

PART TWO

**State of South Carolina
Solicitation: 5400014480 - Law Enforcement Equipment
LOT #2 PRICING
Body Camera, SaaS, and Video Storage System Unit Pricing - Detailed Worksheet
(1 Year and 5 Year Purchase Options)**

A. Hardware - Itemized hardware equipment necessary for body camera program implementation and basis for computation. All materials that are expendable or consumed during the course of the project have been included in the cost.

<u>Hardware Items</u>	<u>Quantity</u>	<u>Unit Price</u>	<u>Comments</u>	<u>Cost</u>
Body Cameras (BWC)	200	\$760.00	HD body camera.	\$152,000.00
BWC Accessories		Included	Patented camera mounting system, 2 per officer.	\$0.00
Hardware Maintenance & Support – Year 1		Included	24/7/365 equipment maintenance & support. Included in software purchase.	\$0.00
Hardware Maintenance & Support – Year 2		Included	24/7/365 equipment maintenance & support. Included in software purchase.	\$0.00
Hardware Maintenance & Support – Year 3		Included	24/7/365 equipment maintenance & support. Included in software purchase.	\$0.00
Hardware Maintenance & Support – Year 4		Included	24/7/365 equipment maintenance & support. Included in software purchase.	\$0.00
Hardware Maintenance & Support – Year 5		Included	24/7/365 equipment maintenance & support. Included in software purchase.	\$0.00
Other Hardware: Wireless Wrist Controller		Included	Wrist controller for optional manual activation.	\$0.00
Subtotal Hardware				\$152,000.00

B. Software - Itemized software necessary for body camera program implementation and basis for computation. All materials that are expendable or consumed during the course of the project have been included in the cost.

<u>Software Items</u>	<u>Quantity</u>	<u>Unit Price</u>	<u>Comments</u>	<u>Cost</u>
Software Maintenance & Support – Year 1	200	\$900.00	AVaiLWeb - digital evidence management software (DEMS).	\$180,000.00
Software Maintenance & Support – Year 2	200	\$900.00	AVaiLWeb - digital evidence management software (DEMS).	\$180,000.00
Software Maintenance & Support – Year 3	200	\$900.00	AVaiLWeb - digital evidence management software (DEMS).	\$180,000.00
Software Maintenance & Support – Year 4	200	\$900.00	AVaiLWeb - digital evidence management software (DEMS).	\$180,000.00
Software Maintenance & Support – Year 5	200	\$900.00	AVaiLWeb - digital evidence management software (DEMS).	\$180,000.00
Other Software:		Included		\$0.00
SmartRedaction			The fastest automatic video redaction software.	
Unlimited Access Package			Unlimited access to AVaiLWeb for DA, command staff, administrative, etc.	
Subtotal Software				\$900,000.00

C. Services - All service costs associated with the body camera program implementation including (but not limited to): training activities, additional storage, etc. that are expendable during the course of the project have been included in the cost.

<u>Service Items</u>	<u>Quantity</u>	<u>Unit Price</u>	<u>Comments</u>	<u>Cost</u>
Training Program		Included	All training costs are included in the hardware price.	\$0.00
End Users – Train the Trainer		Included		\$0.00
System Administrator		Included		\$0.00
System Configuration		Included	All configuration costs are included in the hardware price.	\$0.00
Certification, Testing and Verification of Operational System		Included	Certification, testing and verification costs are included in the hardware price.	\$0.00
Travel Related Expenses		Included	Utility does not charge the customer for travel or other reimbursable type expenses.	\$0.00
Support		Included	24/7/365 technical support (included in software fee).	\$0.00
Storage		Included	Unlimited data storage in Amazon's CJIS compliant cloud (AWS).	\$0.00
Total Services			TOTAL	\$0.00

D. Price Reduction

Multi-Year Contract Discount (5-year contract)	(\$152,000.00)
Total Price Reduction	TOTAL (\$152,000.00)

Budget Summary - 1 and 5 Year Total Cost of Ownership.

<p>* All price and costs for equipment shall remain firm and fixed for acceptance for one hundred twenty (120) calendar days after the day of the Proposal opening.</p>	Budget Category	1 Year Total Contract Cost	5 Year Total Contract Cost
	A. Hardware	\$152,000.00	\$152,000.00
	B. Software	\$180,000.00	\$900,000.00
	C. Services	\$0.00	\$0.00
	D. Price Reduction	\$0.00	(\$152,000.00)
	TOTAL LOT 2 COSTS	\$332,000.00	\$900,000.00