## **HE / BUS-GOV Core Components Bundle Pricing**

Provide the pricing information requested for the proposed solution's Core Components Bundle.

## **Hosted Pricing**

\* Monthly pricing must not be more than 10% greater than the corresponding annual price divided by twelve.

Software: Brightspace Core

Aggregate FTEs	Initial Implementation Fee	Monthly Price / FTE*	Annual Price / FTI	* Month	ly Maintenance Base Price Annual Maint	enance Base Price
< 2,000	\$47,300.0	0	\$1.32	\$15.75	Included	Included
2,000 - 5,000	\$47,300.0	0	\$1.29	\$15.45	Included	Included
5,001 - 10,000	\$47,300.0	0	\$1.26	\$15.10	Included	Included
10,001 - 15,000	\$47,300.0	0	\$1.15	\$13.70	Included	Included
15,001+	\$47,300.0	0	Call D2L	Call D2L	Included	Included

<sup>\*</sup>Subject to a minimum fee of \$20,000 annually or \$1,667 monthly

**Software:** Brightspace Core

Aggregate Active Users	Initial Implementation Fee	Monthly Price / Active User*	Annual Price / Active User	* Month	nly Maintenance Base Price Annual Maintenance Base Price	e
< 2,000	\$47,300.0	0	\$1.56	\$18.70	Included	Included
2,000 - 5,000	\$47,300.0	0	\$1.31	\$15.65	Included	Included
5,001 - 10,000	\$47,300.00	0	\$1.13	\$13.55	Included	Included
10,001 - 15,000	\$47,300.0	0	\$1.00	\$12.00	Included	Included
15,001+	\$47,300.0	0	Call D2L	Call D2L	Included	Included

<sup>\*</sup>Subject to a minimum fee of \$20,000 annually or \$1,667 monthly

**Support:** Plus Administrator Support

Aggregate Active Users or FTE	Initial Implementation Fee	Monthly Price / Active User or FTE	Annual Price / Active User or FTE	Monthly Maintenance Base Price	Annual Maintenance Base Price	
Any Volume	N/A	15% of Software Fees (minimum \$250	15% of Software Fees (minimum	Included		Included
Any volume	N/A	monthly)	\$3,000 annually)	meidaet	4	meiadea

#### **HE / BUS-GOV Supplemental Modules**

Modules or individual optional features/functionalities that are not included in the proposed solution's Core Component Bundle should be priced here. Insert the module or individual optional feature/functionality name, provide a brief description of functionality, and fill in the pricing for each. Copy and paste the chart, leaving at least two rows between each, to provide pricing for each supplemental module or optional feature/functionality on this worksheet. If not applicable or not offering on this lot, you may delete this worksheet.

#### **Hosted Pricing**

\* Monthly pricing must not be more than 10% greater than the corresponding annual price divided by twelve.

Module Name: Performance+ with Brightspace Insights Implementation (also requires Plus Administrator Support or Platinum Administrator Support)

Synopsis of Module Functionality:

The Performance+ add-on package includes our analytics, adaptive, and predictive tools. The Implementation team will provision, setup the appropriate system roles, and configure Insights for use by the client in their production site (only). The team will also deliver a workshop where they will provide an overview of the product, its configuration and the roll-out of Insights in their institution. This engagement does not include an overview of or consultation on the Insights Report Builder (IRB). IRB leverages data and a visualization engine to create reports and dashboards. A separate consulting engagement is available for IRB.

Aggregate FTE	Initial Implementation Fee Monthly Price / FTE	Annual Price / FTE	Monthly Maintena	ance Base Price Annu	ial Maintenance Base Price
< 2,000	\$1,400.00	\$0.40	\$4.73	Included	Included
2,000 - 5,000	\$1,400.00	\$0.39	\$4.64	Included	Included
5,001 - 10,000	\$1,400.00	\$0.38	\$4.53	Included	Included
10,001 - 15,000	\$1,400.00	\$0.35	\$4.11	Included	Included
15,001+	\$1,400.00	Call D2L	Call D2L	Included	Included

Module Name: Creator+ (with H5P) (also requires Plus Administrator Support or Platinum Administrator Support)

Synopsis of Module Functionality: Empower course authors to craft interactive, engaging, and world-class learning experiences with the Creator+ package, which features H5P interactives and Al-driven content generation tools. Creator + (with H5P) includes 7.5 Al Generations per licensed user annually. Additionally, H5P includes a set volume of Smart Import generations, to be defined in an Order.

Aggregate FTE	Initial Implementation Fee Monthly Price / FTE	Annual Price / Active User or FTE	Monthly Mai	intenance Base Price Annual Mai	ntenance Base Price
< 2,000	Included	\$0.53	\$6.35	Included	Included
2,000 - 5,000	Included	\$0.50	\$5.91	Included	Included
5,001 - 10,000	Included	\$0.39	\$4.62	Included	Included
10,001 - 15,000	Included	\$0.35	\$4.19	Included	Included
15,001+	Included	Call D2L	Call D2L	Included	Included

Module Name:	Lumi Pro for Brightspace (also	requires Plus Administrator Suppor	t or Platinum Administrator Support)			
Synopsis of Module Functionality:	reporting of student achieven create new quiz questions wh recommendations to review of before inserting. Course creat Lumi Idea. D2L Lumi Chat ena	nent. D2L Lumi Caption enables auto nile keeping subject matter experts in course content based on their incorr tors and facilitators can accelerate th	nce authoring and assessment processes that efficiently create begeneration and editing of closed captions and transcripts for an the loop to ensure these assessment questions are accurate, rect Quiz answers. D2L Lumi Practice streamlines authoring new ne content creation process when building new or uplifting exists to FAQs about their organization or Brightspace, surfacing info.	accessible videos created or upl relevant to course material, and opportunities for formative pr ting discussions with idea reco	oaded by course designers. D2L Lumi Qu d up-to-date. D2L Lumi Study Support pr actice aligned to course content that is e mmendations inspired by existing conter	uiz leverages AI to rovides students with easily reviewable nt and powered by D2L
Aggregate FTE	Initial Implementation Fee	Monthly Price / FTE	Annual Price / Active User or FTE	Monthly Ma	intenance Base Price Annual Main	tenance Base Price
< 2,000	Included		\$0.35	\$4.12	Included	Included
2,000 - 5,000	Included		\$0.29	\$3.39	Included	Included
5,001 - 10,000	Included		\$0.25	\$2.90	Included	Included
10,001 - 15,000	Included		\$0.23	\$2.67	Included	Included
15,001+	Included		Call D2L	Call D2L	Included	Included
Module Name:	·	r Creator+ (with H5P) or Lumi Pro fo	· · ·			
Synopsis of Module Functionality:	·	pacity may be purchased. Pricing is p	Š			
Aggregate FTE Any Volume	Initial Implementation Fee N/A	Monthly Price / FTE	Annual Price \$0.01	Monthly Ma \$0.10	intenance Base Price Annual Maint	tenance Base Price N/A
			<del></del>		,	<u>,                                     </u>
Module Name:	Achievement+		<b>Y</b> 0.02			,
Module Name:  Synopsis of Module Functionality:	D2L Achievement+ extends na functionality. Customers can align course content, activitie	effortlessly manage learning outcom s, and assessments to learning outcom	iding additional assessment and achievement reporting function nes across their entire organization, particular programs, or indi omes with intuitive interfaces and workflows. Achievement+ wi chievement+ is priced as a flat fee for a maximum user volume.	vidual courses within Brightspa	tion, achievement tracking, reporting, ar ace. Customers can empower administra	nd workflow itors and instructors to
Synopsis of Module Functionality:	D2L Achievement+ extends na functionality. Customers can align course content, activitie outcome achievement data to	effortlessly manage learning outcom s, and assessments to learning outcom	iding additional assessment and achievement reporting function nes across their entire organization, particular programs, or indi omes with intuitive interfaces and workflows. Achievement+ wi	vidual courses within Brightspa Il simplify learning outcome acl	tion, achievement tracking, reporting, ar ace. Customers can empower administra hievement reporting with a dashboard o	nd workflow itors and instructors to
Synopsis of Module Functionality:  Maximum FTE or Active User Volume	D2L Achievement+ extends na functionality. Customers can align course content, activitie outcome achievement data to e Initial Implementation Fee Included	effortlessly manage learning outcom s, and assessments to learning outco o support accreditation reporting. Ac	iding additional assessment and achievement reporting function nes across their entire organization, particular programs, or indi omes with intuitive interfaces and workflows. Achievement+ wi chievement+ is priced as a flat fee for a maximum user volume.	vidual courses within Brightspa Il simplify learning outcome acl	tion, achievement tracking, reporting, ar ace. Customers can empower administra hievement reporting with a dashboard o	nd workflow Itors and instructors to If centralized learning tenance Base Price
Synopsis of Module Functionality:  Maximum FTE or Active User Volume Up to 1,999	D2L Achievement+ extends na functionality. Customers can align course content, activitie outcome achievement data to e Initial Implementation Fee	effortlessly manage learning outcom s, and assessments to learning outco o support accreditation reporting. Ac	iding additional assessment and achievement reporting function in the sacross their entire organization, particular programs, or indicates with intuitive interfaces and workflows. Achievement+ with thickness and workflows. Achievement+ with thickness and workflows. Achievement+ with intuitive interfaces and workflows. Achievement with interfaces and workflows. Achievement with intuitive interfaces and workflows. Achievement with interfaces and workflows and	vidual courses within Brightspa Il simplify learning outcome acl Monthly Ma	tion, achievement tracking, reporting, ar ace. Customers can empower administra hievement reporting with a dashboard o intenance Base Price Annual Main	nd workflow Itors and instructors to If centralized learning Itenance Base Price
Synopsis of Module Functionality:  Maximum FTE or Active User Volume Up to 1,999 Up to 4,999 Up to 9,999	D2L Achievement+ extends na functionality. Customers can dalign course content, activitie outcome achievement data to e Initial Implementation Fee Included Included Included Included	effortlessly manage learning outcom s, and assessments to learning outco o support accreditation reporting. Ac	iding additional assessment and achievement reporting function ites across their entire organization, particular programs, or indicates with intuitive interfaces and workflows. Achievement+ with the chievement is priced as a flat fee for a maximum user volume.  Annual Price / Active User or FTE  \$708.34  \$1,183.34  \$1,770.84	vidual courses within Brightspa Il simplify learning outcome acl Monthly Ma \$8,500.00 \$14,200.00 \$21,250.00	tion, achievement tracking, reporting, ar ace. Customers can empower administra hievement reporting with a dashboard o intenance Base Price Annual Main Included Included Included	nd workflow htors and instructors to f centralized learning tenance Base Price Included Included Included
	D2L Achievement+ extends na functionality. Customers can dalign course content, activitie outcome achievement data to e Initial Implementation Fee Included Included	effortlessly manage learning outcom s, and assessments to learning outco o support accreditation reporting. Ac	iding additional assessment and achievement reporting function in the sacross their entire organization, particular programs, or indicates with intuitive interfaces and workflows. Achievement+ with thickness and workflows. Achievement+ with thickness and workflows. Achievement+ with intuitive interfaces and workflows. Achievement with interfaces and workflows. Achievement with intuitive interfaces and workflows. Achievement with interfaces and workflows and	vidual courses within Brightspa Il simplify learning outcome acl Monthly Ma \$8,500.00 \$14,200.00	tion, achievement tracking, reporting, ar ace. Customers can empower administra hievement reporting with a dashboard o intenance Base Price Annual Maint Included Included	nd workflow htors and instructors to f centralized learning tenance Base Price Included Included Included
Synopsis of Module Functionality:  Maximum FTE or Active User Volume Up to 1,999 Up to 4,999 Up to 9,999	D2L Achievement+ extends na functionality. Customers can dalign course content, activitie outcome achievement data to e Initial Implementation Fee Included Included Included Included	effortlessly manage learning outcom s, and assessments to learning outco o support accreditation reporting. Ac	iding additional assessment and achievement reporting function ites across their entire organization, particular programs, or indicates with intuitive interfaces and workflows. Achievement+ with the chievement is priced as a flat fee for a maximum user volume.  Annual Price / Active User or FTE  \$708.34  \$1,183.34  \$1,770.84	vidual courses within Brightspa Il simplify learning outcome acl Monthly Ma \$8,500.00 \$14,200.00 \$21,250.00	tion, achievement tracking, reporting, ar ace. Customers can empower administra hievement reporting with a dashboard o intenance Base Price Annual Main Included Included Included	nd workflow htors and instructors to if centralized learning tenance Base Price Included Included Included
Synopsis of Module Functionality:  Maximum FTE or Active User Volume Up to 1,999 Up to 4,999 Up to 9,999 Up to 19,999 20,000+	D2L Achievement+ extends no functionality. Customers can dalign course content, activitie outcome achievement data to e Initial Implementation Fee Included Included Included Included Included Included Included Included	effortlessly manage learning outcom s, and assessments to learning outco o support accreditation reporting. An Monthly Price / FTE	iding additional assessment and achievement reporting function ites across their entire organization, particular programs, or indicates with intuitive interfaces and workflows. Achievement+ with thievement+ is priced as a flat fee for a maximum user volume.  Annual Price / Active User or FTE  \$708.34  \$1,183.34  \$1,770.84  \$2,483.34	widual courses within Brightspa Il simplify learning outcome acl Monthly Ma \$8,500.00 \$14,200.00 \$21,250.00 \$29,800.00	tion, achievement tracking, reporting, ar ace. Customers can empower administra hievement reporting with a dashboard o intenance Base Price Annual Main Included Included Included	nd workflow htors and instructors to f centralized learning tenance Base Price Included Included Included
Synopsis of Module Functionality:  Maximum FTE or Active User Volume Up to 1,999 Up to 4,999 Up to 9,999 Up to 19,999	D2L Achievement+ extends no functionality. Customers can dalign course content, activitie outcome achievement data to e Initial Implementation Fee Included	effortlessly manage learning outcom s, and assessments to learning outcom o support accreditation reporting. Ac Monthly Price / FTE	iding additional assessment and achievement reporting function has across their entire organization, particular programs, or indipones with intuitive interfaces and workflows. Achievement+ with the with the price das a flat fee for a maximum user volume.  Annual Price / Active User or FTE  \$708.34  \$1,183.34  \$1,770.84  \$2,483.34  Call D2L	widual courses within Brightspa Il simplify learning outcome acl Monthly Ma \$8,500.00 \$14,200.00 \$21,250.00 \$29,800.00 Call D2L	tion, achievement tracking, reporting, ar ace. Customers can empower administra hievement reporting with a dashboard o intenance Base Price Annual Main Included Included Included Included Included	nd workflow htors and instructors to f centralized learning tenance Base Price Included Included Included Included
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Synopsis of Module Functionality:  Maximum FTE or Active User Volume Up to 1,999 Up to 4,999 Up to 9,999 Up to 19,999 20,000+  Module Name:	D2L Achievement+ extends not functionality. Customers can dalign course content, activitie outcome achievement data to e Initial Implementation Fee Included	effortlessly manage learning outcomes, and assessments to learning outcomes of support accreditation reporting. An accreditation reporting reporti	iding additional assessment and achievement reporting function has across their entire organization, particular programs, or indipones with intuitive interfaces and workflows. Achievement+ with the with the price das a flat fee for a maximum user volume.  Annual Price / Active User or FTE \$708.34 \$1,183.34 \$1,770.84 \$2,483.34 Call D2L  rightspace, the Migrate package provides support with implement Change Management, implementation, content migration support with implement in the support of the s	widual courses within Brightspa Il simplify learning outcome acl Monthly Ma \$8,500.00 \$14,200.00 \$21,250.00 \$29,800.00 Call D2L	tion, achievement tracking, reporting, are acce. Customers can empower administrative interest of the control o	nd workflow stors and instructors to f centralized learning  tenance Base Price Included Included Included Included

