

**THOMAS SCIENTIFIC GENERAL DISCOUNTS  
NASPO VALUEPOINT RFP20232032**

Discount Code	UM	Disc % From List	General Product Category Description										
			Chemicals	Chromatography	Clinical	Controlled Environments	Diagnostics	Equipment	Furniture	Instruments	Laboratory Supplies	Life Science	Safety
DC001	All	0%	X	X	X	X	X	X	X	X	X	X	X
DC002	All	0.8%		X							X		
DC003	All	1%	X		X	X	X	X	X	X	X	X	X
DC004	All	2%									X		
DC005	All	3%		X							X		
DC006	All	4%									X		
DC007	All	5%		X						X		X	X
DC008	All	6%						X					X
DC009	All	7%	X	X				X	X		X	X	X
DC010	All	8%	X	X	X	X	X	X	X		X		X
DC011	All	9%	X	X	X	X	X	X	X	X	X	X	X
DC012	All	10%	X	X		X	X	X	X	X	X	X	X
DC013	All	11%	X	X	X	X	X	X	X	X	X	X	X
DC014	All	12%		X					X	X		X	X
DC015	All	13%	X	X		X	X	X	X	X	X	X	X
DC016	All	14%	X		X	X				X			
DC017	All	15%	X		X	X	X	X	X	X	X	X	X
DC018	All	16%				X	X						
DC019	All	17%	X			X	X		X	X	X		
DC020	All	18%	X							X	X	X	
DC021	All	19%			X	X		X	X	X		X	
DC022	All	20%	X	X		X	X	X	X	X	X	X	X
DC023	All	21%			X						X		
DC024	All	22%						X			X		
DC025	All	23%				X		X	X		X		X
DC026	All	24%				X		X	X		X		X
DC027	All	25%	X		X	X		X		X	X	X	X

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DC028	All	27%								X			
DC029	All	30%	X			X			X	X		X	X
DC030	All	35%											X
DC031	All	40%						X			X	X	X
DC032	All	56%	X										
NHP01	All other equipment & instruments will be priced at Thomas Scientific's Cost X 14.94% (1.149) (capped)												
NHP02	All other supplies & consumables will be priced at Thomas Scientific's Cost X 23.46% (1.235) (capped)												
As a result of the application of discounts contained above, should any product's price result in selling margin to Thomas Scientific below 11% gross margin, then the customer's net price may be adjusted to equal Thomas' sales cost x 12.36%.													
Note: Thomas agrees to extend to the Purchasing Entity lower pricing in the form of Special Price Quotations ("SPQ's") and/or other Promotional Pricing on goods from certain specific manufacturers and suppliers, as it may be available during the term of any contract award. When this SPQ or Promotion pricing exists, it shall be governed by the terms and effective dates established by the manufacturer or supplier. Should an SPQ or Promotion expire without renewal by the manufacturer, prices will revert to the above discounts.													
<i>All products, with the exception of non-catalog and special order products will be shipped FOB Destination, prepaid and allowed. Fuel surcharges, drop-shipment fees, and hazardous material fees will be waived. Non-catalog and special order products will be quoted FOB Destination, prepaid and added, unless quotation is provided with freight allowed. Exceptions to these freight terms include requests for expedited transportation services, white-glove services, temperature sensitive goods requiring dry-ice and/or air transportation, and lift-gate services which can be quoted upon request. No minimum order shall apply to receive these transportation terms.</i>													
To view contractual pricing, create a profile using your Thomas Scientific Account Number at <a href="https://ThomasSci.com/register">https://ThomasSci.com/register</a>													