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|---|--------------------------|
| Postage Meter Rental (Reference Part 3.19) | |
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED | Offerors Response |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 17% |
| Maintenance Included in Rental Price | |

DUE TO 2019 GAAP CHANGES, THE PRICING ON THIS PAGE IS FOR LEGACY POSTAGE METER RENTALS ONLY, WITH THE EXCEPTION OF INFINITY PRINTING DEVICE. FOR NEW ORDERS, REFER TO THE METER SUBSCRIPTION PRICE ON THE SOFTWARE LICENSE AND SUBSCRIPTION TAB OF PRICE BOOK.

** In no event shall the term for a DM Infinity meter agreement go beyond June 30, 2026. In addition, in no event shall a new DM Infinity meter be placed (installed) after June 30, 2024. The metering function as well as support for the DM Infinity meter will end on June 30, 2026 due to USPS regulations. This means that the metering device will stop functioning on June 30, 2026 and you will not be able to meter your mail. Mail processed on a DM Infinity meter after June 30, 2026 will not be accepted by the USPS.

| Item | Category | Description | Monthly Meter MSRP | Monthly Contract Price | % Off MSRP |
|---------|-----------------------|--|--------------------|------------------------|------------|
| 1RPT | POSTAGE METER RENTALS | PSD, US DM INFINITY PERMIT METER | \$137.00/MONTH | \$113.71/MONTH | 17% |
| 1W00-MH | POSTAGE METER RENTALS | METER FOR CONNECT+3000 | \$104.00/MONTH | \$86.32/MONTH | 17% |
| 1W00-ML | POSTAGE METER RENTALS | METER FOR CONNECT+500 | \$104.00/MONTH | \$86.32/MONTH | 17% |
| 1W00-MM | POSTAGE METER RENTALS | METER FOR CONNECT+1000/2000 | \$104.00/MONTH | \$86.32/MONTH | 17% |
| 4W00-MH | POSTAGE METER RENTALS | METER FOR CONNECT GREEN+3000 & SENDPRO P3000 | \$100.00/MONTH | \$83.00/MONTH | 17% |
| 4W00-ML | POSTAGE METER RENTALS | METER FOR GREEN CONNECT+500 /SENDPRO P SERIES METER15000 | \$66.00/MONTH | \$54.78/MONTH | 17% |
| 4W00-MM | POSTAGE METER RENTALS | METER FOR CONNECT GREEN+1000/2000 & SENDPRO P1000/2000 | \$76.00/MONTH | \$63.08/MONTH | 17% |

| Mailing Systems, Ultra Low Volume (Reference Part 3.19) | |
|---|--------------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED | Offerors Response |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 41% |
| Optional | |
| Percentage (%) Discount from MSRP off Associated Accessories | 35% |
| Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper) | 17% |
| Percentage (%) Discount from MSRP off Associated Mailing Furniture | 25% |
| Maintenance | |
| Percentage (%) Discount from MSRP off full service maintenance contracts | 20% |
| If end user is utilizing Time and Materials Maintenance | |
| Hourly rate for Time and Materials - regular business hours | \$218.00 |
| Hourly rate for Time and Materials - outside business hours, weekends, and holidays | \$436.00 |
| Percentage (%) discount off Parts for Time and Materials maintenance | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|------------|--|--|----------------|--------------------------|------------|----------------------------|---|------------|--|---------------------------|--|------------|---------------------------------------|
| SPMSSECURE | ULTRA LOW VOLUME MAILING SYSTEMS ACCESSORIES | SENDPRO MAILSTATION SECURE | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SP1RK | RETURN BOX KIT FOR SENDPRO MAILSTATION | ULTRA LOW VOLUME MAILING SYSTEMS ACCESSORIES | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SP1RL | RETURN LABEL FOR SENDPRO MAILSTATION | ULTRA LOW VOLUME MAILING SYSTEMS ACCESSORIES | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| COVER-SPM | ULTRA LOW VOLUME MAILING SYSTEMS ACCESSORIES | PROTECTIVE DUST COVER - SPMAILSTATION | \$45.10 | \$29.32 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| HZ00 | ULTRA LOW VOLUME MAILING SYSTEMS | SENDPRO MAILSTATION WITH SLB SCALE | \$1,375.62 | \$770.35 | 44% | \$13.50 | \$10.80 | 20% | \$1.00 | n/a | n/a | n/a | n/a |

| Mailing Systems, Low Volume (Reference Part 3.19) | |
|--|----------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | |
| NO VOLUME OR TERM DISCOUNTS INCLUDED | |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 41% |
| Optional | |
| Percentage (%) Discount from MSRP off Associated Accessories | 40% |
| Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper) | 17% |
| Percentage (%) Discount from MSRP off Associated Mailing Furniture | 25% |
| Maintenance | |
| Percentage (%) Discount from MSRP off full service maintenance contracts | 20% |
| If end user is utilizing Time and Materials Maintenance | |
| Hourly rate for Time and Materials - regular business hours | \$218.00 |
| Hourly rate for Time and Materials - outside business hours, weekends, and holidays | \$436.00 |
| Percentage (%) discount off Parts for Time and Materials maintenance | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|---------|--|--|----------------|--------------------------|------------|----------------------------|---|------------|--|---------------------------|--|------------|---------------------------------------|
| 8H00 | LOW VOLUME MAILING SYSTEMS | C SERIES BASE | \$0.00 | \$0.00 | 0% | \$144.28 | \$115.42 | 20% | \$10.72 | n/a | n/a | n/a | n/a |
| APAC | LOW VOLUME MAILING SYSTEMS ACCESSORIES | ACCOUNTING WEIGHT BREAK REPORTING | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APAV | LOW VOLUME MAILING SYSTEMS ACCESSORIES | ACCOUNTING LEVEL AV(25) | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APAX | LOW VOLUME MAILING SYSTEMS ACCESSORIES | COST ACCTG ACCOUNTS LEVEL (100) | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APAY | LOW VOLUME MAILING SYSTEMS ACCESSORIES | COST ACCTG ACCOUNTS LEVEL (500) | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APAZ | LOW VOLUME MAILING SYSTEMS ACCESSORIES | COST ACCTG ACCOUNTS LEVEL (3000) | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APB1 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | COST ACCOUNTING DEVICES (2) | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APB2 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | COST ACCOUNTING DEVICES (10) | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APB3 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | COST ACCOUNTING DEVICES (100) | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APB4 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | COST ACCOUNTING DEVICES (500) | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APKN | LOW VOLUME MAILING SYSTEMS ACCESSORIES | ACCOUNT LIST IMPORT/EXPORT | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F3DD | LOW VOLUME MAILING SYSTEMS ACCESSORIES | USPS SPECIAL SERVICES WELCOME KIT | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| H286002 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | SCALE OPENING COVER | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MP00098 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | MP82 SCALE MOUNTED DISPLAY KIT | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MP00099 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | MP82 REMOTE DISPLAY KIT | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MP1W | LOW VOLUME MAILING SYSTEMS ACCESSORIES | 5/10 LB. WEIGHING WITH EXTERNAL DISPLAY | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| NV90KIT | LOW VOLUME MAILING SYSTEMS ACCESSORIES | INVIEW WELCOME KIT | \$0.00 | \$0.00 | 0% | \$98.00 | \$78.40 | 20% | \$7.28 | n/a | n/a | n/a | n/a |
| NV99KIT | LOW VOLUME MAILING SYSTEMS ACCESSORIES | INVIEW WELCOME KIT | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZH24 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | MANUAL WEIGHT ENTRY | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZH25 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | 2H00 40 LPM | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZH26 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | 2H00 50 LPM | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZH36 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | AUTO INSCRIPTIONS | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZH37 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | AUTO AD SLOGANS | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZHC2 | LOW VOLUME MAILING SYSTEMS | SENDPRO C200 BASE | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZHC3 | LOW VOLUME MAILING SYSTEMS | SENDPRO C300 BASE | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZHD1 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | STANDARD AD SLOGAN | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZHD2 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | STANDARD INSCRIPTION | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZHD3 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | CUSTOM AD SLOGAN | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZHD4 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | CUSTOM INSCRIPTION | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZHD5 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | USPS RATES WITH METERED LETTER | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZHD6 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | USPS RATES WITH STAMPED LETTER | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZHD9 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | RETAIL GROUND LOR | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZH20 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | DIFFERENTIAL WEIGHING | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FA1 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | BASIC ACCOUNTING (25 DEPT) | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FAC | LOW VOLUME MAILING SYSTEMS ACCESSORIES | BASIC ACCOUNTING (10 DEPT) | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FAE | LOW VOLUME MAILING SYSTEMS ACCESSORIES | BASIC ACCOUNTING | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FM2 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | DISABLE MANUAL WEIGHT FEATURE | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FNVKIT | LOW VOLUME MAILING SYSTEMS ACCESSORIES | KIT / INVIEW ACCOUNTING UPGRADE | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FS2 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | USPS SPECIAL SERVICES SOFTWARE | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FS4 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | USPS SPECIAL SERVICES SOFTWARE | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 8H02 | LOW VOLUME MAILING SYSTEMS | SENDPRO C USA LIVE FEDRAMP BASE | \$0.00 | \$0.00 | 0% | \$163.00 | \$130.40 | 20% | \$12.11 | n/a | n/a | n/a | n/a |
| SP2RK | LOW VOLUME MAILING SYSTEMS ACCESSORIES | RETURN BOX KIT FOR SENDPRO C-SERIES | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SP2RL | LOW VOLUME MAILING SYSTEMS ACCESSORIES | RETURN LABEL FOR SENDPRO C-SERIES | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APBC | LOW VOLUME MAILING SYSTEMS ACCESSORIES | COST ACCOUNTING ENABLER C SERIES | \$57.50 | \$34.50 | 40% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ME1A | LOW VOLUME MAILING SYSTEMS | METER HARDWARE - C SERIES | \$565.00 | \$333.35 | 41% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1E47 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | SP100 LABEL PRINTER WITH LIFTER BASE | \$680.90 | \$408.54 | 40% | \$38.00 | \$30.40 | 20% | \$2.82 | n/a | n/a | n/a | n/a |
| C200 | LOW VOLUME MAILING SYSTEMS | SENDPRO C 200 | \$802.52 | \$457.44 | 43% | \$0.00 | \$0.00 | 0% | \$0.00 | n/a | n/a | n/a | n/a |
| C200F | LOW VOLUME MAILING SYSTEMS | C200 FEDRAMP - MIN 325 CTRL | \$802.52 | \$457.44 | 43% | \$0.00 | \$0.00 | 20% | \$0.00 | n/a | n/a | n/a | n/a |
| SPV9 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | LASER PRINTER 1E21 | \$957.00 | \$574.20 | 40% | \$182.00 | \$145.60 | 20% | \$13.53 | n/a | n/a | n/a | n/a |
| NV50 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | INVIEW DASHBOARD 1 UNIT DM125/DM225 | \$1,319.00 | \$732.00 | 45% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FZ9 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | 120 LPM FEATURE | \$2,399.00 | \$1,439.40 | 40% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CAAB | LOW VOLUME MAILING SYSTEMS ACCESSORIES | COST ACCOUNTING SILVER PLAN | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTK2 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | CSD2 INTEGRATION | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZHD7 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | ELECTRONIC TRACKING AND SIGNATURE SERVICES | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZHD8 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | ELECTRONIC RETURN RECEIPT | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTK5 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | METER INTEGRATION | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |

| Mailing Systems, Medium Volume (Reference Part 3.19) | |
|---|-------------------|
| Required | Offerors Response |
| Percent (%) Discount from MSRP off Base Category Equipment | 27% |
| Optional | |
| Percentage (%) Discount from MSRP off Associated Accessories | 31% |
| Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper) | 17% |
| Percentage (%) Discount from MSRP off Associated Mailing Furniture | 25% |
| Maintenance | |
| Percentage (%) Discount from MSRP off full service maintenance contracts | 20% |
| If end user is utilizing Time and Materials Maintenance | |
| Hourly rate for Time and Materials - regular business hours | \$218.00 |
| Hourly rate for Time and Materials - outside business hours, weekends, and holidays | \$436.00 |
| Percentage (%) discount off Parts for Time and Materials maintenance | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|-------------|---|--|--------------------|--------------------------|------------|----------------------------|---|------------|--|---------------------------|--|------------|---------------------------------------|
| ZHC5 | MEDIUM VOLUME MAILING SYSTEMS | SENDPRO C500 BASE SYSTEM IDENTIFIER | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZHC4 | MEDIUM VOLUME MAILING SYSTEMS | SENDPRO C400 BASE | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZHE2 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | PB PRESORT XTRA RATES | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZHE1 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | FIRST-CLASS COMMERCIAL PRESORT RATES | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZH29 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | 95 LPM SPEED | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZH27 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | 2H00 65 LPM | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MSF5 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | CONNECT+2000/SENDPROP2000 DLA PRELOADED FEEDER | \$0.00 | \$0.00 | 0% | \$612.54 | \$490.03 | 20% | \$45.52 | n/a | n/a | n/a | n/a |
| MSF4 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | CONNECT+1000/SENDPROP1000 DLA PRELOADED FEEDER | \$0.00 | \$0.00 | 0% | \$253.63 | \$202.90 | 20% | \$18.85 | n/a | n/a | n/a | n/a |
| MSF2 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | CONNECT+ BASIC WOW FEEDER | \$0.00 | \$0.00 | 0% | \$612.54 | \$490.03 | 20% | \$45.52 | n/a | n/a | n/a | n/a |
| MSF1 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | MAILSTREAM BASIC FEEDER-HT | \$0.00 | \$0.00 | 0% | \$253.63 | \$202.90 | 20% | \$18.85 | n/a | n/a | n/a | n/a |
| MP96001 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | MP96001 - REMOTE DISPLAY SALES KIT | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MP8115 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | 15 LB UPGRADE | \$0.00 | \$0.00 | 0% | \$23.00 | \$18.40 | 20% | \$1.71 | n/a | n/a | n/a | n/a |
| MP8110 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | 10 LB UPGRADE | \$0.00 | \$0.00 | 0% | \$12.00 | \$9.60 | 20% | \$0.89 | n/a | n/a | n/a | n/a |
| HZ80001 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | DROP STACKER | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APSD | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | 130/70 LPM SPEED | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APSA | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | 130 LPM SPEED | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APFM | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | LASER PRINTER ENABLED | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APA1 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | 50 DEPT ANALYTICS | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FZ0 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | DIFFERENTIAL WEIGHING | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FER | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | ERR RATES | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1E90002 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | ACCOUNTING USB HUB | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APAVL | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | COST ACCTG ACCOUNTS LEVEL (50) | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APAXL | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | COST ACCTG ACCOUNTS LEVEL (100) | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APAYL | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | COST ACCTG ACCOUNTS LEVEL (500) | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APAZL | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | COST ACCTG ACCOUNTS LEVEL (3000) | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APKML | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | COST ACCTG ACCOUNTS LEVEL (100000) | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 9H02 | MEDIUM VOLUME MAILING SYSTEMS | SENDPRO C AUTO USA LIVE FEDRAMP BASE | \$0.00 | \$0.00 | 0% | \$420.00 | \$336.00 | 20% | \$31.21 | n/a | n/a | n/a | n/a |
| ZHC425 | MEDIUM VOLUME MAILING SYSTEMS | SENDPRO C425 BASE SYSTEM IDENTIFIER | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| HV1P | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | MAILCENTER PRINTER | \$0.00 | \$0.00 | 0% | \$498.00 | \$398.40 | 20% | \$37.01 | n/a | n/a | n/a | n/a |
| SPACRK | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | RETURN BOX KIT FOR SENDPRO C AUTO | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SPACRL | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | RETURN LABEL FOR SENDPRO C AUTO | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| COVER-SPC | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | PROTECTIVE DUST COVER - SENDPRO C | \$70.40 | \$48.58 | 31% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| COVER-SPCA | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | PROTECTIVE DUST COVER - SENDPRO C AUTO | \$85.00 | \$58.65 | 31% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| E044162 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | DISPLAY TABLE STAND | \$130.00 | \$89.70 | 31% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZH2Z | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | DIFFERENTIAL WEIGH 5 OR 10LB | \$244.20 | \$168.50 | 31% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MP0X | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | DIFFERENTIAL WEIGHING FOR 2 LB, 5 LB, OR 10 LB SCALE | \$245.00 | \$169.05 | 31% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZH23 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | DIFFERENTIAL WEIGH 15 OR 30LB | \$493.90 | \$340.79 | 31% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MP3X | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | DIFFERENTIAL WEIGHING FOR 15 LB OR 30 LB SCALE | \$495.00 | \$341.55 | 31% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1E48 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | SP100 LABEL PRINTER | \$680.90 | \$469.82 | 31% | \$38.00 | \$30.40 | 20% | \$2.82 | n/a | n/a | n/a | n/a |
| APSB | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | 160 LPM SPEED | \$920.00 | \$616.40 | 33% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ME1C | MEDIUM VOLUME MAILING SYSTEMS | METER HARDWARE - P SERIES, LV | \$1,000.00 | \$730.00 | 27% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MP4X | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | DIFFERENTIAL WEIGHING FOR 70 LB SCALE | \$1,105.00 | \$762.45 | 31% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZH24 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | DIFFERENTIAL WEIGH 70LB | \$1,105.50 | \$762.80 | 31% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZH30 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | UPGRADE TO 120 LPM SPEED | \$1,260.00 | \$869.40 | 31% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| C425 | MEDIUM VOLUME MAILING SYSTEMS | SENDPRO C425 | \$1,722.12 | \$895.50 | 48% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| C425F | MEDIUM VOLUME MAILING SYSTEMS | C425 FEDRAMP - MIN 325 CTRL | \$1,722.12 | \$895.50 | 48% | \$0.00 | \$0.00 | 20% | \$0.00 | n/a | n/a | n/a | n/a |
| 1E44 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | DESKTOP THERMAL ROLL PRINTER | \$1,392.75 | \$961.00 | 31% | \$69.00 | \$55.20 | 20% | \$5.13 | n/a | n/a | n/a | n/a |
| MP5X | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | DIFFERENTIAL WEIGHING FOR 149 LB SCALE | \$1,490.00 | \$1,028.10 | 31% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APSE | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | 160/95 LPM SPEED | \$1,835.00 | \$1,266.15 | 31% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CC1 | MEDIUM VOLUME MAILING SYSTEMS | SENDPRO C425 - SENDPRO BUNDLE | \$3,012.42 | \$1,476.09 | 51% | \$30.00 | \$24.00 | 20% | \$2.23 | n/a | n/a | n/a | n/a |
| APSC | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | 180 LPM SPEED | \$3,045.00 | \$2,040.15 | 33% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CC2 | MEDIUM VOLUME MAILING SYSTEMS | SENDPRO C425 - SENDPRO PLUS BUNDLE | \$3,693.32 | \$2,696.12 | 27% | \$30.00 | \$24.00 | 20% | \$2.23 | n/a | n/a | n/a | n/a |
| CSCC | MEDIUM VOLUME MAILING SYSTEMS | SENDPRO C AUTO 95 | \$3,960.00 | \$2,890.80 | 27% | \$389.00 | \$311.20 | 20% | \$28.91 | n/a | n/a | n/a | n/a |
| CSCCF | MEDIUM VOLUME MAILING SYSTEMS | SPCA 95 W/ ENH SECURITY MIN 325 CONTROLS | \$3,960.00 | \$2,890.80 | 27% | \$389.00 | \$311.20 | 20% | \$28.91 | n/a | n/a | n/a | n/a |
| APSF | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | 180/115 LPM SPEED | \$4,195.00 | \$2,894.55 | 31% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CSC1 | MEDIUM VOLUME MAILING SYSTEMS | SENDPRO C AUTO 120 | \$6,052.00 | \$4,417.96 | 27% | \$419.00 | \$335.20 | 20% | \$31.14 | n/a | n/a | n/a | n/a |
| CSC3 | MEDIUM VOLUME MAILING SYSTEMS | SENDPRO AUTOFEED PRO SHIPPING | \$6,681.00 | \$4,877.13 | 27% | \$456.00 | \$364.80 | 20% | \$33.89 | n/a | n/a | n/a | n/a |
| CSC2 | MEDIUM VOLUME MAILING SYSTEMS | SENDPRO C AUTO PRO MAILING | \$6,968.00 | \$5,086.64 | 27% | \$637.00 | \$509.60 | 20% | \$47.34 | n/a | n/a | n/a | n/a |
| APSL | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | 2000 160/95LPM | \$9,170.00 | \$6,327.30 | 31% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| HVBA | MEDIUM VOLUME MAILING SYSTEMS | MAILCENTER 1000 | \$9,200.00 | \$6,716.00 | 27% | \$274.00 | \$219.20 | 20% | \$20.36 | n/a | n/a | n/a | n/a |
| HVBB | MEDIUM VOLUME MAILING SYSTEMS | MAILCENTER 2000 | \$10,190.00 | \$7,438.70 | 27% | \$662.00 | \$529.60 | 20% | \$49.20 | n/a | n/a | n/a | n/a |
| APSM | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | 180/115 LPM | \$11,920.00 | \$8,224.80 | 31% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CAAE1 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | UNLIMITED COST ACCOUNTING FOR P SERIES | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CAAD1 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | ENTERPRISE COST ACCOUNTING FOR P SERIES | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CAAC1 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | PREMIUM COST ACCOUNTING FOR P SERIES | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CAAB1 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | BASIC COST ACCOUNTING FOR P SERIES | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CAAA1 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | BRONZE COST ACCOUNTING FOR P SERIES | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |

| Mailing Systems, High Volume (Reference Part 3.19) | |
|---|--------------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED | Offerors Response |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 38% |
| Optional | |
| Percentage (%) Discount from MSRP off Associated Accessories | 35% |
| Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper) | 17% |
| Percentage (%) Discount from MSRP off Associated Mailing Furniture | 25% |
| Maintenance | |
| Percentage (%) Discount from MSRP off full service maintenance contracts | 20% |
| If end user is utilizing Time and Materials Maintenance | |
| Hourly rate for Time and Materials - regular business hours | \$218.00 |
| Hourly rate for Time and Materials - outside business hours, weekends, and holidays | \$436.00 |
| Percentage (%) discount off Parts for Time and Materials maintenance | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|---------|---|---|----------------|--------------------------|------------|----------------------------|---|------------|--|---------------------------|--|------------|---------------------------------------|
| MSD1 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | 10" COLOR TOUCH DISPLAY | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | 0% | \$0.00 | n/a | n/a | n/a | n/a |
| MW90007 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | SENDPRO P/CONNECT+ SERIES DROP STACKER | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FXA | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | METER INVIEW DASHBOARD INTERFACE (ONE PER METER) | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FS1 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | USPS SPECIAL SERVICES SOFTWARE | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FNV | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | INVIEW STARTUP KIT FOR DM125/225 | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FAW | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | SENDPRO P SERIES DFWORKS INTERFACE | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FAN | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | INVIEW 300 DEPT ACCOUNTING | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FAM | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | INVIEW 100 DEPT ACCOUNTING | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FAL | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | INVIEW 50 DEPT ACCOUNTING | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FAB | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | DEPARTMENT ACCOUNTING ENABLER | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| AZBK | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | ENERGY STAR ENABLED | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APFD | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | ENERGY STAR ENABLED | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MSF3 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | CONNECT+ ENHANCED WOW FEEDER | \$0.00 | \$0.00 | 0% | \$1,707.24 | \$1,365.79 | 20% | \$126.88 | n/a | n/a | n/a | n/a |
| APFB | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | COLOR GRAPHICS PRINTING | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APSG | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | 165/105 LPM SPEED | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| BMZ1 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | SENDPRO P SERIES BUSINESS MANAGER INTERFACE | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MW90650 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | ROLL TAPE KIT | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MSF6 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | CONNECT+3000/SENDPRO3000 DLA PRELOADED FEEDER | \$0.00 | \$0.00 | 0% | \$1,707.24 | \$1,365.79 | 20% | \$126.88 | n/a | n/a | n/a | n/a |
| MP4W | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | 70 LB WEIGHTS & MEASURES APPROVED OPTION | \$0.00 | \$0.00 | 0% | \$272.00 | \$217.60 | 20% | \$20.22 | n/a | n/a | n/a | n/a |
| MP3W | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | 15/30 LB WEIGHTS & MEASURES APPROVED OPTION | \$0.00 | \$0.00 | 0% | \$211.00 | \$168.80 | 20% | \$15.68 | n/a | n/a | n/a | n/a |
| APKM | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | SENDPRO - UNLIMITED ACCOUNTING | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MW92705 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | 15" DISPLAY | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MW90067 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | SENDPRO P SERIES POWER DISTRIBUTION KIT | \$110.00 | \$71.50 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| N199 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | SCALE STAND (MP30) | \$125.00 | \$81.25 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MW97182 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | WIRELESS LAN ADAPTER | \$155.00 | \$101.00 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MW90705 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | CONNECT+/SENDPRO P SERIES PC SYSTEM CONNECT | \$165.00 | \$107.25 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APF8 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | CONNECT+ /SENDPRO P SERIES VERTICAL MARKET FONTS | \$180.00 | \$117.00 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APF9 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | CONNECT+ /SENDPRO P CREATIVE FONTS | \$180.00 | \$117.00 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| HV97500 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | WIRELESS LAN CLIENT | \$185.00 | \$120.25 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MW90701 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | 100' LAN CABLE | \$235.00 | \$152.75 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MW90147 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | WIRELESS KEYBOARD | \$235.00 | \$152.75 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MW90702 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | WIRELESS 4-PORT ROUTER. | \$345.00 | \$224.25 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SVWD | HIGH VOLUME MAILING SYSTEMS FURNITURE | ADDITIONAL SCALE STAND FOR SENDPRO P SERIES CONSOLE | \$305.00 | \$228.75 | 25% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FA2 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | BASIC ACCOUNTING (100 DEPT) | \$390.00 | \$253.50 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FR4 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | USPS BRM RATES | \$560.00 | \$364.00 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MW90020 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | SIDE GUIDE - SENDPRO P3000/CONNECT+ 3000 | \$595.00 | \$386.75 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APA2 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | 100 DEPT ANALYTICS | \$625.00 | \$406.00 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SVWB | HIGH VOLUME MAILING SYSTEMS FURNITURE | BRIDGE FOR SENDPRO P SERIES CONSOLE | \$555.00 | \$416.25 | 25% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| AZBG | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | BLACK GRAPHICS UPGRADE | \$840.00 | \$546.00 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MW90806 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | POWER STACKER EXTENSION | \$840.00 | \$546.00 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MSD2 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | 15" COLOR TOUCH DISPLAY | \$930.00 | \$605.00 | 35% | \$0.00 | \$0.00 | 0% | \$0.00 | n/a | n/a | n/a | n/a |
| ME1D | HIGH VOLUME MAILING SYSTEMS | METER HARDWARE - P SERIES, HV | \$1,000.00 | \$620.00 | 38% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SBDS | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | BARCODE SCANNER | \$990.00 | \$643.50 | 35% | \$210.00 | \$168.00 | 20% | \$15.61 | n/a | n/a | n/a | n/a |
| SPY8 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | LASER PRINTER | \$1,050.00 | \$682.50 | 35% | \$182.00 | \$145.60 | 20% | \$13.53 | n/a | n/a | n/a | n/a |
| MW90024 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | BLACK GRAPHICS UPGRADE KIT | \$1,105.00 | \$718.25 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MSPR | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | GREEN CONNECT+ POWER STACKER | \$1,255.00 | \$816.00 | 35% | \$347.00 | \$277.60 | 20% | \$25.79 | n/a | n/a | n/a | n/a |
| APA4 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | 500 DEPT ANALYTICS | \$1,350.00 | \$878.00 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APSH | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | 220/135 LPM SPEED | \$1,820.00 | \$982.80 | 46% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APAS | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | 1000 DEPT ANALYTICS | \$1,612.00 | \$1,048.00 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APA7 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | 2000 DEPT ANALYTICS | \$1,946.00 | \$1,265.00 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MSPS | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | SENDPRO P SERIES POWER STACKER | \$2,305.00 | \$1,498.00 | 35% | \$347.00 | \$277.60 | 20% | \$25.79 | n/a | n/a | n/a | n/a |
| APA9 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | 3000 DEPT ANALYTICS | \$2,360.00 | \$1,534.00 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| HVPS | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | MAILCENTER POWER STACKER | \$2,805.00 | \$1,823.25 | 35% | \$275.00 | \$220.00 | 20% | \$20.44 | n/a | n/a | n/a | n/a |
| SVWE | HIGH VOLUME MAILING SYSTEMS FURNITURE | CONSOLE | \$2,610.00 | \$1,827.00 | 30% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SVWA | HIGH VOLUME MAILING SYSTEMS FURNITURE | SENDPRO P SERIES CONSOLE WITH SCALE STAND | \$2,710.00 | \$1,924.10 | 29% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APSI | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | 270/170 LPM SPEED | \$7,345.00 | \$3,966.30 | 46% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APKM1 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | UNLIMITED ACCOUNTING FOR P SERIES | \$6,480.00 | \$4,212.00 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APSK | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | 310/205 LPM SPEED | \$16,020.00 | \$8,650.80 | 46% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| HVBD | HIGH VOLUME MAILING SYSTEMS | MAILCENTER 3000 | \$23,980.00 | \$14,867.60 | 38% | \$1,844.00 | \$1,475.20 | 20% | \$137.05 | n/a | n/a | n/a | n/a |

| Mailing Systems, Production (Reference Part 3.19) | |
|---|--------------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED | Offerors Response |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 38% |
| Optional | |
| Percentage (%) Discount from MSRP off Associated Accessories | 35% |
| Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper) | 17% |
| Percentage (%) Discount from MSRP off Associated Mailing Furniture | 25% |
| Maintenance | |
| Percentage (%) Discount from MSRP off full service maintenance contracts | 20% |
| If end user is utilizing Time and Materials Maintenance | |
| Hourly rate for Time and Materials - regular business hours | \$218.00 |
| Hourly rate for Time and Materials - outside business hours, weekends, and holidays | \$436.00 |
| Percentage (%) discount off Parts for Time and Materials maintenance | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|---------|--|---|----------------|--------------------------|------------|----------------------------|---|------------|--|---------------------------|--|------------|---------------------------------------|
| MSD1 | PRODUCTION MAILING SYSTEMS ACCESSORIES | 10" COLOR TOUCH DISPLAY | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | 0% | \$0.00 | n/a | n/a | n/a | n/a |
| MW90007 | PRODUCTION MAILING SYSTEMS ACCESSORIES | SENDPRO P/CONNECT+ SERIES DROP STACKER | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FXA | PRODUCTION MAILING SYSTEMS ACCESSORIES | METER INVIEW DASHBOARD INTERFACE (ONE PER METER) | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1F51 | PRODUCTION MAILING SYSTEMS ACCESSORIES | USPS SPECIAL SERVICES SOFTWARE | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FNV | PRODUCTION MAILING SYSTEMS ACCESSORIES | INVIEW STARTUP KIT FOR DM125/225 | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FAW | PRODUCTION MAILING SYSTEMS ACCESSORIES | SENDPRO P SERIES DFWORKS INTERFACE | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FAN | PRODUCTION MAILING SYSTEMS ACCESSORIES | INVIEW 300 DEPT ACCOUNTING | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FAM | PRODUCTION MAILING SYSTEMS ACCESSORIES | INVIEW 100 DEPT ACCOUNTING | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FAL | PRODUCTION MAILING SYSTEMS ACCESSORIES | INVIEW 50 DEPT ACCOUNTING | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FAB | PRODUCTION MAILING SYSTEMS ACCESSORIES | DEPARTMENT ACCOUNTING ENABLER | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| AZBK | PRODUCTION MAILING SYSTEMS ACCESSORIES | ENERGY STAR ENABLED | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APFD | PRODUCTION MAILING SYSTEMS ACCESSORIES | ENERGY STAR ENABLED | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MSF3 | PRODUCTION MAILING SYSTEMS ACCESSORIES | CONNECT+ ENHANCED WOW FEEDER | \$0.00 | \$0.00 | 0% | \$1,707.24 | \$1,365.79 | 20% | \$126.88 | n/a | n/a | n/a | n/a |
| APFB | PRODUCTION MAILING SYSTEMS ACCESSORIES | COLOR GRAPHICS PRINTING | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APSG | PRODUCTION MAILING SYSTEMS ACCESSORIES | 165/105 LPM SPEED | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| BMZ1 | PRODUCTION MAILING SYSTEMS ACCESSORIES | SENDPRO P SERIES BUSINESS MANAGER INTERFACE | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MW90650 | PRODUCTION MAILING SYSTEMS ACCESSORIES | ROLL TAPE KIT | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MSF6 | PRODUCTION MAILING SYSTEMS ACCESSORIES | CONNECT+3000/SENDPRO3000 DLA PRELOADED FEEDER | \$0.00 | \$0.00 | 0% | \$1,707.24 | \$1,365.79 | 20% | \$126.88 | n/a | n/a | n/a | n/a |
| MP4W | PRODUCTION MAILING SYSTEMS ACCESSORIES | 70 LB WEIGHTS & MEASURES APPROVED OPTION | \$0.00 | \$0.00 | 0% | \$272.00 | \$217.60 | 20% | \$20.22 | n/a | n/a | n/a | n/a |
| MP3W | PRODUCTION MAILING SYSTEMS ACCESSORIES | 15/30 LB WEIGHTS & MEASURES APPROVED OPTION | \$0.00 | \$0.00 | 0% | \$211.00 | \$168.80 | 20% | \$15.68 | n/a | n/a | n/a | n/a |
| APKM | PRODUCTION MAILING SYSTEMS ACCESSORIES | SENDPRO - UNLIMITED ACCOUNTING | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MW92705 | PRODUCTION MAILING SYSTEMS ACCESSORIES | 15" DISPLAY | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MW90067 | PRODUCTION MAILING SYSTEMS ACCESSORIES | SENDPRO P SERIES POWER DISTRIBUTION KIT | \$110.00 | \$71.50 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| N199 | PRODUCTION MAILING SYSTEMS ACCESSORIES | SCALE STAND (MP30) | \$125.00 | \$81.25 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MW97182 | PRODUCTION MAILING SYSTEMS ACCESSORIES | WIRELESS LAN ADAPTER | \$155.00 | \$101.00 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MW90705 | PRODUCTION MAILING SYSTEMS ACCESSORIES | CONNECT+/SENDPRO P SERIES PC SYSTEM CONNECT | \$165.00 | \$107.25 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APF8 | PRODUCTION MAILING SYSTEMS ACCESSORIES | CONNECT+ /SENDPRO P SERIES VERTICAL MARKET FONTS | \$180.00 | \$117.00 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APF9 | PRODUCTION MAILING SYSTEMS ACCESSORIES | CONNECT+ /SENDPRO P CREATIVE FONTS | \$180.00 | \$117.00 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| HV97500 | PRODUCTION MAILING SYSTEMS ACCESSORIES | WIRELESS LAN CLIENT | \$185.00 | \$120.25 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MW90701 | PRODUCTION MAILING SYSTEMS ACCESSORIES | 100' LAN CABLE | \$235.00 | \$152.75 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MW90147 | PRODUCTION MAILING SYSTEMS ACCESSORIES | WIRELESS KEYBOARD | \$235.00 | \$152.75 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MW90702 | PRODUCTION MAILING SYSTEMS ACCESSORIES | WIRELESS 4-PORT ROUTER. | \$345.00 | \$224.25 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SVWD | PRODUCTION MAILING SYSTEMS FURNITURE | ADDITIONAL SCALE STAND FOR SENDPRO P SERIES CONSOLE | \$305.00 | \$228.75 | 25% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FA2 | PRODUCTION MAILING SYSTEMS ACCESSORIES | BASIC ACCOUNTING (100 DEPT) | \$390.00 | \$253.50 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FR4 | PRODUCTION MAILING SYSTEMS ACCESSORIES | USPS BRM RATES | \$560.00 | \$364.00 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MW90020 | PRODUCTION MAILING SYSTEMS ACCESSORIES | SIDE GUIDE - SENDPRO P3000/CONNECT+ 3000 | \$595.00 | \$386.75 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APA2 | PRODUCTION MAILING SYSTEMS ACCESSORIES | 100 DEPT ANALYTICS | \$625.00 | \$406.00 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SVWB | PRODUCTION MAILING SYSTEMS FURNITURE | BRIDGE FOR SENDPRO P SERIES CONSOLE | \$555.00 | \$416.25 | 25% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| AZBG | PRODUCTION MAILING SYSTEMS ACCESSORIES | BLACK GRAPHICS UPGRADE | \$840.00 | \$546.00 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MW90806 | PRODUCTION MAILING SYSTEMS ACCESSORIES | POWER STACKER EXTENSION | \$840.00 | \$546.00 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MSD2 | PRODUCTION MAILING SYSTEMS ACCESSORIES | 15" COLOR TOUCH DISPLAY | \$930.00 | \$605.00 | 35% | \$0.00 | \$0.00 | 0% | \$0.00 | n/a | n/a | n/a | n/a |
| ME1D | PRODUCTION MAILING SYSTEMS | METER HARDWARE - P SERIES, HV | \$1,000.00 | \$620.00 | 38% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SBD5 | PRODUCTION MAILING SYSTEMS ACCESSORIES | BARCODE SCANNER | \$990.00 | \$643.50 | 35% | \$210.00 | \$168.00 | 20% | \$15.61 | n/a | n/a | n/a | n/a |
| SPY8 | PRODUCTION MAILING SYSTEMS ACCESSORIES | LASER PRINTER | \$1,050.00 | \$682.50 | 35% | \$182.00 | \$145.60 | 20% | \$13.53 | n/a | n/a | n/a | n/a |
| MW90024 | PRODUCTION MAILING SYSTEMS ACCESSORIES | BLACK GRAPHICS UPGRADE KIT | \$1,105.00 | \$718.25 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MSPR | PRODUCTION MAILING SYSTEMS ACCESSORIES | GREEN CONNECT+ POWER STACKER | \$1,255.00 | \$816.00 | 35% | \$347.00 | \$277.60 | 20% | \$25.79 | n/a | n/a | n/a | n/a |
| APA4 | PRODUCTION MAILING SYSTEMS ACCESSORIES | 500 DEPT ANALYTICS | \$1,350.00 | \$878.00 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APSH | PRODUCTION MAILING SYSTEMS ACCESSORIES | 220/135 LPM SPEED | \$1,820.00 | \$982.80 | 46% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APA5 | PRODUCTION MAILING SYSTEMS ACCESSORIES | 1000 DEPT ANALYTICS | \$1,612.00 | \$1,048.00 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APA7 | PRODUCTION MAILING SYSTEMS ACCESSORIES | 2000 DEPT ANALYTICS | \$1,946.00 | \$1,265.00 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MSP5 | PRODUCTION MAILING SYSTEMS ACCESSORIES | SENDPRO P SERIES POWER STACKER | \$2,305.00 | \$1,498.00 | 35% | \$347.00 | \$277.60 | 20% | \$25.79 | n/a | n/a | n/a | n/a |
| APA9 | PRODUCTION MAILING SYSTEMS ACCESSORIES | 3000 DEPT ANALYTICS | \$2,360.00 | \$1,534.00 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| HVP5 | PRODUCTION MAILING SYSTEMS ACCESSORIES | MAILCENTER POWER STACKER | \$2,805.00 | \$1,823.25 | 35% | \$275.00 | \$220.00 | 20% | \$20.44 | n/a | n/a | n/a | n/a |
| SVWE | PRODUCTION MAILING SYSTEMS FURNITURE | CONSOLE | \$2,610.00 | \$1,827.00 | 30% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SVWA | PRODUCTION MAILING SYSTEMS FURNITURE | SENDPRO P SERIES CONSOLE WITH SCALE STAND | \$2,710.00 | \$1,924.10 | 29% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APSI | PRODUCTION MAILING SYSTEMS ACCESSORIES | 270/170 LPM SPEED | \$7,345.00 | \$3,966.30 | 46% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APKM1 | PRODUCTION MAILING SYSTEMS ACCESSORIES | UNLIMITED ACCOUNTING FOR P SERIES | \$6,480.00 | \$4,212.00 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APSK | PRODUCTION MAILING SYSTEMS ACCESSORIES | 310/205 LPM SPEED | \$16,020.00 | \$8,650.80 | 46% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| HVBD | PRODUCTION MAILING SYSTEMS | MAILCENTER 3000 | \$23,980.00 | \$14,867.60 | 38% | \$1,844.00 | \$1,475.20 | 20% | \$137.05 | n/a | n/a | n/a | n/a |

