DisPatcheS
MONTHLY JOURNAL OF THE DIVISION OF PROCUREMENT SERVICES
November 2026



SOUTH CAROLINA
PROCUREMENT
DIRECTORS' CONFERENCE
2027
STRATEGY | CONNECTION | SOLUTIONS

REGISTRATION IS OPEN!

2027 Procurement Directors' Conference

The annual conference for Procurement Directors of State Agencies and Institutes of Higher Education.

📅 **When:** Wednesday, April 7 to Friday, April 9, 2027

📍 **Where:** S.C. Aeronautical Training Center (Building 1000), Trident Technical College Thornley Campus, 7000 Rivers Ave., North Charleston, SC 29406

🏨 **Hotel:** DoubleTree by Hilton North Charleston Convention Center, 5264 International Blvd., North Charleston, SC 29418

Why it matters: Three days of guidance and training on the SC Consolidated Procurement Code and working with DPS, plus a chance to weigh in on our initiatives, contracts, practices and performance.

Who's invited: One Procurement Director (or designated representative) from each state agency, college, university and technical college. If space allows, we'll open it to more attendees.

Registration is open in SCOPES. Before you can register, you'll need to acknowledge the Procurement Directors' Conference Payment Policy.

📄 **Before you book**: **see the conference details and agenda.**

Register for PDC 2027

⚠️**Missed the Nov. 20 Fraud Alert Special Edition?** It has the steps for reporting P-Card fraud and for filing a Microsoft 365 outage credit claim by Dec. 31, 2026.

Read the Nov. 20 Special Edition

The Monthly Statewide Term Contract Town Hall



Tuesday, Dec. 15, 2026, at 10 a.m., online. After our regular updates and Q&A, we'll extend the meeting for an optional SCPro deep dive. We'll be just over 30 days past go-live, so it's a chance to troubleshoot issues, share lessons learned and swap tips and tricks. Stick around if you'd like to take part!

YOU can help set the agenda for future meetings by sending questions ahead of time:

Supplies & Services and General Questions:
Michael Speakmon. **mspeakmon@mmo.sc.gov**

IT Questions:
Randy Barr at **rbarr@mmo.sc.gov**

SCPro Updates:



🛠️ **SCPro deep dive on Dec. 15.** We'll be just over 30 days past go-live, so we're extending the December Town Hall to troubleshoot issues and share lessons learned, tips and tricks. Details below.

Customized Wheelchairs: Join the Dec. 3 Input Meeting

📅 **Thursday, Dec. 3, 2026, at 2 p.m. on Teams**

What's happening: Liz McWhorter is finalizing her research into a possible new State Term Contract for customized wheelchairs, and she still needs information.

What to do: Share this meeting with the subject matter experts in your organization so they can attend and contribute during acquisition planning.

Why it matters: Accurate needs assessments (including specification development) and spend data play a huge part in deciding whether this is a viable STC.

👉 **Join the Teams meeting**

Questions? Email **lmcwhorter@mmo.sc.gov**.

Join the Dec. 3 Teams Meeting

We Need Your Input!
Market Research for State Term Contracts

Our procurement managers are researching the next round of these contracts. If your agency uses one, or could, send your needs and feedback to the contact listed.

Promotional Items:	**Portia Davis**	**pdavis@mmo.sc.gov**
Debt Collection Services	**Marie Jackson**	**omjackson@mmo.sc.gov**
HVAC Testing for Adjusting and	**Marie Jackson**	**omjackson@mmo.sc.gov**

Balancing Services		
Testing Career Ready Services	Michael Speakmon	mspeakmon@mmo.sc.gov
Cots, Folding Emergency Supplies	Liz McWhorter	lmcwhorter@mmo.sc.gov
Security and Fire Protection	Lillanea Bouknight	lbouknight@mmo.sc.gov
Juniper/HPE	Keva Jones	kjones@mmo.sc.gov
Citrix Products & Services	Clifton Sanders	cdsanders@mmo.sc.gov
Legal Research Subscription Services (Westlaw)	Clifton Sanders	cdsanders@mmo.sc.gov
Mobile Device Management (MDM)	Yolanda Cohen	ycohen@mmo.sc.gov
Hitachi Vantara SAN Products and Services	Randy Barr, Sr.	rbarr@mmo.sc.gov

---

E-Rate Category Two Statewide Master Contracts

What's new: The State has set up statewide master contracts for E-Rate supported Category Two products and services through a competitive bidding process under FCC Form 470 #270000137.

