State's needs. The market basket includes the following lots:

- Lot 1 – Dormitory Mattresses
- Lot 2 – Corrections Mattresses
- Lot 3 – Medical Mattresses
- Lot 4 – Hospitality Mattresses

This will be a **NON-MANDATORY** contract since we know some agencies have other required sources for their mattresses. But we wanted to make these available to as many others as possible.

Managed Services Provider (5400024620) – Stephen Taylor (staylor@mmo.sc.gov) published this on January 20, 2023. The pre-proposal conference was held February 10th and the bid opening happened April 3, 2023. The evaluation panel has reviewed the proposals and demonstrations are scheduled for late May for vendors who submitted proposals.

Electronic Document Management System (EDMS) (5400024538) – Stephen Taylor (staylor@mmo.sc.gov) published this February 23, 2023. The pre-proposal conference was held on March 9th and the bid opening happened April 13th. The evaluation panel will score the proposals soon. Demonstrations are slated for June for those vendors who submitted a proposal.

IT Temporary Staff Augmentation MPS and Supplier Contracts (5400024992) – Stephen Taylor (staylor@mmo.sc.gov) published this April 17, 2023. The pre-proposal conference was held on May 2nd and the bid opening occurred May 30th. Due to the high volume of responses, the award date of July 6th could be extended to a later date.

Proofpoint (5400024741) – This solicitation was published February 27th and the pre-bid conducted March 14th. The bid opening occurred May 5. Award is anticipated in late May/early June 2023. If you have any questions or concerns, please contact Randy Barr at rbarr@mmo.sc.gov.

Idera (5400024681) – This solicitation was issued February 8, 2023, with bid opening slated for June 5. We anticipate an award date of June 22, 2023. If you have any questions or concerns, please contact Alicia Pearson at apearson@mmo.sc.gov.

E-Recruitment & Onboarding System (5400023901) – This solicitation was issued January 31, 2023 and bid opening occurred April 05, 2023. We anticipate an award date of July 2023. If you have any questions or concerns, please contact Kristen Hutto at khutto@mmo.sc.gov.

Service Now (5400025182) – This solicitation was published May 3, 2023. The pre-bid was conducted on May 10th, with bid opening scheduled for June 16, 2023. Our anticipated award is in July 2023. If you have any questions or concerns, please contact Randy Barr, Sr. at rbarr@mmo.sc.gov.

Newly Awarded State Term Contracts (STCs)

Cradlepoint Products, Services & Accessories (5400024556) – We posted the Intent to Award June 19, 2023. Contracts will be effective June 1, 2023 – May 31, 2028, barring any protests. If you have any questions or concerns, please contact Randy Barr, Sr. at rbarr@mmo.sc.gov.

Cooperative Contracts Updates

Park & Recreation/Playground Equipment – The current contracts expire June 30 and we're currently working on getting new Participating Addendums in place. We don't anticipate a break between contracts.

Professional Grade Tools and Equipment – NASPO received offers May 18, 2023 and are in the process of evaluating those now. There is no indication at this time whether the current contracts will be extended or if there will be a break between them. If you know of needs your agency has, we highly recommend you place orders in advance (of the current contract expiration date of June 30) just in case NASPO does not extend the current contracts.

Security and Fire – The lead state Nevada has received proposals. The anticipated contract start date is August 1, 2023. Nevada's purchasing folks have completed the evaluation process. South Carolina will develop Participating Addendums once contractors are awarded under NASPO. If you have any questions or concerns, please contact Stephen Taylor (staylor@mmo.sc.gov).



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