Aggregate Active Users  < 2,000 2,000 - 5,000 5,001 - 10,000 10,001 - 15,000 15,001+  Module Name: Synopsis of Module Functionality: Aggregate Active Users Any Volume  Module Name: Synopsis of Module Functionality: Aggregate Active Users	Initial Implementation Fee \$1,400.00 \$1,400.00 \$1,400.00 \$1,400.00 \$1,400.00  Brightspace Core Implementati Implementation - Consultation, Initial Implementation Fee \$14,700.00  Brightspace Core Implementation	Monthly Price / Active User  on Launch for Corporate & Governmer site design and configuration, testing a Monthly Price / Active User  on Enhance for Corporate & Government site design and configuration, testing a Monthly Price / Active User	and launch support, 10 hours private training, 4 hours lea Annual Price / Active User N/A	\$5.61 \$4.70 \$4.07 \$3.60 Call D2L  arning strategy consulting - SOW pro Monthly Maint N/A	Included Inc	inance Base Price Included Inc
< 2,000 2,000 - 5,000 5,001 - 10,000 10,001 - 15,000 15,001+  Module Name: Synopsis of Module Functionality: Aggregate Active Users Any Volume  Module Name: Synopsis of Module Functionality:	Initial Implementation Fee \$1,400.00 \$1,400.00 \$1,400.00 \$1,400.00 \$1,400.00  Brightspace Core Implementati Implementation - Consultation, Initial Implementation Fee \$14,700.00  Brightspace Core Implementati Implementation - Consultation,	Monthly Price / Active User  on Launch for Corporate & Governmer site design and configuration, testing a Monthly Price / Active User  on Enhance for Corporate & Government site design and configuration, testing a site design and configuration and configuration and configuration a site design and configuration and configuration and configuration and configuration and configuration and configuration and	Annual Price / Active User \$0.47 \$0.40 \$0.34 \$0.30 Call D2L  and launch support, 10 hours private training, 4 hours lease Annual Price / Active User N/A  ent and launch support, private training, learning strategy co	\$5.61 \$4.70 \$4.07 \$3.60 Call D2L  arning strategy consulting - SOW pro Monthly Maint N/A	Included Inc	Include: Inc
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< 2,000 2,000 - 5,000 5,001 - 10,000 10,001 - 15,000 15,001+ Module Name:	\$1,400.00 \$1,400	Monthly Price / Active User  on Launch for Corporate & Government site design and configuration, testing a	\$0.47 \$0.40 \$0.34 \$0.30 Call D2L	\$5.61 \$4.70 \$4.07 \$3.60 Call D2L	Included Included Included Included Included Included Included Included Included	nance Base Price Included Included Included Included
< 2,000 2,000 - 5,000 5,001 - 10,000 10,001 - 15,000 15,001+	\$1,400.00 \$1,400.00 \$1,400.00 \$1,400.00 \$1,400.00 \$1,400.00	Monthly Price / Active User  on Launch for Corporate & Governmen	\$0.47 \$0.40 \$0.34 \$0.30 Call D2L	\$5.61 \$4.70 \$4.07 \$3.60 Call D2L	Itenance Base Price Annual Mainter Included Included Included Included Included Included	nance Base Price Included Included Included Included
< 2,000 2,000 - 5,000 5,001 - 10,000 10,001 - 15,000	Initial Implementation Fee \$1,400.00 \$1,400.00 \$1,400.00 \$1,400.00	Monthly Price / Active User	\$0.47 \$0.40 \$0.34 \$0.30	\$5.61 \$4.70 \$4.07 \$3.60	Itenance Base Price Annual Mainter Included Included Included Included Included	nance Base Price Include Include Include Include
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	Initial Implementation Fee	Monthly Price / Active User	Annual Price / Active User	Monthly Maint	tenance Base Price Annual Mainter	nance Base Price
Aggregate Active Heers				·		
Synopsis of Module Functionality:	production site (only). The tear	n will also deliver a workshop where th	nd predictive tools. The Implementation team will provisi ley will provide an overview of the product, its configurat			
Module Name:			s Plus Administrator Support or Platinum Administrator S	,		
Any Volume	\$126,000.00		N/A	N/A	N/A	N/
Aggregate FTE	Initial Implementation Fee	Monthly Price / FTE	Annual Price / FTE	Monthly Maint	tenance Base Price Annual Mainter	nance Base Price
Synopsis of Module Functionality:	Innovate package includes our and goals, Change Managemen	Strategic Program, which provides pro t, implementation, content migration s	rm their online learning experience, make the best use of gram management, additional guidance and deep technic support, basic integration, Data Strategy Consulting, Cert entation over a maximum 12 month period.	cal support throughout implementa	ation. This package includes: program go	overnance, visioning
Module Name:	0 1	on Innovate for Higher Education				
Any Volume	\$47,300.00		N/A	N/A	N/A	N/
Aggregate FTE		Monthly Price / FTE	Annual Price / FTE			nance Base Price
	up to 6 months or less and inclu Solutions Consulting, Course Up	udes: visioning and goals, Change Mana olift, and 2 Course Audits. This package	n experience with more guidance and consultation than vagement, implementation, content migration support, bases not suitable for clients who need an implementation t	asic integration, Certificate Training, that is longer than 6 months.	g, Brightspace Guided Training, Private Tr	raining, Data
Synopsis of Module Functionality:						
Module Name:  Synopsis of Module Functionality:		on Enhance for Higher Education				

