Public Safety/Law Enforcement Video Products, Services and Solutions Attachment D Category 1 - Pricing Workbook

Category 1 - Body Worn Video Cameras and Recording Devices (Body Camera)

Respondent Name:

Pro-Vision Solutions, LLC.; DBA: Pro-Vision Video Systems

In the space provided below, please list your product offerings for this category. Prices will be held for the initial term of the contract.

All equipment required to make unit operational must be included below. If additional cost to base equipment please describe.

Pricing must be discounted per the baseline price and discounts

All pricing is for quantity of one (1)

Base Equipment

Item	Mfg. PN	Item Description	List Price	0-99	100-499	500 (+)
	BC4-TBUN-GAR	Bodycam 4 Camera Unit, Rotating Garment Clip, Transfer/Upload Software	\$585	\$439	\$373	\$329
	BC4-TBUN-GARSD	Bodycam 4 Garment Clip Bundle with Transfer Software and Single Dock	\$645	\$484	\$411	\$363
	BC4-TBUN-MAG	Bodycam 4 Magnet Mount Bundle with Transfer Software	\$685	\$514	\$437	\$385
	BC4-TBUN-MAGSD	Bodycam 4 Magnet Mount Bundle with Transfer	\$735	\$551	\$469	\$413

	Options/Upgrades				
Mfg. SKU	Item Description	List Price	0-99	100-499	500 (+)
BC4-CAM	BODYCAM 4 Camera Unit	\$585	\$439	\$373	\$329
BC4-MNT-GAR	Rotating Garment Mount	\$19	\$14	\$12	\$11
BC4-MNT-MAG	Heavy Duty Magnet Mount	\$135	\$101	\$86	\$76
BC4-MNT-EPL	Epaulette Mount	\$50	\$38	\$32	\$28
BC4-MNT-MOL	Molle Mount	\$50	\$38	\$32	\$28
BC4-MNT-STF	Screw-to-Fit Mount	\$39	\$29	\$25	\$22
BC4-MNT-SCO	Screw-On Mount	\$26	\$20	\$17	\$15
BC4-DOCK-S	Single Camera Dock Kit	\$120	\$90	\$77	\$68
BC4-DOCK-M	Ten Camera Dock Kit	\$1,075	\$806	\$685	\$605
BC4-BAT	Replacement Battery	\$47	\$35	\$30	\$26
BC4-TAG20	RFID User Tags (20 Pack)	\$27	\$20	\$17	\$15
BC4-TRIGGER	Bluetooth Event Triggering Device	\$370	\$278	\$236	\$208
	BC4-CAM BC4-MNT-GAR BC4-MNT-MAG BC4-MNT-EPL BC4-MNT-MOL BC4-MNT-STF BC4-MNT-SCO BC4-DOCK-S BC4-DOCK-M BC4-BAT BC4-TAG20	Mfg. SKU BC4-CAM BC4-CAM BC4-MNT-GAR Rotating Garment Mount BC4-MNT-MAG Heavy Duty Magnet Mount BC4-MNT-MOL BC4-MNT-STF Screw-to-Fit Mount BC4-MNT-SCO BC4-MNT-SCO Screw-On Mount BC4-DOCK-S BC4-DOCK-M BC4-DOCK-M BC4-BAT Replacement Battery BC4-TAG20 RFID User Tags (20 Pack)	Mfg. SKU Item Description List Price BC4-CAM BODYCAM 4 Camera Unit \$585 BC4-MNT-GAR Rotating Garment Mount \$19 BC4-MNT-MAG Heavy Duty Magnet Mount \$135 BC4-MNT-EPL Epaulette Mount \$50 BC4-MNT-MOL Molle Mount \$50 BC4-MNT-STF Screw-to-Fit Mount \$39 BC4-MNT-SCO Screw-On Mount \$26 BC4-DOCK-S Single Camera Dock Kit \$120 BC4-DOCK-M Ten Camera Dock Kit \$1,075 BC4-BAT Replacement Battery \$47 BC4-TAG20 RFID User Tags (20 Pack) \$27	Mfg. SKU Item Description List Price 0-99 BC4-CAM BODYCAM 4 Camera Unit \$585 \$439 BC4-MNT-GAR Rotating Garment Mount \$19 \$14 BC4-MNT-MAG Heavy Duty Magnet Mount \$135 \$101 BC4-MNT-EPL Epaulette Mount \$50 \$38 BC4-MNT-MOL Molle Mount \$50 \$38 BC4-MNT-STF Screw-to-Fit Mount \$39 \$29 BC4-MNT-SCO Screw-to-Fit Mount \$39 \$29 BC4-DOCK-S Single Camera Dock Kit \$120 \$90 BC4-DOCK-M Ten Camera Dock Kit \$1,075 \$806 BC4-BAT Replacement Battery \$47 \$35 BC4-TAG20 RFID User Tags (20 Pack) \$27 \$20	Mfg. SKU Item Description List Price 0-99 100-499 BC4-CAM BODYCAM 4 Camera Unit \$585 \$439 \$373 BC4-MNT-GAR Rotating Garment Mount \$19 \$14 \$12 BC4-MNT-MAG Heavy Duty Magnet Mount \$135 \$101 \$86 BC4-MNT-EPL Epaulette Mount \$50 \$38 \$32 BC4-MNT-MOL Molle Mount \$50 \$38 \$32 BC4-MNT-STF Screw-to-Fit Mount \$39 \$29 \$25 BC4-MNT-SCO Screw-to-Fit Mount \$26 \$20 \$17 BC4-DOCK-S Single Camera Dock Kit \$120 \$90 \$77 BC4-DOCK-M Ten Camera Dock Kit \$1,075 \$806 \$685 BC4-BAT Replacement Battery \$47 \$35 \$30 BC4-TAG20 RFID User Tags (20 Pack) \$27 \$20 \$17

