**CATEGORY OFFERED MINIMUM DISCOUNT %**

**BACKHOES** Hard type value **ONLY** if offering a single % for the entire category -->

23.3%

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Brand Name | Price Book/Catalog Date of Manufacturer’s Current  Published Retail Price List | List Price | Minimum Discount %  Off | Extended Price |
| JCB 1CXT | Jan-23 | $ 77,938.00 | 10.0% | $ 70,144.20 |
| JCB 3CX Compact | Jan-23 | $ 119,963.00 | 20.0% | $ 95,970.40 |
| JCB 3CX-14 | Jan-23 | $ 94,996.00 | 20.0% | $ 75,996.80 |
| JCB 3CX-15 Super | Jan-23 | $ 117,000.00 | 30.0% | $ 81,900.00 |
| JCB 4CX-14 Super | Jan-23 | $ 148,875.00 | 30.0% | $ 104,212.50 |
| JCB 4CX-15 Super | Jan-23 | $ 159,237.00 | 30.0% | $ 111,465.90 |

**SITE DUMPERS** Hard type value **ONLY** if offering a single % for the entire sub-category -->

10.0%

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Brand Name | Price Book/Catalog Date of Manufacturer’s Current  Published Retail Price List | List Price | Minimum Discount %  Off | Extended Price |
| JCB 1TE | Jan-23 | $ 68,776.00 | 10.0% | $ 61,898.40 |
| JCB 1T-2 | Jan-23 | $ 61,793.00 | 10.0% | $ 55,613.70 |
|  |  |  |  | $ - |
|  |  |  |  | $ - |
| [insert additional lines as necessary] |  |  |  | $ - |

**SKID STEERS** Hard type value **ONLY** if offering a single % for the entire sub-category -->

10.0%

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Brand Name | Price Book/Catalog Date of Manufacturer’s Current  Published Retail Price List | List Price | Minimum Discount %  Off | Extended Price |
| JCB 270 | Jan-23 | $ 50,858.00 | 10.0% | $ 45,772.20 |
| JCB 300 | Jan-23 | $ 59,449.00 | 10.0% | $ 53,504.10 |
| JCB 3TS-8W | Jan-23 | $ 73,635.00 | 10.0% | $ 66,271.50 |
|  |  |  |  | $ - |
| [insert additional lines as necessary] |  |  |  | $ - |

**TELEHANDLERS** Hard type value **ONLY** if offering a single % for the entire sub-category -->

12.0%

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Brand Name | Price Book/Catalog Date of Manufacturer’s Current  Published Retail Price List | List Price | Minimum Discount %  Off | Extended Price |
| JCB 504-13 | Jan-23 | $ 72,770.00 | 10.0% | $ 65,493.00 |
| JCB 505-20TC | Jan-23 | $ 71,970.00 | 10.0% | $ 64,773.00 |
| JCB 505-20E | Jan-23 | $ 141,483.00 | 10.0% | $ 127,334.70 |
| JCB 512-83R (Roto) | Jan-23 | $ 324,099.00 | 10.0% | $ 291,689.10 |
| JCB - All other Telehandler Models | Jan-23 |  | 20.0% | $ - |

**TRACK EXCAVATORS** Hard type value **ONLY** if offering a single % for the entire sub-category -->

20.0%

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Brand Name | Price Book/Catalog Date of Manufacturer’s Current  Published Retail Price List | List Price | Minimum Discount %  Off | Extended Price |
| JCB - All Track Excavator Models | Jan-23 |  | 20.0% | $ - |
|  |  |  |  | $ - |
|  |  |  |  | $ - |
|  |  |  |  | $ - |
| [insert additional lines as necessary] |  |  |  | $ - |

**TRACKED LOADERS** Hard type value **ONLY** if offering a single % for the entire sub-category -->

10.0%

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Brand Name | Price Book/Catalog Date of Manufacturer’s Current  Published Retail Price List | List Price | Minimum Discount %  Off | Extended Price |
| JCB 215T | Jan-23 | $ 64,697.00 | 10.0% | $ 58,227.30 |
| JCB 270T | Jan-23 | $ 68,676.00 | 10.0% | $ 61,808.40 |
| JCB 300T | Jan-23 | $ 79,263.00 | 10.0% | $ 71,336.70 |
| JCB 2TS-7T | Jan-23 | $ 77,917.00 | 10.0% | $ 70,125.30 |
| JCB 3TS-8T | Jan-23 | $ 94,908.00 | 10.0% | $ 85,417.20 |

**WHEEL LOADERS** Hard type value **ONLY** if offering a single % for the entire sub-category -->

21.7%

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Brand Name | Price Book/Catalog Date of Manufacturer’s Current  Published Retail Price List | List Price | Minimum Discount %  Off | Extended Price |
| JCB 409 | Jan-23 | $ 54,512.00 | 20.0% | $ 43,609.60 |
| JCB 411 | Jan-23 | $ 105,205.00 | 20.0% | $ 84,164.00 |
| JCB 417 | Jan-23 | $ 119,877.00 | 20.0% | $ 95,901.60 |
| JCB 427 | Jan-23 | $ 181,808.00 | 20.0% | $ 145,446.40 |
| JCB 437 | Jan-23 | $ 206,743.00 | 25.0% | $ 155,057.25 |
| JCB 457 | Jan-23 | $ 290,389.00 | 25.0% | $ 217,791.75 |

**WHEELED EXCAVATOR** Hard type value **ONLY** if offering a single % for the entire sub-category -->

10.0%

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Brand Name | Price Book/Catalog Date of Manufacturer’s Current  Published Retail Price List | List Price | Minimum Discount %  Off | Extended Price |
| JCB 110W Hydradig | Jan-23 | $ 208,070.00 | 10.0% | $ 187,263.00 |
|  |  |  |  | $ - |
|  |  |  |  | $ - |
|  |  |  |  | $ - |
|  |  |  |  | $ - |

**FORKLIFTS** Hard type value **ONLY** if offering a single % for the entire category -->

20.0%

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Brand Name | Price Book/Catalog Date of Manufacturer’s Current  Published Retail Price List | List Price | Minimum Discount %  Off | Extended Price |
| JCB - All Rough Terrain Forklift Models | Jan-23 |  | 20.0% | $ - |
|  |  |  |  | $ - |
|  |  |  |  | $ - |
|  |  |  |  | $ - |
| [insert additional lines as necessary] |  |  |  | $ - |

**OTHER (IN SCOPE)** Hard type value **ONLY** if offering a single % for the entire category -->

15.0%

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Brand Name | Price Book/Catalog Date of Manufacturer’s Current  Published Retail Price List | List Price | Minimum Discount %  Off | Extended Price |
| JCB - All Teletruk Models | Jan-23 |  | 15.0% | $ - |
|  |  |  |  | $ - |
|  |  |  |  | $ - |
|  |  |  |  | $ - |
| [insert additional lines as necessary] |  |  |  | $ - |

**OTHER (IN SCOPE)** Hard type value **ONLY** if offering a single % for the entire category -->

30.0%

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Brand Name | Price Book/Catalog Date of Manufacturer’s Current  Published Retail Price List | List Price | Minimum Discount %  Off | Extended Price |
| JCB - All Access (Scissor/Boom Lift) Models | Jan-23 |  | 30.0% | $ - |
|  |  |  |  | $ - |
|  |  |  |  | $ - |
|  |  |  |  | $ - |
| [insert additional lines as necessary] |  |  |  | $ - |

**Offered Minimum Discount % Off**