



**PALMETTO  
MICROFILM SYSTEMS, INC.**

*Information Management Solutions  
Established 1976*

**Palmetto Microfilm Systems Inc.**

**Price List: South Carolina State Contract**

**4400016688**

**Effective Date: 7/30/2022**

# Palmetto Microfilm Systems, Inc

## Products and Services Pricing Summary

<b>Software Modules</b>		<b>10% Discount off MSRP</b>
<b>Technical Support Agreement (Software)</b>		<b>20% of Current MSRP</b>
<b>Integration Services Level</b>		<b>\$4,500 - \$6,500</b>
<b>Integration Services Level II</b>	<b>\$285</b>	<b>\$265 per hour</b>
<b>Tier II Technical Support</b>		<b>\$4,500</b>
<b>Tier III Technical Support</b>		<b>\$8,500</b>
<b>Tier IV Technical Support</b>		<b>\$10,500</b>
	<b>MSRP</b>	<b>SC Contract Price (15% Discount)</b>
<b>Professional Services</b>		
<b>Senior Software Engineer (15% discount)</b>	<b>\$1,885</b> <b>\$295</b>	<b>\$1600.00 per Man-Day Portal to Portal 8:00am to 5:00pm</b> <b>\$259.00 per hour</b>
<b>Business Analyst / Project Manager (15%)</b>	<b>\$1,560</b> <b>\$195</b>	<b>\$1,325.00 per Man-Day Portal to Portal 8:00am to 5:00pm</b> <b>\$165.00 per hour</b>
<b>Software Training - Senior Engineer (15%)</b>	<b>\$1,885</b> <b>\$235</b>	<b>\$1,600.00 per Man-Day Portal to Portal 8:00am to 5:00pm</b> <b>\$200.00 per hour</b>
<b>ECM Tech Level 1 (17%)</b>	<b>\$217</b>	<b>\$180.11 per Man-Day - \$22.51 per hour</b>
<b>ECM Tech Level 2 (17%)</b>	<b>\$337</b>	<b>\$279.71 per Man-Day - \$34.96 per hour</b>

\* Note: Depending on the customer's choice, Professional Services may be quoted as a fixed cost item once a detailed scope is defined for each project or by a daily / hourly time and material cost

## OpenText ApplicationXtender: Model Numbers and Licensing

Model Number		MSRP Price	% Discount	SC Contract Price
<b>ApplicationXtender Core Package</b>				
456-108-462	APPXTENDER SERVER - 5 CC USER PACK	\$8,505	10%	\$7,655
456-109-100	APPXTENDER SERVER - 25 CC USER PACK	\$42,525	10%	\$38,273
456-109-101	APPXTENDER SERVER - 75 CC USER PACK	\$118,125	10%	\$114,818
<b>ApplicationXtender Workflow Manager</b>				
456-102-311	APPXTENDER WORKFLOW MGR - 25 CC USER PK	\$29,700	10%	\$26,730
456-102-312	APPXTENDER WORKFLOW MGR - 75 CC USER PK	\$89,100	10%	\$80,190
456-102-313	APPXTENDER WORKFLOW MANAGER - FORMS	\$2,700	10%	\$2,430
456-102-314	APPXTENDER WORKFLOW MANAGER SERVER	\$2,700	10%	\$2,430
<b>ApplicationXtender Web Public Access License</b>				
456-102-307	APPX WEB PUBLIC ACCESS - 5 CC USER PK	\$1,985	10%	\$1,787
456-102-308	APPX WEB PUBLIC ACCESS - 25 CC USER PK	\$9,923	10%	\$8,931
456-102-309	APPX WEB PUBLIC ACCESS - 75 CC USER PK	\$29,768	10%	\$26,792
<b>IRM for ApplicationXtender (TCS)</b>				
456-102-315	IRM FOR APPXTENDER SERVER	\$10,800	10%	\$9,720
456-102-316	IRM-APPXTENDER CC USER - 5 CC USER PK	\$810	10%	\$729
456-102-317	IRM-APPXTENDER CC USER - 25 CC USER PK	\$4,050	10%	\$3,645
456-102-318	IRM-APPXTENDER CC USER - 75 CC USER PK	\$12,150	10%	\$10,935
<b>AppEnhancer and ECM Toolbox</b>				
ETB-WF30001	ECM Toolbox Workflow Users - 5 CC USER PK	\$6,000	5%	\$6,300
ETB-WF30002	Workflow Enterprise Unlimited Number of Users	\$110,000	5%	\$104,500
ETB-WF30020	ECMT AX Records Retention Mgr Plus 5 Workflow CC Users	\$10,000	5%	\$9,500
ETB-WF30021	ECMT Eforms Enterprise Plus 5 Workflow CC Users	\$10,000	5%	\$9,500
ETB-WF30022	ECMT Easy Connect Plus 5 Workflow CC Users	\$10,000	5%	\$9,500

