
	State of South Carolina	Sole Source: SS3022018 Date Issued: 03/02/2018 Procurement Officer: SARAH HANCOCK Phone: 803-896-0022 E-Mail Address: shancock@mimo.sc.gov Mailing Address: SFAA, Div. of Procurement Services, ITMO 1201 Main Street, Suite 601 Columbia SC 29201
	Sole Source ESRI	

DESCRIPTION: Sole Source Contract for ESRI Products and Services

USING GOVERNMENTAL UNIT: Statewide

NAME OF OFFEROR ENVIRONMENTAL SYSTEMS RESEARCH INSTITUTE, INC. <small>(full legal name of business submitting the offer)</small>	Any award issued will be issued to, and the contract will be formed with, the entity identified as the Offeror. The entity named as the offeror must be a single and distinct legal entity. Do not use the name of a branch office or a division of a larger entity if the branch or division is not a separate legal entity, i.e., a separate corporation, partnership, sole proprietorship, etc.
AUTHORIZED SIGNATURE  <small>(Person must be authorized to submit binding offer to contract on behalf of Offeror.)</small>	DATE SIGNED 3/13/18
TITLE Chris Johnson Manager, Commercial & Government Contracts <small>(business title of person signing above)</small>	STATE CONTRACTOR NO. <small>(Register to Obtain S.C. Contractor No. at www.procurement.sc.gov)</small>
PRINTED NAME <small>(printed name of person signing above)</small>	STATE OF INCORPORATION <small>(If you are a corporation, identify the state of incorporation.)</small>

OFFEROR'S TYPE OF ENTITY: (Check one)			(See "Signing Your Offer" provision.)
<input type="checkbox"/> Sole Proprietorship	<input type="checkbox"/> Partnership	<input type="checkbox"/> Other _____	
<input type="checkbox"/> Corporate entity (not tax-exempt)	<input type="checkbox"/> Corporation (tax-exempt)	<input type="checkbox"/> Government entity (federal, state, or local)	

COVER PAGE - (MAR. 2015)

STATE AND LOCAL MPA TERMS AND CONDITIONS
(E500 11/03/2016)

ARTICLE 1—DEFINITIONS

All definitions in other parts of the MPA shall have the same meaning in this Esri MPA Terms and Conditions. In addition, the following definitions apply to this MPA:

- a. **"Authorized Entity"** means an agency, department, division, or political subdivision of the governmental entity authorized by State to order and acquire Products, Product-related services, and training under this Agreement.
- b. **"License Agreement"** means the Esri License and Services Agreement No. 316260.
- c. **"Customer"** means the State or an Authorized Entity that places orders pursuant to this Agreement.
- d. **"Products"** means Software, Data, Online Services, and Documentation.

ARTICLE 2—TERM OF AGREEMENT

Customer's right to purchase under this Agreement shall remain in effect for five (5) years from the effective date (March 16, 2018) unless terminated earlier as set forth in Article 5—Termination; Cancellation. The term may be extended upon mutual written agreement. The term of any Product licenses ordered through this Agreement shall be as stated in the License Agreement. Upon forty-five (45) days' written notice, Esri may elect to terminate this Agreement after two (2) years should total orders for licenses, training, consulting, or custom application development not exceed fifty thousand dollars (\$50,000.00) per year or one hundred thousand dollars (\$100,000.00) for any two (2)-year period.

ARTICLE 3—PRODUCT OFFERINGS

3.1 Discontinued and New Items. Esri may, at its sole discretion, discontinue offering any Products and services included in this Agreement upon the submittal of an updated MPA Price List. Esri may, at its sole discretion, offer new Products, services, or larger quantity discount pricing by the submittal of an updated MPA Price List, which will require ITMO approval.

3.2 License Agreement. Esri may require additional or different license terms prior to the use of new Products or services. Such additional terms shall be included in the License Agreement by mutually agreed upon written amendment.

ARTICLE 4—GRANT OF LICENSE AND SCOPE OF USE

The license grant and permitted uses specified in Article 3 and Article 4 of the License Agreement are restricted to use within the continental United States; Hawaii; Alaska; and US territories, excluding Puerto Rico and the US Virgin Islands.

ARTICLE 5—TERMINATION; CANCELLATION

5.1 Termination

- a. **Termination for Convenience.** This Agreement may be terminated by either party upon forty-five (45) days' written notice. Esri, at its sole election, may terminate the right of any Authorized Entity to participate in this Agreement in accordance with this provision without terminating this Agreement with respect to State or any other Authorized Entity.

ARTICLE 9—PRICING

9.1 Pricing. Esri will provide Products, Product-related services, professional services, maintenance, and training specified at the prices incorporated into this Agreement. The specified prices stated in the incorporated Esri Price List are exclusive of shipping, installation, and applicable taxes. Esri may update the Esri Price List by written amendment no more than once each calendar quarter, but typically no less than once per calendar year. Prices for individual items may be updated by email at any time if they fall below, or are even with, Licensor's GSA pricing. Esri reserves the right to reject any orders for Products or services based on any of the following: (1) an Esri MPA Price List that is dated older than eighteen (18) months from the date of order, (2) a Time and Materials Rate Sheet that is dated older than eighteen (18) months from the date of order, or (3) rejection of changes or revisions to Addendum 1 or Exhibit B of the License Agreement.

9.2 Custom Software and Application Services. Custom software and application services are available on a time and materials or firm fixed price basis via a signed task order. Attachment B-General Terms and Conditions of the License Agreement, Schedule A-Services Terms and Conditions of this MPA, Attachment A Glossary of Terms of the License Agreement and Time and Material Rate Schedule together comprise the applicable terms, staffing, and hourly labor rates (hourly rates applicable only for time and materials projects) for any such work to be performed under this Agreement. Labor rates are subject to annual escalation in January of each year. Time and Material Rate Schedule changes must be approved by ITMO. The scope of work and any additional terms are subject to mutual agreement in the task order. Information and arrangements regarding Custom Software and Application Services are available from the Implementation Services Program Manager, at 909-793-2853, extension 1546.

9.3 Training Services. Training will be provided in accordance with the policies defined at <http://www.esri.com> and the Esri License Agreement incorporated herein. Training prices are subject to annual escalation, not to exceed seven and one-half percent (7.5%) in January of each year, which will be updated pursuant to section 9.1 above.

ARTICLE 10—MAINTENANCE

Esri will provide maintenance, composed of updates and technical support as specified in the latest US Software Maintenance Program found on the Esri website at <http://esri.com/legal/maintenance>.

Maintenance is generally offered on an annual basis. Upon expiration of any complimentary maintenance year or any subsequent maintenance term, Customer may issue a purchase order under this Agreement for renewal of maintenance at the terms and pricing then in effect. Upon acceptance of an Esri quotation, the purchase order shall be issued in advance or no later than concurrent with the present maintenance term. If an optional maintenance term lapses, Customer must pay reinstatement fees equivalent to back maintenance fees calculated from the date of discontinuance to reinstate maintenance.

ARTICLE 11—TERMS OF COMPENSATION AND ACCEPTANCE

11.1 Terms of Compensation. Products will be invoiced one hundred percent (100%) upon delivery or supply of download codes. Online services will be invoiced one hundred percent (100%) upon issuance of authorization codes. Software installation, as applicable, will be invoiced upon completion. Training services shall be invoiced on the first day of class. Customer agrees to pay each invoice in full within thirty (30) days of receipt of a valid invoice within accordance with the State's Payment & Interest (Feb 2015) clause found in this MPA.

11.2 Acceptance. Unless rejected in writing, acceptance of any delivery of Products shall be presumed to have occurred upon download or not later than fifteen (15) days after delivery by Esri. Acceptance of online services occurs upon issuance of authorization codes. If Esri installation is ordered, acceptance occurs upon completion of Esri Products installation and testing, unless rejected in writing.

or condition whatsoever beyond the reasonable control of the affected party, the party so affected, upon giving prompt notice to the other party, will be provided a temporary extension for a period of time as may be reasonably necessary to allow for such delay, prevention, interference, or restriction.

The State will incorporate the below clauses from our terms and conditions into this Sole Source

Documentation:

The State will not store restricted/confidential data in Esri's Cloud Services.

Iran Divestment Act - Certification (Dec 2015)

(a) The Iran Divestment

Act List is a list published by the Authority pursuant to Section 11-57-310 that identifies persons engaged in investment activities in Iran. Currently, the list is available at the following URL: <http://procurement.sc.gov/PS/PS-iran-divestment.phtml>

(.) Section 11-57-310 requires the government to provide a person ninety days written notice before he is included on the list.

The following representation, which is required by Section 11-57-330(A), is a material inducement for the State to award a contract to you. (b) By signing your Offer, you certify that, as of the date you sign, you are not on the then-current version of the Iran Divestment Act List. (c) You must notify the Procurement Officer immediately if, at any time before posting of a final statement of award, you are added to the Iran Divestment Act List. [02-2A077-2]

Choice-Of-Law (Jan 2006)

The Agreement, any dispute, claim, or controversy relating to the Agreement, and all the rights and obligations of the parties shall, in all respects, be interpreted, construed, enforced and governed by and under the laws of the State of South Carolina, except its choice of law rules. As used in this paragraph, the term "Agreement" means any transaction or agreement arising out of, relating to, or contemplated by the solicitation. [07-7A010-1]

Disputes (Jan 2006)

(1) Choice-of-Forum. All disputes, claims, or controversies relating to the Agreement shall be resolved exclusively by the appropriate Chief Procurement Officer in accordance with Title 11, Chapter 35, Article 17 of the South Carolina Code of Laws, or in the absence of jurisdiction, only in the Court of Common Pleas for, or a federal court located in, Richland County, State of South Carolina. Contractor agrees that any act by the Government regarding the Agreement is not a waiver of either the Government's sovereign immunity or the Government's immunity under the Eleventh Amendment of the United States Constitution. As used in this paragraph, the term "Agreement" means any transaction or agreement arising out of, relating to, or contemplated by the solicitation. (2) Service of Process. Contractor consents that any papers, notices, or process necessary or proper for the initiation or continuation of any disputes, claims, or controversies relating to the Agreement; for any court action in connection therewith; or for the entry of judgment on any award made, may be served on Contractor by certified mail (return receipt requested) addressed to Contractor at the address provided as the Notice Address on Page Two or by personal service or by any other manner that is permitted by law, in or outside South Carolina. Notice by certified mail is deemed duly given upon deposit in the United States mail.

prime rate as listed in the first edition of the Wall Street Journal published for each year, applied as simple interest without compounding. (f) The State shall have all of its common law, equitable and statutory rights of set-off. [07-7A055-3]

Publicity (Jan 2006)

Contractor shall not publish any comments or quotes by State employees, or include the State in either news releases or a published list of customers, without the prior written approval of the Procurement Officer. [07-7A060-1]

Purchase Orders (Jan 2006)

Contractor shall not perform any work prior to the receipt of a purchase order from the using governmental unit. The using governmental unit shall order any supplies or services to be furnished under this contract by issuing a purchase order. Purchase orders may be used to elect any options available under this contract, e.g., quantity, item, delivery date, payment method, but are subject to all terms and conditions of this contract. Purchase orders may be electronic. No particular form is required. An order placed pursuant to the purchasing card provision qualifies as a purchase order. [07-7A065-1]

Iran Divestment Act – Ongoing Obligations (Jan 2015)

(a) You must notify the procurement officer immediately if, at any time during the contract term, you are added to the Iran Divestment Act List. (b) Consistent with Section 11-57-330(B), you shall not contract with any person to perform a part of the Work, if, at the time you enter into the subcontract, that person is on the then-current version of the Iran Divestment Act List. [07-7A072-1]

Taxes (Jan 2006)

Any tax the contractor may be required to collect or pay upon the sale, use or delivery of the products shall be paid by the State, and such sums shall be due and payable to the contractor upon acceptance. Any personal property taxes levied after delivery shall be paid by the State. It shall be solely the State's obligation, after payment to contractor, to challenge the applicability of any tax by negotiation with, or action against, the taxing authority. Contractor agrees to refund any tax collected, which is subsequently determined not to be proper and for which a refund has been paid to contractor by the taxing authority. In the event that the contractor fails to pay, or delays in paying, to any taxing authorities, sums paid by the State to contractor, contractor shall be liable to the State for any loss (such as the assessment of additional interest) caused by virtue of this failure or delay. Taxes based on Contractor's net income or assets shall be the sole responsibility of the contractor. [07-7A080-1]

Termination Due To Unavailability of Funds (Jan 2006)

