

Outboard Motors & Rigging Equipment
2018 Dealer Price List

Effective July 1, 2017



Reliability Starts Here.®



Confidential Yamaha Outboard Dealer Price List

EFFECTIVE JULY 1, 2017

Four Stroke Models

MODEL	DESCRIPTION	DEALER COST	MSRP	SHAFT LENGTH	CONTROLS	WEIGHT	HELM MASTER® COMPATIBLE	COMMAND LINK® COMPATIBLE	Y-COP® COMPATIBLE	STANDARD EQUIPMENT
F350NCC	5.3L	LSC Model Only. See page 3 for further details.								
F300NCA	Offshore 4.2L	LSC Model Only. See page 3 for further details.								
F300XCA	Offshore 4.2L	\$26,905	25"	DEC	562 lbs	Yes	Yes	Yes	Power trim & tilt	
LF300XCA	Offshore 4.2L	\$27,520	25"	DEC	562 lbs	Yes	Yes	Yes	Power trim & tilt, counter rotation model	
F300UCA	Offshore 4.2L	\$27,205	30"	DEC	575 lbs	Yes	Yes	Yes	Power trim & tilt	
LF300UCA	Offshore 4.2L	\$27,950	30"	DEC	575 lbs	Yes	Yes	Yes	Power trim & tilt, counter rotation model	
NEW F300XA	Offshore 4.2L	\$25,290	25"	Remote mech	551 lbs	No	Yes	Yes	Power trim & tilt	
NEW LF300XA	Offshore 4.2L	\$25,870	25"	Remote mech	551 lbs	No	Yes	Yes	Power trim & tilt, counter rotation model	
F250NCA	Offshore 4.2L	LSC Model only. See page 3 for further details.								
F250XCA	Offshore 4.2L	\$25,560	25"	DEC	562 lbs	Yes	Yes	Yes	Power trim & tilt	
LF250XCA	Offshore 4.2L	\$26,170	25"	DEC	562 lbs	Yes	Yes	Yes	Power trim & tilt, counter rotation model	
F250UCA	Offshore 4.2L	\$25,860	30"	DEC	575 lbs	Yes	Yes	Yes	Power trim & tilt	
LF250UCA	Offshore 4.2L	\$26,605	30"	DEC	575 lbs	Yes	Yes	Yes	Power trim & tilt, counter rotation model	
F250XB	Offshore 4.2L	\$23,660	25"	Remote mech	551 lbs	No	Yes	N/A	Power trim & tilt	
LF250XB	Offshore 4.2L	\$24,210	25"	Remote mech	551 lbs	No	Yes	N/A	Power trim & tilt, counter rotation model	
VF250LA	V MAX SHO® 4.2L	\$23,300	20"	Remote mech	505 lbs	No	Yes	Yes	Power trim & tilt	
VF250XA	V MAX SHO® 4.2L	\$23,730	25"	Remote mech	555 lbs	No	Yes	Yes	Power trim & tilt	
F225NCA	Offshore 4.2L	LSC Model Only. See page 3 for further details.								
F225XB	Offshore 4.2L	\$22,950	25"	Remote mech	551 lbs	No	Yes	N/A	Power trim & tilt	
VF225LA	V MAX SHO 4.2L	\$21,540	20"	Remote mech	505 lbs	No	Yes	Yes	Power trim & tilt	
VF200LA	V MAX SHO 4.2L	\$20,240	20"	Remote mech	505 lbs	No	Yes	Yes	Power trim & tilt	
F200XA	3.3L	\$22,980	25"	Remote mech	608 lbs	No	Yes	N/A	Power trim & tilt	
F200LB	In-Line Four 2.8L	\$18,415	20"	Remote mech	487 lbs	No	Yes	Yes	Power trim & tilt	
F200XB	In-Line Four 2.8L	\$18,810	25"	Remote mech	489 lbs	No	Yes	Yes	Power trim & tilt	
LF200XB	In-Line Four 2.8L	\$19,590	25"	Remote mech	489 lbs	No	Yes	Yes	Power trim & tilt, counter rotation model	
