

State of South Carolina Docusign Pricing

The following pricing for the State of South Carolina was negotiated based on a variety of factors, including volumes. This pricing is only applicable to the State of South Carolina.

						SC Contract Price
DSI Code	Description	Restrictions	DSI Code	Price Metric		
IAM Plans						
Base Plans						
DSI-0000756	Standard	IAM Base Plan roughly equivalent to eSign Standard. Priced per User. Includes Maestro, Navigator, and unlimited web app sending	Includes: 100 Automation Sends per Full User per Year - New Pricing as of 4/9/2025	DSI-0000756	\$ / user annually	432.00
DSI-0000757	Professional	IAM Base Plan roughly equivalent to eSign Business Pro. Priced per User. Includes Maestro, Repository, unlimited web app sending, and SSO.	Includes: 100 Automation Sends per Full User per Year - New Pricing as of 4/9/2025	DSI-0000757	\$ / user annually	720.00
DSI-0000758	Enterprise	IAM Base Plan roughly equivalent to eSign Enterprise Pro. Priced per User. Includes Maestro, Repository, unlimited web app sending, SSO, SMS Authentication	Includes: 100 Automation Sends per Full User per Year	DSI-0000758	\$ / user annually	1056.00
LOB Plans						
DSI-0000759	IAM for Sales	IAM Base Plan roughly equivalent to eSign Enterprise Pro with extensions to add value for Sales users. Priced per User. Includes everything in IAM Enterprise + AI and search capabilities to accelerate the sales process	Includes: 100 Automation Sends per Full User per Year	DSI-0000759	\$ / user annually	1152.00
DSI-0000760	IAM for CX	IAM Base Plan roughly equivalent to eSign Enterprise Pro with extensions to add value for customers looking to deliver fast & easy experiences for their customers. Priced per User. Includes everything in IAM Enterprise + webforms, ID Verification, multi-channel delivery to transform your customer's agreement process	Includes: 100 Automation Sends per Full User per Year	DSI-0000760	\$ / user annually	816.00
Add-ons & Additional Products						
Add-Ons						
					\$ / transaction	3.20
DSI-0000761	Automation Sends - Additional transactions	Priced per Transaction. Add-on to IAM plans. Automation includes custom-built integrations, partner-built integrations, bulk send, powerforms, and web forms. Add-on to allow customers to utilize additional automation sends beyond the plan allowance included in their IAM plan. Standard plan does not include bulk send, powerforms, or web forms.		DSI-0000761	Overage \$ / transaction	4.00
DSI-0000764	DocuSign Maestro - Additional Workflow Definitions	Add-on to IAM plans (Professional and above) to give extra Maestro workflow definitions beyond what is included in each IAM plan. Priced per workflow definition. Allows up to 50 additional workflow definitions		DSI-0000764	Tier A: Quantity = Up to 5 Price is per year Tier B: Quantity = Up to 10 Price is per year Tier C: Quantity = Up to 20 Price is per year Tier D: Quantity = Up to 50 Price is per year	2400 4320 7680 14400
DSI-0000793	Navigator Agreements - 5000 One Time per user	Zero dollar add-on to IAM plans with Navigator for first time IAM customers. Allowance of 5000 per user included.		DSI-0000793	\$ / agreement	0.01
DSI-0000794	Additional Navigator Agreements - One Time	Per agreement add-on on top of IAM plans with Navigator Agreements for one time initialization of historic agreements (would also include 3rd party ingestion)		DSI-0000794	\$ / agreement	2.40
DSI-0000795	Additional Navigator Agreements - Ongoing	Add-on on top of IAM plans with Navigator capabilities For ongoing ingestion of Agreements into Navigator primarily, but not exclusively, through completed envelopes, bulk upload, or individual upload. Use for Navigator Agreements that customers will use over the course of the subscription. Discounts are based on tiers. Price shown is per agreement. Ongoing Agreements discounts are dependent on tier and list prices have volume discounts built in.	Available 12/19	DSI-0000795	100 Agreements 1,000 Agreements 5,000 Agreements 10,000 Agreements 50,000 Agreements 100,000 Agreements 500,000 Agreements	3.20 2.88 2.68 2.40 2.08 1.60 0.80
DSI-0000788	eSign Standard to IAM Standard Transition - Full User - New Pricing as of 4/9/2025	Attach mid-term to an existing eSign Standard customer to give IAM Standard capabilities until renewal. Upon renewal, the customer should renew onto IAM Standard	Please follow eligibility criteria. Add-on is not renewable. New Pricing as of 4/9/2025	DSI-0000788	\$ / user annually	192
DSI-0000789	Business Pro to IAM Professional Transition - Full User - Full User - New Pricing as of 4/9/2025	Attach mid-term to an existing eSign Business Pro customer to give IAM Professional capabilities until renewal	Please follow eligibility criteria. Add-on is not renewable. New Pricing as of 4/9/2025	DSI-0000789	\$ / user annually	336
DSI-0000790	Enterprise Pro to IAM Enterprise Transition - Full User	Attach mid-term to an existing eSign Enterprise Pro customer to give IAM Enterprise capabilities until renewal	Please follow eligibility criteria. Add-on is not renewable.	DSI-0000790	\$ / user annually	432
DSI-0000791	Enterprise Pro to IAM for Sales Transition - Full User	Attach mid-term to an existing eSign Enterprise Pro customer to give IAM for Sales capabilities until renewal	Please follow eligibility criteria. Add-on is not renewable.	DSI-0000791	\$ / user annually	528
DSI-0000792	Enterprise Pro to IAM for CX Transition - Full User	Attach mid-term to an existing eSign Enterprise Pro customer to give IAM for CX capabilities until renewal	Please follow eligibility criteria. Add-on is not renewable.	DSI-0000792	\$ / user annually	192
eSignature						
DocuSign eSignature - Empowers users to complete transactions remotely or in person						
DSI-0000271	Business Pro Edition	Customized Signing Experience. Includes 100 envelopes / per user / per year for seat-based plan		DSI-0000271	\$ / seat annually	200
DSI-0000462				DSI-0000462	\$ / envelope	2.00
DSI-0000384	Business Pro Edition for Salesforce	Customized Signing Experience. Includes 100 envelopes / per user / per year for seat-based plan. Includes Salesforce integration		DSI-0000384	\$ / seat annually	240
DSI-0000465				DSI-0000465	\$ / envelope	2.40
DSI-0000272	Enterprise Pro Edition	Advanced Workflows and Compliance. Includes 100 envelopes / per user / per year		DSI-0000272	\$ / seat annually	429