Public Safety/Law Enforcement Video Products, Services and Solutions Attachment D Category 2 - Pricing Workbook

Category 2 - Vehicle Mounted Video and Recording (In Car Dash Camera)

Respondent Name:

Pro-Vision Solutions, LLC: DBA: Pro-Vision Video Systems

In the space provided below, please list your product offerings for this category. Prices will be held for the initial term of the contract.

All equipment required to make unit operational must be included below. If additional cost to base equipment please describe.

Pricing must be discounted per the baseline price and discounts

All pricing is for quantity of one (1)

Base	Equi	ipment	
------	------	--------	--

Item	Mfg. PN	Item Description	List Price	0-99	100-499	500 (+)
	DR-200-64	2-Camera Drive Recorder,1080p HD Video, optional third camera input; includes 64GB SDXC card, power harness, windshield mounting adhesive, software & guides.	\$630	\$441	\$419	\$375
	DR-200-128	2-Camera Drive Recorder, 1080p HD Video, optional third camera input; includes 128GB SDXC card, power harness, windshield mounting adhesive, software & guides.	\$730	\$511	\$485	\$434
	DVR-906LE1	HD DVR, 1 Forward Facing Camera, 128GB	\$3,450	\$2,760	\$2,346	\$2,070
	DVR-906LE2	HD DVR, 2 Forward and Rear Facing Cameras, 128GB	\$3,745	\$2,996	\$2,547	\$2,247
	DVR-906LE5	HD DVR, 2 Forward and Rear Facing Cameras, AHD Mini Dome Interior Camera, 2 Waterproof Wide Angle AHD Exterior Cameras 128GB	\$4,935	\$3,948	\$3,356	\$2,961

		Options/Upgrades				
Spec Item	Mfg. SKU	Item Description	List Price	0-99	100-499	500 (+)
	DVR-830	500GB Solid-State Drive for use with PRO-VISION® video recording systems.	\$460	\$322	\$274	\$242
	DVR-831	1TB Solid-State Drive for use with PRO-VISION® video recording systems.	\$685	\$480	\$408	\$360
	DVR-832	2TB Solid-State Drive for use with PRO-VISION® video recording systems.	\$1,269	\$825	\$784	\$701
	DVR-920	AHD Exterior Camera with Cable	\$367	\$220	\$187	\$165
	DVR-921	AHD Mini Dome Camera with Cable	\$367	\$220	\$187	\$165
	DVR-922	AHD Forward Facing Camera	\$367			

Final Price

Public Safety/Law Enforcement Video Products, Services and Solutions Attachment D Category 3 - Pricing Workbook

