

# Attachment C

The following pages include our responses to the K-12 Contractor Hosted solution—Schoology Learning—with appropriate services. Optional modules are also provided, as hosted by PowerSchool.

## Tab 1 – K-12 Pricing

### K-12 Core Components Bundle Pricing

*Provide the pricing information requested for the proposed solution's Core Components Bundle.*

#### Hosted Pricing

*\* Monthly pricing must not be more than 10% greater than the corresponding annual price divided by twelve.*

Aggregate FTEs	Initial Implementation Fee	Monthly Price / FTE	Annual Price / FTE	Monthly Maintenance Base Price	Annual Maintenance Base Price
0-999	\$2,840.00	N/A	<b>\$8.00</b>	N/A	No charge
1,000 - 5,000	\$6,210.00	N/A	<b>\$7.20</b>	N/A	No charge
5,001 - 7,500	\$6,210.00	N/A	<b>\$7.00</b>	N/A	No charge
7,501 - 10,000	\$6,210.00	N/A	<b>\$6.60</b>	N/A	No charge
10,001 - 12,500	\$12,840.00	N/A	<b>\$6.40</b>	N/A	No charge
12,501 - 15,000	\$12,840.00	N/A	<b>\$6.20</b>	N/A	No charge
15,001 - 20,000	\$12,840.00	N/A	<b>\$6.00</b>	N/A	No charge
20,001 - 25,000	\$12,840.00	N/A	<b>\$5.80</b>	N/A	No charge
25,001 - 30,000	\$32,640.00	N/A	<b>\$5.60</b>	N/A	No charge
30,001 - 50,000	\$32,640.00	N/A	<b>\$5.40</b>	N/A	No charge
50,001 - 75,000	\$32,640.00	N/A	<b>\$5.00</b>	N/A	No charge
75,001 - 275,000	\$52,800.00	N/A	<b>\$4.05</b>	N/A	No charge
275,001-500,000	\$52,800.00	N/A	<b>\$3.75</b>	N/A	No charge

## Tab 3 K-12 Supp. Modules Hosted

### **K-12 Supplemental Modules**

*Modules or individual optional features/functionalities that are not included in the proposed solution's Core Component Bundle should be priced here. Insert the module or individual optional feature/functionality name, provide a brief description of functionality, and fill in the pricing for each. Copy and paste the chart, leaving at least two rows between each, to provide pricing for each supplemental module or optional feature/functionality on this worksheet. If not applicable or not offering on this lot, you may delete this worksheet.*

### **Hosted Pricing**

*\* Monthly pricing must not be more than 10% greater than the corresponding annual price divided by twelve.*

<u>Module Name:</u>	<b>PowerBuddy for Learning</b>				
<u>Synopsis of Module</u>	Generative AI assistant for teachers in assignment creation and one-on-one				
<u>Functionality:</u>	tutor supporting students within the context of an assignment				
<b>Aggregate FTEs</b>	<b>Initial Implementation Fee</b>	<b>Monthly Price / FTE</b>	<b>Annual Price / FTE</b>	<b>Monthly Maintenance Base Price</b>	<b>Annual Maintenance Base Price</b>
0-999	\$1,690 Each District	N/A	\$4.06	N/A	No charge
1,000 - 5,000	\$1,690 Each District	N/A	\$3.90	N/A	No charge
5,001 - 7,500	\$1,690 Each District	N/A	\$3.74	N/A	No charge
7,501 - 10,000	\$1,690 Each District	N/A	\$3.74	N/A	No charge
10,001 - 12,500	\$2,400 Each District	N/A	\$3.09	N/A	No charge
12,501 - 15,000	\$2,400 Each District	N/A	\$3.09	N/A	No charge
15,001 - 20,000	\$2,400 Each District	N/A	\$3.09	N/A	No charge
20,001 - 25,000	\$2,400 Each District	N/A	\$3.09	N/A	No charge
25,001 - 30,000	\$3,600 Each District	N/A	\$2.92	N/A	No charge
30,001 - 50,000	\$3,600 Each District	N/A	\$2.92	N/A	No charge
50,001 - 75,000	\$9,600 Each District	N/A	\$2.60	N/A	No charge
75,001 - 100,000	\$9,600 Each District	N/A	\$2.60	N/A	No charge