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Enterprise Pro Edition	for seat-based plan			
DSI-0000463			\$ / envelope	4.29
DSI-0000385	Advanced Workflows and Compliance. Includes 100 envelopes / per user / per year		\$ / seat annually	508.20
DSI-0000466	for seat-based plan. Includes Salesforce integration		\$ / envelope	5.08
eSignature - Add-ons & Additional Products				
Add-Ons				
DSI-0000276	Support sophisticated workflows, with features including: Conditional Routing, Signing Groups, Delayed Routing, Manager Recipients (Specify, Update, Allow to Edit), Document Visibility, Supplemental Docs, Email Archiving BCC	Add to Business Pro	\$ / seat annually	192
DSI-0000470			\$ / envelope	1.92
DSI-0000656	Multi-Channel Delivery enables customers to request signatures instantly, from anywhere, with real-time SMS or WhatsApp notifications.		\$ / envelope	0.32
DSI-0000011	Application that lets customers easily transfer DocuSign documents to a customer's local or network file system on a one-time or scheduled basis. For more details on reselling DocuSign Retrieve, please access the link below. https://partners.docuSign.com/s/article/Reselling-DocuSign-Retrieve	Windows operating system only	\$ / year	4800
DSI-0000277	Multiple brands (<5), Resource file branding	Add to Standard & Business Pro	\$ / seat annually	192
DSI-0000471			\$ / envelope	1.92
DSI-0000527	Enable customers to capture consent to standard terms with a single click on websites or mobile apps	Minimum quantity = 1,000	\$ / Per Clickwrap	1.60
DSI-0000527			Overage \$ / transaction	3.00
DSI-0000740	Enable customers to generate customized advanced documents for all forms of signing (e.g. Elastic Signing, traditional signing) in the eSignature web app, eSign API and more	Add to Standard and Above	\$ / transaction	0.16
DSI-0000740			Overage \$ / transaction	0.32
DSI-0000640	Monitor allows customers to detect, investigate, and respond to suspicious and unauthorized activity in order to mitigate threats before they cause significant damage.	Not available to .CM and CLMe Customers. For customers with eSign and CLM, must sell Monitor as total DocuSign offering (can not sell Monitor for just eSign or CLM)	% of MRR calculated on eSign and/or CLM subscriptions plus add-ons (excl. support)	30%
DSI-0000752	Add-on SKU to enable customer access to Advanced Web Forms functionality (including runtime APIs, data pre-fill, and more to come); the customer can buy into a single tier and get an allotted volume of forms. Pricing show is annual	Must be sold with eSign core product, available on Business Pro or above or legacy SKUs. Price will be tiered, based on qty of transactions per month. Apttus will ask for forms per month, but price shown here is annual.	Tier Quantity: 1000/Month. Tier Quantity: 2000/Month. Tier Quantity: 5000/Month. Tier Quantity: 10,000/Month. Tier Quantity: 25,000/Month.	6720.00 12480.00 28800.00 52800.00 120000.00
DSI-0000753	Add-on SKU for additional Web Forms transactions OR customers purchasing more than 25,000 Web Forms transactions per month; enables customer access to Advanced Web Forms functionality (including runtime APIs, data pre-fill, and more to come). Pricing show is annual	Can be sold with eSign core product and DSI-0000752 as add-on for additional qty beyond 25. Can also be sold with eSign core product as a standalone for qty beyond 25. Qty 1 = 1000 transactions per month. Apttus will ask for forms per month, but price shown here is annual.	Quantity = 1000/month	6720.00
DSI-0000767	Real-time verification of sensitive data elements like SSN, Bank Account, Federal Employment Identification Number	Add-on to Business Pro & up, IAM Professional & up. 100 per user per year allowed in IAM	\$ / verification	2.24
DSI-0000767			Overage \$ / transaction	3.90
DSI-0000798	Streamline agreements, organize end-to-end transactions and invite collaboration in a centralized place	Services only required if hands on configuration/implementation work is needed (to be scoped by SDP). Included in IAM Ent and above. If part of IAM seal, follow existing IAM services guidance. 5 user minimum, 1:1 not required. Add-on to Business Pro & Enterprise Pro. Available on 4/16/2025	\$ / user annually	240.00
Administration Tools				
DSI-0000500	Provide security improvements, enhanced flexibility, and deeper administrative control: SSO, Reserved Domain, Password Policies and Custom Email Domain	Add to Standard, Business Pro, Legacy SKUs	\$ / seat annually	96
DSI-0000501		Note: must sell 1:1 (for every seat or envelope throughout)	\$ / envelope	0.96
DSI-0000497	Allows customers to meet governance and compliance requirements around segregation of roles and responsibilities; centralized user and account management		\$ / seat annually	144
DSI-0000498	Note: Requires purchase of Access Management SKU		\$ / envelope	1.44
DocuSign Sandbox & Developer - Testing environments and developer tools				
DSI-0000278	Testing environment enabling a stable integration at launch	Included (1) in Enterprise Pro	% of recurring fees (excl Support)	20%
DSI-0000223	Testing environment for high performance, high scalability custom integrations to ensure stability in high volume scenarios	Add-on to Enterprise Pro, FinServ Pro, Legacy Enterprise, Legacy Premium Sys. Auto	Monthly Fee (Flat Price)	Custom Pricing
DocuSign Authentication / Identification Options - Options for additional evidence signers are who they say they are				
DSI-0000018	Verify recipient by phone number leveraging SMS or Phone Call codes	Pre-purchased authentications, used over the length of the subscription	\$ / SMS Text or Call	0.18
DSI-0000018			Overage \$ / transaction	0.40