NEW F200LCA	In-Line Four 2.8L	\$19,235	20"	DEC	489 lbs	No	Yes	Yes	Power trim & tilt	
F200XCA	In-Line Four 2.8L	\$19,900	25"	DEC	489 lbs	Yes	Yes	Yes	Power trim & tilt	
LF200XCA	In-Line Four 2.8L	\$20,695	25"	DEC	489 lbs	Yes	Yes	Yes	Power trim & tilt, counter rotation model	
VF175LA	V MAX SHO 2.8L	\$16,910	20"	Remote mech	480 lbs	No	Yes	Yes	Power trim & tilt	
NEW VF175XA	V MAX SHO 2.8L	\$16,985	25"	Remote mech	489 lbs	No	Yes	Yes	Power trim & tilt	
F175LA	In-Line Four 2.8L	\$16,615	20"	Remote mech	483 lbs	No	Yes	Yes	Power trim & tilt	
F175XA	In-Line Four 2.8L	\$16,840	25"	Remote mech	485 lbs	No	Yes	Yes	Power trim & tilt	
NEW F175LCA	In-Line Four 2.8L	\$17,450	20"	DEC	485 lbs	No	Yes	Yes	Power trim & tilt	
NEW F175XCA	In-Line Four 2.8L	\$17,855	25"	DEC	487 lbs	Yes	Yes	Yes	Power trim & tilt	
NEW LF175XCA	In-Line Four 2.8L	\$18,535	25"	DEC	487 lbs	Yes	Yes	Yes	Power trim & tilt, counter rotation model	
VF150LA	V MAX SHO 2.8L	\$16,570	20"	Remote mech	480 lbs	No	Yes	Yes	Power trim & tilt	
VF150XA	V MAX SHO 2.8L	\$16,650	25"	Remote mech	489 lbs	No	Yes	Yes	Power trim & tilt	
F150LB	In-Line Four 2.7L	\$15,060	20"	Remote mech	478 lbs	No	Yes	Yes	Power trim & tilt	
F150XB	In-Line Four 2.7L	\$15,140	25"	Remote mech	489 lbs	No	Yes	Yes	Power trim & tilt	
LF150XB	In-Line Four 2.7L	\$15,715	25"	Remote mech	489 lbs	No	Yes	Yes	Power trim & tilt, counter rotation model	
NEW F150LCA	In-Line Four 2.8L	\$15,810	20"	DEC	485 lbs	No	Yes	Yes	Power trim & tilt	
NEW F150XCA	In-Line Four 2.8L	\$15,890	25"	DEC	487 lbs	Yes	Yes	Yes	Power trim & tilt	
NEW LF150XCA	In-Line Four 2.8L	\$16,495	25"	DEC	487 lbs	Yes	Yes	Yes	Power trim & tilt, counter rotation model	
F150JB	Jet	\$16,630	25"	Remote mech	493 lbs	No	Yes	Yes	Power trim & tilt, 105 hp Jet Drive	
VF115LA	V MAX SHO 1.8L	\$11,875	20"	Remote mech	377 lbs	No	Yes	Yes	Power trim & tilt	
NEW VF115XA	V MAX SHO 1.8L	\$11,950	25"	Remote mech	386 lbs	No	Yes	Yes	Power trim & tilt	
F115LB	In-Line Four 1.8L	\$11,570	20"	Remote mech	377 lbs	No	Yes	Yes	Power trim & tilt	
F115XB	In-Line Four 1.8L	\$11,640	25"	Remote mech	386 lbs	No	Yes	Yes	Power trim & tilt	
LF115XB	In-Line Four 1.8L	\$12,275	25"	Remote mech	386 lbs	No	Yes	Yes	Power trim & tilt, counter rotation model	
F115JB	Jet	\$12,950	25"	Remote mech	378 lbs	No	Yes	Yes	Power trim & tilt, 80 hp Jet Drive	
NEW F90LB	Midrange	\$10,505	20"	Remote mech	353 lbs	No	Yes	Yes	Power trim & tilt	
NEW F90XB	Midrange	\$10,560	25"	Remote mech	362 lbs	No	Yes	Yes	Power trim & tilt	
NEW F90JB	Jet	\$11,370	25"	Remote mech	354 lbs	No	Yes	Yes	Power trim & tilt, 65 hp Jet Drive	
NEW F75LB	Midrange	\$10,175	20"	Remote mech	353 lbs	No	Yes	Yes	Power trim & tilt	

