

Attachment C – Labor Rates/Price Sheet

| AWARD CATEGORY 1 | | | |
|--|---|--|-------------|
| PROCUREMENT ASSISTANCE SUPPORT SERVICES | | | |
| SECTION 1 | | SECTION 2 | |
| HOURLY PRICING PER LABOR CATEGORY | | MAXIMUM ANNUAL PERCENTAGE INCREASE REQUEST ON LABOR RATES | |
| Labor Categories | Fully Burdened Hourly Rate for Year 1 (Price Guarantee Period) | Maximum Annual Percentage Increase Request (not guaranteed or approved) | 1.7% |
| Program Director (Key Personnel) | \$811.38 | | |
| Program Manager | \$547.40 | | |
| Subject Matter Expert III | \$366.81 | | |
| Subject Matter Expert II | \$203.97 | | |
| Subject Matter Expert I | \$153.18 | | |
| Acquisition Support Specialist III (Key Personnel) | \$811.38 | | |
| Acquisition Support Specialist II | \$547.40 | | |
| Acquisition Support Specialist I | \$461.02 | | |
| Analyst III | \$354.72 | | |
| Analyst II | \$230.56 | | |
| Analyst I | \$147.53 | | |
| Project Manager II | \$366.81 | | |
| Project Manager I | \$203.97 | | |
| Instructor/Trainer II | \$153.18 | | |
| Instructor/Trainer I | \$124.96 | | |
| Administrative | \$66.38 | | |

| AWARD CATEGORY 2 | | | | | | | |
|---|---|---|-------------|---|--|--|--|
| IT RESEARCH, ADVISORY, AND CONSULTING SERVICES | | | | | | | |
| SECTION 1 | | SECTION 2 | | SECTION 3 | | SECTION 4 | |
| HOURLY PRICING PER LABOR CATEGORY | | MAXIMUM ANNUAL PERCENTAGE INCREASE REQUEST ON LABOR RATES | | DISCOUNT OFF LICENSE/SUBSCRIPTION RATES | | MAXIMUM ANNUAL PERCENTAGE INCREASE REQUEST ON SUBSCRIPTION RATES | |
| Labor Categories | Fully Burdened Hourly Rate for Year 1 (Price Guarantee Period) | Maximum Annual Percentage Increase Request on Labor Rates (not guaranteed or approved) | 1.7% | Percentage Discount Offered on Subscription/Licenses | 100%; This is included as part of our FFP | Maximum Annual Percentage Increase Request on Subscription Rates (not guaranteed or approved) | 0%; FFP contracts are inclusive of fees and no separate escalation required |
| Project Manager | \$811.38 | | | | | | |
| System Architect (Software/Data/Database) I | \$233.78 | | | | | | |
| Cloud Subject Matter Expert | \$230.56 | | | | | | |
| IT Subject Matter Expert | \$230.56 | | | | | | |
| Technology Consultant I | \$461.02 | | | | | | |
| Technology Consultant II | \$547.40 | | | | | | |
| Cyber Security Specialist | \$233.78 | | | | | | |
| Administrative | \$66.38 | | | | | | |