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DSI-0000812	SMS / Phone Authentication - Per One-Time Passcode Updated version of the older 0017 Phone Call and 0018 SMS Authentication sku with combined capabilities, letting the participant choose the most suitable method and latest UI. Will replace the following SKUs: DSI-0000017, DSI-0000018, DSI-0000107, DSI-0000108. You can continue to renew on the skus above, but all new customers and existing customers new to SMS/Phone Authentication will be expected to take DSI-0000812.	Do NOT sell with Life Sciences SKUs. Product not available until 9-10-2025	DSI-0000812 per SMS Text or Phone Call	0.18
DSI-0000574	ID Verification (Includes KBA) Identify a recipient by verifying a government-issued driver's license, passport, smart card, or electronic ID, or by asking them to answer knowledge-based questions. Includes Liveness and FINTRAC for Canada. For Partners who would use ID Check for AES and ID Check In Person for QES, use this SKU (ID Verification)		DSI-0000574 \$ / per Check	2.15
DSI-0000016	ID Check (KBA) - Legacy Knowledge Based Authentication, Office of Foreign Assets Control name check, or age verification (Only valid the United States)	Product is not sold in JPY and BRL.	DSI-0000016 \$ / ID Check	2.15
DSI-0000514	ID Check Remote for QES (video-identification) Identify verification that takes place remotely and meets QES guidelines; as a first-time user, signer is identified in a video-chat opening within DocuSign interface. Also includes creation of an IDnow wallet account valid for 2 years	Sold on subscription basis Cost is per ID Check	DSI-0000514 \$ / per Check	12.80
DSI-0000515	ID Check Remote for QES (wallet-authentication) Identify verification that takes place remotely and meets QES guidelines; as a registered user(*), signer is identified by IDnow account credential within DocuSign interface. (*) "registered" means that the signer has already been identified via video-chat no earlier than 2 years	Product is not sold in CAD, JPY and BRL	DSI-0000515 \$ / per Check	2.15
DSI-0000738	ID Verification Premier Suite of Identity Verification Solutions used to identify DocuSign end users. It covers all our methods of identification like: KBA, Document Verification (Passport, National ID or driver license), Selfie and liveness controls, Manual review by certified agents. Includes ID Verification for Qualified Electronic Signatures (QES) in the European Union	Can not be sold with ID Verification (DSI-0000574). No Minimums	DSI-0000738 \$ / per Check	4.00
DSI-0000658	DocuSign Notary for RON - Per Notarized Signer Digitally notarize documents without signers and notary being co-located. Utilize connected A/V collaboration for signing/notarization. IDV generally will be needed in this workflow, please be aware of associative rules.	Note: US only. Only available in certain states, based on notary location. MUST BE SOLD ON EXPANSION ACCOUNT. Available on 05/28/2025	DSI-0000658 Per Session	12.00
DSI-0000754	Notary On Demand Allows customers to remotely notarize agreements through a 3rd party service. Gives access to a Notary and up to three (3) Notary seals per session. Customer does not need to employ or contract with their own Notaries	Note: US Only. Available on 05/28/2025	DSI-0000754 Per Session	24.00
DSI-0000755	Notary On Demand Add'l Seals Add-on to Notary On Demand for complex use-cases. If a notary on demand session will require 4 or more seals please sell this sku.	Note: US Only. Available on 05/28/2025. Minimum Price of \$5.00	DSI-0000755 Per Seal	5.00
DocuSign Digital Certificates - Support for X.509 digital signatures integrated with DocuSign				
DSI-0000453	Express Signature Complies with the definition of an Standard Electronic Signature	Sold per use billed monthly, or per transaction allowance subscription	DSI-0000453 \$ / seat annually	180.00
DSI-0000454			DSI-0000454 \$ / envelope	1.80
			DSI-0000454 Overage \$ / transaction	2.80
Life Sciences Module - Support compliance with the U.S. FDA 21 CFR Part 11 Regulations				
DSI-0000234	Life Sciences FDA Part 11 Module Includes US FDA 21 CFR Part 11-specific eSignature functionality for authentication, reason for signature, and signature manifestation	Add to Business Pro and above	DSI-0000234 \$ / seat annually	240
DSI-0000236			DSI-0000236 \$ / envelope	2.40
DSI-0000745	Life Sciences Premier - CFR Part 11, Validator and SMS Auth - Add On for Seats Bundle for Life Sciences Part 11 seats, Validator, and SMS based authentication specifically for Part 11	Available on Business Pro and above	DSI-0000745 \$ / seat annually	480
DSI-0000747	Life Sciences Premier - CFR Part 11, Validator and SMS Auth - Add On for Envelopes Bundle for Life Sciences Part 11 envelopes, Validator, and SMS based authentication specifically for Part 11	Available on Business Pro and above	DSI-0000747 \$ / envelope	4.80
Prepare				
DSI-0000528	DocuSign Gen for SFDC Allows customers to close more deals faster by automatically generating polished, configurable agreements with just a few clicks from Salesforce		DSI-0000528 \$ / seat annually	192
DSI-0000710	DocuSign Gen for Gov for SFDC Allows State and Local customers to close more deals faster by automatically generating polished, configurable agreements with just a few clicks from Salesforce		DSI-0000710 \$ / seat annually	230
DSI-0000713	DocuSign Gen with FedRAMP for SFDC Allows Federal customers to close more deals faster by automatically generating polished, configurable agreements with just a few clicks from Salesforce		DSI-0000713 \$ / seat annually	240
DSI-0000714			DSI-0000714 \$ / transaction	0.24
DSI-0000577	DocuSign Negotiate for SFDC Allows customers to centralize and streamline the redlining process before eSignature		DSI-0000577 \$ / seat annually	192
DocuSign CLM				
DSI-0000582	Full User DocuSign CLM offering. Provides Contract Management features for a Full license user	Requires an eSignature SKU	DSI-0000582 \$ / seat annually	768
DSI-0000580	Full User for SFDC DocuSign CLM offering. Provides Contract Management features for a Full license user with Salesforce integration		DSI-0000580 \$ / seat annually	922
DSI-0000586	Standard User DocuSign CLM offering. Provides Contract Management features for a Standard license user	Requires an eSignature SKU Requires at least 1 Full user	DSI-0000586 \$ / seat annually	576