Module Name:	Brightspace Core Implementation Innovate for Corporate & Government			
Synopsis of Module Functionality:	Implementation - Consultation, site design and configuration, testing and	launch support, 14 hours private training, 15 hours learnir	ng strategy consulting - SOW provided.	
Aggregate Active Users	Initial Implementation Fee Monthly Price / Active User	Annual Price / Active User	Monthly Maintenance Base Price	Annual Maintenance Base Price
Any Volume	\$126,000.00	N/A	N/A	N/A N/
Module Name:	Brightspace Student Success System Implementation			
synopsis of Module Functionality:	Implementation for S3 which includes deployment, overview + configurati can ask questions about the product. Pricing covers implementation for a	· ·	lement of access to S3 for instructors. Clients also	get 2 hours of office hours where they
Aggregate Active Users or FTE	Initial Implementation Fee Monthly Price / Active User or FTE	Annual Price / Active User or FTE	Monthly Maintenance Base Price	Annual Maintenance Base Price
Any Volume	\$7,700.00	N/A	N/A	N/A N/A
Madula Nama	Brightspace LeaP Implementation			
Module Name:	•	ath in a course and will assist diseat to configure a large	Dath. This effective also includes to a harmonic	ffice become tradicione Deletione
Synopsis of Module Functionality:	The D2L implementation team will trigger deployment, configure a LeaP P implementation for a single production org.	ath in a course, and will assist client to configure a Learnin	ng Path. This offering also includes two hours of o	mice nours training. Pricing covers
Aggregate Active Users or FTE	Initial Implementation Fee Monthly Price / Active User or FTE	Annual Price / Active User or FTE	Monthly Maintenance Base Price	Annual Maintenance Base Price
Any Volume	\$8,800.00	N/A	-	N/A N/A
Module Name: Synopsis of Module Functionality:	Manager Dashboard Service Package  The Manager Dashboard Service package offering is a service package aro integration through one of our HRIS backend integration platforms, APIs, or		es. The Service package includes Implementation	hours to consult with clients in HRIS
Aggregate Active Users	Initial Implementation Fee Monthly Price / Active User	Annual Price / Active User	Monthly Maintenance Base Price	Annual Maintenance Base Price
Any Volume	\$6,300.00	N/A	N/A	N/A N/A
Module Name:	Achievement+ Implementation			
	Optional for new Achievement+ customers. Provides tailored support to d	efine and execute a strategy that meets your unique need	ds:	
Synopsis of Module Functionality:	- Partner with learning experts to design an outcome structure aligned wit	th your goals		
Synopsis of Module Functionality.	- Gain proven best practices to streamline implementation and success			
	- Access hands-on training and dedicated support from Brightspace expert	ts		
Aggregate Active Users	Initial Implementation Fee Monthly Price / Active User	Annual Price / Active User	Monthly Maintenance Base Price	
Any Volume	\$25,600.00	N/A	N/A	N/A N/A
NA 1 1 N	Basic Administrator Support			
Module Name:				
	Low-level tier administration support from D2L to client			
Module Name: Synopsis of Module Functionality: Aggregate Active Users or FTE	Low-level tier administration support from D2L to client Initial Implementation Fee Monthly Price / Active User or FTE	Annual Price / Active User or FTE	Monthly Maintenance Base Price	Annual Maintenance Base Price