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Four Stroke Models (continued)

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F70LA	Midrange		\$9,220	20"	Remote mech	253 lbs	No	Yes	Yes	Power trim & tilt
F60LB	Midrange		\$8,610	20"	Remote mech	247 lbs	No	Yes	Yes	Power trim & tilt
T60LB	High Thrust		\$8,825	20"	Remote mech	247 lbs	No	Yes	Yes	Power trim & tilt, high thrust lower unit
F60JB	Jet		\$9,325	25"	Remote mech	257 lbs	No	Yes	Yes	Power trim & tilt, 40 hp Jet Drive
F50LB	Midrange		\$7,645	20"	Remote mech	247 lbs	No	Yes	Yes	Power trim & tilt
T50LB	High Thrust		\$7,835	20"	Remote mech	256 lbs	No	Yes	Yes	Power trim & tilt, high thrust lower unit
F40LEHA	Midrange		\$6,655	20"	Tiller handle	223 lbs	No	Yes	Yes	Electric start, tiller handle, nitro-assist tilt
F40LA	Midrange		\$7,150	20"	Remote mech	214 lbs	No	Yes	Yes	Power trim & tilt
F40JEHA	Jet		\$7,340	20"	Tiller handle	227 lbs	No	Yes	Yes	Electric start, tiller handle, 30 hp Jet Drive, nitro-assist tilt
F40JEA	Jet		\$7,340	20"	Remote mech	219 lbs	No	Yes	Yes	Electric start, 30 hp Jet Drive, nitro-assist tilt
F30LEHA	Midrange		\$6,125	20"	Tiller handle	223 lbs	No	Yes	Yes	Electric start, tiller handle, nitro-assist tilt
F30LA	Midrange		\$6,640	20"	Remote mech	214 lbs	No	Yes	Yes	Power trim & tilt
NEW F25SMHC	Portable		\$3,875	15"	Tiller handle	126 lbs	No	Yes	Yes	Aluminum prop, tiller handle, manual start
NEW F25LMHC	Portable		\$3,910	20"	Tiller handle	130 lbs	No	Yes	Yes	Aluminum prop, tiller handle, manual start
NEW F25SWHC	Portable		\$4,345	15"	Tiller handle	132 lbs	No	Yes	Yes	Aluminum prop, tiller handle, electric and manual start
NEW F25LWHC	Portable		\$4,390	20"	Tiller handle	137 lbs	No	Yes	Yes	Aluminum prop, tiller handle, electric and manual start
NEW F25SWC	Portable		\$4,550	15"	Remote mech	126 lbs	No	Yes	Yes	Aluminum prop, electric and manual start
NEW F25LWC	Portable		\$4,595	20"	Remote mech	130 lbs	No	Yes	Yes	Aluminum prop, electric and manual start
NEW F25LC	Portable		\$5,150	20"	Remote mech	141 lbs	No	Yes	Yes	Aluminum prop, electric start, power trim & tilt
NEW F25LWTC	Portable		\$5,290	20"	Remote mech	143 lbs	No	Yes	Yes	Aluminum prop, electric and manual start, power trim & tilt
T25LA	High Thrust		\$5,185	20"	Remote mech	201 lbs	No	N/A	N/A	Dual Thrust™ prop, electric start, power trim & tilt, high thrust lower unit
F20SMHA	Portable		\$3,580	15"	Tiller handle	111 lbs	No	N/A	N/A	Aluminum prop, tiller handle, manual start
F20LMHA	Portable		\$3,620	20"	Tiller handle	115 lbs	No	N/A	N/A	Aluminum prop, tiller handle, manual start
F20SEHA	Portable		\$4,040	15"	Tiller handle	117 lbs	No	N/A	N/A	Aluminum prop, tiller handle, electric start
F20LEHA	Portable		\$4,075	20"	Tiller handle	121 lbs	No	N/A	N/A	Aluminum prop, tiller handle, electric start
F20SEA	Portable		\$4,370	15"	Remote mech	113 lbs	No	N/A	N/A	Aluminum prop, electric start
F20LEA	Portable		\$4,420	20"	Remote mech	117 lbs	No	N/A	N/A	Aluminum prop, electric start
F20LPHA	Portable		\$4,495	20"	Tiller handle	132 lbs	No	N/A	N/A	Aluminum prop, power tilt, tiller handle, electric start