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DSI-0000587	Standard User for SFDC	DocuSign CLM offering. Provides Contract Management features for a Standard license user with Salesforce integration	DSI-0000587 \$ / seat annually	691
DSI-0000660	Community User for SFDC	DocuSign CLM offering. Provides Contract Management features for a Community license user with Salesforce integration	DSI-0000660 \$ / seat annually	288
DSI-0000661			\$ / login	4.80
DSI-0000584	View Only User	DocuSign CLM offering. Provides Contract Management features for a View Only license user	DSI-0000584 \$ / seat annually	168
DSI-0000585	View Only User for SFDC	DocuSign CLM offering. Provides Contract Management features for a View Only license user with Salesforce integration	DSI-0000585 \$ / seat annually	202
DocuSign CLM Essentials				
DSI-0000663	Full User	DocuSign CLM offering. Provides Enterprise Contract Management features for a Full license user	DSI-0000663 \$ / seat annually	922
DSI-0000662	Full User for SFDC	DocuSign CLM offering. Provides Enterprise Contract Management features for a Full license user with Salesforce integration	DSI-0000662 \$ / seat annually	1104
DSI-0000666	Standard User	DocuSign CLM offering. Provides Enterprise Contract Management features for a Standard license user	DSI-0000666 \$ / seat annually	691
DSI-0000667	Standard User for SFDC	DocuSign CLM offering. Provides Enterprise Contract Management features for a Standard license user with Salesforce integration	DSI-0000667 \$ / seat annually	829
DSI-0000669	Community User for SFDC	DocuSign CLM offering. Provides Contract Management features for a Community license user with Salesforce integration	DSI-0000669 \$ / seat annually	346
DSI-0000670			\$ / login	5.76
DSI-0000664	View Only User	DocuSign CLM offering. Provides Contract Management features for a View Only license user	DSI-0000664 \$ / seat annually	202
DSI-0000665	View Only User for SFDC	DocuSign CLM offering. Provides Contract Management features for a View Only license user with Salesforce integration	DSI-0000665 \$ / seat annually	242
DSI-0000672	Full User	DocuSign CLM offering. Provides Contract Management features for a Full license user	DSI-0000672 \$ / seat annually	960
DSI-0000671	Full User for SFDC	DocuSign CLM offering. Provides Contract Management features for a Full license user with Salesforce integration	DSI-0000671 \$ / seat annually	1056
DSI-0000675	Standard User	DocuSign CLM offering. Provides Contract Management features for a Standard license user	DSI-0000675 \$ / seat annually	720
DSI-0000676	Standard User for SFDC	DocuSign CLM offering. Provides Contract Management features for a Standard license user with Salesforce integration	DSI-0000676 \$ / seat annually	864
DSI-0000678	Community User for SFDC	DocuSign CLM offering. Provides Contract Management features for a Community license user with Salesforce integration	DSI-0000678 \$ / seat annually	360
DSI-0000679			\$ / login	6.00
DSI-0000673	View Only User	DocuSign CLM offering. Provides Contract Management features for a View Only license user	DSI-0000673 \$ / seat annually	211
DSI-0000674	View Only User for SFDC	DocuSign CLM offering. Provides Contract Management features for a View Only license user with Salesforce integration	DSI-0000674 \$ / seat annually	250
Prepare - Feature Add-ons				
DSI-0000715	DocuSign Gen with FedRAMP for SFDC UAT Sandbox	DocuSign Gen offering. Provides Federal customers with Salesforce integration the ability to use a UAT sandbox for development and testing. Not for production use	Add-on to DocuSign Gen with FedRAMP for SFDC	DSI-0000715 % of MRR 20%
Feature Add-Ons to DocuSign CLM				
DSI-0000592	DocuSign CLM Additional Storage - per 1TB	Provides ability to increase storage for your DocuSign CLM account by 5 terabytes	Add-on to DocuSign CLM	DSI-0000592 \$ / per year 1920.00
DSI-0000591	DocuSign CLM Additional Storage - per 5TB	Provides ability to increase storage for your DocuSign CLM account by 1 terabyte		DSI-0000591 \$ / per year 5280.00
DSI-0000589	DocuSign CLM UAT Sandbox	DocuSign CLM offering. Provides ability to use a UAT sandbox for development and testing. Not for production use		DSI-0000589 % of recurring fees (CLM related MRR; incl. connectors; excl. support) 20%
Feature Add-Ons to DocuSign CLM Essentials				
DSI-0000722	DocuSign CLM Essentials UAT Sandbox	DocuSign CLM Essentials offering. Provides ability to use a UAT sandbox for development and testing. Not for production use.	Add-on to DocuSign CLM Essentials	DSI-0000722 % of recurring fees (CLM related MRR; incl. connectors; excl. support) 20%
DSI-0000739	DocuSign AI Extension for CLM	This is an AI add-on that gives CLM customers access to a broader set of AI extractions (powered by AIS). The DocuSign AI for CLM add-on is currently available only for net new CLM customers and not existing CLM customers.	Available on 05/28/2025	DSI-0000739 20%
Feature Add-Ons to DocuSign CLM+				
DSI-0000625	DocuSign CLM+ UAT Sandbox	DocuSign CLM+ offering. Provides ability to use a UAT sandbox for development and testing. Not for production use	Add-on to DocuSign CLM+	DSI-0000625 % of recurring fees (CLM related MRR; incl. connectors; excl. support) 20%
DSI-0000626	DocuSign CLM+ Additional Storage - per 1TB	Provides ability to increase storage for your DocuSign CLM+ account by 1 terabyte	Product is not sold in AUD, JPY and BRL.	DSI-0000626 \$ / per year 1920
Connector Add-Ons				
DSI-0000689	CLM/CLM+ Connector - Workday	Provides connection to Workday Financial Management	Add-on to CLM/CLM+	DSI-0000689 20%
DSI-0000690	CLM/CLM+ Connector - NetSuite	Provides connection to NetSuite Financials		DSI-0000690 20%
DSI-0000691	CLM/CLM+ Connector - Ariba	Provides connection to SAP Ariba		DSI-0000691 % of MRR 20%
DSI-00007971	CLM/CLM+ Connector - Coupa	Provides connection to Coupa	Add-on to CLM/CLM+ - Available 3/28/2025	DSI-00007971 20%
DocuSign Connectors				