Module Name:	Select Administrator Support Mid-level tier administration sup	nnart from D2L to client					
Synopsis of Module Functionality: Aggregate Active Users or FTE		Monthly Price / FTE		Annual Price / FTE	Monthly Maintenance Base Price	Annual Maintenance Base Pric	
Any Volume	N/A	<u> </u>	s (minimum \$167 monthly)	8% of Software Fees (minimum \$2,000 annually		N/A	N/A
any volume	NYA	870 UI SUITWATE FEE	s (minimum \$107 montiny)	8% of Software rees (Illinimum 32,000 annually	)	N/A	N/A
Module Name:	Plus Administrator Support						
Synopsis of Module Functionality:	High-level tier administation su						
Aggregate Active Users or FTE	Initial Implementation Fee	Monthly Price / FTE		Annual Price / FTE	Monthly Maintenance Base Price	Annual Maintenance Base Price	e
Any Volume	N/A	15% of Software Fee	s (minimum \$250 monthly)	15% of Software Fees (minimum \$3,000 annually	)	N/A	N/A
Module Name:	Platinum Administrator Suppor	rt					
Synopsis of Module Functionality:	Highest level tier administation	support from D2L to client					
Aggregate Active Users or FTE	Initial Implementation Fee	Monthly Price / FTE		Annual Price / FTE	Monthly Maintenance Base Price	Annual Maintenance Base Price	e
Any Volume	N/A	30% of Software Fees	minimum \$3,750 monthly)	30% of Software Fees (minimum \$45,000 annually	)	N/A	N/A
Module Name:	End User Support Lite (Lumi Ch	aat)					
Companie of Madula Forestianality	Lumi Chat is a contextual AI hel	lp tool. Once added into Bright	pace, the tool serves as the	first point of contact for a user to ask questions regard	ing course inquiries or issues they m	ay be experiencing. Lumi Chat enab	les
synopsis of Module Functionality:	customers to automate answer	rs to FAQs about their organiza	ion or Brightspace, surfacin	g information, resources, and how-to guides users need		-,	103
				g information, resources, and how-to guides users need	d, right when they need them.		
Aggregate Active Users or FTE		Monthly Price / Active User of			d, right when they need them.  Monthly Maintenance Base Price		
Aggregate Active Users or FTE	Initial Implementation Fee	Monthly Price / Active User of	r FTE	g information, resources, and how-to guides users need Annual Price / Active User or FTE	d, right when they need them.  Monthly Maintenance Base Price	Annual Maintenance Base Prio	ce
Aggregate Active Users or FTE Any Volume	Initial Implementation Fee	Monthly Price / Active User of	r FTE	g information, resources, and how-to guides users need Annual Price / Active User or FTE	d, right when they need them.  Monthly Maintenance Base Price	Annual Maintenance Base Prio	ce
Aggregate Active Users or FTE Any Volume  Module Name:	Initial Implementation Fee Included Basic End User Support	Monthly Price / Active User of \$0.1	r FTE 8 (minimum \$167 monthly)	g information, resources, and how-to guides users need Annual Price / Active User or FTE	I, right when they need them.  Monthly Maintenance Base Price	Annual Maintenance Base Prio	ce
Aggregate Active Users or FTE Any Volume  Module Name: Synopsis of Module Functionality:	Initial Implementation Fee Included  Basic End User Support This extends support to your er	Monthly Price / Active User of \$0.1	r FTE 8 (minimum \$167 monthly) r 24x7x365 chat and email s	g information, resources, and how-to guides users need  Annual Price / Active User or FTE  \$1.50 (minimum \$2,000 annually)	I, right when they need them.  Monthly Maintenance Base Price	Annual Maintenance Base Prio	ce N/A
Aggregate Active Users or FTE  Any Volume  Module Name: Synopsis of Module Functionality: Aggregate Active Users or FTE  Any Volume	Initial Implementation Fee Included  Basic End User Support This extends support to your er	Monthly Price / Active User of \$0.1  and-user community through ou Monthly Price / Active User of \$0.1	r FTE 8 (minimum \$167 monthly) r 24x7x365 chat and email s	g information, resources, and how-to guides users need  Annual Price / Active User or FTE  \$1.50 (minimum \$2,000 annually)  upport and 24x7x365 access to Brightspace Community	Monthly Maintenance Base Price  Monthly Maintenance Base Price  Monthly Maintenance Base Price	Annual Maintenance Base Prid N/A	ce N/A
Aggregate Active Users or FTE Any Volume  Module Name: Synopsis of Module Functionality: Aggregate Active Users or FTE	Initial Implementation Fee Included  Basic End User Support This extends support to your er Initial Implementation Fee	Monthly Price / Active User of \$0.1  and-user community through ou Monthly Price / Active User of \$0.1	r FTE 8 (minimum \$167 monthly) r 24x7x365 chat and email s	g information, resources, and how-to guides users need  Annual Price / Active User or FTE  \$1.50 (minimum \$2,000 annually)  upport and 24x7x365 access to Brightspace Community  Annual Price / Active User or FTE	Monthly Maintenance Base Price  Monthly Maintenance Base Price  Monthly Maintenance Base Price	Annual Maintenance Base Prid N/A  Annual Maintenance Base Prid	ce N/A
Aggregate Active Users or FTE  Any Volume  Module Name: Synopsis of Module Functionality: Aggregate Active Users or FTE  Any Volume	Initial Implementation Fee Included  Basic End User Support This extends support to your er Initial Implementation Fee Included	Monthly Price / Active User of \$0.1  and-user community through ou Monthly Price / Active User of \$0.1	r FTE 8 (minimum \$167 monthly) r 24x7x365 chat and email s	g information, resources, and how-to guides users need  Annual Price / Active User or FTE  \$1.50 (minimum \$2,000 annually)  upport and 24x7x365 access to Brightspace Community  Annual Price / Active User or FTE	Monthly Maintenance Base Price  Monthly Maintenance Base Price  Monthly Maintenance Base Price	Annual Maintenance Base Prid N/A  Annual Maintenance Base Prid	ce N/A
Aggregate Active Users or FTE Any Volume  Module Name: Synopsis of Module Functionality: Aggregate Active Users or FTE Any Volume  Module Name:	Initial Implementation Fee Included  Basic End User Support This extends support to your er Initial Implementation Fee Included  Standard End User Support	Monthly Price / Active User of \$0.1  should be shown as a second of the	r FTE 8 (minimum \$167 monthly) r 24x7x365 chat and email s r FTE L (minimum \$275 monthly)	Annual Price / Active User or FTE \$1.50 (minimum \$2,000 annually)  upport and 24x7x365 access to Brightspace Community  Annual Price / Active User or FTE \$2.50 (minimum \$3,300 annually)	Monthly Maintenance Base Price  Monthly Maintenance Base Price  Monthly Maintenance Base Price	Annual Maintenance Base Prid N/A  Annual Maintenance Base Prid	ce N/A
Aggregate Active Users or FTE  Any Volume  Module Name: Synopsis of Module Functionality: Aggregate Active Users or FTE  Any Volume  Module Name: Synopsis of Module Functionality:	Basic End User Support This extends support to your er Initial Implementation Fee Included  Standard End User Support This extends support to your er Included	Monthly Price / Active User of \$0.1  and-user community through out Monthly Price / Active User of \$0.2  and-user community through out through out the second seco	r FTE  3 (minimum \$167 monthly)  r 24x7x365 chat and email s r FTE  L (minimum \$275 monthly)	Annual Price / Active User or FTE \$1.50 (minimum \$2,000 annually)  upport and 24x7x365 access to Brightspace Community  Annual Price / Active User or FTE \$2.50 (minimum \$3,300 annually)  email support and 24x7x365 access to Brightspace Community	Monthly Maintenance Base Price  Monthly Maintenance Base Price  Monthly Maintenance Base Price	Annual Maintenance Base Prio N/A  Annual Maintenance Base Prio	ce N/A
Aggregate Active Users or FTE Any Volume  Module Name: Synopsis of Module Functionality: Aggregate Active Users or FTE Any Volume  Module Name: Synopsis of Module Functionality: Aggregate Active Users or FTE	Basic End User Support This extends support to your er Initial Implementation Fee Included  Standard End User Support This extends support to your er Initial Implementation Fee	Monthly Price / Active User of \$0.1  and-user community through out Monthly Price / Active User of \$0.2  and-user community through out Monthly Price / Active User of Monthly Price / Act	r FTE  3 (minimum \$167 monthly)  r 24x7x365 chat and email s r FTE  L (minimum \$275 monthly)  r 24x7x365 phone, chat and	Annual Price / Active User or FTE \$1.50 (minimum \$2,000 annually)  upport and 24x7x365 access to Brightspace Community  Annual Price / Active User or FTE \$2.50 (minimum \$3,300 annually)  email support and 24x7x365 access to Brightspace Community  Annual Price / Active User or FTE	Monthly Maintenance Base Price  Monthly Maintenance Base Price  Monthly Maintenance Base Price  munity.  Monthly Maintenance Base Price	Annual Maintenance Base Prio N/A  Annual Maintenance Base Prio N/A  Annual Maintenance Base Prio	ce N/A
Aggregate Active Users or FTE Any Volume  Module Name: Synopsis of Module Functionality: Aggregate Active Users or FTE Any Volume  Module Name: Synopsis of Module Functionality:	Basic End User Support This extends support to your er Initial Implementation Fee Included  Standard End User Support This extends support to your er Included	Monthly Price / Active User of \$0.1  and-user community through out Monthly Price / Active User of \$0.2  and-user community through out Monthly Price / Active User of Monthly Price / Act	r FTE  3 (minimum \$167 monthly)  r 24x7x365 chat and email s r FTE  L (minimum \$275 monthly)	Annual Price / Active User or FTE \$1.50 (minimum \$2,000 annually)  upport and 24x7x365 access to Brightspace Community  Annual Price / Active User or FTE \$2.50 (minimum \$3,300 annually)  email support and 24x7x365 access to Brightspace Community	Monthly Maintenance Base Price  Monthly Maintenance Base Price  Monthly Maintenance Base Price  munity.  Monthly Maintenance Base Price	Annual Maintenance Base Prio N/A  Annual Maintenance Base Prio	ce N/A
Aggregate Active Users or FTE Any Volume  Module Name: Synopsis of Module Functionality: Aggregate Active Users or FTE Any Volume  Module Name: Synopsis of Module Functionality: Aggregate Active Users or FTE Any Volume	Initial Implementation Fee Included  Basic End User Support This extends support to your er Initial Implementation Fee Included  Standard End User Support This extends support to your er Initial Implementation Fee Included	Monthly Price / Active User of \$0.1  Ind-user community through ou Monthly Price / Active User of \$0.2  Ind-user community through ou Monthly Price / Active User of \$0.30	r FTE 8 (minimum \$167 monthly) r 24x7x365 chat and email s r FTE L (minimum \$275 monthly) r 24x7x365 phone, chat and r FTE minimum \$1,342 monthly)	s information, resources, and how-to guides users need Annual Price / Active User or FTE \$1.50 (minimum \$2,000 annually upport and 24x7x365 access to Brightspace Community Annual Price / Active User or FTE \$2.50 (minimum \$3,300 annually email support and 24x7x365 access to Brightspace Con Annual Price / Active User or FTE \$3.50 (minimum \$16,100 annually	Monthly Maintenance Base Price  Monthly Maintenance Base Price  Monthly Maintenance Base Price  munity.  Monthly Maintenance Base Price	Annual Maintenance Base Prio N/A  Annual Maintenance Base Prio N/A  Annual Maintenance Base Prio	ce N/A
Aggregate Active Users or FTE Any Volume  Module Name: Synopsis of Module Functionality: Aggregate Active Users or FTE Any Volume  Module Name: Synopsis of Module Functionality: Aggregate Active Users or FTE Any Volume  Module Name: Any Volume  Module Name: Module Name:	Basic End User Support This extends support to your er Initial Implementation Fee Included  Standard End User Support This extends support to your er Initial Implementation Fee Included  Branded End User Support (also	Monthly Price / Active User of \$0.1  Ind-user community through out Monthly Price / Active User of \$0.2  Ind-user community through out Monthly Price / Active User of \$0.30  Monthly Price / Active User of \$0.30  The second of the second of \$0.30  The second of the sec	r FTE 8 (minimum \$167 monthly) r 24x7x365 chat and email s r FTE 1 (minimum \$275 monthly) r 24x7x365 phone, chat and r FTE minimum \$1,342 monthly)	s information, resources, and how-to guides users need  Annual Price / Active User or FTE  \$1.50 (minimum \$2,000 annually)  upport and 24x7x365 access to Brightspace Community  Annual Price / Active User or FTE  \$2.50 (minimum \$3,300 annually)  email support and 24x7x365 access to Brightspace Com  Annual Price / Active User or FTE  \$3.50 (minimum \$16,100 annually)  rator Support)	Monthly Maintenance Base Price  Monthly Maintenance Base Price  Monthly Maintenance Base Price  munity.  Monthly Maintenance Base Price	Annual Maintenance Base Prio N/A  Annual Maintenance Base Prio N/A  Annual Maintenance Base Prio	ce N/A
Aggregate Active Users or FTE Any Volume  Module Name: Synopsis of Module Functionality: Aggregate Active Users or FTE Any Volume  Module Name: Synopsis of Module Functionality: Aggregate Active Users or FTE Any Volume  Module Name: Synopsis of Module Functionality: Aggregate Active Users or FTE Any Volume	Initial Implementation Fee Included  Basic End User Support This extends support to your er Initial Implementation Fee Included  Standard End User Support This extends support to your er Initial Implementation Fee Included  Branded End User Support (also Provides a branded 800# to the	Monthly Price / Active User of \$0.1  Ind-user community through out Monthly Price / Active User of \$0.2  Ind-user community through out Monthly Price / Active User of \$0.30  Monthly Price / Active User of \$0.30  To require Plus Administrator Section. Our support becomes a	r FTE 8 (minimum \$167 monthly)  r 24x7x365 chat and email s r FTE 1 (minimum \$275 monthly)  r 24x7x365 phone, chat and r FTE minimum \$1,342 monthly)  upport or Platinum Administ n extension of the client's o	Annual Price / Active User or FTE \$1.50 (minimum \$2,000 annually)  support and 24x7x365 access to Brightspace Community  Annual Price / Active User or FTE \$2.50 (minimum \$3,300 annually)  email support and 24x7x365 access to Brightspace Community  Annual Price / Active User or FTE \$3.50 (minimum \$16,100 annually)  rator Support)  ganization.	Monthly Maintenance Base Price  Monthly Maintenance Base Price  Monthly Maintenance Base Price  mmunity.  Monthly Maintenance Base Price	Annual Maintenance Base Prio N/A  Annual Maintenance Base Prio N/A  Annual Maintenance Base Prio N/A	N/A N/A N/A
Aggregate Active Users or FTE Any Volume  Module Name: Synopsis of Module Functionality: Aggregate Active Users or FTE Any Volume  Module Name: Synopsis of Module Functionality: Aggregate Active Users or FTE Any Volume  Module Name: Synopsis of Module Functionality: Aggregate Active Users or FTE  Module Name: Synopsis of Module Functionality: Aggregate Active Users or FTE	Basic End User Support This extends support to your er Initial Implementation Fee Included  Standard End User Support This extends support to your er Initial Implementation Fee Included  Branded End User Support (also Provides a branded 800# to the Initial Implementation Fee	Monthly Price / Active User of \$0.1  Ind-user community through out Monthly Price / Active User of \$0.2  Ind-user community through out Monthly Price / Active User of \$0.30  Ind-user community through out Monthly Price / Active User of \$0.30  Indexes or requires Plus Administrator Section to Coursupport becomes a Monthly Price / Active User of Monthly Price / Active User of \$0.30	r FTE 8 (minimum \$167 monthly)  r 24x7x365 chat and email s r FTE 1 (minimum \$275 monthly)  r 24x7x365 phone, chat and r FTE minimum \$1,342 monthly)  upport or Platinum Administ n extension of the client's o r FTE	Annual Price / Active User or FTE \$1.50 (minimum \$2,000 annually)  support and 24x7x365 access to Brightspace Community  Annual Price / Active User or FTE \$2.50 (minimum \$3,300 annually)  email support and 24x7x365 access to Brightspace Community  Annual Price / Active User or FTE \$3.50 (minimum \$16,100 annually)  rator Support)  rganization.  Annual Price / Active User or FTE	Monthly Maintenance Base Price  Monthly Maintenance Base Price	Annual Maintenance Base Prio  Annual Maintenance Base Prio  Annual Maintenance Base Prio  Annual Maintenance Base Prio  Annual Maintenance Base Prio	N/A  N/A  N/A
Aggregate Active Users or FTE Any Volume  Module Name: Synopsis of Module Functionality: Aggregate Active Users or FTE Any Volume  Module Name: Synopsis of Module Functionality: Aggregate Active Users or FTE Any Volume  Module Name: Synopsis of Module Functionality: Aggregate Active Users or FTE Any Volume	Initial Implementation Fee Included  Basic End User Support This extends support to your er Initial Implementation Fee Included  Standard End User Support This extends support to your er Initial Implementation Fee Included  Branded End User Support (also Provides a branded 800# to the	Monthly Price / Active User of \$0.1  Ind-user community through out Monthly Price / Active User of \$0.2  Ind-user community through out Monthly Price / Active User of \$0.30  Ind-user community through out Monthly Price / Active User of \$0.30  Indexes or requires Plus Administrator Section to Coursupport becomes a Monthly Price / Active User of Monthly Price / Active User of \$0.30	r FTE 8 (minimum \$167 monthly)  r 24x7x365 chat and email s r FTE 1 (minimum \$275 monthly)  r 24x7x365 phone, chat and r FTE minimum \$1,342 monthly)  upport or Platinum Administ n extension of the client's o	Annual Price / Active User or FTE \$1.50 (minimum \$2,000 annually)  support and 24x7x365 access to Brightspace Community  Annual Price / Active User or FTE \$2.50 (minimum \$3,300 annually)  email support and 24x7x365 access to Brightspace Community  Annual Price / Active User or FTE \$3.50 (minimum \$16,100 annually)  rator Support)  ganization.	Monthly Maintenance Base Price  Monthly Maintenance Base Price	Annual Maintenance Base Prio N/A  Annual Maintenance Base Prio N/A  Annual Maintenance Base Prio N/A	N/A N/A N/A
Aggregate Active Users or FTE Any Volume  Module Name: Synopsis of Module Functionality: Aggregate Active Users or FTE Any Volume  Module Name: Synopsis of Module Functionality: Aggregate Active Users or FTE Any Volume  Module Name: Synopsis of Module Functionality: Aggregate Active Users or FTE  Module Name: Synopsis of Module Functionality: Aggregate Active Users or FTE	Basic End User Support This extends support to your er Initial Implementation Fee Included  Standard End User Support This extends support to your er Initial Implementation Fee Included  Branded End User Support (also Provides a branded 800# to the Initial Implementation Fee	Monthly Price / Active User of \$0.1  Ind-user community through out Monthly Price / Active User of \$0.2  Ind-user community through out Monthly Price / Active User of \$0.30  Or requires Plus Administrator Section Coursupport becomes a Monthly Price / Active User of \$0.38	r FTE 8 (minimum \$167 monthly)  r 24x7x365 chat and email s r FTE 1 (minimum \$275 monthly)  r 24x7x365 phone, chat and r FTE minimum \$1,342 monthly)  upport or Platinum Administ n extension of the client's o r FTE	Annual Price / Active User or FTE \$1.50 (minimum \$2,000 annually)  support and 24x7x365 access to Brightspace Community  Annual Price / Active User or FTE \$2.50 (minimum \$3,300 annually)  email support and 24x7x365 access to Brightspace Community  Annual Price / Active User or FTE \$3.50 (minimum \$16,100 annually)  rator Support)  rganization.  Annual Price / Active User or FTE	Monthly Maintenance Base Price  Monthly Maintenance Base Price	Annual Maintenance Base Prio  Annual Maintenance Base Prio  Annual Maintenance Base Prio  Annual Maintenance Base Prio  Annual Maintenance Base Prio	N/A  N/A  N/A
Aggregate Active Users or FTE  Any Volume  Module Name: Synopsis of Module Functionality: Aggregate Active Users or FTE  Any Volume  Module Name: Synopsis of Module Functionality: Aggregate Active Users or FTE  Any Volume  Module Name: Synopsis of Module Functionality: Aggregate Active Users or FTE  Any Volume  Module Name: Synopsis of Module Functionality: Aggregate Active Users or FTE  Any Volume  Module Name: Module Name: Module Name: Module Name: Module Name:	Basic End User Support This extends support to your er Initial Implementation Fee Included  Standard End User Support This extends support to your er Initial Implementation Fee Included  Branded End User Support (also Provides a branded 800# to the Initial Implementation Fee Included  Technical Account Manager - En	Monthly Price / Active User of \$0.1  Ind-user community through ou Monthly Price / Active User of \$0.2  Ind-user community through ou \$0.2  Ind-user community through ou Monthly Price / Active User of \$0.30  Or requires Plus Administrator Section. Our support becomes a Monthly Price / Active User of \$0.38  Monthly Price / Active User of \$0.38  ducation Select Support	r FTE 8 (minimum \$167 monthly)  r 24x7x365 chat and email s r FTE 1 (minimum \$275 monthly)  r 24x7x365 phone, chat and r FTE minimum \$1,342 monthly)  upport or Platinum Administ n extension of the client's o r FTE minimum \$3,967 monthly)	Annual Price / Active User or FTE \$1.50 (minimum \$2,000 annually)  support and 24x7x365 access to Brightspace Community  Annual Price / Active User or FTE \$2.50 (minimum \$3,300 annually)  email support and 24x7x365 access to Brightspace Community  Annual Price / Active User or FTE \$3.50 (minimum \$16,100 annually)  rator Support)  rganization.  Annual Price / Active User or FTE	Monthly Maintenance Base Price	Annual Maintenance Base Price  Annual Maintenance Base Price N/A  Annual Maintenance Base Price N/A  Annual Maintenance Base Price N/A	ce N/A N/A N/A
ggregate Active Users or FTE ny Volume  odule Name: rnopsis of Module Functionality: ggregate Active Users or FTE ny Volume  odule Name: rnopsis of Module Functionality: ggregate Active Users or FTE ny Volume  odule Name: rnopsis of Module Functionality: ggregate Active Users or FTE ny Volume	Basic End User Support This extends support to your er Initial Implementation Fee Included  Standard End User Support This extends support to your er Initial Implementation Fee Included  Branded End User Support (also Provides a branded 800# to the Initial Implementation Fee Included  Technical Account Manager - Echaugmented Support - Typically	Monthly Price / Active User of So.1  Ind-user community through out Monthly Price / Active User of So.2  Ind-user community through out Monthly Price / Active User of So.30  Or requires Plus Administrator Sole client. Our support becomes a Monthly Price / Active User of So.38  Monthly Price / Active User of So.38  ducation Select Support of So.38	r FTE 8 (minimum \$167 monthly)  r 24x7x365 chat and email s r FTE 1 (minimum \$275 monthly)  r 24x7x365 phone, chat and r FTE minimum \$1,342 monthly)  upport or Platinum Administ n extension of the client's o r FTE minimum \$3,967 monthly)  g technical guidance beyond	Annual Price / Active User or FTE \$1.50 (minimum \$2,000 annually)  Annual Price / Active User or FTE \$1.50 (minimum \$2,000 annually)  Annual Price / Active User or FTE \$2.50 (minimum \$3,300 annually)  email support and 24x7x365 access to Brightspace Con Annual Price / Active User or FTE \$3.50 (minimum \$16,100 annually)  rator Support)  ganization.  Annual Price / Active User or FTE \$4.50 (minimum \$47,600 annually)	Monthly Maintenance Base Price	Annual Maintenance Base Price  Annual Maintenance Base Price N/A  Annual Maintenance Base Price N/A  Annual Maintenance Base Price N/A	ce N/A N/A