<u>Module Name:</u>		<b>Curriculum and Instruction</b>			
<u>Synopsis of Module</u>		Curriculum mapping, collaboration, planning, pacing, lesson planning, and			
<u>Functionality:</u>		analysis solution that integrates with the Schoology			
Aggregate FTEs	Initial Implementation Fee	Monthly Price / FTE	Annual Price / FTE	Monthly Maintenance Base Price	Annual Maintenance Base Price
			1-577: \$3,000 577-999:		
0-999	\$5,150 Each District	N/A	\$5.20	N/A	No charge
1,000 - 5,000	\$5,150 Each District	N/A	\$4.06	N/A	No charge
5,001 - 7,500	\$9,900 Each District	N/A	\$2.92	N/A	No charge
7,501 - 10,000	\$9,900 Each District	N/A	\$2.92	N/A	No charge
10,001 - 12,500	\$17,500 Each District	N/A	\$2.27	N/A	No charge
12,501 - 15,000	\$17,500 Each District	N/A	\$1.95	N/A	No charge
15,001 - 20,000	\$17,500 Each District	N/A	\$1.95	N/A	No charge
20,001 - 25,000	\$17,500 Each District	N/A	\$1.95	N/A	No charge
25,001 - 30,000	\$30,850 Each District	N/A	\$1.62	N/A	No charge
30,001 - 50,000	\$30,850 Each District	N/A	\$1.62	N/A	No charge
50,001 - 75,000	\$30,850 Each District	N/A	\$1.62	N/A	No charge
75,001 - 100,000	\$30,850 Each District	N/A	\$1.62	N/A	No charge

<u>Module Name:</u>		<b>Performance Matters</b>			
<u>Synopsis of Module</u>		Integrated Assessment Management System includes SC aligned items,			
<u>Functionality:</u>		comprehensive assessments, short cycle formatives, and generative AI			
Aggregate FTEs	Initial Implementation Fee	Monthly Price / FTE	Annual Price / FTE	Monthly Maintenance Base Price	Annual Maintenance Base Price
0-999	\$23,125 Each District	N/A	\$9k Minimum	N/A	No charge
			1-1848: \$9000		
			1848-3K:		
1,000 - 5,000	\$23,125 Each District	N/A	\$4.87	N/A	No charge
5,001 - 7,500	\$23,125 Each District	N/A	\$4.55	N/A	No charge
7,501 - 10,000	\$23,125 Each District	N/A	\$4.55	N/A	No charge
10,001 - 12,500	\$23,125 Each District	N/A	\$4.42	N/A	No charge
12,501 - 15,000	\$23,125 Each District	N/A	\$4.42	N/A	No charge
15,001 - 20,000	\$23,125 Each District	N/A	\$4.42	N/A	No charge
20,001 - 25,000	\$23,125 Each District	N/A	\$4.42	N/A	No charge
25,001 - 30,000	\$23,125 Each District	N/A	\$4.29	N/A	No charge
30,001 - 50,000	\$23,125 Each District	N/A	\$4.29	N/A	No charge
50,001 - 75,000	\$23,125 Each District	N/A	\$4.22	N/A	No charge
75,001 - 100,000	\$23,125 Each District	N/A	\$4.22	N/A	No charge

