

HE / BUS-GOV Core Components Bundle Pricing

Provide the pricing information requested for the proposed solution's Core Components Bundle.

Hosted Pricing

* Monthly pricing must not be more than 10% greater than the corresponding annual price divided by twelve.

| Software: | | Brightspace Core | | | | |
|-----------------|----------------------------|----------------------|---------------------|--------------------------------|-------------------------------|----------|
| Aggregate FTEs | Initial Implementation Fee | Monthly Price / FTE* | Annual Price / FTE* | Monthly Maintenance Base Price | Annual Maintenance Base Price | |
| < 2,000 | \$47,300.00 | | \$1.32 | \$15.75 | Included | Included |
| 2,000 - 5,000 | \$47,300.00 | | \$1.29 | \$15.45 | Included | Included |
| 5,001 - 10,000 | \$47,300.00 | | \$1.26 | \$15.10 | Included | Included |
| 10,001 - 15,000 | \$47,300.00 | | \$1.15 | \$13.70 | Included | Included |
| 15,001+ | \$47,300.00 | | Call D2L | Call D2L | Included | Included |

*Subject to a minimum fee of \$20,000 annually or \$1,667 monthly

| Software: | | Brightspace Core | | | | |
|------------------------|----------------------------|------------------------------|-----------------------------|--------------------------------|-------------------------------|----------|
| Aggregate Active Users | Initial Implementation Fee | Monthly Price / Active User* | Annual Price / Active User* | Monthly Maintenance Base Price | Annual Maintenance Base Price | |
| < 2,000 | \$47,300.00 | | \$1.56 | \$18.70 | Included | Included |
| 2,000 - 5,000 | \$47,300.00 | | \$1.31 | \$15.65 | Included | Included |
| 5,001 - 10,000 | \$47,300.00 | | \$1.13 | \$13.55 | Included | Included |
| 10,001 - 15,000 | \$47,300.00 | | \$1.00 | \$12.00 | Included | Included |
| 15,001+ | \$47,300.00 | | Call D2L | Call D2L | Included | Included |

*Subject to a minimum fee of \$20,000 annually or \$1,667 monthly

| Support: | | Plus Administrator Support | | | | |
|-------------------------------|----------------------------|--|---|--------------------------------|-------------------------------|--|
| Aggregate Active Users or FTE | Initial Implementation Fee | Monthly Price / Active User or FTE | Annual Price / Active User or FTE | Monthly Maintenance Base Price | Annual Maintenance Base Price | |
| Any Volume | N/A | 15% of Software Fees (minimum \$250 monthly) | 15% of Software Fees (minimum \$3,000 annually) | Included | Included | |

HE / BUS-GOV Supplemental Modules

Modules or individual optional features/functionalities that are not included in the proposed solution's Core Component Bundle should be priced here. Insert the module or individual optional feature/functionality name, provide a brief description of functionality, and fill in the pricing for each. Copy and paste the chart, leaving at least two rows between each, to provide pricing for each supplemental module or optional feature/functionality on this worksheet. If not applicable or not offering on this lot, you may delete this worksheet.

Hosted Pricing

* Monthly pricing must not be more than 10% greater than the corresponding annual price divided by twelve.

| <u>Module Name:</u> | Performance+ with Brightspace Insights Implementation (also requires Plus Administrator Support or Platinum Administrator Support) | | | | | |
|--|---|---------------------|--------------------|--------------------------------|-------------------------------|----------|
| <u>Synopsis of Module Functionality:</u> | The Performance+ add-on package includes our analytics, adaptive, and predictive tools. The Implementation team will provision, setup the appropriate system roles, and configure Insights for use by the client in their production site (only). The team will also deliver a workshop where they will provide an overview of the product, its configuration and the roll-out of Insights in their institution. This engagement does not include an overview of or consultation on the Insights Report Builder (IRB). IRB leverages data and a visualization engine to create reports and dashboards. A separate consulting engagement is available for IRB. | | | | | |
| Aggregate FTE | Initial Implementation Fee | Monthly Price / FTE | Annual Price / FTE | Monthly Maintenance Base Price | Annual Maintenance Base Price | |
| < 2,000 | \$1,400.00 | | \$0.40 | \$4.73 | Included | Included |
| 2,000 - 5,000 | \$1,400.00 | | \$0.39 | \$4.64 | Included | Included |
| 5,001 - 10,000 | \$1,400.00 | | \$0.38 | \$4.53 | Included | Included |
| 10,001 - 15,000 | \$1,400.00 | | \$0.35 | \$4.11 | Included | Included |
| 15,001+ | \$1,400.00 | | Call D2L | Call D2L | Included | Included |

| <u>Module Name:</u> | Creator+ (with H5P) (also requires Plus Administrator Support or Platinum Administrator Support) | | | | | |
|--|---|---------------------|-----------------------------------|--------------------------------|-------------------------------|----------|
| <u>Synopsis of Module Functionality:</u> | Empower course authors to craft interactive, engaging, and world-class learning experiences with the Creator+ package, which features H5P interactives and AI-driven content generation tools. Creator + (with H5P) includes 7.5 AI Generations per licensed user annually. Additionally, H5P includes a set volume of Smart Import generations, to be defined in an Order. | | | | | |
| Aggregate FTE | Initial Implementation Fee | Monthly Price / FTE | Annual Price / Active User or FTE | Monthly Maintenance Base Price | Annual Maintenance Base Price | |
| < 2,000 | Included | | \$0.53 | \$6.35 | Included | Included |
| 2,000 - 5,000 | Included | | \$0.50 | \$5.91 | Included | Included |
| 5,001 - 10,000 | Included | | \$0.39 | \$4.62 | Included | Included |
| 10,001 - 15,000 | Included | | \$0.35 | \$4.19 | Included | Included |
| 15,001+ | Included | | Call D2L | Call D2L | Included | Included |