How schools and libraries buy through them:

- Run a mini-bid (secondary competition) among all applicable awarded vendors able to meet your needs.
- Pick the most cost-effective solution. Price must be the most heavily weighted factor, and it may be the only one.
- Document your selection.
- Submit a Form 471 that references the state's Form 470 and the contract you selected.

Good to know: You don't need a separate Form 470 for purchases covered by these contracts.

Questions? Email **kjones@mmo.sc.gov**.

🎓 DPS Spring Training 2027

Registration is open for 7 courses, January through May. Each course is offered twice.

Procurement Ethics ($100): How ethics apply to the procurement function.

Acquisition Planning and Market Research ($75): Plan purchases and research the market so your strategy fits what you're buying, as the SC Procurement Code requires.

Specifications and Scopes of Work ($100): Your role in writing specifications and scopes of work, with tips for success.

Intro to Procurement Code ($100): The code demystified, with the requirements most Procurement Officers need to know. Lays the foundation for the other courses.

IFB ($100): Invitation for bids, the Code's preferred method, from development through award.

RFP ($200, two days): A time-tested method for completing RFPs that comply with the Code.

Contract Administration ($200, two days): A standard approach to setting up and running a contract administration program.
Dates, times and locations are in SCOPES, along with free NASPO Procurement U e-learning courses.

Register for Spring Courses

DPS Finance Notice

Invoices for July - October are out. All agencies and entities have been invoiced for services rendered through the Division of Procurement Services for the period of July - October. This includes trainings and procurement code books.

Please note that if payment is not received within 45 days of the invoice date, SCOPES access will be suspended until payment is received.
If you have not received an invoice for any of these services, please contact us at **dps-receivables@mmo.sc.gov**.

📕 **Procurement Code Book:** Sold out.

New Payment Policy for Training and Events

Starting Jan. 1, 2027, DPS will require advance payment for all fee-based training sessions and events.

- Registration will close two weeks before the event.
- Invoices are sent when you register.
- Payment must be received before the session or event to confirm your spot.
- Registrants with outstanding balances won't be admitted until payment is received.
- A $50 late payment fee is added to balances still unpaid 30 days after invoicing.

How to pay: IDT, check, cashier's check or money order. Cash and credit cards aren't accepted.

Can't make it? Registration fees are nonrefundable, but your agency may send someone else. To request a substitution, email **training@mmo.sc.gov** before the event.



State Term Contracts Updates- November 2026

- **7 solicitations are published.** Bid openings include Paper Towels & Toilet Tissue (Dec. 7), Service Award Pins (Dec. 18), Herbicides, Adjuvants & Blends (Jan. 5, 2027) and Executive Search Services (Jan. 6, 2027), which now combines the current ESS and ESS Higher Ed contracts into one.

- **Awards:** The Procurement Review Panel affirmed the CPO's decision on Appliances & Kitchen Equipment. Check Point Products and Services takes effect Nov. 25 if there's no protest. A NASPO participating addendum with Mythics LLC covers Oracle Professional Services.

- **Still pending:** the Uniforms protest decision and the Online Reverse Auction administrative review. The current reverse auction contract is extended until June 13, 2027.

- **Ending:** Fire Fighter Foam (June 29, 2027) and Municipality Auditing Services (May 11, 2027) won't be resolicited. Fire fighter foam products are on the Protective Equipment & Supplies contract with Safeware.

- **Cooperative contracts:** participating addendums in the works for Mailing Equipment, Electronic Monitoring, Tableau, Commvault and Adobe.

November 2026 STC Updates

Questions, Comments, Concerns: Please Reach out to our communications manager Tara Bradshaw (Trbradshaw@mmo.sc.gov) or program assistant Colt Edens (cedens@mmo.sc.gov)

Sign up for Dispatches

How did you like this email?



SFAA Division of Procurement Services | 1333 Main Street Suite 700 | Columbia, SC 29201 US

Unsubscribe | Update Profile | Constant Contact Data Notice

Constant Contact

Try email & social marketing for free!

SFAA



SOUTH CAROLINA

PROCUREMENT DIRECTORS' CONFERENCE

2027

STRATEGY | CONNECTION | SOLUTIONS

2027 Procurement Directors' Conference

The annual conference for Procurement Directors of State Agencies and Institutes of Higher Education.

