

Team IA Product & Services Schedule (08/10/2021)

Software Licenses and Maintenance

	Annual Maintenance MSRP ²			Annual Maintenance Contract Price ²						
	Unit Price (MSRP)	Contract Discount	Contract Price	Support Basic	Support Advantage	Support Advantage Plus	Contract Discount	Support Basic	Support Advantage	Support Advantage Plus
iaFolder Imaging Retrieval Concurrent SW License Qty 1-100 ¹	\$1,500	27%	\$1,095	\$240	\$300	\$360	21%	\$190	\$237	\$284
iaFolder Imaging Retrieval Concurrent SW License Qty 101-200 ¹	\$1,250	27%	\$913	\$200	\$250	\$300	21%	\$158	\$198	\$237
iaFolder Imaging Retrieval Concurrent SW License Qty 201+ ¹	\$1,000	27%	\$730	\$160	\$200	\$240	21%	\$126	\$158	\$190
iaFolder Imaging Retrieval Named User SW License Qty 1-100 ¹	\$700	27%	\$511	\$112	\$140	\$168	21%	\$88	\$111	\$133
iaFolder Imaging Retrieval Named User SW License Qty 101-200 ¹	\$600	27%	\$438	\$96	\$120	\$144	21%	\$76	\$95	\$114
iaFolder Imaging Retrieval Named User SW License Qty 200+ ¹	\$450	27%	\$329	\$72	\$90	\$108	21%	\$57	\$71	\$85
iaFolderScan Standalone Workstation License (Document Based Scanning)	\$685	27%	\$500	\$110	\$137	\$164	21%	\$87	\$108	\$130
iaFolderPrinter Standalone Workstation License (does not include document retrieval functionality)	\$275	27%	\$201	\$44	\$55	\$66	21%	\$35	\$43	\$52
iaFlow Client Named User SW License (Requires iaFolder Named User license)	\$750	27%	\$548	\$120	\$150	\$180	21%	\$95	\$119	\$142
iaFlow Concurrent User SW License (Requires iaFolder Concurrent User license)	\$1,025	27%	\$748	\$164	\$205	\$246	21%	\$130	\$162	\$194
iaFlow Desktop Integration Workstation License (requires iaFlow license (Named User or Concurrent User))	\$275	27%	\$201	\$44	\$55	\$66	21%	\$35	\$43	\$52
eForms Server (required iaFlow clients for added form routing)	\$4,800	27%	\$3,504	\$768	\$960	\$1,152	21%	\$607	\$758	\$910
eForms Designer Server License	\$9,300	27%	\$6,789	\$1,488	\$1,860	\$2,232	21%	\$1,176	\$1,469	\$1,763
iaCapture Scan/Index Workstation SW License	\$6,850	27%	\$5,001	\$1,550	\$1,900	\$2,300	21%	\$1,225	\$1,501	\$1,817
iaCapture Index Named User SW License	\$3,425	27%	\$2,500	\$548	\$685	\$822	21%	\$433	\$541	\$649
iaCapture Index Concurrent User SW License	\$3,750	27%	\$2,738	\$600	\$750	\$900	21%	\$474	\$593	\$711
iaCapture Reports Named User SW License	\$1,175	27%	\$858	\$188	\$235	\$282	21%	\$149	\$186	\$223
iaCapture Reports Concurrent User SW License	\$1,300	27%	\$949	\$208	\$260	\$312	21%	\$164	\$205	\$246
iaCapture Directory Monitor Server License	\$4,100	27%	\$2,993	\$656	\$820	\$984	21%	\$518	\$648	\$777
iaFolder Full Text Server License	\$13,750	27%	\$10,038	\$2,200	\$2,750	\$3,300	21%	\$1,738	\$2,173	\$2,607
ImageProcessing Core Server License (At least one per system required. One activation per server)	\$6,850	27%	\$5,001	\$1,096	\$1,370	\$1,644	21%	\$866	\$1,082	\$1,299
InternetConnector Server License	\$15,000	33%	\$10,000	\$6,800	\$7,500	\$8,500	33%	\$4,500	\$5,000	\$5,600
Barcode Processing Server License (for server based barcode processing. One activation per server)	\$3,425	27%	\$2,500	\$548	\$685	\$822	21%	\$433	\$541	\$649
iaFolder Document Conversion Server License (converts certain file types to TIFF)	\$3,850	27%	\$2,811	\$1,000	\$1,250	\$1,500	21%	\$790	\$988	\$1,185
Enhanced Security Server License	\$6,450	27%	\$4,709	\$1,032	\$1,290	\$1,548	21%	\$815	\$1,019	\$1,223
LifeCycle Manager Server License (for managing document retention policies)	\$6,850	27%	\$5,001	\$1,096	\$1,370	\$1,644	21%	\$866	\$1,082	\$1,299
iaPrint Manager Server License	\$16,750	27%	\$12,228	\$2,680	\$3,350	\$4,020	21%	\$2,117	\$2,647	\$3,176