Payment and performance obligations for succeeding fiscal periods shall be subject to the availability and appropriation of funds therefor. When funds are not appropriated or otherwise made available to support continuation of performance in a subsequent fiscal period, the contract shall be canceled. In the event of a cancellation pursuant to this paragraph, contractor will be reimbursed the resulting unamortized, reasonably incurred, nonrecurring costs. Contractor will not be reimbursed any costs amortized beyond the initial contract term. [07-7A085-1]

**State of South Carolina
Sole Source MPA Price List
E416M-4Q2017**

Section	Description	Price
ArcGIS Desktop Pricing		
ArcGIS Desktop - Concurrent Use - Perpetual License Prices		
	ArcGIS Desktop Advanced Concurrent Use License	\$9,405.00
	ArcGIS Desktop Standard Concurrent Use License	\$6,650.00
ArcGIS Desktop - Concurrent Use - Maintenance Prices		
	Primary Maintenance for ArcGIS Desktop Advanced Concurrent Use License	\$3,000.00
	Secondary Maintenance for ArcGIS Desktop Advanced Concurrent Use License	\$1,200.00
	Primary Maintenance for ArcGIS Desktop Standard Concurrent Use License	\$1,500.00
	Secondary Maintenance for ArcGIS Desktop Standard Concurrent Use License	\$1,200.00
	Primary Maintenance for ArcGIS Desktop Basic Concurrent Use License	\$700.00
	Secondary Maintenance for ArcGIS Desktop Basic Concurrent Use License	\$500.00
ArcGIS Desktop Core Extensions - Concurrent Use - Maintenance Prices		
	Primary Maintenance for ArcGIS Spatial Analyst for Desktop Concurrent Use License	\$500.00
	Secondary Maintenance for ArcGIS Spatial Analyst for Desktop Concurrent Use License	\$200.00
	Primary Maintenance for ArcGIS 3D Analyst for Desktop Concurrent Use License	\$500.00
	Secondary Maintenance for ArcGIS 3D Analyst for Desktop Concurrent Use License	\$200.00
	Primary Maintenance for ArcGIS Geostatistical Analyst for Desktop Concurrent Use License	\$500.00
	Secondary Maintenance for ArcGIS Geostatistical Analyst for Desktop Concurrent Use License	\$200.00
	Primary Maintenance for ArcGIS Publisher for Desktop Concurrent Use License	\$500.00
	Secondary Maintenance for ArcGIS Publisher for Desktop Concurrent Use License	\$200.00
	Primary Maintenance for ArcGIS Tracking Analyst for Desktop Concurrent Use License	\$500.00
	Secondary Maintenance for ArcGIS Tracking Analyst for Desktop Concurrent Use License	\$200.00
	Primary Maintenance for ArcGIS Data Interoperability for Desktop Concurrent Use License	\$500.00
	Secondary Maintenance for ArcGIS Data Interoperability for Desktop Concurrent Use License	\$200.00
	Primary Maintenance for ArcGIS Network Analyst for Desktop Concurrent Use License	\$500.00
	Secondary Maintenance for ArcGIS Network Analyst for Desktop Concurrent Use License	\$200.00
	Primary Maintenance for ArcGIS Schematics for Desktop Concurrent Use License	\$500.00
	Secondary Maintenance for ArcGIS Schematics for Desktop Concurrent Use License	\$200.00
	Primary Maintenance for ArcGIS Workflow Manager for Desktop Concurrent Use License	\$500.00

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Secondary Maintenance for ArcGIS Tracking Analyst for Desktop Advanced Single Use License	\$200.00
Primary Maintenance for ArcGIS Publisher for Desktop Advanced Single Use License	\$500.00
Secondary Maintenance for ArcGIS Publisher for Desktop Advanced Single Use License	\$200.00
Primary Maintenance for ArcGIS Schematics for Desktop Advanced Single Use License	\$500.00
Secondary Maintenance for ArcGIS Schematics for Desktop Advanced Single Use License	\$200.00
Primary Maintenance for ArcGIS Data Interoperability for Desktop Advanced Single Use License	\$500.00
Secondary Maintenance for ArcGIS Data Interoperability for Desktop Advanced Single Use License	\$200.00
Primary Maintenance for ArcGIS Data Reviewer for Desktop Advanced Single Use License	\$500.00
Secondary Maintenance for ArcGIS Data Reviewer for Desktop Advanced Single Use License	\$200.00
Primary Maintenance for ArcGIS Workflow Manager for Desktop Advanced Single Use License	\$500.00
Secondary Maintenance for ArcGIS Workflow Manager for Desktop Advanced Single Use License	\$200.00
Primary Maintenance for ArcGIS Desktop All Extensions Bundle Single Use License	\$1,500.00
Secondary Maintenance for ArcGIS Desktop All Extensions Bundle Single Use License	\$600.00
ArcGIS Desktop - Single Use - Term License Prices	
ArcGIS for Desktop Advanced Single Use Term License	\$3,990.00
ArcGIS for Desktop Standard Single Use Term License	\$2,850.00
ArcGIS for Desktop Basic Single Use Term License	\$760.00
ArcGIS Desktop Core Extensions - Single Use - Term License Prices	
ArcGIS 3D Analyst for Desktop Single Use Term License	\$570.00
ArcGIS Data Interoperability for Desktop Single Use Term License	\$570.00
ArcGIS Geostatistical Analyst for Desktop Single Use Term License	\$570.00
ArcGIS Network Analyst for Desktop Single Use Term License	\$570.00
ArcGIS Publisher for Desktop Single Use Term License	\$570.00
ArcGIS Schematics for Desktop Single Use Term License	\$570.00
ArcGIS Spatial Analyst for Desktop Single Use Term License	\$570.00
ArcGIS Tracking Analyst for Desktop Single Use Term License	\$570.00
ArcGIS Data Reviewer for Desktop Single Use Term License	\$570.00
ArcGIS Workflow Manager for Desktop Single Use Term License	\$570.00
ArcGIS Desktop All Extensions Bundle Single Use Term License	\$1,710.00
ArcGIS Upgrades	
ArcGIS for Desktop Basic Concurrent Use License Upgrade from ArcGIS for Desktop Basic Single Use License	\$1,900.00
Upgrade from One ArcGIS Product to Another	

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Annual Maintenance for ArcGIS for Aviation: Airports Single Use License	\$1,250.00
Annual Maintenance for ArcGIS for Aviation: Charting Single Use License	\$2,500.00
Annual Maintenance for ArcGIS for Maritime: Charting Single Use License	\$2,500.00
Annual Maintenance for ArcGIS for Maritime: Bathymetry Single Use License	\$1,250.00
Mapping and Charting Solutions Bundles - Concurrent Use - Perpetual License Prices	
ArcGIS for Aviation: Airports Bundle Concurrent Use License	\$9,975.00
ArcGIS for Aviation: Charting Bundle Concurrent Use License	\$17,765.00
ArcGIS for Maritime: Bathymetry Bundle Concurrent Use License	\$11,875.00
Mapping and Charting Solutions Bundles - Single Use - Perpetual License Prices	
ArcGIS for Aviation: Airports Bundle Single Use License	\$9,975.00
ArcGIS for Aviation: Charting Bundle Single Use License	\$17,765.00
ArcGIS for Maritime: Charting Bundle Single Use License	\$15,390.00
ArcGIS for Maritime: Bathymetry Bundle Single Use License	\$11,875.00
Mapping and Charting Solutions Bundles - Concurrent Use - Maintenance Prices	
Annual Maintenance for ArcGIS for Aviation: Airports Bundle Concurrent Use License	\$2,750.00
Annual Maintenance for ArcGIS for Aviation: Charting Bundle Concurrent Use License	\$6,000.00
Annual Maintenance for ArcGIS for Maritime: Bathymetry Bundle Concurrent Use License	\$3,250.00
Mapping and Charting Solutions Bundles - Single Use - Maintenance Prices	
Annual Maintenance for ArcGIS for Aviation: Airports Bundle Single Use License	\$2,750.00
Annual Maintenance for ArcGIS for Aviation: Charting Bundle Single Use License	\$6,000.00
Annual Maintenance for ArcGIS for Maritime: Charting Bundle Single Use License	\$5,500.00
Annual Maintenance for ArcGIS for Maritime: Bathymetry Bundle Single Use License	\$3,350.00
Esri CityEngine - Maintenance Prices	
Primary Maintenance for Esri CityEngine Advanced Concurrent Use License	\$800.00
Secondary Maintenance for Esri CityEngine Advanced Concurrent Use License	\$675.00
Primary Maintenance for Esri CityEngine Advanced Single Use License	\$800.00
Secondary Maintenance for Esri CityEngine Advanced Single Use License	\$675.00
Primary Maintenance for Esri CityEngine Basic Single Use License	\$100.00
Secondary Maintenance for Esri CityEngine Basic Single Use License	\$85.00
Esri CityEngine Product Upgrades	
Esri CityEngine Advanced Concurrent Use or Single Use License Upgrade from Basic Single Use License	\$3,325.00
ArcGIS Server Pricing	
ArcGIS Enterprise - Perpetual License Prices	
ArcGIS Enterprise Advanced (Windows) Up to Four Cores License	\$38,000.00
ArcGIS Enterprise Standard (Windows) Up to Four Cores License	\$19,000.00
ArcGIS Enterprise Workgroup Advanced Up to Two Cores License	\$9,500.00
ArcGIS Enterprise Workgroup Standard Up to Two Cores License	\$4,750.00
ArcGIS Enterprise - Maintenance Prices	
ArcGIS Enterprise Advanced Up to Four Cores Maintenance	\$10,000.00
ArcGIS Enterprise Standard Up to Four Cores Maintenance	\$5,000.00

ArcGIS GIS Server Standard (Windows) Additional Core 90 Day Term License	\$1,425.00
ArcGIS GIS Server Standard (Windows) Additional Core 30 Day Term License	\$546.00
ArcGIS GIS Server Basic (Windows) Up to Four Cores 365 Day Term License	\$5,700.00
ArcGIS GIS Server Basic (Windows) Up to Four Cores 90 Day Term License	\$2,850.00
ArcGIS GIS Server Basic (Windows) Up to Four Cores 30 Day Term License	\$1,140.00
ArcGIS GIS Server Basic (Windows) Additional Core 365 Day Term License	\$1,425.00
ArcGIS GIS Server Basic (Windows) Additional Core 90 Day Term License	\$713.00
ArcGIS GIS Server Basic (Windows) Additional Core 30 Day Term License	\$285.00
ArcGIS GIS Server Workgroup - Term License Prices	
ArcGIS GIS Server Workgroup Advanced Up to Four Cores 365 Day Term License	\$11,400.00
ArcGIS GIS Server Workgroup Advanced Up to Four Cores 90 Day Term License	\$5,700.00
ArcGIS GIS Server Workgroup Advanced Up to Four Cores 30 Day Term License	\$2,185.00
ArcGIS GIS Server Workgroup Standard Up to Four Cores 365 Day Term License	\$5,700.00
ArcGIS GIS Server Workgroup Standard Up to Four Cores 90 Day Term License	\$2,850.00
ArcGIS GIS Server Workgroup Standard Up to Four Cores 30 Day Term License	\$1,140.00
ArcGIS GIS Server Workgroup Basic Maximum Four Cores 365 Day Term License	\$2,850.00
ArcGIS GIS Server Workgroup Basic Maximum Four Cores 90 Day Term License	\$1,425.00
ArcGIS GIS Server Workgroup Basic Maximum Four Cores 30 Day Term License	\$570.00
ArcGIS Server Extension Prices	
ArcGIS Data Interoperability for ArcGIS GIS Server - Perpetual License Prices	
ArcGIS Data Interoperability for ArcGIS GIS Server Advanced (Windows) Up to Four Cores License	\$9,500.00
ArcGIS Data Interoperability for ArcGIS GIS Server Advanced (Windows) Additional Core License	\$2,375.00
ArcGIS Data Interoperability for ArcGIS GIS Server Standard (Windows) Up to Four Cores License	\$9,500.00
ArcGIS Data Interoperability for ArcGIS GIS Server Standard (Windows) Additional Core License	\$2,375.00
ArcGIS Data Interoperability for ArcGIS GIS Server Workgroup Advanced Maximum Four Cores License	\$4,750.00
ArcGIS Data Interoperability for ArcGIS GIS Server Workgroup Standard Maximum Four Cores License	\$4,750.00
ArcGIS Data Interoperability for ArcGIS GIS Server - Maintenance Prices	
ArcGIS Data Interoperability for ArcGIS GIS Server Advanced Up to Four Cores Maintenance	\$2,500.00
ArcGIS Data Interoperability for ArcGIS GIS Server Advanced Additional Core Maintenance	\$625.00
ArcGIS Data Interoperability for ArcGIS GIS Server Standard Up to Four Cores Maintenance	\$2,500.00
ArcGIS Data Interoperability for ArcGIS GIS Server Standard Additional Core Maintenance	\$625.00
ArcGIS Data Interoperability for ArcGIS GIS Server Workgroup Advanced Maximum Four Cores Maintenance	\$1,250.00

