

Attachment C – Labor Rates/Price Sheet

AWARD CATEGORY 2							
IT RESEARCH, ADVISORY, AND CONSULTING SERVICES							
SECTION 1		SECTION 2		SECTION 3		SECTION 4	
HOURLY PRICING PER LABOR CATEGORY		MAXIMUM ANNUAL PERCENTAGE INCREASE REQUEST ON LABOR RATES		DISCOUNT OFF LICENSE/SUBSCRIPTION RATES		MAXIMUM ANNUAL PERCENTAGE INCREASE REQUEST ON SUBSCRIPTION RATES	
Labor Categories	Fully Burdened Hourly Rate for Year 1 (Price Guarantee Period)	Maximum Annual Percentage Increase Request on Labor Rates (not guaranteed or approved)	5%	Percentage Discount Offered on Subscription/Licenses	16%	Maximum Annual Percentage Increase Request on Subscription Rates (not guaranteed or approved)	4%
Project Manager	\$313.75						
System Architect (Software/Data/Database) I	\$549.07						
Cloud Subject Matter Expert	\$549.07						
IT Subject Matter Expert	\$549.07						
Technology Consultant I	\$313.75						
Technology Consultant II	\$431.41						
Cyber Security Specialist	\$549.07						
Administrative	\$108.94						