MSRP Price List 6/30/2021

Software Licenses and Maintenance

	Unit Price (MSRP)	Contract Discount	Contract Price	Annual Maintenance MSRP ²			Contract Discount	Annual Maintenance Contract Price ²		
				Support Basic	Support Advantage	Support Advantage Plus		Support Basic	Support Advantage	Support Advantage Plus
iaZonal OCR Server License	\$10,500	27%	\$7,665	\$1,680	\$2,100	\$2,520	21%	\$1,327	\$1,659	\$1,991
iaDataConnector Server License	\$6,850	27%	\$5,001	\$1,096	\$1,370	\$1,644	21%	\$866	\$1,082	\$1,299
iaRAW (Read After Write verification) Server License	\$6,850	27%	\$5,001	\$1,096	\$1,370	\$1,644	21%	\$866	\$1,082	\$1,299
iaCentralInterface Server License	\$8,225	27%	\$6,004	\$1,316	\$1,645	\$1,974	21%	\$1,040	\$1,300	\$1,559
iaAudit Named User License	\$4,100	27%	\$2,993	\$656	\$820	\$984	21%	\$518	\$648	\$777
iaUpdates Client License	\$275	27%	\$201	\$44	\$55	\$66	21%	\$35	\$43	\$52
File2Tiff Server License	\$13,750	27%	\$10,038	\$2,200	\$2,750	\$3,300	21%	\$1,738	\$2,173	\$2,607
iaBITS (Batch Information Transaction Server)	\$4,300	27%	\$3,139	\$667	\$860	\$1,032	21%	\$527	\$667	\$801
Tier 1 Client integration annual maintenance	\$-	27%	\$-	\$5,000	\$6,250	\$9,500	21%	\$3,950	\$4,938	\$7,505
Tier 2 Client integration annual maintenance	\$-	27%	\$-	\$10,000	\$12,500	\$19,000	21%	\$7,900	\$9,875	\$15,010
Tier 3 Client integration annual maintenance	\$-	27%	\$-	\$20,000	\$25,000	\$38,000	21%	\$15,800	\$19,750	\$30,020
Tier 4 Client integration annual maintenance	\$-	27%	\$-	\$50,000	\$62,500	\$95,000	21%	\$39,500	\$49,375	\$75,050
Tier 5 Client integration annual maintenance	\$-	27%	\$-	\$75,000	\$95,000	\$125,000	21%	\$59,250	\$75,050	\$98,750
iaFolder SDK per developer License (Developer training and certification required)	\$20,500	27%	\$14,965	\$3,750	\$6,500	\$9,500	21%	\$2,963	\$5,135	\$7,505
iaFlow SDK per developer License (Developer training and certification required)	\$20,500	27%	\$14,965	\$3,750	\$6,500	\$9,500	21%	\$2,963	\$5,135	\$7,505
iaCapture SDK per developer License (Developer training and certification required)	\$20,500	27%	\$14,965	\$3,750	\$6,500	\$9,500	21%	\$2,963	\$5,135	\$7,505
iaStorage SDK per developer License (Developer training and certification required)	\$20,500	27%	\$14,965	\$3,750	\$6,500	\$9,500	21%	\$2,963	\$5,135	\$7,505
CDIMS Cashier Client SW License	\$75,000	27%	\$54,750	\$7,000	\$8,750	\$10,750	21%	\$5,530	\$6,913	\$8,493
CDIMS Scan Client SW License	\$12,200	27%	\$8,906	\$2,000	\$2,300	\$2,750	21%	\$1,580	\$1,817	\$2,173
CDIMS Index/Proof Client SW License	\$34,100	27%	\$24,893	\$5,000	\$6,300	\$7,500	21%	\$3,950	\$4,977	\$5,925
CDIMS Public Access Client SW License	\$75,250	27%	\$54,933	\$11,250	\$13,750	\$16,750	21%	\$8,888	\$10,863	\$13,233
CDIMS Administration/Configuration Client SW License	\$3,425	27%	\$2,500	\$500	\$625	\$750	21%	\$395	\$494	\$593
CDIMS Reporting Client SW License	\$8,225	27%	\$6,004	\$500	\$625	\$750	21%	\$395	\$494	\$593
CDIMS Accounting/Bookkeeping Client SW License	\$8,225	27%	\$6,004	\$1,250	\$1,500	\$1,800	21%	\$988	\$1,185	\$1,422
CDIMS E-Filing Server License	\$27,350	27%	\$19,966	\$4,000	\$5,000	\$6,000	21%	\$3,160	\$3,950	\$4,740
CDIMS E-Review Client License	\$8,225	27%	\$6,004	\$1,250	\$1,500	\$1,800	21%	\$988	\$1,185	\$1,422
Civil Process Document Management Server License	\$20,541	27%	\$14,995	\$3,416	Not Offered	Not Offered	21%	\$2,699	N/A	N/A