| Integrated Postal Scales (Reference Part 3.19) | |
|---|--------------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED | Offerors Response |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 44% |
| Optional | |
| Percentage (%) Discount from MSRP off Associated Accessories | 16% |
| Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount from MSRP off Associated Mailing Furniture | 25% |
| Maintenance | |
| Percentage (%) Discount from MSRP off full service maintenance contracts | 20% |
| If end user is utilizing Time and Materials Maintenance | |
| Hourly rate for Time and Materials - regular business hours | \$218.00 |
| Hourly rate for Time and Materials - outside business hours, weekends, and holidays | \$436.00 |
| Percentage (%) discount off Parts for Time and Materials maintenance | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|-------------|---------------------------------|--|-------------------|--------------------------|------------|----------------------------|---|------------|--|---------------------------|--|------------|---------------------------------------|
| MP81 | INTEGRATED POSTAL SCALES | SERIAL INTERFACE SCALE | \$0.00 | \$0.00 | 0% | | \$22.40 | 20% | \$2.08 | n/a | n/a | n/a | n/a |
| MP82 | INTEGRATED POSTAL SCALES | HORIZON TYPE APPROVED SCALE | \$0.00 | \$0.00 | 0% | \$30.00 | \$24.00 | 20% | \$2.23 | n/a | n/a | n/a | n/a |
| MT30 | INTEGRATED POSTAL SCALES | PLATFORM SCALE 30LB | \$0.00 | \$0.00 | 0% | \$211.00 | \$168.80 | 20% | \$15.68 | n/a | n/a | n/a | n/a |
| MT49 | INTEGRATED POSTAL SCALES | SCALE, GLOBAL - 149 LB | \$0.00 | \$0.00 | 0% | \$272.00 | \$217.60 | 20% | \$20.22 | n/a | n/a | n/a | n/a |
| MT70 | INTEGRATED POSTAL SCALES | PLATFORM SCALE 70 LB | \$0.00 | \$0.00 | 0% | \$272.00 | \$217.60 | 20% | \$20.22 | n/a | n/a | n/a | n/a |
| MW96000 | INTEGRATED POSTAL SCALES | WEIGHING PLATFORM | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MT7W | INTEGRATED POSTAL SCALES | SCALE, W&M, GLOBAL - 70 LB | \$0.00 | \$0.00 | 0% | \$272.00 | \$217.60 | 20% | \$20.22 | n/a | n/a | n/a | n/a |
| MT3W | INTEGRATED POSTAL SCALES | SCALE, W&M, US - 30 LB | \$0.00 | \$0.00 | 0% | \$211.00 | \$168.80 | 20% | \$15.68 | n/a | n/a | n/a | n/a |
| MT4W | INTEGRATED POSTAL SCALES | SCALE, W&M, GLOBAL - 149 LB | \$0.00 | \$0.00 | 0% | \$272.00 | \$217.60 | 20% | \$20.22 | n/a | n/a | n/a | n/a |
| MP49 | INTEGRATED POSTAL SCALES | 70/149 LB WEIGHING PLATFORM | \$0.00 | \$0.00 | 0% | \$272.00 | \$217.60 | 20% | \$20.22 | n/a | n/a | n/a | n/a |
| 1FW1 | INTEGRATED POSTAL SCALES | DIFFERENTIAL WEIGHING FEATURE CODE | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MP9G | INTEGRATED POSTAL SCALES | INTEGRATED WEIGHING PLATFORM | \$0.00 | \$0.00 | 0% | \$108.00 | \$86.40 | 20% | \$8.03 | n/a | n/a | n/a | n/a |
| ZHL5 | INTEGRATED POSTAL SCALES | LOBBY SCALE CAPABILITY | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MT73 | INTEGRATED POSTAL SCALES | SCALE, W&M, POSTAL - 35 KG | \$0.00 | \$0.00 | 0% | \$272.00 | \$217.60 | 20% | \$20.22 | n/a | n/a | n/a | n/a |
| MPC1 | INTEGRATED POSTAL SCALES | INTEGRATED WEIGHING PLATFORM | \$0.00 | \$0.00 | 0% | \$66.00 | \$52.80 | 20% | \$4.91 | n/a | n/a | n/a | n/a |
| MP8R | INTEGRATED POSTAL SCALES | INTEGRATED WEIGHING PLATFORM | \$0.00 | \$0.00 | 0% | \$13.00 | \$10.40 | 20% | \$0.97 | n/a | n/a | n/a | n/a |
| MP30 | INTEGRATED POSTAL SCALES | 15/30 LB WEIGHING PLATFORM | \$0.00 | \$0.00 | 0% | \$211.00 | \$168.80 | 20% | \$15.68 | n/a | n/a | n/a | n/a |
| HV96000 | INTEGRATED POSTAL SCALES | MAIL CENTER WEIGHING PLATFORM | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FW0 | INTEGRATED POSTAL SCALES | MANUAL WEIGHT ENTRY | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZH01 | INTEGRATED POSTAL SCALES | 5LB WEIGHING OPTION FOR MP82 SCALE | \$945.00 | \$529.20 | 44% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZHWL | INTEGRATED POSTAL SCALES | 5LBS./3KG WEIGHING OPTION FOR MP81 SCALE | \$1,000.00 | \$530.00 | 47% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1GW5 | INTEGRATED POSTAL SCALES | 5 LB INTEGRATED WEIGHING | \$1,294.00 | \$724.64 | 44% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZH02 | INTEGRATED POSTAL SCALES | 10LB WEIGHING OPTION FOR MP82 SCALE | \$1,518.00 | \$850.08 | 44% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZHWM | INTEGRATED POSTAL SCALES | 10LBS./ 5KG WEIGHING OPTION FOR MP81 SCALE | \$1,630.00 | \$863.90 | 47% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1GW9 | INTEGRATED POSTAL SCALES | 10 LB INTEGRATED WEIGHING | \$1,655.00 | \$926.80 | 44% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZH07 | INTEGRATED POSTAL SCALES | 15 LB WEIGHING OPTION FOR MP3W SCALE | \$1,935.00 | \$1,084.00 | 44% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FWV | INTEGRATED POSTAL SCALES | 5 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT) | \$2,020.00 | \$1,131.20 | 44% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZH03 | INTEGRATED POSTAL SCALES | 15LB WEIGHING OPTION FOR MP82 SCALE | \$2,260.00 | \$1,265.60 | 44% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZHWH | INTEGRATED POSTAL SCALES | 15LBS./7KG WEIGHING OPTION FOR MP81 SCALE | \$2,260.00 | \$1,265.60 | 44% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FWW | INTEGRATED POSTAL SCALES | 10 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT) | \$2,510.00 | \$1,405.60 | 44% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FW5 | INTEGRATED POSTAL SCALES | 15 LB INTERFACED WEIGHING (SCALE LEFT OR RIGHT OF UNIT) | \$2,875.00 | \$1,610.00 | 44% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FWX | INTEGRATED POSTAL SCALES | 15 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT) | \$2,875.00 | \$1,610.00 | 44% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZH13 | INTEGRATED POSTAL SCALES | 30 LB WEIGHING OPTION FOR MP30 SCALE | \$2,989.00 | \$1,674.00 | 44% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZHA8 | INTEGRATED POSTAL SCALES | 30LB WEIGHING OPTION FOR MT3W SCALE | \$3,290.00 | \$1,842.40 | 44% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FW6 | INTEGRATED POSTAL SCALES | 30 LB INTERFACED WEIGHING (SCALE LEFT OR RIGHT OF UNIT) | \$3,290.00 | \$1,842.40 | 44% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZH15 | INTEGRATED POSTAL SCALES | 70 LB WEIGHING OPTION FOR MP49 SCALE | \$3,334.00 | \$1,867.00 | 44% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZHA3 | INTEGRATED POSTAL SCALES | 30 LB WEIGHING OPTION FOR MT30 SCALE | \$3,550.00 | \$1,988.00 | 44% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZHA5 | INTEGRATED POSTAL SCALES | 70LB WEIGHING OPTION FOR MT7W SCALE | \$3,670.00 | \$2,055.20 | 44% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FW7 | INTEGRATED POSTAL SCALES | 70 LB INTERFACED WEIGHING | \$3,670.00 | \$2,055.20 | 44% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZH85 | INTEGRATED POSTAL SCALES | 70 LB WEIGHING OPTION FOR MT70 SCALE | \$3,960.00 | \$2,217.60 | 44% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FW8 | INTEGRATED POSTAL SCALES | 149 LB INTERFACED WEIGHING | \$5,075.00 | \$2,842.00 | 44% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |

| Letter Openers, Low Volume (Reference Part 3.19) | |
|---|--------------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED | Offerors Response |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 34% |
| Optional | |
| Percentage (%) Discount from MSRP off Associated Accessories | 15% |
| Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount from MSRP off Associated Mailing Furniture | 25% |
| Maintenance | |
| Percentage (%) Discount from MSRP off full service maintenance contracts | 20% |
| If end user is utilizing Time and Materials Maintenance | |
| Hourly rate for Time and Materials - regular business hours | \$218.00 |
| Hourly rate for Time and Materials - outside business hours, weekends, and holidays | \$436.00 |
| Percentage (%) discount off Parts for Time and Materials maintenance | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|------|--------------------------------------|--|----------------|--------------------------|------------|----------------------------|---|------------|--|---------------------------|--|------------|---------------------------------------|
| LOTc | LETTER OPENERS, LOW VOLUME FURNITURE | OPTIONAL CASTERS FOR 45IN. TABLE | \$640.98 | \$480.74 | 25% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| LOT1 | LETTER OPENERS, LOW VOLUME FURNITURE | 45IN. TABLE W/ STORAGE DOORS | \$1,981.26 | \$1,485.95 | 25% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| DLA2 | LETTER OPENERS, LOW VOLUME | DL200™ LETTER OPENER W/INSTALLATION & TRAINING | \$4,306.31 | \$2,669.91 | 38% | \$286.00 | \$228.80 | 20% | \$21.26 | n/a | n/a | n/a | n/a |

| Letter Openers, High Volume (Reference Part 3.19) | |
|---|--------------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED | Offerors Response |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 20% |
| Optional | |
| Percentage (%) Discount from MSRP off Associated Accessories | 15% |
| Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount from MSRP off Associated Mailing Furniture | 25% |
| Maintenance | |
| Percentage (%) Discount from MSRP off full service maintenance contracts | 20% |
| If end user is utilizing Time and Materials Maintenance | |
| Hourly rate for Time and Materials - regular business hours | \$218.00 |
| Hourly rate for Time and Materials - outside business hours, weekends, and holidays | \$436.00 |
| Percentage (%) discount off Parts for Time and Materials maintenance | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|------------|--|--|----------------|--------------------------|------------|----------------------------|---|------------|--|---------------------------|--|------------|---------------------------------------|
| OMBIN606 | LETTER OPENERS, ACCESSORIES, HIGH VOLUME | 606 SORT LETTER OPENER BIN | \$499.77 | \$424.80 | 15% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| OMLAN606 | LETTER OPENERS, ACCESSORIES, HIGH VOLUME | 606 ETHERNET PORT | \$706.83 | \$600.81 | 15% | \$85.00 | \$68.00 | 20% | \$6.32 | n/a | n/a | n/a | n/a |
| OMSTAT606 | LETTER OPENERS, ACCESSORIES, HIGH VOLUME | 606 REPORT PRINTER | \$1,815.09 | \$1,542.83 | 15% | \$218.00 | \$174.40 | 20% | \$16.20 | n/a | n/a | n/a | n/a |
| LOT2 | LETTER OPENERS, HIGH VOLUME FURNITURE | 60IN. ADJUSTABLE TABLE W/SHELF/LOCK DOOR | \$3,100.00 | \$2,325.00 | 25% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| OMSORT606 | LETTER OPENERS, ACCESSORIES, HIGH VOLUME | 606 LETTER OPENER SORT OPTION | \$3,455.25 | \$2,936.96 | 15% | \$415.00 | \$332.00 | 20% | \$30.84 | n/a | n/a | n/a | n/a |
| OMCONV606 | LETTER OPENERS, ACCESSORIES, HIGH VOLUME | 606 SORT LETTER OPENER CONVEYOR | \$3,765.15 | \$3,200.38 | 15% | \$452.00 | \$361.60 | 20% | \$33.59 | n/a | n/a | n/a | n/a |
| OMPRINT606 | LETTER OPENERS, ACCESSORIES, HIGH VOLUME | 606 HIGH SPEED INKJET PRINTER | \$3,950.14 | \$3,357.62 | 15% | \$474.00 | \$379.20 | 20% | \$35.23 | n/a | n/a | n/a | n/a |
| DLA3 | LETTER OPENERS, HIGH VOLUME | OMATION 210 W/INSTALL & TRAINING 120V | \$7,400.00 | \$5,920.00 | 20% | \$645.00 | \$516.00 | 20% | \$47.94 | n/a | n/a | n/a | n/a |
| DLA4 | LETTER OPENERS, HIGH VOLUME | OMATION 410 W/INSTALL & TRAINING 120V | \$12,856.78 | \$9,642.59 | 25% | \$1,151.00 | \$920.80 | 20% | \$85.54 | n/a | n/a | n/a | n/a |
| OM606 | LETTER OPENERS, HIGH VOLUME | 606 LETTER OPENER | \$20,078.74 | \$16,062.99 | 20% | \$2,410.00 | \$1,928.00 | 20% | \$179.11 | n/a | n/a | n/a | n/a |

| Letter Folders, Low Volume (Reference Part 3.19) | |
|---|--------------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED | Offerors Response |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 18% |
| Optional | |
| Percentage (%) Discount from MSRP off Associated Accessories | 18% |
| Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount from MSRP off Associated Mailing Furniture | 25% |
| Maintenance | |
| Percentage (%) Discount from MSRP off full service maintenance contracts | 20% |
| If end user is utilizing Time and Materials Maintenance | |
| Hourly rate for Time and Materials - regular business hours | \$218.00 |
| Hourly rate for Time and Materials - outside business hours, weekends, and holidays | \$436.00 |
| Percentage (%) discount off Parts for Time and Materials maintenance | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|---------|---------------------------------------|----------------------------|----------------|--------------------------|------------|----------------------------|---|------------|--|---------------------------|--|------------|---------------------------------------|
| TB70064 | LOW VOLUME LETTER FOLDERS ACCESSORIES | FOLDER LOCALIZATION KIT US | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| DF85 | LOW VOLUME LETTER FOLDERS | 1812 AUTOFOLDER | \$6,107.40 | \$5,008.07 | 18% | \$667.00 | \$533.60 | 20% | \$49.57 | n/a | n/a | n/a | n/a |

| Letter Folders, High Volume (Reference Part 3.19) | |
|---|--------------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED | Offerors Response |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 18% |
| Optional | |
| Percentage (%) Discount from MSRP off Associated Accessories | 16% |
| Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount from MSRP off Associated Mailing Furniture | 25% |
| Maintenance | |
| Percentage (%) Discount from MSRP off full service maintenance contracts | 20% |
| If end user is utilizing Time and Materials Maintenance | |
| Hourly rate for Time and Materials - regular business hours | \$218.00 |
| Hourly rate for Time and Materials - outside business hours, weekends, and holidays | \$436.00 |
| Percentage (%) discount off Parts for Time and Materials maintenance | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|------|----------------------------|------------------|----------------|--------------------------|------------|----------------------------|---|------------|--|---------------------------|--|------------|---------------------------------------|
| DF95 | HIGH VOLUME LETTER FOLDERS | 2051 SMARTFOLDER | \$8,100.00 | \$6,642.00 | 18% | \$867.00 | \$693.60 | 20% | \$64.44 | n/a | n/a | n/a | n/a |

| Inserters, Production (Reference Part 3.19) | |
|---|--------------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED | Offerors Response |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 15% |
| Optional | |
| Percentage (%) Discount from MSRP off Associated Accessories | 13% |
| Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper) | 17% |
| Percentage (%) Discount from MSRP off Associated Mailing Furniture | 25% |
| Maintenance | |
| Percentage (%) Discount from MSRP off full service maintenance contracts If end user is utilizing Time and Materials Maintenance | 5% |
| Hourly rate for Time and Materials - regular business hours | \$218.00 |
| Hourly rate for Time and Materials - outside business hours, weekends, and holidays | \$436.00 |
| Percentage (%) discount off Parts for Time and Materials maintenance | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|--------------|---------------------------------|--|-------------------|--------------------------|------------|----------------------------|---|------------|--|---------------------------|--|------------|---------------------------------------|
| D2K1 | PRODUCTION INSERTER ACCESSORIES | D2K1 - 1.5M ANNUALLY | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| D2K2 | PRODUCTION INSERTER ACCESSORIES | D2K1 - 2.5M ANNUALLY | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1F90 | PRODUCTION INSERTER ACCESSORIES | DATA CAPTURE UPLOAD | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FX8 | PRODUCTION INSERTER ACCESSORIES | EXTERNAL ACCOUNTING ENABLER | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| D1DC | PRODUCTION INSERTER ACCESSORIES | D12000 SW UPDATE FOR FIELD RETROFIT | \$436.30 | \$379.58 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F89Q | PRODUCTION INSERTER ACCESSORIES | BOTTOM EDGE ENVELOPE MARKER 728 | \$1,461.90 | \$1,271.85 | 13% | \$121.00 | \$114.95 | 5% | \$10.68 | n/a | n/a | n/a | n/a |
| F8MC | PRODUCTION INSERTER ACCESSORIES | BUCKLE CHUTE FOR HIGH SHEET COUNT TRI FOLDED SETS | \$2,044.13 | \$1,778.39 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| R05E | PRODUCTION INSERTER ACCESSORIES | SYSTEMS ENGINEERING - FBP OR WIN10 SERVER INST&TRG | \$2,245.10 | \$1,953.24 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F8AA | PRODUCTION INSERTER ACCESSORIES | STANDARD FOLD PLATES | \$4,450.40 | \$3,871.85 | 13% | \$0.00 | \$0.00 | 0% | \$0.00 | n/a | n/a | n/a | n/a |
| F89D | PRODUCTION INSERTER ACCESSORIES | FIXED BEAM OMR AND BARCODE SCANNER BOTTOM SCAN | \$4,450.40 | \$3,871.85 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F89Z | PRODUCTION INSERTER ACCESSORIES | FIXED BEAM OMR AND BARCODE SCANNER TOP SCAN | \$4,450.40 | \$3,871.85 | 13% | \$0.00 | \$0.00 | 0% | \$0.00 | n/a | n/a | n/a | n/a |
| D1DE | PRODUCTION INSERTER ACCESSORIES | EDGE MARKER, FACE DOWN EXITS | \$4,704.85 | \$4,093.22 | 13% | \$349.00 | \$331.55 | 5% | \$30.80 | n/a | n/a | n/a | n/a |
| D1CB | PRODUCTION INSERTER ACCESSORIES | ADDITIONAL DIVERT BIN FOR FACE DOWN PROCESSING | \$8,654.30 | \$7,529.24 | 13% | \$852.00 | \$809.40 | 5% | \$75.19 | n/a | n/a | n/a | n/a |
| F89C | PRODUCTION INSERTER ACCESSORIES | LOW CAP DIVERT W/ SMART DEFLECT | \$9,800.00 | \$8,526.00 | 13% | \$590.00 | \$560.50 | 5% | \$52.07 | n/a | n/a | n/a | n/a |
| DIWR | PRODUCTION INSERTER ACCESSORIES | RETROFIT MAIN PC D12000 | \$10,000.00 | \$8,700.00 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F89M | PRODUCTION INSERTER ACCESSORIES | BOUNCING LOWER CHUTE D12000 | \$10,385.30 | \$9,035.21 | 13% | \$0.00 | \$0.00 | 0% | \$0.00 | n/a | n/a | n/a | n/a |
| D1DJ | PRODUCTION INSERTER ACCESSORIES | ADDITIONAL DIVERT BIN FACE UP EXITS | \$12,677.30 | \$11,029.25 | 13% | \$1,153.00 | \$1,095.35 | 5% | \$101.76 | n/a | n/a | n/a | n/a |
| F89B | PRODUCTION INSERTER ACCESSORIES | AUTOMATIC FOLD CAPABILITY | \$17,712.78 | \$15,410.12 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F89F | PRODUCTION INSERTER ACCESSORIES | 2D CAMERA SCANNER | \$18,080.50 | \$15,730.04 | 13% | \$1,124.00 | \$1,067.80 | 5% | \$99.20 | n/a | n/a | n/a | n/a |
| F89H | PRODUCTION INSERTER ACCESSORIES | 2D TOP SCANNER FOR SHEET FEEDER | \$19,401.76 | \$16,879.53 | 13% | \$2,078.76 | \$1,974.82 | 5% | \$183.46 | n/a | n/a | n/a | n/a |
| D1MS | PRODUCTION INSERTER ACCESSORIES | D12000 FILE BASED MICROSERVER | \$20,487.30 | \$17,823.95 | 13% | \$1,707.00 | \$1,621.65 | 5% | \$150.65 | n/a | n/a | n/a | n/a |
| D1DA | PRODUCTION INSERTER ACCESSORIES | FACE DOWN EXIT ONE DIVERT | \$21,257.50 | \$18,494.03 | 13% | \$2,278.00 | \$2,164.10 | 5% | \$201.05 | n/a | n/a | n/a | n/a |
| F89L | PRODUCTION INSERTER ACCESSORIES | 2D TOP SCANNING FOR ENCLOSURE FEEDER | \$23,334.10 | \$20,300.67 | 13% | \$1,124.00 | \$1,067.80 | 5% | \$99.20 | n/a | n/a | n/a | n/a |
| D1ST | PRODUCTION INSERTER ACCESSORIES | FILE BASED PROCESSING | \$31,589.20 | \$27,482.60 | 13% | \$3,328.00 | \$3,161.60 | 5% | \$293.71 | n/a | n/a | n/a | n/a |
| D1DG | PRODUCTION INSERTER ACCESSORIES | FACE UP EXIT ONE DIVERT UP TO 20 SHEETS | \$48,262.40 | \$41,988.29 | 13% | \$4,388.00 | \$4,168.60 | 5% | \$387.27 | n/a | n/a | n/a | n/a |
| F8AB | PRODUCTION INSERTER ACCESSORIES | HCSF W/ STANDARD HOPPER | \$48,826.85 | \$42,479.36 | 13% | \$0.00 | \$0.00 | 0% | \$0.00 | n/a | n/a | n/a | n/a |
| D1DH | PRODUCTION INSERTER ACCESSORIES | FACE UP EXIT ONE DIVERT UP TO 50 SHEETS | \$49,457.10 | \$43,027.68 | 13% | \$4,497.00 | \$4,272.15 | 5% | \$396.89 | n/a | n/a | n/a | n/a |
| F89A | PRODUCTION INSERTER ACCESSORIES | HCSF W/ EXTENDED HOPPER | \$52,243.49 | \$45,451.84 | 13% | \$0.00 | \$0.00 | 0% | \$0.00 | n/a | n/a | n/a | n/a |
| D1DX | PRODUCTION INSERTER ACCESSORIES | FACE UP EXIT DM INFINITY UP TO 20 SHEETS | \$79,016.00 | \$68,743.92 | 13% | \$7,184.00 | \$6,824.80 | 5% | \$634.03 | n/a | n/a | n/a | n/a |
| D1DY | PRODUCTION INSERTER ACCESSORIES | FACE UP EXIT DM INFINITY UP TO 50 SHEETS | \$80,294.70 | \$69,856.39 | 13% | \$7,300.00 | \$6,935.00 | 5% | \$644.27 | n/a | n/a | n/a | n/a |
| D1CO | PRODUCTION INSERTER | D12000 TWO ENCLOSURE FEEDER SYSTEM | \$200,889.70 | \$170,756.25 | 15% | \$11,159.00 | \$10,601.05 | 5% | \$984.84 | n/a | n/a | n/a | n/a |
| D1C1 | PRODUCTION INSERTER | D12000 THREE ENCLOSURE FEEDER SYSTEM | \$205,374.80 | \$174,568.58 | 15% | \$11,606.00 | \$11,025.70 | 5% | \$1,024.29 | n/a | n/a | n/a | n/a |
| D1C2 | PRODUCTION INSERTER | D12000 FOUR ENCLOSURE FEEDER SYSTEM | \$229,424.60 | \$195,010.91 | 15% | \$12,800.00 | \$12,160.00 | 5% | \$1,129.67 | n/a | n/a | n/a | n/a |
| 1T04 | PRODUCTION INSERTER ACCESSORIES | UIC, US DM INFINITY PERMIT METER | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CYCLEOVERAGE | PRODUCTION INSERTER ACCESSORIES | CYCLE OVERAGE FEE | \$0.005/PER CYCLE | \$0.005/PER CYCLE | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |

| Folder-Inserters, Low Volume (Reference Part 3.19) | |
|---|--------------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED | Offerors Response |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 20% |
| Optional | |
| Percentage (%) Discount from MSRP off Associated Accessories | 16% |
| Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper) | 17% |
| Percentage (%) Discount from MSRP off Associated Mailing Furniture | 25% |
| Maintenance | |
| Percentage (%) Discount from MSRP off full service maintenance contracts | 20% |
| If end user is utilizing Time and Materials Maintenance | |
| Hourly rate for Time and Materials - regular business hours | \$218.00 |
| Hourly rate for Time and Materials - outside business hours, weekends, and holidays | \$436.00 |
| Percentage (%) discount off Parts for Time and Materials maintenance | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|---------------|--|--|----------------|--------------------------|------------|----------------------------|---|------------|--|---------------------------|--|------------|---------------------------------------|
| TIPP | LOW VOLUME FOLDER-INSERTER ACCESSORIES | PERFED PAPER RELAY 2500-4500 | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| TINP | LOW VOLUME FOLDER-INSERTER ACCESSORIES | NON PERF PAPER RELAY 2500-4500 | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F381076 | LOW VOLUME FOLDER-INSERTER ACCESSORIES | KIT, RELAY 2500-4500 PB LOGO | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| RELAYMIDRANGE | LOW VOLUME FOLDER-INSERTER ACCESSORIES | RELAY 2500-4500 INSERTING SYSTEM OFFER | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| TIIC | LOW VOLUME FOLDER-INSERTER FURNITURE | OPTIONAL CASTERS FOR INSERTER TABLES | \$579.02 | \$434.27 | 25% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| TIAT | LOW VOLUME FOLDER-INSERTER ACCESSORIES | ADDITIONAL SHEET FEEDER | \$1,598.00 | \$1,342.32 | 16% | \$0.00 | \$0.00 | 0% | \$0.00 | n/a | n/a | n/a | n/a |
| TIITA | LOW VOLUME FOLDER-INSERTER FURNITURE | 33X33X29-36 STORAGE CABINET | \$1,857.78 | \$1,393.34 | 25% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| TIIB | LOW VOLUME FOLDER-INSERTER FURNITURE | 45.5X33X29-36 STORAGE CABINET | \$1,966.21 | \$1,474.66 | 25% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| TIRS | LOW VOLUME FOLDER-INSERTER ACCESSORIES | VERTICAL STACKER W/INSTALL & TRG | \$2,246.78 | \$1,707.55 | 24% | \$174.00 | \$139.20 | 20% | \$12.93 | n/a | n/a | n/a | n/a |
| TI91 | LOW VOLUME FOLDER-INSERTER ACCESSORIES | OMR SCANNER W/INSTALL & TRG | \$2,042.22 | \$1,715.46 | 16% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| TI90 | LOW VOLUME FOLDER-INSERTER ACCESSORIES | OMR SCANNER WITH INSTALL & TRG | \$2,042.22 | \$1,715.46 | 16% | \$0.00 | \$0.00 | 0% | \$0.00 | n/a | n/a | n/a | n/a |
| TI24 | LOW VOLUME FOLDER-INSERTER ACCESSORIES | 2D TOP SCANNER W/INSTALL & TRAINING | \$2,746.43 | \$2,307.00 | 16% | \$487.00 | \$389.60 | 20% | \$36.19 | n/a | n/a | n/a | n/a |
| TI23 | LOW VOLUME FOLDER-INSERTER ACCESSORIES | 2D BOTTOM SCANNER W/INSTALL & TRAINING | \$2,746.43 | \$2,307.00 | 16% | \$487.00 | \$389.60 | 20% | \$36.19 | n/a | n/a | n/a | n/a |
| TI92 | LOW VOLUME FOLDER-INSERTER ACCESSORIES | 2D TOP W/ RIE/ INSTALL & TRG | \$3,193.55 | \$2,682.58 | 16% | \$487.00 | \$389.60 | 20% | \$36.19 | n/a | n/a | n/a | n/a |
| TI93 | LOW VOLUME FOLDER-INSERTER ACCESSORIES | 2D BOTTOM W/RIE/ INSTALL & TRG | \$3,193.55 | \$2,682.58 | 16% | \$487.00 | \$389.60 | 20% | \$36.19 | n/a | n/a | n/a | n/a |
| TI94 | LOW VOLUME FOLDER-INSERTER ACCESSORIES | 2D I&T C-DOUBLE FRONT /HALF- Z BACK /RIP | \$3,616.08 | \$3,037.51 | 16% | \$505.00 | \$404.00 | 20% | \$37.53 | n/a | n/a | n/a | n/a |
| TI95 | LOW VOLUME FOLDER-INSERTER ACCESSORIES | 2D I&T HALF -Z FRONT/C- DOUBLE BACK/RIP | \$3,616.08 | \$3,037.51 | 16% | \$505.00 | \$404.00 | 20% | \$37.53 | n/a | n/a | n/a | n/a |
| TI25 | LOW VOLUME FOLDER-INSERTER | RELAY 2500 W/INSTALL & TRAINING | \$11,004.74 | \$8,363.60 | 24% | \$960.00 | \$768.00 | 20% | \$71.35 | n/a | n/a | n/a | n/a |

| Folder-Inserters, Medium Volume (Reference Part 3.19) | |
|---|--------------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED | Offerors Response |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 20% |
| Optional | |
| Percentage (%) Discount from MSRP off Associated Accessories | 17% |
| Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper) | 17% |
| Percentage (%) Discount from MSRP off Associated Mailing Furniture | 25% |
| Maintenance | |
| Percentage (%) Discount from MSRP off full service maintenance contracts | 20% |
| If end user is utilizing Time and Materials Maintenance | |
| Hourly rate for Time and Materials - regular business hours | \$218.00 |
| Hourly rate for Time and Materials - outside business hours, weekends, and holidays | \$436.00 |
| Percentage (%) discount off Parts for Time and Materials maintenance | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|------------------|---|--|----------------|--------------------------|------------|----------------------------|---|------------|--|---------------------------|--|------------|---------------------------------------|
| RELAY5-8000 | MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES | RELAY 5000-8000 INSERTING SYSTEM OFFER | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| RELAY5-8000ADDON | MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES | ADDON RELAY 5000-8000 INSERTING SYSTEM OFFER | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F900020 | MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES | POWERGUARD2 | \$149.00 | \$95.36 | 36% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F9PG2 | MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES | POWERGUARD SERVICE PACKAGE 2 | \$124.85 | \$103.63 | 17% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F780644R | MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES | RELAY 5-8000 EDGE MARKER REMAN | \$309.47 | \$256.86 | 17% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F9PG | MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES | POWERGUARD | \$370.00 | \$292.30 | 21% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F790725 | MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES | SALES KIT FEEDER INSERT SUPPORT | \$513.05 | \$425.83 | 17% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| T17E | MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES | SCANNER MOUNTING KIT HIGH CAP SHEET FDR | \$1,267.59 | \$1,052.10 | 17% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| T1VP | MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES | VERTICAL POWER STACKER | \$2,553.78 | \$2,119.64 | 17% | \$181.00 | \$144.80 | 20% | \$13.45 | n/a | n/a | n/a | n/a |
| T1RY | MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES | 2D TOWER/INST&TRG/INTEGRITY EXPRESS | \$3,686.50 | \$2,691.15 | 27% | \$1,287.00 | \$1,029.60 | 20% | \$95.65 | n/a | n/a | n/a | n/a |
| T1RU | MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES | 2D TOWER/INST&TRG/RELAY INTEG PRO STD | \$3,477.48 | \$2,886.31 | 17% | \$1,237.00 | \$989.60 | 20% | \$91.93 | \$570.00 | \$456.00 | 20% | \$42.36 |
| T1RT | MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES | 2D HCSF/INST&TRG/RELAY INTEG PRO STD | \$5,233.54 | \$4,343.84 | 17% | \$1,055.00 | \$844.00 | 20% | \$78.41 | \$570.00 | \$456.00 | 20% | \$42.36 |
| T1RW | MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES | 2D TOWER/INST&TRG/RELAY INTEG PRO ADV | \$5,233.54 | \$4,343.84 | 17% | \$1,237.00 | \$989.60 | 20% | \$91.93 | \$950.00 | \$760.00 | 20% | \$70.60 |
| T17D | MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES | 2D CAMERA HIGH CAPACITY SHEET FEEDER | \$5,321.96 | \$4,417.23 | 17% | \$1,186.00 | \$948.80 | 20% | \$88.14 | n/a | n/a | n/a | n/a |
| T1RX | MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES | 2D SHEET FDR/INST&TRG/INTEGRITY EXPRESS | \$5,548.76 | \$4,605.47 | 17% | \$1,098.00 | \$878.40 | 20% | \$81.60 | n/a | n/a | n/a | n/a |
| T1RV | MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES | 2D HCSF/INST&TRG/RELAY INTEG PRO ADV | \$7,104.74 | \$5,896.93 | 17% | \$1,055.00 | \$844.00 | 20% | \$78.41 | \$950.00 | \$760.00 | 20% | \$70.60 |
| T135 | MEDIUM VOLUME FOLDER-INSERTER | RELAY 3500 W/INSTALL & TRAINING | \$16,243.87 | \$12,182.90 | 25% | \$1,320.00 | \$1,056.00 | 20% | \$98.10 | n/a | n/a | n/a | n/a |
| T145 | MEDIUM VOLUME FOLDER-INSERTER | RELAY 4500 W/INSTALL & TRAINING | \$19,443.01 | \$15,554.41 | 20% | \$1,872.00 | \$1,497.60 | 20% | \$139.13 | n/a | n/a | n/a | n/a |
| T150 | MEDIUM VOLUME FOLDER-INSERTER | RELAY 5000 W/4 FEEDER TOWER | \$27,463.70 | \$20,597.78 | 25% | \$2,552.00 | \$2,041.60 | 20% | \$189.67 | n/a | n/a | n/a | n/a |
| T160 | MEDIUM VOLUME FOLDER-INSERTER | RELAY 6000 INSERTING SYSTEM | \$53,870.60 | \$43,096.48 | 20% | \$3,617.00 | \$2,893.60 | 20% | \$268.82 | n/a | n/a | n/a | n/a |

| Folder-Inserters, High Volume (Reference Part 3.19) | |
|--|----------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | |
| NO VOLUME OR TERM DISCOUNTS INCLUDED | |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 28% |
| Optional | |
| Percentage (%) Discount from MSRP off Associated Accessories | 28% |
| Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper) | 17% |
| Percentage (%) Discount from MSRP off Associated Mailing Furniture | 25% |
| Maintenance | |
| Percentage (%) Discount from MSRP off full service maintenance contracts | 20% |
| If end user is utilizing Time and Materials Maintenance | |
| Hourly rate for Time and Materials - regular business hours | \$218.00 |
| Hourly rate for Time and Materials - outside business hours, weekends, and holidays | \$436.00 |
| Percentage (%) discount off Parts for Time and Materials maintenance | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|---------------|---|--|----------------|--------------------------|------------|----------------------------|---|------------|--|---------------------------|--|------------|---------------------------------------|
| F790042-01 | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | POWER CORD | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| DIBX | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | SECOND STACKER FOR TANDEM BELT STACKER | \$0.00 | \$0.00 | 0% | \$251.00 | \$200.80 | 20% | \$18.65 | n/a | n/a | n/a | n/a |
| F790135 | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | SALES-KIT-MATTE BOOKLET KIT FOR TOWER | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F790442 | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | SALES KIT-FLAT ENVELOPE KIT FOR TOWER | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F790034 | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | USB HUB | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| D90012 | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | VERTICAL POWER LOCALIZATION KIT- US | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F790700-01-PB | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | LOCALIZATION KIT - U.S., PB | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F791700-01-PB | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | LOCALIZATION KIT, HCSF - U.S., PB | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F790726 | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | SALES KIT - ADJUSTABLE SHINGLE TRAY | \$160.96 | \$112.67 | 30% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F700327 | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | SPECIAL TOWER FEEDER KIT | \$334.22 | \$240.64 | 28% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F790018 | HIGH VOLUME FOLDER-INSERTER FURNITURE | 18 IN. CONSOLE EXTENSION | \$400.00 | \$300.00 | 25% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| T19M | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | RELAY 9000 PEDAL KIT FOR MANUAL FEED | \$426.25 | \$306.90 | 28% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F780184 | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | INSERT TRAY | \$499.56 | \$314.72 | 37% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F780183 | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | SHEET/FLAT ENVELOPE TRAY | \$499.56 | \$314.72 | 37% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| T19N | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | STRAIGHT IN LINE POWER STACKER KIT | \$444.55 | \$320.08 | 28% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F790019 | HIGH VOLUME FOLDER-INSERTER FURNITURE | 30 IN. CONSOLE EXTENSION | \$609.20 | \$456.90 | 25% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F75B | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | BARCODE SCANNING SOFTWARE | \$927.72 | \$621.57 | 33% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| T19K | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | HIGH CAPACITY BIN FOR HIGH SHEET COUNT SETS (2 POSITIONS) | \$1,448.67 | \$1,014.07 | 30% | \$0.00 | \$0.00 | 0% | \$0.00 | n/a | n/a | n/a | n/a |
| T19J | HIGH VOLUME FOLDER-INSERTER FURNITURE | HEIGHT ADJUSTABLE TABLE; 60IN. W/ SHELF | \$1,516.65 | \$1,091.99 | 28% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| T19I | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | BARCODE SCANNING SOFTWARE | \$2,327.40 | \$1,629.18 | 30% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| T19H | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | EXIT TRANSPORT | \$2,554.17 | \$1,787.92 | 30% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| T19G | HIGH VOLUME FOLDER-INSERTER FURNITURE | HEIGHT ADJUSTABLE TABLE; 60IN. W/ SHELF AND LOCKING DOORS | \$2,834.74 | \$2,126.06 | 25% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| T19D | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | 2D TOWER SCANNING | \$3,199.14 | \$2,239.40 | 30% | \$1,287.00 | \$1,029.60 | 20% | \$95.65 | n/a | n/a | n/a | n/a |
| W593 | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | FILE BASED PROCESSING WINDOWS 10 PC | \$3,420.00 | \$2,462.40 | 28% | \$501.00 | \$400.80 | 20% | \$37.23 | n/a | n/a | n/a | n/a |
| T19Q | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | FILE BASED PROCESSING OLD VERS. 1.73 W/PC | \$3,463.97 | \$2,494.06 | 28% | \$0.00 | \$0.00 | 20% | \$0.00 | \$375.00 | \$300.00 | 20% | \$27.87 |
| F75F | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | FIXED BEAM OMR AND BARCODE SCANNER FOR HIGH CAPACITY SHEET FEEDER | \$3,957.92 | \$2,770.54 | 30% | \$252.00 | \$201.60 | 20% | \$18.73 | n/a | n/a | n/a | n/a |
| T19M | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | T19M - TOWER SCANNING HARDWARE | \$4,069.39 | \$2,848.57 | 30% | \$421.00 | \$336.80 | 20% | \$31.29 | n/a | n/a | n/a | n/a |
| F77B | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | TOWER OMR BARCODE SCANNING HARDWARE | \$4,069.39 | \$2,848.57 | 30% | \$421.00 | \$336.80 | 20% | \$31.29 | n/a | n/a | n/a | n/a |
| F7MU | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | MAIL MACHINE INTERFACE FOR CONNECT+ 3000 | \$4,211.87 | \$2,990.43 | 29% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F7MT | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | MAIL MACHINE INTERFACE FOR CONNECT+ 1000/2000 | \$4,211.87 | \$2,990.43 | 29% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| T19C | HIGH VOLUME FOLDER-INSERTER FURNITURE | 60 IN. HEIGHT ADJUSTABLE TABLE, NO DOORS, SLIDING SHELF | \$4,823.31 | \$3,617.48 | 25% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| T19B | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | BELT STACKER W/ INSTALLATION TO HEIGHT STAND | \$5,292.39 | \$3,704.67 | 30% | \$251.00 | \$200.80 | 20% | \$18.65 | n/a | n/a | n/a | n/a |
| T19F | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | FLAT SEALER | \$5,530.52 | \$3,871.36 | 30% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| T19D | HIGH VOLUME FOLDER-INSERTER FURNITURE | 90 IN. HEIGHT ADJUSTABLE TABLE, NO DOORS, SLIDING SHELF | \$5,200.00 | \$3,900.00 | 25% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| T19D | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | TANDEM BELT STACKER W/ INSTALLATION TO HEIGHT STAND, INLINE | \$6,897.55 | \$4,828.29 | 30% | \$251.00 | \$200.80 | 20% | \$18.65 | n/a | n/a | n/a | n/a |
| T19F | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | RELAY 9000 BELT STACKER | \$6,807.15 | \$4,901.15 | 28% | \$690.00 | \$552.00 | 20% | \$51.28 | n/a | n/a | n/a | n/a |
| T19C | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | BOOKLET FEEDER | \$6,807.15 | \$4,901.15 | 28% | \$690.00 | \$552.00 | 20% | \$51.28 | n/a | n/a | n/a | n/a |
| T19G | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | RELAY 9000 2D / 1D SCANNER (2 POSITIONS-INCLUDES LARGE TRAY) | \$8,454.19 | \$6,087.02 | 28% | \$778.00 | \$622.40 | 20% | \$57.82 | n/a | n/a | n/a | n/a |
| T19C | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | HIGH CAPACITY SHEET FEEDER | \$9,398.47 | \$6,484.94 | 31% | \$938.00 | \$750.40 | 20% | \$69.71 | n/a | n/a | n/a | n/a |
| T19J | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | RELAY 9000 OMR/BARCODE SCANNER | \$11,913.74 | \$8,577.89 | 28% | \$1,129.00 | \$903.20 | 20% | \$83.91 | n/a | n/a | n/a | n/a |
| T19Q | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | FILE BASED PROCESSING RELAY 5-8 NO ACCS. | \$18,834.12 | \$13,560.57 | 28% | \$560.00 | \$448.00 | 20% | \$41.62 | \$401.00 | \$320.80 | 20% | \$29.80 |
| T19Q | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | FILE BASED PROCESSING RELAY 5-8 W/ACCS. | \$20,069.64 | \$14,450.14 | 28% | \$559.00 | \$447.20 | 20% | \$41.55 | \$401.00 | \$320.80 | 20% | \$29.80 |
| T19E | HIGH VOLUME FOLDER-INSERTER | RELAY 9000 MULTIFUNCTION FOLDER | \$33,311.24 | \$23,984.09 | 28% | \$3,334.00 | \$2,667.20 | 20% | \$247.78 | n/a | n/a | n/a | n/a |
| T19B | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | RELAY 9000 2ND TOWER | \$37,350.96 | \$26,892.69 | 28% | \$3,742.00 | \$2,993.60 | 20% | \$278.11 | n/a | n/a | n/a | n/a |
| T170 | HIGH VOLUME FOLDER-INSERTER | RELAY 7000 INSERTING SYSTEM | \$60,600.88 | \$41,814.61 | 31% | \$4,334.00 | \$3,467.20 | 20% | \$322.10 | n/a | n/a | n/a | n/a |
| T180 | HIGH VOLUME FOLDER-INSERTER | RELAY 8000 INSERTING SYSTEM | \$88,075.28 | \$61,652.70 | 30% | \$5,994.00 | \$4,795.20 | 20% | \$445.48 | n/a | n/a | n/a | n/a |
| T199 | HIGH VOLUME FOLDER-INSERTER | RELAY 9000 INSERTER W/INST/TRG<500K MO W/ BASE, MAIL FEEDER, TOWER FDR & BKLT FEEDER | \$101,221.51 | \$72,879.49 | 28% | \$9,862.00 | \$7,889.60 | 20% | \$732.95 | n/a | n/a | n/a | n/a |