Conference Details

📅 **When:** Wednesday, April 7 to Friday, April 9, 2027

📍 **Where:** S.C. Aeronautical Training Center (Building 1000), Trident Technical College Thornley Campus, 7000 Rivers Ave., North Charleston, SC 29406

🏨 **Hotel:** DoubleTree by Hilton North Charleston Convention Center, 5264 International Blvd., North Charleston, SC 29418

Who's invited: One Procurement Director (or designated representative) from each state agency, college, university and technical college. If space allows, we'll open it to more attendees.

Registration is open in SCOPES. Before you can register, you'll need to acknowledge the Procurement Directors' Conference Payment Policy.

Register in SCOPES

Agenda

Wednesday, April 7, 2027

1:30 to 3:00 p.m. · Welcome, opening remarks, and introduction of all participants

3:00 to 3:30 p.m. · P-Card Updates

3:30 to 3:45 p.m. · Break

3:45 to 5:00 p.m. · SCPro R2 Updates & Next Steps

Dinner on your own

Thursday, April 8, 2027

8:30 to 9:15 a.m. · Procurement Code & Process Change Recommendations
9:15 to 10:15 a.m. · Procurement Improvement Round Table Discussions
10:15 to 10:30 a.m. · Break
10:30 a.m. to noon · Procurement Officer Credentialing & Agency Certification
Noon to 1:00 p.m. · Lunch provided on-site
1:00 to 2:30 p.m. · AI in Procurement
2:30 to 2:45 p.m. · Break
2:45 to 4:15 p.m. · AI in Procurement
4:15 to 5:00 p.m. · Procurement Activity
Dinner on your own

Friday, April 9, 2027

8:30 to 9:15 a.m. · Protest Updates
9:15 to 10:00 a.m. · State Term Contract Updates
10:00 to 10:15 a.m. · Break
10:15 to 11:00 a.m. · Audit Updates
11:00 a.m. to noon · Wrap-Up & Closing Remarks

This is a draft agenda. Sessions and times may change.

Questions? Contact the Division of Procurement Services

SFAA Division of Procurement Services | 1333 Main Street Suite 700 | Columbia, SC 29201 US

Constant Contact Data Notice

Constant Contact

Try email & social marketing for free!

State Term Contracts (STC): UPDATES

E-Rate Category Two Statewide Master Contracts
The State has established statewide master contracts for E-Rate supported Category Two products and services through a competitive bidding process under FCC Form 470 #270000137. Schools and libraries purchasing through these contracts must conduct a mini-bid (secondary competition) among all applicable awarded vendors able to meet their needs, select the most cost-effective solution with pricing as the most heavily weighted evaluation factor (price may be the sole evaluation factor), and document their selection. Applicants then submit a Form 471 referencing the state's Form 470 and selected contract. A separate Form 470 is not required for purchases covered by these contracts. Please contact kjones@mmo.sc.gov with any questions.

Boats Contracts (November Update)
Following the CPO's decision, no appeal was filed, and the contracts became effective as scheduled. The contract sheet contains all the detailed information for all of the contracts.

P-Card Fraud and the Microsoft 365 Outage
Be sure to review the November 20th Special Edition of the newsletter about P-Card Fraud and the Microsoft 365 Outage and the actions necessary regarding the same. [AS1]

[AS1]I recommend a link or some way to tie back to this edition for reference.

Market Research and Agency Input Requests for State Term Contracts (STC):

📢 The Office of State Procurement (OSP) is seeking input on the following recommendations for new State Term Contracts (STC).

If you have any information you can share, please contact the appropriate procurement manager.

Our goal is to put contracts in place that will meet your needs, but we need your input to ensure success.



Cots, Folding Emergency Supplies – Liz McWhorter (emcwhorter@mmo.sc.gov) is beginning her market research for the next solicitation. While the Emergency

NEW State Term Contracts

Customized Wheelchairs – Liz McWhorter (emcwhorter@mmo.sc.gov) is finalizing her research into this potentially new STC, but she still needs some information. She has scheduled a Teams meeting for December 3, 2026, at 2:00 PM. A link to the meeting is here. Please share this with any subject matter experts in your organization so they have the opportunity to attend and contribute during the acquisition planning process. Accurate needs assessments (to include specification development) and spend data play a huge part in determining whether this is a viable STC.

NOTE: Please review the *Cooperative Contracts Updates* section for additional information on potential STCs in progress.