ggregate Active Users or FTE	Initial Implementation Fee Monthly Price	Annual Price	Monthly Maintenance	e Base Price Annual Mainte	enance Base Price
ny Volume	N/A	\$3,150.00	\$37,800.00	N/A	N/A
Iodule Name:	Technical Account Manager - Education Plus Su	pport			
<u></u>	9	quire project management type work for different integration project:	s and system consulting. Clients with Partnered Sun	port would have customized site	es to meet their
nopsis of Module Functionality:	** ** *	information on high impact changes and stay up to date on the upcor			
ggregate Active Users or FTE	Initial Implementation Fee Monthly Price	Annual Price	Monthly Maintenance	e Base Price Annual Mainte	enance Base Price
ny Volume	N/A	\$6,300.00	\$75,600.00	N/A	N/A
Iodule Name:	Technical Account Manager - Education Premiu	m Support			_
<u></u>	<u> </u>	re part of this role. The following are the differences: weekly meeting:	s to discuss operational issues and actions, three fac	ce-to-face sessions per year, 8 ho	our response time to
nopsis of Module Functionality:	critical incidents, semi annually roadmap previo	us, application health check and analysis, quarterly TAM Reports, and	status reports.	. , .	·
ggregate Active Users or FTE	Initial Implementation Fee Monthly Price	Annual Price	Monthly Maintenance	e Base Price Annual Mainte	enance Base Price
ny Volume	N/A	\$13,158.34	\$157,900.00	N/A	N/A
lodule Name:  nopsis of Module Functionality:	Technical Account Manager - Corporate Pilot Technical Account Manager 3 month pilot of Co	rporate Select - Dedicated point of contact for coordination of the tec	hnical activities related to the day to-day managem	nent of your Brightspace solution	implementation.
		rporate Select - Dedicated point of contact for coordination of the tec Annual Price	hnical activities related to the day to-day managem  Monthly Maintenance		implementation.
nopsis of Module Functionality:	Technical Account Manager 3 month pilot of Co	<u> </u>			·
ynopsis of Module Functionality:	Technical Account Manager 3 month pilot of Co	· Annual Price	Monthly Maintenance	e Base Price Annual Mainte	enance Base Price
ynopsis of Module Functionality: ggregate Active Users or FTE ny Volume	Technical Account Manager 3 month pilot of Co  Initial Implementation Fee Monthly Price N/A	· Annual Price	Monthly Maintenance	e Base Price Annual Mainte	enance Base Price
ggregate Active Users or FTE ny Volume lodule Name:	Technical Account Manager 3 month pilot of Co  Initial Implementation Fee Monthly Price  N/A  Technical Account Manager - Corporate Select	Annual Price \$545.84	Monthly Maintenance \$6,550.00	e Base Price Annual Mainte N/A	enance Base Price N/A
ynopsis of Module Functionality: ggregate Active Users or FTE ny Volume	Technical Account Manager 3 month pilot of Co  Initial Implementation Fee Monthly Price  N/A  Technical Account Manager - Corporate Select	· Annual Price	Monthly Maintenance \$6,550.00	e Base Price Annual Mainte N/A	enance Base Price N/A
ggregate Active Users or FTE ny Volume lodule Name:	Technical Account Manager 3 month pilot of Co  Initial Implementation Fee Monthly Price  N/A  Technical Account Manager - Corporate Select	Annual Price \$545.84	Monthly Maintenance \$6,550.00	e Base Price Annual Mainte N/A  N/A  gement of your Brightspace solut	enance Base Price N/A
ggregate Active Users or FTE ny Volume  lodule Name: //nopsis of Module Functionality:	Technical Account Manager 3 month pilot of Co  Initial Implementation Fee Monthly Price N/A  Technical Account Manager - Corporate Select Technical Account Manager Corporate Select y	Annual Price \$545.84 early subscription - Dedicated point of contact for coordination of the	Monthly Maintenance \$6,550.00 technical activities related to the day to-day manage	e Base Price Annual Mainte N/A  N/A  gement of your Brightspace solut	enance Base Price N/A N/S
ggregate Active Users or FTE ny Volume  lodule Name: //nopsis of Module Functionality: ggregate Active Users or FTE	Technical Account Manager 3 month pilot of Co  Initial Implementation Fee Monthly Price  N/A  Technical Account Manager - Corporate Select Technical Account Manager Corporate Select y  Initial Implementation Fee Monthly Price	Annual Price \$545.84  early subscription - Dedicated point of contact for coordination of the  Annual Price	Monthly Maintenance \$6,550.00 technical activities related to the day to-day manage	e Base Price Annual Mainte N/A  N/A  gement of your Brightspace solut e Base Price Annual Mainte	enance Base Price N/A tion implementation.
ggregate Active Users or FTE ny Volume  lodule Name: //nopsis of Module Functionality: ggregate Active Users or FTE	Technical Account Manager 3 month pilot of Co  Initial Implementation Fee Monthly Price  N/A  Technical Account Manager - Corporate Select Technical Account Manager Corporate Select y  Initial Implementation Fee Monthly Price	Annual Price \$545.84  early subscription - Dedicated point of contact for coordination of the  Annual Price	Monthly Maintenance \$6,550.00 technical activities related to the day to-day manage	e Base Price Annual Mainte N/A  N/A  gement of your Brightspace solut e Base Price Annual Mainte	enance Base Price N/A tion implementation.
ggregate Active Users or FTE ny Volume  lodule Name: //nopsis of Module Functionality: ggregate Active Users or FTE ny Volume	Technical Account Manager 3 month pilot of Co  Initial Implementation Fee Monthly Price N/A  Technical Account Manager - Corporate Select Technical Account Manager Corporate Select y Initial Implementation Fee Monthly Price N/A  Technical Account Manager - Corporate Plus	Annual Price \$545.84  early subscription - Dedicated point of contact for coordination of the  Annual Price	Monthly Maintenance \$6,550.00  technical activities related to the day to-day manage  Monthly Maintenance \$26,250.00	e Base Price Annual Mainte  N/A  gement of your Brightspace solut e Base Price Annual Mainte  N/A	enance Base Price N/A tion implementation. enance Base Price N/A
ggregate Active Users or FTE ny Volume  lodule Name: ggregate Active Users or FTE ny Volume  lodule Name: ggregate Active Users or FTE ny Volume	Technical Account Manager 3 month pilot of Co  Initial Implementation Fee Monthly Price N/A  Technical Account Manager - Corporate Select Technical Account Manager Corporate Select y Initial Implementation Fee Monthly Price N/A  Technical Account Manager - Corporate Plus	Annual Price \$545.84  early subscription - Dedicated point of contact for coordination of the  Annual Price \$2,187.50	Monthly Maintenance \$6,550.00  technical activities related to the day to-day manage  Monthly Maintenance \$26,250.00	e Base Price Annual Mainte  N/A  gement of your Brightspace solut e Base Price Annual Mainte  N/A  ment of your Brightspace solution	enance Base Price N/A  tion implementation. enance Base Price N/A