| | | | | | |
|-----------------------------------|--|--|--|--|--|
| Module Name: | Lumi Pro for Brightspace (also requires Plus Administrator Support or Platinum Administrator Support) | | | | |
| Synopsis of Module Functionality: | D2L Lumi provides cutting-edge generative AI technology to enhance authoring and assessment processes that efficiently create engaging and effective learning materials, and provide actionable insights with AI-enhanced reporting of student achievement. D2L Lumi Caption enables auto-generation and editing of closed captions and transcripts for accessible videos created or uploaded by course designers. D2L Lumi Quiz leverages AI to create new quiz questions while keeping subject matter experts in the loop to ensure these assessment questions are accurate, relevant to course material, and up-to-date. D2L Lumi Study Support provides students with recommendations to review course content based on their incorrect Quiz answers. D2L Lumi Practice streamlines authoring new opportunities for formative practice aligned to course content that is easily reviewable before inserting. Course creators and facilitators can accelerate the content creation process when building new or uplifting existing discussions with idea recommendations inspired by existing content and powered by D2L Lumi Idea. D2L Lumi Chat enables customers to automate answers to FAQs about their organization or Brightspace, surfacing information, resources, and how-to guides users need, right when they need them. Lumi Pro for Brightspace includes 30 AI generations per licensed user annually. | | | | |

| Aggregate FTE | Initial Implementation Fee | Monthly Price / FTE | Annual Price / Active User or FTE | Monthly Maintenance Base Price | Annual Maintenance Base Price |
|-----------------|----------------------------|---------------------|-----------------------------------|--------------------------------|-------------------------------|
| < 2,000 | Included | | \$0.35 | \$4.12 | Included |
| 2,000 - 5,000 | Included | | \$0.29 | \$3.39 | Included |
| 5,001 - 10,000 | Included | | \$0.25 | \$2.90 | Included |
| 10,001 - 15,000 | Included | | \$0.23 | \$2.67 | Included |
| 15,001+ | Included | | Call D2L | Call D2L | Included |

| Module Name: | Additional AI Generations (for Creator+ (with H5P) or Lumi Pro for Brightspace) | | | | |
|-----------------------------------|---|---------------------|--------------|--------------------------------|-------------------------------|
| Synopsis of Module Functionality: | Additional AI Generations capacity may be purchased. Pricing is per 30 additional AI generations. | | | | |
| Aggregate FTE | Initial Implementation Fee | Monthly Price / FTE | Annual Price | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| Any Volume | N/A | | \$0.01 | \$0.10 | N/A |

| | | | | | |
|-----------------------------------|---|--|--|--|--|
| Module Name: | Achievement+ | | | | |
| Synopsis of Module Functionality: | D2L Achievement+ extends native Brightspace functionality, providing additional assessment and achievement reporting functionality focused on data aggregation, achievement tracking, reporting, and workflow functionality. Customers can effortlessly manage learning outcomes across their entire organization, particular programs, or individual courses within Brightspace. Customers can empower administrators and instructors to align course content, activities, and assessments to learning outcomes with intuitive interfaces and workflows. Achievement+ will simplify learning outcome achievement reporting with a dashboard of centralized learning outcome achievement data to support accreditation reporting. Achievement+ is priced as a flat fee for a maximum user volume. | | | | |

| Maximum FTE or Active User Volume | Initial Implementation Fee | Monthly Price / FTE | Annual Price / Active User or FTE | Monthly Maintenance Base Price | Annual Maintenance Base Price |
|-----------------------------------|----------------------------|---------------------|-----------------------------------|--------------------------------|-------------------------------|
| Up to 1,999 | Included | | \$708.34 | \$8,500.00 | Included |
| Up to 4,999 | Included | | \$1,183.34 | \$14,200.00 | Included |
| Up to 9,999 | Included | | \$1,770.84 | \$21,250.00 | Included |
| Up to 19,999 | Included | | \$2,483.34 | \$29,800.00 | Included |
| 20,000+ | Included | | Call D2L | Call D2L | Included |

| Module Name: | Brightspace Core Implementation Migrate for Higher Education | | | | |
|-----------------------------------|--|---------------------|--------------------|--------------------------------|-------------------------------|
| Synopsis of Module Functionality: | Designed for Higher Ed who's main goal is to quickly migrate to Brightspace, the Migrate package provides support with implementation, migration, integration, training and change management to get the client up and running in up to 4 months. The package includes: visioning, goals, Change Management, implementation, content migration support, basic integration, Certificate Training, Brightspace Guided Training and Private Training. This package is not suitable for clients who need an implementation longer than 4 months. | | | | |
| Aggregate FTE | Initial Implementation Fee | Monthly Price / FTE | Annual Price / FTE | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| Any Volume | \$26,300.00 | | N/A | N/A | N/A |

| | | | | | |
|--|---|----------------------------|---------------------------|---------------------------------------|--------------------------------------|
| <u>Module Name:</u> | Brightspace Core Implementation Enhance for Higher Education | | | | |
| <u>Synopsis of Module Functionality:</u> | Designed for Higher Ed clients who want an enhanced implementation experience with more guidance and consultation than what is provided in our Migrate package, the Enhance package will get clients up and running in up to 6 months or less and includes: visioning and goals, Change Management, implementation, content migration support, basic integration, Certificate Training, Brightspace Guided Training, Private Training, Data Solutions Consulting, Course Uplift, and 2 Course Audits. This package is not suitable for clients who need an implementation that is longer than 6 months. | | | | |
| Aggregate FTE | Initial Implementation Fee | Monthly Price / FTE | Annual Price / FTE | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| Any Volume | \$47,300.00 | | N/A | N/A | N/A |

| | | | | | |
|--|--|----------------------------|---------------------------|---------------------------------------|--------------------------------------|
| <u>Module Name:</u> | Brightspace Core Implementation Innovate for Higher Education | | | | |
| <u>Synopsis of Module Functionality:</u> | Designed for Higher Ed clients who are looking to innovate or transform their online learning experience, make the best use of Brightspace, or are looking for a phased approach to implementation within 12 months. The Innovate package includes our Strategic Program, which provides program management, additional guidance and deep technical support throughout implementation. This package includes: program governance, visioning and goals, Change Management, implementation, content migration support, basic integration, Data Strategy Consulting, Certificate Training, Brightspace Guided Training, Private Training, Course Uplift, and 2 Course Audits. This package is suitable for clients who want a phased implementation over a maximum 12 month period. | | | | |
| Aggregate FTE | Initial Implementation Fee | Monthly Price / FTE | Annual Price / FTE | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| Any Volume | \$126,000.00 | | N/A | N/A | N/A |