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DSI-000056	DocuSign Connector - Microsoft Dynamics CRM	SKU available for Microsoft Dynamics CRM	Recommended Pricing and Discounting Guidance: The connector should represent a 20% uplift on eSignature-related MRR or 10% uplift on IAM MRR (except IAM for Sales/CX - It's free)	DSI-000056	\$ / seat annually	20% or 10%
DSI-000058	DocuSign Connector - NetSuite	SKU available for Netsuite		DSI-000058	\$ / seat annually	20% or 10%
DSI-0000210	DocuSign Connector - Salesforce	SKU available for Salesforce		DSI-0000210	\$ / seat annually	20% or 10%
Real Estate - eSignature base offerings and add-ons for Real Estate						
DSI-0000028	eSignature for Real Estate - Seat Subscription	Real Estate transaction management solution. Includes eSignature	Only sold as seats. Should include Adoption Consulting	DSI-000028	\$ / seat annually	240
DSI-0000031	eSignature + Rooms for Real Estate Brokers - Seat Subscription	Real Estate transaction management add-on for eSignature		DSI-000031	\$ / seat annually	360
DSI-0000007	Rooms for Real Estate add-on - Seat Subscription	eSignature offering with additional forms capabilities and security, digital workspace for complex agreements	Requires purchase of eSignature for Real Estate	DSI-000007	\$ / seat annually	210
FEDRAMP						
DSI-0000475	eSignature Business Pro with FedRAMP - Seats	FedRAMP professional solution for U.S. Federal agencies (seat-based). Includes signer-held digital signature, SSO, sequestered docs and keys, and FedRAMP compliance.		DSI-0000475	Monthly Fee (Per Unit)	40.00
DSI-0000476	eSignature Business Pro with FedRAMP - Envelope	FedRAMP professional solution for U.S. Federal agencies (envelope-based). Includes signer-held digital signature, SSO, sequestered docs and keys, and FedRAMP compliance.		DSI-0000476	Transaction Fee (Per Unit)	4.80
DSI-0000477	eSignature Business Pro with FedRAMP - Seats (Adopt.Accel.)	FedRAMP professional solution for U.S. Federal agencies (seat-based) - Adoption Accelerator version of FedRAMP Seats SKU. Includes signer-held digital signature, SSO, sequestered docs and keys, and FedRAMP compliance.		DSI-0000477	Monthly Fee (Per Unit)	40.00
DSI-0000478	eSignature Business Pro with FedRAMP - Envelope (Adopt.Accel.)	FedRAMP professional solution for U.S. Federal agencies (envelope-based) - Adoption Accelerator version of Envelope SKU. Includes signer-held digital signature, SSO, sequestered docs and keys, and FedRAMP compliance.		DSI-0000478	Transaction Fee (Per Unit)	4.80
DSI-0000479	eSignature Enterprise Pro with FedRAMP - Seats	FedRAMP enterprise solution for U.S. Federal agencies (seat-based). Includes signer-held digital signature, SSO, sequestered docs and keys, and FedRAMP compliance.		DSI-0000479	Monthly Fee (Per Unit)	64.00
DSI-0000480	eSignature Enterprise Pro with FedRAMP - Envelope	FedRAMP enterprise solution for U.S. Federal agencies (envelope-based). Includes signer-held digital signature, SSO, sequestered docs and keys, and FedRAMP compliance.		DSI-0000480	Transaction Fee (Per Unit)	7.68
DSI-0000481	eSignature Enterprise Pro w/FedRAMP - Seats (Adopt.Accel.)	FedRAMP enterprise solution for U.S. Federal agencies (seat-based) - Adoption Accelerator version of Seats SKU. Includes signer-held digital signature, SSO, sequestered docs and keys, and FedRAMP compliance.		DSI-0000481	Monthly Fee (Per Unit)	64.00
DSI-0000482	eSignature Enterprise Pro with FedRAMP - Envelope (Adopt.Accel.)	FedRAMP enterprise solution for U.S. Federal agencies (envelope-based) - Adoption Accelerator version of Envelope SKU. Includes signer-held digital signature, SSO, sequestered docs and keys, and FedRAMP compliance.		DSI-0000482	Transaction Fee (Per Unit)	7.68
DSI-0000491	Enterprise Premier Support with FedRAMP	Mandatory support for any FedRAMP authorized solution. Includes compliance monitoring as required by FedRAMP and continued monitoring of DocuSign systems.		DSI-0000491	eSign - Monthly Fee (Flat Price) 22%	22%
DSI-0000492	eSignature QA Sandbox with FedRAMP	Optional quality assurance sandbox for FedRAMP authorized solutions. Includes sequestered keys and docs, FedRAMP compliance and continuous monitoring.		DSI-0000492	Monthly Fee (Flat Price) 20%	20%
DSI-0000493	eSignature High Performance Sandbox with FedRAMP	Optional high performance sandbox for FedRAMP authorized solutions. Includes sequestered keys and docs, FedRAMP compliance and continuous monitoring.		DSI-0000493	Monthly Fee (Flat Price) 30%	30%
DSI-0000671	DocuSign CLM with FedRAMP for SFDC - Full User - Seat Subs.	Provides Enterprise Contract Management features with Salesforce integration.		DSI-0000671	Monthly Fee (Per Unit)	88.00
DSI-0000672	DocuSign CLM with FedRAMP - Full User - Seat Subs.	Provides Enterprise Contract Management features.		DSI-0000672	Monthly Fee (Per Unit)	80.00
DSI-0000673	DocuSign CLM with FedRAMP - View Only User - Seat Sub.	Provides Enterprise Contract Management features for View Only, Guest users		DSI-0000673	Monthly Fee (Per Unit)	17.60
DSI-0000674	DocuSign CLM with FedRAMP for SFDC- View Only User - Seat Sub.	Provides Enterprise Contract Management features for View Only, Guest users with Salesforce Integration		DSI-0000674	Monthly Fee (Per Unit)	20.80
DSI-0000675	DocuSign CLM with FedRAMP - Standard User - Seat Sub.	Provides Enterprise Contract Management features for use by a Standard user.		DSI-0000675	Monthly Fee (Per Unit)	60.00
DSI-0000676	DocuSign CLM with FedRAMP for SFDC - Standard User - Seat Sub.	Provides Enterprise Contract Management features for use by a Standard user from with Salesforce Integration		DSI-0000676	Monthly Fee (Per Unit)	72.00
DSI-0000677	DocuSign CLM with FedRAMP UAT Sandbox	Provides ability to use a UAT sandbox for development and testing. Not for production use. North American server environment only.		DSI-0000677	Monthly Fee (Flat Price) 20%	20%
DSI-0000678	DocuSign CLM with FedRAMP Community User for SFDC - Seat Subs	Provides enterprise contract management features for Community users		DSI-0000678	Monthly Fee (Per Unit)	30.00
DSI-0000679	DocuSign CLM with FedRAMP Community User for SFDC - Per Login	Provides enterprise contract management features for Community users		DSI-0000679	Transaction Fee (Per Unit)	6.00