	Lagraina Administration Managas, Education Calast, Cingle V			
<u> 1odule Name:</u>	Learning Administration Manager - Education Select - Single Y		un veill maniferum variation kanlın avala an mannamanının af venus annı	ing courses configuration of
		·	on will perform routine tasks such as management of users, copy	
ynopsis of Module Functionality:		·	tain tasks and optimizing the Brightspace and Course Merchant	platforms. This is a shared resource
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ggregate Active Users or FTE ny Volume	Initial Implementation Fee Monthly Price N/A	\$4,500.00	Monthly Maintenance Base Price \$54,000.00	I/A N/A
my volume	19/75	<del>24,300.00</del>	۱ ۱۰۰۰۰۰۰۰۰۰۰۰۰۰۰۰۰۰۰۰۰۰۰۰۰۰۰۰۰۰۰۰۰۰۰۰	19/0
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ny Volume	N/A	\$3,583.34	\$43,000.00	I/A N/A
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	In addition to the Select deliverables, this package includes a r	nore frequent meeting cadence. Data Hub and Insights F	Report Builder reporting and release summaries. This is a shared	resource between multiple customers.
ynopsis of Module Functionality:	providing on average 8 hours of support per week.			,
ggregate Active Users or FTE	Initial Implementation Fee Monthly Price	Annual Price	Monthly Maintenance Base Price	Annual Maintenance Base Price
ny Volume	N/A	\$7,708.34	•	I/A N/A
ny voidine	ŊΛ	<i>\$1,100.34</i>	752,500.00	1477
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Module Name:	Learning Administration Manager - Education Plus - Multi Yea		Renort Builder renorting and release summaries. This is a shared	resource between multiple customers
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ynopsis of Module Functionality:  ggregate Active Users or FTE  ny Volume	In addition to the Select deliverables, this package includes a reproviding on average 8 hours of support per week. (2 Year min Initial Implementation Fee Monthly Price  N/A	nore frequent meeting cadence, Data Hub and Insights fi nimum)  Annual Price  \$6,333.34	Monthly Maintenance Base Price	Annual Maintenance Base Price
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Module Name:	Learning Administration Manager - Corporate Select -	Multi Year			
Woddle Name.	3 .	earning Administration Manager will act as the LMS and Course I	Merchant administrator for the client. This	nerson will perform routine tasks such	as management of
Synopsis of Module Functionality:	users, copying courses, configuration of permissions a	and settings, tool management, share effective practices such as e assistance, with the Learning Administration Manager complet	the best tools to accomplish certain tasks a	and optimize the Brightspace and Cour	se Merchant
Aggregate Active Users or FTE	Initial Implementation Fee Monthly Price	Annual Price	Monthly Mair	ntenance Base Price Annual Main	tenance Base Price
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Any Volume  Module Name:	N/A  Learning Administration Manager - Corporate Plus - N Typically for clients with less than 40K learners. The Le	\$7,708.34  Multi Year earning Administration Manager will act as the LMS and Course I	\$92,500.00  Merchant administrator for the client. This	N/A person will perform routine tasks such	N/A as management of
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Any Volume  Module Name:  Synopsis of Module Functionality:  Aggregate Active Users or FTE  Any Volume  Module Name:  Synopsis of Module Functionality:  Aggregate Annual Orders  1,500 Orders Annually	N/A  Learning Administration Manager - Corporate Plus - N Typically for clients with less than 40K learners. The Le users, copying courses, configuration of permissions a platforms. This package includes content maintenance Hub and Insights Report Builder reporting and release Initial Implementation Fee Monthly Price N/A  Course Merchant with Standard Implementation Course Merchant annual transactions (licensing) and s specification, Integration with a currently supported p Initial Implementation Fee Monthly Price \$12,500.00	\$7,708.34  Multi Year earning Administration Manager will act as the LMS and Course I and settings, tool management, share effective practices such as e assistance, with the Learning Administration Manager complete summaries. This is resource provides on average 8 hours of sup  Annual Price \$6,333.34  Standard Implementation includes the following: Store design management gateway, SSO into Brightspace, Out of the box CRM rep  Annual Price \$350.00	\$92,500.00  Merchant administrator for the client. This the best tools to accomplish certain tasks a ing smaller content building and testing tasport per week.  Monthly Mair \$76,000.00  Match with unlimited revisions and sign-off, orting layer  Monthly Mair \$4,200.00	person will perform routine tasks such and optimize the Brightspace and Courses. It also includes a more frequent materiance Base Price Annual Main N/A  Staging and live server set-up with appartenance Base Price Annual Main Included	as management of se Merchant eeting cadence, Data tenance Base Price N/A
Any Volume  Module Name:  Synopsis of Module Functionality:  Aggregate Active Users or FTE  Any Volume  Module Name:  Synopsis of Module Functionality:  Aggregate Annual Orders  1,500 Orders Annually  5,000 Orders Annually	N/A  Learning Administration Manager - Corporate Plus - N Typically for clients with less than 40K learners. The Le users, copying courses, configuration of permissions a platforms. This package includes content maintenance Hub and Insights Report Builder reporting and release Initial Implementation Fee Monthly Price N/A  Course Merchant with Standard Implementation Course Merchant annual transactions (licensing) and s specification, Integration with a currently supported p Initial Implementation Fee Monthly Price \$12,500.00 \$12,500.00	\$7,708.34  Multi Year earning Administration Manager will act as the LMS and Course I and settings, tool management, share effective practices such as e assistance, with the Learning Administration Manager complete summaries. This is resource provides on average 8 hours of sup  Annual Price \$6,333.34  Standard Implementation includes the following: Store design management gateway, SSO into Brightspace, Out of the box CRM rep  Annual Price \$350.00 \$583.34	\$92,500.00  Merchant administrator for the client. This the best tools to accomplish certain tasks a ing smaller content building and testing tasport per week.  Monthly Mair \$76,000.00  atch with unlimited revisions and sign-off, orting layer  Monthly Mair \$4,200.00 \$7,000.00	person will perform routine tasks such and optimize the Brightspace and Coursks. It also includes a more frequent materials and some step of the server set of the server set op with apparent materials and live server set op with a parent materials and live server set op with a parent materials and live server set op with a parent materials and live server set op with a parent materials and live server set op with a parent materials and live server set op with a parent materials and live server set op with a parent materials and live server set op with a parent materials and live server set op with a parent materials and live server set op with a parent materials and live server set op with a parent materials and live server set op with a parent materials and live server set op with a parent materials and live server set op with a parent materials and live server set op with a parent materials and live server set op with a parent materials and live ser	as management of se Merchant eeting cadence, Data tenance Base Price N/A propriate backup and tenance Base Price Included Included
Any Volume  Module Name:  Synopsis of Module Functionality:  Aggregate Active Users or FTE  Any Volume  Module Name:  Synopsis of Module Functionality:  Aggregate Annual Orders  1,500 Orders Annually  5,000 Orders Annually	N/A  Learning Administration Manager - Corporate Plus - N Typically for clients with less than 40K learners. The Le users, copying courses, configuration of permissions a platforms. This package includes content maintenance Hub and Insights Report Builder reporting and release Initial Implementation Fee Monthly Price N/A  Course Merchant with Standard Implementation Course Merchant annual transactions (licensing) and s specification, Integration with a currently supported p Initial Implementation Fee Monthly Price \$12,500.00 \$12,500.00 \$12,500.00	\$7,708.34  fulti Year earning Administration Manager will act as the LMS and Course I and settings, tool management, share effective practices such as e assistance, with the Learning Administration Manager complet e summaries. This is resource provides on average 8 hours of sup  Annual Price \$6,333.34  Standard Implementation includes the following: Store design meanyment gateway, SSO into Brightspace, Out of the box CRM rep  Annual Price \$350.00 \$583.34 \$816.67	\$92,500.00  Merchant administrator for the client. This the best tools to accomplish certain tasks a ing smaller content building and testing tasport per week.  Monthly Mair \$76,000.00  atch with unlimited revisions and sign-off, orting layer  Monthly Mair \$4,200.00 \$7,000.00 \$9,800.00	person will perform routine tasks such and optimize the Brightspace and Coursks. It also includes a more frequent material material by the server set and Main N/A  Staging and live server set-up with apparent materials and live server set-up with apparent mate	as management of se Merchant eeting cadence, Data tenance Base Price N/A propriate backup and tenance Base Price Include Include
Any Volume  Module Name:  Synopsis of Module Functionality:  Aggregate Active Users or FTE  Any Volume  Module Name:  Synopsis of Module Functionality:  Aggregate Annual Orders  1,500 Orders Annually  5,000 Orders Annually  10,000 Orders Annually  25,000 Orders Annually	N/A  Learning Administration Manager - Corporate Plus - N Typically for clients with less than 40K learners. The Le users, copying courses, configuration of permissions a platforms. This package includes content maintenance Hub and Insights Report Builder reporting and release Initial Implementation Fee Monthly Price N/A  Course Merchant with Standard Implementation Course Merchant annual transactions (licensing) and s specification, Integration with a currently supported p Initial Implementation Fee Monthly Price \$12,500.00 \$12,500.00	\$7,708.34  Multi Year earning Administration Manager will act as the LMS and Course I and settings, tool management, share effective practices such as e assistance, with the Learning Administration Manager complete summaries. This is resource provides on average 8 hours of sup  Annual Price \$6,333.34  Standard Implementation includes the following: Store design management gateway, SSO into Brightspace, Out of the box CRM rep  Annual Price \$350.00 \$583.34	\$92,500.00  Merchant administrator for the client. This the best tools to accomplish certain tasks a ing smaller content building and testing tasport per week.  Monthly Mair \$76,000.00  atch with unlimited revisions and sign-off, orting layer  Monthly Mair \$4,200.00 \$7,000.00	person will perform routine tasks such and optimize the Brightspace and Coursks. It also includes a more frequent materials and some step of the server set of the server set op with apparent materials and live server set op with a parent materials and live server set op with a parent materials and live server set op with a parent materials and live server set op with a parent materials and live server set op with a parent materials and live server set op with a parent materials and live server set op with a parent materials and live server set op with a parent materials and live server set op with a parent materials and live server set op with a parent materials and live server set op with a parent materials and live server set op with a parent materials and live server set op with a parent materials and live server set op with a parent materials and live server set op with a parent materials and live server set op with a parent materials and live ser	as management of se Merchant eeting cadence, Data tenance Base Price N/A
Any Volume  Module Name:  Synopsis of Module Functionality:  Aggregate Active Users or FTE  Any Volume  Module Name:  Synopsis of Module Functionality:  Aggregate Annual Orders  1,500 Orders Annually  5,000 Orders Annually	N/A  Learning Administration Manager - Corporate Plus - N Typically for clients with less than 40K learners. The Le users, copying courses, configuration of permissions a platforms. This package includes content maintenance Hub and Insights Report Builder reporting and release Initial Implementation Fee Monthly Price N/A  Course Merchant with Standard Implementation Course Merchant annual transactions (licensing) and s specification, Integration with a currently supported p Initial Implementation Fee Monthly Price \$12,500.00 \$12,500.00 \$12,500.00	\$7,708.34  fulti Year earning Administration Manager will act as the LMS and Course I and settings, tool management, share effective practices such as e assistance, with the Learning Administration Manager complet e summaries. This is resource provides on average 8 hours of sup  Annual Price \$6,333.34  Standard Implementation includes the following: Store design meanyment gateway, SSO into Brightspace, Out of the box CRM rep  Annual Price \$350.00 \$583.34 \$816.67	\$92,500.00  Merchant administrator for the client. This the best tools to accomplish certain tasks a ing smaller content building and testing tasport per week.  Monthly Mair \$76,000.00  atch with unlimited revisions and sign-off, orting layer  Monthly Mair \$4,200.00 \$7,000.00 \$9,800.00	person will perform routine tasks such and optimize the Brightspace and Coursks. It also includes a more frequent material material by the server set and Main N/A  Staging and live server set-up with apparent materials and live server set-up with apparent mate	as management of se Merchant eeting cadence, Data tenance Base Price N/A propriate backup and tenance Base Price Included Included Included