Module Name:

Performance+ with Brightspace Insights Implementation (also requires Plus Administrator Support or Platinum Administrator Support)

Synopsis of Module Functionality:

The Performance+ add-on package includes our analytics, adaptive, and predictive tools. The Implementation team will provision, setup the appropriate system roles, and configure Insights for use by the client in their production site (only). The team will also deliver a workshop where they will provide an overview of the product, its configuration and the roll-out of Insights in their institution. This engagement does not include an overview of or consultation on the Insights Report Builder (IRB). IRB leverages data and a visualization engine to create reports and dashboards. A separate consulting engagement is available for IRB.

| Aggregate Active Users | Initial Implementation Fee | Monthly Price / Active User | Annual Price / Active User | Monthly Maintenance Base Price | Annual Maintenance Base Price |
|------------------------|----------------------------|-----------------------------|----------------------------|--------------------------------|-------------------------------|
| < 2,000 | \$1,400.00 | | \$0.47 | \$5.61 | Included |
| 2,000 - 5,000 | \$1,400.00 | | \$0.40 | \$4.70 | Included |
| 5,001 - 10,000 | \$1,400.00 | | \$0.34 | \$4.07 | Included |
| 10,001 - 15,000 | \$1,400.00 | | \$0.30 | \$3.60 | Included |
| 15,001+ | \$1,400.00 | | Call D2L | Call D2L | Included |

| | | | | | |
|--|---|------------------------------------|-----------------------------------|---------------------------------------|--------------------------------------|
| <u>Module Name:</u> | Brightspace Core Implementation Launch for Corporate & Government | | | | |
| <u>Synopsis of Module Functionality:</u> | Implementation - Consultation, site design and configuration, testing and launch support, 10 hours private training, 4 hours learning strategy consulting - SOW provided. | | | | |
| Aggregate Active Users | Initial Implementation Fee | Monthly Price / Active User | Annual Price / Active User | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| Any Volume | \$14,700.00 | | N/A | N/A | N/A |

| | | | | | |
|--|---|------------------------------------|-----------------------------------|---------------------------------------|--------------------------------------|
| <u>Module Name:</u> | Brightspace Core Implementation Enhance for Corporate & Government | | | | |
| <u>Synopsis of Module Functionality:</u> | Implementation - Consultation, site design and configuration, testing and launch support, private training, learning strategy consulting, data consulting, program management - SOW Provided. | | | | |
| Aggregate Active Users | Initial Implementation Fee | Monthly Price / Active User | Annual Price / Active User | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| Any Volume | \$36,800.00 | | N/A | N/A | N/A |

| | | | | | |
|--|---|---|--|---------------------------------------|--------------------------------------|
| <u>Module Name:</u> | Brightspace Core Implementation Innovate for Corporate & Government | | | | |
| <u>Synopsis of Module Functionality:</u> | Implementation - Consultation, site design and configuration, testing and launch support, 14 hours private training, 15 hours learning strategy consulting - SOW provided. | | | | |
| Aggregate Active Users | Initial Implementation Fee | Monthly Price / Active User | Annual Price / Active User | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| Any Volume | \$126,000.00 | | N/A | N/A | N/A |
| | | | | | |
| <u>Module Name:</u> | Brightspace Student Success System Implementation | | | | |
| <u>Synopsis of Module Functionality:</u> | Implementation for S3 which includes deployment, overview + configuration, selection of courses and instructors to start and enablement of access to S3 for instructors. Clients also get 2 hours of office hours where they can ask questions about the product. Pricing covers implementation for a single production org. | | | | |
| Aggregate Active Users or FTE | Initial Implementation Fee | Monthly Price / Active User or FTE | Annual Price / Active User or FTE | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| Any Volume | \$7,700.00 | | N/A | N/A | N/A |
| | | | | | |
| <u>Module Name:</u> | Brightspace LeaP Implementation | | | | |
| <u>Synopsis of Module Functionality:</u> | The D2L implementation team will trigger deployment, configure a LeaP Path in a course, and will assist client to configure a Learning Path. This offering also includes two hours of office hours training. Pricing covers implementation for a single production org. | | | | |
| Aggregate Active Users or FTE | Initial Implementation Fee | Monthly Price / Active User or FTE | Annual Price / Active User or FTE | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| Any Volume | \$8,800.00 | | N/A | N/A | N/A |
| | | | | | |
| <u>Module Name:</u> | Manager Dashboard Service Package | | | | |
| <u>Synopsis of Module Functionality:</u> | The Manager Dashboard Service package offering is a service package around our Manager Dashboard and Learning Groups features. The Service package includes Implementation hours to consult with clients in HRIS integration through one of our HRIS backend integration platforms, APIs, or Web UI. | | | | |
| Aggregate Active Users | Initial Implementation Fee | Monthly Price / Active User | Annual Price / Active User | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| Any Volume | \$6,300.00 | | N/A | N/A | N/A |
| | | | | | |
| <u>Module Name:</u> | Achievement+ Implementation | | | | |
| <u>Synopsis of Module Functionality:</u> | Optional for new Achievement+ customers. Provides tailored support to define and execute a strategy that meets your unique needs: - Partner with learning experts to design an outcome structure aligned with your goals - Gain proven best practices to streamline implementation and success - Access hands-on training and dedicated support from Brightspace experts | | | | |
| Aggregate Active Users | Initial Implementation Fee | Monthly Price / Active User | Annual Price / Active User | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| Any Volume | \$25,600.00 | | N/A | N/A | N/A |
| | | | | | |
| <u>Module Name:</u> | Basic Administrator Support | | | | |
| <u>Synopsis of Module Functionality:</u> | Low-level tier administration support from D2L to client | | | | |
| Aggregate Active Users or FTE | Initial Implementation Fee | Monthly Price / Active User or FTE | Annual Price / Active User or FTE | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| Any Volume | N/A | Included | Included | N/A | N/A |