State of South Carolina DocuSign Pricing

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DSI Code	Description	Restrictions	Price Metric	SC Contract Price
DSI-0000713	DocuSign Gen with FedRAMP for SFDC - Seat Sub. Gen with FedRAMP enables customers to generate customized documents. FedRAMP professional solution for U.S. Federal agencies (seat-based). Includes sequestered docs and keys, and FedRAMP compliance.		Monthly Fee (Per Unit)	20.00
DSI-0000714	DocuSign Gen with FedRAMP for SFDC - Per Document Generation Gen enables FedRAMP customers to generate customized documents. FedRAMP professional solution for U.S. Federal agencies (transaction-based). Includes sequestered docs and keys, and FedRAMP compliance.		Transaction Fee (Per Unit)	0.24
DSI-0000715	DocuSign Gen with FedRAMP for SFDC UAT Sandbox Optional quality assurance sandbox for FedRAMP authorized solutions. Includes sequestered keys and docs, FedRAMP compliance and continuous monitoring. Not for production use.		Monthly Fee (Flat Price) 20%	20%
DSI-0000802	IAM Professional with FedRAMP - Full User FedRAMP IAM Base Plan for U.S. Federal agencies (user-based), roughly equivalent to eSign Business Pro. Includes Maestro, Navigator, unlimited web app sending, and SSO	Available on 9/15/2025	\$ / user annually	902.00
DSI-0000803	IAM Enterprise with FedRAMP - Full User FedRAMP IAM Base Plan for U.S. Federal agencies (user-based), roughly equivalent to eSign Enterprise Pro. Includes Maestro, Navigator, unlimited web app sending, SSO, Custom Branding, Document Visibility, Signing Groups	Available on 9/15/2025	\$ / user annually	1296.00
DSI-0000804	IAM for CX with FedRAMP - Full User FedRAMP IAM Base Plan for U.S. Federal agencies (user-based), roughly equivalent to eSign Enterprise Pro with extensions to add value for customers looking to deliver fast and easy experiences for their customers. Includes everything in IAM Enterprise + Web Forms, Custom Branding, Smart Sections, to transform your customer's agreement process	Available on 9/15/2025	\$ / user annually	998.00
DSI-0000809	Business Pro to IAM Professional Transition with FedRAMP - Full User Attach mid-term to an existing eSign Business Pro FedRAMP customer to give IAM Professional capabilities until renewal	Available on 9/15/2025	\$ / user annually	422.40
DSI-0000810	Enterprise Pro to IAM Enterprise Transition with FedRAMP - Full User Attach mid-term to an existing eSign Enterprise Pro for FedRAMP customer to give IAM Enterprise capabilities until renewal	Available on 9/15/2025	\$ / user annually	528.00
DSI-0000811	Enterprise Pro to IAM for CX Transition with FedRAMP - Full User Attach mid-term to an existing eSign Enterprise Pro for FedRAMP customer to give IAM for CX capabilities until renewal	Available on 9/15/2025	\$ / user annually	230.00
Gov				
DSI-0000483	eSignature Business Pro for State and Local Government - Seats Professional solution for State and Local agencies in the United States (seat-based). Includes sequestered keys and docs, StateRAMP compliance, and TX-RAMP compliance.		Monthly Fee (Per Unit)	31.50
DSI-0000484	eSignature Business Pro for State and Local Government - Envelope Professional solution for State and Local agencies in the United States (envelope-based). Includes sequestered keys and docs, StateRAMP compliance, and TX-RAMP compliance.		Transaction Fee (Per Unit)	3.78
DSI-0000485	eSignature Business Pro for State and Local Government - Seats (Adopt.Accel.) Professional solution for State and Local agencies in the United States (seat-based) - Adoption Accelerator version of Seats SKU. Includes sequestered keys and docs, StateRAMP compliance, and TX-RAMP compliance.		Monthly Fee (Per Unit)	31.50
DSI-0000486	eSignature Business Pro for State and Local Government - Env (Adopt.Accel.) Professional solution for State and Local agencies in the United States (envelope-based) - Adoption Accelerator version of Envelope SKU. Includes sequestered keys and docs, StateRAMP compliance, and TX-RAMP compliance.		Transaction Fee (Per Unit)	3.78
DSI-0000487	eSignature Enterprise Pro for State and Local Government - Seats Enterprise solution for State and Local agencies in the United States (seat-based). Includes sequestered keys and docs, StateRAMP compliance, and TX-RAMP compliance.		Monthly Fee (Per Unit)	38.50
DSI-0000488	eSignature Enterprise Pro for State and Local Government - Envelope Enterprise solution for State and Local agencies in the United States (envelope-based). Includes sequestered keys and docs, StateRAMP compliance, and TX-RAMP compliance.		Transaction Fee (Per Unit)	4.62
DSI-0000489	eSignature Enterprise Pro for State and Local Government - Seats (Adopt.Accel.) Enterprise solution for State and Local agencies in the United States (seat-based) - Adoption Accelerator version of Seats SKU. Includes sequestered keys and docs, StateRAMP compliance, and TX-RAMP compliance.		Monthly Fee (Per Unit)	38.50
DSI-0000490	eSignature Enterprise Pro for State and Local Government - Env (Adopt.Accel.) Enterprise solution for State and Local agencies in the United States (envelope-based) - Adoption Accelerator version of Envelope SKU. Includes sequestered keys and docs, StateRAMP compliance, and TX-RAMP compliance.		Transaction Fee (Per Unit)	4.62
DSI-0000494	QA Sandbox for State and Local Government Optional quality assurance sandbox for State or Local agencies in the United States. Includes sequestered keys and docs, StateRAMP compliance, and TX-RAMP compliance. Not for production use.		Monthly Fee (Flat Price) 20%	20%
DSI-0000495	High Performance Sandbox for State and Local Government Optional high performance sandbox for State or Local agencies in the United States. Includes sequestered keys and docs, StateRAMP compliance, and TX-RAMP compliance.		Monthly Fee (Flat Price) 30%	30%
DSI-0000662	DocuSign CLM for State and Local Government for SFDC - Full User - Seat Subs Provides Enterprise Contract Management features with Salesforce integration. Includes StateRAMP compliance and TX-RAMP compliance.		Monthly Fee (Per Unit)	86.40
DSI-0000663	DocuSign CLM for State and Local Government - Full User - Seat Subs. Provides Professional Contract Management features. Includes StateRAMP compliance and TX-RAMP compliance.		Monthly Fee (Per Unit)	72.00
DSI-0000664	DocuSign CLM for State and Local Government - View Only User - Seat Sub. Provides Enterprise features for View Only, Guest users. Includes StateRAMP compliance and TX-RAMP compliance.		Monthly Fee (Per Unit)	16.00
DSI-0000665	DocuSign CLM for State and Local Government for SFDC - View Only User - Seat Sub. Provides Enterprise features for View Only, Guest users with Salesforce Integration. Includes StateRAMP compliance and TX-RAMP compliance.		Monthly Fee (Per Unit)	19.20