| Folder-Inserters, Production (Reference Part 3.19) | |
|--|---------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | |
| NO VOLUME OR TERM DISCOUNTS INCLUDED | |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 15% |
| Optional | |
| Percentage (%) Discount from MSRP off Associated Accessories | 13% |
| Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper) | 17% |
| Percentage (%) Discount from MSRP off Associated Mailing Furniture | 25% |
| Maintenance | |
| Percentage (%) Discount from MSRP off full service maintenance contracts | 5% |
| If end user is utilizing Time and Materials Maintenance | |
| Hourly rate for Time and Materials - regular business hours | 5218.00 |
| Hourly rate for Time and Materials - outside business hours, weekends, and holidays | 5436.00 |
| Percentage (%) discount off Parts for Time and Materials maintenance | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|--------------|--|--|-------------------|--------------------------|------------|----------------------------|---|------------|--|---------------------------|--|------------|---------------------------------------|
| D2K1 | PRODUCTION FOLDER INSERTER ACCESSORIES | D2K1 - 1.5M ANNUALLY | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| D2K2 | PRODUCTION FOLDER INSERTER ACCESSORIES | D2K1 - 2.5M ANNUALLY | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1F90 | PRODUCTION FOLDER INSERTER ACCESSORIES | DATA CAPTURE UPLOAD | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FX8 | PRODUCTION FOLDER INSERTER ACCESSORIES | EXTERNAL ACCOUNTING ENABLER | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| D1DC | PRODUCTION FOLDER INSERTER ACCESSORIES | DI2000 SW UPDATE FOR FIELD RETROFIT | \$436.30 | \$379.58 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F89Q | PRODUCTION FOLDER INSERTER ACCESSORIES | BOTTOM EDGE ENVELOPE MARKER 728 | \$1,461.90 | \$1,271.85 | 13% | \$121.00 | \$114.95 | 5% | \$10.68 | n/a | n/a | n/a | n/a |
| F8MC | PRODUCTION FOLDER INSERTER ACCESSORIES | BUCKLE CHUTE FOR HIGH SHEET COUNT TRI FOLDED SETS | \$2,044.13 | \$1,778.39 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| RD5E | PRODUCTION FOLDER INSERTER ACCESSORIES | SYSTEMS ENGINEERING - FBP OR WIN10 SERVER INST&TRG | \$2,245.10 | \$1,953.24 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F8AA | PRODUCTION FOLDER INSERTER ACCESSORIES | STANDARD FOLD PLATES | \$4,450.40 | \$3,871.85 | 13% | \$0.00 | \$0.00 | 0% | \$0.00 | n/a | n/a | n/a | n/a |
| F89D | PRODUCTION FOLDER INSERTER ACCESSORIES | FIXED BEAM OMR AND BARCODE SCANNER BOTTOM SCAN | \$4,450.40 | \$3,871.85 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F89Z | PRODUCTION FOLDER INSERTER ACCESSORIES | FIXED BEAM OMR AND BARCODE SCANNER TOP SCAN | \$4,450.40 | \$3,871.85 | 13% | \$0.00 | \$0.00 | 0% | \$0.00 | n/a | n/a | n/a | n/a |
| D1DE | PRODUCTION FOLDER INSERTER ACCESSORIES | EDGE MARKER, FACE DOWN EXITS | \$4,704.85 | \$4,093.22 | 13% | \$349.00 | \$331.55 | 5% | \$30.80 | n/a | n/a | n/a | n/a |
| D1CB | PRODUCTION FOLDER INSERTER ACCESSORIES | ADDITIONAL DIVERT BIN FOR FACE DOWN PROCESSING | \$8,654.30 | \$7,529.24 | 13% | \$852.00 | \$809.40 | 5% | \$75.19 | n/a | n/a | n/a | n/a |
| F89C | PRODUCTION FOLDER INSERTER ACCESSORIES | LOW CAP DIVERT W/ SMART DEFLECT | \$9,800.00 | \$8,526.00 | 13% | \$590.00 | \$560.50 | 5% | \$52.07 | n/a | n/a | n/a | n/a |
| D1WR | PRODUCTION FOLDER INSERTER ACCESSORIES | RETROFIT MAIN PC DI2000 | \$10,000.00 | \$8,700.00 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F89M | PRODUCTION FOLDER INSERTER ACCESSORIES | BOUNCING LOWER CHUTE DI2000 | \$10,385.30 | \$9,035.21 | 13% | \$0.00 | \$0.00 | 0% | \$0.00 | n/a | n/a | n/a | n/a |
| D1DI | PRODUCTION FOLDER INSERTER ACCESSORIES | ADDITIONAL DIVERT BIN FACE UP EXITS | \$12,677.30 | \$11,029.25 | 13% | \$1,153.00 | \$1,095.35 | 5% | \$101.76 | n/a | n/a | n/a | n/a |
| F89B | PRODUCTION FOLDER INSERTER ACCESSORIES | AUTOMATIC FOLD CAPABILITY | \$17,712.78 | \$15,410.12 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F89F | PRODUCTION FOLDER INSERTER ACCESSORIES | 2D CAMERA SCANNER | \$18,080.50 | \$15,730.04 | 13% | \$1,124.00 | \$1,067.80 | 5% | \$99.20 | n/a | n/a | n/a | n/a |
| F89H | PRODUCTION FOLDER INSERTER ACCESSORIES | 2D TOP SCANNER FOR SHEET FEEDER | \$19,401.76 | \$16,879.53 | 13% | \$2,078.76 | \$1,974.82 | 5% | \$183.46 | n/a | n/a | n/a | n/a |
| D1MS | PRODUCTION FOLDER INSERTER ACCESSORIES | DI2000 FILE BASED MICROSERVER | \$20,487.30 | \$17,823.95 | 13% | \$1,707.00 | \$1,621.65 | 5% | \$150.65 | n/a | n/a | n/a | n/a |
| D1DA | PRODUCTION FOLDER INSERTER ACCESSORIES | FACE DOWN EXIT ONE DIVERT | \$21,257.50 | \$18,494.03 | 13% | \$2,278.00 | \$2,164.10 | 5% | \$201.05 | n/a | n/a | n/a | n/a |
| F89L | PRODUCTION FOLDER INSERTER ACCESSORIES | 2D TOP SCANNING FOR ENCLOSURE FEEDER | \$23,334.10 | \$20,300.67 | 13% | \$1,124.00 | \$1,067.80 | 5% | \$99.20 | n/a | n/a | n/a | n/a |
| D1ST | PRODUCTION FOLDER INSERTER ACCESSORIES | FILE BASED PROCESSING | \$31,589.20 | \$27,482.60 | 13% | \$3,328.00 | \$3,161.60 | 5% | \$293.71 | n/a | n/a | n/a | n/a |
| D1DG | PRODUCTION FOLDER INSERTER ACCESSORIES | FACE UP EXIT ONE DIVERT UP TO 20 SHEETS | \$48,262.40 | \$41,988.29 | 13% | \$4,388.00 | \$4,168.60 | 5% | \$387.27 | n/a | n/a | n/a | n/a |
| F8AB | PRODUCTION FOLDER INSERTER ACCESSORIES | HCSF W/ STANDARD HOPPER | \$48,826.85 | \$42,479.36 | 13% | \$0.00 | \$0.00 | 0% | \$0.00 | n/a | n/a | n/a | n/a |
| D1DH | PRODUCTION FOLDER INSERTER ACCESSORIES | FACE UP EXIT ONE DIVERT UP TO 50 SHEETS | \$49,457.10 | \$43,027.68 | 13% | \$4,497.00 | \$4,272.15 | 5% | \$396.89 | n/a | n/a | n/a | n/a |
| F89A | PRODUCTION FOLDER INSERTER ACCESSORIES | HCSF W/ EXTENDED HOPPER | \$52,243.49 | \$45,451.84 | 13% | \$0.00 | \$0.00 | 0% | \$0.00 | n/a | n/a | n/a | n/a |
| D1DX | PRODUCTION FOLDER INSERTER ACCESSORIES | FACE UP EXIT DM INFINITY UP TO 20 SHEETS | \$79,016.00 | \$68,743.92 | 13% | \$7,184.00 | \$6,824.80 | 5% | \$634.03 | n/a | n/a | n/a | n/a |
| D1DY | PRODUCTION FOLDER INSERTER ACCESSORIES | FACE UP EXIT DM INFINITY UP TO 50 SHEETS | \$80,294.70 | \$69,856.39 | 13% | \$7,300.00 | \$6,935.00 | 5% | \$644.27 | n/a | n/a | n/a | n/a |
| D1C0 | PRODUCTION FOLDER INSERTER | DI2000 TWO ENCLOSURE FEEDER SYSTEM | \$200,889.70 | \$170,756.25 | 15% | \$11,159.00 | \$10,601.05 | 5% | \$984.84 | n/a | n/a | n/a | n/a |
| D1C1 | PRODUCTION FOLDER INSERTER | DI2000 THREE ENCLOSURE FEEDER SYSTEM | \$205,374.80 | \$174,568.58 | 15% | \$11,606.00 | \$11,025.70 | 5% | \$1,024.29 | n/a | n/a | n/a | n/a |
| D1C2 | PRODUCTION FOLDER INSERTER | DI2000 FOUR ENCLOSURE FEEDER SYSTEM | \$229,424.60 | \$195,010.91 | 15% | \$12,800.00 | \$12,160.00 | 5% | \$1,129.67 | n/a | n/a | n/a | n/a |
| 1T04 | PRODUCTION FOLDER INSERTER ACCESSORIES | UIC, US DM INFINITY PERMIT METER | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CYCLEOVERAGE | PRODUCTION FOLDER INSERTER ACCESSORIES | CYCLE OVERAGE FEE | \$0.005/PER CYCLE | \$0.005/PER CYCLE | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |

| Envelope Addressing System, Ink Jet, Low Volume (Reference Part 3.19) | |
|---|--------------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED | Offerors Response |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 18% |
| Optional | |
| Percentage (%) Discount from MSRP off Associated Accessories | 18% |
| Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount from MSRP off Associated Mailing Furniture | 25% |
| Maintenance | |
| Percentage (%) Discount from MSRP off full service maintenance contracts | 20% |
| If end user is utilizing Time and Materials Maintenance | |
| Hourly rate for Time and Materials - regular business hours | \$218.00 |
| Hourly rate for Time and Materials - outside business hours, weekends, and holidays | \$436.00 |
| Percentage (%) discount off Parts for Time and Materials maintenance | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|-----------|---|---|----------------|--------------------------|------------|----------------------------|---|------------|--|---------------------------|--|------------|---------------------------------------|
| PB-MAX3 | LOW VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES | ADDRESSRIGHT BLACK INK | \$47.99 | \$39.50 | 18% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PB-RED | LOW VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES | ADDRESSRIGHT RED INK | \$58.99 | \$48.50 | 18% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PB-BLUE | LOW VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES | ADDRESSRIGHT BLUE INK | \$58.99 | \$48.50 | 18% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PB-GREEN | LOW VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES | ADDRESSRIGHT GREEN INK | \$58.99 | \$48.50 | 18% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| WH4PBMAX3 | LOW VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES | ADDRESSRIGHT 100 BLACK INK STARTER KIT | \$221.00 | \$172.38 | 22% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| AR100 | LOW VOLUME INK JET ENVELOPE ADDRESSING SYSTEM | ADDRESSRIGHT 100 PRINTER (< 300K CYCLES/MO) | \$11,643.65 | \$9,547.79 | 18% | \$1,023.00 | \$818.40 | 20% | \$76.03 | n/a | n/a | n/a | n/a |

| Envelope Addressing System, Ink Jet, Medium Volume (Reference Part 3.19) | |
|---|--------------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED | Offerors Response |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 18% |
| Optional | |
| Percentage (%) Discount from MSRP off Associated Accessories | 18% |
| Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount from MSRP off Associated Mailing Furniture | 25% |
| Maintenance | |
| Percentage (%) Discount from MSRP off full service maintenance contracts | 20% |
| If end user is utilizing Time and Materials Maintenance | |
| Hourly rate for Time and Materials - regular business hours | \$218.00 |
| Hourly rate for Time and Materials - outside business hours, weekends, and holidays | \$436.00 |
| Percentage (%) discount off Parts for Time and Materials maintenance | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|-----------|--|--|----------------|--------------------------|------------|----------------------------|---|------------|--|---------------------------|--|------------|---------------------------------------|
| WH6PBMAX3 | MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES | ADDRESSRIGHT 200 BLACK INK STARTER KIT | \$331.00 | \$258.18 | 22% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| W763 | MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES | W760 STACKER FOR ADDRESSRIGHT PRINTERS | \$2,459.16 | \$2,016.51 | 18% | \$229.00 | \$183.20 | 20% | \$17.02 | n/a | n/a | n/a | n/a |
| W764 | MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES | W760 STACKER AND DRYER FOR ADDRESSRIGHT PRINTERS | \$5,472.05 | \$4,487.08 | 18% | \$357.00 | \$285.60 | 20% | \$26.53 | n/a | n/a | n/a | n/a |
| AR200 | MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM | ADDRESSRIGHT 200 (< 600K CYCLES/MO) | \$17,805.00 | \$14,600.10 | 18% | \$1,740.00 | \$1,392.00 | 20% | \$129.32 | n/a | n/a | n/a | n/a |

| Envelope Addressing System, Ink Jet, High Volume (Reference Part 3.19) | |
|--|--------------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | Offerors Response |
| NO VOLUME OR TERM DISCOUNTS INCLUDED | |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 13% |
| Optional | |
| Percentage (%) Discount from MSRP off Associated Accessories | 13% |
| Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount from MSRP off Associated Mailing Furniture | 25% |
| Maintenance | |
| Percentage (%) Discount from MSRP off full service maintenance contracts | 20% |
| If end user is utilizing Time and Materials Maintenance | |
| Hourly rate for Time and Materials - regular business hours | \$218.00 |
| Hourly rate for Time and Materials - outside business hours, weekends, and holidays | \$436.00 |
| Percentage (%) discount off Parts for Time and Materials maintenance | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|-----------|--|--|----------------|--------------------------|------------|----------------------------|---|------------|--|---------------------------|--|------------|---------------------------------------|
| W409 | HIGH VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES | 17" FLAT PANEL DISPLAY | \$244.26 | \$212.51 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| WH8PBMAX3 | HIGH VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES | ADDRESSRIGHT 300 BLACK INK STARTER KIT | \$441.00 | \$366.03 | 17% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ARPF | HIGH VOLUME INK JET ENVELOPE ADDRESSING SYSTEM | ADDRESSRIGHT 300 & FEEDER (< 1M CYCLES/MO) | \$27,876.59 | \$24,252.63 | 13% | \$2,883.00 | \$2,306.40 | 20% | \$214.27 | n/a | n/a | n/a | n/a |

| Tabbers, High Volume (Reference Part 3.19) | Offerors Response |
|---|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED | |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 28% |
| Optional | |
| Percentage (%) Discount from MSRP off Associated Accessories | 28% |
| Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount from MSRP off Associated Mailing Furniture | 25% |
| Maintenance | |
| Percentage (%) Discount from MSRP off full service maintenance contracts | 20% |
| If end user is utilizing Time and Materials Maintenance | |
| Hourly rate for Time and Materials - regular business hours | \$218.00 |
| Hourly rate for Time and Materials - outside business hours, weekends, and holidays | \$436.00 |
| Percentage (%) discount off Parts for Time and Materials maintenance | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|------|---------------------------------|--|----------------|--------------------------|------------|----------------------------|---|------------|--|---------------------------|--|------------|---------------------------------------|
| DT3T | HIGH VOLUME TABBERS ACCESSORIES | STAND FOR W985 CONVEYOR STACKER | \$996.71 | \$717.63 | 28% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| W760 | HIGH VOLUME TABBERS ACCESSORIES | STACKER FOR W360 TABBER | \$3,082.24 | \$2,126.75 | 31% | \$220.00 | \$176.00 | 20% | \$16.35 | n/a | n/a | n/a | n/a |
| DT3S | HIGH VOLUME TABBERS ACCESSORIES | W985 CONVEYOR STACKER FOR W360 MULTIFUNCTION TABBER SYSTEM | \$5,219.02 | \$3,757.69 | 28% | \$340.00 | \$272.00 | 20% | \$25.27 | n/a | n/a | n/a | n/a |
| DT3A | HIGH VOLUME TABBERS | W360 MULTIFUNCTION TABBER SYSTEM | \$28,903.89 | \$19,943.68 | 31% | \$2,369.00 | \$1,895.20 | 20% | \$176.07 | n/a | n/a | n/a | n/a |

| Mailing Furniture (general) (Reference Part 3.19) | |
|---|--------------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED | Offerors Response |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 25% |
| Optional | |
| Percentage (%) Discount from MSRP off Associated Accessories | 25% |
| Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount from MSRP off Associated Mailing Furniture | 25% |
| Maintenance | |
| Percentage (%) Discount from MSRP off full service maintenance contracts | 20% |
| If end user is utilizing Time and Materials Maintenance | |
| Hourly rate for Time and Materials - regular business hours | \$218.00 |
| Hourly rate for Time and Materials - outside business hours, weekends, and holidays | \$436.00 |
| Percentage (%) discount off Parts for Time and Materials maintenance | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|------|----------|-------------|----------------|--------------------------|------------|----------------------------|---|------------|--|---------------------------|--|------------|---------------------------------------|
|------|----------|-------------|----------------|--------------------------|------------|----------------------------|---|------------|--|---------------------------|--|------------|---------------------------------------|

| Software, License and Subscription (Reference Part 3-19) | |
|--|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | Offerors Response |
| NO VOLUME OR TERM DISCOUNTS INCLUDED | |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 13% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|--------------------|--|--|----------------|--------------------------|------------|----------------------------|---|------------|--|---------------------------|--|------------|---------------------------------------|
| 1C05 | SOFTWARE, LICENSE AND SUBSCRIPTION | ENHANCED UIC SOFTWARE | \$0.00 | \$0.00 | 0% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FAH | SOFTWARE, LICENSE AND SUBSCRIPTION | BUSINESS MANAGER SOFTWARE FEATURE CODE | \$0.00 | \$0.00 | 0% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FR3 | SOFTWARE, LICENSE AND SUBSCRIPTION | USPS PRESORTXTRA RATES | \$0.00 | \$0.00 | 0% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FRM | SOFTWARE, LICENSE AND SUBSCRIPTION | RATES MANAGER SOFTWARE | \$0.00 | \$0.00 | 0% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| AM-RAL-1001 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | RAL 1001 | \$0.00 | \$0.00 | 0% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| AM-RAL-7037 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | RAL 7037 | \$0.00 | \$0.00 | 0% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| AM-RAL-9003 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | RAL 9003 | \$0.00 | \$0.00 | 0% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| AM-RAL-9006 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | RAL 9006 | \$0.00 | \$0.00 | 0% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| AM-RAL-9016 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | RAL 9016 | \$0.00 | \$0.00 | 0% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| LOCKBAKDR | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | REAR LOADING LOCKERS WITH BACK | \$0.00 | \$0.00 | 0% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| LOCKFLBRK | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | FLOOR MOUNT ANGLE BRACKETS | \$0.00 | \$0.00 | 0% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| LOCKSLOPETOP | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SLOPED TOP | \$0.00 | \$0.00 | 0% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| LX-RAL-8028 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | BROWN | \$0.00 | \$0.00 | 0% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| LX-RAL-9005 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | BLACK | \$0.00 | \$0.00 | 0% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| LX-RAL-9006 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SILVER | \$0.00 | \$0.00 | 0% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| LX-RAL-9016 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | WHITE | \$0.00 | \$0.00 | 0% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| LX-RAL-9016 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | CUSTOM WRAP [QUOTED SEPERATELY] | \$0.00 | \$0.00 | 0% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MSPT | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | METER INTERFACE APP FOR P-SERIES/CONNECT+ | \$0.00 | \$0.00 | 0% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PAB1 | SOFTWARE, LICENSE AND SUBSCRIPTION | PREMIUM APP BUNDLE | \$0.00 | \$0.00 | 0% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PS5T | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | POST SALE SOFTWARE TOOL KIT | \$0.00 | \$0.00 | 0% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SL-SPMWK11 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SPO/PITNEYSHIP WELCOME KIT | \$0.00 | \$0.00 | 0% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SPE-CUSTOM | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SPE CUSTOM CARRIER SUBSCRIPTION | \$0.00 | \$0.00 | 0% n/a | n/a | n/a | n/a | n/a | \$536.00 | \$428.80 | 20% | \$39.84 |
| T5EN | SOFTWARE, LICENSE AND SUBSCRIPTION | E-MAIL NOTIFICATION | \$0.00 | \$0.00 | 0% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Z6C3 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | UPGRADE SOFTWARE FOR WIN200 | \$0.00 | \$0.00 | 0% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Z6C5 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | BUSINESS SOFTWARE UPGRADE FROM VERSION 3.0 TO LATEST VERSION | \$0.00 | \$0.00 | 0% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Z6V5 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | UPGRADE SOFTWARE FOR WINXP | \$0.00 | \$0.00 | 0% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APKG | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SENDPRO P SENDPRO 360 SHIP ACCESS | \$0.00 | \$0.00 | 0% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| USP590-PB | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | E-CERTIFIED (IMPB) LABELS | \$0.00 | \$0.00 | 0% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ANALYTICSP360F | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SENDPRO 360 ANALYTICS | \$0.00 | \$0.00 | 0% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| OVERAGEVOL1 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | OVERAGE VOLUME BAND 1 - \$0.25 / PER PIECE | \$0.00 | \$0.00 | 0% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CD00 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | CELLULAR DEVICE HARDWARE | \$0.00 | \$0.00 | 0% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PIE | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PITNEYTRACK ENTERPRISE | \$0.00 | \$0.00 | 0% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTA | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PITNEYTRACK ASSET OFFER | \$0.00 | \$0.00 | 0% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APKH | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | FEDRAMP SHIPPING FEATURE | \$0.00 | \$0.00 | 0% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SSX | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SELF-SERVICE SHIPPING KIOSK OFFER | \$0.00 | \$0.00 | 0% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTSIM | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | VODAFONE SIM CARD FOR TA DEVICE - PT | \$2.00 | \$1.74 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| P5PM11 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | STAMP POSTAGE SHEET STARTER | \$4.99 | \$4.34 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SPE-SL-SPM01 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | STAMPS - 5 SHEETS W/25 STAMPS TOTAL | \$5.15 | \$4.48 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| JRMV | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | LEASE ADDITION OF SAAS SUBSCRIPTION | \$10.00 | \$8.70 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| HVSTYLUS | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | STYLUS KIT | \$20.00 | \$17.40 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| P5PM12 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | STAMP POSTAGE ROLL STARTER | \$39.99 | \$34.79 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTI22HANDSTRAP | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PTI22 HAND STRAP | \$42.90 | \$37.32 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SS1TAPP5 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | TA Power Supply US Plug | \$54.00 | \$46.98 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTI1APT8HANDSTRAP | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | T8C3/T8C8 HAND STRAP | \$54.29 | \$47.23 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Z690003 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ETHERNET CABLE (14 FEET) | \$54.50 | \$47.42 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Z690004 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ETHERNET CABLE (25 FEET) | \$54.50 | \$47.42 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTI1TAPP5 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | TA POWER SUPPLY US PLUG | \$59.40 | \$51.68 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTI21HANDSTRAP | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PTI21 HAND STRAP | \$64.90 | \$56.46 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SL-ENV-FW1 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ENVELOPES #10 CERTIFIED MAIL FULL WINDOW, GUMMED, WHITE | \$67.99 | \$59.15 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTI21SOFTHOLSTER | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PTI21 SOFT HOLSTER | \$75.00 | \$66.03 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SL-SPM8R | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | REMAN QL800 | \$85.00 | \$74.00 | 13% n/a | \$0.00 | \$0.00 | 0% | \$0.00 | n/a | n/a | n/a | n/a |
| PTI22BR | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PTI22 RUGGED BOOT | \$87.40 | \$76.04 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SS1TARCC | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | RUGGED CHARGE USB CABLE | \$88.99 | \$77.42 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| T790053 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | TC21/TC26 PROTECTIVE BOOT, INT HANDSTRAP | \$92.00 | \$80.04 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| J596048 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | TC51/TC56 RUGGED CHARGE/USB CABLE | \$94.33 | \$82.07 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SL-ENV-CFW2 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ENVELOPES 6" X 9.5" CERTIFIED MAIL FULL WINDOW, GUMMED, WHITE | \$94.99 | \$82.64 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTI1APRC | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PTI RUGGED CHARGE USB CABLE | \$97.89 | \$85.16 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTI22SOFTHOLSTER | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PTI22 SOFT HOLSTER | \$97.90 | \$85.17 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| LOCKDATA30 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | FLEX LOCKER DATA CABLE 30FT | \$98.00 | \$85.26 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| LOCKPOWER30 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | FLEX LOCKER POWER CABLE 30FT | \$98.00 | \$85.26 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTI21BR | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PTI21 RUGGED BOOT WITH HANDSTRAP | \$101.20 | \$88.04 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| LOCKER-SLOT | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | MAILSLOT MOD FOR LOCKER DOOR (EACH) | \$109.26 | \$95.06 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| T790051 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | RUGGED BOOT TRACKING ASSISTANT | \$110.00 | \$95.70 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTI1APT8R | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | T8C3/T8C8 RUGGED BOOT | \$111.80 | \$97.27 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTI22BSCBTRY | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PTI22 BASIC BATTERY | \$116.60 | \$101.44 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTI1APR8 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PTI PRO RUGGED BOOT | \$121.00 | \$105.27 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 397-B | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | 10 LB SCALE | \$126.50 | \$110.06 | 13% n/a | \$0.00 | \$0.00 | 0% | \$0.00 | n/a | n/a | n/a | n/a |
| 672-7 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | J645/1E03 CERTIFIED LABELS | \$126.99 | \$110.48 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PSP-T540 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PSP CORDLESS SCANNER SPARE BATTERY | \$129.99 | \$113.09 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| TFE-T540 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | TFE CORDLESS SCANNER SPARE BATTERY | \$129.99 | \$113.09 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| TS1112 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SET CORDLESS SCANNER SPARE BATTERY | \$129.99 | \$113.09 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTI1APT8CX | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | T7C7-C7 CRADLE KIT CONVERSION T8C3/T8C8 | \$133.26 | \$115.94 | 13% n/a | \$44.00 | \$35.20 | 20% | \$3.27 | n/a | n/a | n/a | n/a |
| PTI21BSCBTRY | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PTI21 BASIC BATTERY | \$141.90 | \$123.45 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTI1WEDSCANBTRY | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PTI CORDLESS SCANNER SPARE BATTERY | \$142.99 | \$124.40 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| BTRY-TC51-TC56 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | BATTERY FOR T764/5, T6MD/E | \$144.00 | \$125.28 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| TS35 | SOFTWARE, LICENSE AND SUBSCRIPTION | SCANNER STAND FOR NON-CONTACT PROGRAMMABLE WEDGE SCANNER | \$145.00 | \$126.00 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| TS33 | SOFTWARE, LICENSE AND SUBSCRIPTION | TRACKING ASSISTANT PORTABLE BELT PRINTER 2IN. CONTINUOUS THERMAL DIRECT LABELS SUPPLY CASE | \$145.20 | \$126.32 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PSP47 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | GRAPHICAL DISPLAY FOR 100LB/200LB SCALE | \$155.00 | \$133.75 | 15% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SPE47 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | GRAPHICAL DISPLAY FOR 100LB/200LB SCALE | \$155.00 | \$133.75 | 15% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTI21EXTBTRY | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PTI21 EXTENDED BATTERY | \$152.90 | \$133.02 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTI1AP5B | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PTI PRO STANDARD BATTERY | \$158.40 | \$137.81 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| TS31 | SOFTWARE, LICENSE AND SUBSCRIPTION | CONTINUOUS LABELS SUPPLY FOR LOW TO MID VOLUME PRINTER | \$166.65 | \$144.99 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SPE-SPM8 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | QL-800 POSTAGE ROLL PRINTER | \$171.00 | \$148.77 | 13% n/a | \$0.00 | \$0.00 | 0% | \$0.00 | n/a | n/a | n/a | n/a |
| PTI22EXTBTRY | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PTI22 EXTENDED BATTERY | \$173.80 | \$151.21 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SL-ENV-FW3 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ENVELOPES 9.5" X 12" CERTIFIED MAIL FULL WINDOW, GUMMED, WHITE | \$174.99 | \$152.24 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SL-397-D | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | WEB POSTAGE 30K USB SCALE | \$178.20 | \$155.03 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| LOCKMAILSLOT | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | LARGE LEFT DOOR WITH MAIL SLOT | \$183.60 | \$159.73 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTI22SSCHR | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PTI22 SINGLE SLOT CRADLE CHARGER | \$184.80 | \$160.78 | 13% n/a | \$75.00 | \$60.00 | 20% | \$5.57 | n/a | n/a | n/a | n/a |
| PTI1APT8SFTHOLSTER | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | T8C3/T8C8 SOFT HOLSTER | \$185.71 | \$161.57 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| LOCKER-CC | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | LOCKER COMPARTMENT FOR CBC | \$196.10 | \$171.00 | 13% n/a | \$9.00 | \$7.20 | 20% | \$0.67 | n/a | n/a | n/a | n/a |
| PTI1APT8SB | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | T8C3/T8C8 BASIC BATTERY | \$208.57 | \$181.46 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Z690034 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SECONDARY NETWORK CARD FOR DATA TRANSFERS | \$224.00 | \$194.88 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| BMA1 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | CRYSTAL REPORTING | \$241.00 | \$209.67 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| LX-UL | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | LUL | \$265.00 | \$231.00 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| TS30 | SOFTWARE, LICENSE AND SUBSCRIPTION | HIGH VOLUME PRINTER 4IN. CONTINUOUS THERMAL DIRECT LABELS SUPPLY CASE | \$286.00 | \$248.82 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTI1APT8EB | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | T8C3/T8C8 EXTENDED BATTERY | \$297.14 | \$258.51 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| TS14 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | CONTINUOUS LABELS SUPPLY FOR HIGH VOLUME PRINTER | \$299.00 | \$260.13 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| RIPC | SOFTWARE, LICENSE AND SUBSCRIPTION | RIP CONNECTRIGHT MAILER | \$300.00 | \$261.00 | 13% n/a | n/a | n/a | n/a | n/a | \$60.00 | \$48.00 | 20% | \$4.46 |
| MW90073 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | KIT BLANK SAMSUNG 870 EVO M277E250B SSD | \$325.00 | \$282.75 | 13% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| TSWC | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | WIRELESS CONNECTIVITY MODULE | \$344.00 | \$28 | | | | | | | | | |

| Software, License and Subscription (Reference Part 3-19) | |
|--|-----|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | |
| NO VOLUME OR TERM DISCOUNTS INCLUDED | |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 13% |

| Offerors Response | |
|-------------------|--|
| Required | |
| 13% | |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|---------------|--|--|----------------|--------------------------|------------|----------------------------|---|------------|--|---------------------------|--|------------|---------------------------------------|
| PTTAPT8SOTH | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | T8C3/T8C8 SNAP-ON TRIGGER HANDLE | \$552.91 | \$481.03 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ERCL | SOFTWARE, LICENSE AND SUBSCRIPTION | E-RR REFERENCE NUMBER FEATURE ONLY | \$555.00 | \$482.85 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTTAP8SOTH | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PTI PRO SNAP-ON TRIGGER HANDLE | \$567.60 | \$493.81 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| T7WE | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | TETHERED WEDGE SCANNER FOR S5TO | \$572.00 | \$497.64 | 13% | \$17.00 | \$13.60 | 20% | \$1.26 | n/a | n/a | n/a | n/a |
| TS111 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | S5T TETHERED WEDGE SCANNER | \$572.00 | \$497.64 | 13% | \$18.00 | \$14.40 | 20% | \$1.34 | n/a | n/a | n/a | n/a |
| MW9006 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | POWER STACKER PORT/RAIT FLATS KIT | \$595.00 | \$517.65 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SWXK | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | CONSOLE EXTENSION KIT | \$595.00 | \$517.65 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTTAPT8SSCHR | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | T8C3/T8C8 SINGLE SLOT CHARGE CRADLE | \$601.17 | \$523.02 | 13% | \$75.00 | \$60.00 | 20% | \$5.57 | n/a | n/a | n/a | n/a |
| PSP-T7WE | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | TETHERED WEDGE SCANNER FOR SPE | \$629.20 | \$547.40 | 13% | \$18.00 | \$14.40 | 20% | \$1.34 | n/a | n/a | n/a | n/a |
| PTTWTWEDSCN | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PTI TETHERED WEDGE SCANNER | \$629.20 | \$547.40 | 13% | \$18.00 | \$14.40 | 20% | \$1.34 | n/a | n/a | n/a | n/a |
| SPE-T7WE | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | TETHERED WEDGE SCANNER FOR SPE | \$629.20 | \$547.40 | 13% | \$16.60 | \$13.28 | 20% | \$1.23 | n/a | n/a | n/a | n/a |
| PTI21SSCEA | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PTI21 SINGLE SLOT CRADLE CHARGER W ETHNT | \$658.90 | \$573.24 | 13% | \$89.00 | \$71.20 | 20% | \$6.61 | n/a | n/a | n/a | n/a |
| PTI22CSCX | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | T7C1 ETHNT CRADLE KIT CONVERSION FOR T7C3 | \$680.90 | \$592.38 | 13% | \$61.00 | \$48.80 | 20% | \$4.53 | n/a | n/a | n/a | n/a |
| LOCKHIGAIN | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | EXTERNAL HIGH GAIN ANTENNA | \$698.50 | \$593.73 | 15% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| T790032 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ETHERNET ADAPTER T764/5, T6MD/E | \$686.00 | \$596.82 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| T790046 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | TRACKING ASSISTANT ETHERNET ADAPTER | \$686.00 | \$596.82 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| LX-AR101 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | LUXER ASSISTIVE CONTROLLER | \$689.00 | \$599.00 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| IE51 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SP100 WORKSTATION | \$704.00 | \$612.45 | 13% | \$72.00 | \$57.60 | 20% | \$5.35 | n/a | n/a | n/a | n/a |
| H59E | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SENDPRO DESKTOP SENDKIT | \$734.00 | \$636.58 | 13% | \$69.00 | \$55.20 | 20% | \$5.13 | n/a | n/a | n/a | n/a |
| PTTAPTAEAE | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PTI PRO TRACKING ASSISTANT ETHERNET ADAPTER | \$754.60 | \$666.50 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTTAPT8SSCEA | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | T8C3/T8C8 SINGLE SLOT CHRG ETHNT CRADLE | \$757.17 | \$668.74 | 13% | \$89.00 | \$71.20 | 20% | \$6.61 | n/a | n/a | n/a | n/a |
| LOCKER-SHADE | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SUNSHADE FOR KIOSK TABLET | \$764.79 | \$666.37 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| LOCKREARLOAD | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | REAR ACCESS TOWER | \$780.00 | \$678.60 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Z69001 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ETHERNET 16 PORT HUB | \$782.00 | \$680.34 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| TSPP | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | LASER PRINTER | \$796.00 | \$692.52 | 13% | \$182.00 | \$145.60 | 20% | \$13.53 | n/a | n/a | n/a | n/a |
| APK3 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SENDPRO P SERIES - W1110 PRINTER BUNDLE | \$800.00 | \$696.00 | 13% | \$64.00 | \$51.20 | 20% | \$4.76 | \$0.00 | \$0.00 | 0% | \$0.00 |
| PSP-HVSP | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PSP MAILCENTER BUNDLE | \$850.00 | \$739.50 | 13% | \$41.00 | \$32.80 | 20% | \$3.05 | n/a | n/a | n/a | n/a |
| T790031 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SINGLE BAY CRADLE FOR T764/5, T6MD/E | \$859.00 | \$747.33 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| TS45 | SOFTWARE, LICENSE AND SUBSCRIPTION | ADD 1 SITE W/ SINGLE WORKSTATION | \$911.00 | \$796.13 | 13% | n/a | n/a | n/a | n/a | \$151.00 | \$120.80 | 20% | \$11.22 |
| TS49 | SOFTWARE, LICENSE AND SUBSCRIPTION | MAIL CENTER PRODUCTIVITY REPORTING | \$911.00 | \$796.13 | 13% | n/a | n/a | n/a | n/a | \$151.00 | \$120.80 | 20% | \$11.22 |
| TS51 | SOFTWARE, LICENSE AND SUBSCRIPTION | ADD 1 SINGLE USER | \$911.00 | \$796.13 | 13% | n/a | n/a | n/a | n/a | \$151.00 | \$120.80 | 20% | \$11.22 |
| IE53 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SP100 NETWORK SENDKIT | \$928.00 | \$807.00 | 13% | \$38.00 | \$30.40 | 20% | \$2.82 | n/a | n/a | n/a | n/a |
| PTTAPT8CSK | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | T7C2-C7 ETNT CRADLE KIT CONV T8C3/T8C8 | \$933.46 | \$812.11 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| HVSP | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SHIPPING BUNDLE | \$935.00 | \$813.45 | 13% | \$41.00 | \$32.80 | 20% | \$3.05 | n/a | n/a | n/a | n/a |
| BMUP | SOFTWARE, LICENSE AND SUBSCRIPTION | BUSINESS MANAGER 6.0 UPGRADE FOR XP | \$940.00 | \$817.80 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTTAPT8SSCHR | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PTI PRO SINGLE SLOT CRADLE CHARGER | \$944.90 | \$822.06 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1E0T | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | DM INFINITY BARCODE SCANNER | \$957.00 | \$832.59 | 13% | \$219.00 | \$175.20 | 20% | \$16.28 | n/a | n/a | n/a | n/a |
| BMUR | SOFTWARE, LICENSE AND SUBSCRIPTION | BUSINESS MANAGER UPGRADE FOR WIN2000 | \$957.00 | \$832.59 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Z6C4 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | BUSINESS MANAGER ADMIN/REPORTING/DATA COLLECTOR UPGRADE TO EXISTING SYSTEM | \$963.00 | \$837.81 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| TS9637 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | FIVE BAY CRADLE FOR T764/5, T6MD/E | \$974.00 | \$847.38 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CELLHW | SOFTWARE, LICENSE AND SUBSCRIPTION | CELLULAR DEVICE HARDWARE | \$998.00 | \$866.26 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PSHIP01 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PITNEYSHIP MID-VOL THERMAL LABEL PRINTER | \$1,055.00 | \$917.85 | 13% | \$234.00 | \$187.20 | 20% | \$17.39 | n/a | n/a | n/a | n/a |
| RMV2 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | RECEIVING MID-VOL THERMAL LABEL PRINTER | \$1,055.00 | \$917.85 | 13% | \$234.00 | \$187.20 | 20% | \$17.39 | n/a | n/a | n/a | n/a |
| SP36001 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | FEDRAMP MID-VOL THERMAL LABEL PRINTER | \$1,055.00 | \$917.85 | 13% | \$234.00 | \$187.20 | 20% | \$17.39 | n/a | n/a | n/a | n/a |
| SPE46 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SPE MID-VOLUME THERMAL LABEL PRINTER | \$1,055.00 | \$917.85 | 13% | \$234.00 | \$187.20 | 20% | \$17.39 | n/a | n/a | n/a | n/a |
| TS5TMV | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ZD621 SST MID VOLUME LABEL PRINTER | \$1,055.00 | \$917.85 | 13% | \$234.00 | \$187.20 | 20% | \$17.39 | n/a | n/a | n/a | n/a |
| TS36 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | LOW TO MID VOLUME 4IN. ADHESIVE LABEL PRINTER | \$1,055.00 | \$918.00 | 13% | \$241.00 | \$192.80 | 20% | \$17.91 | n/a | n/a | n/a | n/a |
| TS4M | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | FOUR BAY CRADLE/BATTERY CHARGER FOR TRACKING ASSISTANT (T742/T745/T746) | \$1,055.00 | \$918.00 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CC54 | 1/2 DAY RATE IMPLEMENTATION SERVICE | CCM IMPLEMENTATION 1/2 DAY RATE | \$1,150.00 | \$920.00 | 20% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MS54 | 1/2 DAY RATE IMPLEMENTATION SERVICE | MAILING IMPLEMENTATION 1/2 DAY RATE | \$1,150.00 | \$920.00 | 20% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SS54 | 1/2 DAY RATE IMPLEMENTATION SERVICE | SOLUTIONS IMPLEMENTATION 1/2 DAY RATE | \$1,150.00 | \$920.00 | 20% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CC54 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | CCM CONSULTING SERVICES UP TO HALF DAY | \$1,150.00 | \$920.00 | 20% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MFCS4 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | MAILING CONSULTING SERVICES UP TO HALF DAY | \$1,150.00 | \$920.00 | 20% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SC54 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SHIPPING CONSULTING SERVICES UP TO HALF DAY | \$1,150.00 | \$920.00 | 20% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTTAPT8FSCNR | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PTI PRO FIVE SLOT CRADLE CHARGER | \$1,071.40 | \$932.12 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTI22FSCNR | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PTI22 FIVE SLOT CRADLE CHARGER | \$1,072.50 | \$933.08 | 13% | \$240.00 | \$192.00 | 20% | \$17.84 | n/a | n/a | n/a | n/a |
| PTIMIDVOLPRNT | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | RECEIVING MID-VOL THERMAL LABEL PRINTER | \$1,086.65 | \$945.39 | 13% | \$234.00 | \$187.20 | 20% | \$17.39 | n/a | n/a | n/a | n/a |
| PTTAPT8CWS | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | T8C3/T8C8 CONNECT CRADLE WORKSTATION | \$1,102.83 | \$959.46 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| AM-CUSTOM | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | LOCKER CUSTOM COLOR | \$1,103.00 | \$960.00 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| LOCKERRRear | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | REAR ACCESS | \$1,103.00 | \$960.00 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CRMB | SOFTWARE, LICENSE AND SUBSCRIPTION | CONNECTRIGHT MAILER BASIC ELECTRONICALLY DELIVERED STAND-ALONE SOFTWARE | \$1,133.03 | \$985.74 | 13% | n/a | n/a | n/a | n/a | \$650.00 | \$520.00 | 20% | \$48.31 |
| OL-PCL-FEE | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | OL CONNECT - PCL INPUT - RE-ENTRY FEE | \$1,138.00 | \$990.06 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PSF30 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SCALE, 100LB TABLETOP SCALE | \$1,140.00 | \$991.80 | 13% | \$268.00 | \$214.40 | 20% | \$19.92 | n/a | n/a | n/a | n/a |
| SPE30 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | 100 LB. TABLETOP SCALE | \$1,140.00 | \$991.80 | 13% | \$248.00 | \$198.40 | 20% | \$18.43 | n/a | n/a | n/a | n/a |
| TSMP | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | LOW TO MID VOLUME 4 IN. LABEL PRINTER | \$1,140.00 | \$991.80 | 13% | \$241.00 | \$192.80 | 20% | \$17.91 | n/a | n/a | n/a | n/a |
| PTTAPT8FSCNR | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | T8C3/T8C8 5 SLOT CHARGE CRADLE | \$1,149.31 | \$999.90 | 13% | \$240.00 | \$192.00 | 20% | \$17.84 | n/a | n/a | n/a | n/a |
| BMT1 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | DM INFINITY INTERFACE - LAN | \$1,174.00 | \$1,021.38 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| BMZC | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SENDPRO C/SENDPRO C AUTO BUSINESS MANAGER INTERFACE | \$1,174.00 | \$1,021.38 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APG2 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | CONNECT+/SENDPRO P SERIES DUAL RATING ACCOUNTING | \$1,210.00 | \$1,052.70 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| LX-CUSTOM | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | CUSTOM COLOR (REQUIRES MANUAL CONFIGURATION) | \$1,325.00 | \$1,153.00 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| BM41 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | RECEIPT PRINTER | \$1,360.70 | \$1,183.81 | 13% | \$241.00 | \$192.80 | 20% | \$17.91 | n/a | n/a | n/a | n/a |
| TS9F | SOFTWARE, LICENSE AND SUBSCRIPTION | ARRIVAL IMAGING | \$1,431.00 | \$1,187.73 | 17% | n/a | n/a | n/a | n/a | \$238.00 | \$190.40 | 20% | \$17.69 |
| TS9F | SOFTWARE, LICENSE AND SUBSCRIPTION | ROUTE ACTIVITY LOGGING FEATURE | \$1,431.00 | \$1,187.73 | 17% | n/a | n/a | n/a | n/a | \$238.00 | \$190.40 | 20% | \$17.69 |
| LX-IL1002 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | EXTRA TOUCHSCREEN-HANDHELD IPAD MINI WITH A HANDHELD CASE | \$1,378.00 | \$1,199.00 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CRM4 | SOFTWARE, LICENSE AND SUBSCRIPTION | CONNECTRIGHT MAILER BUSINESS SERVICES SUITE (BSS) | \$1,485.00 | \$1,232.55 | 17% | n/a | n/a | n/a | n/a | \$400.00 | \$320.00 | 20% | \$29.73 |
| NV10 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INVIEW TMR WEB ACCT BUNDLE - SINGLE UNIT ONLY | \$1,444.00 | \$1,256.28 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SPE32 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | 200 LB. ROLLTOP SCALE | \$1,483.00 | \$1,290.21 | 13% | \$347.00 | \$277.60 | 20% | \$25.79 | n/a | n/a | n/a | n/a |
| JZ31CUTTER-P | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | JZ31 CUTTER UPGRADE | \$1,558.75 | \$1,356.11 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| TS18 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | TRACKING ASSISTANT PORTABLE BELT PRINTER | \$1,587.00 | \$1,380.69 | 13% | \$192.00 | \$153.60 | 20% | \$14.27 | n/a | n/a | n/a | n/a |
| TS110 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | S5T JS41 MOBILE BELT PRINTER | \$1,587.00 | \$1,380.69 | 13% | \$207.00 | \$165.60 | 20% | \$15.38 | n/a | n/a | n/a | n/a |
| PTI22FSCEA | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PTI22 FIVE SLOT CRADLE CHARGER W ETHNT | \$1,608.20 | \$1,399.13 | 13% | \$254.00 | \$203.20 | 20% | \$18.88 | n/a | n/a | n/a | n/a |
| LOCKERRX | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INTELLIGENT LOCKER X | \$1,740.00 | \$1,409.40 | 19% | \$0.00 | \$0.00 | 0% | \$0.00 | n/a | n/a | n/a | n/a |
| NV21 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INVIEW DASHBOARD TWO OR MORE SITES | \$1,668.00 | \$1,451.16 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| T790041 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | FIVE BAY ETHERNET CRADLE-T764/5, T6MD/E | \$1,718.00 | \$1,494.66 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CT00 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | BLUETOOTH DIMENSIONER UNIT W/BC SCANNER | \$1,725.00 | \$1,500.75 | 13% | \$156.00 | \$124.80 | 20% | \$11.59 | n/a | n/a | n/a | n/a |
| PSP-CT00 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | BLUETOOTH DIMENSIONER W/BC SCANNER PSP | \$1,725.00 | \$1,500.75 | 13% | \$156.00 | \$124.80 | 20% | \$11.59 | n/a | n/a | n/a | n/a |
| SPE-CT00 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | BLUETOOTH DIMENSIONER W/BC SCANNER SPE | \$1,725.00 | \$1,500.75 | 13% | \$156.00 | \$124.80 | 20% | \$11.59 | n/a | n/a | n/a | n/a |
| C191 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | BLUETOOTH DIMENSIONER UNIT W/BC SCANNER | \$1,736.00 | \$1,510.32 | 13% | \$117.00 | \$93.60 | 20% | \$8.70 | n/a | n/a | n/a | n/a |
| PT50 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PTI JS41 MOBILE BELT PRINTER | \$1,745.70 | \$1,518.76 | 13% | \$207.00 | \$165.60 | 20% | \$15.38 | n/a | n/a | n/a | n/a |
| BM42 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | BARCODE SCANNER FOR DATA COLLECTOR | \$1,752.00 | \$1,524.24 | 13% | \$221.00 | \$176.80 | 20% | \$16.42 | n/a | n/a | n/a | n/a |
| BM44 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | BARCODE SCANNER FOR DM SERIES/BUDGET MANAGER | \$1,752.00 | \$1,524.24 | 13% | \$221.00 | \$176.80 | 20% | \$16.42 | n/a | n/a | n/a | n/a |
| PTI21FSCNR | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PTI21 FIVE SLOT CRADLE CHARGER | \$1,758.90 | \$1,530.24 | 13% | \$240.00 | \$192.00 | 20% | \$17.84 | n/a | n/a | n/a | n/a |
| PTTAWIFI22 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | IN | | | | | | | | | | | |