Category 3 - Automated License Plate Readers and Recording Devices

In the space provided below, please list your product offerings for this category. Prices will be held for the initial term of the content of the space provided below, please list your product offerings for this category. Prices will be held for the initial term of the content of the space of the space of the space of the content of the space of the space of the space of the content of the content of the content of the space of the space of the space of the content o	N/A. We re	espectfully decline to	submit for this category due	to lack of desired pro	oduct.	
Pricing must be discounted per the baseline price and discounts All pricing is for quantity of one (1) Base Equipment	In the space	provided below, please	list your product offerings for t	his category. Prices will	l be held for the initia	l term of the contract
All pricing is for quantity of one (1) Base Equipment	All equipment req	uired to make unit operational i	must be included below. If additional cost	to base equipment please desci	ribe.	
Base Equipment	Pricing must be d	iscounted per the baseline pric	e and discounts			
	All pricing is for q	uantity of one (1)				
			Raco Equipment			
Mfg. PN Item Description List Price Discount Final Pric			Dase Equipment			
Mfg. PN Item Description List Price Discount Final Pric						
		Mfg. PN	Item Description	List Price	Discount	Final Price

List Price

Discount

Options/Upgrades

Item Description

Mfg. SKU

Spec Item

Public Safety/Law Enforcement Video Products, Services and Solutions Attachment D Category 4 - Pricing Workbook

Category 4 - Interview / Interrogation Room Video and Recording

cables, software & guides.

Respondent Name:

Pro-Vision Solutions, LLC; DBA: Pro-Vision Video Systems

In the space provided below, please list your product offerings for this category. Prices will be held for the initial term of the contract.

All equipment required to make unit operational must be included below. If additional cost to base equipment please describe.

Pricing must be discounted per the baseline price and discounts

All pricing is for quantity of one (1)

Item

Base Equipment Mfg. PN Item Description **List Price** 0-99 100-499 500 (+) High-Definition Solid-State DVR, 1080p HD video,16 camera inputs; includes HD night vision DVR-808BD dome camera, 1TB hard disk drive, lockable \$1,655 \$1,076 \$1,076 \$1,076 cage, Event Marker Button, AC power adapter,

		Options/Upgrades				
Spec Item	Mfg. SKU	Item Description	List Price	0-99	100-499	500 (+)
	DVR-810	1080p HD video, night vision, built-in audio; includes cable.	\$430	\$280	\$280	\$280
	DVR-818	1080p HD video, night vision,175° field-of-view, built-in audio; includes cable.	\$455	\$296	\$296	\$296
	PLE-1020T	Desktop Charger for Mic pack	\$115	\$75	\$75	\$75
	PLE-1750	2nd Wireless Audio Transmitter	\$445	\$289	\$289	\$289
	PI F-1010T	Replacement rechargeable battery for mic pack	\$45			

Public Safety/Law Enforcement Video Products, Services and Solutions Attachment D Category 5 - Pricing Workbook

Category 5 - Video Storage, Data Security, Software and Peripherals

Respondent Name:

Pro-Vision Solutions, LLC: DBA: Pro-Vision Video Systems

In the space provided below, please list your product offerings for this category. Prices will be held for the initial term of the contract.

All equipment required to make unit operational must be included below. If additional cost to base equipment please describe.

Pricing must be discounted per the baseline price and discounts

All pricing is for quantity of one (1)

Base Equipment

			Per month				
				0-99	100-499	500 (+)	
Item	Mfg. PN	Item Description	List Price	Price	Price	Price	-
	ECB-5YR	Enhanced Conectivity Bundle 5-year	\$6	\$6	\$6	\$6	-
	SMX-5YR-50	Securamax 5yr Standard 50GB plan	\$30	\$30	\$30	\$30	
	SMX-5YR- 100	Securamax 5yr Standard 100GB plan	\$43	\$43	\$39	\$37	
	SMX-5YR-250	Securamax 5yr Standard 250GB plan	\$58	\$58	\$52	\$49	
	SMX-5YR-UNL	Securamax 5yr Standard UNL	\$69	\$69	\$62	\$59	
	BC4-SMX100-5YR	Single Bodycam 4 and Single Camera Docking Station at the beginning of agreement, camera replacement at month 30. Ten Camera Dock can be substituted for every ten Single Camera Docks	\$69	\$62	\$56	\$53	
	BC4-SMX250-5YR	Single Bodycam 4 and Single Camera Docking Station at the beginning of agreement, camera replacement at month 30, camera replacement at month 60. Ten Camera Dock can be substituted for every ten Single Camera Docks	\$79	\$71	\$64	\$60	
	BC4-SMXUNL-5YR	Single Bodycam 4 and Single Camera Docking Station at the beginning of agreement, camera replacement at month 30. Ten Camera Dock can be substituted for every ten Single Camera Docks	\$89	\$80	\$72	\$68	