ArcGIS Data Reviewer for ArcGIS GIS Server Advanced (Windows) Additional Core License	\$2,375.00
ArcGIS Data Reviewer for ArcGIS GIS Server Standard (Windows) Up to Four Cores License	\$9,500.00
ArcGIS Data Reviewer for ArcGIS GIS Server Standard (Windows) Additional Core License	\$2,375.00
ArcGIS Data Reviewer for ArcGIS GIS Server Workgroup Advanced Maximum Four Cores License	\$4,750.00
ArcGIS Data Reviewer for ArcGIS GIS Server Workgroup Standard Maximum Four Cores License	\$4,750.00
ArcGIS Data Reviewer for ArcGIS GIS Server - Maintenance Prices	
ArcGIS Data Reviewer for ArcGIS GIS Server Advanced (Windows) Up to Four Cores Maintenance	\$2,500.00
ArcGIS Data Reviewer for ArcGIS GIS Server Advanced (Windows) Additional Core Maintenance	\$625.00
ArcGIS Data Reviewer for ArcGIS GIS Server Standard (Windows) Up to Four Cores Maintenance	\$2,500.00
ArcGIS Data Reviewer for ArcGIS GIS Server Standard (Windows) Additional Core Maintenance	\$625.00
ArcGIS Data Reviewer for ArcGIS GIS Server Workgroup Advanced Maximum Four Cores Maintenance	\$1,250.00
ArcGIS Data Reviewer for ArcGIS GIS Server Workgroup Standard Maximum Four Cores Maintenance	\$1,250.00
ArcGIS Data Reviewer for ArcGIS GIS Server - Term License Prices	
ArcGIS Data Reviewer for ArcGIS GIS Server Advanced (Windows) Up to Four Cores 365 Day Term License	\$5,700.00
ArcGIS Data Reviewer for ArcGIS GIS Server Advanced (Windows) Up to Four Cores 90 Day Term License	\$2,850.00
ArcGIS Data Reviewer for ArcGIS GIS Server Advanced (Windows) Up to Four Cores 30 Day Term License	\$1,140.00
ArcGIS Data Reviewer for ArcGIS GIS Server Advanced (Windows) Additional Core 365 Day Term License	\$1,425.00
ArcGIS Data Reviewer for ArcGIS GIS Server Advanced (Windows) Additional Core 90 Day Term License	\$713.00
ArcGIS Data Reviewer for ArcGIS GIS Server Advanced (Windows) Additional Core 30 Day Term License	\$285.00
ArcGIS Data Reviewer for ArcGIS GIS Server Standard (Windows) Up to Four Cores 365 Day Term License	\$5,700.00
ArcGIS Data Reviewer for ArcGIS GIS Server Standard (Windows) Up to Four Cores 90 Day Term License	\$2,850.00
ArcGIS Data Reviewer for ArcGIS GIS Server Standard (Windows) Up to Four Cores 30 Day Term License	\$1,140.00

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ArcGIS Network Analyst for ArcGIS GIS Server Workgroup Standard Maximum Four Cores 30 Day Term License	\$570.00
ArcGIS Network Analyst for ArcGIS GIS Server Standard (Windows) Additional Core 365 Day Term License	\$1,425.00
ArcGIS Network Analyst for ArcGIS GIS Server Standard (Windows) Additional Core 90 Day Term License	\$713.00
ArcGIS Network Analyst for ArcGIS GIS Server Standard (Windows) Additional Core 30 Day Term License	\$285.00
ArcGIS Pipeline Referencing for ArcGIS GIS Server - Perpetual License Prices	
ArcGIS Pipeline Referencing for ArcGIS GIS Server Advanced (Windows) Up to Four Cores License	\$9,500.00
ArcGIS Pipeline Referencing for ArcGIS GIS Server Advanced (Windows) Additional Core License	\$2,375.00
ArcGIS Pipeline Referencing for ArcGIS GIS Server Standard (Windows) Up to Four Cores License	\$9,500.00
ArcGIS Pipeline Referencing for ArcGIS GIS Server Standard (Windows) Additional Core License	\$2,375.00
ArcGIS Pipeline Referencing for ArcGIS GIS Server Workgroup Advanced Up to Four Cores License	\$4,750.00
ArcGIS Pipeline Referencing for ArcGIS GIS Server Workgroup Standard Up to Four Cores License	\$4,750.00
ArcGIS Pipeline Referencing for ArcGIS GIS Server - Maintenance Prices	
ArcGIS Pipeline Referencing for ArcGIS GIS Server Standard (Windows) Up to Four Cores Maintenance	\$2,500.00
ArcGIS Pipeline Referencing for ArcGIS GIS Server Advanced (Windows) Up to Four Cores Maintenance	\$2,500.00
ArcGIS Pipeline Referencing for ArcGIS GIS Server Workgroup Standard Up to Four Cores Maintenance	\$1,250.00
ArcGIS Pipeline Referencing for ArcGIS GIS Server Workgroup Advanced Up to Four Cores Maintenance	\$1,250.00
ArcGIS Pipeline Referencing for ArcGIS GIS Server Standard (Windows) Additional Core Maintenance	\$625.00
ArcGIS Pipeline Referencing for ArcGIS GIS Server Advanced (Windows) Additional Core Maintenance	\$625.00
ArcGIS Pipeline Referencing for ArcGIS GIS Server - Term License Prices	
ArcGIS Pipeline Referencing for ArcGIS GIS Server Advanced (Windows) Up to Four Cores 365 Day Term License	\$5,700.00
ArcGIS Pipeline Referencing for ArcGIS GIS Server Advanced (Windows) Up to Four Cores 90 Day Term License	\$2,850.00
ArcGIS Pipeline Referencing for ArcGIS GIS Server Advanced (Windows) Up to Four Cores 30 Day Term License	\$1,140.00
ArcGIS Pipeline Referencing for ArcGIS GIS Server Advanced (Windows) Additional Core 365 Day Term License	\$1,425.00

ArcGIS Workflow Manager for ArcGIS GIS Server Advanced Up to Four Cores Maintenance	\$2,500.00
ArcGIS Workflow Manager for ArcGIS GIS Server Advanced Additional Core Maintenance	\$625.00
ArcGIS Workflow Manager for ArcGIS GIS Server Standard Up to Four Cores Maintenance	\$2,500.00
ArcGIS Workflow Manager for ArcGIS GIS Server Standard Additional Core Maintenance	\$625.00
ArcGIS Workflow Manager for ArcGIS GIS Server Workgroup Advanced Maximum Four Cores Maintenance	\$1,250.00
ArcGIS Workflow Manager for ArcGIS GIS Server Workgroup Standard Up to Four Cores Maintenance	\$1,250.00
Workflow Manager for ArcGIS GIS Server - Term License Prices	
ArcGIS Workflow Manager for ArcGIS GIS Server Advanced (Windows) Up to Four Cores 365 Day Term License	\$5,700.00
ArcGIS Workflow Manager for ArcGIS GIS Server Advanced (Windows) Up to Four Cores 90 Day Term License	\$2,850.00
ArcGIS Workflow Manager for ArcGIS GIS Server Advanced (Windows) Up to Four Cores 30 Day Term License	\$1,140.00
ArcGIS Workflow Manager for ArcGIS GIS Server Advanced (Windows) Additional Core 365 Day Term License	\$1,425.00
ArcGIS Workflow Manager for ArcGIS GIS Server Advanced (Windows) Additional Core 90 Day Term License	\$713.00
ArcGIS Workflow Manager for ArcGIS GIS Server Advanced (Windows) Additional Core 30 Day Term License	\$285.00
ArcGIS Workflow Manager for ArcGIS GIS Server Standard (Windows) Up to Four Cores 365 Day Term License	\$5,700.00
ArcGIS Workflow Manager for ArcGIS GIS Server Standard (Windows) Up to Four Cores 90 Day Term License	\$2,850.00
ArcGIS Workflow Manager for ArcGIS GIS Server Standard (Windows) Up to Four Core 30 Day Term License	\$1,140.00
ArcGIS Workflow Manager for ArcGIS GIS Server Standard (Windows) Additional Core 365 Day Term License	\$1,425.00
ArcGIS Workflow Manager for ArcGIS GIS Server Standard (Windows) Additional Core 90 Day Term License	\$713.00
ArcGIS Workflow Manager for ArcGIS GIS Server Standard (Windows) Additional Core 30 Day Term License	\$285.00
ArcGIS Workflow Manager for ArcGIS GIS Server Workgroup Advanced Maximum Four Cores 365 Day Term License	\$2,850.00
ArcGIS Workflow Manager for ArcGIS GIS Server Workgroup Advanced Maximum Four Cores 90 Day Term License	\$1,425.00
ArcGIS Workflow Manager for ArcGIS GIS Server Workgroup Advanced Maximum Four Cores 30 Day Term License	\$570.00

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ArcGIS for Maritime for ArcGIS GIS Server Advanced (Windows) Additional Core 30 Day Term License	\$285.00
ArcGIS for Maritime for ArcGIS GIS Server Standard (Windows) Up to Four Cores 365 Day Term License	\$5,700.00
ArcGIS for Maritime for ArcGIS GIS Server Standard (Windows) Up to Four Cores 90 Day Term License	\$2,850.00
ArcGIS for Maritime for ArcGIS GIS Server Standard (Windows) Up to Four Cores 30 Day Term License	\$1,140.00
ArcGIS for Maritime for ArcGIS GIS Server Standard (Windows) Additional Core 365 Day Term License	\$1,425.00
ArcGIS for Maritime for ArcGIS GIS Server Standard (Windows) Additional Core 90 Day Term License	\$713.00
ArcGIS for Maritime for ArcGIS GIS Server Standard (Windows) Additional Core 30 Day Term License	\$285.00
ArcGIS for Maritime for ArcGIS GIS Server Workgroup Advanced Maximum Four Cores 365 Day Term License	\$2,850.00
ArcGIS for Maritime for ArcGIS GIS Server Workgroup Advanced Maximum Four Cores 90 Day Term License	\$1,425.00
ArcGIS for Maritime for ArcGIS GIS Server Workgroup Advanced Maximum Four Cores 30 Day Term License	\$570.00
ArcGIS for Maritime for ArcGIS GIS Server Workgroup Standard Maximum Four Cores 365 Day Term License	\$2,850.00
ArcGIS for Maritime for ArcGIS GIS Server Workgroup Standard Maximum Four Cores 90 Day Term License	\$1,425.00
ArcGIS for Maritime for ArcGIS GIS Server Workgroup Standard Maximum Four Cores 30 Day Term License	\$570.00
Esri Defense Mapping for ArcGIS GIS Server - Perpetual License Prices	
Esri Defense Mapping for ArcGIS GIS Server Advanced (Windows) Up to Four Cores License	\$9,500.00
Esri Defense Mapping for ArcGIS GIS Server Advanced (Windows) Additional Core License	\$2,375.00
Esri Defense Mapping for ArcGIS GIS Server Workgroup Advanced Maximum Four Cores License	\$4,750.00
Esri Defense Mapping for ArcGIS GIS Server - Maintenance Prices	
Esri Defense Mapping for ArcGIS GIS Server Advanced (Windows) Up to Four Cores Maintenance	\$2,500.00
Esri Defense Mapping for ArcGIS GIS Server Advanced (Windows) Additional Core Maintenance	\$625.00
Esri Defense Mapping for ArcGIS GIS Server Workgroup Advanced Up to Four Cores Maintenance	\$1,250.00
Esri Defense Mapping for ArcGIS GIS Server - Term License Prices	
Esri Defense Mapping for ArcGIS GIS Server Advanced (Windows) Up to Four Cores 365 Day Term License	\$5,700.00