Module Name:	Course Merchant with Lite Implementation				
woddie Name.	Supply of a standard out-the-box version of Course Merchan	nt			
	• 'Daylight' theme to match Brightspace standard theme				
Synopsis of Module Functionality:	Staging and live server set-up with appropriate backup and server.	specification			
	Integration with a currently supported payment gateway	'			
	SSO into Brightspace				
Aggregate Annual Orders	Initial Implementation Fee Monthly Price	Annual Price	Monthly Mai	ntenance Base Price Annu	ual Maintenance Base Price
1,500 Orders Annually	\$8,000.00	\$350.00	\$4,200.00	Included	Included
5,000 Orders Annually	\$8,000.00	\$583.34	\$7,000.00	Included	Included
10,000 Orders Annually	\$8,000.00	\$816.67	\$9,800.00	Included	Included
25,000 Orders Annually	\$8,000.00	\$1,525.00	\$18,300.00	Included	Included
50,000 Orders Annually	\$8,000.00	\$2,491.67	\$29,900.00	Included	Included
100,000 Orders Annually	\$8,000.00	\$4,066.67	\$48,800.00	Included	Included
Module Name:	Premium SIS/HRIS Integration				
Synopsis of Module Functionality:	Premium SIS/HRIS Integration Implementation - this offering p	provides an integration with the clients HRIS/SIS product	through the use of the IPSIS-LIS 2.0 solution	on.	
Aggregate Active Users or FTE	Initial Implementation Fee Monthly Price	Annual Price	Monthly Mai	ntenance Base Price Annu	ual Maintenance Base Price
Any Volume	\$20,300.00	\$591.67	\$7,100.00	Included	Included
Module Name:	Authentication (LDAP, SSO, SAML)				
	D2L will implement one of the following authentication protoc	cols on the Client's existing site: LDAP (Lightweight Direct	tory Access Protocol version 2 or 3. SAML	(Security Assertion Markup Lan	nguage) version 2 or SSO (noint-
Synopsis of Module Functionality:					inguage, version z, or 550 (point
	to-point GUID).		,	(	inguage, version 2, or 550 (point
Aggregate Active Users or FTE	to-point GUID).  Initial Implementation Fee Monthly Price	Annual Price			ual Maintenance Base Price
		Annual Price \$45.84		· · · · · · · · · · · · · · · · · · ·	
Aggregate Active Users or FTE	Initial Implementation Fee Monthly Price		Monthly Mai	ntenance Base Price Annu	ual Maintenance Base Price
Aggregate Active Users or FTE Any Volume	Initial Implementation Fee Monthly Price \$2,750.00		Monthly Mai	ntenance Base Price Annu	ual Maintenance Base Price
Aggregate Active Users or FTE Any Volume  Module Name:	Initial Implementation Fee Monthly Price \$2,750.00  Language Pack	\$45.84	Monthly Mai \$550.00	ntenance Base Price Annu	ual Maintenance Base Price
Aggregate Active Users or FTE Any Volume  Module Name: Synopsis of Module Functionality:	Initial Implementation Fee Monthly Price \$2,750.00  Language Pack D2L will deploy a new language pack on the Client's single Org	\$45.84	Monthly Mai \$550.00 ment(s).	ntenance Base Price Annu Included	ual Maintenance Base Price
Aggregate Active Users or FTE Any Volume  Module Name:	Initial Implementation Fee Monthly Price \$2,750.00  Language Pack	\$45.84 within existing production and non-production environ	Monthly Mai \$550.00 ment(s).	ntenance Base Price Annu Included	ual Maintenance Base Price Included
Aggregate Active Users or FTE Any Volume  Module Name: Synopsis of Module Functionality: Aggregate Active Users or FTE	Initial Implementation Fee Monthly Price \$2,750.00  Language Pack D2L will deploy a new language pack on the Client's single Org Initial Implementation Fee Monthly Price	\$45.84 within existing production and non-production environs Annual Price	Monthly Mai \$550.00 ment(s).	ntenance Base Price Annu Included	ual Maintenance Base Price Included ual Maintenance Base Price
Aggregate Active Users or FTE Any Volume  Module Name: Synopsis of Module Functionality: Aggregate Active Users or FTE	Initial Implementation Fee Monthly Price \$2,750.00  Language Pack D2L will deploy a new language pack on the Client's single Org Initial Implementation Fee Monthly Price	\$45.84  within existing production and non-production environs  Annual Price  \$383.34	Monthly Mai \$550.00 ment(s).	ntenance Base Price Annu Included	ual Maintenance Base Price Included ual Maintenance Base Price
Aggregate Active Users or FTE Any Volume  Module Name: Synopsis of Module Functionality: Aggregate Active Users or FTE Any Volume	Initial Implementation Fee Monthly Price \$2,750.00  Language Pack D2L will deploy a new language pack on the Client's single Org Initial Implementation Fee Monthly Price Included	\$45.84 g within existing production and non-production environs Annual Price \$383.34	Monthly Mai \$550.00 ment(s).  Monthly Mai \$4,600.00	ntenance Base Price Annu Included  ntenance Base Price Annu Included	ual Maintenance Base Price Included  ual Maintenance Base Price Included
Aggregate Active Users or FTE Any Volume  Module Name: Synopsis of Module Functionality: Aggregate Active Users or FTE Any Volume  Module Name: Synopsis of Module Functionality:	Initial Implementation Fee Monthly Price \$2,750.00  Language Pack D2L will deploy a new language pack on the Client's single Org Initial Implementation Fee Monthly Price Included  Additional Non-Production Environment (extra test environment An additional non-production environment can be a test, Dev,	\$45.84 g within existing production and non-production environs Annual Price \$383.34	Monthly Mai \$550.00  ment(s).  Monthly Mai \$4,600.00  e clients can test disruptive changes before	ntenance Base Price Annu Included  ntenance Base Price Annu Included	ual Maintenance Base Price Included  ual Maintenance Base Price Included
Aggregate Active Users or FTE Any Volume  Module Name: Synopsis of Module Functionality: Aggregate Active Users or FTE Any Volume  Module Name:	Initial Implementation Fee Monthly Price \$2,750.00  Language Pack D2L will deploy a new language pack on the Client's single Org Initial Implementation Fee Monthly Price Included  Additional Non-Production Environment (extra test environment)	\$45.84  within existing production and non-production environs  Annual Price \$383.34  ent)  QA, or staging site. Basically, it is an environment where	Monthly Mai \$550.00  ment(s).  Monthly Mai \$4,600.00  e clients can test disruptive changes before	ntenance Base Price Annu Included  ntenance Base Price Annu Included	ual Maintenance Base Price Included  ual Maintenance Base Price Included  their production environment.
Aggregate Active Users or FTE Any Volume  Module Name: Synopsis of Module Functionality: Aggregate Active Users or FTE Any Volume  Module Name: Synopsis of Module Functionality: Aggregate Active Users or FTE	Initial Implementation Fee Monthly Price \$2,750.00  Language Pack D2L will deploy a new language pack on the Client's single Org Initial Implementation Fee Monthly Price Included  Additional Non-Production Environment (extra test environment An additional non-production environment can be a test, Dev, Initial Implementation Fee Monthly Price	\$45.84  within existing production and non-production environs  Annual Price \$383.34  ent)  QA, or staging site. Basically, it is an environment where  Annual Price	Monthly Mai \$550.00  ment(s).  Monthly Mai \$4,600.00  e clients can test disruptive changes before Monthly Mai	ntenance Base Price Annu Included  ntenance Base Price Annu Included  e they apply those changes to the Intenance Base Price Annu Annu Included  e they apply those changes to the Intenance Base Price Annu Included	ual Maintenance Base Price Included  ual Maintenance Base Price Included  their production environment. ual Maintenance Base Price
Aggregate Active Users or FTE Any Volume  Module Name: Synopsis of Module Functionality: Aggregate Active Users or FTE Any Volume  Module Name: Synopsis of Module Functionality: Aggregate Active Users or FTE	Initial Implementation Fee Monthly Price \$2,750.00  Language Pack D2L will deploy a new language pack on the Client's single Org Initial Implementation Fee Monthly Price Included  Additional Non-Production Environment (extra test environment An additional non-production environment can be a test, Dev, Initial Implementation Fee Monthly Price	\$45.84  within existing production and non-production environs  Annual Price \$383.34  ent)  QA, or staging site. Basically, it is an environment where  Annual Price	Monthly Mai \$550.00  ment(s).  Monthly Mai \$4,600.00  e clients can test disruptive changes before Monthly Mai	ntenance Base Price Annu Included  ntenance Base Price Annu Included  e they apply those changes to the Intenance Base Price Annu Annu Included  e they apply those changes to the Intenance Base Price Annu Included	ual Maintenance Base Price Included  ual Maintenance Base Price Included  their production environment. ual Maintenance Base Price
Aggregate Active Users or FTE Any Volume  Module Name: Synopsis of Module Functionality: Aggregate Active Users or FTE Any Volume  Module Name: Synopsis of Module Functionality: Aggregate Active Users or FTE Any Volume	Initial Implementation Fee Monthly Price \$2,750.00  Language Pack D2L will deploy a new language pack on the Client's single Org Initial Implementation Fee Monthly Price Included  Additional Non-Production Environment (extra test environment An additional non-production environment can be a test, Dev, Initial Implementation Fee Monthly Price \$3,900.00	\$45.84  g within existing production and non-production environs  Annual Price \$383.34  ent)  QA, or staging site. Basically, it is an environment where  Annual Price \$458.34	Monthly Mai \$550.00  ment(s).  Monthly Mai \$4,600.00  e clients can test disruptive changes before Monthly Mai \$5,500.00	ntenance Base Price Annu Included  ntenance Base Price Annu Included  e they apply those changes to the Intenance Base Price Annu Annu Included  e they apply those changes to the Intenance Base Price Annu Included	ual Maintenance Base Price Included  ual Maintenance Base Price Included  their production environment. ual Maintenance Base Price
Aggregate Active Users or FTE Any Volume  Module Name: Synopsis of Module Functionality: Aggregate Active Users or FTE Any Volume  Module Name: Synopsis of Module Functionality: Aggregate Active Users or FTE Any Volume	Initial Implementation Fee	\$45.84  g within existing production and non-production environs  Annual Price \$383.34  ent)  QA, or staging site. Basically, it is an environment where  Annual Price \$458.34	Monthly Mai \$550.00  ment(s).  Monthly Mai \$4,600.00  e clients can test disruptive changes before Monthly Mai \$5,500.00	ntenance Base Price Annu Included  ntenance Base Price Annu Included  e they apply those changes to the Intenance Base Price Annu \$416.67	ual Maintenance Base Price Included  ual Maintenance Base Price Included  their production environment. ual Maintenance Base Price
Aggregate Active Users or FTE Any Volume  Module Name: Synopsis of Module Functionality: Aggregate Active Users or FTE Any Volume  Module Name: Synopsis of Module Functionality: Aggregate Active Users or FTE Any Volume  Module Name: Synopsis of Module Functionality:	Initial Implementation Fee	\$45.84  g within existing production and non-production environs  Annual Price \$383.34  ent)  QA, or staging site. Basically, it is an environment where  Annual Price \$458.34  ironment. The new org will be replicated to the non-pro-	Monthly Mai \$550.00  ment(s).  Monthly Mai \$4,600.00  e clients can test disruptive changes before Monthly Mai \$5,500.00	ntenance Base Price Annu Included  ntenance Base Price Annu Included  e they apply those changes to the Intenance Base Price Annu \$416.67	ual Maintenance Base Price Included  ual Maintenance Base Price Included  their production environment.  ual Maintenance Base Price \$5,000.00