Opt	ions/U	Ipgrade
-----	--------	---------

Spec Item Mfg. SKU Item Description List Price Discount Final Price

Public Safety/Law Enforcement Video Products, Services and Solutions Attachment D -1 Category 1 - Cost Scenario

Category 1 - Body Worn Video Cameras and Recording Devices (Body Camera)

Respondent Name:

Pro-Vision Solutions, LLC; DBA: Pro-Vision Video Systems

In the space provided below, please include a sample quotation. Products listed should be your current base equipment without additional options.

Quotation to include implementation of 100 units and must include all costs associated for a base unit, startup costs, and base software to start a body camera program. Pricing is to be priced per unit, with a total implementation cost for 100 units. Cost should include the initial purchase, and any monthly or annual fees for data storage.

			List Price		Contract	Total Cost
Item	Mfg PN	Item Description	Each	Discount	Price	Per 100
	BC4-SMXUNL-5YR	Single Bodycam 4 and Single Camera Docking Station at the beginning of agreement, camera replacement at month 30. Ten Camera Dock can be substituted for every ten Single Camera Docks	\$89	10%	\$72/month	\$7,200/month

Public Safety/Law Enforcement Video Products, Services and Solutions Attachment D -1 Category 2 - Cost Scenario

Category 2 - Vehicle Mounted Video and Recording (In Car Dash Camera)

Respondent Name:

Pro-Vision Solutions, LLC; DBA: Pro-Vision Video Systems

In the space provided below, please include a sample quotation. Products listed should be your current base equipment without additional options.

Quotation to include implementation of 100 units and must include all costs associated for a base unit, startup costs, and base software to start a car video recording program. Pricing is to be priced per unit, with a total implementation cost for 100 units. Cost should include the initial purchase, and any monthly or annual fees for data storage.

			List Price		Cont	ract	Total Cost
Item	Mfg PN	Item Description	Each	Discount	Price		Per 100
	DVR-906LE2	HD DVR, 2 Forward and Rear Facing					
		Cameras, 128GB	\$3,745		32%	\$2,547	\$254,700
	SMX-5YR-UNL	Securamax 5yr Standard UNL	\$69		10%	\$62/month	\$6,200/month

Public Safety/Law Enforcement Video Products, Services and Solutions Attachment D -1 Category 3- Cost Scenario

Category 3 - Automated License Plate Readers and Recording Devices

Respondent Name:

N/A. We respectfully decline to respond to this category due to lack of desired product offering.

In the space provided below, please include a sample quotation. Products listed should be your current base equipment without additional options.

Quotation to include implementation of 100 units and must include all costs associated for a base unit, startup costs, and base software to start a license plate recognition/recording program. Pricing is to be priced per unit, with a total implementation cost for 100 units. Cost should include the initial purchase, and any monthly or annual fees for data storage.

			List Price		Contract	Total Cost
Item	Mfg PN	Item Description	Each	Discount	Price	Per 100

Public Safety/Law Enforcement Video Products, Services and Solutions Attachment D -1 Category 4- Cost Scenario

Category 4 - Interview / Interrogation Room Video and Recording

Respondent Name:

Pro-Vision Solutions, LLC; DBA: Pro-Vision Video Systems

In the space provided below, please include a sample quotation. Products listed should be your current base equipment without additional options.

Quotation to include implementation of 100 units and must include all costs associated for a base unit, startup costs, and base software to begin recording during interview or interrogation sessions. Pricing is to be priced per unit, with a total implementation cost for 100 units. Cost should include the initial purchase, and any monthly or annual fees for data storage.

ltem	Mfg PN	Item Description	List Price Each	Discount	Co Pri		Total Cost Per 100
	DVR-808BD	High-Definition Solid-State DVR, 1080p HD video,16 camera inputs; includes HD night vision dome camera, 1TB hard disk drive, lockable cage, Event Marker Button, AC power adapter, cables,					
		software & guides.	\$1,655		35%	\$1,076	\$107,600
	SMX-5YR-UNL	Securamax 5yr Standard UNL	\$69		10%	\$62/month	\$6,200/month