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Esri Production Mapping for ArcGIS GIS Server Advanced (Windows) Up to Four Cores 365 Day Term License	\$5,700.00
Esri Production Mapping for ArcGIS GIS Server Advanced (Windows) Up to Four Cores 90 Day Term License	\$2,850.00
Esri Production Mapping for ArcGIS GIS Server Advanced (Windows) Up to Four Cores 30 Day Term License	\$1,140.00
Esri Production Mapping for ArcGIS GIS Server Advanced (Windows) Additional Core 365 Day Term License	\$1,425.00
Esri Production Mapping for ArcGIS GIS Server Advanced (Windows) Additional Core 90 Day Term License	\$713.00
Esri Production Mapping for ArcGIS GIS Server Advanced (Windows) Additional Core 30 Day Term License	\$285.00
Esri Production Mapping for ArcGIS GIS Server Standard (Windows) Up to Four Cores 365 Day Term License	\$5,700.00
Esri Production Mapping for ArcGIS GIS Server Standard (Windows) Up to Four Cores 90 Day Term License	\$2,850.00
Esri Production Mapping for ArcGIS GIS Server Standard (Windows) Up to Four Cores 30 Day Term License	\$1,140.00
Esri Production Mapping for ArcGIS GIS Server Standard (Windows) Additional Core 365 Day Term License	\$1,425.00
Esri Production Mapping for ArcGIS GIS Server Standard (Windows) Additional Core 90 Day Term License	\$713.00
Esri Production Mapping for ArcGIS GIS Server Standard (Windows) Additional Core 30 Day Term License	\$285.00
Esri Production Mapping for ArcGIS GIS Server Workgroup Advanced Maximum Four Cores 365 Day Term License	\$2,850.00
Esri Production Mapping for ArcGIS GIS Server Workgroup Advanced Maximum Four Cores 90 Day Term License	\$1,425.00
Esri Production Mapping for ArcGIS GIS Server Workgroup Advanced Maximum Four Cores 30 Day Term License	\$570.00
Esri Production Mapping for ArcGIS GIS Server Workgroup Standard Maximum Four Cores 365 Day Term License	\$2,850.00
Esri Production Mapping for ArcGIS GIS Server Workgroup Standard Maximum Four Cores 90 Day Term License	\$1,425.00
Esri Production Mapping for ArcGIS GIS Server Workgroup Standard Maximum Four Cores 30 Day Term License	\$570.00
Esri Roads and Highways for ArcGIS GIS Server - Perpetual License Prices	
Esri Roads and Highways for ArcGIS GIS Server Advanced (Windows) Up to Four Cores License	\$9,500.00
Esri Roads and Highways for ArcGIS GIS Server Advanced (Windows) Additional Core License	\$2,375.00
Esri Roads and Highways for ArcGIS GIS Server Standard (Windows) Up to Four Cores License	\$9,500.00

Esri Roads and Highways for ArcGIS GIS Server Standard (Windows) Additional Core 30 Day Term License	\$285.00
Esri Roads and Highways for ArcGIS GIS Server Workgroup Advanced Maximum Four Cores 365 Day Term License	\$2,850.00
Esri Roads and Highways for ArcGIS GIS Server Workgroup Advanced Maximum Four Cores 90 Day Term License	\$1,425.00
Esri Roads and Highways for ArcGIS GIS Server Workgroup Advanced Maximum Four Cores 30 Day Term License	\$570.00
Esri Roads and Highways for ArcGIS GIS Server Workgroup Standard Maximum Four Cores 365 Day Term License	\$2,850.00
Esri Roads and Highways for ArcGIS GIS Server Workgroup Standard Maximum Four Cores 90 Day Term License	\$1,425.00
Esri Roads and Highways for ArcGIS GIS Server Workgroup Standard Maximum Four Cores 30 Day Term License	\$570.00
Esri Roads and Highways Roadway Reporter or ArcGIS GIS Server - Perpetual License Prices	
Esri Roads and Highways Roadway Reporter for ArcGIS GIS Server Up to 50 Users License	\$19,000.00
Esri Roads and Highways Roadway Reporter for ArcGIS GIS Server Up to 250 Users License	\$38,000.00
Esri Roads and Highways Roadway Reporter for ArcGIS GIS Server Up to 500 Users License	\$57,000.00
Esri Roads and Highways Roadway Reporter or ArcGIS GIS Server - Maintenance License Prices	
Esri Roads and Highways Roadway Reporter for ArcGIS GIS Server Up to 50 Users License Maintenance	\$5,000.00
Esri Roads and Highways Roadway Reporter for ArcGIS GIS Server Up to 250 Users License Maintenance	\$10,000.00
Esri Roads and Highways Roadway Reporter for ArcGIS GIS Server Up to 500 Users License Maintenance	\$15,000.00
Esri Roads and Highways Roadway Reporter or ArcGIS GIS Server - Term License Prices	
Esri Roads and Highways Roadway Reporter for ArcGIS GIS Server Up to 50 Users Term License	\$11,400.00
Esri Roads and Highways Roadway Reporter for ArcGIS GIS Server Up to 250 Users Term License	\$22,800.00
Esri Roads and Highways Roadway Reporter for ArcGIS GIS Server Up to 500 Users Term License	\$34,200.00
ArcGIS Enterprise Server Upgrades - Perpetual License Prices	
ArcGIS Enterprise from ArcGIS Enterprise	
ArcGIS Enterprise Advanced (Windows) Up to Four Cores Upgrade from ArcGIS Enterprise Workgroup Standard Up to Four Cores	\$28,500.00

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ArcGIS GIS Server Standard (Windows) Up to Four Cores Upgrade from ArcGIS GIS Server Workgroup Advanced Up to Two Cores	\$9,500.00
ArcGIS GIS Server Advanced (Windows) Up to Four Cores Upgrade from ArcGIS GIS Server Workgroup Advanced Up to Two Cores	\$28,500.00
ArcGIS GIS Server Advanced (Windows) Up to Four Cores Upgrade from ArcGIS GIS Server Workgroup Advanced Up to Four Cores	\$19,000.00
ArcGIS GIS Server Workgroup Advanced Additional Cores Upgrade from ArcGIS GIS Server Workgroup Standard	\$2,375.00
ArcGIS GIS Server Workgroup Advanced Up to Two Cores Upgrade from ArcGIS GIS Server Workgroup Standard	\$4,750.00
ArcGIS GIS Server Standard (Windows) Up to Four Cores Upgrade from ArcGIS GIS Server Workgroup Standard Up to Two Cores	\$14,250.00
ArcGIS GIS Server Advanced (Windows) Up to Four Cores Upgrade from ArcGIS GIS Server Workgroup Standard Up to Two Cores	\$33,250.00
ArcGIS GIS Server Standard (Windows) Up to Four Cores Upgrade from ArcGIS GIS Server Workgroup Standard Up to Four Cores	\$9,500.00
ArcGIS GIS Server Advanced (Windows) Up to Four Cores Upgrade from ArcGIS GIS Server Workgroup Standard Up to Four Cores	\$28,500.00
ArcGIS GIS Server Basic (Windows) Up to Four Cores Upgrade from ArcGIS GIS Server Workgroup Basic Up to Four Cores	\$4,750.00
ArcGIS GIS Server Standard (Windows) Up to Four Cores Upgrade from ArcGIS GIS Server Workgroup Basic Up to Four Cores	\$14,250.00
ArcGIS GIS Server Advanced (Windows) Up to Four Cores Upgrade from ArcGIS GIS Server Workgroup Basic Up to Four Cores	\$33,250.00
ArcGIS GIS Server Workgroup Standard Four Cores Upgrade from ArcGIS GIS Server Workgroup Basic	\$4,750.00
ArcGIS GIS Server Workgroup Advanced Four Cores Upgrade from ArcGIS GIS Server Workgroup Basic	\$14,250.00
Optional Servers	
ArcGIS GeoAnalytics Server - Perpetual License Prices	
ArcGIS GeoAnalytics Server (Windows) Up to Four Cores License	\$19,000.00
ArcGIS GeoAnalytics Server (Windows) Additional Core (up to 32 per server) License	\$4,750.00
ArcGIS GeoAnalytics Server (Windows) Additional Core (more than 32 per Server) License	\$2,375.00
ArcGIS GeoAnalytics Server Workgroup Up to Four Cores License	\$9,500.00
ArcGIS GeoAnalytics Server - Maintenance Prices	
ArcGIS GeoAnalytics Server Up to Four Cores Maintenance	\$5,000.00
ArcGIS GeoAnalytics Server Additional Core (up to 32 per server) Maintenance	\$1,250.00
ArcGIS GeoAnalytics Server Additional Core (more than 32 per Server) Maintenance	\$625.00
ArcGIS GeoAnalytics Server Workgroup Up to Four Cores Maintenance	\$2,500.00
ArcGIS GeoAnalytics Server - Term License Prices	
ArcGIS GeoAnalytics Server (Windows) Up to Four Cores 365 Day Term License	\$11,400.00
ArcGIS GeoAnalytics Server (Windows) Up to Four Cores 90 Day Term License	\$5,700.00

ArcGIS GeoEvent Server (Windows) Additional Core (more than 32 per Server) 30 Day Term License	\$274.00
ArcGIS GeoEvent Server Workgroup Up to Four Cores 365 Day Term License	\$5,700.00
ArcGIS GeoEvent Server Workgroup Up to Four Cores 90 Day Term License	\$2,850.00
ArcGIS GeoEvent Server Workgroup Up to Four Cores 30 Day Term License	\$1,140.00
ArcGIS Image Server - Perpetual License Prices	
ArcGIS Image Server (Windows) Up to Four Cores License	\$19,000.00
ArcGIS Image Server (Windows) Additional Core (up to 32 per server) License	\$4,750.00
ArcGIS Image Server (Windows) Additional Core (more than 32 per Server) License	\$2,375.00
ArcGIS Image Server Workgroup Up to Four Cores License	\$9,500.00
ArcGIS Image Server - Maintenance Prices	
ArcGIS Image Server Up to Four Cores Maintenance	\$5,000.00
ArcGIS Image Server Additional Core (up to 32 per server) Maintenance	\$1,250.00
ArcGIS Image Server Additional Core (more than 32 per Server) Maintenance	\$625.00
ArcGIS Image Server Workgroup Up to Four Cores Maintenance	\$1,250.00
ArcGIS Image Server - Term License Prices	
ArcGIS Image Server (Windows) Up to Four Cores 365 Day Term License	\$11,400.00
ArcGIS Image Server (Windows) Up to Four Cores 90 Day Term License	\$5,700.00
ArcGIS Image Server (Windows) Up to Four Cores 30 Day Term License	\$2,185.00
ArcGIS Image Server (Windows) Additional Core (up to 32 per server) 365 Day Term License	\$2,850.00
ArcGIS Image Server (Windows) Additional Core (up to 32 per server) 90 Day Term License	\$1,425.00
ArcGIS Image Server (Windows) Additional Core (up to 32 per server) 30 Day Term License	\$546.00
ArcGIS Image Server (Windows) Additional Core (more than 32 per Server) 365 Day Term License	\$1,425.00
ArcGIS Image Server (Windows) Additional Core (more than 32 per Server) 90 Day Term License	\$713.00
ArcGIS Image Server (Windows) Additional Core (more than 32 per Server) 30 Day Term License	\$274.00
ArcGIS Image Server Workgroup Up to Four Cores 365 Day Term License	\$5,700.00
ArcGIS Image Server Workgroup Up to Four Cores 90 Day Term License	\$2,850.00
ArcGIS Image Server Workgroup Up to Four Cores 30 Day Term License	\$1,140.00
Staging Server Prices	
ArcGIS Enterprise - Staging Perpetual License Prices	
ArcGIS Enterprise Advanced (Windows) Up to Four Cores Staging Server License	\$19,540.00
ArcGIS Enterprise Standard (Windows) Up to Four Cores Staging Server License	\$9,771.00
ArcGIS Enterprise - Staging Maintenance Prices	
ArcGIS Enterprise Advanced Up to Four Cores Staging Server Maintenance	\$5,000.00
ArcGIS Enterprise Standard Up to Four Cores Staging Server Maintenance	\$2,500.00
ArcGIS Enterprise - Staging Term License Prices	

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ArcGIS GIS Server Standard (Windows) Additional Core Staging Server 365 Day Term License	\$1,485.00
ArcGIS GIS Server Standard (Windows) Additional Core Staging Server 90 Day Term License	\$742.00
ArcGIS GIS Server Standard (Windows) Additional Core Staging Server 30 Day Term License	\$284.00
ArcGIS GIS Server Basic (Windows) Additional Core Staging Server 365 Day Term License	\$742.00
ArcGIS GIS Server Basic (Windows) Additional Core Staging Server 90 Day Term License	\$372.00
ArcGIS GIS Server Basic (Windows) Additional Core Staging Server 30 Day Term License	\$148.00
Staging ArcGIS GIS Server Extensions	
ArcGIS Data Interoperability for ArcGIS GIS Server - Staging Perpetual License Prices	
ArcGIS Data Interoperability for ArcGIS GIS Server Advanced (Windows) Up to Four Cores Staging Server License	\$4,885.00
ArcGIS Data Interoperability for ArcGIS GIS Server Advanced (Windows) Additional Core Staging Server License	\$1,222.00
ArcGIS Data Interoperability for ArcGIS GIS Server Standard (Windows) Up to Four Cores Staging Server License	\$4,885.00
ArcGIS Data Interoperability for ArcGIS GIS Server Standard (Windows) Additional Core Staging Server License	\$1,222.00
ArcGIS Data Interoperability for ArcGIS GIS Server - Staging Maintenance Prices	
ArcGIS Data Interoperability for ArcGIS GIS Server Advanced (Windows) Up to Four Cores Staging Server Maintenance	\$1,250.00
ArcGIS Data Interoperability for ArcGIS GIS Server Advanced Additional Core Staging Server Maintenance	\$313.00
ArcGIS Data Interoperability for ArcGIS GIS Server Standard (Windows) Up to Four Cores Staging Server Maintenance	\$1,250.00
ArcGIS Data Interoperability for ArcGIS GIS Server Standard Additional Core Staging Server Maintenance	\$313.00
ArcGIS Data Interoperability for ArcGIS GIS Server - Staging Term License Prices	
ArcGIS Data Interoperability for ArcGIS GIS Server Advanced (Windows) Up to Four Cores Staging Server 365 Day Term License	\$2,969.00
ArcGIS Data Interoperability for ArcGIS GIS Server Advanced (Windows) Up to Four Cores Staging Server 90 Day Term License	\$1,485.00
ArcGIS Data Interoperability for ArcGIS GIS Server Advanced (Windows) Up to Four Cores Staging Server 30 Day Term License	\$594.00
ArcGIS Data Interoperability for ArcGIS GIS Server Advanced (Windows) Additional Core Staging Server 365 Day Term License	\$742.00
ArcGIS Data Interoperability for ArcGIS GIS Server Advanced (Windows) Additional Core Staging Server 90 Day Term License	\$372.00

