Monthly Journal of the Division of Procurement Services May 2024



SCBO Advertisers

We have many new folks using the platform. Time for some light housekeeping!



Please bear in mind:

- We don't run addenda. SCBO is for initial solicitation advertising only.
- Deletions of ads are permanent and may complicate your life if you're
 ever in a position to retrieve a deleted ad due to a FOIA request, protest
 reasons, or for legal reasons. Consider running a "cancellation," rather
 than request a full deletion of your ad.
- We no longer create courtesy ads for State agencies. If you publish a solicitation in SCEIS, you MUST log in to SCBO and post your ad there too in compliance with the SC Procurement Code.
- Passwords are good for 90 days. You'll get a six-day heads-up. You'll be locked out if you don't create a new PW during that window.

Password Requirements:

- 1. Password length must be at least eight characters (no blank spaces)
- 2. Password must contain at least one punctuation mark (recommended to use one of the following four: ! @ # \$)
- 3. You cannot use your username in the password
- 4. Password must contain at least one uppercase letter
- 5. Cannot re-use previous password within three years



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STATEWIDE CONTRACT NEWS

Contract Conflict Resolution on STCs

As a reminder, it's always best to try to resolve contract issues at the lowest managerial level and with the parties directly involved. Before reaching out to our office for assistance, please first reach out to the Contractor and address the issue with them. We encourage you not to rely solely on email as your main communication method. Pick up the phone and call the Contractor and discuss the issue with them. You'll get much more accomplished during a phone call than you will through a series of emails. Our experience tells us that this is the most effective way to resolve any contract issues. You'd be amazed at how many times we receive a call (or email) from an end user of a contract asking us to resolve an issue they haven't even talked to the contractor about. We're happy to assist, but often you can accomplish what you're looking for through a phone call to the supplier yourself. If you find that not to be the case and if you cannot get to a resolution directly with the Contractor, contact the Procurement Manager for that contract (as shown on the contract sheet on our website) and we'll be more than happy to assist.



There is nothing in any contract which restricts you from having a direct, friendly, and collaborative relationship with the Contractor. Don't be afraid to reach out to them if an issue arises during their performance on a project for your entity.

MRO Contracts Extended through December 31, 2024

NASPO extended the current MRO contracts through December 31, 2024 so our STCs are extended to match those dates. NASPO and the lead state of Oklahoma need additional time to evaluate offers.

The next Town Hall will be Tuesday, June 11, 2024, at 10:00 a.m.

It is true. We want to hear from YOU too! **YOU** can help set the agenda for the meeting by emailing any specific questions you may have a few days before ahead. Email your questions ahead of time to one of the following people:

G&S Questions - mspeakmon@mmo.sc.gov / IT Questions - rbarr@mmo.sc.gov

<u>Click on this link</u> to join the meeting, registration is no longer necessary. You can also find a link to the Town Hall located on the DisPatcheS Newsletter page on our website at this location. https://procurement.sc.gov/dispatches

We look forward to seeing you June 11, 2024!

Market Research and Agency Input Requests for existing State Term Contracts

<u>Herbicides, Adjuvant & Blends (5400026890)</u> – Ginger Hardee (<u>gghardee@mmo.sc.gov</u>) will publish this solicitation in the coming weeks. If you have a need for these types of chemicals, please reach out to her immediately so she can ensure the new solicitation meets your current or anticipated needs.

<u>Type C&D School Buses (Expires 5/05/25)</u> – DeAna Reed-Sharpe (<u>drsharpe@mmo.sc.gov</u>) will begin working with SCDE to develop the specifications and source selection method for the next version of the school bus solicitation. If your entity has feedback which could improve the contract offerings, please share it.