<u>Module Name:</u>		<b>ContentNav</b>			
<u>Synopsis of Module</u>		Learning Object Repository with meta-data tied to the district curated			
<u>Functionality:</u>		content that enables AI supported recommendations.			
Aggregate FTEs	Initial Implementation Fee	Monthly Price / FTE	Annual Price / FTE	Monthly Maintenance Base Price	Annual Maintenance Base Price
0-999	\$1,200 Each District	N/A	<b>\$3,000 Minimum</b> \$3k min	N/A	No charge
1,000 - 5,000	\$1,200 Each District	N/A	or \$2.11	N/A	No charge
5,001 - 7,500	\$1,200 Each District	N/A	\$1.95	N/A	No charge
7,501 - 10,000	\$1,200 Each District	N/A	\$1.95	N/A	No charge
10,001 - 12,500	\$1,200 Each District	N/A	\$1.95	N/A	No charge
12,501 - 15,000	\$1,200 Each District	N/A	\$1.95	N/A	No charge
15,001 - 20,000	\$1,200 Each District	N/A	\$1.95	N/A	No charge
20,001 - 25,000	\$1,200 Each District	N/A	\$1.95	N/A	No charge
25,001 - 30,000	\$1,200 Each District	N/A	\$1.79	N/A	No charge
30,001 - 50,000	\$1,200 Each District	N/A	\$1.79	N/A	No charge
50,001 - 75,000	\$1,200 Each District	N/A	\$1.62	N/A	No charge
75,001 - 100,000	\$1,200 Each District	N/A	\$1.62	N/A	No charge

## Tab 7 – Migration

### Migration Pricing

*Provide an estimate of the total price to migrate courses/content/implement the solution. Migration costs should include cost of any additional software licenses or fees required for migration. In Part Two of the business proposal, outline what is included in this "basic" migration and provide pricing for individual elements that increase or decrease the price.*

#### Hosted

Aggregate FTEs	K-12		HE / BUS-GOV	
	CC v1.2, CC v1.3, Zip, or QTI Zip	All other file types or manual recreation	to Proposed Solution	from Proposed Solution
	Price / Course	Price / Hour	Price / Course	Price / Course
0-999	\$1690/1000 Courses	\$340.00		
1,000 - 5,000	\$1690/1000 Courses	\$340.00		
5,001 - 7,500	\$1690/1000 Courses	\$340.00		
7,501 - 10,000	\$1690/1000 Courses	\$340.00		
10,001 - 12,500	\$1690/1000 Courses	\$340.00		
12,501 - 15,000	\$1690/1000 Courses	\$340.00		
15,001 - 20,000	\$1690/1000 Courses	\$340.00		
20,001 - 25,000	\$1690/1000 Courses	\$340.00		
25,001 - 30,000	\$1690/1000 Courses	\$340.00		
30,001 - 50,000	\$1690/1000 Courses	\$340.00		
50,001 - 75,000	\$1690/1000 Courses	\$340.00		
75,001 - 100,000	\$1690/1000 Courses	\$340.00		

## Tab 8 – Training

### Training Pricing

*Provide price per day per trainer or trainee depending on the delivery method. Include train the trainer options.*

Training Type	Delivery Method	Length	Daily Price Per Trainer	Hourly Price Per Trainer	Daily Price Per Trainee
On-site	Face-to-Face	6 hours	\$3,745		Up to 15 attendees
Remote	Online Instruction			\$325	Up to 10 attendees

Training Type	Delivery Method	Length	Daily Price Per Trainer	Hourly Price Per Trainer	Daily Price Per Trainee	Yearly Price Per Trainee
Schoology Remote PD	Virtual	1 hour		\$325		
Schoology Onsite PD	Onsite	6 hours (full onsite day)	\$3,745			
Proven Practices Remote PD	Virtual	1 hour		\$325		
Proven Practices Onsite PD	Onsite	6 hours (full onsite day)	\$3,745			
Proven Practices Hourly Consulting PD+ for Schoology Learning	Asynchronous	1 hour consulting/coaching		\$240		
	Asynchronous	1 year Subscription				1605

## Tab 9 – Professional Services

### **Professional Services**

*Insert the types of personnel being proposed with a brief description of their capacity, minimum experience, and the hourly rate.*

Personnel Category	Description	Experience	Hourly Rate	Annual Rate
Trainer	Product training and consulting	Educators with product experience with Bachelors through Doctorate degrees.	\$325.00	
Proven Practices	Research Based Best Practices and Pedagogy that can be Product agnostic	10 years Educational experience with Masters Degrees or Higher	\$325.00	
Solution Specialist Consultant	Implementation and Technical Best Practices for Adoption	Educators with Masters or Higher	\$240.00	
Dedicated Full-Time Employee to provide support services to UGUs that is a resident of South Carolina				\$214,500