ArcGIS Data Reviewer for ArcGIS GIS Server Advanced (Windows) Additional Core Staging Server 30 Day Term License	\$148.00
ArcGIS Data Reviewer for ArcGIS GIS Server Standard (Windows) Up to Four Cores Staging Server 365 Day Term License	\$2,969.00
ArcGIS Data Reviewer for ArcGIS GIS Server Standard (Windows) Up to Four Cores Staging Server 90 Day Term License	\$1,485.00
ArcGIS Data Reviewer for ArcGIS GIS Server Standard (Windows) Up to Four Cores Staging Server 30 Day Term License	\$594.00
ArcGIS Data Reviewer for ArcGIS GIS Server Standard (Windows) Additional Core Staging Server 365 Day Term License	\$742.00
ArcGIS Data Reviewer for ArcGIS GIS Server Standard (Windows) Additional Core Staging Server 90 Day Term License	\$372.00
ArcGIS Data Reviewer for ArcGIS GIS Server Standard (Windows) Additional Core Staging Server 30 Day Term License	\$148.00
ArcGIS Network Analyst for ArcGIS GIS Server - Staging Perpetual License Prices	
ArcGIS Network Analyst for ArcGIS GIS Server Standard (Windows) Up to Four Cores Staging Server License	\$4,885.00
ArcGIS Network Analyst for ArcGIS GIS Server Standard (Windows) Additional Core Staging Server License	\$1,222.00
ArcGIS Network Analyst for ArcGIS GIS Server - Staging Maintenance Prices	
ArcGIS Network Analyst for ArcGIS GIS Server Standard Up to Four Cores Staging Server Maintenance	\$1,250.00
ArcGIS Network Analyst for ArcGIS GIS Server Standard Additional Core Staging Server Maintenance	\$313.00
ArcGIS Network Analyst for ArcGIS GIS Server - Staging Term License Prices	
ArcGIS Network Analyst for ArcGIS GIS Server Standard (Windows) Up to Four Cores Staging Server 365 Day Term License	\$2,969.00
ArcGIS Network Analyst for ArcGIS GIS Server Standard (Windows) Up to Four Cores Staging Server 90 Day Term License	\$1,485.00
ArcGIS Network Analyst for ArcGIS GIS Server Standard (Windows) Up to Four Cores Staging Server 30 Day Term License	\$594.00
ArcGIS Network Analyst for ArcGIS GIS Server Standard (Windows) Additional Core Staging Server 365 Day Term License	\$742.00
ArcGIS Network Analyst for ArcGIS GIS Server Standard (Windows) Additional Core Staging Server 90 Day Term License	\$372.00
ArcGIS Network Analyst for ArcGIS GIS Server Standard (Windows) Additional Core Staging Server 30 Day Term License	\$148.00
ArcGIS Pipeline Referencing for ArcGIS GIS Server - Staging Perpetual License Prices	
ArcGIS Pipeline Referencing for ArcGIS GIS Server Advanced (Windows) Up to Four Cores Staging Server License	\$4,949.00
ArcGIS Pipeline Referencing for ArcGIS GIS Server Advanced (Windows) Additional Core Staging Server License	\$1,237.00

ArcGIS Workflow Manager for ArcGIS GIS Server Standard (Windows) Up to Four Cores Staging Server License	\$4,885.00
ArcGIS Workflow Manager for ArcGIS GIS Server Standard (Windows) Additional Core Staging License	\$1,222.00
ArcGIS Workflow Manager for ArcGIS GIS Server - Staging Maintenance Prices	
ArcGIS Workflow Manager for ArcGIS GIS Server Advanced Up to Four Cores Staging Server Maintenance	\$1,250.00
ArcGIS Workflow Manager for ArcGIS GIS Server Advanced Additional Core Staging Maintenance	\$313.00
ArcGIS Workflow Manager for ArcGIS GIS Server Standard Up to Four Cores Staging Server Maintenance	\$1,250.00
ArcGIS Workflow Manager for ArcGIS GIS Server Standard Additional Core Staging Maintenance	\$313.00
ArcGIS Workflow Manager for ArcGIS GIS Server - Staging Term License Prices	
ArcGIS Workflow Manager for ArcGIS GIS Server Advanced (Windows) Up to Four Cores Staging Server 365 Day Term License	\$2,969.00
ArcGIS Workflow Manager for ArcGIS GIS Server Advanced (Windows) Up to Four Cores Staging Server 90 Day Term License	\$1,485.00
ArcGIS Workflow Manager for ArcGIS GIS Server Advanced (Windows) Up to Four Cores Staging Server 30 Day Term License	\$594.00
ArcGIS Workflow Manager for ArcGIS GIS Server Advanced (Windows) Additional Core Staging Server 365 Day Term License	\$742.00
ArcGIS Workflow Manager for ArcGIS GIS Server Advanced (Windows) Additional Core Staging Server 90 Day Term License	\$372.00
ArcGIS Workflow Manager for ArcGIS GIS Server Advanced (Windows) Additional Core Staging Server 30 Day Term License	\$148.00
ArcGIS Workflow Manager for ArcGIS GIS Server Standard (Windows) Additional Core Staging Server 365 Day Term License	\$742.00
ArcGIS Workflow Manager for ArcGIS GIS Server Standard (Windows) Additional Core Staging Server 90 Day Term License	\$372.00
ArcGIS Workflow Manager for ArcGIS GIS Server Standard (Windows) Additional Core Staging Server 30 Day Term License	\$148.00
ArcGIS Workflow Manager for ArcGIS GIS Server Standard (Windows) Up to Four Cores Staging Server 365 Day Term License	\$2,969.00
ArcGIS Workflow Manager for ArcGIS GIS Server Standard (Windows) Up to Four Cores Staging Server 90 Day Term License	\$1,485.00
ArcGIS Workflow Manager for ArcGIS GIS Server Standard (Windows) Up to Four Cores Staging Server 30 Day Term License	\$594.00
ArcGIS for Maritime for ArcGIS GIS Server - Staging Perpetual License Prices	
ArcGIS for Maritime for ArcGIS GIS Server Advanced (Windows) Up to Four Cores Staging Server License	\$4,885.00
ArcGIS for Maritime for ArcGIS GIS Server Advanced (Windows) Additional Core Staging Server License	\$1,222.00

Esri Defense Mapping for ArcGIS GIS Server - Staging Maintenance Prices	
Esri Defense Mapping for ArcGIS GIS Server Advanced (Windows) Additional Core Staging Server Maintenance	\$313.00
Esri Defense Mapping for ArcGIS GIS Server Advanced (Windows) Up to Four Cores Staging Server Maintenance	\$1,250.00
ArcGIS Defense Mapping for ArcGIS GIS Server - Staging Term License Prices	
Esri Defense Mapping for ArcGIS GIS Server Advanced (Windows) Up to Four Cores Staging Server 365 Day Term License	\$2,969.00
Esri Defense Mapping for ArcGIS GIS Server Advanced (Windows) Up to Four Cores Staging Server 90 Day Term License	\$1,485.00
Esri Defense Mapping for ArcGIS GIS Server Advanced (Windows) Up to Four Cores Staging Server 30 Day Term License	\$594.00
Esri Defense Mapping for ArcGIS GIS Server Advanced (Windows) Additional Core Staging Server 365 Day Term License	\$742.00
Esri Defense Mapping for ArcGIS GIS Server Advanced (Windows) Additional Core Staging Server 90 Day Term License	\$372.00
Esri Defense Mapping for ArcGIS GIS Server Advanced (Windows) Additional Core Staging Server 30 Day Term License	\$148.00
Esri Production Mapping for ArcGIS GIS Server - Staging Perpetual License Prices	
Esri Production Mapping for ArcGIS GIS Server Advanced (Windows) Up to Four Cores Staging Server License	\$4,885.00
Esri Production Mapping for ArcGIS GIS Server Advanced (Windows) Additional Core Staging Server License	\$1,222.00
Esri Production Mapping for ArcGIS GIS Server Standard (Windows) Up to Four Cores Staging Server License	\$4,885.00
Esri Production Mapping for ArcGIS GIS Server Standard (Windows) Additional Core Staging Server License	\$1,222.00
Esri Production Mapping for ArcGIS GIS Server - Staging Maintenance Prices	
Esri Production Mapping for ArcGIS GIS Server Advanced (Windows) Up to Four Cores Staging Server Maintenance	\$1,250.00
Esri Production Mapping for ArcGIS GIS Server Advanced (Windows) Additional Core Staging Server Maintenance	\$313.00
Esri Production Mapping for ArcGIS GIS Server Standard (Windows) Up to Four Cores Staging Server Maintenance	\$1,250.00
Esri Production Mapping for ArcGIS GIS Server Standard (Windows) Additional Core Staging Server Maintenance	\$313.00
Esri Production Mapping for ArcGIS GIS Server - Staging Term License Prices	
Esri Production Mapping for ArcGIS GIS Server Advanced (Windows) Up to Four Cores Staging Server 365 Day Term License	\$2,969.00
Esri Production Mapping for ArcGIS GIS Server Advanced (Windows) Up to Four Cores Staging Server 90 Day Term License	\$1,485.00
Esri Production Mapping for ArcGIS GIS Server Advanced (Windows) Up to Four Cores Staging Server 30 Day Term License	\$594.00

Esri Roads and Highways for ArcGIS GIS Server Advanced (Windows) Additional Core Staging Server 365 Day Term License	\$742.00
Esri Roads and Highways for ArcGIS GIS Server Advanced (Windows) Additional Core Staging Server 90 Day Term License	\$372.00
Esri Roads and Highways for ArcGIS GIS Server Advanced (Windows) Additional Core Staging Server 30 Day Term License	\$148.00
Esri Roads and Highways for ArcGIS GIS Server Standard (Windows) Up to Four Cores Staging Server 365 Day Term License	\$2,969.00
Esri Roads and Highways for ArcGIS GIS Server Standard (Windows) Up to Four Cores Staging Server 90 Day Term License	\$1,485.00
Esri Roads and Highways for ArcGIS GIS Server Standard (Windows) Up to Four Cores Staging Server 30 Day Term License	\$594.00
Esri Roads and Highways for ArcGIS GIS Server Standard (Windows) Additional Core Staging Server 365 Day Term License	\$742.00
Esri Roads and Highways for ArcGIS GIS Server Standard (Windows) Additional Core Staging Server 90 Day Term License	\$372.00
Esri Roads and Highways for ArcGIS GIS Server Standard (Windows) Additional Core Staging Server 30 Day Term License	\$148.00
ArcGIS Enterprise Server from ArcGIS Enterprise Server Upgrades - Staging Server - Perpetual License Prices	
ArcGIS Enterprise Advanced Staging Server (Windows) Up to Four Cores upgrade from ArcGIS Enterprise Standard Staging Server	\$9,500.00
ArcGIS Enterprise from ArcGIS GIS Server Upgrades - Staging Server - Perpetual License Prices	
ArcGIS Enterprise Advanced Staging Server (Windows) Up to Four Cores Upgrade from ArcGIS GIS Server Basic Staging Server	\$14,250.00
ArcGIS Enterprise Standard Staging Server (Windows) Up to Four Cores Upgrade from ArcGIS GIS Server Basic Staging Server	\$4,750.00
ArcGIS GIS Server from ArcGIS GIS Server - Staging Server - Perpetual License Prices	
ArcGIS GIS Server Advanced Staging Server (Windows) Up to Four Cores Upgrade from ArcGIS GIS Server Standard Staging Server	\$9,500.00
ArcGIS GIS Server Advanced Staging Server (Windows) Additional Cores Upgrade from ArcGIS GIS Server Standard Staging Server	\$2,375.00
ArcGIS GIS Server Advanced Staging Server (Windows) Up to Four Cores Upgrade from ArcGIS GIS Server Basic Staging Server	\$14,250.00
ArcGIS GIS Server Advanced Staging Server (Windows) Additional Cores Upgrade from ArcGIS GIS Server Basic Staging Server	\$3,563.00
ArcGIS GIS Server Standard Staging Server (Windows) Up to Four Cores Upgrade from ArcGIS GIS Server Basic Staging Server	\$4,750.00
ArcGIS GIS Server Standard Staging Server (Windows) Additional Cores Upgrade from ArcGIS GIS Server Basic Staging Server	\$1,188.00
Optional Servers - Staging Server Prices	
ArcGIS GeoAnalytics Server - Staging Perpetual License Prices	