<u>Temporary Staff Services (Expires 6/15/25)</u> – Portia Davis (<u>pdavis@mmo.sc.gov</u>) is beginning her research into the next version of this contract. The purpose of this contract is to provide temporary personnel in administrative, white-collar, or blue-collar positions which do <u>not</u> require an advanced degree. There are some legal positions (such as paralegal and



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legal secretary) that may require some type of certification, but those are very limited. We're aware that the State has overhauled the position descriptions and pay rates included in the solicitation, so we'll automatically incorporate those into the new version. If there are positions that would be helpful that meet the intent of this contract, let us know. While we know this contract cannot incorporate all positions, we do our best to meet the majority of common needs among entities.

Microsoft Software Reseller - We anticipate publishing this solicitation in June with an award date of September 2024. If you have any questions or concerns, please contact Stephen Taylor at staylor@mmo.sc.gov. If you were a current user of the Microsoft Software contract, we'd love to hear from you to ensure the new state term contract will meet your needs.

Oracle Software - We anticipate publishing this solicitation in August with an award date of February. If you have any questions or concerns, please contact Stephen Taylor at staylor@mmo.sc.gov. If you were a current user of the Oracle Software contract, we'd love to hear any feedback that could help us improve upon our existing contract model.

Geographic Information System (GIS) Software (Expires 1/14/2025) – We anticipate publishing this sole source in August 2024 with an award date of September 2024. If you haven't used it because it didn't fit your needs, please provide us feedback about what we could change for the new solicitation. If you have any questions or concerns, please contact Lillanea Bouknight at lbouknight@mmo.sc.gov.

Carbon Black (Expires 12/5/24) – We anticipate publishing this solicitation in July 2024 with an award date of October 2024. If you have any questions or concerns, please contact Clifton Sanders at cdsanders@mmo.sc.gov. Again, if you are a current or potential user of this contract, we would love to hear from you to ensure the new solicitation encompasses your needs.

Solar Winds (Expires 10/30/24) - We anticipate publishing this solicitation in June 2024 with an award date of August/ September 2024. If you have any questions or concerns, please contact Clifton Sanders at cds.anders@mmo.sc.gov. If you are a current or potential user of this contract, we need your feedback.



State Term Contracts which will NOT be renewed or resolicited

Traffic Signal Heads & Lenses (Expires 8/18/2024) - We do not intend to resolicit these items because they now fall under the new Traffic Control Devices contract (link here). If you think there are items on this contract not available on the traffic control devices contract, reach out to Michael Speakmon (mspeakmon@mmo.sc.gov) as soon as possible to have that conversation.

Duo Multi-Factor Authentication (Expires 9/24/2024) - This State term contract will sunset on September 9, 2024. This decision was made because Duo is now owned by Cisco and its products will be offered under the Cisco Hardware, Software Products and Services contract upon expiration of the existing one. Should you have any questions or concerns, please contact Clifton Sanders at cdsanders@mmo.sc.gov.

Currently Published Solicitations

Telematics (5400026434) - Michael Speakmon (mspeakmon@mmo.sc.gov) continues to evaluate offers.

Trash Can Liners (5400026572) - The bid opening was completed on May 16, 2024. Ginger Hardee (gghardee@mmo.sc.gov) is evaluating offers.

High Intensity Tutoring (5400026773) - Porta Davis (pdavis@mmo.sc.gov) conducted the pre-bid on May 1, 2024 and has published an amendment to the questions we received.

Mobile Device Protection Plan (5400026776) - The bid opening occurred May 8 as scheduled and DeAna Reed-Sharpe (drsharpe@mmo.sc.gov) is in the process of evaluating offers.

Vehicles (5400026980) - Michael Speakmon (mspeakmon@mmo.sc.gov) published this solicitation on May 28. The pre-bid is scheduled for June 11, 2024. The bid opening is scheduled for July 12, 2024.

Sophos - (5400026965) - Yolanda Cohen published this solicitation May 24 with an opening date of July 18, 2024. The anticipated Intent to Award date is July 30, 2024. If you have any questions or concerns, please contact Yolanda Cohen at ycohen@mmo.sc.gov.