| Software, License and Subscription (Reference Part 3.19) | |
|--|-----|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | |
| NO VOLUME OR TERM DISCOUNTS INCLUDED | |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 13% |

| Offerors Response | |
|-------------------|--|
| Required | |
| 13% | |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|------------------|--|--|----------------|--------------------------|------------|----------------------------|---|------------|--|---------------------------|--|------------|---------------------------------------|
| TAC360CELL | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | TRACKING ASSISTANT 360 C CELLULAR | \$2,237.00 | \$1,946.19 | 13% | \$634.00 | \$507.20 | 20% | \$47.12 | n/a | n/a | n/a | n/a |
| TAC3STOWIFI | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | TRACKING ASSISTANT S3TO C WIFI ONLY | \$2,281.00 | \$1,984.47 | 13% | \$244.00 | \$195.20 | 20% | \$18.13 | n/a | n/a | n/a | n/a |
| TAS3TWIFI | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | TRACKING ASSISTANT S3T WIFI ONLY | \$2,281.00 | \$1,984.47 | 13% | \$244.00 | \$195.20 | 20% | \$18.13 | n/a | n/a | n/a | n/a |
| PSP20 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | NON-CONTACT PROGRAMMABLE WEDGE SCANNER | \$2,285.00 | \$1,987.95 | 13% | \$237.00 | \$189.60 | 20% | \$17.61 | n/a | n/a | n/a | n/a |
| JS40 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | COUNTER SIGNATURE PAD | \$2,285.00 | \$1,987.95 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| JS46 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | COUNTER SIGNATURE PAD PLUS | \$2,285.00 | \$1,987.95 | 13% | \$338.00 | \$264.00 | 20% | \$24.38 | n/a | n/a | n/a | n/a |
| BM53 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | CLIENT HOST SOFTWARE ONLY | \$2,399.00 | \$1,991.17 | 17% | \$134.00 | \$107.20 | 20% | \$9.96 | \$624.00 | \$499.20 | 20% | \$46.38 |
| PTIAPT8F5EA | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | TRC3/TRC8 S SLOT CHARGE CRADLE W/ETHNT | \$2,325.94 | \$2,023.57 | 13% | \$254.00 | \$203.20 | 20% | \$18.88 | n/a | n/a | n/a | n/a |
| PTIWWEDSCN | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PTI WIRELESS WEDGE SCANNER | \$2,387.00 | \$2,076.69 | 13% | \$486.00 | \$388.80 | 20% | \$36.12 | n/a | n/a | n/a | n/a |
| TAC3STOCELL | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | TRACKING ASSISTANT S3TO C CELLULAR | \$2,416.00 | \$2,101.92 | 13% | \$634.00 | \$507.20 | 20% | \$47.12 | n/a | n/a | n/a | n/a |
| TAS3CELL | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | TRACKING ASSISTANT S3T CELLULAR | \$2,416.00 | \$2,101.92 | 13% | \$634.00 | \$507.20 | 20% | \$47.12 | n/a | n/a | n/a | n/a |
| RETRORFID | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | RETRO RFID KIT FOR ANY INDOOR LOCKER | \$2,483.00 | \$2,160.21 | 13% | \$59.00 | \$47.20 | 20% | \$4.38 | n/a | n/a | n/a | n/a |
| PTIAPROFWIFI | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INBOUND TRACKING ASSIST PRO FED WIFI | \$2,509.10 | \$2,182.92 | 13% | \$244.00 | \$195.20 | 20% | \$18.13 | n/a | n/a | n/a | n/a |
| PTIAPROWIFI | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INBOUND TRACKING ASSIST PRO WIFI | \$2,509.10 | \$2,182.92 | 13% | \$244.00 | \$195.20 | 20% | \$18.13 | n/a | n/a | n/a | n/a |
| PTIAPROCELL | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INBOUND TRACKING ASSIST PRO ADD CELL | \$2,657.60 | \$2,312.11 | 13% | \$685.00 | \$548.00 | 20% | \$50.91 | n/a | n/a | n/a | n/a |
| PTIAPROCELL | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INBOUND TRACKING ASSIST PRO FED ADD CELL | \$2,657.60 | \$2,312.11 | 13% | \$634.00 | \$507.20 | 20% | \$47.12 | n/a | n/a | n/a | n/a |
| RETRODC3 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | RETRO DOOR FOR OUTDOOR WITH RFID | \$2,706.00 | \$2,354.22 | 13% | \$600.00 | \$480.00 | 20% | \$44.59 | n/a | n/a | n/a | n/a |
| PTISIGPL5 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | COUNTER SIGNATURE PAD PLUS | \$2,742.00 | \$2,385.54 | 13% | \$354.00 | \$283.20 | 20% | \$26.31 | n/a | n/a | n/a | n/a |
| CRM7 | SOFTWARE, LICENSE AND SUBSCRIPTION | CONNECTRIGHT MAILER ELECTRONICALLY DELIVERED STAND-ALONE SOFTWARE | \$2,858.38 | \$2,486.79 | 13% | n/a | n/a | n/a | n/a | \$1,200.00 | \$960.00 | 20% | \$89.18 |
| CRM8 | SOFTWARE, LICENSE AND SUBSCRIPTION | CONNECTRIGHT MAILER ELECTRONICALLY DELIVERED INTEGRATED SOFTWARE | \$2,858.38 | \$2,486.79 | 13% | n/a | n/a | n/a | n/a | \$1,200.00 | \$960.00 | 20% | \$89.18 |
| WS92 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | WINDOWS 10 PC | \$2,966.00 | \$2,580.42 | 13% | \$129.00 | \$103.20 | 20% | \$9.59 | n/a | n/a | n/a | n/a |
| LOCKERW | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INTELLIGENT LOCKER W | \$4,158.00 | \$2,702.70 | 35% | \$17.00 | \$13.60 | 20% | \$1.26 | n/a | n/a | n/a | n/a |
| TS4 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PC W/ FLAT PANEL MONITOR | \$3,201.00 | \$2,784.87 | 13% | \$480.00 | \$384.00 | 20% | \$35.67 | n/a | n/a | n/a | n/a |
| BMPC | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | BUSINESS MANAGER HOST WORKSTATION PC | \$3,298.00 | \$2,869.26 | 13% | \$463.00 | \$370.40 | 20% | \$34.41 | n/a | n/a | n/a | n/a |
| SPESVGV | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SPE BATCH PROCESSING TOOL | \$3,435.00 | \$2,988.45 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| LOCKERV | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INTELLIGENT LOCKER V | \$4,557.00 | \$3,007.62 | 34% | \$48.00 | \$38.40 | 20% | \$3.57 | n/a | n/a | n/a | n/a |
| LOCKERR | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INTELLIGENT LOCKER R | \$4,956.00 | \$3,042.03 | 39% | \$66.00 | \$52.80 | 20% | \$4.91 | n/a | n/a | n/a | n/a |
| LOCKERU | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INTELLIGENT LOCKER U | \$4,956.00 | \$3,042.03 | 39% | \$66.00 | \$52.80 | 20% | \$4.91 | n/a | n/a | n/a | n/a |
| RETRODC4 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | RETRO DOOR FOR OUTDOOR WITH RFID, ADA | \$3,498.00 | \$3,043.26 | 13% | \$690.00 | \$552.00 | 20% | \$51.28 | n/a | n/a | n/a | n/a |
| LOCKOU1 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | OUTDOOR PP KIOSK DOOR NO ADA NO CARD | \$3,960.00 | \$3,088.80 | 22% | \$767.00 | \$613.60 | 20% | \$57.00 | n/a | n/a | n/a | n/a |
| H1981 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | CORDLESS HANDHELD SCANNER FOR LOCKERS | \$3,656.25 | \$3,180.94 | 13% | \$195.00 | \$156.00 | 20% | \$14.49 | n/a | n/a | n/a | n/a |
| BM52 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | BUSINESS MANAGER WORKSTATION - SOFTWARE ONLY | \$3,836.00 | \$3,183.88 | 17% | \$0.00 | \$0.00 | 0% | \$0.00 | \$680.00 | \$544.00 | 20% | \$50.54 |
| OL-CND-1K-FEE | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | OL CONNECT - SEND 1000 USERS - RE-ENTRY FEE | \$3,671.00 | \$3,193.77 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PB-OLDEV | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | OL CONNECT - DEVELOPMENT LICENSE | \$3,750.00 | \$3,262.50 | 13% | n/a | n/a | n/a | n/a | \$750.00 | \$600.00 | 20% | \$55.74 |
| SLEP | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | E-CERTIFIED/ERR PRODUCTIVITY PACK | \$3,750.00 | \$3,262.50 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SLEPSE | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SPE USPS BPOD SPLITTER TOOL | \$3,750.00 | \$3,262.50 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PB-OL-CPCL | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | OL CONNECT - PCL INPUT | \$3,795.00 | \$3,301.65 | 13% | n/a | n/a | n/a | n/a | \$767.00 | \$613.60 | 20% | \$57.00 |
| TSUC | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ADD 10 SITE W/ MULTIPLE WORKSTATIONS | \$4,002.00 | \$3,321.66 | 17% | n/a | n/a | n/a | n/a | \$664.00 | \$531.20 | 20% | \$49.35 |
| LOCKER1 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INTELLIGENT LOCKER O | \$5,354.00 | \$3,325.76 | 38% | \$83.00 | \$66.40 | 20% | \$6.17 | n/a | n/a | n/a | n/a |
| LOCKERA1 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | KIOSK COLUMN A1 CAM, BARC, UPS, HUB | \$4,733.00 | \$3,353.98 | 29% | \$57.00 | \$45.60 | 20% | \$4.24 | n/a | n/a | n/a | n/a |
| LOCKERPKC | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PARCELPOINT KIOSK | \$5,049.00 | \$3,403.19 | 33% | \$93.00 | \$74.40 | 20% | \$6.91 | n/a | n/a | n/a | n/a |
| PTIAPROT8WIFI | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ZTC53 TRACKING ASSISTANT WIFI ONLY | \$3,943.63 | \$3,430.96 | 13% | \$293.00 | \$234.40 | 20% | \$21.78 | n/a | n/a | n/a | n/a |
| PTIAPROT8WIFI | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ZTC53 TRACKING ASSISTANT WIFI FOR FR | \$3,943.63 | \$3,430.96 | 13% | \$293.00 | \$234.40 | 20% | \$21.78 | n/a | n/a | n/a | n/a |
| LOCKERP | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INTELLIGENT LOCKER P | \$5,155.00 | \$3,453.85 | 33% | \$74.00 | \$59.20 | 20% | \$5.50 | n/a | n/a | n/a | n/a |
| LOCKERQ | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INTELLIGENT LOCKER Q | \$5,155.00 | \$3,453.85 | 33% | \$74.00 | \$59.20 | 20% | \$5.50 | n/a | n/a | n/a | n/a |
| LOCKERT | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INTELLIGENT LOCKER T | \$5,155.00 | \$3,453.85 | 33% | \$74.00 | \$59.20 | 20% | \$5.50 | n/a | n/a | n/a | n/a |
| LOCKERL | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INTELLIGENT LOCKER L | \$5,553.00 | \$3,467.57 | 38% | \$92.00 | \$73.60 | 20% | \$6.84 | n/a | n/a | n/a | n/a |
| LOCKERM | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INTELLIGENT LOCKER M | \$5,553.00 | \$3,467.57 | 38% | \$92.00 | \$73.60 | 20% | \$6.84 | n/a | n/a | n/a | n/a |
| OL-CPRO-FEE | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | OL CONNECT - PROFESSIONAL - RE-ENTRY FEE | \$4,002.00 | \$3,480.00 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTIAPROTCCELL | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ZTC58 TRACKING ASSISTANT CELLULAR | \$4,144.23 | \$3,605.48 | 13% | \$308.00 | \$246.40 | 20% | \$23.89 | n/a | n/a | n/a | n/a |
| PTIAPROTCCELL | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ZTC58 TRACKING ASSISTANT CELLULAR FOR FR | \$4,144.23 | \$3,605.48 | 13% | \$308.00 | \$246.40 | 20% | \$23.89 | n/a | n/a | n/a | n/a |
| LOCKERN | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INTELLIGENT LOCKER N | \$5,354.00 | \$3,640.72 | 32% | \$83.00 | \$66.40 | 20% | \$6.17 | n/a | n/a | n/a | n/a |
| LOCKER-S | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INTELLIGENT LOCKER S | \$5,354.00 | \$3,640.72 | 32% | \$83.00 | \$66.40 | 20% | \$6.17 | n/a | n/a | n/a | n/a |
| LOCKOU2 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | OUTDOOR PP KIOSK DOOR ADA NO CARD | \$4,800.00 | \$3,648.00 | 24% | \$804.00 | \$643.20 | 20% | \$59.75 | n/a | n/a | n/a | n/a |
| LOCKER-CBC-NOUI | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | LOCKER CBC WITHOUT UI EXCL COMPARTMENTS | \$4,199.00 | \$3,650.00 | 13% | \$0.00 | \$0.00 | 0% | \$0.00 | n/a | n/a | n/a | n/a |
| LOCKERK | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INTELLIGENT LOCKER K | \$5,553.00 | \$3,776.04 | 32% | \$92.00 | \$73.60 | 20% | \$6.84 | n/a | n/a | n/a | n/a |
| AC2100-102-00-01 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PP CONNECT CARE - REENTRY | \$4,560.00 | \$3,967.00 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| LOCKOU3 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | UI FOR NEW IN, OUT LOCKER WITH RFID | \$4,560.00 | \$3,967.00 | 13% | \$600.00 | \$480.00 | 20% | \$44.59 | n/a | n/a | n/a | n/a |
| LOCKERH | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INTELLIGENT LOCKER H | \$5,952.00 | \$4,113.49 | 31% | \$130.00 | \$104.00 | 20% | \$9.66 | n/a | n/a | n/a | n/a |
| LOCKERU1 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | UI PANEL WITH BARCODE SCANNER DOOR | \$7,197.38 | \$4,197.38 | 42% | \$767.00 | \$613.60 | 20% | \$57.00 | n/a | n/a | n/a | n/a |
| LOCKERF | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INTELLIGENT LOCKER F | \$6,151.00 | \$4,254.90 | 31% | \$139.00 | \$111.20 | 20% | \$10.33 | n/a | n/a | n/a | n/a |
| LOCKERI | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INTELLIGENT LOCKER I | \$5,753.00 | \$4,314.75 | 25% | \$122.00 | \$97.60 | 20% | \$9.07 | n/a | n/a | n/a | n/a |
| LOCKERJ | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INTELLIGENT LOCKER J | \$5,753.00 | \$4,314.75 | 25% | \$122.00 | \$97.60 | 20% | \$9.07 | n/a | n/a | n/a | n/a |
| LOCKERA2 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | KIOSK COLUMN A2: MMKMMM | \$5,101.44 | \$4,387.24 | 14% | \$66.00 | \$52.80 | 20% | \$4.91 | n/a | n/a | n/a | n/a |
| LOCKERA3 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | KIOSK COLUMN A3: MMKSSL | \$5,101.44 | \$4,387.24 | 14% | \$66.00 | \$52.80 | 20% | \$4.91 | n/a | n/a | n/a | n/a |
| LOCKERE | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INTELLIGENT LOCKER E | \$6,351.00 | \$4,396.28 | 31% | \$148.00 | \$118.40 | 20% | \$11.00 | n/a | n/a | n/a | n/a |
| LOCKERA4 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | KIOSK COLUMN A4: MMKSSMM | \$5,291.55 | \$4,550.73 | 14% | \$75.00 | \$60.00 | 20% | \$5.57 | n/a | n/a | n/a | n/a |
| LOCKERG | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INTELLIGENT LOCKER G | \$6,151.00 | \$4,674.76 | 24% | \$139.00 | \$111.20 | 20% | \$10.33 | n/a | n/a | n/a | n/a |
| LOCKOU4 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | UI FOR NEW IN, OUT LOCKER W RFID, ADA | \$5,400.00 | \$4,698.00 | 13% | \$690.00 | \$552.00 | 20% | \$51.28 | n/a | n/a | n/a | n/a |
| LOCKERAS | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | KIOSK COLUMN AS: SSSSSSL | \$5,481.65 | \$4,714.22 | 14% | \$84.00 | \$67.20 | 20% | \$6.24 | n/a | n/a | n/a | n/a |
| LOCKERAS6 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | KIOSK COLUMN AS: MMSKSSMM | \$5,481.65 | \$4,714.22 | 14% | \$84.00 | \$67.20 | 20% | \$6.24 | n/a | n/a | n/a | n/a |
| TRUM | SOFTWARE, LICENSE AND SUBSCRIPTION | UPGRADE ARRIVAL SOFTWARE ONLY TO MULTIPLE SITE UNLIMITED WORKSTATION | \$5,725.00 | \$4,751.75 | 17% | n/a | n/a | n/a | n/a | \$1,656.00 | \$1,324.80 | 20% | \$123.07 |
| LOCKERA | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INTELLIGENT LOCKER A | \$6,948.00 | \$4,820.46 | 31% | \$174.00 | \$139.20 | 20% | \$12.93 | n/a | n/a | n/a | n/a |
| LOCKERD | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INTELLIGENT LOCKER D | \$6,351.00 | \$4,826.76 | 24% | \$148.00 | \$118.40 | 20% | \$11.00 | n/a | n/a | n/a | n/a |
| RIPS | SOFTWARE, LICENSE AND SUBSCRIPTION | RELAY INTEGRITY PRO | \$5,588.00 | \$4,861.56 | 13% | n/a | n/a | n/a | n/a | \$593.00 | \$474.40 | 20% | \$44.07 |
| LOCKERA7 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | KIOSK COLUMN A7: MMSKSSMM | \$5,671.76 | \$4,877.71 | 14% | \$93.00 | \$74.40 | 20% | \$6.91 | n/a | n/a | n/a | n/a |
| LOCKERC | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INTELLIGENT LOCKER C | \$6,550.00 | \$4,978.00 | 24% | \$156.00 | \$124.80 | 20% | \$11.59 | n/a | n/a | n/a | n/a |
| SPESVVE | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PLANETPRESS CONTACT PLUG-IN | \$5,724.00 | \$4,979.88 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| BMSU3 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | UPGRADE TO SQL EDITION FOR CURRENT CUSTOMERS | \$5,771.00 | \$5,020.77 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| LOCKERA8 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | KIOSK COLUMN A8: SSSSSSSMM | | | | | | | | | | | |

| Software, License and Subscription (Reference Part 3.19) | |
|--|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | Offerors Response |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 13% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|--------------------|--|--|----------------|--------------------------|------------|----------------------------|---|------------|--|---------------------------|--|------------|---------------------------------------|
| RETROI4 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | UI PANEL WITH BARCODE SCANNER DOOR WITH SCAN AND ELECTRONICS PKG | \$9,317.54 | \$8,106.26 | 13% | \$0.00 | \$0.00 | 0% | \$0.00 | n/a | n/a | n/a | n/a |
| LOCKINXL | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INDOOR PARCELPOINT DUAL ADD ON XXL | \$10,019.20 | \$8,716.70 | 13% | \$48.00 | \$38.40 | 20% | \$3.57 | n/a | n/a | n/a | n/a |
| BMS1 | SOFTWARE, LICENSE AND SUBSCRIPTION | BUSINESS MANAGER HOST WORKSTATION SOFTWARE | \$10,607.00 | \$8,803.81 | 17% | \$0.00 | \$0.00 | 0% | \$0.00 | \$1,186.00 | \$948.80 | 20% | \$88.14 |
| TZ1 | SOFTWARE, LICENSE AND SUBSCRIPTION | SINGLE SITE UNLIMITED WORKSTATION | \$11,008.00 | \$9,136.64 | 17% | n/a | n/a | n/a | n/a | \$1,637.00 | \$1,309.60 | 20% | \$121.66 |
| LXAK | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INDOOR FRONT LOAD HIGH DENSITY | \$10,794.00 | \$9,391.00 | 13% | \$1,649.00 | \$1,319.20 | 20% | \$122.55 | n/a | n/a | n/a | n/a |
| SDTK | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SOFTWARE DEVELOPER TOOL KIT | \$9,955.41 | \$11,443.00 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| LOCKER-CBC-WITHUI | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | LOCKER CBC WITH UI EXCL COMPARTMENTS | \$11,540.00 | \$10,029.00 | 13% | \$0.00 | \$0.00 | 0% | \$0.00 | n/a | n/a | n/a | n/a |
| LOCKOUTF | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | OUTDOOR PPOINT DUAL ADD ON M SSSSSSSML | \$14,802.40 | \$10,361.68 | 30% | \$278.00 | \$222.40 | 20% | \$20.66 | n/a | n/a | n/a | n/a |
| LOCKINF | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INDOOR PPOINT DUAL ADD-ON M SSSSSSSML | \$14,802.40 | \$10,361.68 | 30% | \$278.00 | \$222.40 | 20% | \$20.66 | n/a | n/a | n/a | n/a |
| OL-CENT-FEE | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | OL CONNECT - ENTERPRISE - RE-ENTRY FEE | \$12,043.00 | \$10,477.48 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| LXOB | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | OUTDOOR FRONT LOAD MAIN | \$12,118.00 | \$10,543.00 | 13% | \$1,286.00 | \$1,028.80 | 20% | \$95.58 | n/a | n/a | n/a | n/a |
| PB-OL-CSND-1K | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | OL CONNECT - SEND 1000 USERS - LICENSE | \$12,235.00 | \$10,644.45 | 13% | n/a | n/a | n/a | n/a | \$2,448.00 | \$1,958.40 | 20% | \$181.94 |
| LOCKOUTA3 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | OUTDOOR PP DUAL KIOSK M S M S M S L | \$13,622.40 | \$10,897.92 | 20% | \$205.00 | \$164.00 | 20% | \$15.24 | n/a | n/a | n/a | n/a |
| LOCKINA3 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INDOOR PP DUAL KIOSK M S M S M S L | \$13,622.40 | \$10,897.92 | 20% | \$148.00 | \$118.40 | 20% | \$11.00 | n/a | n/a | n/a | n/a |
| PB-OL-CPRO | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | OL CONNECT - PROFESSIONAL LICENSE | \$15,000.00 | \$13,050.00 | 13% | n/a | n/a | n/a | n/a | \$3,000.00 | \$2,400.00 | 20% | \$222.96 |
| LOCKEXP4 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | EXPRESS LOCKER 4 | \$18,675.00 | \$14,059.63 | 25% | \$331.00 | \$264.80 | 20% | \$24.60 | n/a | n/a | n/a | n/a |
| LOCKSYS2 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INDOOR PARCELPOINT DUAL ADD ON XS | \$15,164.40 | \$16,673.03 | 13% | \$572.00 | \$457.60 | 20% | \$42.51 | n/a | n/a | n/a | n/a |
| LOCKOUTXS | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | OUTDOOR PARCELPOINT DUAL ADD ON XS | \$19,164.40 | \$16,673.03 | 13% | \$572.00 | \$457.60 | 20% | \$42.51 | n/a | n/a | n/a | n/a |
| TRMM | SOFTWARE, LICENSE AND SUBSCRIPTION | MULTIPLE SITE UNLIMITED WORKSTATION | \$20,865.00 | \$17,317.95 | 17% | n/a | n/a | n/a | n/a | \$3,273.00 | \$2,618.40 | 20% | \$243.25 |
| PB-OL-CENT-UPG | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | UPGRADE TO OL CONNECT ENTERPRISE | \$20,075.00 | \$17,465.25 | 13% | n/a | n/a | n/a | n/a | \$8,083.00 | \$6,466.40 | 20% | \$600.73 |
| LOCKEXP5 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | EXPRESS LOCKER 5 | \$23,258.00 | \$17,508.73 | 25% | \$423.00 | \$338.40 | 20% | \$31.44 | n/a | n/a | n/a | n/a |
| LOCKSYS5 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INTELLIGENT LOCKER SYS5 | \$23,325.00 | \$20,293.00 | 13% | \$1,730.00 | \$1,384.00 | 20% | \$128.57 | n/a | n/a | n/a | n/a |
| LOCKSYS6 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INTELLIGENT LOCKER SYS6 | \$23,524.00 | \$20,466.00 | 13% | \$1,746.00 | \$1,396.80 | 20% | \$129.76 | n/a | n/a | n/a | n/a |
| LOCKEXP6 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | EXPRESS LOCKER 6 | \$27,940.00 | \$21,033.18 | 25% | \$514.00 | \$411.20 | 20% | \$38.20 | n/a | n/a | n/a | n/a |
| LOCKSYS4 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INTELLIGENT LOCKER SYS4 | \$24,720.00 | \$21,506.00 | 13% | \$1,842.00 | \$1,473.60 | 20% | \$136.90 | n/a | n/a | n/a | n/a |
| CARRIER-API | SOFTWARE, LICENSE AND SUBSCRIPTION | CARRIER API | \$25,000.00 | \$21,750.00 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| LOCKSYS3 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INTELLIGENT LOCKER SYS3 | \$25,118.00 | \$21,855.00 | 13% | \$1,875.00 | \$1,500.00 | 20% | \$139.35 | n/a | n/a | n/a | n/a |
| LOCKSYS2 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INTELLIGENT LOCKER SYS2 | \$25,317.00 | \$22,026.00 | 13% | \$1,891.00 | \$1,512.80 | 20% | \$140.54 | n/a | n/a | n/a | n/a |
| LOCKSYS1 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INTELLIGENT LOCKER SYS1 | \$27,310.00 | \$23,760.00 | 13% | \$2,052.00 | \$1,641.60 | 20% | \$152.51 | n/a | n/a | n/a | n/a |
| LOCKEXP7 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | EXPRESS LOCKER 7 | \$32,523.00 | \$24,482.30 | 25% | \$606.00 | \$484.80 | 20% | \$45.04 | n/a | n/a | n/a | n/a |
| CARRIER-CUSTOM | SOFTWARE, LICENSE AND SUBSCRIPTION | CARRIER CUSTOM | \$30,000.00 | \$26,100.00 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SPE-HS | SOFTWARE, LICENSE AND SUBSCRIPTION | HOSTING SERVICES | \$31,800.00 | \$27,666.00 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| TSMX | SOFTWARE, LICENSE AND SUBSCRIPTION | ADD 10 SITES W/ MULTIPLE WORKSTATIONS | \$35,203.00 | \$29,218.49 | 17% | n/a | n/a | n/a | n/a | \$5,843.00 | \$4,674.40 | 20% | \$434.25 |
| SSK-SET | SOFTWARE, LICENSE AND SUBSCRIPTION | SELF-SERVICE SHIPPING KIOSK | \$35,000.00 | \$30,450.00 | 13% | \$3,350.00 | \$2,680.00 | 20% | \$248.97 | n/a | n/a | n/a | n/a |
| PB-OL-CENT | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | OL CONNECT - ENTERPRISE LICENSE | \$40,145.00 | \$34,926.15 | 13% | n/a | n/a | n/a | n/a | \$8,083.00 | \$6,466.40 | 20% | \$600.73 |
| TSML | SOFTWARE, LICENSE AND SUBSCRIPTION | ADD 50 SITES W/ MULTIPLE WORKSTATIONS | \$151,114.00 | \$125,424.62 | 17% | n/a | n/a | n/a | n/a | \$25,080.00 | \$20,064.00 | 20% | \$1,863.96 |
| TSMC | SOFTWARE, LICENSE AND SUBSCRIPTION | ADD 100 SITES W/ MULTIPLE WORKSTATIONS | \$250,712.00 | \$208,099.96 | 17% | n/a | n/a | n/a | n/a | \$41,610.00 | \$33,288.00 | 20% | \$3,092.47 |
| TRPO-MH | SOFTWARE, LICENSE AND SUBSCRIPTION | USPS TRACKING SERVICES-NO ACTIVATION | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ERB1 | SOFTWARE, LICENSE AND SUBSCRIPTION | ERETURN RECEIPT FEATURE | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ERB3 | SOFTWARE, LICENSE AND SUBSCRIPTION | ERETURN RECEIPT FEATURE | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| G9SS-MH | SOFTWARE, LICENSE AND SUBSCRIPTION | USPS TRACKING SERVICES-NO ACTIVATION | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ILP-SS10 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | LOCKER OS INTEGRATION | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| M9SS-MH | SOFTWARE, LICENSE AND SUBSCRIPTION | USPS TRACKING SERVICES-NO ACTIVATION | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| NV90 | SOFTWARE, LICENSE AND SUBSCRIPTION | INVIEW SUBSCRIPTION | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| NV99 | SOFTWARE, LICENSE AND SUBSCRIPTION | INVIEW SOFTWARE | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PBIL-SST | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | LOCKER CONNECTOR PBIL | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PT11 | SOFTWARE, LICENSE AND SUBSCRIPTION | SPO/PITNEYSHIP POSTAL ACCESS | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PT18 | SOFTWARE, LICENSE AND SUBSCRIPTION | SPO/PITNEYSHIP MAILING | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PT1A | SOFTWARE, LICENSE AND SUBSCRIPTION | SPO/PITNEYSHIP BASIC 1 USER | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PT1N | SOFTWARE, LICENSE AND SUBSCRIPTION | SINGLE USER | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PT1K | SOFTWARE, LICENSE AND SUBSCRIPTION | WEB BROWSER INTEGRATION | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTK3 | SOFTWARE, LICENSE AND SUBSCRIPTION | CONNECT+ METER INTEGRATION | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTKA | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | US MARKET | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SPEPP000 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SPE PURCHASE POWER BUNDLE - CLEANUP | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SPE-USPSAPI | SOFTWARE, LICENSE AND SUBSCRIPTION | USPS SHIPPING API | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SSLSHAPI | SOFTWARE, LICENSE AND SUBSCRIPTION | SSL SHIPPING API | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTNY-ANALYTICS | SOFTWARE, LICENSE AND SUBSCRIPTION | PITNEYANALYTICS | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTNY-TRACK | SOFTWARE, LICENSE AND SUBSCRIPTION | PITNEYTRACK | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CAAL | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | BRONZE COST ACCTG FOR SP MAIL CENTER | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ERB1 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INCLUDES USPS ENR | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| LBVL0L | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | LABEL VOLUME BUND | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| NUMCAR | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | NUMBER OF CARRIERS | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| NUMDEVICE | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | NUMBER OF DEVICES | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| NUMLOCATIONS | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | NUMBER OF LOCATIONS | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| NUMUSERS | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | NUMBER OF USERS | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTXK | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PITNEYTRACK INBOUND | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SPE-REGIONAL | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SPE REGIONAL CARRIER SUBSCRIPTION | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | \$2,940.00 | \$2,352.00 | 20% | \$218.50 |
| SYLP3 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ANALYTICS ACTIVATION FOR LOCKERS | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SYMAL03 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ANALYTICS ACTIVATION FOR MAILING | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SYSP3 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ANALYTICS ACTIVATION FOR PITNEYSHIP PRO | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SYSP3 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ANALYTICS ACTIVATION FOR SPE, PITNEYSHIP ENTERPRISE | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SYSP3 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ANALYTICS ACTIVATION FOR SENDPRO ONLINE, PITNEYSHIP | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SYST03 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ANALYTICS ACTIVATION FOR RECEIVING | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ILPTRACK | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PARCELPOINT INTEGRATION TO PITNEYTRACK | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTNY-SHP-PRO | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PITNEYSHIPRO | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 360-SEND-API-BASIC | SOFTWARE, LICENSE AND SUBSCRIPTION | 360 API BASIC SENDING | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| DATARETAIN-SMD0 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | DATA RETAIN SENDING 0 | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| NUMDATAMTHS-SND | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | NUMBER OF MONTHS RETAIN | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTKHV | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PITNEYSHIP MAILCENTER INTEGRATION | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| DATARETAIN-PT10 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | DATA RETAIN SENDING PT10 | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| NUMDATAMTHS-RCV | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | DATA RETENTION MONTHS - RECEIVING | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SRUSPSTRUST | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SP360 USPS TRUST | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PSELDWCODESUB | SOFTWARE, LICENSE AND SUBSCRIPTION | PS ENTERPRISE-LOW CODE SUBSCRIPTPN | \$0.00/MONTH | \$0.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CONNECTOR-SCR | SOFTWARE, LICENSE AND SUBSCRIPTION | CONNECTOR - SCRIPTPRO | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CONNECTOR-EPIC | SOFTWARE, LICENSE AND SUBSCRIPTION | CONNECTOR - EPIC HEALTH | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | | | | |

Software, License and Subscription (Reference Part 3.19)

All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.
NO VOLUME OR TERM DISCOUNTS INCLUDED

