

<b>Duo Access - Higher ED ONLY</b>					<b>Duo Access - Political Subdivisons</b>		<b>eGroup Professional Services</b>	
<b>User Count</b>	Students and Alumnae	Faculty / Staff, Associates / Affiliates	University with Health Care	Total	Purchased on per-user basis	Political Subdivisons	Below are per-Agency Fixed Fee charges for the implementation of Duo. The scope of these professional services is described in detail in section 3 of the response file "eGroup Response.pdf"	
under 2,500	\$8,171.27	\$20,428.17	\$54,475.12	\$83,074.56	1 User	\$69.17	Project Milestone	Price
2,500 – 4,999	\$16,342.54	\$40,856.34	\$108,950.24	\$166,149.12	<b>SUM TOTAL PER USER</b>	\$69.17	Milestone 1	\$13,500.00
5,000 - 7,499	\$24,513.80	\$61,284.51	\$163,425.36	\$249,223.68			Milestone 2	\$18,100.00
7,500 - 9,999	\$32,685.07	\$81,712.68	\$217,900.49	\$332,298.24			Milestone 3	\$8,000.00
10,000 - 14,999	\$46,303.85	\$115,759.63	\$308,692.35	\$470,755.84	<b>Duo OTP Hard Tokens</b>		Project Total	\$39,600.00
15,000 - 20,000	\$59,922.63	\$149,806.58	\$399,484.22	\$609,213.44	(*Must be purchased in increments of 10)		Estimated Travel (Actuals to be billed)	\$1,000.00
20,000 - 24,999	\$73,541.41	\$183,853.53	\$490,276.09	\$747,671.04	Duo OTP Token	\$20.00		
25,000 - 29,999	\$87,160.19	\$217,900.49	\$581,067.96	\$886,128.64	<b>SUM TOTAL PER USER*</b>	\$20.00		
30,000 - 34,999	\$100,778.97	\$251,947.44	\$671,859.83	\$1,024,586.24				
35,000 - 39,999	\$114,397.75	\$285,994.39	\$762,651.70	\$1,163,043.84	<b>Duo Care Premium Support</b>			
40,000 - 49,999	\$141,635.32	\$354,088.29	\$944,235.44	\$1,439,959.04	Duo Care Premium Support price is a flat rate of 20% of total subscription fee OR \$12,000, whichever is higher.			
50,000 - 59,999	\$168,872.88	\$422,182.19	\$1,125,819.17	\$1,716,874.24				
60,000 - 69,999	\$196,110.44	\$490,276.09	\$1,307,402.91	\$1,993,789.44				
70,000 - 79,999	\$223,348.00	\$558,369.99	\$1,488,986.65	\$2,270,704.64				
80,000 - 89,999	\$250,585.56	\$626,463.90	\$1,670,570.39	\$2,547,619.84				
90,000 - 99,999	\$277,823.12	\$694,557.80	\$1,852,154.13	\$2,824,535.04				
100,000 and over	\$299,613.17	\$749,032.92	\$1,997,421.12	\$3,046,067.20				
<b>SUM TOTAL</b>	\$2,121,805.98	\$5,304,514.94	\$14,145,373.18	\$21,571,694.10				
<b>Failure to submit this pricing spreadsheet with your bid price shall deem the offeror non-responsive.</b>								