Note 1: Quantity discounts are on a per system basis and are not cumulative throughout an agency or the State.

Note 2: iaFolder System minimum annual maintenance charge is \$7,500, unless otherwise agreed upon.

Team IA Services (Per Hour)			
	MSRP	Contract Discount	Contract Price
Technician	\$216	20%	173
Senior Technician	\$226	20%	181
Analyst	\$211	20%	169
SharePoint Integration	\$288	20%	230
Project Manager I - Small & Medium	\$226	20%	181
Project Manager II - Large	\$252	20%	202

Back-file Scanning Services			
		Contract Discount	Contract Price
Document Scanning – Up to 8.5" X 14". Includes up to 2 document indexes	\$.2375/image	20%	\$.19/image
Document Scanning – Greater than 8.5" X 14". Includes up to 2 document indexes	\$2.8125/image	20%	\$2.25/image
Additional Document related services (includes, but not limited to, file preparation, document indexing (beyond 2 document indexes), document quality review, and document reassembly	\$31.25/hour	20%	\$25/hour
Document delivery and return	\$50/hour plus then current GSA/IRS POV mileage rate	20%	\$40/hour plus then current GSA/IRS POV mileage rate

Additional Services			
		Contract Discount	Contract Price
On Call Service – outside PPM, per weekend, provides on-call technician availability. In addition. below hourly rates will apply if technician services are used	\$950	20%	\$760
7x24 Telephone Support, outside PPM	\$245/hour billed in hourly increments	20%	\$196/hour billed in hourly increments
7x24 On-Site Support, outside PPM	\$312.50/hour billed in hourly increments, 3 hour minimum	20%	\$250/hour billed in hourly increments, 3 hour minimum
Holiday Surcharge (in addition to standard hourly rates as specified in business proposal)	\$125/hour (on-site support, 3 hour minimum)\$95/hour (telephone support)	20%	\$100/hour (on-site support, 3 hour minimum)\$76/hour (telephone support)