ArcGIS GeoEvent Server (Windows) Up to Four Cores Staging Server 365 Day Term License	\$5,939.00
ArcGIS GeoEvent Server (Windows) Up to Four Cores Staging Server 90 Day Term License	\$2,969.00
ArcGIS GeoEvent Server (Windows) Up to Four Cores Staging Server 30 Day Term License	\$1,138.00
ArcGIS GeoEvent Server (Windows) Additional Core (up to 32 per server) Staging Server 365 Day Term License	\$1,485.00
ArcGIS GeoEvent Server (Windows) Additional Core (up to 32 per server) Staging Server 90 Day Term License	\$742.00
ArcGIS GeoEvent Server (Windows) Additional Core (up to 32 per server) Staging Server 30 Day Term License	\$284.00
ArcGIS GeoEvent Server (Windows) Additional Core (more than 32 per Server) Staging Server 365 Day Term License	\$742.00
ArcGIS GeoEvent Server (Windows) Additional Core (more than 32 per Server) Staging Server 90 Day Term License	\$372.00
ArcGIS GeoEvent Server (Windows) Additional Core (more than 32 per Server) Staging Server 30 Day Term License	\$141.00
ArcGIS Image Server - Staging Perpetual License Prices	
ArcGIS Image Server (Windows) Up to Four Cores Staging Server License	\$9,771.00
ArcGIS Image Server (Windows) Additional Core (up to 32 per server) Staging Server License	\$2,443.00
ArcGIS Image Server (Windows) Additional Core (more than 32 per Server) Staging Server License	\$1,222.00
ArcGIS Image Server - Staging Maintenance Prices	
ArcGIS Image Server Up to Four Cores Staging Server Maintenance	\$2,500.00
ArcGIS Image Server Additional Core (up to 32 per server) Staging Server Maintenance	\$625.00
ArcGIS Image Server Additional Core (more than 32 per Server) Staging Server Maintenance	\$313.00
ArcGIS Image Server - Staging Term License Prices	
ArcGIS Image Server (Windows) Up to Four Cores Staging Server 365 Day Term License	\$5,939.00
ArcGIS Image Server (Windows) Up to Four Cores Staging Server 90 Day Term License	\$2,969.00
ArcGIS Image Server (Windows) Up to Four Cores Staging Server 30 Day Term License	\$1,138.00
ArcGIS Image Server (Windows) Additional Core (up to 32 per server) Staging Server 365 Day Term License	\$1,485.00
ArcGIS Image Server (Windows) Additional Core (up to 32 per server) Staging Server 90 Day Term License	\$742.00
ArcGIS Image Server (Windows) Additional Core (up to 32 per server) Staging Server 30 Day Term License	\$284.00
ArcGIS Image Server (Windows) Additional Core (more than 32 per Server) Staging Server 365 Day Term License	\$742.00

ArcGIS Online Named User Level 2 Term License - Pre 4.4 Pricing	\$500.00
ArcGIS Online Additional Service Credits—Block of 1,000	\$100.00
Navigator for ArcGIS - Term and Perpetual License Prices	
Navigator for ArcGIS - (for use with ArcGIS Online) - Single Use Term License	\$50.00
Drone2Map for ArcGIS - Term License Prices	
Drone2Map (for use with ArcGIS Online) Annual Individual Subscription	\$1,466.00
GeoPlanner for ArcGIS - Term and Perpetual License Prices	
GeoPlanner for ArcGIS (for use with ArcGIS Online) Single Use Term License	\$500.00
Business Analyst Web App - Term License Prices	
Esri Business Analyst WebApp - Per User per year - Term License	\$1,495.00
Esri Business Analyst Web App - Add-on to ArcGIS Online -per user per year	\$100.00
Community Analyst Web App - Term License Prices	
Esri Community Analyst WebApp - Add-on to ArcGIS Online - per user per year	\$100.00
Esri Redistricting Online	
Esri Redistricting Online 1 Named User Annual Subscription	\$4,500.00
Premium Feature Data Store	
ArcGIS Online Premium Feature Data Store M-1 Annual Term License	\$10,800.00
ArcGIS Online Premium Feature Data Store M-2 Annual Term License	\$21,600.00
ArcGIS Online Premium Feature Data Store M-3 Annual Term License	\$43,200.00
ArcGIS Online Premium Feature Data Store M-1 Monthly Term License	\$1,000.00
ArcGIS Online Premium Feature Data Store M-2 Monthly Term License	\$2,000.00
ArcGIS Online Premium Feature Data Store M-3 Monthly Term License	\$4,000.00
ArcGIS Hub	
ArcGIS Hub for ArcGIS Online Community Populations of 0 to 25,000 Term License	\$10,000.00
ArcGIS Hub for ArcGIS Online Community Populations of 25,001 to 50,000 Term License	\$15,000.00
ArcGIS Hub for ArcGIS Online Community Populations of 50,001 to 100,000 Term License	\$35,000.00
ArcGIS Hub for ArcGIS Online Community Populations of 100,001 to 125,000 Term License	\$50,000.00
ArcGIS Hub for ArcGIS Online Community Populations of 125,001 to 150,000 Term License	\$75,000.00
ArcGIS Hub for ArcGIS Online Community Populations of 150,001 to 250,000 Term License	\$100,000.00
ArcGIS Hub for ArcGIS Online Community Populations of 250,001 to 1,000,000 Term License	\$150,000.00
ArcGIS Hub for ArcGIS Online Community Populations of 1,000,001 to 3,000,000 Term License	\$200,000.00
ArcGIS Hub for ArcGIS Online Community Populations of 3,000,001 to 7,000,000 Term License	\$250,000.00
ArcGIS Hub for ArcGIS Online Community Populations of 7,000,001 to 15,000,000 Term License	\$350,000.00
Business Analytics	

Extended Data Users US State Data Bundle with MPI Data for ArcGIS Business Analyst Desktop and Server Up to 5 Total Data Users Maintenance	\$12,300.00
Extended Data Users for ArcGIS Business Analyst Desktop Up to 10 Total Data Users License - Maintenance Prices	
Extended Data Users US National Data Bundle for ArcGIS Business Analyst Desktop Up to 10 Total Data Users Maintenance	\$32,000.00
Extended Data Users US Regional Data Bundle for ArcGIS Business Analyst Desktop Up to 10 Total Data Users Maintenance	\$19,200.00
Extended Data Users US State Data Bundle for ArcGIS Business Analyst Desktop Up to 10 Total Data Users Maintenance	\$12,800.00
Extended Data Users for ArcGIS Business Analyst Desktop with MPI Data Up to 10 Total Data Users License - Maintenance Prices	
Extended Data Users US National Data Bundle with MPI Data for ArcGIS Business Analyst Desktop and Server Up to 10 Total Data Users Maintenance	\$47,400.00
Extended Data Users US Regional Data Bundle with MPI Data for ArcGIS Business Analyst Desktop and Server Up to 10 Total Data Users Maintenance	\$28,400.00
Extended Data Users US State Data Bundle with MPI Data for ArcGIS Business Analyst Desktop and Server Up to 10 Total Data Users Maintenance	\$19,000.00
Extended Data Users for ArcGIS Business Analyst Desktop Up to 15 Total Data Users License - Maintenance Prices	
Extended Data Users US National Data Bundle for ArcGIS Business Analyst Desktop Up to 15 Total Data Users Maintenance	\$40,000.00
Extended Data Users US Regional Data Bundle for ArcGIS Business Analyst Desktop Up to 15 Total Data Users Maintenance	\$24,000.00
Extended Data Users US State Data Bundle for ArcGIS Business Analyst Desktop Up to 15 Total Data Users Maintenance	\$16,000.00
Extended Data Users for ArcGIS Business Analyst Desktop with MPI Data Up to 15 Total Data Users License - Maintenance Prices	
Extended Data Users US National Data Bundle with MPI Data for ArcGIS Business Analyst Desktop and Server Up to 15 Total Data Users Maintenance	\$59,200.00
Extended Data Users US Regional Data Bundle with MPI Data for ArcGIS Business Analyst Desktop and Server Up to 15 Total Data Users Maintenance	\$35,500.00
Extended Data Users US State Data Bundle with MPI Data for ArcGIS Business Analyst Desktop and Server Up to 15 Total Data Users Maintenance	\$23,700.00
Extended Data Users for ArcGIS Business Analyst Desktop Up to 25 Total Data Users License - Maintenance Prices	
Extended Data Users US National Data Bundle for ArcGIS Business Analyst Desktop Up to 25 Total Data Users Maintenance	\$48,000.00
Extended Data Users US Regional Data Bundle for ArcGIS Business Analyst Desktop Up to 25 Total Data Users Maintenance	\$28,800.00
Extended Data Users US State Data Bundle for ArcGIS Business Analyst Desktop Up to 25 Total Data Users Maintenance	\$19,200.00

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Extended Data Users US National Data Bundle for ArcGIS Business Analyst Desktop Up to 250 Total Data Users Maintenance	\$168,000.00
Extended Data Users US Regional Data Bundle for ArcGIS Business Analyst Desktop Up to 250 Total Data Users Maintenance	\$100,800.00
Extended Data Users US State Data Bundle for ArcGIS Business Analyst Desktop Up to 250 Total Data Users Maintenance	\$67,200.00
Extended Data Users for ArcGIS Business Analyst Desktop with MPI Data Up to 250 Total Data Users License - Maintenance Prices	
Extended Data Users US National Data Bundle with MPI Data for ArcGIS Business Analyst Desktop and Server Up to 250 Total Data Users Maintenance	\$248,600.00
Extended Data Users US Regional Data Bundle with MPI Data for ArcGIS Business Analyst Desktop and Server Up to 250 Total Data Users Maintenance	\$149,200.00
Extended Data Users US State Data Bundle with MPI Data for ArcGIS Business Analyst Desktop and Server Up to 250 Total Data Users Maintenance	\$99,500.00
Mobile GIS	
ArcPad - Single Use - Perpetual License	
Annual Maintenance for ArcPad Single Use License	\$250.00
Developer Technology	
ArcGIS Engine	
ArcGIS Engine - Maintenance	
Annual Maintenance for ArcGIS Engine Single Use License (without extensions)	\$100.00
Annual Maintenance for ArcGIS Engine Single Use License (with one or more extensions)	\$400.00
Primary Maintenance for ArcGIS Engine Concurrent Use License	\$250.00
Secondary Maintenance for ArcGIS Engine Concurrent Use License	\$185.00
ArcGIS Engine Extensions Maintenance	
Primary Maintenance for ArcGIS 3D Analyst for Engine Concurrent Use License	\$200.00
Secondary Maintenance for ArcGIS 3D Analyst for Engine Concurrent Use License	\$150.00
Primary Maintenance for ArcGIS Spatial Analyst for Engine Concurrent Use License	\$200.00
Secondary Maintenance for ArcGIS Spatial Analyst for Engine Concurrent Use License	\$150.00
Primary Maintenance for ArcGIS Engine Geodatabase Update Concurrent Use License	\$200.00
Secondary Maintenance for ArcGIS Engine Geodatabase Update Concurrent Use License	\$150.00
Primary Maintenance for ArcGIS Schematics for Engine Concurrent Use License	\$200.00
Secondary Maintenance for ArcGIS Schematics for Engine Concurrent Use License	\$150.00
Primary Maintenance for ArcGIS Network Analyst for Engine Concurrent Use License	\$200.00
Secondary Maintenance for ArcGIS Network Analyst for Engine Concurrent Use License	\$150.00
Primary Maintenance for ArcGIS Tracking Analyst for Engine Concurrent Use License	\$200.00
Secondary Maintenance for ArcGIS Tracking Analyst for Engine Concurrent Use License	\$150.00
Primary Maintenance for ArcGIS Data Interoperability for Engine Concurrent Use License	\$200.00