Offerors Response

Required
Percent (%) Discount from MSRP off Base Category Equipment

13%

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|--------------------|--|---|-------------------|--------------------------|------------|----------------------------|---|------------|--|---------------------------|--|------------|---------------------------------------|
| IL4FEDMOD | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | TIER 1 ENH IT SEC CONTROLS MIN 373-ENTER | \$15,291.85 | \$13,303.91/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| NVMC | SOFTWARE, LICENSE AND SUBSCRIPTION | INVIEW DASHBOARD - UP TO 5 METERS | \$15.00/MONTH | \$13.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| DATARETAIN-SND5 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | DATA RETAIN SENDING 5 | \$15.00/MONTH | \$13.05/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CAAE1 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | BASIC COST ACCTG FOR SP MAIL CENTER | \$15.00/MONTH | \$13.05/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SYAB35L | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | STANDALONE ANALYTICS (SINGLE LOC) | \$16.00/MONTH | \$13.92/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PS-PRO-C | SOFTWARE, LICENSE AND SUBSCRIPTION | 500 LABELS PER MONTH | \$150.00/MONTH | \$130.50/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 360-ECOM-CON | SOFTWARE, LICENSE AND SUBSCRIPTION | 360-ECOM-CONNECTOR | \$150.00/MONTH | \$130.50/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| TACP10 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | 4G CELLULAR DATA PLAN FOR TA DEVICES | \$150.00/MONTH | \$130.50/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CDSF10 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | CELLULAR ROUTER 10G MONTHLY DATA PLAN | \$150.00/MONTH | \$131.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| NVMF | SOFTWARE, LICENSE AND SUBSCRIPTION | INVIEW DASHBOARD - UP TO 100 METERS | \$150.00/MONTH | \$131.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTIQ | SOFTWARE, LICENSE AND SUBSCRIPTION | UNLIMITED USERS WITHOUT HARDWARE OR METER | \$155.00/MONTH | \$135.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTIS | SOFTWARE, LICENSE AND SUBSCRIPTION | UNLIMITED USERS WITH HARDWARE OR METER | \$155.00/MONTH | \$135.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SP3-SSO | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SP360 SINGLE SIGN ON | \$158.00/MONTH | \$137.46/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTI4 | SOFTWARE, LICENSE AND SUBSCRIPTION | SPO/PITNEYSHIP MULTICARRIER | \$18.00/MONTH | \$14.22/MONTH | 21% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTIC | SOFTWARE, LICENSE AND SUBSCRIPTION | SPO/PITNEYSHIP INDIVIDUAL | \$18.00/MONTH | \$14.22/MONTH | 21% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MPS5-ML | SOFTWARE, LICENSE AND SUBSCRIPTION | USPS TRACKING SERVICES-ACTIVATION | \$17.00/MONTH | \$14.75/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SEND311 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ANALYTICS 360 TIER A1 | \$164.00/MONTH | \$142.68/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CA360E | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ACTIVATION FOR ALM CONTROL OF COST ACCOUNTS | \$170.00/MONTH | \$147.90/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CAAE1 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | UNLIMITED COST ACCTG FOR SP MAIL CENTER | \$170.00/MONTH | \$147.90/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CAAE | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | UNLIMITED COST ACCOUNTING | \$170.00/MONTH | \$148.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PSE-250000 | SOFTWARE, LICENSE AND SUBSCRIPTION | PS ENTERPRISE-250000 TRANSACTIONS MONTH | \$18,252.00/MONTH | \$15,879.24/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTIE | SOFTWARE, LICENSE AND SUBSCRIPTION | SPO/PITNEYSHIP UNLIMITED | \$180.00/MONTH | \$157.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PSP-S-LAUSPS | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PSP LOCATION ADMINISTRATION - USPS | \$20.00/MONTH | \$17.40/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PSE-S-LAUSPS | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PSE LOCATION ADMINISTRATION - USPS | \$20.00/MONTH | \$17.40/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| BYOAD | SOFTWARE, LICENSE AND SUBSCRIPTION | BRING YOUR OWN APPROVED DEVICE | \$20.00/MONTH | \$17.50/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTA3 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PTA TRACKING UP TO 10000 ASSETS | \$199.00/MONTH | \$173.13/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ISS-WEB-APP | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ISSR WEB APP | \$199.00/MONTH | \$173.13/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| BYOAD10 | SOFTWARE, LICENSE AND SUBSCRIPTION | BRING YOUR OWN APPROVED DEVICE 10 | \$200.00/MONTH | \$174.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ADDISONLEE-UPDATES | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | CARRIER UPDATES - ADDISON-LEE | \$200.00/MONTH | \$174.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CARRIER-UPDATES | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | CARRIER UPDATES - CUSTOM OR API | \$200.00/MONTH | \$174.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| GLSUS-UPDATES | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | CARRIER UPDATES - GLSUS | \$200.00/MONTH | \$174.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ONTRAC-UPDATES | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | CARRIER UPDATES - ONTRAC | \$200.00/MONTH | \$174.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SPEEDEE-UPDATES | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | CARRIER UPDATES - SPEEDEE | \$200.00/MONTH | \$174.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ROADIES-US-UPDATES | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | CARRIER UPDATES - ROADIES US | \$200.00/MONTH | \$174.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| RX2GO-US-UPDATES | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | CARRIER UPDATES - RX2GO US | \$200.00/MONTH | \$174.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PSE-300000 | SOFTWARE, LICENSE AND SUBSCRIPTION | PS ENTERPRISE-300000 TRANSACTIONS MONTH | \$21,827.00/MONTH | \$18,989.49/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ERB3 | SOFTWARE, LICENSE AND SUBSCRIPTION | ERETURN RECEIPT SUBSCRIPTION - DM300/400 | \$21.00/MONTH | \$18.25/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SENDHS | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | DEVICELIB SOFTWARE | \$22.00/MONTH | \$19.14/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SENDR | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SP360/PITNEYSHIP PRO ERR BUNDLE | \$22.00/MONTH | \$19.14/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SYFEEDTDL3 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | DATA FEED FOR SP AUTO, SP P SERIES | \$22.00/MONTH | \$19.14/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SFE-HL3 | SOFTWARE, LICENSE AND SUBSCRIPTION | HOSTING LEVEL 3 | \$2,500.00/MONTH | \$2,175.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PS-PRO-1 | SOFTWARE, LICENSE AND SUBSCRIPTION | 25,000 LABELS PER MONTH | \$2,625.00/MONTH | \$2,283.75/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PSE-10000 | SOFTWARE, LICENSE AND SUBSCRIPTION | PS ENTERPRISE-10000 TRANSACTIONS MONTH | \$2,646.00/MONTH | \$2,302.02/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SYAD35 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ANALYTICS 360 TIER E | \$2,730.00/MONTH | \$2,375.10/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| FEDMODL | SOFTWARE, LICENSE AND SUBSCRIPTION | TIER 3 ENH IT SEC CONTROLS MIN 325-1 LOCATION | \$3,333.00/MONTH | \$2,900.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| DATARETAIN-SND3 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | DATA RETAIN SENDING 3 | \$3.00/MONTH | \$2.61/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 7H00-MLM5 | SOFTWARE, LICENSE AND SUBSCRIPTION | METER SUBSCRIPTION FOR IMI SENDPRO C200/C425 | \$23.00/MONTH | \$20.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 7H02-ML | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | FEDRAMP MIN 325 CTRL PSD SUBSCRIPTION FOR SENDPRO C200/C425 | \$23.00/MONTH | \$20.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PS-NEG-01 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | USPS NEGOTIATED RATE LVL D1 | \$24.00/MONTH | \$20.88/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PSP-NEG-01 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | USPS NEGOTIATED RATE LVL D1 | \$24.00/MONTH | \$20.88/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 360-API-S-SFTP | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | API SFTP HOSTING SUBSCRIPTION | \$24.00/MONTH | \$20.88/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CAAC | SOFTWARE, LICENSE AND SUBSCRIPTION | COST ACCOUNTING GOLD PLAN | \$25.00/MONTH | \$21.75/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ERB1 | SOFTWARE, LICENSE AND SUBSCRIPTION | ERETURN RECEIPT SUBSCRIPTION - P SERIES | \$25.00/MONTH | \$21.75/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTID | SOFTWARE, LICENSE AND SUBSCRIPTION | SPO/PITNEYSHIP OFFICE | \$25.00/MONTH | \$21.75/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| RC9G | SOFTWARE, LICENSE AND SUBSCRIPTION | INTEGRITY EXP SALES PAK 2500 -3500 | \$25.00/MONTH | \$21.75/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTEL | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PITNEYTRACK LOCATION ADDON | \$25.00/MONTH | \$21.75/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SYAB3ADDON | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SCHEDULED REPORTS AND MANUAL TRX ADD-ON | \$25.00/MONTH | \$21.75/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ACSS | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ADDRESS CORRECTION SVCS 575 / QTR | \$25.00/MONTH | \$21.75/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SP3NOTIFY2 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | USPS NOTIFICATION FOR MID VOLUME JK - 9,999 PER MONTH | \$25.00/MONTH | \$21.75/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| TACP20 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | 4G CELLULAR DATA PLAN FOR TA DEVICES | \$250.00/MONTH | \$217.50/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CDSF20 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | CELLULAR ROUTER 20G MONTHLY DATA PLAN | \$250.00/MONTH | \$218.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| NVMG | SOFTWARE, LICENSE AND SUBSCRIPTION | INVIEW DASHBOARD - UNLIMITED METERS | \$250.00/MONTH | \$218.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SYAB3 | SOFTWARE, LICENSE AND SUBSCRIPTION | ANALYTICS FOR METER | \$26.00/MONTH | \$22.62/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CONNECTOR-USAGE-1 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SCRIPTPRO USAGE SUBSCRIPTION | \$26.00/MONTH | \$22.62/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CONNECTOR-USAGE-3 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | MCKESSON ENTERPRISEX USAGE SUBSCRIPTION | \$26.00/MONTH | \$22.62/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SFTP-SUB | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SECURE FTP MGMT ADD-ON | \$26.00/MONTH | \$22.62/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CONNECTOR-USAGE-2 | SOFTWARE, LICENSE AND SUBSCRIPTION | EPIC USAGE SUBSCRIPTION | \$26.00/MONTH | \$22.62/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SEND | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SP360/PITNEYSHIP PRO SINGLE USER | \$27.00/MONTH | \$23.49/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PSE-100 | SOFTWARE, LICENSE AND SUBSCRIPTION | PS ENTERPRISE-100 TRANSACTIONS MONTH | \$270.00/MONTH | \$234.90/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PS-PRO-D | SOFTWARE, LICENSE AND SUBSCRIPTION | 1000 LABELS PER MONTH | \$270.00/MONTH | \$234.90/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ERB4 | SOFTWARE, LICENSE AND SUBSCRIPTION | ERETURN RECEIPT SUBSCRIPTION - C SERIES | \$28.00/MONTH | \$24.30/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PSE-400000 | SOFTWARE, LICENSE AND SUBSCRIPTION | PS ENTERPRISE-400000 TRANSACTIONS MONTH | \$28,998.00/MONTH | \$25,228.26/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| DATARETAIN-SND6 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | DATA RETAIN SENDING 6 | \$29.00/MONTH | \$25.23/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| DATARETAIN-SND10 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | DATA RETAIN SENDING 10 | \$294.00/MONTH | \$255.78/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SPMCONNECT | SOFTWARE, LICENSE AND SUBSCRIPTION | SP360F MAILCENTER CONNECTIVITY | \$30.00/MONTH | \$26.10/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PSP-S-LAMC | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PSP LOCATION ADMINISTRATION-MULTICARRIER | \$30.00/MONTH | \$26.10/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PSE-S-LAMC | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PSE LOCATION ADMINISTRATION-MULTICARRIER | \$30.00/MONTH | \$26.10/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTIX | SOFTWARE, LICENSE AND SUBSCRIPTION | PITNEYTRACK INBOUND | \$299.00/MONTH | \$260.13/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| BYOAD15 | SOFTWARE, LICENSE AND SUBSCRIPTION | BRING YOUR OWN APPROVED DEVICE 15 | \$300.00/MONTH | \$261.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| COUNTRY-UPDATES | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | COUNTRY UPDATES | \$300.00/MONTH | \$261.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SP360ML10 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SP360-PITNEYSHIP PRO 12 LOCATIONS | \$315.00/MONTH | \$274.05/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SYAD32 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ANALYTICS 360 TIER B | \$328.00/MONTH | \$285.36/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PSE-25000 | SOFTWARE, LICENSE AND SUBSCRIPTION | PS ENTERPRISE-25000 TRANSACTIONS MONTH | \$3,964.00/MONTH | \$3,448.68/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SYAD36 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ANALYTICS 360 TIER F | \$4,040.00/MONTH | \$3,514.80/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PS-PRO-J | SOFTWARE, LICENSE AND SUBSCRIPTION | PS PRO - 50,000 TRANSACTIONS PER MONTH | \$4,080.00/MONTH | \$3,549.60/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| IL4FEDMODL | SOFTWARE, LICENSE AND SUB | | | | | | | | | | | | |

| Software, License and Subscription (Reference Part 3.19) | |
|---|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED | Offerors Response |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 13% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|------------------|--|--|-------------------|--------------------------|------------|----------------------------|---|------------|--|---------------------------|--|------------|---------------------------------------|
| CDSF1 | SOFTWARE, LICENSE AND SUBSCRIPTION | CELLULAR CONNECTION FOR SENDPRO MAILSTATION | \$5.00/MONTH | \$4.35/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| LOCKPPSUBC | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | LOCKER COLUMN SUBSCRIPTION | \$5.00/MONTH | \$4.35/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| DATARETAIN-PT1 | SOFTWARE, LICENSE AND SUBSCRIPTION | DATA RETENTION SUBSCRIPTION 3 - 10 YEARS | \$5.00/MONTH | \$4.35/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTIT | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | BASIC SINGLE CARRIER WITH STAMPS | \$5.00/MONTH | \$4.35/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ILCOS | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | LOCKER OS BANK | \$49.00/MONTH | \$42.60/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| LOCKOAYUSE | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PARCELPOINT DAY USE FEATURE SUBSCR | \$49.00/MONTH | \$42.63/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SP360LOCKS | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SP360 LOCKER MANAGEMENT | \$49.00/MONTH | \$42.63/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| NVMD | SOFTWARE, LICENSE AND SUBSCRIPTION | INVIEW DASHBOARD - UP TO 20 METERS | \$50.00/MONTH | \$43.50/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| RC9F | SOFTWARE, LICENSE AND SUBSCRIPTION | INTEGRITY EXPRESS RELAY 2500-4500 | \$50.00/MONTH | \$43.50/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SMSNOTIFY1 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SMS NOTIFICATION FOR LOW VOLUME 1-999 PER MONTH | \$50.00/MONTH | \$43.50/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTES | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PITNEYTRACK ENTERPRISE SUBSCRIPTION | \$499.00/MONTH | \$434.13/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SMSNOTIFY3 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SMS NOTIFICATION FOR HIGH VOLUME 10K PLUS PER MONTH | \$500.00/MONTH | \$435.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PSE-70000 | SOFTWARE, LICENSE AND SUBSCRIPTION | PS ENTERPRISE-70000 TRANSACTIONS MONTH | \$50,760.00/MONTH | \$44,161.20/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 4W00-MLMS | SOFTWARE, LICENSE AND SUBSCRIPTION | METER SUBSCRIPTION FOR GREEN CONNECT+500 / SENDPRO P SERIES METER15000 | \$52.00/MONTH | \$45.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 4W00-MMMS | SOFTWARE, LICENSE AND SUBSCRIPTION | METER SUBSCRIPTION FOR CONNECT GREEN+1000/2000 & SENDPRO P1000/2000 | \$52.00/MONTH | \$45.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 7W00-ML | SOFTWARE, LICENSE AND SUBSCRIPTION | METER SUBSCRIPTION FOR MAILCENTER 1000 | \$52.00/MONTH | \$45.24/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 7W00-MM | SOFTWARE, LICENSE AND SUBSCRIPTION | METER SUBSCRIPTION FOR MAILCENTER 2000 | \$52.00/MONTH | \$45.24/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SP360M25 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SP360/PITNEYSHIP PRO 25 LOCATIONS | \$525.00/MONTH | \$456.75/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| G900-MMMS | SOFTWARE, LICENSE AND SUBSCRIPTION | METER SUBSCRIPTION FOR DM400 SERIES | \$53.00/MONTH | \$46.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CONNECTOR-BASE-B | SOFTWARE, LICENSE AND SUBSCRIPTION | EPIC HEALTH CONNECTOR SUBSCRIPTION | \$53.00/MONTH | \$46.11/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CONNECTOR-BASE-C | SOFTWARE, LICENSE AND SUBSCRIPTION | MCKESSON ENTERPRISEXERX CONNECTOR SUBSCRPTN | \$53.00/MONTH | \$46.11/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SYAD321 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ANALYTICS 360 TIER B1 | \$546.00/MONTH | \$475.02/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PS-PRO-E | SOFTWARE, LICENSE AND SUBSCRIPTION | 2,500 LABELS PER MONTH | \$560.00/MONTH | \$476.00/MONTH | 15% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| DATARETAIN-SND4 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | DATA RETAIN SENDING 4 | \$6.00/MONTH | \$5.22/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| DATARETAIN-SND8 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | DATA RETAIN SENDING 8 | \$59.00/MONTH | \$51.33/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| DATARETAIN-SND11 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | DATA RETAIN SENDING 11 | \$588.00/MONTH | \$511.56/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| BYOAD3 | SOFTWARE, LICENSE AND SUBSCRIPTION | BRING YOUR OWN APPROVED DEVICE 3 | \$60.00/MONTH | \$52.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CAAD | SOFTWARE, LICENSE AND SUBSCRIPTION | COST ACCOUNTING PLATINUM PLAN | \$60.00/MONTH | \$52.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CAADL | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ENTERPRISE COST ACCTG FOR SP MAIL CENTER | \$60.00/MONTH | \$52.20/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SP360M50 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SP360/PITNEYSHIP PRO 50 LOCATIONS | \$630.00/MONTH | \$548.10/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| G900-MHMS | SOFTWARE, LICENSE AND SUBSCRIPTION | METER SUBSCRIPTION FOR DM475 SERIES | \$64.00/MONTH | \$56.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SYAD31 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ANALYTICS 360 TIER A | \$65.00/MONTH | \$56.55/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PS-PRO-X | SOFTWARE, LICENSE AND SUBSCRIPTION | PS PRO - 100,000 TRANSACTIONS PER MONTH | \$6,935.00/MONTH | \$6,033.45/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PSE-75000 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PS ENTERPRISE-75000 TRANSACTIONS MONTH | \$7,335.00/MONTH | \$6,381.45/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SYADV3 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ADVANCED ADVISOR | \$7.00/MONTH | \$6.09/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SYCARR3 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | CARRIER ANALYTICS ADD-ON | \$7.00/MONTH | \$6.09/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SYRETJ3 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ORDERS AND RETURNS ANALYTICS ADD-ON | \$7.00/MONTH | \$6.09/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PT90-ML | SOFTWARE, LICENSE AND SUBSCRIPTION | USPS TRACKING SERVICES ACTIVATION | \$7.00/MONTH | \$6.10/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| GRSS-ML | SOFTWARE, LICENSE AND SUBSCRIPTION | USPS TRACKING SERVICES ACTIVATION | \$7.00/MONTH | \$6.10/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| NVMB | SOFTWARE, LICENSE AND SUBSCRIPTION | INVIEW DASHBOARD - UP TO 2 METERS | \$7.00/MONTH | \$6.10/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTKM | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SENDPRO CSD1 PRINTING | \$7.00/MONTH | \$6.10/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTKN | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SENDPRO CSD1 PRINTING UPGRADE | \$7.00/MONTH | \$6.10/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PS-PRO-B | SOFTWARE, LICENSE AND SUBSCRIPTION | 100 LABELS PER MONTH | \$75.00/MONTH | \$60.00/MONTH | 21% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PSE-1000 | SOFTWARE, LICENSE AND SUBSCRIPTION | PS ENTERPRISE-1000 TRANSACTIONS MONTH | \$734.00/MONTH | \$638.58/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CONNECTOR-BASE-A | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SCRIPTPRO - SUBSCRIPTION AND SFTP | \$74.00/MONTH | \$64.38/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CDSF14 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | CELLULAR ROUTER | \$75.00/MONTH | \$65.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CDSG3 | SOFTWARE, LICENSE AND SUBSCRIPTION | CELLULAR SUBSCRIPTION | \$75.00/MONTH | \$65.25/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| TACP4 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | 4G CELLULAR DATA PLAN FOR TA DEVICES | \$75.00/MONTH | \$65.25/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 4W00-MHMS | SOFTWARE, LICENSE AND SUBSCRIPTION | METER SUBSCRIPTION FOR CONNECT GREEN+3000 & SENDPRO P3000 | \$76.00/MONTH | \$66.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 7W00-MH | SOFTWARE, LICENSE AND SUBSCRIPTION | METER SUBSCRIPTION FOR MAILCENTER 3000 | \$76.00/MONTH | \$66.12/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| FEDMODM | SOFTWARE, LICENSE AND SUBSCRIPTION | TIER 2 ENH IT SEC CONTROLS MIN 325- MAX 12 LOCATIONS | \$8,620.00/MONTH | \$7,500.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| BYOAD4 | SOFTWARE, LICENSE AND SUBSCRIPTION | BRING YOUR OWN APPROVED DEVICE 4 | \$80.00/MONTH | \$70.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SYAD33 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ANALYTICS 360 TIER C | \$874.00/MONTH | \$760.38/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| DATARETAIN-SND12 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | DATA RETAIN SENDING 12 | \$882.00/MONTH | \$767.34/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PSE-10000 | SOFTWARE, LICENSE AND SUBSCRIPTION | PS ENTERPRISE-10000 TRANSACTIONS MONTH | \$9,234.00/MONTH | \$8,033.58/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PS-PRO-L | SOFTWARE, LICENSE AND SUBSCRIPTION | PS PRO - 150,000 TRANSACTIONS PER MONTH | \$9,450.00/MONTH | \$8,221.50/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CDSF2 | SOFTWARE, LICENSE AND SUBSCRIPTION | CELLULAR CONNECTION FOR SENDPRO C | \$10.00/MONTH | \$8.70/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTIB | SOFTWARE, LICENSE AND SUBSCRIPTION | SPO/PITNEYSHIP BASIC 50 USERS | \$10.00/MONTH | \$8.70/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTIP | SOFTWARE, LICENSE AND SUBSCRIPTION | UP TO 50 USERS WITHOUT HARDWARE OR METER | \$10.00/MONTH | \$8.70/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTIR | SOFTWARE, LICENSE AND SUBSCRIPTION | UP TO 50 USERS WITH HARDWARE OR METER | \$10.00/MONTH | \$8.70/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ALMSP360 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ALM SUPPORT FOR SP360 COST ACCOUNTS | \$10.00/MONTH | \$8.70/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SYACCT31 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ACCOUNTING ADD-ON | \$10.00/MONTH | \$8.70/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SPE-NEG-03 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | USPS NEGOTIATED RATE LVL 03 | \$97.00/MONTH | \$84.39/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PSP-NEG-03 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | USPS NEGOTIATED RATE LVL 03 | \$98.00/MONTH | \$85.26/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PT1A | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PTA TRACKING UP TO 1000 ASSETS | \$99.00/MONTH | \$86.13/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PS-PRO-F | SOFTWARE, LICENSE AND SUBSCRIPTION | 5,000 LABELS PER MONTH | \$995.00/MONTH | \$865.65/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| BYOAD5 | SOFTWARE, LICENSE AND SUBSCRIPTION | BRING YOUR OWN APPROVED DEVICE 5 | \$100.00/MONTH | \$87.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CDSF8 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | CELLULAR ROUTER 8G MONTHLY DATA PLAN | \$100.00/MONTH | \$87.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| NVME | SOFTWARE, LICENSE AND SUBSCRIPTION | INVIEW DASHBOARD - UP TO 50 METERS | \$100.00/MONTH | \$87.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| RC9E | SOFTWARE, LICENSE AND SUBSCRIPTION | RELAY INTEGRITY EXPRESS | \$100.00/MONTH | \$87.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SP360ACTSF | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SP360 ANALYTICS | \$100.00/MONTH | \$87.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SP360EOTF | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | EQUIPMENT CONNECTIVITY (METERS) | \$100.00/MONTH | \$87.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SP360SENDSF | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SP360/PITNEYSHIP PRO | \$100.00/MONTH | \$87.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SP360TRACSF | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SP360 RECEIVING | \$100.00/MONTH | \$87.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SPE-BB5OK | SOFTWARE, LICENSE AND SUBSCRIPTION | BLACK BOX SDK | \$100.00/MONTH | \$87.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| AUDITSUB | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | AUDIT LOGGING | \$100.00/MONTH | \$87.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| TACP8 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | 4G CELLULAR DATA PLAN FOR TA DEVICES | \$100.00/MONTH | \$87.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SPE-HL1 | SOFTWARE, LICENSE AND SUBSCRIPTION | HOSTING LEVEL 1 | \$1,000.00/MONTH | \$870.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PSE-NEG-03 | SOFTWARE, LICENSE AND SUBSCRIPTION | USPS NEGOTIATED RATE LVL 03 | \$102.00/MONTH | \$88.74/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| IL4FEDMODM | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | TIER 2 ENH IT SEC CONTROLS MIN 373-MAX | \$11,206.00/MONTH | \$9,749.22/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PSE-15000 | SOFTWARE, LICENSE AND SUBSCRIPTION | PS ENTERPRISE-15000 TRANSACTIONS MONTH | \$11,210.00/MONTH | \$9,752.70/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 360-API-BASE | SOFTWARE, LICENSE AND SUBSCRIPTION | 360 API BASE SUBSCRIPTION | \$105.00/MONTH | \$91.35/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PSEAUDITSUB | SOFTWARE, LICENSE AND SUBSCRIPTION | PS ENTERPRISE-AUDIT LOGGING SUBSCRIPNT | \$105.00/MONTH | \$91.35/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SP360M100 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SP360/PITNEYSHIP PRO 100 LOCATIONS | \$1,050.00/MONTH | \$913.50/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PSE-2500 | SOFTWARE, LICENSE AND SUBSCRIPTION | PS ENTERPRISE-2500 TRANSACTIONS MONTH | \$1,058.00/MONTH | \$920.46/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")

| SLA ITEM | Age 1 LIST_PRICE | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|----------|------------------|------------------|------------------|-------------------------|
| 1E02 | \$ 219.00 | \$ 249.66 | \$ 300.03 | \$ 374.49 |
| 1E05 | \$ 182.00 | \$ 207.48 | \$ 249.34 | \$ 311.22 |
| 1E07 | \$ - | \$ - | \$ - | \$ - |
| 1E08 | \$ 182.00 | \$ 207.48 | \$ 249.34 | \$ 311.22 |
| 1E20 | \$ 182.00 | \$ 207.48 | \$ 249.34 | \$ 311.22 |
| 1E21 | \$ 182.00 | \$ 207.48 | \$ 249.34 | \$ 311.22 |
| 1E23 | \$ 241.00 | \$ 274.74 | \$ 330.17 | \$ 412.11 |
| 1E26 | \$ 241.00 | \$ 274.74 | \$ 330.17 | \$ 412.11 |
| 1E27 | \$ 71.00 | \$ 80.94 | \$ 97.27 | \$ 121.41 |
| 1E28 | \$ 72.00 | \$ 82.08 | \$ 98.64 | \$ 123.12 |
| 1E30 | \$ 182.00 | \$ 207.48 | \$ 249.34 | \$ 311.22 |
| 1E31 | \$ 180.00 | \$ 205.20 | \$ 246.60 | \$ 307.80 |
| 1E40 | \$ 38.00 | \$ 43.32 | \$ 52.06 | \$ 64.98 |
| 1E41 | \$ 38.00 | \$ 43.32 | \$ 52.06 | \$ 64.98 |
| 1E43 | \$ 72.00 | \$ 82.08 | \$ 98.64 | \$ 123.12 |
| 1E44 | \$ 69.00 | \$ 78.66 | \$ 94.53 | \$ 117.99 |
| 1E45 | \$ 72.00 | \$ 82.08 | \$ 98.64 | \$ 123.12 |
| 1E48 | \$ 41.00 | \$ 46.74 | \$ 56.17 | \$ 96.05 |
| 1E50 | \$ 236.00 | \$ 269.04 | \$ 323.32 | \$ 403.56 |
| 1E58 | \$ 234.00 | \$ 266.76 | \$ 320.58 | \$ 548.19 |
| 1E0T | \$ 219.00 | \$ 249.66 | \$ 300.03 | \$ 374.49 |
| 1E26-A | \$ 241.00 | \$ 274.74 | \$ 330.17 | \$ 412.11 |
| 1E2R | \$ 219.00 | \$ 249.66 | \$ 300.03 | \$ 374.49 |
| 1E3R | \$ 228.00 | \$ 259.92 | \$ 312.36 | \$ 389.88 |
| 1E3S | \$ 38.00 | \$ 43.32 | \$ 52.06 | \$ 64.98 |
| 1E6R | \$ 241.00 | \$ 274.74 | \$ 330.17 | \$ 412.11 |
| 1ER3 | \$ 241.00 | \$ 274.74 | \$ 330.17 | \$ 412.11 |
| 1SDL | \$ 884.00 | \$ 1,007.76 | \$ 1,211.08 | \$ 1,511.64 |
| 2H00 | \$ 151.00 | \$ 172.14 | \$ 206.87 | \$ 258.21 |
| 397-B | \$ - | \$ - | \$ - | \$ - |
| 3C00 | \$ 108.00 | \$ 123.12 | \$ 147.96 | \$ 184.68 |
| 3C01 | \$ 189.00 | \$ 215.46 | \$ 258.93 | \$ 323.19 |
| 3C0R | \$ 189.00 | \$ 215.46 | \$ 258.93 | \$ 323.19 |
| 3C0X | \$ 189.00 | \$ 215.46 | \$ 258.93 | \$ 323.19 |
| 3C10 | \$ 189.00 | \$ 215.46 | \$ 258.93 | \$ 323.19 |
| 3C5R | \$ 108.00 | \$ 123.12 | \$ 147.96 | \$ 184.68 |
| 3CE5 | \$ 108.00 | \$ 123.12 | \$ 147.96 | \$ 184.68 |
| 3CER | \$ 189.00 | \$ 215.46 | \$ 258.93 | \$ 323.19 |
| 3CES | \$ 108.00 | \$ 123.12 | \$ 147.96 | \$ 184.68 |
| 4C00 | \$ 389.00 | \$ 443.46 | \$ 532.93 | \$ 665.19 |
| 4C0R | \$ 389.00 | \$ 443.46 | \$ 532.93 | \$ 665.19 |
| 4C0X | \$ 389.00 | \$ 443.46 | \$ 532.93 | \$ 665.19 |
| 4C10 | \$ 389.00 | \$ 443.46 | \$ 532.93 | \$ 665.19 |
| 4C5R | \$ 389.00 | \$ 443.46 | \$ 532.93 | \$ 665.19 |

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")

| SLA ITEM | Age 1 LIST_PRICE | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|----------|------------------|------------------|------------------|-------------------------|
| 4CE5 | \$ 389.00 | \$ 443.46 | \$ 532.93 | \$ 665.19 |
| 4CER | \$ 389.00 | \$ 443.46 | \$ 532.93 | \$ 665.19 |
| 4CES | \$ 389.00 | \$ 443.46 | \$ 532.93 | \$ 665.19 |
| 6C00 | \$ 462.00 | \$ 526.68 | \$ 632.94 | \$ 790.02 |
| 6C05 | \$ 462.00 | \$ 526.68 | \$ 632.94 | \$ 790.02 |
| 6COR | \$ 462.00 | \$ 526.68 | \$ 632.94 | \$ 790.02 |
| 6CF1 | \$ 608.00 | \$ 693.12 | \$ 832.96 | \$ 1,039.68 |
| 6CFR | \$ 608.00 | \$ 693.12 | \$ 832.96 | \$ 1,039.68 |
| 8H00 | \$ 151.00 | \$ 172.14 | \$ 206.87 | \$ 258.21 |
| 9H00 | \$ 389.00 | \$ 443.46 | \$ 532.93 | \$ 665.19 |
| APK1 | \$ 64.00 | \$ 72.96 | \$ 87.68 | \$ 109.44 |
| APK2 | \$ 64.00 | \$ 72.96 | \$ 87.68 | \$ 109.44 |
| APK3 | \$ 64.00 | \$ 72.96 | \$ 87.68 | \$ 109.44 |
| AR100 | \$ 1,064.00 | \$ 1,212.96 | \$ 1,457.68 | \$ 1,819.44 |
| AR200 | \$ 1,810.00 | \$ 2,063.40 | \$ 2,479.70 | \$ 3,095.10 |
| ARPF | \$ 2,999.00 | \$ 3,418.86 | \$ 4,108.63 | \$ 5,128.29 |
| AZBA | \$ 253.63 | \$ 289.14 | \$ 347.47 | \$ 433.71 |
| AZBAOMAS | \$ 253.63 | \$ 289.14 | \$ 347.47 | \$ 433.71 |
| AZBB | \$ 612.54 | \$ 698.30 | \$ 839.18 | \$ 1,047.44 |
| AZBBOMAS | \$ 612.54 | \$ 698.30 | \$ 839.18 | \$ 1,047.44 |
| AZBC | \$ 1,707.24 | \$ 1,946.25 | \$ 2,338.92 | \$ 2,919.38 |
| AZBCOMAS | \$ 1,707.24 | \$ 1,946.25 | \$ 2,338.92 | \$ 2,919.38 |
| AZBD | \$ 1,707.24 | \$ 1,946.25 | \$ 2,338.92 | \$ 2,919.38 |
| AZBDOMAS | \$ 1,707.24 | \$ 1,946.25 | \$ 2,338.92 | \$ 2,919.38 |
| AZBE | \$ 461.00 | \$ 525.54 | \$ 631.57 | \$ 788.31 |
| AZBF | \$ 575.00 | \$ 655.50 | \$ 787.75 | \$ 983.25 |
| AZBJ | \$ 575.00 | \$ 655.50 | \$ 787.75 | \$ 983.25 |
| AZBL | \$ 575.00 | \$ 655.50 | \$ 787.75 | \$ 983.25 |
| AZBM | \$ 575.00 | \$ 655.50 | \$ 787.75 | \$ 983.25 |
| AZBN | \$ 575.00 | \$ 655.50 | \$ 787.75 | \$ 983.25 |
| AZBP | \$ 575.00 | \$ 655.50 | \$ 787.75 | \$ 983.25 |
| AZBR | \$ 2,809.00 | \$ 3,202.26 | \$ 3,848.33 | \$ 4,803.39 |
| AZBS | \$ 2,809.00 | \$ 3,202.26 | \$ 3,848.33 | \$ 4,803.39 |
| AZBT | \$ 372.00 | \$ 424.08 | \$ 509.64 | \$ 636.12 |
| AZBU | \$ 798.00 | \$ 909.72 | \$ 1,093.26 | \$ 1,364.58 |
| AZBV | \$ 2,252.00 | \$ 2,567.28 | \$ 3,085.24 | \$ 3,850.92 |
| AZBX | \$ 2,252.00 | \$ 2,567.28 | \$ 3,085.24 | \$ 3,850.92 |
| AZCE | \$ 461.00 | \$ 525.54 | \$ 631.57 | \$ 788.31 |
| AZCF | \$ 575.00 | \$ 655.50 | \$ 787.75 | \$ 983.25 |
| AZCG | \$ 566.58 | \$ 645.90 | \$ 776.21 | \$ 968.85 |
| AZCGOMAS | \$ 798.00 | \$ 909.72 | \$ 1,093.26 | \$ 1,364.58 |
| AZCJ | \$ 575.00 | \$ 655.50 | \$ 787.75 | \$ 983.25 |
| AZCL | \$ 575.00 | \$ 655.50 | \$ 787.75 | \$ 983.25 |
| AZCM | \$ 575.00 | \$ 655.50 | \$ 787.75 | \$ 983.25 |

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| SLA ITEM | Age 1 LIST_PRICE | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|----------|------------------|------------------|------------------|-------------------------|
| AZCQ | \$ 250.97 | \$ 286.11 | \$ 343.83 | \$ 429.16 |
| AZCR | \$ 2,809.00 | \$ 3,202.26 | \$ 3,848.33 | \$ 4,803.39 |
| AZCS | \$ 2,809.00 | \$ 3,202.26 | \$ 3,848.33 | \$ 4,803.39 |
| AZCW | \$ 253.63 | \$ 289.14 | \$ 347.47 | \$ 433.71 |
| AZCX | \$ 612.54 | \$ 698.30 | \$ 839.18 | \$ 1,047.44 |
| AZCY | \$ 1,707.24 | \$ 1,946.25 | \$ 2,338.92 | \$ 2,919.38 |
| AZCZ | \$ 1,707.24 | \$ 1,946.25 | \$ 2,338.92 | \$ 2,919.38 |
| AZDS | \$ 272.00 | \$ 310.08 | \$ 372.64 | \$ 465.12 |
| AZDT | \$ 272.00 | \$ 310.08 | \$ 372.64 | \$ 465.12 |
| AZDU | \$ 211.00 | \$ 240.54 | \$ 289.07 | \$ 360.81 |
| AZSA | \$ 372.00 | \$ 424.08 | \$ 509.64 | \$ 636.12 |
| AZSB | \$ 253.63 | \$ 289.14 | \$ 347.47 | \$ 433.71 |
| BM10 | \$ 617.00 | \$ 703.38 | \$ 845.29 | \$ 1,055.07 |
| BM11 | \$ 617.00 | \$ 703.38 | \$ 845.29 | \$ 1,055.07 |
| BM40 | \$ 617.00 | \$ 703.38 | \$ 845.29 | \$ 1,055.07 |
| BM41 | \$ 241.00 | \$ 274.74 | \$ 330.17 | \$ 412.11 |
| BM42 | \$ 221.00 | \$ 251.94 | \$ 302.77 | \$ 377.91 |
| BM43 | \$ 297.00 | \$ 338.58 | \$ 406.89 | \$ 507.87 |
| BM44 | \$ 221.00 | \$ 251.94 | \$ 302.77 | \$ 377.91 |
| BM48 | \$ 617.00 | \$ 703.38 | \$ 845.29 | \$ 1,055.07 |
| BM52 | \$ 617.00 | \$ 703.38 | \$ 845.29 | \$ 1,055.07 |
| BMPC | \$ 463.00 | \$ 527.82 | \$ 634.31 | \$ 791.73 |
| C190 | \$ 117.00 | \$ 133.38 | \$ 160.29 | \$ 200.07 |
| C190DSK | \$ 13.00 | \$ 14.82 | \$ 17.81 | \$ 22.23 |
| C190POS | \$ 104.00 | \$ 118.56 | \$ 142.48 | \$ 177.84 |
| C200 | \$ - | \$ - | \$ - | \$ - |
| C2C1 | \$ 30.00 | \$ 34.20 | \$ 41.10 | \$ 51.30 |
| C2C2 | \$ 30.00 | \$ 34.20 | \$ 41.10 | \$ 51.30 |
| C300 | \$ 123.00 | \$ 140.22 | \$ 168.51 | \$ 210.33 |
| C400 | \$ 225.00 | \$ 256.50 | \$ 308.25 | \$ 384.75 |
| C5C1 | \$ 419.00 | \$ 477.66 | \$ 574.03 | \$ 716.49 |
| C5C2 | \$ 637.00 | \$ 726.18 | \$ 872.69 | \$ 1,089.27 |
| C5C3 | \$ 456.00 | \$ 519.84 | \$ 624.72 | \$ 779.76 |
| C5CC | \$ 389.00 | \$ 443.46 | \$ 532.93 | \$ 665.19 |
| CG12 | \$ 30.00 | \$ 34.20 | \$ 41.10 | \$ 51.30 |
| CG15 | \$ 30.00 | \$ 34.20 | \$ 41.10 | \$ 51.30 |
| CML5 | \$ 86.00 | \$ 98.04 | \$ 117.82 | \$ 147.06 |
| CS88 | \$ 82.00 | \$ 93.48 | \$ 112.34 | \$ 140.22 |
| CS8A | \$ 82.00 | \$ 93.48 | \$ 112.34 | \$ 140.22 |
| CT00 | \$ 156.00 | \$ 177.84 | \$ 213.72 | \$ 365.46 |
| DA5X | \$ 1,600.00 | \$ 1,824.00 | \$ 2,192.00 | \$ 2,736.00 |
| DA79 | \$ 340.00 | \$ 387.60 | \$ 465.80 | \$ 581.40 |
| DA7X | \$ 1,992.00 | \$ 2,270.88 | \$ 2,729.04 | \$ 3,406.32 |
| DA86 | \$ 215.00 | \$ 245.10 | \$ 294.55 | \$ 367.65 |

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| SLA ITEM | Age 1 LIST_PRICE | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|----------|------------------|------------------|------------------|-------------------------|
| DA8A | \$ 340.00 | \$ 387.60 | \$ 465.80 | \$ 581.40 |
| DA8X | \$ 1,221.00 | \$ 1,391.94 | \$ 1,672.77 | \$ 2,087.91 |
| DASC | \$ 565.00 | \$ 644.10 | \$ 774.05 | \$ 966.15 |
| DDG1 | \$ 87.00 | \$ 99.18 | \$ 119.19 | \$ 148.77 |
| DDL3 | \$ 233.00 | \$ 265.62 | \$ 319.21 | \$ 398.43 |
| DDL4 | \$ 146.00 | \$ 166.44 | \$ 200.02 | \$ 249.66 |
| DDL8 | \$ 208.00 | \$ 237.12 | \$ 284.96 | \$ 355.68 |
| DDM1 | \$ 109.00 | \$ 124.26 | \$ 149.33 | \$ 186.39 |
| DDM3 | \$ 211.00 | \$ 240.54 | \$ 289.07 | \$ 360.81 |
| DDMR | \$ 109.00 | \$ 124.26 | \$ 149.33 | \$ 186.39 |
| DEF1 | \$ 383.00 | \$ 436.62 | \$ 524.71 | \$ 654.93 |
| DF10 | \$ 84.00 | \$ 95.76 | \$ 115.08 | \$ 143.64 |
| DF80 | \$ 542.00 | \$ 617.88 | \$ 742.54 | \$ 926.82 |
| DF8R | \$ 542.00 | \$ 617.88 | \$ 742.54 | \$ 926.82 |
| DF90 | \$ 813.00 | \$ 926.82 | \$ 1,113.81 | \$ 1,390.23 |
| DF9R | \$ 813.00 | \$ 926.82 | \$ 1,113.81 | \$ 1,390.23 |
| DFCS | \$ 82.00 | \$ 93.48 | \$ 112.34 | \$ 140.22 |
| DI22 | \$ 550.00 | \$ 627.00 | \$ 753.50 | \$ 940.50 |
| DI23 | \$ 550.00 | \$ 627.00 | \$ 753.50 | \$ 940.50 |
| DI2R | \$ 550.00 | \$ 627.00 | \$ 753.50 | \$ 940.50 |
| DI2S | \$ 550.00 | \$ 627.00 | \$ 753.50 | \$ 940.50 |
| DI3C | \$ 1,677.00 | \$ 1,911.78 | \$ 2,297.49 | \$ 2,867.67 |
| DI3F | \$ 1,677.00 | \$ 1,911.78 | \$ 2,297.49 | \$ 2,867.67 |
| DI3G | \$ 1,677.00 | \$ 1,911.78 | \$ 2,297.49 | \$ 2,867.67 |
| DI3H | \$ 1,677.00 | \$ 1,911.78 | \$ 2,297.49 | \$ 2,867.67 |
| DI3P | \$ 1,677.00 | \$ 1,911.78 | \$ 2,297.49 | \$ 2,867.67 |
| DI3S | \$ 1,677.00 | \$ 1,911.78 | \$ 2,297.49 | \$ 2,867.67 |
| DI3T | \$ 1,677.00 | \$ 1,911.78 | \$ 2,297.49 | \$ 2,867.67 |
| DI3W | \$ 1,677.00 | \$ 1,911.78 | \$ 2,297.49 | \$ 2,867.67 |
| DI90 | \$ 3,873.00 | \$ 4,415.22 | \$ 5,306.01 | \$ 6,622.83 |
| DI95 | \$ 4,829.00 | \$ 5,505.06 | \$ 6,615.73 | \$ 8,257.59 |
| DI9A | \$ 3,873.00 | \$ 4,415.22 | \$ 5,306.01 | \$ 6,622.83 |
| DI9B | \$ 4,829.00 | \$ 5,505.06 | \$ 6,615.73 | \$ 8,257.59 |
| DI9C | \$ 6,420.00 | \$ 7,318.80 | \$ 8,795.40 | \$ 10,978.20 |
| DI9D | \$ 3,873.00 | \$ 4,415.22 | \$ 5,306.01 | \$ 6,622.83 |
| DI9G | \$ 3,873.00 | \$ 4,415.22 | \$ 5,306.01 | \$ 6,622.83 |
| DI9H | \$ 4,878.00 | \$ 5,560.92 | \$ 6,682.86 | \$ 8,341.38 |
| DI9J | \$ 5,834.00 | \$ 6,650.76 | \$ 7,992.58 | \$ 9,976.14 |
| DI9K | \$ 4,060.00 | \$ 4,628.40 | \$ 5,562.20 | \$ 6,942.60 |
| DI9L | \$ 6,756.00 | \$ 7,701.84 | \$ 9,255.72 | \$ 11,552.76 |
| DI9P | \$ 863.00 | \$ 983.82 | \$ 1,182.31 | \$ 1,475.73 |
| DI9R | \$ 4,829.00 | \$ 5,505.06 | \$ 6,615.73 | \$ 8,257.59 |
| DIBB | \$ 251.00 | \$ 286.14 | \$ 343.87 | \$ 429.21 |
| DIBD | \$ 251.00 | \$ 286.14 | \$ 343.87 | \$ 429.21 |