F20LPA	Portable		\$4,975	20"	Remote mech	128 lbs	No	N/A	N/A	Aluminum prop, power tilt, electric start
F15SMHA	Portable		\$3,150	15"	Tiller handle	111 lbs	No	N/A	N/A	Aluminum prop, tiller handle, manual start
F15LMHA	Portable		\$3,180	20"	Tiller handle	115 lbs	No	N/A	N/A	Aluminum prop, tiller handle, manual start
F15SEHA	Portable		\$3,475	15"	Tiller handle	117 lbs	No	N/A	N/A	Aluminum prop, tiller handle, electric start
F15LEHA	Portable		\$3,490	20"	Tiller handle	122 lbs	No	N/A	N/A	Aluminum prop, tiller handle, electric start
F15LPHA	Portable		\$3,925	20"	Tiller handle	132 lbs	No	N/A	N/A	Aluminum prop, power tilt, tiller handle, electric start
F9.9SMHB	Portable		\$2,900	15"	Tiller handle	87 lbs	No	N/A	N/A	Aluminum prop, tiller handle, manual start
F9.9LMHB	Portable		\$2,920	20"	Tiller handle	89 lbs	No	N/A	N/A	Aluminum prop, tiller handle, manual start
F9.9LEB	Portable		\$3,275	20"	Remote mech	93 lbs	No	N/A	N/A	Aluminum prop, electric start
T9.9LWHB*	High Thrust		\$3,565	20"	Tiller handle	102 lbs	No	N/A	N/A	Dual Thrust prop, high thrust lower unit, tiller handle, power tilt, electric start and manual start
T9.9XWHB*	High Thrust		\$3,610	25"	Tiller handle	104 lbs	No	N/A	N/A	Dual Thrust prop, high thrust lower unit, tiller handle, power tilt, electric start and manual start
T9.9LPHB	High Thrust		\$3,715	20"	Tiller handle	112 lbs	No	N/A	N/A	Dual Thrust prop, high thrust lower unit, tiller handle, power tilt, electric start
T9.9LPB	High Thrust		\$3,715	20"	Remote mech	106 lbs	No	N/A	N/A	Dual Thrust prop, high thrust lower unit, power tilt, electric start
T9.9XPHB	High Thrust		\$3,760	25"	Tiller handle	114 lbs	No	N/A	N/A	Dual Thrust prop, high thrust lower unit, tiller handle, power tilt, electric start
T9.9XPB	High Thrust		\$3,760	25"	Remote mech	108 lbs	No	N/A	N/A	Dual Thrust prop, high thrust lower unit, power tilt, electric start
F8SMHB	Portable		\$2,500	15"	Tiller handle	87 lbs	No	N/A	N/A	Aluminum prop, tiller handle, manual start
F8LMHB	Portable		\$2,530	20"	Tiller handle	89 lbs	No	N/A	N/A	Aluminum prop, tiller handle, manual start
F6SMHA	Portable		\$1,895	15"	Tiller handle	59 lbs	No	N/A	N/A	Aluminum prop, tiller handle, integral fuel tank, manual start
F6LMHA	Portable		\$1,920	20"	Tiller handle	61 lbs	No	N/A	N/A	Aluminum prop, tiller handle, integral fuel tank, manual start
F4SMHA	Portable		\$1,585	15"	Tiller handle	59 lbs	No	N/A	N/A	Aluminum prop, tiller handle, integral fuel tank, manual start
F4LMHA	Portable		\$1,610	20"	Tiller handle	61 lbs	No	N/A	N/A	Aluminum prop, tiller handle, integral fuel tank, manual start
F2.5SMHB	Portable		\$1,100	15"	Tiller handle	37 lbs	No	N/A	N/A	Aluminum prop, tiller handle, integral fuel tank, manual start
F2.5LMHB	Portable		\$1,120	20"	Tiller handle	40 lbs	No	N/A	N/A	Aluminum prop, tiller handle, integral fuel tank, manual start

*New Model codes T9.9LWHB a not changed, however, the moc.

...HB supersede previous model codes T9.9LEHB and T9.9XEHB. The features and benefits of each of these T9.9 models have been superseded to include a "W" which now indicates electric and manual start capability.