<b>Application Xtender for Reports Package</b>				
456-108-465	REPORTS MANAGEMENT PACKAGE	\$11,340	10%	\$10,206
<b>Other ApplicationXtender Products</b>				
456-102-320	APPXTENDER IMAGE ENHANCER	\$108	10%	\$98
456-106-022	ApplicationXtender xPlore Full Text 5 CC User Pack	\$1,701	10%	\$1,531
456-106-023	ApplicationXtender xPlore Full Text Server	\$4,200	10%	\$3,780
<b>Annual Software Maintenance</b>				
	Annual Software Maintenance is 20% of MSRP			
	Integration Support			\$3,780 - \$9,180
<b>Batch Scanning Bundles</b>				
CANON 140	Low Volume Batch Scanning	\$1,095	15%	\$931
	Annual Maintenance			\$250
CANON 240	Low Volume Batch Scanning	\$795	15%	\$676
	Annual Maintenance			\$175
CANON 160II	Low Volume Batch Scanning	\$1,305	13%	\$1,136
	Annual Maintenance			\$250
CANON 1060	Mid Volume Batch Scanning	\$2,195	21%	\$1,735
	Annual Maintenance			\$275
CANON 6010	Mid Volume Batch Scanning	\$2,982	13%	\$2,595
	Annual Maintenance			\$875
CANON 6030	Mid Volume Batch Scanning	\$4,115	13%	\$3,581
	Annual Maintenance			\$875
CANON SF400	High Volume Batch Scanning	\$1,995	10%	\$1,796
	Annual Maintenance			\$875

All SKU'S include a Unit of Measure code in the Product Description field. More details on the Unit of Measure codes can be found in the License Model Schedule for ECD Software

**Batch Scanning Bundles**

CANON 2090	High Volume Batch Scanning	\$5,145	17%	\$4,271
	Annual Maintenance			\$1,050
CANON 2110	High Volume Batch Scanning	\$6,175	17%	\$5,126
	Annual Maintenance			\$1,050
CANON 2140	High Volume Batch Scanning	\$9,265	17%	\$7,690
	Annual Maintenance			\$1,140
CANON X10CII	High Volume Batch Scanning	\$18,535	12%	\$16,311
	Annual Maintenance			\$2,750
CANON 201 FB	Mid Volume Batch Scanning	\$1,095	18%	\$898.00
	Annual Maintenance			\$250
CANON IMPRINT	Mid Volume Batch Scanning	\$425	10%	\$383
	Annual Maintenance			\$150
SCANPRO 2500	Microfilm Batch Scanning 2500	\$9,852	10%	\$8,867
	Annual Maintenance			\$1,125
	Annual Support			\$695
	Installation and Training			\$1,450
SCANPRO 3500	Microfilm Batch Scanning 3500	\$12,990	10%	\$11,691
	Annual Maintenance			\$1,275
	Annual Support			\$695
	Installation and Training			\$1,450
SCANPRO i9500	Microfilm Batch Scanning i9500	\$19,646	10%	\$17,682
	Annual Maintenance			\$1,425
	Annual Support			\$695
	Installation and Training			\$1,450

## Open Text Teleform Licenses

SKU	License Name	MSRP	% Discount	SC Contract Price
<b>Teleform Suites</b>				
S-EK-H9D12AAE	TeleForm Desktop Suite	\$8,000	10%	\$7,200
S-EK-H9D13AAE	TeleForm Workgroup Suite	\$18,000	10%	\$16,200
S-EK-H9D14AAE	TeleForm Enterprise Suite	\$52,500	10%	\$47,250
S-EK-H9D15AAE	TeleForm Workgroup Capture Suite	\$10,000	10%	\$9,000
S-EK-H9D16AAE	TeleForm Enterprise Capture Suite	\$25,000	10%	\$22,500
S-EK-H9D17AAE	TeleForm Workgroup Standby Suite	\$6,000	10%	\$5,400
S-EK-H9D18AAE	TeleForm Enterprise Standby Suite	\$16,000	10%	\$14,400
S-EK-H9D19AAE	TeleForm Workgroup Capture Standby Suite	\$3,000	10%	\$2,700
S-EK-H9D20AAE	TeleForm Enterprise Capture Standby Suite	\$8,000	10%	\$7,200
S-EK-H9D21AAE	TeleForm Workgroup Development Suite	\$9,000	10%	\$8,100
S-EK-H9D22AAE	TeleForm Enterprise Development Suite	\$26,000	10%	\$23,400
<b>Teleform Modules and Options</b>				
S-EK-H9D23AAE	TeleForm Reader Module	\$10,000	10%	\$9,000
S-EK-H9D24AAE	TeleForm Verifier Module	\$4,500	10%	\$4,050
S-EK-H9D25AAE	TeleForm Designer Module	\$4,500	10%	\$4,050
S-EK-H9D26AAE	TeleForm Scan Station Module	\$2,250	10%	\$2,025
S-EK-H9D27AAE	TeleForm Remote Capture Station Module	\$2,250	10%	\$2,025
S-EK-H9D28AAE	TeleForm AutoMerge Publisher Module	\$7,500	10%	\$6,750
S-EK-H9D29AAE	TeleForm Web Capture Option Server	\$9,000	10%	\$8,100
S-EK-H9D31AAE	TeleForm Enterprise IDR Option	\$30,000	10%	\$27,000
S-EK-H9D32AAE	TeleForm IDR Reader Module	\$30,000	10%	\$27,000
S-EK-H9D33AAE	TeleForm Reader to IDR Reader Module Upgrade	\$20,000	10%	\$18,000
S-EK-H9D34AAE	TeleForm MFP Module	\$600	10%	\$540
S-EK-H9D30AAE	TeleForm Web Capture Option Concurrent User	\$600	10%	\$540
<b>Teleform Modules Annual Software Maintenance</b>				
Annual Software Maintenance is 20% of Listed MSRP				