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")

| SLA ITEM | Age 1 LIST_PRICE | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|----------|------------------|------------------|------------------|-------------------------|
| DIBF | \$ 251.00 | \$ 286.14 | \$ 343.87 | \$ 429.21 |
| DIBX | \$ 251.00 | \$ 286.14 | \$ 343.87 | \$ 429.21 |
| DIC0 | \$ 11,606.00 | \$ 13,230.84 | \$ 15,900.22 | \$ 19,846.26 |
| DIC1 | \$ 11,606.00 | \$ 13,230.84 | \$ 15,900.22 | \$ 19,846.26 |
| DIC2 | \$ 12,800.00 | \$ 14,592.00 | \$ 17,536.00 | \$ 21,888.00 |
| DIC3 | \$ 2,892.00 | \$ 3,296.88 | \$ 3,962.04 | \$ 4,945.32 |
| DIC5 | \$ 3,679.00 | \$ 4,194.06 | \$ 5,040.23 | \$ 6,291.09 |
| DIC6 | \$ 1,222.00 | \$ 1,393.08 | \$ 1,674.14 | \$ 2,089.62 |
| DIC7 | \$ 2,893.00 | \$ 3,298.02 | \$ 3,963.41 | \$ 4,947.03 |
| DIC8 | \$ 1,534.00 | \$ 1,748.76 | \$ 2,101.58 | \$ 2,623.14 |
| DIC9 | \$ 3,205.00 | \$ 3,653.70 | \$ 4,390.85 | \$ 5,480.55 |
| DICB | \$ 852.00 | \$ 971.28 | \$ 1,167.24 | \$ 1,456.92 |
| DICJ | \$ 463.00 | \$ 527.82 | \$ 634.31 | \$ 791.73 |
| DICL | \$ 2,080.00 | \$ 2,371.20 | \$ 2,849.60 | \$ 3,556.80 |
| DICP | \$ 7,889.00 | \$ 8,993.46 | \$ 10,807.93 | \$ 13,490.19 |
| DICQ | \$ 21,766.00 | \$ 24,813.24 | \$ 29,819.42 | \$ 37,219.86 |
| DIHS | \$ 355.00 | \$ 404.70 | \$ 486.35 | \$ 607.05 |
| DIPS | \$ 187.00 | \$ 213.18 | \$ 256.19 | \$ 319.77 |
| DIPX | \$ 187.00 | \$ 213.18 | \$ 256.19 | \$ 319.77 |
| DIRS | \$ 187.00 | \$ 213.18 | \$ 256.19 | \$ 319.77 |
| DIST | \$ 3,328.00 | \$ 3,793.92 | \$ 4,559.36 | \$ 5,690.88 |
| DIVP | \$ 187.00 | \$ 213.18 | \$ 256.19 | \$ 319.77 |
| DL03 | \$ 298.00 | \$ 339.72 | \$ 408.26 | \$ 509.58 |
| DL08 | \$ 671.00 | \$ 764.94 | \$ 919.27 | \$ 1,147.41 |
| DLA2 | \$ 298.00 | \$ 339.72 | \$ 408.26 | \$ 509.58 |
| DLA3 | \$ 671.00 | \$ 764.94 | \$ 919.27 | \$ 1,147.41 |
| DLU1 | \$ - | \$ - | \$ - | \$ - |
| DLU2 | \$ - | \$ - | \$ - | \$ - |
| DLU3 | \$ - | \$ - | \$ - | \$ - |
| DMIV2 | \$ 1,248.00 | \$ 1,422.72 | \$ 1,709.76 | \$ 2,923.69 |
| DMIV202 | \$ 1,348.00 | \$ 1,536.72 | \$ 1,846.76 | \$ 3,157.96 |
| DP19 | \$ - | \$ - | \$ - | \$ - |
| DRVS | \$ 179.00 | \$ 204.06 | \$ 245.23 | \$ 306.09 |
| DT3A | \$ 2,464.00 | \$ 2,808.96 | \$ 3,375.68 | \$ 4,213.44 |
| DT3S | \$ 340.00 | \$ 387.60 | \$ 465.80 | \$ 581.40 |
| DT50 | \$ 948.00 | \$ 1,080.72 | \$ 1,298.76 | \$ 1,621.08 |
| DTS6 | \$ 322.00 | \$ 367.08 | \$ 441.14 | \$ 550.62 |
| DTS7 | \$ 442.00 | \$ 503.88 | \$ 605.54 | \$ 755.82 |
| ERCM | \$ 219.00 | \$ 249.66 | \$ 300.03 | \$ 374.49 |
| F37B | \$ 487.00 | \$ 555.18 | \$ 667.19 | \$ 832.77 |
| F37C | \$ 487.00 | \$ 555.18 | \$ 667.19 | \$ 832.77 |
| F37D | \$ - | \$ - | \$ - | \$ - |
| F37E | \$ - | \$ - | \$ - | \$ - |
| F383 | \$ 1,839.00 | \$ 2,096.46 | \$ 2,519.43 | \$ 3,144.69 |

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")

| SLA ITEM | Age 1 LIST_PRICE | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|----------|------------------|------------------|------------------|-------------------------|
| F386 | \$ 1,839.00 | \$ 2,096.46 | \$ 2,519.43 | \$ 3,144.69 |
| F3N0 | \$ 999.00 | \$ 1,138.86 | \$ 1,368.63 | \$ 1,708.29 |
| F3P7 | \$ 1,373.00 | \$ 1,565.22 | \$ 1,881.01 | \$ 2,347.83 |
| F3X2 | \$ 999.00 | \$ 1,138.86 | \$ 1,368.63 | \$ 1,708.29 |
| F3Y2 | \$ 1,373.00 | \$ 1,565.22 | \$ 1,881.01 | \$ 2,347.83 |
| F3Z2 | \$ 1,872.00 | \$ 2,134.08 | \$ 2,564.64 | \$ 3,201.12 |
| F4US | \$ 496.00 | \$ 565.44 | \$ 679.52 | \$ 848.16 |
| F652 | \$ 568.00 | \$ 647.52 | \$ 778.16 | \$ 971.28 |
| F653 | \$ 1,842.00 | \$ 2,099.88 | \$ 2,523.54 | \$ 3,149.82 |
| F654 | \$ 1,333.00 | \$ 1,519.62 | \$ 1,826.21 | \$ 2,279.43 |
| F655 | \$ 690.00 | \$ 786.60 | \$ 945.30 | \$ 1,179.90 |
| F656 | \$ 690.00 | \$ 786.60 | \$ 945.30 | \$ 1,179.90 |
| F657 | \$ 3,334.00 | \$ 3,800.76 | \$ 4,567.58 | \$ 5,701.14 |
| F658 | \$ 778.00 | \$ 886.92 | \$ 1,065.86 | \$ 1,330.38 |
| F66P | \$ 501.00 | \$ 571.14 | \$ 686.37 | \$ 856.71 |
| F680 | \$ 251.00 | \$ 286.14 | \$ 343.87 | \$ 429.21 |
| F690 | \$ 1,129.00 | \$ 1,287.06 | \$ 1,546.73 | \$ 1,930.59 |
| F6US | \$ 1,024.00 | \$ 1,167.36 | \$ 1,402.88 | \$ 1,751.04 |
| F70D | \$ 2,552.00 | \$ 2,909.28 | \$ 3,496.24 | \$ 4,363.92 |
| F70G | \$ 4,508.00 | \$ 5,139.12 | \$ 6,175.96 | \$ 7,708.68 |
| F70I | \$ 458.00 | \$ 522.12 | \$ 627.46 | \$ 783.18 |
| F70K | \$ 6,234.00 | \$ 7,106.76 | \$ 8,540.58 | \$ 10,660.14 |
| F70Q | \$ 759.00 | \$ 865.26 | \$ 1,039.83 | \$ 1,297.89 |
| F70R | \$ 325.00 | \$ 370.50 | \$ 445.25 | \$ 555.75 |
| F70S | \$ 487.00 | \$ 555.18 | \$ 667.19 | \$ 832.77 |
| F70T | \$ - | \$ - | \$ - | \$ - |
| F70V | \$ 181.00 | \$ 206.34 | \$ 247.97 | \$ 309.51 |
| F70Y | \$ 976.00 | \$ 1,112.64 | \$ 1,337.12 | \$ 1,668.96 |
| F72D | \$ 1,098.00 | \$ 1,251.72 | \$ 1,504.26 | \$ 1,877.58 |
| F72R | \$ 1,005.00 | \$ 1,145.70 | \$ 1,376.85 | \$ 1,718.55 |
| F732 | \$ 3,179.00 | \$ 3,624.06 | \$ 4,355.23 | \$ 5,436.09 |
| F733 | \$ 946.00 | \$ 1,078.44 | \$ 1,296.02 | \$ 1,617.66 |
| F734 | \$ 2,937.00 | \$ 3,348.18 | \$ 4,023.69 | \$ 5,022.27 |
| F736 | \$ 1,973.00 | \$ 2,249.22 | \$ 2,703.01 | \$ 3,373.83 |
| F737 | \$ 1,163.00 | \$ 1,325.82 | \$ 1,593.31 | \$ 1,988.73 |
| F738 | \$ 2,901.00 | \$ 3,307.14 | \$ 3,974.37 | \$ 4,960.71 |
| F739 | \$ 3,530.00 | \$ 4,024.20 | \$ 4,836.10 | \$ 6,036.30 |
| F745 | \$ 5,595.00 | \$ 6,378.30 | \$ 7,665.15 | \$ 9,567.45 |
| F74S | \$ - | \$ - | \$ - | \$ - |
| F753 | \$ - | \$ - | \$ - | \$ - |
| F755 | \$ 4,014.00 | \$ 4,575.96 | \$ 5,499.18 | \$ 6,863.94 |
| F769 | \$ 3,342.00 | \$ 3,809.88 | \$ 4,578.54 | \$ 5,714.82 |
| F7DI | \$ - | \$ - | \$ - | \$ - |
| F7EF | \$ - | \$ - | \$ - | \$ - |

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")

| SLA ITEM | Age 1 LIST_PRICE | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|----------|------------------|------------------|------------------|-------------------------|
| F7ER | \$ - | \$ - | \$ - | \$ - |
| F7FB | \$ 252.00 | \$ 287.28 | \$ 345.24 | \$ 430.92 |
| F7FS | \$ 252.00 | \$ 287.28 | \$ 345.24 | \$ 430.92 |
| F7HC | \$ 1,005.00 | \$ 1,145.70 | \$ 1,376.85 | \$ 1,718.55 |
| F7HD | \$ 252.00 | \$ 287.28 | \$ 345.24 | \$ 430.92 |
| F7M1 | \$ - | \$ - | \$ - | \$ - |
| F7MB | \$ 251.00 | \$ 286.14 | \$ 343.87 | \$ 429.21 |
| F7MS | \$ 251.00 | \$ 286.14 | \$ 343.87 | \$ 429.21 |
| F7S1 | \$ - | \$ - | \$ - | \$ - |
| F7S2 | \$ - | \$ - | \$ - | \$ - |
| F7T2 | \$ - | \$ - | \$ - | \$ - |
| F7T4 | \$ - | \$ - | \$ - | \$ - |
| F7TB | \$ 421.00 | \$ 479.94 | \$ 576.77 | \$ 719.91 |
| F7TT | \$ 217.00 | \$ 247.38 | \$ 297.29 | \$ 371.07 |
| F7TU | \$ 225.00 | \$ 256.50 | \$ 308.25 | \$ 384.75 |
| F7TV | \$ 217.00 | \$ 247.38 | \$ 297.29 | \$ 371.07 |
| F89A | \$ - | \$ - | \$ - | \$ - |
| F89C | \$ 590.00 | \$ 672.60 | \$ 808.30 | \$ 1,008.90 |
| F89E | \$ 396.00 | \$ 451.44 | \$ 542.52 | \$ 677.16 |
| F89F | \$ 1,124.00 | \$ 1,281.36 | \$ 1,539.88 | \$ 1,922.04 |
| F89J | \$ 366.00 | \$ 417.24 | \$ 501.42 | \$ 625.86 |
| F89K | \$ 366.00 | \$ 417.24 | \$ 501.42 | \$ 625.86 |
| F89L | \$ 1,124.00 | \$ 1,281.36 | \$ 1,539.88 | \$ 1,922.04 |
| F89P | \$ 396.00 | \$ 451.44 | \$ 542.52 | \$ 677.16 |
| F89Q | \$ 121.00 | \$ 137.94 | \$ 165.77 | \$ 283.47 |
| F8AA | \$ - | \$ - | \$ - | \$ - |
| F8AB | \$ - | \$ - | \$ - | \$ - |
| F90A | \$ 201.00 | \$ 229.14 | \$ 275.37 | \$ 343.71 |
| F90G | \$ 6,765.00 | \$ 7,712.10 | \$ 9,268.05 | \$ 11,568.15 |
| F9B1 | \$ 211.00 | \$ 240.54 | \$ 289.07 | \$ 360.81 |
| F9B4 | \$ 272.00 | \$ 310.08 | \$ 372.64 | \$ 465.12 |
| F9G6 | \$ 89.00 | \$ 101.46 | \$ 121.93 | \$ 152.19 |
| F9L6 | \$ 66.00 | \$ 75.24 | \$ 90.42 | \$ 112.86 |
| F9P6 | \$ 30.00 | \$ 34.20 | \$ 41.10 | \$ 51.30 |
| F9RB | \$ 30.00 | \$ 34.20 | \$ 41.10 | \$ 51.30 |
| F9W2 | \$ 89.00 | \$ 101.46 | \$ 121.93 | \$ 152.19 |
| F9W5 | \$ 89.00 | \$ 101.46 | \$ 121.93 | \$ 152.19 |
| F9ZA | \$ 5,998.00 | \$ 6,837.72 | \$ 8,217.26 | \$ 10,256.58 |
| FD90 | \$ 732.00 | \$ 834.48 | \$ 1,002.84 | \$ 1,251.72 |
| FD9A | \$ 732.00 | \$ 834.48 | \$ 1,002.84 | \$ 1,251.72 |
| FD9R | \$ 129.00 | \$ 147.06 | \$ 176.73 | \$ 220.59 |
| FDA0 | \$ 542.00 | \$ 617.88 | \$ 742.54 | \$ 926.82 |
| FR5L | \$ 1,882.00 | \$ 2,145.48 | \$ 2,578.34 | \$ 3,218.22 |
| FS26 | \$ 1,667.00 | \$ 1,900.38 | \$ 2,283.79 | \$ 2,850.57 |

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")

| SLA ITEM | Age 1 LIST_PRICE | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|-----------------|------------------|------------------|------------------|-------------------------|
| GW66 | \$ 1,657.00 | \$ 1,888.98 | \$ 2,270.09 | \$ 2,833.47 |
| H1981 | \$ 195.00 | \$ 222.30 | \$ 267.15 | \$ 456.83 |
| H20A | \$ - | \$ - | \$ - | \$ - |
| H301 | \$ 537.00 | \$ 612.18 | \$ 735.69 | \$ 918.27 |
| HS9D | \$ 71.00 | \$ 80.94 | \$ 97.27 | \$ 121.41 |
| HV1P | \$ 498.00 | \$ 567.72 | \$ 682.26 | \$ 1,166.66 |
| HZ00 | \$ 15.00 | \$ 17.10 | \$ 20.55 | \$ 25.65 |
| HZ0R | \$ 16.00 | \$ 18.24 | \$ 21.92 | \$ 37.48 |
| IA14 | \$ 4,483.00 | \$ 5,110.62 | \$ 6,141.71 | \$ 10,502.32 |
| IA28 | \$ 3,443.00 | \$ 3,925.02 | \$ 4,716.91 | \$ 8,065.92 |
| IFDT | \$ 460.00 | \$ 524.40 | \$ 630.20 | \$ 786.60 |
| J541 | \$ 207.00 | \$ 235.98 | \$ 283.59 | \$ 484.94 |
| J546 | \$ 328.00 | \$ 373.92 | \$ 449.36 | \$ 560.88 |
| J64Z | \$ 229.00 | \$ 261.06 | \$ 313.73 | \$ 391.59 |
| J696 | \$ 429.00 | \$ 489.06 | \$ 587.73 | \$ 733.59 |
| J794 | \$ 450.00 | \$ 513.00 | \$ 616.50 | \$ 769.50 |
| J7D0 | \$ 325.00 | \$ 370.50 | \$ 445.25 | \$ 555.75 |
| J7E0 | \$ 457.00 | \$ 520.98 | \$ 626.09 | \$ 781.47 |
| J7V0 | \$ 370.00 | \$ 421.80 | \$ 506.90 | \$ 632.70 |
| J7W8 | \$ 337.00 | \$ 384.18 | \$ 461.69 | \$ 576.27 |
| J7W9 | \$ 219.00 | \$ 249.66 | \$ 300.03 | \$ 374.49 |
| JB67 | \$ 354.00 | \$ 403.56 | \$ 484.98 | \$ 605.34 |
| JB76 | \$ 253.00 | \$ 288.42 | \$ 346.61 | \$ 432.63 |
| JB77 | \$ 246.00 | \$ 280.44 | \$ 337.02 | \$ 420.66 |
| JB7X | \$ 246.00 | \$ 280.44 | \$ 337.02 | \$ 420.66 |
| JP67 | \$ 354.00 | \$ 403.56 | \$ 484.98 | \$ 605.34 |
| JP6R | \$ 336.00 | \$ 383.04 | \$ 460.32 | \$ 574.56 |
| JP85 | \$ 248.00 | \$ 282.72 | \$ 339.76 | \$ 424.08 |
| JP94 | \$ 347.00 | \$ 395.58 | \$ 475.39 | \$ 593.37 |
| JR64 | \$ 350.00 | \$ 399.00 | \$ 479.50 | \$ 598.50 |
| JR76 | \$ 248.00 | \$ 282.72 | \$ 339.76 | \$ 424.08 |
| JZ20 | \$ 234.00 | \$ 266.76 | \$ 320.58 | \$ 400.14 |
| JZ22 | \$ 234.00 | \$ 266.76 | \$ 320.58 | \$ 548.19 |
| JZ30 | \$ 429.00 | \$ 489.06 | \$ 587.73 | \$ 733.59 |
| JZ31 | \$ 525.00 | \$ 598.50 | \$ 719.25 | \$ 1,229.92 |
| K789 | \$ - | \$ - | \$ - | \$ - |
| KGMM | \$ 1,493.00 | \$ 1,702.02 | \$ 2,045.41 | \$ 2,553.03 |
| LOCKERA | \$ 174.00 | \$ 198.36 | \$ 238.38 | \$ 297.54 |
| LOCKERB | \$ 165.00 | \$ 188.10 | \$ 226.05 | \$ 282.15 |
| LOCKERC | \$ 156.00 | \$ 177.84 | \$ 213.72 | \$ 266.76 |
| LOCKER-CBC-NOU | \$ - | \$ - | \$ - | \$ - |
| LOCKER-CBC-WITH | \$ - | \$ - | \$ - | \$ - |
| LOCKER-CC | \$ 9.00 | \$ 10.26 | \$ 12.33 | \$ 15.39 |
| LOCKERD | \$ 148.00 | \$ 168.72 | \$ 202.76 | \$ 253.08 |

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")

| SLA ITEM | Age 1 LIST_PRICE | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|----------|------------------|------------------|------------------|-------------------------|
| LOCKERE | \$ 148.00 | \$ 168.72 | \$ 202.76 | \$ 253.08 |
| LOCKERF | \$ 139.00 | \$ 158.46 | \$ 190.43 | \$ 237.69 |
| LOCKERG | \$ 139.00 | \$ 158.46 | \$ 190.43 | \$ 237.69 |
| LOCKERH | \$ 130.00 | \$ 148.20 | \$ 178.10 | \$ 222.30 |
| LOCKERI | \$ 122.00 | \$ 139.08 | \$ 167.14 | \$ 208.62 |
| LOCKERJ | \$ 122.00 | \$ 139.08 | \$ 167.14 | \$ 208.62 |
| LOCKERK | \$ 92.00 | \$ 104.88 | \$ 126.04 | \$ 157.32 |
| LOCKERK1 | \$ 1,471.00 | \$ 1,676.94 | \$ 2,015.27 | \$ 2,515.41 |
| LOCKERK2 | \$ 1,488.00 | \$ 1,696.32 | \$ 2,038.56 | \$ 2,544.48 |
| LOCKERK3 | \$ 1,488.00 | \$ 1,696.32 | \$ 2,038.56 | \$ 2,544.48 |
| LOCKERK4 | \$ 1,503.00 | \$ 1,713.42 | \$ 2,059.11 | \$ 2,570.13 |
| LOCKERK5 | \$ 1,520.00 | \$ 1,732.80 | \$ 2,082.40 | \$ 2,599.20 |
| LOCKERK6 | \$ 1,520.00 | \$ 1,732.80 | \$ 2,082.40 | \$ 2,599.20 |
| LOCKERK7 | \$ 1,536.00 | \$ 1,751.04 | \$ 2,104.32 | \$ 2,626.56 |
| LOCKERK8 | \$ 1,552.00 | \$ 1,769.28 | \$ 2,126.24 | \$ 2,653.92 |
| LOCKERK9 | \$ 1,568.00 | \$ 1,787.52 | \$ 2,148.16 | \$ 2,681.28 |
| LOCKERL | \$ 92.00 | \$ 104.88 | \$ 126.04 | \$ 157.32 |
| LOCKERM | \$ 92.00 | \$ 104.88 | \$ 126.04 | \$ 157.32 |
| LOCKERN | \$ 83.00 | \$ 94.62 | \$ 113.71 | \$ 141.93 |
| LOCKERO | \$ 83.00 | \$ 94.62 | \$ 113.71 | \$ 141.93 |
| LOCKERP | \$ 74.00 | \$ 84.36 | \$ 101.38 | \$ 126.54 |
| LOCKERQ | \$ 74.00 | \$ 84.36 | \$ 101.38 | \$ 126.54 |
| LOCKERR | \$ 66.00 | \$ 75.24 | \$ 90.42 | \$ 112.86 |
| LOCKER-S | \$ 83.00 | \$ 94.62 | \$ 113.71 | \$ 141.93 |
| LOCKERT | \$ 74.00 | \$ 84.36 | \$ 101.38 | \$ 126.54 |
| LOCKERU | \$ 66.00 | \$ 75.24 | \$ 90.42 | \$ 112.86 |
| LOCKERV | \$ 48.00 | \$ 54.72 | \$ 65.76 | \$ 82.08 |
| LOCKERW | \$ 17.00 | \$ 19.38 | \$ 23.29 | \$ 29.07 |
| LOCKERX | \$ - | \$ - | \$ - | \$ - |
| LOCKINA3 | \$ 148.00 | \$ 168.72 | \$ 202.76 | \$ 346.72 |
| LOCKINF | \$ 278.00 | \$ 316.92 | \$ 380.86 | \$ 651.27 |
| LOCKINQ | \$ 148.00 | \$ 168.72 | \$ 202.76 | \$ 346.72 |
| LOCKINV | \$ 96.00 | \$ 109.44 | \$ 131.52 | \$ 224.90 |
| LOCKSYS1 | \$ 2,052.00 | \$ 2,339.28 | \$ 2,811.24 | \$ 3,508.92 |
| LOCKSYS2 | \$ 1,891.00 | \$ 2,155.74 | \$ 2,590.67 | \$ 3,233.61 |
| LOCKSYS3 | \$ 1,875.00 | \$ 2,137.50 | \$ 2,568.75 | \$ 3,206.25 |
| LOCKSYS4 | \$ 1,842.00 | \$ 2,099.88 | \$ 2,523.54 | \$ 3,149.82 |
| LOCKSYS5 | \$ 1,730.00 | \$ 1,972.20 | \$ 2,370.10 | \$ 2,958.30 |
| LOCKSYS6 | \$ 1,746.00 | \$ 1,990.44 | \$ 2,392.02 | \$ 2,985.66 |
| LOCKSYS7 | \$ 2,295.00 | \$ 2,616.30 | \$ 3,144.15 | \$ 3,924.45 |
| LOCKSYS8 | \$ 2,181.00 | \$ 2,486.34 | \$ 2,987.97 | \$ 3,729.51 |
| LXAB | \$ 1,144.00 | \$ 1,304.16 | \$ 1,567.28 | \$ 1,956.24 |
| LXAD | \$ 793.00 | \$ 904.02 | \$ 1,086.41 | \$ 1,356.03 |
| LXAE | \$ 699.00 | \$ 796.86 | \$ 957.63 | \$ 1,195.29 |

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")

| SLA ITEM | Age 1 LIST_PRICE | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|----------|------------------|------------------|------------------|-------------------------|
| LXAF | \$ 161.00 | \$ 183.54 | \$ 220.57 | \$ 275.31 |
| LXAG | \$ 280.00 | \$ 319.20 | \$ 383.60 | \$ 478.80 |
| LXAM | \$ 934.00 | \$ 1,064.76 | \$ 1,279.58 | \$ 1,597.14 |
| LXAP | \$ 10,399.00 | \$ 11,854.86 | \$ 14,246.63 | \$ 17,782.29 |
| LXAQ | \$ 10,399.00 | \$ 11,854.86 | \$ 14,246.63 | \$ 17,782.29 |
| LXAX | \$ 1,649.00 | \$ 1,879.86 | \$ 2,259.13 | \$ 2,819.79 |
| LXOB | \$ 1,286.00 | \$ 1,466.04 | \$ 1,761.82 | \$ 2,199.06 |
| LXOD | \$ 888.00 | \$ 1,012.32 | \$ 1,216.56 | \$ 1,518.48 |
| LXOE | \$ 803.00 | \$ 915.42 | \$ 1,100.11 | \$ 1,373.13 |
| LXOF | \$ 154.00 | \$ 175.56 | \$ 210.98 | \$ 263.34 |
| LXOG | \$ 360.00 | \$ 410.40 | \$ 493.20 | \$ 615.60 |
| M020 | \$ 87.00 | \$ 99.18 | \$ 119.19 | \$ 148.77 |
| M022 | \$ 152.00 | \$ 173.28 | \$ 208.24 | \$ 259.92 |
| M025 | \$ 152.00 | \$ 173.28 | \$ 208.24 | \$ 259.92 |
| M02X | \$ 152.00 | \$ 173.28 | \$ 208.24 | \$ 259.92 |
| M03A | \$ 189.00 | \$ 215.46 | \$ 258.93 | \$ 323.19 |
| M03B | \$ 278.00 | \$ 316.92 | \$ 380.86 | \$ 475.38 |
| M03C | \$ 278.00 | \$ 316.92 | \$ 380.86 | \$ 475.38 |
| M03D | \$ 278.00 | \$ 316.92 | \$ 380.86 | \$ 475.38 |
| M05X | \$ 780.00 | \$ 889.20 | \$ 1,068.60 | \$ 1,333.80 |
| M065 | \$ 950.00 | \$ 1,083.00 | \$ 1,301.50 | \$ 1,624.50 |
| M06A | \$ 1,345.00 | \$ 1,533.30 | \$ 1,842.65 | \$ 2,299.95 |
| M06B | \$ 1,345.00 | \$ 1,533.30 | \$ 1,842.65 | \$ 2,299.95 |
| M06C | \$ 1,345.00 | \$ 1,533.30 | \$ 1,842.65 | \$ 2,299.95 |
| M06X | \$ 950.00 | \$ 1,083.00 | \$ 1,301.50 | \$ 1,624.50 |
| M090 | \$ 2,569.00 | \$ 2,928.66 | \$ 3,519.53 | \$ 4,392.99 |
| M093 | \$ 2,779.00 | \$ 3,168.06 | \$ 3,807.23 | \$ 4,752.09 |
| M0C0 | \$ 1,874.00 | \$ 2,136.36 | \$ 2,567.38 | \$ 3,204.54 |
| M0E0 | \$ 2,291.00 | \$ 2,611.74 | \$ 3,138.67 | \$ 3,917.61 |
| M0E3 | \$ 2,501.00 | \$ 2,851.14 | \$ 3,426.37 | \$ 4,276.71 |
| M0L2 | \$ 13.00 | \$ 14.82 | \$ 17.81 | \$ 22.23 |
| M0L5 | \$ 13.00 | \$ 14.82 | \$ 17.81 | \$ 22.23 |
| M0X3 | \$ 3,477.00 | \$ 3,963.78 | \$ 4,763.49 | \$ 5,945.67 |
| M996 | \$ - | \$ - | \$ - | \$ - |
| M997 | \$ - | \$ - | \$ - | \$ - |
| M998 | \$ - | \$ - | \$ - | \$ - |
| MP04 | \$ 30.00 | \$ 34.20 | \$ 41.10 | \$ 51.30 |
| MP06 | \$ 89.00 | \$ 101.46 | \$ 121.93 | \$ 152.19 |
| MP08 | \$ 13.00 | \$ 14.82 | \$ 17.81 | \$ 22.23 |
| MP0C | \$ 30.00 | \$ 34.20 | \$ 41.10 | \$ 51.30 |
| MP0R | \$ 30.00 | \$ 34.20 | \$ 41.10 | \$ 51.30 |
| MP1A | \$ 66.00 | \$ 75.24 | \$ 90.42 | \$ 112.86 |
| MP1C | \$ 88.00 | \$ 100.32 | \$ 120.56 | \$ 150.48 |
| MP1R | \$ 89.00 | \$ 101.46 | \$ 121.93 | \$ 152.19 |

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")

| SLA ITEM | Age 1 LIST_PRICE | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|----------|------------------|------------------|------------------|-------------------------|
| MP1W | \$ 98.00 | \$ 111.72 | \$ 134.26 | \$ 167.58 |
| MP30 | \$ 211.00 | \$ 240.54 | \$ 289.07 | \$ 360.81 |
| MP3R | \$ 211.00 | \$ 240.54 | \$ 289.07 | \$ 360.81 |
| MP3W | \$ 211.00 | \$ 240.54 | \$ 289.07 | \$ 360.81 |
| MP49 | \$ 272.00 | \$ 310.08 | \$ 372.64 | \$ 465.12 |
| MP4D | \$ 87.00 | \$ 99.18 | \$ 119.19 | \$ 148.77 |
| MP4R | \$ 272.00 | \$ 310.08 | \$ 372.64 | \$ 465.12 |
| MP4W | \$ 272.00 | \$ 310.08 | \$ 372.64 | \$ 465.12 |
| MP60 | \$ 1,148.00 | \$ 1,308.72 | \$ 1,572.76 | \$ 1,963.08 |
| MP70 | \$ 272.00 | \$ 310.08 | \$ 372.64 | \$ 465.12 |
| MP81 | \$ 30.00 | \$ 34.20 | \$ 41.10 | \$ 51.30 |
| MP8110 | \$ 12.00 | \$ 13.68 | \$ 16.44 | \$ 20.52 |
| MP8115 | \$ 23.00 | \$ 26.22 | \$ 31.51 | \$ 39.33 |
| MP82 | \$ 30.00 | \$ 34.20 | \$ 41.10 | \$ 51.30 |
| MP8A | \$ 30.00 | \$ 34.20 | \$ 41.10 | \$ 51.30 |
| MP8R | \$ 13.00 | \$ 14.82 | \$ 17.81 | \$ 22.23 |
| MP9C | \$ 108.00 | \$ 123.12 | \$ 147.96 | \$ 184.68 |
| MP9G | \$ 108.00 | \$ 123.12 | \$ 147.96 | \$ 184.68 |
| MP9R | \$ 89.00 | \$ 101.46 | \$ 121.93 | \$ 152.19 |
| MPC1 | \$ 66.00 | \$ 75.24 | \$ 90.42 | \$ 112.86 |
| MPC4 | \$ 30.00 | \$ 34.20 | \$ 41.10 | \$ 51.30 |
| MPC5 | \$ 148.00 | \$ 168.72 | \$ 202.76 | \$ 253.08 |
| MPCJ | \$ 63.00 | \$ 71.82 | \$ 86.31 | \$ 107.73 |
| MPCR | \$ 30.00 | \$ 34.20 | \$ 41.10 | \$ 51.30 |
| MPR1 | \$ 461.00 | \$ 525.54 | \$ 631.57 | \$ 788.31 |
| MPR2 | \$ 575.00 | \$ 655.50 | \$ 787.75 | \$ 983.25 |
| MPR4 | \$ 575.00 | \$ 655.50 | \$ 787.75 | \$ 983.25 |
| MPRR | \$ 461.00 | \$ 525.54 | \$ 631.57 | \$ 788.31 |
| MPRS | \$ 575.00 | \$ 655.50 | \$ 787.75 | \$ 983.25 |
| MPRT | \$ 575.00 | \$ 655.50 | \$ 787.75 | \$ 983.25 |
| MS1R | \$ 372.00 | \$ 424.08 | \$ 509.64 | \$ 636.12 |
| MS2R | \$ 798.00 | \$ 909.72 | \$ 1,093.26 | \$ 1,364.58 |
| MS30 | \$ 211.00 | \$ 240.54 | \$ 289.07 | \$ 360.81 |
| MS3R | \$ 2,252.00 | \$ 2,567.28 | \$ 3,085.24 | \$ 3,850.92 |
| MSD1 | \$ - | \$ - | \$ - | \$ - |
| MSD2 | \$ - | \$ - | \$ - | \$ - |
| MSDR | \$ - | \$ - | \$ - | \$ - |
| MSDS | \$ - | \$ - | \$ - | \$ - |
| MSF1 | \$ 253.63 | \$ 289.14 | \$ 347.47 | \$ 433.71 |
| MSF2 | \$ 612.54 | \$ 698.30 | \$ 839.18 | \$ 1,047.44 |
| MSF3 | \$ 1,707.24 | \$ 1,946.25 | \$ 2,338.92 | \$ 2,919.38 |
| MSF4 | \$ 253.63 | \$ 289.14 | \$ 347.47 | \$ 433.71 |
| MSF5 | \$ 612.54 | \$ 698.30 | \$ 839.18 | \$ 1,047.44 |
| MSF6 | \$ 1,707.24 | \$ 1,946.25 | \$ 2,338.92 | \$ 2,919.38 |

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")

| SLA ITEM | Age 1 LIST_PRICE | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|----------|------------------|------------------|------------------|-------------------------|
| MSPR | \$ 347.00 | \$ 395.58 | \$ 475.39 | \$ 593.37 |
| MSPS | \$ 347.00 | \$ 395.58 | \$ 475.39 | \$ 593.37 |
| MT30 | \$ 211.00 | \$ 240.54 | \$ 289.07 | \$ 360.81 |
| MT3W | \$ 211.00 | \$ 240.54 | \$ 289.07 | \$ 360.81 |
| MT49 | \$ 272.00 | \$ 310.08 | \$ 372.64 | \$ 465.12 |
| MT4W | \$ 272.00 | \$ 310.08 | \$ 372.64 | \$ 465.12 |
| MT70 | \$ 272.00 | \$ 310.08 | \$ 372.64 | \$ 465.12 |
| MT73 | \$ 272.00 | \$ 310.08 | \$ 372.64 | \$ 465.12 |
| MT7W | \$ 272.00 | \$ 310.08 | \$ 372.64 | \$ 465.12 |
| OCRS | \$ 390.00 | \$ 444.60 | \$ 534.30 | \$ 666.90 |
| OM306 | \$ 1,560.00 | \$ 1,778.40 | \$ 2,137.20 | \$ 2,667.60 |
| OM306S | \$ 1,872.00 | \$ 2,134.08 | \$ 2,564.64 | \$ 3,201.12 |
| OMCONV | \$ 167.00 | \$ 190.38 | \$ 228.79 | \$ 285.57 |
| OMPRINT | \$ 234.00 | \$ 266.76 | \$ 320.58 | \$ 400.14 |
| OMSTAT | \$ 125.00 | \$ 142.50 | \$ 171.25 | \$ 213.75 |
| P9L6 | \$ 66.00 | \$ 75.24 | \$ 90.42 | \$ 112.86 |
| PPXA | \$ 497.00 | \$ 566.58 | \$ 680.89 | \$ 849.87 |
| PR96 | \$ - | \$ - | \$ - | \$ - |
| PR97 | \$ - | \$ - | \$ - | \$ - |
| PRG1 | \$ 87.00 | \$ 99.18 | \$ 119.19 | \$ 148.77 |
| PTK4 | \$ - | \$ - | \$ - | \$ - |
| PTK6 | \$ - | \$ - | \$ - | \$ - |
| R760 | \$ 1,348.00 | \$ 1,536.72 | \$ 1,846.76 | \$ 3,157.96 |
| RDW10 | \$ 3,482.00 | \$ 3,969.48 | \$ 4,770.34 | \$ 8,157.28 |
| RDYG | \$ 135.00 | \$ 153.90 | \$ 184.95 | \$ 316.26 |
| RF7A0 | \$ 3,873.00 | \$ 4,415.22 | \$ 5,306.01 | \$ 6,622.83 |
| RS11 | \$ 260.00 | \$ 296.40 | \$ 356.20 | \$ 444.60 |
| RS11R | \$ 260.00 | \$ 296.40 | \$ 356.20 | \$ 444.60 |
| S-7358 | \$ 260.00 | \$ 296.40 | \$ 356.20 | \$ 444.60 |
| SBBG | \$ 30.00 | \$ 34.20 | \$ 41.10 | \$ 51.30 |
| SBBH | \$ 30.00 | \$ 34.20 | \$ 41.10 | \$ 51.30 |
| SBBW | \$ 30.00 | \$ 34.20 | \$ 41.10 | \$ 51.30 |
| SBBX | \$ 30.00 | \$ 34.20 | \$ 41.10 | \$ 51.30 |
| SBDJ | \$ 1,874.00 | \$ 2,136.36 | \$ 2,567.38 | \$ 3,204.54 |
| SBDS | \$ 219.00 | \$ 249.66 | \$ 300.03 | \$ 374.49 |
| SBGP | \$ 3,268.00 | \$ 3,725.52 | \$ 4,477.16 | \$ 5,588.28 |
| SBGS | \$ 2,881.00 | \$ 3,284.34 | \$ 3,946.97 | \$ 4,926.51 |
| SBJC | \$ 950.00 | \$ 1,083.00 | \$ 1,301.50 | \$ 1,624.50 |
| SBJD | \$ 1,159.00 | \$ 1,321.26 | \$ 1,587.83 | \$ 1,981.89 |
| SBJE | \$ 950.00 | \$ 1,083.00 | \$ 1,301.50 | \$ 1,624.50 |
| SBJF | \$ 950.00 | \$ 1,083.00 | \$ 1,301.50 | \$ 1,624.50 |
| SBJG | \$ 950.00 | \$ 1,083.00 | \$ 1,301.50 | \$ 1,624.50 |
| SBJH | \$ 1,159.00 | \$ 1,321.26 | \$ 1,587.83 | \$ 1,981.89 |
| SBJZ | \$ 2,084.00 | \$ 2,375.76 | \$ 2,855.08 | \$ 3,563.64 |

