

**Attachment C – Labor Rates/Price Sheet**

<b>AWARD CATEGORY 2</b>							
<b>IT RESEARCH, ADVISORY, AND CONSULTING SERVICES</b>							
<b>SECTION 1</b>		<b>SECTION 2</b>		<b>SECTION 3</b>		<b>SECTION 4</b>	
<b>HOURLY PRICING PER LABOR CATEGORY</b>		<b>MAXIMUM ANNUAL PERCENTAGE INCREASE REQUEST ON LABOR RATES</b>		<b>DISCOUNT OFF LICENSE/SUBSCRIPTION RATES</b>		<b>MAXIMUM ANNUAL PERCENTAGE INCREASE REQUEST ON SUBSCRIPTION RATES</b>	
<b>Labor Categories</b>	<b>Fully Burdened Hourly Rate for Year 1 (Price Guarantee Period)</b>	<b>Maximum Annual Percentage Increase Request on Labor Rates (not guaranteed or approved)</b>	<b>3%</b>	<b>Percentage Discount Offered on Subscription/Licenses</b>	<b>89%</b>	<b>Maximum Annual Percentage Increase Request on Subscription Rates (not guaranteed or approved)</b>	<b>0%</b>
Project Manager	\$420						
System Architect (Software/Data/Database) I	\$290						
Cloud Subject Matter Expert	\$290						
IT Subject Matter Expert	\$525						
Technology Consultant I	\$290						
Technology Consultant II	\$440						
Cyber Security Specialist	\$420						
Administrative	\$125						