Body Cameras, In Car & SaaS: Video Storage - Software Data (5400026810) - This solicitation was published April 2 and opened May 21, 2024. The Procurement Manager is evaluating offers prior to RFP panel evaluation. We have an anticipated award date of July/August 2024. If you have any questions or concerns, please contact Randy Barr at rbarr@mmo.sc.gov

Learning Content Management Systems - This solicitation was published February 5. The Procurement Manager is current-



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ly negotiating target contract start dates for mid-June 2024. If you have any questions or concerns, please contact Stephen Taylor at staylor@mmo.sc.gov.

Communications Equipment and Services (Print & Mail Services) (5400026928) – This solicitation was published April 17 with an opening date of June 27, 2024. We anticipate an award date of late August 2024. If you have any questions or concerns, please contact Lillanea Bouknight at Ibouknight@mmo.sc.gov.

<u>Rapid7 (5400026768)</u> – <u>Yolanda Cohen published this solicitation on April 12, 2024.</u> Amendment #1 was published May 7. The anticipated Intent to Award date is June 2024. If you have any questions or concerns, please contact Yolanda Cohen at ycohen@mmo.sc.gov.

<u>PC Matic (5400027023)</u> – Clifton Sanders (<u>cdsanders@mmo.sc.gov</u>) published solicitation (5400026721) March 22. The bid opening date was scheduled for May 20, 2024. No bids were received. The solicitation will be resolicited with an anticipated award date of June 27, 2024.

Newly Awarded State Term Contracts (STCs)

<u>Professional Grade Tools and Diagnostic Equipment (5400026438)</u> – Portia Davis (<u>pdavis@mmo.sc.gov</u>) posted the Intent to Award for this May 23. Barring a protest, the awards will be effective June 5, 2024. Contracts will begin July 1, 2024.

<u>Tenable Products & Services (5400026532)</u> – Lillanea Bouknight posted the Intent to Award April 17 with an effective date of April 27, 2024. The contract term will begin July 5, 2024 (4400034650 and 4400034666). If you have any questions or concerns, please contact Lillanea Bouknight at lbouknight@mmo.sc.gov.

<u>Fortinet Products and Services (5400026469)</u> – Stephen Taylor posted the Intent to Award for this IFB April 1 and they're effective April 12, 2024. Contracts will start June 25, 2024.

<u>Optiv Security, Inc. (5400026410)</u> – Yolanda Cohen published this Intent to Award April 2. The contract term for the new contract began on April 24, 2024. If you have any questions or concerns, please contact Yolanda Cohen, at <u>yco-hen@mmo.sc.gov.</u>

<u>Mainline Information Systems (5400026410)</u> – Yolanda Cohen published this Intent to Award April 2. The contract term for the new contract began April 24, 2024. If you have any questions or concerns, please contact Yolanda Cohen at <u>ycohen@mmo.sc.gov</u>.

Cooperative Contracts Updates

NASPO PCs, Servers, Storage, Peripherals – Although IBM has successfully completed negotiations with the Lead State, they're now in negotiations with South Carolina via the Participating Addendum. Due to the inability to secure these contracts prior to the expiration date January 31, 2024, an emergency procurement was executed effective February 1 until July 4, 2024, or until a new contract is in place. If you should have any questions and/or suggestions, feel free to reach out to Yolanda Cohen at ycohen@mmo.sc.gov.

NetApp US Public Sector, Inc. (NASPO PCs, Servers, Storage, Peripherals) – NetApp's new NASPO STC Contract number is 4400034594. Its effective date is May 13, 2024.

NASPO Public Safety Video Systems – South Carolina has executed Participating Addendums (PAs) with Coban Technologies (4400033961) and Pro-Vision (4400034525). If you have any questions or concerns with either of these contracts, please contact Yolanda Cohen at ycohen@mmo.sc.gov. South Carolina is currently trying to negotiate a PA with Motorola Solutions, Inc. If you should have any questions or concerns, please contact Yolanda.