Existing State Term Contracts

Promotional Items – Portia Davis (pdavis@mmo.sc.gov) is doing additional research before we restructure and resolicit, and here is what she is asking for. To ensure the new contract is as comprehensive as possible, please send her:

- A list of the promotional items your agency normally purchases.
- Information on any suppliers your agency has established relationships with regarding promotional products.
- Any documentation, guidelines, or specific scope requirements you have for incorporating trademark licensing into the contract.

She is currently conducting market research to determine the optimal approach for both our agency partners and the supplier community. We are evaluating whether to structure this as a Fixed Price Bid (FPB) or an Invitation for Bids (IFB) with multiple awards. If you have any thoughts, preferences, or operational feedback, please include them in your response.

Debt Collection Services – Marie Jackson (omjackson@mmo.sc.gov) is beginning her market research for the next round of these contracts. Because these agreements typically operate with minimal ongoing feedback from agencies and suppliers, we want to ensure we aren't missing opportunities for improvement. If your agency utilizes these contracts or has a future need, please share your feedback and requirements with Marie to help inform the next round.

HVAC Testing for Adjusting and Balancing Services – Marie Jackson (omjackson@mmo.sc.gov) is beginning her

Management Division is our primary user and will provide significant input, we welcome feedback from all end users. If your agency utilizes this contract, please reach out to Liz to share your needs and experiences.

Security and Fire Protection (currently NASPO Security and Fire Protection) (Expires 07/31/2028) – The State is currently exploring options to develop a new State Term Contract. Although the current contract's expiration date is still ahead, we want to ensure any future solicitation fully supports your needs. We invite all current and prospective contract users to share feedback on what is working well, areas for improvement, and any services that should be added or removed. Please send your comments, feedback, or suggestions to Lillanea Bouknight at lbouknight@mmo.sc.gov. Your insight is vital to helping us shape a solicitation that best serves state agencies and stakeholders.

Juniper/HPE (Expires 05/31/2027) – Keva Jones is conducting market research for a combined Juniper/HPE networking products and services contract. Please contact kjones@mmo.sc.gov with any questions or insight you can share about how effectively the existing contracts are meeting your agency's needs.

Citrix Products & Services (Expires 04/07/2027) – We are working to re-solicit the Citrix Products and Services contract. We anticipate publishing the solicitation in December 2026 with an anticipated award date in April 2027. If there are changes that could be made to the existing scope of work so the new contract would better meet your needs, please provide your feedback to Clifton Sanders at cdsanders@mmo.sc.gov.

Legal Research Subscription Services (Westlaw Publishing) (Expires 4/5/2027) – We are working to renew the Legal Research Subscription Services contract. If you have feedback or recommended changes to the existing scope of work to better support your needs, please send them to Clifton Sanders at cdsanders@mmo.sc.gov.

Hitachi Vantara Storage Area Network (SAN) Products and Services (Expires 09/22/2027) – We are currently working to re-solicit Hitachi SAN Product and Services. We anticipate publishing the solicitation in March of 2027 and the anticipated award date is May 13, 2027. However, if you have any questions or concerns about how the existing contracts are functioning, please contact Yolanda Cohen at ycohen@mmo.sc.gov. If you're a potential user of Hitachi Products and Services, we would love to hear from you to ensure the new state term contract will effectively meet your needs.

market research for the next round for these contracts. Our office works closely with OSE on specification development for this one, and end user feedback is always helpful.

Testing Career Ready Services – Michael Speakmon (mspeakmon@mmo.sc.gov) is beginning the market research for the next version of this contract. The Department of Education is responsible for the specifications on this one, but end user feedback is always a plus if your agency could benefit from this type of service.

Mobile Device Management (MDM) – We are working to renew the MDM Systems contract. If there are any changes or improvements that could be made to the existing contract so the new contract would better meet your needs, please provide feedback to Randy Barr, Sr. at rbarr@mmo.sc.gov.

Newly Awarded STC's



Newly Awarded State Term Contracts (STC):

Appliances & Kitchen Equipment (5400029211) – The Procurement Review Panel issued their decision on November 16, 2026, and they affirmed the CPO's decision. The contract sheet reflects the reinstatement of the award protested.

Uniforms (5400029869) – This protest decision is pending publication. Should you have any questions in the meantime, please contact Marie Jackson (omjackson@mmo.sc.gov).