| | | | | | |
|--|---|--|--|---------------------------------------|--------------------------------------|
| <u>Module Name:</u> | Select Administrator Support | | | | |
| <u>Synopsis of Module Functionality:</u> | Mid-level tier administration support from D2L to client | | | | |
| Aggregate Active Users or FTE | Initial Implementation Fee | Monthly Price / FTE | Annual Price / FTE | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| Any Volume | N/A | 8% of Software Fees (minimum \$167 monthly) | 8% of Software Fees (minimum \$2,000 annually) | N/A | N/A |
| | | | | | |
| <u>Module Name:</u> | Plus Administrator Support | | | | |
| <u>Synopsis of Module Functionality:</u> | High-level tier administration support from D2L to client | | | | |
| Aggregate Active Users or FTE | Initial Implementation Fee | Monthly Price / FTE | Annual Price / FTE | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| Any Volume | N/A | 15% of Software Fees (minimum \$250 monthly) | 15% of Software Fees (minimum \$3,000 annually) | N/A | N/A |
| | | | | | |
| <u>Module Name:</u> | Platinum Administrator Support | | | | |
| <u>Synopsis of Module Functionality:</u> | Highest level tier administration support from D2L to client | | | | |
| Aggregate Active Users or FTE | Initial Implementation Fee | Monthly Price / FTE | Annual Price / FTE | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| Any Volume | N/A | 30% of Software Fees (minimum \$3,750 monthly) | 30% of Software Fees (minimum \$45,000 annually) | N/A | N/A |
| | | | | | |
| <u>Module Name:</u> | End User Support Lite (Lumi Chat) | | | | |
| <u>Synopsis of Module Functionality:</u> | Lumi Chat is a contextual AI help tool. Once added into Brightspace, the tool serves as the first point of contact for a user to ask questions regarding course inquiries or issues they may be experiencing. Lumi Chat enables customers to automate answers to FAQs about their organization or Brightspace, surfacing information, resources, and how-to guides users need, right when they need them. | | | | |
| Aggregate Active Users or FTE | Initial Implementation Fee | Monthly Price / Active User or FTE | Annual Price / Active User or FTE | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| Any Volume | Included | \$0.13 (minimum \$167 monthly) | \$1.50 (minimum \$2,000 annually) | N/A | N/A |
| | | | | | |
| <u>Module Name:</u> | Basic End User Support | | | | |
| <u>Synopsis of Module Functionality:</u> | This extends support to your end-user community through our 24x7x365 chat and email support and 24x7x365 access to Brightspace Community. | | | | |
| Aggregate Active Users or FTE | Initial Implementation Fee | Monthly Price / Active User or FTE | Annual Price / Active User or FTE | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| Any Volume | Included | \$0.21 (minimum \$275 monthly) | \$2.50 (minimum \$3,300 annually) | N/A | N/A |
| | | | | | |
| <u>Module Name:</u> | Standard End User Support | | | | |
| <u>Synopsis of Module Functionality:</u> | This extends support to your end-user community through our 24x7x365 phone, chat and email support and 24x7x365 access to Brightspace Community. | | | | |
| Aggregate Active Users or FTE | Initial Implementation Fee | Monthly Price / Active User or FTE | Annual Price / Active User or FTE | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| Any Volume | Included | \$0.30 (minimum \$1,342 monthly) | \$3.50 (minimum \$16,100 annually) | N/A | N/A |
| | | | | | |
| <u>Module Name:</u> | Branded End User Support (also requires Plus Administrator Support or Platinum Administrator Support) | | | | |
| <u>Synopsis of Module Functionality:</u> | Provides a branded 800# to the client. Our support becomes an extension of the client's organization. | | | | |
| Aggregate Active Users or FTE | Initial Implementation Fee | Monthly Price / Active User or FTE | Annual Price / Active User or FTE | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| Any Volume | Included | \$0.38 (minimum \$3,967 monthly) | \$4.50 (minimum \$47,600 annually) | N/A | N/A |
| | | | | | |
| <u>Module Name:</u> | Technical Account Manager - Education Select Support | | | | |
| <u>Synopsis of Module Functionality:</u> | Augmented Support – Typically for clients that require ongoing technical guidance beyond the standard break-fix support. They require assistance managing their D2L Support cases with occasional escalations and defect management. Clients with Augmented Support would also reach out for resources and best practices on Brightspace related questions. | | | | |

| Aggregate Active Users or FTE | Initial Implementation Fee | Monthly Price | Annual Price | Monthly Maintenance Base Price | Annual Maintenance Base Price |
|-------------------------------|----------------------------|---------------|--------------|--------------------------------|-------------------------------|
| Any Volume | N/A | | \$3,150.00 | \$37,800.00 | N/A |

| Module Name: | Technical Account Manager - Education Plus Support | | | | |
|-----------------------------------|---|---------------|--------------|--------------------------------|-------------------------------|
| Synopsis of Module Functionality: | Partnered Support – Typically for clients that require project management type work for different integration projects and system consulting. Clients with Partnered Support would have customized sites to meet their specific use case. They are looking for proactive information on high impact changes and stay up to date on the upcoming feature releases. | | | | |
| Aggregate Active Users or FTE | Initial Implementation Fee | Monthly Price | Annual Price | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| Any Volume | N/A | | \$6,300.00 | \$75,600.00 | N/A |

| Module Name: | Technical Account Manager - Education Premium Support | | | | |
|-----------------------------------|--|---------------|--------------|--------------------------------|-------------------------------|
| Synopsis of Module Functionality: | There are a number of value add services that are part of this role. The following are the differences: weekly meetings to discuss operational issues and actions, three face-to-face sessions per year, 8 hour response time to critical incidents, semi annually roadmap previous, application health check and analysis, quarterly TAM Reports, and status reports. | | | | |
| Aggregate Active Users or FTE | Initial Implementation Fee | Monthly Price | Annual Price | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| Any Volume | N/A | | \$13,158.34 | \$157,900.00 | N/A |

| Module Name: | Technical Account Manager - Corporate Pilot | | | | |
|-----------------------------------|---|---------------|--------------|--------------------------------|-------------------------------|
| Synopsis of Module Functionality: | Technical Account Manager 3 month pilot of Corporate Select - Dedicated point of contact for coordination of the technical activities related to the day to-day management of your Brightspace solution implementation. | | | | |
| Aggregate Active Users or FTE | Initial Implementation Fee | Monthly Price | Annual Price | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| Any Volume | N/A | | \$545.84 | \$6,550.00 | N/A |