Client Coaching Services—Esri Site	\$4,630.00
Technical Certification Exam Voucher	\$225.00
Esri Training Pass	
Esri Training Pass per Day Up to 49 Days per Year - One Year Term	\$565.00
Esri Training Pass per Day 50 Days or Greater per Year - One Year Term	\$540.00
Esri Training Pass per Day 50 Days or Greater per Year - Multiple Year Term	\$540.00
Esri Training Pass per Day Up to 49 Days per Year- Multiple Year Term	\$565.00
Esri Training Pass—One-Year Extension, up to 49 Days	\$530.00
Esri Training Pass—One-Year Extension, 50 Days or More	\$1,590.00
Support and Services	
Premium Support Services	
Premium Support Annual Use—Unlimited Incidents	\$40,800.00
Premium Support Annual Use—Up to 10 Incidents	\$15,900.00
Premium Support Additional Authorized Contact—Unlimited Incidents	\$10,600.00
All items below are for Professional Services and may be subject to escalation on an annual basis	
Professional Services - 2018 Prices	
WebGIS Launch Kits - 2018 Prices	
WebGIS Launch Kit - Basic (3 days)	\$11,100.00
WebGIS Launch Kit - Standard (4 days)	\$14,000.00
WebGIS Launch Kit - Advanced (5 days)	\$16,700.00
GeoPlanner Server Launch Kit (3 days)	\$14,000.00
Market Planning Launch Kit Basic (3 days)	\$14,000.00
Market Planning Launch Kit Advanced (5 days)	\$20,400.00
Workshop Packages - 2018 Prices	
Esri Production Mapping Workshop (3 days)	\$14,000.00
Esri Defense Mapping Workshop (3 days)	\$14,000.00
ArcGIS for Maritime: Charting Workshop (5 days)	\$20,400.00
ArcGIS for Aviation Workshop (3 days)	\$14,000.00
ArcGIS Data Reviewer Workshop (3 days)	\$14,000.00
ArcGIS Workflow Manager Workshop (3 days)	\$14,000.00
Jumpstart Packages - 2018 Prices	
ArcGIS Enterprise Jumpstart - Basic (3 days)	\$14,000.00
ArcGIS Enterprise Jumpstart - Standard (4 days)	\$17,200.00
ArcGIS Enterprise Jumpstart - Advanced (4 days)	\$27,300.00
Esri Geoportal Server Jumpstart (3-day option)	\$14,000.00
Esri Geoportal Server Jumpstart (5-day option)	\$20,400.00
Esri Production Mapping Jumpstart (5 days)	\$20,400.00
Esri Defense Mapping Jumpstart (5 days)	\$20,400.00
ArcGIS for Maritime: Charting Jumpstart (10 days)	\$36,400.00
ArcGIS for Aviation Jumpstart (5 days)	\$20,400.00
ArcGIS Data Reviewer Jumpstart (5 days)	\$20,400.00
ArcGIS Workflow Manager Jumpstart (5 days)	\$20,400.00

**Enrollment Agreement
for
South Carolina Public Entities**

Licensees/Authorized Entities, acting through ITMO, (referred to as "Participant"). In this Enrollment, Participant and Licensor may also be referred to collectively as the "Parties."

The Parties agree as follows:

1. Licensees, acting through ITMO, entered into a purchasing agreement with Licensor dated March 16, 2018. This agreement is memorialized in the South Carolina Sole Source Document ("SSD") and the South Carolina End-User License Agreement ("EULA") and any other attached or referenced attachments or exhibits, all of which are collectively referred to in this Enrollment as the South Carolina Software Licensing Agreement ("SCSLA").

2. The definitions provided in the SCSLA identified above apply to this Enrollment.

3. Participant is either a South Carolina Public Procurement Unit or an Exempted Entity (includes all Political Subdivisions).

4. By executing this Enrollment, Participant becomes a Licensee on the Enrollment Date of this Enrollment.

5. The Parties are bound by the SCSLA.

6. The Parties acknowledge that the SCSLA applies to all purchases from Licensor by a Licensee during the term of, or prior to execution of, this Enrollment, unless the license was acquired pursuant to a Prior Agreement.

7. This Enrollment shall be in effect for one year from the Enrollment Date. On each anniversary of the Enrollment Date, this Enrollment shall automatically renew for a term of one year unless Participant or Licensor sends the other written notice, at least thirty days before the anniversary date, that this Enrollment shall not automatically renew. Notwithstanding the foregoing, this Enrollment expires upon termination or expiration of the SSD. With regard to any particular license of Software, the terms of this Enrollment and the SCSLA shall continue for the duration of the applicable authorized purchase.

8. All notices or other communications regarding this enrollment or the Participant shall be mailed to the following address:

9. The Parties acknowledge that the SCSLA and this Enrollment Agreement do authorize Participant to pay any funds directly to Licensor. The SCSLA serves to establish the terms and conditions of any purchase by Participant from Licensor.

10. Participant will reference Licensor's Agreement Numbers (316260 and 316261) on any Ordering Documents. Participant will not submit additional terms and conditions in any Ordering Documents and any such additional terms and conditions will be null and void unless expressly agreed to in writing by both Parties.

IN WITNESS WHEREOF, the Parties hereto have executed this Agreement, by their duly authorized agents, each of whom personally warrants that he or she has full and legal authority to enter into this Agreement and to consummate the transactions contemplated hereby.

PARTICIPANT

By _____
Its _____

Name of Participant

- d. Each party will identify, in writing, the project manager who is responsible for the Professional Services and Deliverables described in Task Orders. By written notice to the other party's technical administrator, either party may replace the project manager at any time with a similarly qualified person.
- e. Other than pricing and descriptions of the Professional Services to be performed, terms and conditions in a Task Order are not binding unless both parties have signed the Task Order. The terms of a signed Task Order take precedence over conflicting terms in this Agreement.

2.4 Ownership of Deliverables and Inventions

- a. Esri or its licensors own and retain ownership of the Deliverables.
- b. Each party will retain title to any Inventions made or conceived solely by its Inventors during the Term of this Agreement, including, but not limited to, such Inventions that Esri's Inventors solely make or conceive while providing technical assistance pursuant to this Agreement. The parties will jointly own any Inventions made or conceived jointly by Inventors from both parties.
- c. The parties will negotiate in good faith and cooperate reasonably in (i) deciding whether or not to seek or maintain, or to continue to seek or maintain, patent protection in any country on any Invention and the extent and scope of such protection and (ii) protecting and enforcing any patents issued on such Invention.

2.5 Acceptance

- a. *For Firm Fixed Price Task Orders.* Customer will complete its acceptance review within 10 working days of receiving each Deliverable and classify the Deliverables as follows:
 - 1. "DELIVERABLE ACCEPTED" means a Deliverable conforming to the applicable Task Order with no more than minor nonconformities.
 - 2. "DELIVERABLE ACCEPTED WITH REWORK" means a deliverable substantially conforming to the applicable Task Order but having a significant number of identified nonconformities and accepted subject to rework by Esri. Esri will rework the Deliverable for the identified nonconformities and resubmit it within 30 days. Customer will rerun its acceptance review for the nonconformities detected in the initial review within 10 working days of such resubmission and will reclassify the Deliverable as either DELIVERABLE ACCEPTED or DELIVERABLE REJECTED.
 - 3. "DELIVERABLE REJECTED" means a Deliverable that fails to substantially conform to applicable Task Order(s). Esri will rework the Deliverable and resubmit it to Customer within 30 days, at which time Customer will have 10 working days to rerun its acceptance review and reclassify the deliverable as either DELIVERABLE ACCEPTED or DELIVERABLE REJECTED.

Customer may not use any Deliverable in its business operations before acceptance as described in a.1. or a.2. If Customer does not notify Esri in writing within 10 working days after delivery that it has classified the Deliverable as ACCEPTED WITH REWORK or REJECTED in accordance with a.2. or a.3., or if Customer uses the Deliverable in its business operations, the Deliverable will be deemed, as of the first of either of these events to occur, to have been accepted.

- b. *For Task Orders with Professional Service Packages.* Professional Services that Esri performs under Professional Service Packages will be deemed accepted unless Customer notifies Esri within 10 days after performance. Customer may purchase additional Professional Service Packages as needed to complete Customer's work requirements.
- c. *For Time and Materials Task Orders.* Professional Services are provided strictly on a time and materials basis subject to the Task Order not-to-exceed funding limit. The Professional Services provided will be deemed accepted and in compliance with the professional and technical standards of the software industry unless Customer notifies Esri within 10 days after performance. Deliverables produced under a time and materials Task Order will not be subject to acceptance testing.

2.6 Changes. The parties may make changes within the general scope of a Task Order by mutual agreement. To document any agreed-to scope changes within the general scope of the Task Order that affects the cost or time required to provide a Deliverable, the parties will jointly sign a written amendment to the Task Order that includes an equitable adjustment in the price, schedule, or both.

3.0 ESRI MANAGED CLOUD SERVICES

3.1 Definitions. The following definitions supplement the definitions provided in Attachment A:

- a. **"EMCS Environment"** means the hardware, Software, Data, and network platform that Esri or its third-party supplier provides as part of EMCS.
- b. **"Hosting"** means the business of housing and making accessible Customer Content via the Internet.

3.2 Provision of EMCS

- a. **Requirements Planning.** It is Customer's responsibility to plan for and address with Esri changes to Customer's requirements, such as the need for additional capacity, the update of an application or dataset, or increased level of system availability.
- b. **License to Customer Content.** During the Term of the Task Order issued under this Agreement, Customer hereby grants to Esri and its subcontractors permission to use Customer Content to support the provision of EMCS. Such permission shall include, but not be limited to, the grant of rights and license to manipulate, publish, distribute, and implement Customer Content within the EMCS Environment in any reasonable manner needed to support the provision of EMCS.
- c. **Compensation and Expenses.** Esri will invoice Customer for the one-time setup fee upon Task Order execution. Thereafter, Esri will invoice Customer monthly for the EMCS to be provided the following month. Customer will pay invoices within 30 days of receipt. Customer is responsible for any shipping or temporary storage costs incurred during the delivery of Customer Content to Esri or removal of Customer Content from the EMCS Environment.
- d. **Risk of Loss.** Risk of loss for all Customer Content shall at all times remain with Customer, and it is Customer's sole responsibility to maintain regular backups of Customer Content. Risk of loss for the EMCS Environment shall at all times remain with Esri.
- e. **Personally Identifiable Information.** Prior to providing any Customer Content under this Agreement, Customer shall notify Esri if Customer Content includes personally identifiable information.
- f. **Public Software.** Customer may not use, and may not authorize its end users or contractors to use, any software, documentation, or other material that contains, links to, or is derived (in whole or in part) from any software, documentation, or other material distributed as free software, open-source software, or other similar licensing or distribution models including, but not limited to, software, documentation, or other material licensed or distributed under any of the following license or distribution models or license or distribution models similar to any of the following: (i) the GNU General Public License (GPL), Affero General Public License (AGPL), Lesser/Library GPL V3.X or higher (LGPL), or Free Documentation License; (ii) the Artistic License (e.g., Perl); (iii) the Mozilla Public License (MPL); (iv) the Netscape Public License; (v) the Sun Community Source License (SCSL); and (vi) the Sun Industry Standards Source License (SISSL) ("Public Software") in connection with the Customer Content in any manner that requires, pursuant to the license applicable to such Public Software, that any component of the EMCS be (1) disclosed or distributed in source code form, (2) made available free of charge to recipients, or (3) modifiable without restriction by recipients.
- g. **Monitoring.** Customer will provide information and other materials related to its Customer Content as reasonably requested by Esri or its Hosting partner to verify Esri's or Customer's compliance with this Agreement. Esri or its Hosting partner, as applicable, may browse, index, or otherwise monitor the external interfaces of any Customer Content solely for the purpose of verifying compliance with this Agreement.

3.3 Takedown or Termination of EMCS. In the event of takedown of Customer Content or upon any expiration or termination of an applicable Task Order while Esri is providing EMCS, Esri will download all Customer Content in Esri's possession to a medium of Customer's choosing and deliver such Customer Content to Customer. Customer will be responsible for any unpaid fees due through the date of termination.