Check Point Products and Services (5400030046/SRC0000074) – The intent to award was posted on November 13, 2026, and will become effective November 25th barring any protest. If you have any questions or concerns, please contact Yolanda Cohen at ycohen@mmo.sc.gov.

Online Reverse Auction Service (5400029390) – The Intent to Award was published June 2, 2026, and is currently suspended, pending administrative review by the Chief Procurement Officer. The previous contract has been extended until June 13, 2027, or until this office has taken necessary action based on the results of the administrative review. If you have any questions or concerns, please contact Clifton Sanders at cdsanders@mmo.sc.gov.

NASPO Software Solutions (4400041319) – Clifton Sanders awarded a Participating Addendum under this NASPO Cooperative Contract to Mythics LLC on October 20, 2026, for Oracle Professional Services. If you have any questions or concerns, please contact Clifton Sanders at cdsanders@mmo.sc.gov.

STC's that will NOT be Renewed



State Term Contracts that will NOT be renewed or resolicited:

Fire Fighter Foam – These contracts will be sunset on their current expiration date of June 29, 2027. There have been very few sales on these contracts, and the products are available on the Protective Equipment & Supplies contract with Safeware.

Municipality Auditing Services – The proviso for this has been deleted so we will not be resoliciting for these services after it expires on May 11, 2027.

Current Published Solicitations:

STC for Uniform Rental (5400029934) – Portia Davis (pdavis@mmo.sc.gov) has extended the award posting date while she continues negotiations.

STC for Service Award Pins (SRC0000011) – Liz McWhorter (emcwhorter@mmo.sc.gov) published this solicitation on November 12, 2026. The pre-bid was scheduled for November 23, 2026, and the bid opening is scheduled for December 18, 2026.

STC for Paper Towels & Toilet Tissue (5400030240/SRC0000057) – Marie Jackson (omjackson@mmo.sc.gov) published Amendment #2 and the new bid opening date is December 7, 2026.

STC for Herbicides, Adjuvants & Blends (SRC0000082) – Liz McWhorter (emcwhorter@mmo.sc.gov) published this solicitation on November 17, 2026. The pre-bid is scheduled for November 30, 2026, and the bid opening is scheduled for January 5, 2027.

STC for Executive Search Services (SRC0000091) – Michael Speakmon (mspeakmon@mmo.sc.gov) published this solicitation on November 20, 2026. The pre-bid is scheduled for December 1, 2026, and the bid opening is scheduled for January 6, 2027. It is important to note that this single solicitation combines the current ESS contracts AND the ESS Higher Ed contracts into one.

STC for IT Professional Services (ITPS) (5400029248/SRC0000083) – Amendment 5 published on November 18, 2026, to extend the opening date. The State is currently reviewing questions received and preparing a formal amendment. If you have any questions or concerns, please contact Clifton Sanders at cdsanders@mmo.sc.gov or Stacy Adams at sadams@mmo.sc.gov.

STC for IT Security Assessments and Incident Response Services (updated from Incident Response and Penetration Testing) (5400027903/SRC0000053) – Amendment 10 published November 18, 2026, with a submission deadline of January 8, 2027. The anticipated award date is TBD. If you should have questions or concerns, please contact ycohen@mmo.sc.gov.

Cooperative Contracts Updates:



NASPO Mailing Equipment, Supplies and Maintenance – South Carolina will begin negotiating participating addendum(s) once the Lead state posts awards. If you have any questions or concerns, please contact Lillanea Bouknight at lbouknight@mmo.sc.gov.

NASPO Electronic Monitoring – Keva Jones is in negotiations with awarded suppliers to execute South Carolina's participating addendums. Contact Keva Jones at kjones@mmo.sc.gov with any questions.

NASPO Software Solutions – Keva Jones is in negotiations with awarded suppliers to execute South Carolina's participating addendums for **Salesforce's Tableau and Commvault products and services**. Contact Keva Jones at kjones@mmo.sc.gov with any questions.

NASPO Software Solutions – Randy Barr, Sr. is starting negotiations with awarded suppliers to execute South Carolina's participating addendums for **Adobe Services**. Contact Randy Barr at rbarr@mmo.sc.gov with any questions or feedback you might have.

Sign up for DisPatcheS

SFAA Division of Procurement Services | 1333 Main Street Suite 700 | Columbia, SC 29201 US

Constant Contact Data Notice

Try email & social marketing for free!