| Module Name: | Technical Account Manager - Corporate Select | | | | |
|-----------------------------------|--|---------------|--------------|--------------------------------|-------------------------------|
| Synopsis of Module Functionality: | Technical Account Manager Corporate Select yearly subscription - Dedicated point of contact for coordination of the technical activities related to the day to-day management of your Brightspace solution implementation. | | | | |
| Aggregate Active Users or FTE | Initial Implementation Fee | Monthly Price | Annual Price | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| Any Volume | N/A | | \$2,187.50 | \$26,250.00 | N/A |

| Module Name: | Technical Account Manager - Corporate Plus | | | | |
|-----------------------------------|--|---------------|--------------|--------------------------------|-------------------------------|
| Synopsis of Module Functionality: | Technical Account Manager Corporate Plus yearly subscription - Dedicated point of contact for coordination of the technical activities related to the day to-day management of your Brightspace solution implementation. | | | | |
| Aggregate Active Users or FTE | Initial Implementation Fee | Monthly Price | Annual Price | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| Any Volume | N/A | | \$3,500.00 | \$42,000.00 | N/A |

| | | | | | |
|--|--|----------------------|---------------------|---------------------------------------|--------------------------------------|
| <u>Module Name:</u> | Learning Administration Manager - Education Select - Single Year | | | | |
| <u>Synopsis of Module Functionality:</u> | The Learning Administration Manager will act as the LMS and Course Merchant administrator for the client. This person will perform routine tasks such as management of users, copying courses, configuration of permissions and settings, tool management, implementing effective practices such as the best tools to accomplish certain tasks and optimizing the Brightspace and Course Merchant platforms. This is a shared resource between multiple customers, providing on average 4 hours of support per week. | | | | |
| Aggregate Active Users or FTE | Initial Implementation Fee | Monthly Price | Annual Price | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| Any Volume | N/A | | \$4,500.00 | \$54,000.00 | N/A |
| | | | | | |
| <u>Module Name:</u> | Learning Administration Manager - Education Select - Multi Year | | | | |
| <u>Synopsis of Module Functionality:</u> | The Learning Administration Manager will act as the LMS and Course Merchant administrator for the client. This person will perform routine tasks such as management of users, copying courses, configuration of permissions and settings, tool management, implementing effective practices such as the best tools to accomplish certain tasks and optimizing the Brightspace and Course Merchant platforms. This is a shared resource between multiple customers, providing on average 4 hours of support per week. | | | | |
| Aggregate Active Users or FTE | Initial Implementation Fee | Monthly Price | Annual Price | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| Any Volume | N/A | | \$3,583.34 | \$43,000.00 | N/A |
| | | | | | |
| <u>Module Name:</u> | Learning Administration Manager - Education Plus - Single Year | | | | |
| <u>Synopsis of Module Functionality:</u> | In addition to the Select deliverables, this package includes a more frequent meeting cadence, Data Hub and Insights Report Builder reporting and release summaries. This is a shared resource between multiple customers, providing on average 8 hours of support per week. | | | | |
| Aggregate Active Users or FTE | Initial Implementation Fee | Monthly Price | Annual Price | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| Any Volume | N/A | | \$7,708.34 | \$92,500.00 | N/A |
| | | | | | |
| <u>Module Name:</u> | Learning Administration Manager - Education Plus - Multi Year | | | | |
| <u>Synopsis of Module Functionality:</u> | In addition to the Select deliverables, this package includes a more frequent meeting cadence, Data Hub and Insights Report Builder reporting and release summaries. This is a shared resource between multiple customers, providing on average 8 hours of support per week. (2 Year minimum) | | | | |
| Aggregate Active Users or FTE | Initial Implementation Fee | Monthly Price | Annual Price | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| Any Volume | N/A | | \$6,333.34 | \$76,000.00 | N/A |
| | | | | | |
| <u>Module Name:</u> | Learning Administration Manager - Corporate Lite - Multi Year | | | | |
| <u>Synopsis of Module Functionality:</u> | Typically for clients with less than 1K learners. The Learning Administration Manager will act as the LMS and Course Merchant administrator for the client. This person will perform routine tasks such as management of users, copying courses, configuration of permissions and settings, tool management, share effective practices such as the best tools to accomplish certain tasks and optimize the Brightspace and Course Merchant platforms. This is resource provides on average 2 hours of support per week. | | | | |
| Aggregate Active Users or FTE | Initial Implementation Fee | Monthly Price | Annual Price | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| Any Volume | N/A | | \$2,083.34 | \$25,000.00 | N/A |
| | | | | | |
| <u>Module Name:</u> | Learning Administration Manager - Corporate Select - Single Year | | | | |
| <u>Synopsis of Module Functionality:</u> | Typically for clients with less than 10K learners. The Learning Administration Manager will act as the LMS and Course Merchant administrator for the client. This person will perform routine tasks such as management of users, copying courses, configuration of permissions and settings, tool management, share effective practices such as the best tools to accomplish certain tasks and optimize the Brightspace and Course Merchant platforms. This package includes content maintenance assistance, with the Learning Administration Manager completing smaller content building and testing tasks. This is resource provides on average 4 hours of support per week. | | | | |
| Aggregate Active Users or FTE | Initial Implementation Fee | Monthly Price | Annual Price | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| Any Volume | N/A | | \$4,500.00 | \$54,000.00 | N/A |

| | | | | | |
|--|--|----------------------|---------------------|---------------------------------------|--------------------------------------|
| <u>Module Name:</u> | Learning Administration Manager - Corporate Select - Multi Year | | | | |
| <u>Synopsis of Module Functionality:</u> | Typically for clients with less than 10K learners. The Learning Administration Manager will act as the LMS and Course Merchant administrator for the client. This person will perform routine tasks such as management of users, copying courses, configuration of permissions and settings, tool management, share effective practices such as the best tools to accomplish certain tasks and optimize the Brightspace and Course Merchant platforms. This package includes content maintenance assistance, with the Learning Administration Manager completing smaller content building and testing tasks. This is resource provides on average 4 hours of support per week. | | | | |
| Aggregate Active Users or FTE | Initial Implementation Fee | Monthly Price | Annual Price | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| Any Volume | N/A | | \$3,583.34 | \$43,000.00 | N/A |