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")

| SLA ITEM | Age 1 LIST_PRICE | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|----------|------------------|------------------|------------------|-------------------------|
| SBLJ | \$ 87.00 | \$ 99.18 | \$ 119.19 | \$ 148.77 |
| SBLK | \$ 152.00 | \$ 173.28 | \$ 208.24 | \$ 259.92 |
| SBLL | \$ 152.00 | \$ 173.28 | \$ 208.24 | \$ 259.92 |
| SBLM | \$ 152.00 | \$ 173.28 | \$ 208.24 | \$ 259.92 |
| SBLN | \$ 152.00 | \$ 173.28 | \$ 208.24 | \$ 259.92 |
| SBNG | \$ 2,291.00 | \$ 2,611.74 | \$ 3,138.67 | \$ 3,917.61 |
| SBNH | \$ 2,291.00 | \$ 2,611.74 | \$ 3,138.67 | \$ 3,917.61 |
| SBNJ | \$ 2,956.00 | \$ 3,369.84 | \$ 4,049.72 | \$ 5,054.76 |
| SBNK | \$ 2,569.00 | \$ 2,928.66 | \$ 3,519.53 | \$ 4,392.99 |
| SBNP | \$ 2,881.00 | \$ 3,284.34 | \$ 3,946.97 | \$ 4,926.51 |
| SBNR | \$ 3,546.00 | \$ 4,042.44 | \$ 4,858.02 | \$ 6,063.66 |
| SBNS | \$ 3,546.00 | \$ 4,042.44 | \$ 4,858.02 | \$ 6,063.66 |
| SBNT | \$ 2,881.00 | \$ 3,284.34 | \$ 3,946.97 | \$ 4,926.51 |
| SBNU | \$ 3,546.00 | \$ 4,042.44 | \$ 4,858.02 | \$ 6,063.66 |
| SBNV | \$ 3,268.00 | \$ 3,725.52 | \$ 4,477.16 | \$ 5,588.28 |
| SBNW | \$ 3,268.00 | \$ 3,725.52 | \$ 4,477.16 | \$ 5,588.28 |
| SBNX | \$ 3,448.00 | \$ 3,930.72 | \$ 4,723.76 | \$ 5,896.08 |
| SBNY | \$ 3,933.00 | \$ 4,483.62 | \$ 5,388.21 | \$ 6,725.43 |
| SBNZ | \$ 3,268.00 | \$ 3,725.52 | \$ 4,477.16 | \$ 5,588.28 |
| SBPG | \$ 3,933.00 | \$ 4,483.62 | \$ 5,388.21 | \$ 6,725.43 |
| SBPJ | \$ 87.00 | \$ 99.18 | \$ 119.19 | \$ 148.77 |
| SBRL | \$ 2,569.00 | \$ 2,928.66 | \$ 3,519.53 | \$ 4,392.99 |
| SBRM | \$ 3,235.00 | \$ 3,687.90 | \$ 4,431.95 | \$ 5,531.85 |
| SBRN | \$ 2,881.00 | \$ 3,284.34 | \$ 3,946.97 | \$ 4,926.51 |
| SBSN | \$ 396.00 | \$ 451.44 | \$ 542.52 | \$ 677.16 |
| SBSP | \$ 393.00 | \$ 448.02 | \$ 538.41 | \$ 672.03 |
| SBSV | \$ 1,684.00 | \$ 1,919.76 | \$ 2,307.08 | \$ 2,879.64 |
| SBSX | \$ 396.00 | \$ 451.44 | \$ 542.52 | \$ 677.16 |
| SBTA | \$ - | \$ - | \$ - | \$ - |
| SBTB | \$ 478.00 | \$ 544.92 | \$ 654.86 | \$ 817.38 |
| SBTC | \$ 478.00 | \$ 544.92 | \$ 654.86 | \$ 817.38 |
| SBTD | \$ 478.00 | \$ 544.92 | \$ 654.86 | \$ 817.38 |
| SBTE | \$ 660.00 | \$ 752.40 | \$ 904.20 | \$ 1,128.60 |
| SBTF | \$ 389.00 | \$ 443.46 | \$ 532.93 | \$ 665.19 |
| SBTG | \$ 478.00 | \$ 544.92 | \$ 654.86 | \$ 817.38 |
| SBTH | \$ 478.00 | \$ 544.92 | \$ 654.86 | \$ 817.38 |
| SBTR | \$ 1,345.00 | \$ 1,533.30 | \$ 1,842.65 | \$ 2,299.95 |
| SBTS | \$ 1,345.00 | \$ 1,533.30 | \$ 1,842.65 | \$ 2,299.95 |
| SBTT | \$ 1,345.00 | \$ 1,533.30 | \$ 1,842.65 | \$ 2,299.95 |
| SBTU | \$ 1,555.00 | \$ 1,772.70 | \$ 2,130.35 | \$ 2,659.05 |
| SBUD | \$ 439.00 | \$ 500.46 | \$ 601.43 | \$ 750.69 |
| SBVK | \$ 152.00 | \$ 173.28 | \$ 208.24 | \$ 259.92 |
| SBVL | \$ 152.00 | \$ 173.28 | \$ 208.24 | \$ 259.92 |
| SBWN | \$ 780.00 | \$ 889.20 | \$ 1,068.60 | \$ 1,333.80 |

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")

| SLA ITEM | Age 1 LIST_PRICE | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|----------|------------------|------------------|------------------|-------------------------|
| SBWP | \$ 780.00 | \$ 889.20 | \$ 1,068.60 | \$ 1,333.80 |
| SBWR | \$ 780.00 | \$ 889.20 | \$ 1,068.60 | \$ 1,333.80 |
| SBWS | \$ 991.00 | \$ 1,129.74 | \$ 1,357.67 | \$ 1,694.61 |
| SBWT | \$ 950.00 | \$ 1,083.00 | \$ 1,301.50 | \$ 1,624.50 |
| SBWU | \$ 950.00 | \$ 1,083.00 | \$ 1,301.50 | \$ 1,624.50 |
| SBWV | \$ 950.00 | \$ 1,083.00 | \$ 1,301.50 | \$ 1,624.50 |
| SBWW | \$ 1,159.00 | \$ 1,321.26 | \$ 1,587.83 | \$ 1,981.89 |
| SBXB | \$ 30.00 | \$ 34.20 | \$ 41.10 | \$ 51.30 |
| SBXC | \$ 30.00 | \$ 34.20 | \$ 41.10 | \$ 51.30 |
| SBXE | \$ 152.00 | \$ 173.28 | \$ 208.24 | \$ 259.92 |
| SBXF | \$ 152.00 | \$ 173.28 | \$ 208.24 | \$ 259.92 |
| SBXG | \$ 152.00 | \$ 173.28 | \$ 208.24 | \$ 259.92 |
| SBYD | \$ 396.00 | \$ 451.44 | \$ 542.52 | \$ 677.16 |
| SBYE | \$ 393.00 | \$ 448.02 | \$ 538.41 | \$ 672.03 |
| SBYM | \$ 278.00 | \$ 316.92 | \$ 380.86 | \$ 475.38 |
| SBYN | \$ 278.00 | \$ 316.92 | \$ 380.86 | \$ 475.38 |
| SBYP | \$ - | \$ - | \$ - | \$ - |
| SBYR | \$ 278.00 | \$ 316.92 | \$ 380.86 | \$ 475.38 |
| SBYS | \$ 278.00 | \$ 316.92 | \$ 380.86 | \$ 475.38 |
| SBYT | \$ 278.00 | \$ 316.92 | \$ 380.86 | \$ 475.38 |
| SBYU | \$ 399.00 | \$ 454.86 | \$ 546.63 | \$ 682.29 |
| SBYV | \$ 189.00 | \$ 215.46 | \$ 258.93 | \$ 323.19 |
| SBYW | \$ - | \$ - | \$ - | \$ - |
| SBYY | \$ - | \$ - | \$ - | \$ - |
| SBZB | \$ 396.00 | \$ 451.44 | \$ 542.52 | \$ 677.16 |
| SBZC | \$ 1,684.00 | \$ 1,919.76 | \$ 2,307.08 | \$ 2,879.64 |
| SBZD | \$ 1,684.00 | \$ 1,919.76 | \$ 2,307.08 | \$ 2,879.64 |
| SBZE | \$ 1,684.00 | \$ 1,919.76 | \$ 2,307.08 | \$ 2,879.64 |
| SBZF | \$ 1,684.00 | \$ 1,919.76 | \$ 2,307.08 | \$ 2,879.64 |
| SBZG | \$ 1,874.00 | \$ 2,136.36 | \$ 2,567.38 | \$ 3,204.54 |
| SBZH | \$ 1,874.00 | \$ 2,136.36 | \$ 2,567.38 | \$ 3,204.54 |
| SBZJ | \$ 1,874.00 | \$ 2,136.36 | \$ 2,567.38 | \$ 3,204.54 |
| SBZK | \$ 1,874.00 | \$ 2,136.36 | \$ 2,567.38 | \$ 3,204.54 |
| SBZX | \$ 396.00 | \$ 451.44 | \$ 542.52 | \$ 677.16 |
| SC85 | \$ 246.00 | \$ 280.44 | \$ 337.02 | \$ 420.66 |
| SDIM | \$ 1,326.00 | \$ 1,511.64 | \$ 1,816.62 | \$ 2,267.46 |
| SFAL | \$ 497.00 | \$ 566.58 | \$ 680.89 | \$ 849.87 |
| SFAM | \$ 697.00 | \$ 794.58 | \$ 954.89 | \$ 1,191.87 |
| SFCC | \$ 2,643.00 | \$ 3,013.02 | \$ 3,620.91 | \$ 4,519.53 |
| SFCG | \$ 780.00 | \$ 889.20 | \$ 1,068.60 | \$ 1,333.80 |
| SFDA | \$ 780.00 | \$ 889.20 | \$ 1,068.60 | \$ 1,333.80 |
| SFDB | \$ 955.00 | \$ 1,088.70 | \$ 1,308.35 | \$ 1,633.05 |
| SFDD | \$ 780.00 | \$ 889.20 | \$ 1,068.60 | \$ 1,333.80 |
| SFDE | \$ 780.00 | \$ 889.20 | \$ 1,068.60 | \$ 1,333.80 |

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")

| SLA ITEM | Age 1 LIST_PRICE | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|----------|------------------|------------------|------------------|-------------------------|
| SFDF | \$ 991.00 | \$ 1,129.74 | \$ 1,357.67 | \$ 1,694.61 |
| SFDG | \$ 955.00 | \$ 1,088.70 | \$ 1,308.35 | \$ 1,633.05 |
| SFDH | \$ 955.00 | \$ 1,088.70 | \$ 1,308.35 | \$ 1,633.05 |
| SFDJ | \$ 1,165.00 | \$ 1,328.10 | \$ 1,596.05 | \$ 1,992.15 |
| SFRA | \$ 1,874.00 | \$ 2,136.36 | \$ 2,567.38 | \$ 3,204.54 |
| SFRF | \$ 3,268.00 | \$ 3,725.52 | \$ 4,477.16 | \$ 5,588.28 |
| SFRN | \$ 3,268.00 | \$ 3,725.52 | \$ 4,477.16 | \$ 5,588.28 |
| SFXA | \$ 1,874.00 | \$ 2,136.36 | \$ 2,567.38 | \$ 3,204.54 |
| SH0B | \$ 39.00 | \$ 44.46 | \$ 53.43 | \$ 66.69 |
| SH0C | \$ 39.00 | \$ 44.46 | \$ 53.43 | \$ 66.69 |
| SH10A | \$ 39.00 | \$ 44.46 | \$ 53.43 | \$ 66.69 |
| SH11A | \$ 110.00 | \$ 125.40 | \$ 150.70 | \$ 188.10 |
| SH12A | \$ 277.00 | \$ 315.78 | \$ 379.49 | \$ 473.67 |
| SH13 | \$ 450.00 | \$ 513.00 | \$ 616.50 | \$ 769.50 |
| SH13A | \$ 384.00 | \$ 437.76 | \$ 526.08 | \$ 656.64 |
| SH14 | \$ 337.00 | \$ 384.18 | \$ 461.69 | \$ 576.27 |
| SH14A | \$ 607.00 | \$ 691.98 | \$ 831.59 | \$ 1,037.97 |
| SH16 | \$ 377.00 | \$ 429.78 | \$ 516.49 | \$ 644.67 |
| SH19 | \$ 429.00 | \$ 489.06 | \$ 587.73 | \$ 733.59 |
| SH1B | \$ 110.00 | \$ 125.40 | \$ 150.70 | \$ 188.10 |
| SH21 | \$ 182.00 | \$ 207.48 | \$ 249.34 | \$ 311.22 |
| SH22 | \$ 241.00 | \$ 274.74 | \$ 330.17 | \$ 412.11 |
| SH26 | \$ 54.00 | \$ 61.56 | \$ 73.98 | \$ 92.34 |
| SH31 | \$ 248.00 | \$ 282.72 | \$ 339.76 | \$ 424.08 |
| SH32 | \$ 350.00 | \$ 399.00 | \$ 479.50 | \$ 598.50 |
| SH33 | \$ 357.00 | \$ 406.98 | \$ 489.09 | \$ 610.47 |
| SH3B | \$ 384.00 | \$ 437.76 | \$ 526.08 | \$ 656.64 |
| SH3C | \$ 384.00 | \$ 437.76 | \$ 526.08 | \$ 656.64 |
| SH56 | \$ 245.00 | \$ 279.30 | \$ 335.65 | \$ 418.95 |
| SH5A | \$ 76.00 | \$ 86.64 | \$ 104.12 | \$ 129.96 |
| SH66 | \$ 379.00 | \$ 432.06 | \$ 519.23 | \$ 648.09 |
| SH6A | \$ 193.00 | \$ 220.02 | \$ 264.41 | \$ 330.03 |
| SH75 | \$ 627.00 | \$ 714.78 | \$ 858.99 | \$ 1,072.17 |
| SH76 | \$ 1,032.00 | \$ 1,176.48 | \$ 1,413.84 | \$ 1,764.72 |
| SH7A | \$ 452.00 | \$ 515.28 | \$ 619.24 | \$ 772.92 |
| SH8A | \$ 627.00 | \$ 714.78 | \$ 858.99 | \$ 1,072.17 |
| SH9A | \$ 816.00 | \$ 930.24 | \$ 1,117.92 | \$ 1,395.36 |
| SHC0 | \$ 480.00 | \$ 547.20 | \$ 657.60 | \$ 820.80 |
| SHG6 | \$ 452.00 | \$ 515.28 | \$ 619.24 | \$ 772.92 |
| SHG7 | \$ 816.00 | \$ 930.24 | \$ 1,117.92 | \$ 1,395.36 |
| SL19 | \$ 429.00 | \$ 489.06 | \$ 587.73 | \$ 733.59 |
| SL20 | \$ 337.00 | \$ 384.18 | \$ 461.69 | \$ 576.27 |
| SL21 | \$ 182.00 | \$ 207.48 | \$ 249.34 | \$ 311.22 |
| SL22 | \$ 241.00 | \$ 274.74 | \$ 330.17 | \$ 412.11 |

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")

| SLA ITEM | Age 1 LIST_PRICE | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|----------|------------------|------------------|------------------|-------------------------|
| SL30 | \$ 248.00 | \$ 282.72 | \$ 339.76 | \$ 424.08 |
| SL32 | \$ 350.00 | \$ 399.00 | \$ 479.50 | \$ 598.50 |
| SL33 | \$ 357.00 | \$ 406.98 | \$ 489.09 | \$ 610.47 |
| SL39 | \$ 450.00 | \$ 513.00 | \$ 616.50 | \$ 769.50 |
| SL91 | \$ 480.00 | \$ 547.20 | \$ 657.60 | \$ 820.80 |
| SL9M | \$ 480.00 | \$ 547.20 | \$ 657.60 | \$ 820.80 |
| SL-SPM8 | \$ - | \$ - | \$ - | \$ - |
| SLWW | \$ 480.00 | \$ 547.20 | \$ 657.60 | \$ 820.80 |
| SOCR | \$ 390.00 | \$ 444.60 | \$ 534.30 | \$ 666.90 |
| SPE19 | \$ 429.00 | \$ 489.06 | \$ 587.73 | \$ 733.59 |
| SPE20 | \$ 219.00 | \$ 249.66 | \$ 300.03 | \$ 374.49 |
| SPE21 | \$ 180.00 | \$ 205.20 | \$ 246.60 | \$ 307.80 |
| SPE22 | \$ 241.00 | \$ 274.74 | \$ 330.17 | \$ 412.11 |
| SPE30 | \$ 248.00 | \$ 282.72 | \$ 339.76 | \$ 424.08 |
| SPE32 | \$ 347.00 | \$ 395.58 | \$ 475.39 | \$ 593.37 |
| SPE33 | \$ 354.00 | \$ 403.56 | \$ 484.98 | \$ 605.34 |
| SPE39 | \$ 450.00 | \$ 513.00 | \$ 616.50 | \$ 769.50 |
| SPE91 | \$ 480.00 | \$ 547.20 | \$ 657.60 | \$ 820.80 |
| SPE-JP85 | \$ 248.00 | \$ 282.72 | \$ 339.76 | \$ 424.08 |
| SPE-JR64 | \$ 336.00 | \$ 383.04 | \$ 460.32 | \$ 574.56 |
| SPE-JR76 | \$ 246.00 | \$ 280.44 | \$ 337.02 | \$ 420.66 |
| SPE-OCR | \$ 390.00 | \$ 444.60 | \$ 534.30 | \$ 666.90 |
| SPE-SDIM | \$ 884.00 | \$ 1,007.76 | \$ 1,211.08 | \$ 1,511.64 |
| SPE-SPM8 | \$ - | \$ - | \$ - | \$ - |
| SPE-T332 | \$ 328.00 | \$ 373.92 | \$ 449.36 | \$ 560.88 |
| SPE-T539 | \$ 450.00 | \$ 513.00 | \$ 616.50 | \$ 769.50 |
| SPE-T6WE | \$ 17.00 | \$ 19.38 | \$ 23.29 | \$ 29.07 |
| SPE-T7WE | \$ 16.60 | \$ 18.92 | \$ 22.74 | \$ 38.89 |
| SPTA-1 | \$ 541.00 | \$ 616.74 | \$ 741.17 | \$ 925.11 |
| SPTB | \$ 45.00 | \$ 51.30 | \$ 61.65 | \$ 76.95 |
| SPTS | \$ 45.00 | \$ 51.30 | \$ 61.65 | \$ 76.95 |
| SPTW | \$ 45.00 | \$ 51.30 | \$ 61.65 | \$ 76.95 |
| SPY8 | \$ 182.00 | \$ 207.48 | \$ 249.34 | \$ 311.22 |
| SPY9 | \$ 182.00 | \$ 207.48 | \$ 249.34 | \$ 311.22 |
| SVAG | \$ 780.00 | \$ 889.20 | \$ 1,068.60 | \$ 1,333.80 |
| SVAJ | \$ 950.00 | \$ 1,083.00 | \$ 1,301.50 | \$ 1,624.50 |
| SVAL | \$ 1,874.00 | \$ 2,136.36 | \$ 2,567.38 | \$ 3,204.54 |
| SVBA | \$ 189.00 | \$ 215.46 | \$ 258.93 | \$ 323.19 |
| SVBB | \$ 389.00 | \$ 443.46 | \$ 532.93 | \$ 665.19 |
| SVBG | \$ 1,874.00 | \$ 2,136.36 | \$ 2,567.38 | \$ 3,204.54 |
| SVDF | \$ 87.00 | \$ 99.18 | \$ 119.19 | \$ 148.77 |
| SVXA | \$ 608.00 | \$ 693.12 | \$ 832.96 | \$ 1,039.68 |
| SVXB | \$ 608.00 | \$ 693.12 | \$ 832.96 | \$ 1,039.68 |
| SVXC | \$ 1,070.00 | \$ 1,219.80 | \$ 1,465.90 | \$ 1,829.70 |

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")

| SLA ITEM | Age 1 LIST_PRICE | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|----------|------------------|------------------|------------------|-------------------------|
| T124 | \$ 480.00 | \$ 547.20 | \$ 657.60 | \$ 820.80 |
| T12B | \$ 480.00 | \$ 547.20 | \$ 657.60 | \$ 820.80 |
| T310 | \$ 248.00 | \$ 282.72 | \$ 339.76 | \$ 424.08 |
| T312 | \$ 350.00 | \$ 399.00 | \$ 479.50 | \$ 598.50 |
| T313 | \$ 357.00 | \$ 406.98 | \$ 489.09 | \$ 610.47 |
| T319 | \$ 429.00 | \$ 489.06 | \$ 587.73 | \$ 733.59 |
| T320 | \$ 337.00 | \$ 384.18 | \$ 461.69 | \$ 576.27 |
| T321 | \$ 182.00 | \$ 207.48 | \$ 249.34 | \$ 311.22 |
| T322 | \$ 241.00 | \$ 274.74 | \$ 330.17 | \$ 412.11 |
| T327 | \$ 229.00 | \$ 261.06 | \$ 313.73 | \$ 391.59 |
| T330 | \$ 377.00 | \$ 429.78 | \$ 516.49 | \$ 644.67 |
| T331 | \$ 377.00 | \$ 429.78 | \$ 516.49 | \$ 644.67 |
| T332 | \$ 377.00 | \$ 429.78 | \$ 516.49 | \$ 644.67 |
| T339 | \$ 450.00 | \$ 513.00 | \$ 616.50 | \$ 769.50 |
| T530 | \$ 337.00 | \$ 384.18 | \$ 461.69 | \$ 576.27 |
| T531 | \$ 429.00 | \$ 489.06 | \$ 587.73 | \$ 733.59 |
| T534 | \$ 182.00 | \$ 207.48 | \$ 249.34 | \$ 311.22 |
| T536 | \$ 241.00 | \$ 274.74 | \$ 330.17 | \$ 412.11 |
| T538 | \$ 192.00 | \$ 218.88 | \$ 263.04 | \$ 328.32 |
| T539 | \$ 450.00 | \$ 513.00 | \$ 616.50 | \$ 769.50 |
| T542 | \$ 378.00 | \$ 430.92 | \$ 517.86 | \$ 646.38 |
| T5CE | \$ 506.00 | \$ 576.84 | \$ 693.22 | \$ 865.26 |
| T5EA | \$ 506.00 | \$ 576.84 | \$ 693.22 | \$ 865.26 |
| T5ET | \$ 506.00 | \$ 576.84 | \$ 693.22 | \$ 865.26 |
| T5HP | \$ 429.00 | \$ 489.06 | \$ 587.73 | \$ 733.59 |
| T5MP | \$ 241.00 | \$ 274.74 | \$ 330.17 | \$ 412.11 |
| T5P4 | \$ 480.00 | \$ 547.20 | \$ 657.60 | \$ 820.80 |
| T5PP | \$ 182.00 | \$ 207.48 | \$ 249.34 | \$ 311.22 |
| T5R0 | \$ 480.00 | \$ 547.20 | \$ 657.60 | \$ 820.80 |
| T5T0 | \$ 337.00 | \$ 384.18 | \$ 461.69 | \$ 576.27 |
| T5T8 | \$ 192.00 | \$ 218.88 | \$ 263.04 | \$ 328.32 |
| T5T9 | \$ 450.00 | \$ 513.00 | \$ 616.50 | \$ 769.50 |
| T5UM | \$ 506.00 | \$ 576.84 | \$ 693.22 | \$ 865.26 |
| T5WM | \$ 506.00 | \$ 576.84 | \$ 693.22 | \$ 865.26 |
| T6ME | \$ 610.00 | \$ 695.40 | \$ 835.70 | \$ 1,043.10 |
| T6MS | \$ 58.00 | \$ 66.12 | \$ 79.46 | \$ 99.18 |
| T742 | \$ 413.00 | \$ 470.82 | \$ 565.81 | \$ 706.23 |
| T746 | \$ 506.00 | \$ 576.84 | \$ 693.22 | \$ 865.26 |
| T747 | \$ 506.00 | \$ 576.84 | \$ 693.22 | \$ 865.26 |
| T762 | \$ 506.00 | \$ 576.84 | \$ 693.22 | \$ 865.26 |
| T764 | \$ 234.00 | \$ 266.76 | \$ 320.58 | \$ 400.14 |
| T764VISA | \$ 234.00 | \$ 266.76 | \$ 320.58 | \$ 400.14 |
| T765 | \$ 610.00 | \$ 695.40 | \$ 835.70 | \$ 1,043.10 |
| T765VISA | \$ 610.00 | \$ 695.40 | \$ 835.70 | \$ 1,043.10 |

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")

| SLA ITEM | Age 1 LIST_PRICE | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|----------|------------------|------------------|------------------|-------------------------|
| T7WE | \$ 18.00 | \$ 20.52 | \$ 24.66 | \$ 42.17 |
| T853 | \$ 480.00 | \$ 547.20 | \$ 657.60 | \$ 820.80 |
| T855 | \$ 480.00 | \$ 547.20 | \$ 657.60 | \$ 820.80 |
| TI01 | \$ 225.00 | \$ 256.50 | \$ 308.25 | \$ 384.75 |
| TI02 | \$ 325.00 | \$ 370.50 | \$ 445.25 | \$ 555.75 |
| TI03 | \$ 487.00 | \$ 555.18 | \$ 667.19 | \$ 832.77 |
| TI0E | \$ 506.00 | \$ 576.84 | \$ 693.22 | \$ 865.26 |
| TI0H | \$ 759.00 | \$ 865.26 | \$ 1,039.83 | \$ 1,297.89 |
| TI10 | \$ 451.00 | \$ 514.14 | \$ 617.87 | \$ 771.21 |
| TI11 | \$ 537.00 | \$ 612.18 | \$ 735.69 | \$ 918.27 |
| TI20 | \$ 999.00 | \$ 1,138.86 | \$ 1,368.63 | \$ 1,708.29 |
| TI23 | \$ 487.00 | \$ 555.18 | \$ 667.19 | \$ 832.77 |
| TI24 | \$ 487.00 | \$ 555.18 | \$ 667.19 | \$ 832.77 |
| TI25 | \$ 999.00 | \$ 1,138.86 | \$ 1,368.63 | \$ 1,708.29 |
| TI2D | \$ 1,287.00 | \$ 1,467.18 | \$ 1,763.19 | \$ 2,200.77 |
| TI30 | \$ 1,373.00 | \$ 1,565.22 | \$ 1,881.01 | \$ 2,347.83 |
| TI35 | \$ 1,373.00 | \$ 1,565.22 | \$ 1,881.01 | \$ 2,347.83 |
| TI40 | \$ 1,872.00 | \$ 2,134.08 | \$ 2,564.64 | \$ 3,201.12 |
| TI45 | \$ 1,872.00 | \$ 2,134.08 | \$ 2,564.64 | \$ 3,201.12 |
| TI50 | \$ 2,552.00 | \$ 2,909.28 | \$ 3,496.24 | \$ 4,363.92 |
| TI5P | \$ 362.00 | \$ 412.68 | \$ 495.94 | \$ 619.02 |
| TI60 | \$ 3,617.00 | \$ 4,123.38 | \$ 4,955.29 | \$ 6,185.07 |
| TI6P | \$ 863.00 | \$ 983.82 | \$ 1,182.31 | \$ 1,475.73 |
| TI70 | \$ 4,508.00 | \$ 5,139.12 | \$ 6,175.96 | \$ 7,708.68 |
| TI80 | \$ 5,994.00 | \$ 6,833.16 | \$ 8,211.78 | \$ 10,249.74 |
| TI90 | \$ - | \$ - | \$ - | \$ - |
| TI92 | \$ 487.00 | \$ 555.18 | \$ 667.19 | \$ 832.77 |
| TI93 | \$ 487.00 | \$ 555.18 | \$ 667.19 | \$ 832.77 |
| TI99 | \$ 9,862.00 | \$ 11,242.68 | \$ 13,510.94 | \$ 16,864.02 |
| TI9B | \$ 3,742.00 | \$ 4,265.88 | \$ 5,126.54 | \$ 6,398.82 |
| TI9C | \$ 690.00 | \$ 786.60 | \$ 945.30 | \$ 1,179.90 |
| TI9E | \$ 3,334.00 | \$ 3,800.76 | \$ 4,567.58 | \$ 5,701.14 |
| TI9F | \$ 690.00 | \$ 786.60 | \$ 945.30 | \$ 1,179.90 |
| TI9G | \$ 778.00 | \$ 886.92 | \$ 1,065.86 | \$ 1,330.38 |
| TI9J | \$ 1,129.00 | \$ 1,287.06 | \$ 1,546.73 | \$ 1,930.59 |
| TI9P | \$ 362.00 | \$ 412.68 | \$ 495.94 | \$ 619.02 |
| TIAT | \$ - | \$ - | \$ - | \$ - |
| TIBB | \$ 251.00 | \$ 286.14 | \$ 343.87 | \$ 429.21 |
| TIBD | \$ 251.00 | \$ 286.14 | \$ 343.87 | \$ 429.21 |
| TIHC | \$ 976.00 | \$ 1,112.64 | \$ 1,337.12 | \$ 1,668.96 |
| TIRM | \$ 421.00 | \$ 479.94 | \$ 576.77 | \$ 719.91 |
| TIRS | \$ 181.00 | \$ 206.34 | \$ 247.97 | \$ 309.51 |
| TIRX | \$ 1,098.00 | \$ 1,251.72 | \$ 1,504.26 | \$ 1,877.58 |
| TIRY | \$ 1,287.00 | \$ 1,467.18 | \$ 1,763.19 | \$ 2,200.77 |

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")

| SLA ITEM | Age 1 LIST_PRICE | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|----------|------------------|------------------|------------------|-------------------------|
| TIVP | \$ 181.00 | \$ 206.34 | \$ 247.97 | \$ 309.51 |
| V310 | \$ 248.00 | \$ 282.72 | \$ 339.76 | \$ 424.08 |
| V312 | \$ 350.00 | \$ 399.00 | \$ 479.50 | \$ 598.50 |
| V319 | \$ 429.00 | \$ 489.06 | \$ 587.73 | \$ 733.59 |
| V320 | \$ 337.00 | \$ 384.18 | \$ 461.69 | \$ 576.27 |
| V321 | \$ 182.00 | \$ 207.48 | \$ 249.34 | \$ 311.22 |
| VS44 | \$ 720.00 | \$ 820.80 | \$ 986.40 | \$ 1,231.20 |
| VS45 | \$ 488.00 | \$ 556.32 | \$ 668.56 | \$ 834.48 |
| VS46 | \$ 377.00 | \$ 429.78 | \$ 516.49 | \$ 644.67 |
| W35R | \$ 679.00 | \$ 774.06 | \$ 930.23 | \$ 1,161.09 |
| W360 | \$ 2,125.00 | \$ 2,422.50 | \$ 2,911.25 | \$ 3,633.75 |
| W36F | \$ 341.00 | \$ 388.74 | \$ 467.17 | \$ 583.11 |
| W546 | \$ 596.00 | \$ 679.44 | \$ 816.52 | \$ 1,019.16 |
| W56D | \$ 596.00 | \$ 679.44 | \$ 816.52 | \$ 1,019.16 |
| W592 | \$ 129.00 | \$ 147.06 | \$ 176.73 | \$ 220.59 |
| W593 | \$ 501.00 | \$ 571.14 | \$ 686.37 | \$ 856.71 |
| W760 | \$ 229.00 | \$ 261.06 | \$ 313.73 | \$ 391.59 |
| W763 | \$ 229.00 | \$ 261.06 | \$ 313.73 | \$ 391.59 |
| W764 | \$ 357.00 | \$ 406.98 | \$ 489.09 | \$ 610.47 |
| W76C | \$ 229.00 | \$ 261.06 | \$ 313.73 | \$ 391.59 |
| W76R | \$ 229.00 | \$ 261.06 | \$ 313.73 | \$ 391.59 |
| W823 | \$ 1,200.00 | \$ 1,368.00 | \$ 1,644.00 | \$ 2,052.00 |
| W824 | \$ 1,200.00 | \$ 1,368.00 | \$ 1,644.00 | \$ 2,052.00 |
| W833 | \$ 1,079.00 | \$ 1,230.06 | \$ 1,478.23 | \$ 1,845.09 |
| W853 | \$ 128.00 | \$ 145.92 | \$ 175.36 | \$ 218.88 |
| W85R | \$ 128.00 | \$ 145.92 | \$ 175.36 | \$ 218.88 |
| W863 | \$ 215.00 | \$ 245.10 | \$ 294.55 | \$ 367.65 |
| W983 | \$ 351.00 | \$ 400.14 | \$ 480.87 | \$ 600.21 |
| W985 | \$ 340.00 | \$ 387.60 | \$ 465.80 | \$ 581.40 |
| WF8A | \$ 1,221.00 | \$ 1,391.94 | \$ 1,672.77 | \$ 2,087.91 |
| WF9A | \$ 965.00 | \$ 1,100.10 | \$ 1,322.05 | \$ 1,650.15 |
| WF9S | \$ - | \$ - | \$ - | \$ - |
| WH51 | \$ 1,064.00 | \$ 1,212.96 | \$ 1,457.68 | \$ 1,819.44 |
| WH52 | \$ 1,810.00 | \$ 2,063.40 | \$ 2,479.70 | \$ 3,095.10 |
| WH53 | \$ 2,642.00 | \$ 3,011.88 | \$ 3,619.54 | \$ 4,517.82 |
| WH55 | \$ 357.00 | \$ 406.98 | \$ 489.09 | \$ 610.47 |
| WP70 | \$ 559.00 | \$ 637.26 | \$ 765.83 | \$ 955.89 |
| WP77 | \$ - | \$ - | \$ - | \$ - |
| WP7C | \$ 332.00 | \$ 378.48 | \$ 454.84 | \$ 567.72 |
| WP9E | \$ 5,953.00 | \$ 6,786.42 | \$ 8,155.61 | \$ 10,179.63 |
| WP9M | \$ 2,165.00 | \$ 2,468.10 | \$ 2,966.05 | \$ 3,702.15 |
| WPVG | \$ 5,469.00 | \$ 6,234.66 | \$ 7,492.53 | \$ 9,351.99 |
| WPVH | \$ 4,712.00 | \$ 5,371.68 | \$ 6,455.44 | \$ 8,057.52 |
| WPVJ | \$ 4,333.00 | \$ 4,939.62 | \$ 5,936.21 | \$ 7,409.43 |

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")

| SLA ITEM | Age 1 LIST_PRICE | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|----------|------------------|------------------|------------------|-------------------------|
| WPVK | \$ 3,323.00 | \$ 3,788.22 | \$ 4,552.51 | \$ 5,682.33 |
| WPVM | \$ 2,945.00 | \$ 3,357.30 | \$ 4,034.65 | \$ 5,035.95 |
| WPVU | \$ 1,490.00 | \$ 1,698.60 | \$ 2,041.30 | \$ 2,547.90 |
| WPVY | \$ 1,047.00 | \$ 1,193.58 | \$ 1,434.39 | \$ 1,790.37 |
| WPVZ | \$ 2,108.00 | \$ 2,403.12 | \$ 2,887.96 | \$ 3,604.68 |
| WPWJ | \$ 1,047.00 | \$ 1,193.58 | \$ 1,434.39 | \$ 1,790.37 |
| WPWK | \$ 2,108.00 | \$ 2,403.12 | \$ 2,887.96 | \$ 3,604.68 |
| WPYA | \$ 3,847.00 | \$ 4,385.58 | \$ 5,270.39 | \$ 6,578.37 |
| WPYD | \$ 1,475.00 | \$ 1,681.50 | \$ 2,020.75 | \$ 2,522.25 |
| WPYK | \$ 3,847.00 | \$ 4,385.58 | \$ 5,270.39 | \$ 6,578.37 |
| WPYN | \$ 3,847.00 | \$ 4,385.58 | \$ 5,270.39 | \$ 6,578.37 |
| WPYP | \$ 3,036.00 | \$ 3,461.04 | \$ 4,159.32 | \$ 5,191.56 |
| WPYQ | \$ 3,847.00 | \$ 4,385.58 | \$ 5,270.39 | \$ 6,578.37 |
| WPYT | \$ 3,036.00 | \$ 3,461.04 | \$ 4,159.32 | \$ 5,191.56 |
| WPZA | \$ 4,886.00 | \$ 5,570.04 | \$ 6,693.82 | \$ 8,355.06 |
| WPZB | \$ 5,698.00 | \$ 6,495.72 | \$ 7,806.26 | \$ 9,743.58 |
| WPZC | \$ 4,886.00 | \$ 5,570.04 | \$ 6,693.82 | \$ 8,355.06 |
| WPZD | \$ 5,698.00 | \$ 6,495.72 | \$ 7,806.26 | \$ 9,743.58 |
| WPZH | \$ 260.00 | \$ 296.40 | \$ 356.20 | \$ 444.60 |
| WPZK | \$ 1,475.00 | \$ 1,681.50 | \$ 2,020.75 | \$ 2,522.25 |
| WPZM | \$ 1,475.00 | \$ 1,681.50 | \$ 2,020.75 | \$ 2,522.25 |
| WPZQ | \$ 1,037.00 | \$ 1,182.18 | \$ 1,420.69 | \$ 1,773.27 |
| WPZR | \$ 1,037.00 | \$ 1,182.18 | \$ 1,420.69 | \$ 1,773.27 |
| WPZT | \$ 2,148.00 | \$ 2,448.72 | \$ 2,942.76 | \$ 3,673.08 |
| WPZU | \$ 2,148.00 | \$ 2,448.72 | \$ 2,942.76 | \$ 3,673.08 |
| WS5A | \$ 1,600.00 | \$ 1,824.00 | \$ 2,192.00 | \$ 2,736.00 |
| WS7A | \$ 1,992.00 | \$ 2,270.88 | \$ 2,729.04 | \$ 3,406.32 |
| Y20R | \$ - | \$ - | \$ - | \$ - |
| Y235B | \$ - | \$ - | \$ - | \$ - |
| Y235T | \$ - | \$ - | \$ - | \$ - |
| Y23A | \$ 590.00 | \$ 672.60 | \$ 808.30 | \$ 1,382.19 |
| Y23C | \$ - | \$ - | \$ - | \$ - |
| Y23N | \$ - | \$ - | \$ - | \$ - |
| Y244C | \$ - | \$ - | \$ - | \$ - |
| Y25ET | \$ 2,078.76 | \$ 2,369.79 | \$ 2,847.90 | \$ 4,869.91 |
| Y31E | \$ 852.00 | \$ 971.28 | \$ 1,167.24 | \$ 1,995.98 |
| Y31G | \$ 1,153.00 | \$ 1,314.42 | \$ 1,579.61 | \$ 1,971.63 |
| Y31J | \$ 636.00 | \$ 725.04 | \$ 871.32 | \$ 1,489.96 |
| Y320 | \$ 2,704.00 | \$ 3,082.56 | \$ 3,704.48 | \$ 6,334.66 |
| Y36F | \$ 349.00 | \$ 397.86 | \$ 478.13 | \$ 817.60 |
| Y370 | \$ 5,416.00 | \$ 6,174.24 | \$ 7,419.92 | \$ 12,688.06 |
| Y371 | \$ 5,300.00 | \$ 6,042.00 | \$ 7,261.00 | \$ 12,416.31 |
| Z601 | \$ 820.00 | \$ 934.80 | \$ 1,123.40 | \$ 1,402.20 |
| Z604 | \$ 689.00 | \$ 785.46 | \$ 943.93 | \$ 1,178.19 |

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")

| SLA ITEM | Age 1 LIST_PRICE | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|----------|------------------|------------------|------------------|-------------------------|
| ZX0T | \$ 12,800.00 | \$ 14,592.00 | \$ 17,536.00 | \$ 21,888.00 |
| ZX0U | \$ 11,606.00 | \$ 13,230.84 | \$ 15,900.22 | \$ 19,846.26 |
| ZX75 | \$ 2,789.00 | \$ 3,179.46 | \$ 3,820.93 | \$ 4,769.19 |
| ZX76 | \$ 478.00 | \$ 544.92 | \$ 654.86 | \$ 817.38 |
| ZX77 | \$ 3,679.00 | \$ 4,194.06 | \$ 5,040.23 | \$ 6,291.09 |
| ZX78 | \$ 1,222.00 | \$ 1,393.08 | \$ 1,674.14 | \$ 2,089.62 |
| ZX79 | \$ 2,893.00 | \$ 3,298.02 | \$ 3,963.41 | \$ 4,947.03 |
| ZX80 | \$ 1,534.00 | \$ 1,748.76 | \$ 2,101.58 | \$ 2,623.14 |
| ZX81 | \$ 3,205.00 | \$ 3,653.70 | \$ 4,390.85 | \$ 5,480.55 |
| ZX82 | \$ 463.00 | \$ 527.82 | \$ 634.31 | \$ 791.73 |
| ZX84 | \$ 3,328.00 | \$ 3,793.92 | \$ 4,559.36 | \$ 5,690.88 |
| ZX85 | \$ - | \$ - | \$ - | \$ - |
| ZX86 | \$ 396.00 | \$ 451.44 | \$ 542.52 | \$ 677.16 |
| ZX87 | \$ 1,124.00 | \$ 1,281.36 | \$ 1,539.88 | \$ 1,922.04 |
| ZX88 | \$ 832.00 | \$ 948.48 | \$ 1,139.84 | \$ 1,422.72 |
| ZX89 | \$ 832.00 | \$ 948.48 | \$ 1,139.84 | \$ 1,422.72 |
| ZX90 | \$ 590.00 | \$ 672.60 | \$ 808.30 | \$ 1,008.90 |
| ZX91 | \$ 366.00 | \$ 417.24 | \$ 501.42 | \$ 625.86 |
| ZX92 | \$ 366.00 | \$ 417.24 | \$ 501.42 | \$ 625.86 |
| ZX93 | \$ 1,124.00 | \$ 1,281.36 | \$ 1,539.88 | \$ 1,922.04 |
| ZX95 | \$ 2,080.00 | \$ 2,371.20 | \$ 2,849.60 | \$ 3,556.80 |

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

| SMA Item | Renewal Price |
|-----------------|----------------------|
| BM10 | \$ 153.60 |
| BM52 | \$ 519.20 |
| BMS1 | \$ 987.20 |
| BMS2 | \$ 566.40 |
| BMS3 | \$ 519.20 |
| CRM1 | \$ 998.40 |
| CRM2 | \$ 998.40 |
| CRM4 | \$ 332.80 |
| CRM7 | \$ 998.40 |
| CRM8 | \$ 998.40 |
| CRMB | \$ 540.80 |
| CRMC | \$ 998.40 |
| CRMR | \$ 998.40 |
| DI9P | \$ 300.00 |
| DSAF | \$ 1,198.40 |
| ESAR | \$ 200.00 |
| ESBM | \$ 200.00 |
| ESFT | \$ 200.00 |
| ESPP | \$ 200.00 |
| ESPS | \$ 124.80 |
| ESSM | \$ 200.00 |
| ESSS | \$ 200.00 |
| ESSX | \$ 200.00 |
| F9YG | \$ 699.20 |
| LSKA | \$ 400.00 |
| MCK1 | \$ 925.60 |
| MCKA | \$ 112.80 |
| MCKD | \$ 63.20 |
| MCKM | \$ 112.80 |
| MCKU | \$ 63.20 |
| MCKZ | \$ 876.80 |
| MP60 | \$ 2,496.00 |
| PSSA | \$ 2,246.40 |
| PSSB | \$ 4,492.80 |
| PSSC | \$ 1,580.80 |
| PSSS | \$ 1,600.00 |
| SCR1 | \$ 998.40 |
| SCR2 | \$ 332.80 |
| SCR3 | \$ 540.80 |
| SFP1 | \$ 95.20 |
| SFP2 | \$ 202.40 |
| SFPC | \$ 1,264.80 |
| SFPE | \$ 3,161.60 |
| SFPL | \$ 948.80 |
| SFPT | \$ 632.80 |