State of South Carolina DocuSign Pricing

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DSI Code	Description	Restrictions	Price Metric	SC Contract Price
DSI-0000666	DocuSign CLM for State and Local Government - Standard User - Seat Sub.	Provides Enterprise Contract Management features for use by a Standard user. Includes StateRAMP compliance and TX-RAMP compliance.	Monthly Fee (Per Unit)	54.40
DSI-0000667	DocuSign CLM for Gov for SFDC - Standard User - Seat Sub.	Provides Enterprise Contract Management features for use by a Standard user with Salesforce Integration	Monthly Fee (Per Unit)	65.60
DSI-0000668	DocuSign CLM for State and Local Government UAT Sandbox	Provides ability to use a UAT sandbox for development and testing. Not for production use. North American server environment only. Includes StateRAMP compliance and TX-RAMP compliance.	Monthly Fee (Flat Price) 20%	20%
DSI-0000669	DocuSign CLM for State and Local Government Community User for SFDC - Seat Subs	Provides Enterprise Contract Management features for Community users with Salesforce Integration. Includes StateRAMP compliance and TX-RAMP compliance.	Monthly Fee (Per Unit)	27.20
DSI-0000670	DocuSign CLM for State and Local Government Community User for SFDC - Per Login	Provides Enterprise Contract Management features for Community users with Salesforce Integration. Includes StateRAMP compliance and TX-RAMP compliance.	Transaction Fee (Per Unit)	5.44
DSI-0000710	DocuSign Gen for State and Local Government for SFDC - Seat Sub.	Gen enables customers to generate customized documents. For State and Local agencies in the United States (seat-based). Includes sequestered keys and docs, StateRAMP compliance, and TX-RAMP compliance.	Monthly Fee (Per Unit)	19.54
DSI-0000711	DocuSign Gen for State and Local Government for SFDC - Per Document Generation	Gen enables customers to generate customized documents. For State and Local agencies in the United States (transaction-based). Includes sequestered keys and docs, StateRAMP compliance, and TX-RAMP compliance.	Transaction Fee (Per Unit)	0.25
DSI-0000712	DocuSign Gen for State and Local Government for SFDC UAT Sandbox	Optional quality assurance sandbox for State or Local agencies in the United States. Includes sequestered keys and docs, StateRAMP compliance, and TX-RAMP compliance. Not for production use.	Monthly Fee (Flat Price) 20%	20%
DSI-0000799	IAM Professional for State and Local Government - Full User	IAM Base Plan for State and Local agencies in the United States (user-based), roughly equivalent to eSign Business Pro. Includes Maestro, Navigator, unlimited web app sending, and SSO	\$ / user annually	864.00
DSI-0000800	IAM Enterprise for State and Local Government - Full User	IAM Base Plan for State and Local agencies in the United States (user-based), roughly equivalent to eSign Enterprise Pro. Includes Maestro, Navigator, unlimited web app sending, SSO, Custom Branding, Document Visibility, Signing Groups	\$ / user annually	1267.00
DSI-0000801	IAM for CX for State and Local Government - Full User	IAM Base Plan for State and Local agencies in the United States (user-based), roughly equivalent to eSign Enterprise Pro with extensions to add value for customers looking to deliver fast and easy experiences for their customers. Includes everything in IAM Enterprise + Web Forms, Custom Branding, Smart Sections, to transform your customer's agreement process	\$ / user annually	979.00
DSI-0000806	Business Pro to IAM Professional Transition for State and Local Government - Full User	Attach mid-term to an existing eSign Business Pro customer to give IAM Professional capabilities until renewal	\$ / user annually	403.00
DSI-0000807	Enterprise Pro to IAM Enterprise Transition for State and Local Government - Full User	Attach mid-term to an existing eSign Enterprise Pro customer to give IAM Enterprise capabilities until renewal	\$ / user annually	518.00
DSI-0000808	Enterprise Pro to IAM for CX Transition for State and Local Government - Full User	Attach mid-term to an existing eSign Enterprise Pro customer to give IAM for CX capabilities until renewal	\$ / user annually	230.00
DSI-0000001	Express Certificate - Envelope Subscription		Transaction Fee (Per Unit)	1.20
DSI-0000017	Authentication - Phone - Usage Subscription	Legacy offering that verifies a recipient's phone number for granting access to an envelope. Pre-purchased authentications, used over the length of the subscription.	Transaction Fee (Per Unit)	0.60
DSI-0000093	Custom Email Settings		Monthly Fee (Flat Price)	8000.00
DSI-0000107	Authentication - Phone - per use	Legacy offering that verifies a recipient's phone number for granting access to an envelope. Customer is billed in arrears for previous month's usage.	Usage Fee (Per Unit)	1.20

APPLICABLE DISCOUNT SCHEDULES

Product Type Discounts - For DocuSign's Business Pro product only, this product will be priced at the following:

Product Type	Contract Price
eSignature Business Pro Edition – Seat Subscription	\$200 per seat
eSignature Business Pro Edition – Envelope Subscription	\$2.00 per envelope
eSignature Business Pro Edition for Salesforce – Seat Subscription	\$240 per seat

State of South Carolina DocuSign Pricing

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eSignature Business Pro Edition for Salesforce – Envelope Subscription	\$2.40 per envelope			

For all other DTM solutions, outside of Business Pro and Enterprise Pro products of eSignature, we will be offering 20% off of our list cost excludes Support, Professional Services, Third Party, and Royalty-Bearing Products.

Volume Based Discounts -	For all Enterprise Pro eSignature products of DocuSign, discounts will be tiered out in the following:		
Seats	Transactions	Applicable Discounts	
1 - 250 users	100 – 25,000 transactions	45%	
251-1000	25,100 – 100,000 transactions	60%	
1001-5000	100,100 – 500,000	70%	
5001+	500,100+	80%	