| | | | | | |
|--|--|----------------------|---------------------|---------------------------------------|--------------------------------------|
| <u>Module Name:</u> | Learning Administration Manager - Corporate Plus - Single Year | | | | |
| <u>Synopsis of Module Functionality:</u> | Typically for clients with less than 40K learners. The Learning Administration Manager will act as the LMS and Course Merchant administrator for the client. This person will perform routine tasks such as management of users, copying courses, configuration of permissions and settings, tool management, share effective practices such as the best tools to accomplish certain tasks and optimize the Brightspace and Course Merchant platforms. This package includes content maintenance assistance, with the Learning Administration Manager completing smaller content building and testing tasks. It also includes a more frequent meeting cadence, Data Hub and Insights Report Builder reporting and release summaries. This is resource provides on average 8 hours of support per week. | | | | |
| Aggregate Active Users or FTE | Initial Implementation Fee | Monthly Price | Annual Price | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| Any Volume | N/A | | \$7,708.34 | \$92,500.00 | N/A |

| | | | | | |
|--|--|----------------------|---------------------|---------------------------------------|--------------------------------------|
| <u>Module Name:</u> | Learning Administration Manager - Corporate Plus - Multi Year | | | | |
| <u>Synopsis of Module Functionality:</u> | Typically for clients with less than 40K learners. The Learning Administration Manager will act as the LMS and Course Merchant administrator for the client. This person will perform routine tasks such as management of users, copying courses, configuration of permissions and settings, tool management, share effective practices such as the best tools to accomplish certain tasks and optimize the Brightspace and Course Merchant platforms. This package includes content maintenance assistance, with the Learning Administration Manager completing smaller content building and testing tasks. It also includes a more frequent meeting cadence, Data Hub and Insights Report Builder reporting and release summaries. This is resource provides on average 8 hours of support per week. | | | | |
| Aggregate Active Users or FTE | Initial Implementation Fee | Monthly Price | Annual Price | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| Any Volume | N/A | | \$6,333.34 | \$76,000.00 | N/A |

| | | | | | |
|--|--|----------------------|---------------------|---------------------------------------|--------------------------------------|
| <u>Module Name:</u> | Course Merchant with Standard Implementation | | | | |
| <u>Synopsis of Module Functionality:</u> | Course Merchant annual transactions (licensing) and Standard Implementation includes the following: Store design match with unlimited revisions and sign-off, Staging and live server set-up with appropriate backup and specification, Integration with a currently supported payment gateway, SSO into Brightspace, Out of the box CRM reporting layer | | | | |
| Aggregate Annual Orders | Initial Implementation Fee | Monthly Price | Annual Price | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| 1,500 Orders Annually | \$12,500.00 | | \$350.00 | \$4,200.00 | Included |
| 5,000 Orders Annually | \$12,500.00 | | \$583.34 | \$7,000.00 | Included |
| 10,000 Orders Annually | \$12,500.00 | | \$816.67 | \$9,800.00 | Included |
| 25,000 Orders Annually | \$12,500.00 | | \$1,525.00 | \$18,300.00 | Included |
| 50,000 Orders Annually | \$12,500.00 | | \$2,491.67 | \$29,900.00 | Included |
| 100,000 Orders Annually | \$12,500.00 | | \$4,066.67 | \$48,800.00 | Included |

| | | | | | |
|--|--|----------------------|---------------------|---------------------------------------|--------------------------------------|
| <u>Module Name:</u> | Course Merchant with Lite Implementation <ul style="list-style-type: none">• Supply of a standard out-the-box version of Course Merchant• 'Daylight' theme to match Brightspace standard theme | | | | |
| <u>Synopsis of Module Functionality:</u> | <ul style="list-style-type: none">• Staging and live server set-up with appropriate backup and specification• Integration with a currently supported payment gateway• SSO into Brightspace | | | | |
| Aggregate Annual Orders | Initial Implementation Fee | Monthly Price | Annual Price | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| 1,500 Orders Annually | \$8,000.00 | | \$350.00 | \$4,200.00 | Included |
| 5,000 Orders Annually | \$8,000.00 | | \$583.34 | \$7,000.00 | Included |
| 10,000 Orders Annually | \$8,000.00 | | \$816.67 | \$9,800.00 | Included |
| 25,000 Orders Annually | \$8,000.00 | | \$1,525.00 | \$18,300.00 | Included |
| 50,000 Orders Annually | \$8,000.00 | | \$2,491.67 | \$29,900.00 | Included |
| 100,000 Orders Annually | \$8,000.00 | | \$4,066.67 | \$48,800.00 | Included |
| | | | | | |
| <u>Module Name:</u> | Premium SIS/HRIS Integration | | | | |
| <u>Synopsis of Module Functionality:</u> | Premium SIS/HRIS Integration Implementation - this offering provides an integration with the clients HRIS/SIS product through the use of the IPSIS-LIS 2.0 solution. | | | | |
| Aggregate Active Users or FTE | Initial Implementation Fee | Monthly Price | Annual Price | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| Any Volume | \$20,300.00 | | \$591.67 | \$7,100.00 | Included |
| | | | | | |
| <u>Module Name:</u> | Authentication (LDAP, SSO, SAML) | | | | |
| <u>Synopsis of Module Functionality:</u> | D2L will implement one of the following authentication protocols on the Client’s existing site: LDAP (Lightweight Directory Access Protocol version 2 or 3, SAML (Security Assertion Markup Language) version 2, or SSO (point-to-point GUID). | | | | |
| Aggregate Active Users or FTE | Initial Implementation Fee | Monthly Price | Annual Price | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| Any Volume | \$2,750.00 | | \$45.84 | \$550.00 | Included |
| | | | | | |
| <u>Module Name:</u> | Language Pack | | | | |
| <u>Synopsis of Module Functionality:</u> | D2L will deploy a new language pack on the Client’s single Org within existing production and non-production environment(s). | | | | |
| Aggregate Active Users or FTE | Initial Implementation Fee | Monthly Price | Annual Price | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| Any Volume | Included | | \$383.34 | \$4,600.00 | Included |
| | | | | | |
| <u>Module Name:</u> | Additional Non-Production Environment (extra test environment) | | | | |
| <u>Synopsis of Module Functionality:</u> | An additional non-production environment can be a test, Dev, QA, or staging site. Basically, it is an environment where clients can test disruptive changes before they apply those changes to their production environment. | | | | |
| Aggregate Active Users or FTE | Initial Implementation Fee | Monthly Price | Annual Price | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| Any Volume | \$3,900.00 | | \$458.34 | \$5,500.00 | \$416.67 |
| | | | | | |
| <u>Module Name:</u> | Additional Org | | | | |
| <u>Synopsis of Module Functionality:</u> | This offering will add a new org to the existing production environment. The new org will be replicated to the non-production environment. | | | | |
| Aggregate Active Users or FTE | Initial Implementation Fee | Monthly Price | Annual Price | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| Any Volume | \$4,500.00 | | \$45.84 | \$550.00 | Included |

