

PART TWO

**State of South Carolina
Solicitation: 5400014480 - Law Enforcement Equipment
LOT #1 PRICING**

**Body Camera, In-Car Video, SaaS, and Video Storage System Unit Pricing - Detailed Worksheet
(1 Year and 5 Year Purchase Options)**

A. Hardware - Itemized hardware equipment necessary for body camera and in-car video system implementation and basis for computation. All materials that are expendable or consumed during the course of the project have been included in the cost.

Hardware Items	Quantity	Unit Price	Comments	Cost
Body Camera (BWC) & In-Car Video System (ICV)	500	\$3,260.00	BodyWorn body cameras and RocketIoT digital video system and mobile router.	\$1,630,000.00
BWC Accessories			Included Patented camera mounting system, 2 per officer.	\$0.00
ICV Accessories			Included Front and rear cameras, cables, ruggedized locker, wireless microphone, vehicle interface	\$0.00
Hardware Maintenance & Support – Year 1			Included 24/7/365 equipment maintenance & support. Included in software purchase.	\$0.00
Hardware Maintenance & Support – Year 2			Included 24/7/365 equipment maintenance & support. Included in software purchase.	\$0.00
Hardware Maintenance & Support – Year 3			Included 24/7/365 equipment maintenance & support. Included in software purchase.	\$0.00
Hardware Maintenance & Support – Year 4			Included 24/7/365 equipment maintenance & support. Included in software purchase.	\$0.00
Hardware Maintenance & Support – Year 5			Included 24/7/365 equipment maintenance & support. Included in software purchase.	\$0.00
Other Hardware: Wireless Wrist Controller			Included Wrist controller for optional manual activation.	\$0.00
Subtotal Hardware				\$1,630,000.00

B. Software - Itemized software necessary for body camera and in-car video system implementation and basis for computation. All materials that are expendable or consumed during the course of the project have been included in the cost.

Software Items	Quantity	Unit Price	Comments	Cost
Software Maintenance & Support – Year 1	500	\$1,920.00	AVaiLWeb - digital evidence management software (DEMS).	\$960,000.00
Software Maintenance & Support – Year 2	500	\$1,920.00	AVaiLWeb - digital evidence management software (DEMS).	\$960,000.00
Software Maintenance & Support – Year 3	500	\$1,920.00	AVaiLWeb - digital evidence management software (DEMS).	\$960,000.00
Software Maintenance & Support – Year 4	500	\$1,920.00	AVaiLWeb - digital evidence management software (DEMS).	\$960,000.00
Software Maintenance & Support – Year 5	500	\$1,920.00	AVaiLWeb - digital evidence management software (DEMS).	\$960,000.00
Other Software: SmartRedaction			Included The fastest automatic video redaction software.	\$0.00
Unlimited Access Package			Included Unlimited access to AVaiLWeb for DA, command staff, administrative, etc.	\$0.00
Subtotal Software				\$4,800,000.00

C. Services - All service costs associated with the body camera and in-car video system implementation including (but not limited to): training activities, additional storage, etc. that are expendable during the course of the project have been included in the cost.

Service Items	Quantity	Unit Price	Comments	Cost
Training Program			Included All training costs are included in the hardware price.	\$0.00
End Users – Train the Trainer			Included	\$0.00
System Administrator			Included	\$0.00
System Configuration			Included All configuration costs are included in the hardware price.	\$0.00
Certification, Testing and Verification of Operational System			Included Certification, testing and verification costs are included in the hardware price.	\$0.00
Travel Related Expenses			Included Utility does not charge the customer for travel or other reimbursable type expenses.	\$0.00
Support			Included 24/7/365 technical support (included in software fee).	\$0.00
Storage			Included Unlimited data storage in Amazon's CJIS compliant cloud (AWS).	\$0.00
Total Services				TOTAL \$0.00

D. Price Reduction

Multi-Year Contract Discount (5-year contract)	(\$1,630,000.00)
Total Price Reduction	TOTAL (\$1,630,000.00)

Budget Summary - 1 and 5 Year Total Cost of Ownership.

* All price and costs for equipment shall remain firm and fixed for acceptance for one hundred twenty (120) calendar days after the day of the Proposal opening.

Budget Category	1 Year Total Contract Cost	5 Year Total Contract Cost
A. Hardware	\$1,630,000.00	\$1,630,000.00
B. Software	\$960,000.00	\$4,800,000.00
C. Services	\$0.00	\$0.00
D. Price Reduction	\$0.00	(\$1,630,000.00)
TOTAL LOT 1 COSTS	\$2,590,000.00	\$4,800,000.00