DocuSign Public Sector Services Price Sheet

Reseller Sales - Services Summary List
Recent Update: August 26, 2025

DSI Code	Description	Restrictions	DSI Code	Price Metric	SC Contact Price
Professional Services					
Product Agnostic					
<u>Guided Onboarding - Facilitate initial adoption</u>					
DSI-0000459	Onboarding Services (DSI-0000459)	1:1 consultations (5-8 calls); review of up to 3 eSign Web App use cases (same Admin		DSI-0000459	Flat fee 1,250
DSI-0000072	Consulting 10 Hour Bundle (DSI-0000072)	Can be used as supporting services to assist with solution design, configuration,	Cannot be sold alone for new implementation. New	DSI-0000072	Flat fee 2,400
DSI-0000062	Consulting 20 Hour Bundle (DSI-0000062)		New Pricing USD & CAD effective 8/4/25	DSI-0000062	Flat fee 4,800
DSI-0000608	Consulting 30 Hour Bundle (DSI-0000608)	*Note: Retired StandAlone SKU DSI-0000559 DocuSign CLM Document Migration	New Pricing USD & CAD effective 8/4/25	DSI-0000608	Flat fee 7,200
DSI-0000775	Consulting 40 hour bundle		SKU is for sale with approved GSA promo only	DSI-0000775	Flat fee 9,600
<u>Solution Arch. & Custom Delivery - Tailored technical resources for accelerating adoption</u>					
DSI-0000372	Custom Engagement - Per Hour (DSI-0000372)	Scoped end-to-end implementation services tailored to specific client needs not	New Pricing CAD effective 8/4/25	DSI-0000372	\$ / hour 240
DSI-0000415	Customer Success Architect - Per Hour (DSI-0000415)	Resource to assist with business process optimization, use case	New Pricing CAD effective 8/4/25	DSI-0000415	\$ / hour 240
DSI-0000145	Digital Transformation Consultant - Full Time (DSI-		New Pricing USD & CAD effective 8/4/25	DSI-0000145	\$ / month 38,400
DSI-0000146	Digital Transformation Consultant - Half Time (DSI-		New Pricing USD & CAD effective 8/4/25	DSI-0000146	\$ / month 19,200
DSI-0000147	Digital Transformation Consultant - Quarter Time (DSI-		New Pricing USD & CAD effective 8/4/25	DSI-0000147	\$ / month 9,600
Product Aligned					
<u>Implementation - Technical resources to build use cases and jumpstart customer journeys</u>					
DSI-0000068	Launch - Web App Configuration (DSI-0000068)	Discovery and requirements gathering; solution design advisory; DocuSign-led	Campus Pass Individual (DSI-0000724) is automatically	DSI-0000068	Flat fee 9,600
DSI-0000067	Launch - Salesforce Connector (DSI-0000067)		New Pricing USD & CAD effective 8/4/25	DSI-0000067	Flat fee 14,400
DSI-0000066	Launch - API Integration (DSI-0000066)		New Pricing USD & CAD effective 8/4/25	DSI-0000066	Flat fee 16,800
Custom Scope	Getting Started With CLM	Foundational implementation services for CLM transformation		Custom Scope	Custom-scope Custom-Scope
<u>Technical Advisory - Providing expertise through planning and deployment best practices</u>					
DSI-0000787	Access Management Consulting Services	Provides advisory for: 1) advanced SSO setup and/or 2) Org Management setup	Available 11/14/2024. New Pricing USD & CAD effective	DSI-0000787	Flat fee 4,800
DSI-0000228	DocuSign Expert Services (DSI-0000228)	Pro Services to advise on design, configuration, and integration for CLM. Best for	New Pricing CAD effective 8/4/25	DSI-0000228	Flat fee 24,000
DSI-0000608	Getting Started With Notary Services (DSI-0000608)	Technical advisory for deploying standard Notary use cases.	Delivered through Consulting - 30 Hr Bundle SKU	DSI-0000608	Flat fee 7,200
DSI-0000062	DocuSign Connect Services (DSI-0000062)	Strongly recommended advisory services for Recipient Connect, designed to unlock	Delivered through	DSI-0000062	Flat fee 4,800
DSI-0000068	DocuSign Connect Services Add-On (DSI-0000068)	Same package as DocuSign Connect Services, plus 20 additional hours for configuring	Delivered through	DSI-0000068	Flat fee 9,600
<u>Managed Services</u>					
DSI-0000556	DocuSign CLM Boost Services - 8 Hr bundle (DSI-0000556)	Professional Services for post-CLM implementation technical help to align on	New Pricing USD & CAD effective 8/4/25	DSI-0000556	\$ / per month 1,920
DSI-0000557	DocuSign CLM Boost Services - 16 Hr bundle (DSI-0000557)		New Pricing USD & CAD effective 8/4/25	DSI-0000557	\$ / per month 3,840
Subscriptions					
<u>Campus Pass - Subscription-based learning to build stronger foundations</u>					
DSI-0000610	DSU Campus Pass Team Subs. (DSI-0000610)	Subscription access to all DSU public classroom courses for 5 named users and 1 end		DSI-0000610	\$ / 12 users annually 4,500
DSI-0000724	DSU Campus Pass Individual Subs. (DSI-0000724)	Provides unlimited access to all public DSU eSignature courses for 1 individual		DSI-0000724	\$ / 1 user annually 750
Support Services					
Subscriptions					

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DSI Code	Description	Restrictions	Price Metric	SC Contract Price
Tiered Support Packs - Bundled services for customer needs across their lifecycles				
BUN-0000001	Silver Success Pack (BUN-0000001)	Plus Support, Adoption Services, and DSU subscription as a recurring bundle. Sold	Global Product MRR Requirement (in \$USD equivalent):	BUN-0000001 % of recurring fees 17%
BUN-0000002	Gold Success Pack (BUN-0000002)	Premier Support, Adoption Services, Advisory Services, and DSU subscription as a	Min. Product MRR Requirement (in \$USD equivalent):	BUN-0000002 % of recurring fees 20%
BUN-0000003	Platinum Success Pack (BUN-0000003)	Enterprise Premier Support, Technical Account Manager, Adoption, Advisory	Min. Product MRR Requirement (in \$USD equivalent):	BUN-0000003 % of recurring fees 25%
BUN-0000004	Platinum Success Pack (FedRAMP) (BUN-0000004)	Support offering for FedRamp authorized solutions that bundles Enterprise Premier	Min. Product MRR Requirement:>\$20K. Available only	BUN-0000004 % of recurring fees 25%
Tiered Support Plans - Customer support levels tailored to business needs				
DSI-0000074	Plus Support (DSI-0000074)	Support coverage with <6 hr initial response time, with access to		DSI-0000074 % of recurring fees 10%
DSI-0000075	Premier Support (DSI-0000075)	Building upon our Plus Support plan, with <4 hr initial response time and 1 hr		DSI-0000075 % of recurring fees 15%
DSI-0000148	Enterprise Premier Support (DSI-0000148)	Building upon our Premier Support plan, with <2 hr initial response time and 30 min. Technical Account Manager is now only available through		DSI-0000148 % of recurring fees 22%