| | | | | | |
|--|--|----------------------|---------------------|---------------------------------------|--------------------------------------|
| <u>Module Name:</u> | Brightspace Guided Training Premium | | | | |
| <u>Synopsis of Module Functionality:</u> | Client-branded version of Brightspace Guided Training course. Client-specific curated content. Quarterly course updates (following Gem releases). Login portal directly from client site to training modules via AICC / Publisher Tool. Single login for Data access. 8 Service Credits to be used for Implementation and/or Training engagements. | | | | |
| Aggregate Users | Initial Implementation Fee | Monthly Price | Annual Price | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| Up to 500 | Included | \$358.34 | | \$4,300.00 | N/A |
| 501 to 1,000 | Included | \$483.34 | | \$5,800.00 | N/A |
| 1,001 to 2,000 | Included | \$916.67 | | \$11,000.00 | N/A |
| 2,001+ | Included | \$1,833.34 | | \$22,000.00 | N/A |

| | | | | | |
|--|--|----------------------|---------------------|---------------------------------------|--------------------------------------|
| <u>Module Name:</u> | Widgets (priced per widget, 50% discount for 3 or more widgets) | | | | |
| <u>Synopsis of Module Functionality:</u> | The Homepage Widgets Expansion Pack includes the configuration and implementation of one (1) standard homepage widget. | | | | |
| Aggregate Users | Initial Implementation Fee | Monthly Price | Annual Price | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| Any Volume | Included | \$183.34 | | \$2,200.00 | Included |

| | | | | | |
|--|---|---|--|---------------------------------------|--------------------------------------|
| <u>Module Name:</u> | Brightspace Data Sets - Hourly Differentials | | | | |
| <u>Synopsis of Module Functionality:</u> | Hourly Differentials. A library of 50+ differential data sets that are generated each hour. | | | | |
| Aggregate Active Users or FTE | Initial Implementation Fee | Monthly Price / Active User or FTE | Annual Price / Active User or FTE | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| Any Volume | Included | \$0.14 | | \$1.65 | Included |

| | | | | | |
|--|---|---|--|---------------------------------------|--------------------------------------|
| <u>Module Name:</u> | Premium Video Assignments (Education) | | | | |
| <u>Synopsis of Module Functionality:</u> | Bongo Premium increases your Video Assignment Capabilities to include additional video assignment types, unlimited storage, and use of rubrics. | | | | |
| Aggregate Active Users or FTE | Initial Implementation Fee | Monthly Price / Active User or FTE | Annual Price / Active User or FTE | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| Any Volume | Included | \$0.21 | | \$2.50 | Included |

| | | | | | |
|--|---|---|--|---------------------------------------|--------------------------------------|
| <u>Module Name:</u> | Virtual Classroom and Video Assignments Premium (Education) | | | | |
| <u>Synopsis of Module Functionality:</u> | Bongo Premium increases your Video Assignment Capabilities to include additional video assignment types, unlimited storage, and use of rubrics. | | | | |
| Aggregate Active Users or FTE | Initial Implementation Fee | Monthly Price / Active User or FTE | Annual Price / Active User or FTE | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| Any Volume | Included | \$0.32 (minimum \$375 monthly) | | \$3.75 (minimum \$4,500 annually) | Included |

| | | | | | |
|--|--|---|--|---------------------------------------|--------------------------------------|
| <u>Module Name:</u> | Premium Video Assignments (Corporate) | | | | |
| <u>Synopsis of Module Functionality:</u> | Video Assessments includes: (i) Individual Assessment with full desktop share; (ii) Question & Answer Assessment; (iii) Group Project Assessment; (iv) Interactive Video Assessment; (v) Rubrics for all Assessment types, and (vi) Access to Auto Analysis. Bongo Premium increases your Video Assessment Capabilities to include additional video assessment types, unlimited storage, and use of rubrics. | | | | |
| Aggregate Active Users or FTE | Initial Implementation Fee | Monthly Price / Active User or FTE | Annual Price / Active User or FTE | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| Any Volume | Included | \$0.50 | | \$6.00 | Included |

| | | | | | |
|--|---|---|--|---------------------------------------|--------------------------------------|
| <u>Module Name:</u> | Virtual Classroom and Video Assignments Premium (Corporate) | | | | |
| <u>Synopsis of Module Functionality:</u> | Up to 150 participants; (ii) Up to 240 minutes session time; (iii) Phone bridge access for all users (including international calling numbers for users in North America, U.K., Australia, and Brazil); and (iv) Up to 1 year of session recording availability. Video Assessments includes: (i) Individual Assessment with full desktop share; (ii) Question & Answer Assessment; (iii) Group Project Assessment; (iv) Interactive Video Assessment; (v) Rubrics for all Assessment types, and (vi) Access to Auto Analysis. | | | | |
| Aggregate Active Users or FTE | Initial Implementation Fee | Monthly Price / Active User or FTE | Annual Price / Active User or FTE | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| Any Volume | Included | \$0.67 (minimim \$375 monthly) | | \$8.00 (minimum \$4,500 annually) | Included |

| | | | | | |
|--|--|---|--|---------------------------------------|--------------------------------------|
| <u>Module Name:</u> | Brightspace Course Connector for Microsoft Teams | | | | |
| <u>Synopsis of Module Functionality:</u> | Brightspace Course Connector for Microsoft Teams is a third-party integration designed exclusively for D2L. It combines the power of the Brightspace Platform as the central learning hub, with the collaboration and connectedness that Microsoft Teams provides. | | | | |
| Aggregate Active Users or FTE | Initial Implementation Fee | Monthly Price / Active User or FTE | Annual Price / Active User or FTE | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| Any Volume | Included | \$358.34 | \$4,300.00 | Included | Included |