Synopsis of Module Functionality:	-	htspace Guided Training course. Client-	specific curated content. Quarterly course u	pdates (following Gem releases).	. Login portal directly from client site to	training modules via AICC / Publishe
Aggregate Users	Initial Implementation Fee	Monthly Price	lementation and/or Training engagements.  Annual Price		Monthly Maintenance Base Price	Annual Maintenance Base Price
Up to 500	Include	•	\$358.34	\$4,300.00		
501 to 1,000	Include		\$483.34	\$5,800.00	-	
1,001 to 2,000	Include		\$916.67	\$1,000.00	•	
2,001+	Include		\$1,833.34	\$22,000.00	,	
2,001+	iliciade	u	\$1,033.3 <del>4</del>	\$22,000.00	14/2	i v
Module Name:		0% discount for 3 or more widgets)				
Synopsis of Module Functionality:			d implementation of one (1) standard home	page widget.		
Aggregate Users	Initial Implementation Fee	Monthly Price	Annual Price		Monthly Maintenance Base Price	Annual Maintenance Base Price
Any Volume	Include	d	\$183.34	\$2,200.00	Included	Include
Module Name:	Brightspace Data Sets - Hourly					
Synopsis of Module Functionality:		of 50+ differential data sets that are gen				
Aggregate Active Users or FTE	Initial Implementation Fee	Monthly Price / Active User or FTE	Annual Price / Active U		Monthly Maintenance Base Price	Annual Maintenance Base Price
Any Volume	Include	d	\$0.14	\$1.65	Included	Include
Module Name:	Premium Video Assignments (	Education)				
Synopsis of Module Functionality:	Bongo Premium increases you	r Video Assignment Capabilities to inclu	ide additional video assignment types, unlim	ited storage, and use of rubrics.		
Aggregate Active Users or FTE	Initial Implementation Fee	Monthly Price / Active User or FTE	Annual Price / Active U	ser or FTE	Monthly Maintenance Base Price	Annual Maintenance Base Price
Any Volume	Include	d	\$0.21	\$2.50	Included	Include
Module Name:	Virtual Classroom and Video A	ssignments Premium (Education)				
Synopsis of Module Functionality:	Bongo Premium increases you	ır Video Assignment Capabilities to inclu	ide additional video assignment types, unlim	ited storage, and use of rubrics.		
Aggregate Active Users or FTE	Initial Implementation Fee	Monthly Price / Active User or FTE	Annual Price / Active U	ser or FTE	Monthly Maintenance Base Price	Annual Maintenance Base Price
Any Volume	Include	d \$0.32 (minin	num \$375 monthly) \$3	3.75 (minimum \$4,500 annually)	Included	Include
Module Name:	Premium Video Assignments (	Corporate)				_
ivioudie ivaline.	. remain viaco / issig.imento (	55. por ato,				
Synopsis of Module Functionality:		•	op share; (ii) Question & Answer Assessment		• • • • • • • • • • • • • • • • • • • •	Rubrics for all Assessment types, and
Symopsis of Module Functionality.	(vi) Access to Auto Analysis. B	ongo Premium increases your Video Ass	essment Capabilities to include additional vi	deo assessment types, unlimited	d storage, and use of rubrics.	
Aggregate Active Users or FTE	Initial Implementation Fee	Monthly Price / Active User or FTE	Annual Price / Active U		Monthly Maintenance Base Price	Annual Maintenance Base Price
Any Volume	Include	d	\$0.50	\$6.00	Included	Include
	Virtual Classroom and Video A	ssignments Premium (Corporate)				
Module Name:	vii taai olassi oomi ana viaco i			itional calling numbers for users	in North America, U.K., Australia, and F	Brazil): and (iv) Up to 1 year of session
	Up to 150 participants; (ii) Up recording availability. Video A		sment with full desktop share; (ii) Question	•		
Module Name:  Synopsis of Module Functionality:  Aggregate Active Users or FTE	Up to 150 participants; (ii) Up	ssessments includes: (i) Individual Asses	, ,	& Answer Assessment; (iii) Grou		

Module Name:	Brightspace Course Connecto	r for Microsoft Teams						
Synopsis of Module Functionality:	Brightspace Course Connecto	Brightspace Course Connector for Microsoft Teams is a third-party integration designed exclusively for D2L. It combines the power of the Brightspace Platform as the central learning hub, with the collaboration and						
Syllopsis of Module Fullctionality.	connectedness that Microsof	t Teams provides.						
Aggregate Active Users or FTE	Initial Implementation Fee	Monthly Price / Active User or FTE	Annual Price / Active User or FTE	Monthly Mainte	nance Base Price	Annual Maintenance Base Price		
Any Volume	Include	ed	\$358.34	\$4,300.00	Included	Include		
Module Name:	CAS Integration							
Synopsis of Module Functionality:	D2L will deliver a D2L Central	Authentication Service (CAS) Authentication	page that will allow Client users to use CAS to authention	cate and then acces D2L via Single	Sign On.			
Aggregate Active Users or FTE	Initial Implementation Fee	Monthly Price / Active User or FTE	Annual Price / Active User or FTE	Monthly Mainte	nance Base Price	Annual Maintenance Base Price		
Any Volume	Include	ed	N/A	N/A	\$45.83	\$550.0		
Module Name:	Additional Storage (above inc	luded 500 MB per Active User or FTE); priced	per GB					
Synopsis of Module Functionality:	Client can purchase additiona	I storage above their standard contracted am	nount.					
Aggregate Active Users or FTE	Initial Implementation Fee	Monthly Price / Active User or FTE	Annual Price / Active User or FTE	Monthly Mainte	nance Base Price	Annual Maintenance Base Price		
Any Volume	Include	ed	\$0.17	\$2.00	N/A	N/A		
Module Name:	Premium Disaster Recovery							
Wodule Name.		) (0 mins) and RTO (5 mins) numbers, as well	as high availability support for the datasets infrastructu	ure as well as non-production envi	ronment In addition v	ve store database/file backup for 90		
	days	o (o minis) and Kro (o minis) numbers, as wen	as fight availability support for the datasets illitastructi	ure as well as non-production envi	ronnent. In addition, v	ve store database/file backup for st		
Synopsis of Module Functionality:	uays							
Synopsis of Module Functionality:  Aggregate Active Users or FTE	Initial Implementation Fee	Monthly Price / Active User or FTE	Annual Price / Active User or FTE	Monthly Mainte	nance Base Price	Annual Maintenance Base Price		

# **Migration Pricing**

Provide an estimate of the total price to migrate courses/content/implement the solution. Migration costs should include cost of any additional software licenses or fees required for migration. In Part Two of the business proposal, outline what is included in this "basic" migration and provide pricing for individual elements that increase or decrease the price.

## **Hosted**

	HE / BUS-GOV				
	to Proposed Solution	from Proposed Solution			
Aggregate FTEs or Active Users	Price / Course	Price / Course			
0-999	Included	Included			
1,000 - 5,000	Included	Included			
5,001 - 7,500	Included	Included			
7,501 - 10,000	Included	Included			
10,001 - 12,500	Included	Included			
12,501 - 15,000	Included	Included			
15,001 - 20,000	Included	Included			
20,001 - 25,000	Included	Included			
25,001 - 30,000	Included	Included			
30,001 - 50,000	Included	Included			
50,001 - 75,000	Included	Included			
75,001 - 100,000	Included	Included			

**Training Pricing**Provide price per day per trainer or trainee depending on the delivery method. Include train the trainer options.

Training Type	Delivery Method	Length	Daily Price Per Trainer	Hourly Price Per Trainer	Daily Price Per Trainee
Additional Private Training - One Block	Virtual or In Person (see Note 1)	2 hours	\$1,000.00	N/A	Included - Please see Note 2
Additional Private Training - Two Blocks	Virtual or In Person (see Note 1)	4 hours	\$1,800.00	N/A	Included - Please see Note 2
Additional Private Training - Three Blocks	Virtual or In Person (see Note 1)	6 hours	\$2,400.00	N/A	Included - Please see Note 2
Course Merchant Full Day Training (up to 12 participants)	Virtual	1 day	\$1,600.00	N/A	Included
Virtual Classroom and Video Assignments Premium Training (up to 12 instructors & 8 administrators)	Virtual	4 hours	\$1,250.00	N/A	Included
Online Certificate Training - Teaching and Learning Certificate Program (includes all 3 courses)	Virtual	N/A	N/A	N/A	\$1,500.00
Online Certificate Training - Communication and Engagement Course	Virtual	N/A	N/A	N/A	\$650.00
Online Certificate Training - Building Assessments and Grading Course	Virtual	N/A	N/A	N/A	\$650.00
Online Certificate Training - Developing Course Materials with the LE Course	Virtual	N/A	N/A	N/A	\$650.00

Note 1: Travel fees will apply if training is delivered in person.

Note 2: Participant maximums: Training on administrative tools - 8 people; Training on instructor tools - 12 people.

# **Professional Services**

Insert the types of personnel being proposed with a brief description of their capacity, minimum experience, and the hourly rate.

Personnel Category	Description	Experience	Hourly Rate
Deployment Specialist	Responsible for deploying D2L platform sites and tools	Various	\$200.00
Implementation Consultant	Responsible for needs analysis, configurations, recommendations and coaching	Various	\$225.00
Project Manager	Responsible for achievement of customer business goals through the implementation of products	Various	\$225.00
Learning Strategy Consultant	Re-enable organizations to develop sustainable learning solutions; have the knowledge and expertise to share best practices, facilitate engagement and increase organizational adoption to help Clients make the most of their investment in Brightspace	Various	\$275.00
Data Solutions Consultant	Responsible for assisting clients with achieveing thier data strategies	Various	\$275.00
Learning & Creative Services - Instructional Designer	Responsible for overall pedagogical design of courseware projects	Various	\$200.00
Learning & Creative Services - Graphic Designer	Responsible for overall look, feel and UX of courseware and multimedia solutions	Various	\$200.00
Learning & Creative Services - Courseware Developer	Responsible for course development in Brightspace	Various	\$200.00
Learning & Creative Services - Web/Multimedia Developer	Responsible for the development of custom multimedia solutions and custom homepage widgets	Various	\$200.00