- e. Be responsible for all Student travel arrangements and hold Esri harmless for losses from any nonrefundable travel arrangements due to the denial of Student's participation based on US government export regulation requirements, course scheduling changes, or cancellations;
- f. For classes held at the Customer-designated facility, complete a client site training request form; consult with Esri personnel to determine classroom, computer, and network requirements; and provide all such required classrooms, computers, and network access;
- g. Ensure that Student use of Training Materials provided by Esri complies with the terms of this Agreement; and
- h. Assume full responsibility for Student attending Training course(s) under this Agreement. Customer agrees to indemnify Esri, its officers, directors, and employees for any and all claims, liabilities, and expenses (including reasonable legal fees) arising out of or based on any uncured material breach by Student of the terms and conditions of this Agreement.
- i. If the Esri Mobile Lab is used, Customer will
 - 1. Immediately report any previously damaged Esri Mobile Lab equipment to the Esri Training Event Assistant upon receipt of the equipment.
 - 2. Keep Esri Mobile Lab equipment in a secure, locked area between Training event sessions.
 - 3. Ensure that only Students use Esri Mobile Lab equipment.
 - 4. Be responsible for loss of, damage to, or theft of Esri Mobile Lab equipment while in Customer's possession.
 - 5. Maintain sufficient insurance coverage to meet obligations created by this Agreement and by law or regulation.
 - 6. Allow the Esri instructor to check all Esri Mobile Lab equipment following the completion of Training. Esri will notify Customer in writing of any damage to Esri Mobile Lab equipment due to Student use, excluding normal wear and tear. Customer will be financially responsible for any repair or replacement of equipment resulting from such damage.
 - 7. Make Esri Mobile Lab equipment available for freight pickup upon the conclusion of the Training event.

4.5 Student Registration and Training Event Change Policy

- a. *Individual Student Seats.* Customer will provide written notice to the Esri Customer Service department at service@esri.com of any Student transfer, cancellation, or substitution requests at least 3 business days before the scheduled start date.
 - 1. Multiple requests and any requests that occur without the 3 business days' advance notice are subject to a fee, as determined by Esri.
 - 2. Cancellation of Student registrations that occurs without the 3 business days' advance notice is subject to the full Training event fee.
 - 3. Any substitute Student must be from the same organization as the Student being replaced.
- b. *Customer Site/Private Class/Coaching Services (Training Event).* Customer will provide written notice to Esri Customer Service at service@esri.com of any Training event rescheduling, cancellation, or Student substitution requirements at least 3 business days before the scheduled start date.
 - 1. Training event rescheduling and cancellations that occur without the 3 business days' advance notice are subject to the full Training event fee. Customer will be responsible for all of Esri's reasonable travel expenses and shipping costs (including Esri Mobile Lab) for all rescheduled or canceled Training events.
 - 2. Student substitutions that occur without the 3 business days' advance notice are subject to a fee, as determined by Esri. Any substitute Student must be from the same organization as the Student being replaced.
- c. If cancellation of a Training event is necessary due to causes beyond the party's reasonable control, the affected party is released in full from the 3-business-day notification requirement. The affected party will either reschedule or cancel the Training without incurring any liability.
- d. If Esri is unable to conduct the Training on the scheduled date, Esri will notify Customer at least 3 business days before the scheduled start date.

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- e. Esri will not permit any Student who is a resident of a US embargoed country or is listed on any of the various US Government Lists of Parties of Concern or Specially Designated Nationals lists to attend the Training event.
- f. *Termination of Agreement.* Students who are currently registered for a Training course as of the date of termination of this Agreement may attend the scheduled Training, subject to the terms and conditions of this Agreement.

4.6 Invoicing; Prepaid Fees

- a. Esri will invoice Customer upon completion of each Training course or immediately upon receipt of a purchase order if mutually agreed to by the parties.
- b. If Customer is invoiced and pays that invoice prior to the scheduled Training event, then Customer has 1 calendar year from the date of the invoice to consume the Training days. For a multiyear order, the Training days must be consumed by the end date specified on the Esri quotation. Thereafter, all prepaid fees are forfeited.

5.0 ESRI ENTERPRISE ADVANTAGE PROGRAM

5.1 Definitions. The following definitions supplement the definitions provided in Attachment A:

- a. **"Activity Description"** means a confirmation email or document received from Customer that confirms the number of Learning and Services Credits that Esri estimates is required to perform an activity and authorizes Esri to begin work based on such estimate.
- b. **"Authorized EEAP Contact"** means the Customer point of contact for EEAP identified below.
- c. **"EEAP"** means the Esri Enterprise Advantage Program as described in this section.
- d. **"Learning and Services Credits"** means credits that Customer may use in exchange for Professional Services, Training, PSS, EMCS, or related travel expenses as described below.
- e. **"Premium Support Services" or "PSS"** means a prioritized incident management and technical support program further described at <http://support.esri.com/en/support/premium>.
- f. **"Technical Advisor"** means an Esri advisor assigned to work with Customer to provide Professional Services comprising advising on GIS strategies, facilitating annual account planning, and developing and coordinating a collaborative technical work plan under EEAP.

5.2 EEAP Description. EEAP is provided on an order-by-order, annual subscription basis. EEAP is a menu of Professional Services, Training, PSS, and EMCS that provides Customer with the flexibility to select the components that best meet its needs. The current EEAP is further described at www.esri.com/services/eeap/components, which may be changed from time to time. EEAP includes

- a. **Technical Advisor.** Customer will receive up to the number of Technical Advisor hours ordered. Customer may elect to retain additional Technical Advisor hours for a supplemental price.
- b. **Annual Account Planning Session.** A 1-day annual account planning and review meeting is included.
- c. **Technical Work Plan.** A collaboratively developed document designed to drive the program's implementation through definition of Customer's GIS vision, goals, and objectives.
- d. **Learning and Services Credits.** Customer will receive the number of Learning and Services Credits ordered. Customer may use the credits toward any combination of Professional Services, Training, PSS, EMCS or related travel expenses. Customer may order, for an additional price, additional Learning and Services Credits. Learning and Services Credits may be exchanged as described at the following website: www.esri.com/services/eeap/components#learning. Esri will provide the Authorized EEAP Contact with a monthly report outlining usage of EEAP Learning and Services Credits to date.
- e. **Quarterly Technology Webcast.** Esri will provide an email invitation to the Authorized EEAP Contact for a quarterly webcast presenting business and technical information related to enterprise GIS.
- f. **No Development Services.** EEAP is not designed for Esri to provide project-specific professional services such as custom application or database development for solutions or applications. If these types of professional services are required, Customer will need to enter into a separate Task Order for Professional Services.

5.10 Invoicing

- a. Esri shall invoice Customer as quoted for the EEAP subscription, additional Learning and Services Credits, or Technical Advisor services upon receipt of Customer's order. Subsequently, Esri will invoice annually at least 30 days in advance of the EEAP subscription expiration date. Esri will extend the EEAP subscription for a subsequent annual term upon receipt of Customer's payment of the renewal invoice. Esri will invoice fees for additional Learning and Services Credits or Technical Advisor services upon receipt of Customer's order.
- b. Pricing for annual program renewals and new or additional Services will be in accordance with Esri's standard pricing at the time of purchase or renewal.

5.11 Termination and Expiration. Upon termination or expiration of an EEAP subscription

- a. Technical Advisor, annual account planning session, and Activity Description services will end as of the expiration or termination date unless Customer renews its subscription;
- b. Unless either party terminates the EEAP subscription for cause, Customer may apply any unused Learning and Services Credits toward any Professional Services, Training, PSS, or related travel expenses that are scheduled as of the termination or expiration date, provided that the Learning and Services Credits are used within 3 months after the termination or expiration date. Any other unused Learning and Services Credits will expire 30 days after the expiration or termination date; if Customer renews the EEAP subscription within this time period, any unused Learning and Services Credits will remain valid for up to 2 years from their purchase date or termination of the EEAP agreement, whichever comes first.

EXHIBIT 2 of SCHEDULE A

TIME AND MATERIALS RATE SHEET

Effective January 1, 2018:

Hourly time and materials labor rates have been provided for each labor category for calendar years 2018-2019. The hourly labor rates for services that are performed after 2019 may be escalated in an amount not to exceed five percent (5%) each year. Other direct costs, such as travel, reproduction, subcontractor, telecommunication/freight, or materials, will be charged a material handling fee and invoiced.

Esri reserves the right to provide fixed price quotations for professional services requests that require deliverables other than hours. Work performed under fixed price orders will require additional terms and conditions and will be invoiced monthly based on percentage completed and with prior approval by ITMO.

Labor Category	CY 2018	CY 2019
GIS Technical Specialist/Engineer (S1)	\$227	\$236
GIS System/Software Developer (S2)	\$294	\$306
Sr. GIS System/Software Architect (S3)	\$360	\$374
GIS Consultant/Project Manager (M1)	\$275	\$286
Sr. GIS Consultant/Project Manager (M2)	\$347	\$361
Principal/GIS Consultant/Prog. Manager (M3)	\$457	\$475
GIS Database Specialist/Analyst (DB)	\$191	\$199

Labor Category Descriptions:

GIS Technical Specialist/Engineer (S1)

Staff members in this labor category work collaboratively with software designers to perform software coding and the writing of software documentation according to design specifications developed by senior technical staff described below. As a group, these staff members are experienced in the coding of software and the creation of digital databases, as well as in software development associated with Esri's commercial off-the-shelf (COTS) software products; web, desktop, or server software development languages; geospatial data formats; and other technologies. These individuals also develop effective database designs, implement data conversion processes and procedures, and perform software and database quality control.

GIS System/Software Developer (S2)

Staff members in this labor category support the design of technical project specifications for the implementation of application software projects and database development projects. They support the day-to-day technical activities of the project team and ensure that standard system methodologies are employed. They also perform detailed software design and detailed database conversion design and are directly involved in the coding and implementation of complex and strategic portions of application software and database conversion projects. As a group, these staff members are proficient in Esri COTS software products; web, desktop, and server software development languages; geospatial data formats; and other technologies. These staff members design and develop QA/QC programs and support design and code reviews, database reviews, and other QA/QC activities throughout the project life cycle.

Senior GIS System/Software Architect (S3)

Staff members in this labor category provide the overall technical vision and system architecture for large, complex systems. They support the application of sound software engineering principles and life cycle methodologies to programs/projects. These individuals are actively involved in systems architecture design, application software design, database process design, and the directing of coding development including

the supervision of design and code reviews. These staff members may serve as principal investigators in focused studies or research and development projects. Individuals in this labor category have broad technical knowledge of geographic information system (GIS) applications and related information technologies and may also provide specific expertise in areas such as web-based software applications, service-oriented architectures, data warehousing, spatial analysis, and modeling. As a group, these staff members are proficient in Esri COTS software products; software and database design methodologies; web, desktop, and server software development languages; geospatial data formats; and other technologies.

GIS Consultant/Project Manager (M1)

Staff members in this labor category provide day-to-day consulting and management for contracted projects within Esri. These individuals work under the guidance of senior Esri managers described herein and support the design and implementation of project work plans. These staff members may provide consulting services and design and management support to software application development projects and database conversion projects. They may also conduct detailed requirements interviews, document application requirements, develop logical and physical database designs using standard engineering diagramming methodologies, design software and database QA/QC programs, and provide management oversight of daily technical activities. These staff members work with senior consulting and technical staff to design comprehensive work plans that employ standard system methodologies that define project deliverables, milestones, and realistic schedules. These individuals work with Esri administrative staff to ensure that progress and financial reporting is provided according to contract requirements.

Senior GIS Consultant/Project Manager (M2)

Staff members in this labor category work as project managers or project advisers, providing strategic consulting and project management activities for GIS and information technology (IT) projects. These staff members have market/application domain expertise using extensive experience in GIS and related geospatial technologies to support the successful completion of a project. Consulting activities may include strategic planning, GIS workshops and seminars development, requirements definition, application and database design, and system integration. Management activities may include defining project requirements and objectives, establishing budgets and schedules, allocating staff and other resources, and managing and overseeing subcontractor activities. These individuals may also design comprehensive work plans that employ standard system methodologies that define project deliverables and milestones and realistic schedules.

Principal GIS Consultant/Program Manager (M3)

Staff members in this labor category work as program directors or project advisers, providing project vision, strategic consulting, and program management activities for GIS and IT projects. These staff members apply market/application domain expertise using extensive experience in GIS and related geospatial technologies to support the successful completion of the program. Consulting activities may include strategic planning, review and oversight of requirements definitions, application and database design, and system integration. Management activities may include defining program requirements and objectives, establishing budgets and schedules, allocating staff and other resources, and managing and overseeing subcontractor activities. Staff members in this labor category work with senior client staff in coordination with Esri senior management to resolve issues and support successful project completion.

GIS Database Specialist/Analyst (DB)

Staff members in this labor category provide database development support in creating cartographic and digital data products. These staff members have expertise that includes the performance of hard copy to digital data conversion tasks, data migration, and translation activities utilizing advanced processing techniques in ArcGIS. These individuals design, develop, and implement efficient production tools and workflows in accordance with approved project plans and design parameters.