## OpenText LiquidOffice Licenses

SKU	License Name	MSRP	% Discount	SC Contract Price
LiquidOffice Server: LiquidOffice Servers				
S-EK-H9A28AAE	LiquidOffice Workgroup Server	\$15,000	10%	\$13,500.0
S-EK-H9A29AAE	LiquidOffice Enterprise Server	\$30,000	10%	\$27,000.0
S-EK-H9A30AAE	LiquidOffice Workgroup Standby Server	\$5,000	10%	\$4,500.0
S-EK-H9A31AAE	LiquidOffice Enterprise Standby Server	\$10,000	10%	\$9,000.0
S-EK-H9A32AAE	LiquidOffice Workgroup Development Server	\$5,000	10%	\$4,500.0
S-EK-H9A33AAE	LiquidOffice Enterprise Development Server	\$10,000	10%	\$9,000.0
LiquidOffice Client LiquidOffice Client Users				
S-EK-H9A34AAE	LiquidOffice User	\$200	10%	\$180.0
S-EK-H9A35AAE	LiquidOffice Form Designer User	\$1,000	10%	\$900.0
S-EK-H9A36AAE	LiquidOffice Process Studio User	\$1,000	10%	\$900.0
LiquidOffice Options				
S-EK-H9A37AAE	LiquidOffice Public Access Option 25 Form Package	\$5,000	10%	\$4,500.0
S-EK-H9A38AAE	LiquidOffice Public Access Option Unlimited Form Package	\$15,000	10%	\$13,500.0
S-EK-H9A39AAE	LiquidOffice Enterprise Access Option 1000 User Package	\$10,000	10%	\$9,000.0
S-EK-H9A40AAE	Liquid Office Offline Forms Option	\$5,000	10%	\$4,500.0
S-EK-H9A41AAE	LiquidOffice Dynamic Packets Option	\$5,000	10%	\$4,500.0
S-EK-H9A42AAE	LiquidOffice Analytics Option	\$10,000	10%	\$9,000.0
LiquidOffice Suites				
S-EK-H9A43AAE	LiquidOffice eForms Suite	\$15,000	10%	\$13,500.0
S-EK-H9A14AAE	LiquidOffice Workgroup Suite	\$20,000	10%	\$18,000.0
S-EK-H9A15AAE	LiquidOffice Enterprise Suite	\$40,000	10%	\$36,000.0
S-EK-H9A16AAE	LiquidOffice Enterprise Access Suite	\$55,000	10%	\$49,500.0
LiquidOffice Annual Software Maintenance				
Annual Software Maintenance is 20% of MSRP				



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<b>Product ID</b>	<b>Product Description</b>	<b>MSRP</b>	<b>% Discount</b>	<b>SC State Contract Price (per user)</b>
<b>AXUI-5-9</b>	<b>AX Universal Integrator 5-9 concurrent users</b>	<b>\$550.00</b>	<b>10%</b>	<b>\$495.00</b>
<b>AXUI-10-24</b>	<b>AX Universal Integrator 10-24 concurrent users</b>	<b>\$450.00</b>	<b>10%</b>	<b>\$405.00</b>
<b>AXUI-25-49</b>	<b>AX Universal Integrator 25-49 concurrent users</b>	<b>\$385.00</b>	<b>10%</b>	<b>\$346.50</b>
<b>AXUI-50-99</b>	<b>AX Universal Integrator 50-99 concurrent users</b>	<b>\$330.00</b>	<b>10%</b>	<b>\$297.00</b>
<b>AXUI-100-199</b>	<b>AX Universal Integrator 100-199 concurrent users</b>	<b>\$275.00</b>	<b>10%</b>	<b>\$247.50</b>
<b>AXUI-200-499</b>	<b>AX Universal Integrator 200-499 concurrent users</b>	<b>\$225.00</b>	<b>10%</b>	<b>\$202.50</b>
<b>AXUI-500</b>	<b>AX Universal Integrator 500+</b>	<b>\$165.00</b>	<b>10%</b>	<b>\$148.50</b>