| | | | | | |
|--|--|---|--|---------------------------------------|--------------------------------------|
| <u>Module Name:</u> | CAS Integration | | | | |
| <u>Synopsis of Module Functionality:</u> | D2L will deliver a D2L Central Authentication Service (CAS) Authentication page that will allow Client users to use CAS to authenticate and then acces D2L via Single Sign On. | | | | |
| Aggregate Active Users or FTE | Initial Implementation Fee | Monthly Price / Active User or FTE | Annual Price / Active User or FTE | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| Any Volume | Included | N/A | N/A | \$45.83 | \$550.00 |

| | | | | | |
|--|--|---|--|---------------------------------------|--------------------------------------|
| <u>Module Name:</u> | Additional Storage (above included 500 MB per Active User or FTE); priced per GB | | | | |
| <u>Synopsis of Module Functionality:</u> | Client can purchase additional storage above their standard contracted amount. | | | | |
| Aggregate Active Users or FTE | Initial Implementation Fee | Monthly Price / Active User or FTE | Annual Price / Active User or FTE | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| Any Volume | Included | \$0.17 | \$2.00 | N/A | N/A |

| | | | | | |
|--|---|---|--|---------------------------------------|--------------------------------------|
| <u>Module Name:</u> | Premium Disaster Recovery | | | | |
| <u>Synopsis of Module Functionality:</u> | Premium DR offers lower RPO (0 mins) and RTO (5 mins) numbers, as well as high availability support for the datasets infrastructure as well as non-production environment. In addition, we store database/file backup for 90 days | | | | |
| Aggregate Active Users or FTE | Initial Implementation Fee | Monthly Price / Active User or FTE | Annual Price / Active User or FTE | Monthly Maintenance Base Price | Annual Maintenance Base Price |
| Any Volume | Included | Minimum \$2,083.33 monthly | Minimum \$25,000 annually | N/A | N/A |

Migration Pricing

Provide an estimate of the total price to migrate courses/content/implement the solution. Migration costs should include cost of any additional software licenses or fees required for migration. In Part Two of the business proposal, outline what is included in this "basic" migration and provide pricing for individual elements that increase or decrease the price.

Hosted

| Aggregate FTEs or Active Users | HE / BUS-GOV | |
|--------------------------------|----------------------|------------------------|
| | to Proposed Solution | from Proposed Solution |
| | Price / Course | Price / Course |
| 0-999 | Included | Included |
| 1,000 - 5,000 | Included | Included |
| 5,001 - 7,500 | Included | Included |
| 7,501 - 10,000 | Included | Included |
| 10,001 - 12,500 | Included | Included |
| 12,501 - 15,000 | Included | Included |
| 15,001 - 20,000 | Included | Included |
| 20,001 - 25,000 | Included | Included |
| 25,001 - 30,000 | Included | Included |
| 30,001 - 50,000 | Included | Included |
| 50,001 - 75,000 | Included | Included |
| 75,001 - 100,000 | Included | Included |

Training Pricing

Provide price per day per trainer or trainee depending on the delivery method. Include train the trainer options.

| Training Type | Delivery Method | Length | Daily Price Per Trainer | Hourly Price Per Trainer | Daily Price Per Trainee |
|--|-----------------------------------|---------|-------------------------|--------------------------|------------------------------|
| Additional Private Training - One Block | Virtual or In Person (see Note 1) | 2 hours | \$1,000.00 | N/A | Included - Please see Note 2 |
| Additional Private Training - Two Blocks | Virtual or In Person (see Note 1) | 4 hours | \$1,800.00 | N/A | Included - Please see Note 2 |
| Additional Private Training - Three Blocks | Virtual or In Person (see Note 1) | 6 hours | \$2,400.00 | N/A | Included - Please see Note 2 |
| Course Merchant Full Day Training (up to 12 participants) | Virtual | 1 day | \$1,600.00 | N/A | Included |
| Virtual Classroom and Video Assignments Premium Training (up to 12 instructors & 8 administrators) | Virtual | 4 hours | \$1,250.00 | N/A | Included |
| Online Certificate Training - Teaching and Learning Certificate Program (includes all 3 courses) | Virtual | N/A | N/A | N/A | \$1,500.00 |
| Online Certificate Training - Communication and Engagement Course | Virtual | N/A | N/A | N/A | \$650.00 |
| Online Certificate Training - Building Assessments and Grading Course | Virtual | N/A | N/A | N/A | \$650.00 |
| Online Certificate Training - Developing Course Materials with the LE Course | Virtual | N/A | N/A | N/A | \$650.00 |

Note 1: Travel fees will apply if training is delivered in person.

Note 2: Participant maximums: Training on administrative tools - 8 people; Training on instructor tools - 12 people.

Professional Services

Insert the types of personnel being proposed with a brief description of their capacity, minimum experience, and the hourly rate.

| Personnel Category | Description | Experience | Hourly Rate |
|---|--|------------|-------------|
| Deployment Specialist | Responsible for deploying D2L platform sites and tools | Various | \$200.00 |
| Implementation Consultant | Responsible for needs analysis, configurations, recommendations and coaching | Various | \$225.00 |
| Project Manager | Responsible for achievement of customer business goals through the implementation of products | Various | \$225.00 |
| Learning Strategy Consultant | Re-enable organizations to develop sustainable learning solutions; have the knowledge and expertise to share best practices, facilitate engagement and increase organizational adoption to help Clients make the most of their investment in Brightspace | Various | \$275.00 |
| Data Solutions Consultant | Responsible for assisting clients with achieveing thier data strategies | Various | \$275.00 |
| Learning & Creative Services - Instructional Designer | Responsible for overall pedagogical design of courseware projects | Various | \$200.00 |
| Learning & Creative Services - Graphic Designer | Responsible for overall look, feel and UX of courseware and multimedia solutions | Various | \$200.00 |
| Learning & Creative Services - Courseware Developer | Responsible for course development in Brightspace | Various | \$200.00 |
| Learning & Creative Services - Web/Multimedia Developer | Responsible for the development of custom multimedia solutions and custom homepage widgets | Various | \$200.00 |