Team IA Training Services (Per Hour)			
	MSRP	Contract Discount	Contract Price
Trainer	\$200	20%	\$160

Lot Pricing Discount

	% of MSRP	BIDDING SCHEDULE	Weighted Value	Extension
Category A				
A.1 Software License	<u>27</u> %	X	0.50 =	<u>13.50</u>
A.2 Software Maintenance	<u>21</u> %	X	0.15 =	<u>3.15</u>
Category B				
Services	<u>20</u> %	X	0.30 =	<u>6.00</u>
Category C				
Training	<u>20</u> %	X	0.05 =	<u>1.00</u>



EDMS Contract# 4400016689 Scanner Pricing

Qty	Description	List		% off of List Discount	IA Contract	
		Unit	Price		Unit	Price
Canon Scanner EDMS Contract Pricing						
1	DR-C225II, 25ppm/50ipm	449.00	449.00	17%	373.00	373.00
1	DR-C225WII, 25ppm/50ipm	549.00	549.00	13%	478.00	478.00
1	DR-C230, 30ppm/60ipm	495.00	495.00	14%	426.00	426.00
1	DR-C240, 45ppm/90ipm	795.00	795.00	15%	676.00	676.00
1	DR-S150, 45ppm, 90ipm	895.00	895.00	12%	788.00	788.00
1	DR-G2090 USB 90ppm/180ipm	4,995.00	4,995.00	17%	4,146.00	4,146.00
1	DR-G2110 USB, 110 ppm/220ipm	5,995.00	5,995.00	17%	4,976.00	4,976.00
1	DR-D2140USB, 140ppm/180ipm	8,995.00	8,995.00	17%	7,466.00	7,466.00
1	DR-M140, 40ppm/80ipm	1,095.00	1,095.00	12%	964.00	964.00
1	DR-M1060, 60ppm,120ipm	2,195.00	2,195.00	21%	1,734.00	1,734.00
1	DR-M160II, 60ppm,120ipm	1,195.00	1,195.00	26%	884.00	884.00
1	DR-M260, 60ppm, 120ipm	1,195.00	1,195.00	26%	884.00	884.00
1	DR-X10CII, 130ppm/260ipm	17,995.00	17,995.00	12%	15,836.00	15,836.00
1	DR6010C, 60ppm/120ipm	2,895.00	2,895.00	13%	2,519.00	2,519.00
1	DR6030C, 80ppm/160ppm	3,995.00	3,995.00	13%	3,476.00	3,476.00
1	Flatbed Unit 201	1,095.00	1,095.00	18%	898.00	898.00
1	Flatbed Unit 102	495.00	495.00	18%	406.00	406.00
1	P-208II	199.00	199.00	12%	175.00	175.00
1	P-215II	299.00	299.00	10%	269.00	269.00
1	ScanFront 400, 45ppm/90ipm	1,995.00	1,995.00	10%	1,796.00	1,796.00

Annual Maintenance Options			
Annual Depot Service	Annual Support Basic	Annual Support Advantage	Annual Support Advantage Plus
150	Not Available	Not Available	Not Available
150	Not Available	Not Available	Not Available
150	Not Available	Not Available	Not Available
175	Not Available	Not Available	Not Available
175	Not Available	Not Available	Not Available
	1,050	1,200	1,400
	1,050	1,200	1,400
	1,050	1,200	1,400
	1,150	1,250	1,450
275	Not Available	Not Available	Not Available
225	Not Available	Not Available	Not Available
225	Not Available	Not Available	Not Available
	2,750	3,600	3,950
	875	1,000	1,150
	1,050	1,200	1,400
250	Not Available	Not Available	Not Available
175	Not Available	Not Available	Not Available
95	Not Available	Not Available	Not Available
115	Not Available	Not Available	Not Available
	875	1,000	1,150