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**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

| SMA Item | Renewal Price |
|-----------------|----------------------|
| SFPV | \$ 228.00 |
| SFPX | \$ 316.80 |
| SGB1 | \$ 90.40 |
| SGB2 | \$ 180.00 |
| SGBC | \$ 1,198.40 |
| SGBE | \$ 2,995.20 |
| SGBL | \$ 899.20 |
| SGBT | \$ 599.20 |
| SGBV | \$ 216.00 |
| SGBX | \$ 300.00 |
| SGC1 | \$ 95.20 |
| SGC2 | \$ 202.40 |
| SGCC | \$ 1,264.80 |
| SGCE | \$ 3,161.60 |
| SGCL | \$ 948.80 |
| SGCT | \$ 632.80 |
| SGCV | \$ 228.00 |
| SGCX | \$ 316.80 |
| SGDV | \$ 1,123.20 |
| SGF1 | \$ 1,423.20 |
| SGF2 | \$ 2,371.20 |
| SGFC | \$ 15,808.00 |
| SGFE | \$ 15,808.00 |
| SGFL | \$ 14,227.20 |
| SGFT | \$ 11,856.00 |
| SGFV | \$ 4,742.40 |
| SGFX | \$ 7,904.00 |
| SGK1 | \$ 142.40 |
| SGK2 | \$ 237.60 |
| SGKC | \$ 3,161.60 |
| SGKE | \$ 3,952.00 |
| SGKL | \$ 2,371.20 |
| SGKT | \$ 1,580.80 |
| SGKV | \$ 474.40 |
| SGKX | \$ 790.40 |
| SGL1 | \$ 142.40 |
| SGL2 | \$ 237.60 |
| SGLC | \$ 3,161.60 |
| SGLE | \$ 3,952.00 |
| SGLL | \$ 2,371.20 |
| SGLT | \$ 1,580.80 |
| SGLV | \$ 474.40 |
| SGLX | \$ 790.40 |

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**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

| SMA Item | Renewal Price |
|-----------------|----------------------|
| SGM1 | \$ 135.20 |
| SGM2 | \$ 224.80 |
| SGMC | \$ 1,264.80 |
| SGME | \$ 3,161.60 |
| SGML | \$ 948.80 |
| SGMT | \$ 632.80 |
| SGMV | \$ 228.00 |
| SGMX | \$ 316.80 |
| SGN1 | \$ 142.40 |
| SGN2 | \$ 237.60 |
| SGNC | \$ 3,161.60 |
| SGNE | \$ 3,952.00 |
| SGNL | \$ 2,371.20 |
| SGNT | \$ 1,580.80 |
| SGNV | \$ 474.40 |
| SGNX | \$ 790.40 |
| SGS1 | \$ 142.40 |
| SGS2 | \$ 237.60 |
| SGSC | \$ 3,161.60 |
| SGSE | \$ 3,952.00 |
| SGSL | \$ 2,371.20 |
| SGST | \$ 1,580.80 |
| SGSV | \$ 474.40 |
| SGSX | \$ 790.40 |
| SGT1 | \$ 142.40 |
| SGT2 | \$ 237.60 |
| SGTC | \$ 3,161.60 |
| SGTE | \$ 3,952.00 |
| SGTL | \$ 2,371.20 |
| SGTT | \$ 1,580.80 |
| SGTV | \$ 474.40 |
| SGTX | \$ 790.40 |
| SGW1 | \$ 95.20 |
| SGW2 | \$ 202.40 |
| SGWC | \$ 1,264.80 |
| SGWE | \$ 3,161.60 |
| SGWL | \$ 948.80 |
| SGWT | \$ 632.80 |
| SGWV | \$ 228.00 |
| SGWX | \$ 316.80 |
| SHA1 | \$ 790.40 |
| SHA2 | \$ 1,185.60 |
| SHAC | \$ 3,952.00 |

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

| SMA Item | Renewal Price |
|-----------------|----------------------|
| SHAE | \$ 3,952.00 |
| SHAL | \$ 3,952.00 |
| SHAT | \$ 3,161.60 |
| SHAV | \$ 1,580.80 |
| SHAX | \$ 2,371.20 |
| SHC1 | \$ 95.20 |
| SHC2 | \$ 180.00 |
| SHCC | \$ 1,198.40 |
| SHCE | \$ 3,161.60 |
| SHCL | \$ 899.20 |
| SHCT | \$ 632.80 |
| SHCV | \$ 228.00 |
| SHCX | \$ 316.80 |
| SHD1 | \$ 95.20 |
| SHD2 | \$ 190.40 |
| SHDC | \$ 1,198.40 |
| SHDE | \$ 3,161.60 |
| SHDL | \$ 899.20 |
| SHDT | \$ 632.80 |
| SHDV | \$ 228.00 |
| SHDX | \$ 316.80 |
| SHH1 | \$ 948.80 |
| SHH2 | \$ 1,423.20 |
| SHHC | \$ 4,742.40 |
| SHHE | \$ 4,742.40 |
| SHHL | \$ 4,742.40 |
| SHHT | \$ 3,794.40 |
| SHHV | \$ 1,897.60 |
| SHHX | \$ 2,845.60 |
| SHL1 | \$ 95.20 |
| SHL2 | \$ 142.40 |
| SHLC | \$ 1,580.80 |
| SHLE | \$ 3,161.60 |
| SHLL | \$ 948.80 |
| SHLT | \$ 632.80 |
| SHLV | \$ 237.60 |
| SHLX | \$ 316.80 |
| SHN1 | \$ 142.40 |
| SHN2 | \$ 237.60 |
| SHNC | \$ 3,161.60 |
| SHNE | \$ 3,952.00 |
| SHNL | \$ 2,371.20 |
| SHNT | \$ 1,580.80 |

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**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

| SMA Item | Renewal Price |
|-----------------|----------------------|
| SHNV | \$ 474.40 |
| SHNX | \$ 790.40 |
| SHP1 | \$ 95.20 |
| SHP2 | \$ 180.00 |
| SHPC | \$ 1,198.40 |
| SHPE | \$ 3,161.60 |
| SHPL | \$ 899.20 |
| SHPT | \$ 632.80 |
| SHPV | \$ 228.00 |
| SHPX | \$ 316.80 |
| SHR1 | \$ 142.40 |
| SHR2 | \$ 237.60 |
| SHRC | \$ 3,161.60 |
| SHRE | \$ 3,952.00 |
| SHRL | \$ 2,371.20 |
| SHRT | \$ 1,580.80 |
| SHRV | \$ 474.40 |
| SHRX | \$ 790.40 |
| SHT1 | \$ 142.40 |
| SHT2 | \$ 237.60 |
| SHTC | \$ 3,161.60 |
| SHTE | \$ 3,952.00 |
| SHTL | \$ 2,371.20 |
| SHTT | \$ 1,580.80 |
| SHTV | \$ 474.40 |
| SHTX | \$ 790.40 |
| SHV1 | \$ 135.20 |
| SHV2 | \$ 224.80 |
| SHVL | \$ 2,246.40 |
| SHVT | \$ 1,497.60 |
| SHVV | \$ 449.60 |
| SHVX | \$ 748.80 |
| SHW1 | \$ 135.20 |
| SHW2 | \$ 224.80 |
| SHWL | \$ 2,246.40 |
| SHWT | \$ 1,497.60 |
| SHWV | \$ 449.60 |
| SHWX | \$ 748.80 |
| SHX1 | \$ 1,348.00 |
| SHX2 | \$ 1,797.60 |
| SHXL | \$ 11,232.00 |
| SHXT | \$ 8,424.00 |
| SHXV | \$ 3,369.60 |

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

| SMA Item | Renewal Price |
|----------|---------------|
| SHXX | \$ 4,492.80 |
| SHY1 | \$ 748.80 |
| SHY2 | \$ 899.20 |
| SHYL | \$ 2,246.40 |
| SHYT | \$ 1,872.00 |
| SHYV | \$ 1,123.20 |
| SHYX | \$ 1,497.60 |
| SHZ1 | \$ 748.80 |
| SHZ2 | \$ 899.20 |
| SHZL | \$ 2,246.40 |
| SHZT | \$ 1,872.00 |
| SHZV | \$ 1,123.20 |
| SHZX | \$ 1,497.60 |
| SLAV | \$ 83.20 |
| SLB1 | \$ 135.20 |
| SLB2 | \$ 269.60 |
| SLBA | \$ 135.20 |
| SLBC | \$ 1,797.60 |
| SLBE | \$ 3,161.60 |
| SLBL | \$ 1,348.00 |
| SLBT | \$ 899.20 |
| SLBV | \$ 324.00 |
| SLBX | \$ 449.60 |
| SLC1 | \$ 449.60 |
| SLC2 | \$ 748.80 |
| SLCA | \$ 325.60 |
| SLCC | \$ 316.80 |
| SLCE | \$ 7,488.00 |
| SLCL | \$ 2,995.20 |
| SLCT | \$ 2,246.40 |
| SLCV | \$ 1,123.20 |
| SLCX | \$ 1,497.60 |
| SLD1 | \$ 1,423.20 |
| SLD2 | \$ 2,371.20 |
| SLDC | \$ 15,808.00 |
| SLDE | \$ 15,808.00 |
| SLDL | \$ 14,227.20 |
| SLDT | \$ 11,856.00 |
| SLDV | \$ 4,742.40 |
| SLDX | \$ 7,904.00 |
| SLER | \$ 28.80 |
| SLF1 | \$ 135.20 |
| SLF2 | \$ 224.80 |

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**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

| SMA Item | Renewal Price |
|-----------------|----------------------|
| SLFC | \$ 2,995.20 |
| SLFE | \$ 3,744.00 |
| SLFL | \$ 2,246.40 |
| SLFT | \$ 1,497.60 |
| SLFV | \$ 449.60 |
| SLFX | \$ 748.80 |
| SLG1 | \$ 135.20 |
| SLG2 | \$ 224.80 |
| SLGC | \$ 2,995.20 |
| SLGE | \$ 3,744.00 |
| SLGL | \$ 2,246.40 |
| SLGT | \$ 1,497.60 |
| SLGV | \$ 449.60 |
| SLGX | \$ 748.80 |
| SLH1 | \$ 790.40 |
| SLH2 | \$ 1,185.60 |
| SLHC | \$ 3,952.00 |
| SLHE | \$ 3,952.00 |
| SLHL | \$ 3,952.00 |
| SLHT | \$ 3,161.60 |
| SLHV | \$ 1,580.80 |
| SLHX | \$ 2,371.20 |
| SLJ1 | \$ 1,348.00 |
| SLJ2 | \$ 2,246.40 |
| SLJC | \$ 14,976.00 |
| SLJE | \$ 14,976.00 |
| SLJL | \$ 13,478.40 |
| SLJT | \$ 11,232.00 |
| SLJV | \$ 4,492.80 |
| SLJX | \$ 7,488.00 |
| SLK1 | \$ 1,348.00 |
| SLK2 | \$ 2,696.00 |
| SLKC | \$ 14,976.00 |
| SLKE | \$ 14,976.00 |
| SLKL | \$ 13,478.40 |
| SLKT | \$ 8,985.60 |
| SLKV | \$ 3,235.20 |
| SLKX | \$ 4,492.80 |
| SLL1 | \$ 1,423.20 |
| SLL2 | \$ 2,696.00 |
| SLLC | \$ 15,808.00 |
| SLL E | \$ 15,808.00 |
| SLLL | \$ 14,227.20 |

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**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

| SMA Item | Renewal Price |
|-----------------|----------------------|
| SLLT | \$ 11,856.00 |
| SLLV | \$ 4,742.40 |
| SLLX | \$ 7,904.00 |
| SLM1 | \$ 1,348.00 |
| SLM2 | \$ 2,246.40 |
| SLMC | \$ 14,976.00 |
| SLME | \$ 14,976.00 |
| SLML | \$ 13,478.40 |
| SLMT | \$ 11,232.00 |
| SLMV | \$ 4,492.80 |
| SLMX | \$ 7,488.00 |
| SLMZ | \$ 150.40 |
| SLN1 | \$ 1,348.00 |
| SLN2 | \$ 2,246.40 |
| SLNC | \$ 14,976.00 |
| SLNE | \$ 14,976.00 |
| SLNL | \$ 13,478.40 |
| SLNT | \$ 11,232.00 |
| SLNV | \$ 4,492.80 |
| SLNX | \$ 7,488.00 |
| SLP1 | \$ 1,348.00 |
| SLP2 | \$ 2,246.40 |
| SLPC | \$ 14,976.00 |
| SLPE | \$ 14,976.00 |
| SLPL | \$ 13,478.40 |
| SLPT | \$ 11,232.00 |
| SLPV | \$ 4,492.80 |
| SLPX | \$ 7,488.00 |
| SLR1 | \$ 1,348.00 |
| SLR2 | \$ 2,246.40 |
| SLRC | \$ 14,976.00 |
| SLRE | \$ 14,976.00 |
| SLRL | \$ 13,478.40 |
| SLRT | \$ 11,232.00 |
| SLRV | \$ 4,492.80 |
| SLRX | \$ 7,488.00 |
| SLT1 | \$ 95.20 |
| SLT2 | \$ 202.40 |
| SLTC | \$ 1,264.80 |
| SLTE | \$ 3,161.60 |
| SLTL | \$ 948.80 |
| SLTT | \$ 632.80 |
| SLTV | \$ 228.00 |

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**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

| SMA Item | Renewal Price |
|-----------------|----------------------|
| SLTX | \$ 316.80 |
| SLW1 | \$ 135.20 |
| SLW2 | \$ 224.80 |
| SLWC | \$ 2,995.20 |
| SLWE | \$ 3,744.00 |
| SLWL | \$ 2,246.40 |
| SLWT | \$ 1,497.60 |
| SLWX | \$ 748.80 |
| SLX1 | \$ 135.20 |
| SLX2 | \$ 224.80 |
| SLXC | \$ 2,995.20 |
| SLXE | \$ 3,744.00 |
| SLXL | \$ 2,246.40 |
| SLXT | \$ 1,497.60 |
| SLXV | \$ 449.60 |
| SLXX | \$ 748.80 |
| SLY1 | \$ 1,423.20 |
| SLY2 | \$ 2,371.20 |
| SLYC | \$ 15,808.00 |
| SLYE | \$ 15,808.00 |
| SLYL | \$ 14,227.20 |
| SLYT | \$ 11,856.00 |
| SLYV | \$ 4,742.40 |
| SLYX | \$ 7,904.00 |
| SMAE | \$ 1,123.20 |
| SMBS | \$ 3,744.00 |
| SMCL | \$ 374.40 |
| SMDE | \$ 3,744.00 |
| SMDL | \$ 3,744.00 |
| SMDS | \$ 3,744.00 |
| SMF1 | \$ 1,348.00 |
| SMF2 | \$ 2,696.00 |
| SMFC | \$ 14,976.00 |
| SMFE | \$ 14,976.00 |
| SMFL | \$ 13,478.40 |
| SMFT | \$ 8,985.60 |
| SMFV | \$ 3,235.20 |
| SMFX | \$ 4,492.80 |
| SMG1 | \$ 1,348.00 |
| SMG2 | \$ 2,696.00 |
| SMGC | \$ 14,976.00 |
| SMGE | \$ 14,976.00 |
| SMGL | \$ 13,478.40 |

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**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

| SMA Item | Renewal Price |
|-----------------|----------------------|
| SMGT | \$ 8,985.60 |
| SMGV | \$ 3,235.20 |
| SMGX | \$ 4,492.80 |
| SMHM | \$ 3,744.00 |
| SMJ1 | \$ 135.20 |
| SMJ2 | \$ 269.60 |
| SMJC | \$ 1,797.60 |
| SMJE | \$ 2,246.40 |
| SMJL | \$ 1,348.00 |
| SMJT | \$ 899.20 |
| SMJV | \$ 324.00 |
| SMJX | \$ 449.60 |
| SMM1 | \$ 899.20 |
| SMM2 | \$ 599.20 |
| SMMC | \$ 112.80 |
| SMME | \$ 97.60 |
| SMML | \$ 150.40 |
| SMMT | \$ 224.80 |
| SMMV | \$ 449.60 |
| SMMX | \$ 300.00 |
| SMN1 | \$ 135.20 |
| SMN2 | \$ 269.60 |
| SMNC | \$ 1,797.60 |
| SMNE | \$ 2,246.40 |
| SMNL | \$ 1,348.00 |
| SMNT | \$ 899.20 |
| SMNV | \$ 324.00 |
| SMP1 | \$ 899.20 |
| SMP2 | \$ 1,198.40 |
| SMPL | \$ 7,488.00 |
| SMPT | \$ 5,616.00 |
| SMPV | \$ 2,246.40 |
| SMPX | \$ 2,995.20 |
| SMST | \$ 3,744.00 |
| SMT1 | \$ 135.20 |
| SMT2 | \$ 339.20 |
| SMTC | \$ 2,995.20 |
| SMTE | \$ 3,744.00 |
| SMTL | \$ 2,246.40 |
| SMTT | \$ 1,497.60 |
| SMTV | \$ 449.60 |
| SMTX | \$ 748.80 |
| SMUC | \$ 3,744.00 |

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**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

| SMA Item | Renewal Price |
|-----------------|----------------------|
| SMUE | \$ 3,744.00 |
| SMV1 | \$ 135.20 |
| SMV2 | \$ 339.20 |
| SMVC | \$ 2,912.00 |
| SMVE | \$ 3,744.00 |
| SMVL | \$ 2,246.40 |
| SMVT | \$ 1,497.60 |
| SMVV | \$ 449.60 |
| SMVX | \$ 748.80 |
| SMW1 | \$ 135.20 |
| SMW2 | \$ 224.80 |
| SMWC | \$ 2,995.20 |
| SMWE | \$ 3,744.00 |
| SMWL | \$ 2,246.40 |
| SMWT | \$ 1,497.60 |
| SMWV | \$ 449.60 |
| SMWX | \$ 748.80 |
| SMX1 | \$ 135.20 |
| SMX2 | \$ 269.60 |
| SMXC | \$ 1,797.60 |
| SMXE | \$ 2,246.40 |
| SMXL | \$ 1,348.00 |
| SMXT | \$ 899.20 |
| SMXV | \$ 324.00 |
| SMXX | \$ 449.60 |
| SMY1 | \$ 135.20 |
| SMY2 | \$ 269.60 |
| SMYC | \$ 1,797.60 |
| SMYE | \$ 2,246.40 |
| SMYL | \$ 1,348.00 |
| SMYT | \$ 899.20 |
| SMYV | \$ 324.00 |
| SMYX | \$ 449.60 |
| SMZ1 | \$ 135.20 |
| SMZ2 | \$ 224.80 |
| SMZC | \$ 2,995.20 |
| SMZE | \$ 3,744.00 |
| SMZL | \$ 2,246.40 |
| SMZT | \$ 1,497.60 |
| SMZV | \$ 449.60 |
| SMZX | \$ 748.80 |
| SNB1 | \$ 142.40 |
| SNB2 | \$ 237.60 |

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**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

| SMA Item | Renewal Price |
|-----------------|----------------------|
| SNBC | \$ 3,161.60 |
| SNBE | \$ 3,952.00 |
| SNBL | \$ 2,371.20 |
| SNBT | \$ 1,580.80 |
| SNBV | \$ 474.40 |
| SNBX | \$ 790.40 |
| SNC1 | \$ 135.20 |
| SNC2 | \$ 224.80 |
| SNCC | \$ 2,995.20 |
| SNCE | \$ 3,744.00 |
| SNCL | \$ 2,246.40 |
| SNCT | \$ 1,497.60 |
| SNCV | \$ 449.60 |
| SNCX | \$ 748.80 |
| SND1 | \$ 95.20 |
| SND2 | \$ 142.40 |
| SNDC | \$ 1,580.80 |
| SNDE | \$ 3,161.60 |
| SNDL | \$ 948.80 |
| SNDT | \$ 632.80 |
| SNDV | \$ 237.60 |
| SNDX | \$ 316.80 |
| SNE1 | \$ 142.40 |
| SNE2 | \$ 237.60 |
| SNEC | \$ 3,161.60 |
| SNEE | \$ 3,952.00 |
| SNEL | \$ 2,371.20 |
| SNET | \$ 1,580.80 |
| SNEV | \$ 474.40 |
| SNEX | \$ 790.40 |
| SNF1 | \$ 95.20 |
| SNF2 | \$ 142.40 |
| SNFC | \$ 1,580.80 |
| SNFE | \$ 3,161.60 |
| SNFL | \$ 948.80 |
| SNFT | \$ 632.80 |
| SNFV | \$ 237.60 |
| SNFX | \$ 316.80 |
| SNG1 | \$ 142.40 |
| SNG2 | \$ 237.60 |
| SNGC | \$ 3,161.60 |
| SNGE | \$ 3,952.00 |
| SNGL | \$ 2,371.20 |

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**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

| SMA Item | Renewal Price |
|-----------------|----------------------|
| SNGT | \$ 1,580.80 |
| SNGV | \$ 474.40 |
| SNGX | \$ 790.40 |
| SNH1 | \$ 142.40 |
| SNH2 | \$ 237.60 |
| SNHC | \$ 3,161.60 |
| SNHE | \$ 3,952.00 |
| SNHL | \$ 2,371.20 |
| SNHT | \$ 1,580.80 |
| SNHV | \$ 474.40 |
| SNHX | \$ 790.40 |
| SNJ1 | \$ 142.40 |
| SNJ2 | \$ 237.60 |
| SNJC | \$ 3,161.60 |
| SNJE | \$ 3,952.00 |
| SNJL | \$ 2,371.20 |
| SNJT | \$ 1,580.80 |
| SNJV | \$ 474.40 |
| SNJX | \$ 790.40 |
| SNK1 | \$ 142.40 |
| SNK2 | \$ 237.60 |
| SNKC | \$ 3,161.60 |
| SNKE | \$ 3,952.00 |
| SNKL | \$ 2,371.20 |
| SNKT | \$ 1,580.80 |
| SNKV | \$ 474.40 |
| SNKX | \$ 790.40 |
| SNL1 | \$ 95.20 |
| SNL2 | \$ 142.40 |
| SNLC | \$ 1,580.80 |
| SNLE | \$ 3,161.60 |
| SNLL | \$ 948.80 |
| SNLT | \$ 632.80 |
| SNLV | \$ 237.60 |
| SNLX | \$ 316.80 |
| SNM1 | \$ 142.40 |
| SNM2 | \$ 237.60 |
| SNMC | \$ 3,161.60 |
| SNME | \$ 3,952.00 |
| SNML | \$ 2,371.20 |
| SNMT | \$ 1,580.80 |
| SNMV | \$ 474.40 |
| SNMX | \$ 790.40 |

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**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

| SMA Item | Renewal Price |
|-----------------|----------------------|
| SNN1 | \$ 135.20 |
| SNN2 | \$ 224.80 |
| SNNC | \$ 2,995.20 |
| SNNE | \$ 3,744.00 |
| SNNL | \$ 2,246.40 |
| SNNT | \$ 1,497.60 |
| SNNV | \$ 449.60 |
| SNNX | \$ 748.80 |
| SNP1 | \$ 135.20 |
| SNP2 | \$ 224.80 |
| SNPC | \$ 2,995.20 |
| SNPE | \$ 3,744.00 |
| SNPL | \$ 2,246.40 |
| SNPT | \$ 1,497.60 |
| SNPV | \$ 449.60 |
| SNPX | \$ 748.80 |
| SNR1 | \$ 142.40 |
| SNR2 | \$ 237.60 |
| SNRC | \$ 3,161.60 |
| SNRE | \$ 3,952.00 |
| SNRL | \$ 2,371.20 |
| SNRT | \$ 1,580.80 |
| SNRV | \$ 474.40 |
| SNRX | \$ 790.40 |
| SNS1 | \$ 142.40 |
| SNS2 | \$ 237.60 |
| SNSC | \$ 3,161.60 |
| SNSE | \$ 3,952.00 |
| SNSL | \$ 2,371.20 |
| SNST | \$ 1,580.80 |
| SNSV | \$ 474.40 |
| SNSX | \$ 790.40 |
| SNT1 | \$ 135.20 |
| SNT2 | \$ 224.80 |
| SNTC | \$ 2,995.20 |
| SNTE | \$ 3,744.00 |
| SNTL | \$ 2,246.40 |
| SNTT | \$ 1,497.60 |
| SNTV | \$ 449.60 |
| SNTX | \$ 748.80 |
| SNU1 | \$ 142.40 |
| SNU2 | \$ 237.60 |
| SNUC | \$ 3,161.60 |

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**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

| SMA Item | Renewal Price |
|-----------------|----------------------|
| SNUE | \$ 3,952.00 |
| SNUL | \$ 2,371.20 |
| SNUT | \$ 1,580.80 |
| SNUV | \$ 474.40 |
| SNUX | \$ 790.40 |
| SNV1 | \$ 142.40 |
| SNV2 | \$ 237.60 |
| SNVC | \$ 3,161.60 |
| SNVE | \$ 3,952.00 |
| SNVL | \$ 2,371.20 |
| SNVT | \$ 1,580.80 |
| SNVV | \$ 474.40 |
| SNVX | \$ 790.40 |
| SNW1 | \$ 7,488.00 |
| SNW2 | \$ 7,488.00 |
| SNWC | \$ 24,710.40 |
| SNWE | \$ 26,208.00 |
| SNWL | \$ 22,464.00 |
| SNWT | \$ 18,720.00 |
| SNWV | \$ 7,488.00 |
| SNWX | \$ 11,232.00 |
| SNX1 | \$ 90.40 |
| SNX2 | \$ 192.00 |
| SNXC | \$ 1,198.40 |
| SNXE | \$ 2,995.20 |
| SNXL | \$ 899.20 |
| SNXT | \$ 599.20 |
| SNXV | \$ 216.00 |
| SNXX | \$ 300.00 |
| SNY1 | \$ 142.40 |
| SNY2 | \$ 237.60 |
| SNYC | \$ 3,161.60 |
| SNYE | \$ 3,952.00 |
| SNYL | \$ 2,371.20 |
| SNYT | \$ 1,580.80 |
| SNYV | \$ 474.40 |
| SNYX | \$ 790.40 |
| SNZ1 | \$ 142.40 |
| SNZ2 | \$ 237.60 |
| SNZC | \$ 3,161.60 |
| SNZE | \$ 3,952.00 |
| SNZL | \$ 2,371.20 |
| SNZT | \$ 1,580.80 |

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**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

| SMA Item | Renewal Price |
|-----------------|----------------------|
| SNZV | \$ 474.40 |
| SNZX | \$ 790.40 |
| SPE-100L-UNLTD | \$ 23,712.00 |
| SPE-10L-UNLTD | \$ 7,904.00 |
| SPE-1L1W | \$ 790.40 |
| SPE-1L-SERVER | \$ 1,264.80 |
| SPE-1L-UNLTD | \$ 2,371.20 |
| SPE-25L-UNLTD | \$ 11,856.00 |
| SPE-2L-UNLTD | \$ 3,161.60 |
| SPE-50L-UNLTD | \$ 15,808.00 |
| SPE-5L-UNLTD | \$ 5,928.00 |
| SPE-AALZ | \$ 632.80 |
| SPE-ACAA | \$ 158.40 |
| SPE-ACE | \$ 790.40 |
| SPE-ACE-10 | \$ 2,371.20 |
| SPE-ACE-100 | \$ 3,952.00 |
| SPE-ACE-2 | \$ 1,185.60 |
| SPE-ACE-25 | \$ 3,161.60 |
| SPE-ACE-5 | \$ 1,580.80 |
| SPE-ACE-50 | \$ 3,952.00 |
| SPE-ACE-ENT | \$ 3,952.00 |
| SPE-BBSDK-1 | \$ 1,423.20 |
| SPE-BBSDK-10 | \$ 7,904.00 |
| SPE-BBSDK-100 | \$ 15,808.00 |
| SPE-BBSDK-2 | \$ 2,371.20 |
| SPE-BBSDK-25 | \$ 11,856.00 |
| SPE-BBSDK-5 | \$ 4,742.40 |
| SPE-BBSDK-50 | \$ 14,227.20 |
| SPE-BBSDK-ENT | \$ 15,808.00 |
| SPE-DGIS | \$ 948.80 |
| SPE-DGIS-10 | \$ 2,845.60 |
| SPE-DGIS-100 | \$ 4,742.40 |
| SPE-DGIS-2 | \$ 1,423.20 |
| SPE-DGIS-25 | \$ 3,794.40 |
| SPE-DGIS-5 | \$ 1,897.60 |
| SPE-DGIS-50 | \$ 4,742.40 |
| SPE-DGIS-ENT | \$ 4,742.40 |
| SPE-DHLCSECOM | \$ 95.20 |
| SPE-DHLEAPI-10 | \$ 316.80 |
| SPE-DHLEAPI-100 | \$ 1,580.80 |
| SPE-DHLEAPI-2 | \$ 142.40 |
| SPE-DHLEAPI-25 | \$ 632.80 |
| SPE-DHLEAPI-5 | \$ 237.60 |

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**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

| SMA Item | Renewal Price |
|------------------|----------------------|
| SPE-DHLEAPI-50 | \$ 948.80 |
| SPE-DHLEAPI-ENT | \$ 3,161.60 |
| SPE-DHLECOMAPI | \$ 95.20 |
| SPE-DHLES-10 | \$ 316.80 |
| SPE-DHLES-100 | \$ 1,580.80 |
| SPE-DHLES-2 | \$ 142.40 |
| SPE-DHLES-25 | \$ 632.80 |
| SPE-DHLES-5 | \$ 237.60 |
| SPE-DHLES-50 | \$ 948.80 |
| SPE-DHLES-ENT | \$ 3,161.60 |
| SPE-DHLXMLPI | \$ 95.20 |
| SPE-DHLXMLPI-10 | \$ 316.80 |
| SPE-DHLXMLPI-100 | \$ 1,580.80 |
| SPE-DHLXMLPI-2 | \$ 142.40 |
| SPE-DHLXMLPI-25 | \$ 632.80 |
| SPE-DHLXMLPI-5 | \$ 237.60 |
| SPE-DHLXMLPI-50 | \$ 948.80 |
| SPE-DHLXMLPI-ENT | \$ 3,161.60 |
| SPE-FEDEX | \$ - |
| SPE-FSMS | \$ - |
| SPE-FSP-1 | \$ 95.20 |
| SPE-FSP-10 | \$ 316.80 |
| SPE-FSP-100 | \$ 1,264.80 |
| SPE-FSP-2 | \$ 202.40 |
| SPE-FSP-25 | \$ 632.80 |
| SPE-FSP-5 | \$ 228.00 |
| SPE-FSP-50 | \$ 948.80 |
| SPE-FSP-ENT | \$ 3,161.60 |
| SPE-FSPWS-1 | \$ 95.20 |
| SPE-FSPWS-10 | \$ 316.80 |
| SPE-FSPWS-100 | \$ 1,264.80 |
| SPE-FSPWS-2 | \$ 202.40 |
| SPE-FSPWS-25 | \$ 632.80 |
| SPE-FSPWS-5 | \$ 228.00 |
| SPE-FSPWS-50 | \$ 948.80 |
| SPE-FSPWS-ENT | \$ 3,161.60 |
| SPE-FT-1 | \$ 1,423.20 |
| SPE-FT-10 | \$ 7,904.00 |
| SPE-FT-100 | \$ 15,808.00 |
| SPE-FT-2 | \$ 2,371.20 |
| SPE-FT-25 | \$ 11,856.00 |
| SPE-FT-5 | \$ 4,742.40 |
| SPE-FT-50 | \$ 14,227.20 |

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**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

| SMA Item | Renewal Price |
|-----------------|----------------------|
| SPE-FT-ENT | \$ 15,808.00 |
| SPE-FTWS-1 | \$ 1,423.20 |
| SPE-FWS | \$ - |
| SPE-GSO | \$ 142.40 |
| SPE-GSO-10 | \$ 790.40 |
| SPE-GSO-100 | \$ 3,161.60 |
| SPE-GSO-2 | \$ 237.60 |
| SPE-GSO-25 | \$ 1,580.80 |
| SPE-GSO-5 | \$ 474.40 |
| SPE-GSO-50 | \$ 2,371.20 |
| SPE-GSO-ENT | \$ 3,952.00 |
| SPE-H1 | \$ 790.40 |
| SPE-H2 | \$ 1,580.80 |
| SPE-H3 | \$ 1,185.60 |
| SPE-HAZFO | \$ 790.40 |
| SPE-HAZFO-10 | \$ 2,371.20 |
| SPE-HAZFO-100 | \$ 3,952.00 |
| SPE-HAZFO-2 | \$ 1,185.60 |
| SPE-HAZFO-25 | \$ 3,161.60 |
| SPE-HAZFO-5 | \$ 1,580.80 |
| SPE-HAZFO-50 | \$ 3,952.00 |
| SPE-HAZFO-ENT | \$ 3,952.00 |
| SPE-HC | \$ 237.60 |
| SPE-HL | \$ 316.80 |
| SPE-HT | \$ 474.40 |
| SPE-HX | \$ 790.40 |
| SPE-LSO | \$ 142.40 |
| SPE-LSO-10 | \$ 790.40 |
| SPE-LSO-100 | \$ 3,161.60 |
| SPE-LSO-2 | \$ 237.60 |
| SPE-LSO-25 | \$ 1,580.80 |
| SPE-LSO-5 | \$ 474.40 |
| SPE-LSO-50 | \$ 2,371.20 |
| SPE-LSO-ENT | \$ 3,952.00 |
| SPE-LTLCZ | \$ 142.40 |
| SPE-LTLCZ-10 | \$ 790.40 |
| SPE-LTLCZ-100 | \$ 3,161.60 |
| SPE-LTLCZ-2 | \$ 237.60 |
| SPE-LTLCZ-25 | \$ 1,580.80 |
| SPE-LTLCZ-5 | \$ 474.40 |
| SPE-LTLCZ-50 | \$ 2,371.20 |
| SPE-LTLCZ-ENT | \$ 3,952.00 |
| SPE-MDC-1 | \$ 142.40 |

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**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

| SMA Item | Renewal Price |
|-----------------|----------------------|
| SPE-MDC-10 | \$ 790.40 |
| SPE-MDC-100 | \$ 3,161.60 |
| SPE-MDC-2 | \$ 237.60 |
| SPE-MDC-25 | \$ 1,580.80 |
| SPE-MDC-5 | \$ 474.40 |
| SPE-MDC-50 | \$ 2,371.20 |
| SPE-MDC-ENT | \$ 3,952.00 |
| SPE-ONT | \$ 142.40 |
| SPE-ONT-10 | \$ 790.40 |
| SPE-ONT-100 | \$ 3,161.60 |
| SPE-ONT-2 | \$ 237.60 |
| SPE-ONT-25 | \$ 1,580.80 |
| SPE-ONT-5 | \$ 474.40 |
| SPE-ONT-50 | \$ 2,371.20 |
| SPE-ONT-ENT | \$ 3,952.00 |
| SPE-RCSFEE | \$ 120.80 |
| SPE-SPEED | \$ 142.40 |
| SPE-SPEED-10 | \$ 790.40 |
| SPE-SPEED-100 | \$ 3,161.60 |
| SPE-SPEED-2 | \$ 237.60 |
| SPE-SPEED-25 | \$ 1,580.80 |
| SPE-SPEED-5 | \$ 474.40 |
| SPE-SPEED-50 | \$ 2,371.20 |
| SPE-SPEED-ENT | \$ 3,952.00 |
| SPE-SS1 | \$ 384.00 |
| SPE-T1 | \$ 95.20 |
| SPE-T2 | \$ 202.40 |
| SPE-TC | \$ 1,264.80 |
| SPE-TE | \$ 3,161.60 |
| SPE-TL | \$ 948.80 |
| SPE-TT | \$ 632.80 |
| SPE-TV | \$ 228.00 |
| SPE-TX | \$ 316.80 |
| SPE-UNLTD | \$ 39,520.00 |
| SPE-UPS | \$ - |
| SPE-UPSAF-1 | \$ 142.40 |
| SPE-UPSAF-10 | \$ 790.40 |
| SPE-UPSAF-100 | \$ 3,161.60 |
| SPE-UPSAF-2 | \$ 237.60 |
| SPE-UPSAF-25 | \$ 1,580.80 |
| SPE-UPSAF-5 | \$ 474.40 |
| SPE-UPSAF-50 | \$ 2,371.20 |
| SPE-UPSAF-API-1 | \$ 142.40 |

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**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

| SMA Item | Renewal Price |
|------------------|----------------------|
| SPE-UPSAF-ENT | \$ 3,952.00 |
| SPE-UPSAPI | \$ - |
| SPE-UPS-CCR | \$ 325.60 |
| SPE-UPSCS | \$ - |
| SPE-UPSDMI-10 | \$ 316.80 |
| SPE-UPSDMI-100 | \$ 1,264.80 |
| SPE-UPSDMI-2 | \$ 224.80 |
| SPE-UPSDMI-25 | \$ 632.80 |
| SPE-UPSDMI-5 | \$ 228.00 |
| SPE-UPSDMI-50 | \$ 948.80 |
| SPE-UPSDMI-ENT | \$ 3,161.60 |
| SPE-UPSMI-1 | \$ 135.20 |
| SPE-UPSSP-1 | \$ 95.20 |
| SPE-UPSSP-10 | \$ 316.80 |
| SPE-UPSSP-100 | \$ 1,264.80 |
| SPE-UPSSP-2 | \$ 202.40 |
| SPE-UPSSP-25 | \$ 632.80 |
| SPE-UPSSP-5 | \$ 228.00 |
| SPE-UPSSP-50 | \$ 948.80 |
| SPE-UPSSP-ENT | \$ 3,161.60 |
| SPE-UPSTDCBC-1 | \$ 1,423.20 |
| SPE-UPSTDCBC-10 | \$ 7,904.00 |
| SPE-UPSTDCBC-100 | \$ 15,808.00 |
| SPE-UPSTDCBC-2 | \$ 2,371.20 |
| SPE-UPSTDCBC-25 | \$ 11,856.00 |
| SPE-UPSTDCBC-5 | \$ 4,742.40 |
| SPE-UPS-TDCBC-50 | \$ 14,227.20 |
| SPE-UPSTDCBC-ENT | \$ 15,808.00 |
| SPE-USPS | \$ - |
| SPE-USPSCS | \$ - |
| SS1M | \$ 730.40 |
| SS2M | \$ 1,572.80 |
| SSCA | \$ 158.40 |
| SSD1 | \$ 224.80 |
| SSFC | \$ 224.80 |
| SSH1 | \$ 790.40 |
| SSH2 | \$ 1,580.80 |
| SSHC | \$ 237.60 |
| SSHE | \$ 38,788.00 |
| SSHL | \$ 316.80 |
| SSHT | \$ 474.40 |
| SSHV | \$ 1,185.60 |
| SSHX | \$ 790.40 |

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**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

| SMA Item | Renewal Price |
|-----------------|----------------------|
| SSJ1 | \$ 1,872.00 |
| SSJ2 | \$ 2,995.20 |
| SSJC | \$ 26,208.00 |
| SSJE | \$ 74,880.00 |
| SSJL | \$ 18,720.00 |
| SSJT | \$ 11,232.00 |
| SSJV | \$ 3,744.00 |
| SSJX | \$ 5,616.00 |
| SSK1 | \$ 374.40 |
| SSK2 | \$ 599.20 |
| SSKC | \$ 4,492.80 |
| SSKL | \$ 3,744.00 |
| SSKT | \$ 2,246.40 |
| SSKV | \$ 1,123.20 |
| SSKX | \$ 1,872.00 |
| SSL1 | \$ 790.40 |
| SSL2 | \$ 3,161.60 |
| SSLC | \$ 23,712.00 |
| SSLE | \$ 39,520.00 |
| SSLL | \$ 15,808.00 |
| SSLN | \$ 2,371.20 |
| SSLS | \$ 1,264.80 |
| SSLT | \$ 11,856.00 |
| SSLV | \$ 5,928.00 |
| SSLX | \$ 7,904.00 |
| SSLZ | \$ 632.80 |
| SSN1 | \$ 3,744.00 |
| SSN2 | \$ 5,990.40 |
| SSNC | \$ 52,416.00 |
| SSNE | \$ 74,880.00 |
| SSNL | \$ 37,440.00 |
| SSNT | \$ 22,464.00 |
| SSNV | \$ 7,488.00 |
| SSNX | \$ 11,232.00 |
| SSPC | \$ 224.80 |
| SSPT | \$ 249.60 |
| SSR0 | \$ 33.60 |
| SSSP | \$ 384.00 |
| SSTSIMPLESINGLE | \$ 1,072.00 |
| SSVS | \$ 495.20 |
| SSY1 | \$ 1,423.20 |
| SSY2 | \$ 2,371.20 |
| SSYC | \$ 15,808.00 |

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**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

| SMA Item | Renewal Price |
|----------|---------------|
| SSYE | \$ 15,808.00 |
| SSYL | \$ 14,227.20 |
| SSYT | \$ 11,856.00 |
| SSYV | \$ 4,742.40 |
| SSYX | \$ 7,904.00 |
| SSZ1 | \$ 790.40 |
| SSZ2 | \$ 1,185.60 |
| SSZC | \$ 3,952.00 |
| SSZE | \$ 3,952.00 |
| SSZL | \$ 3,952.00 |
| SSZT | \$ 3,161.60 |
| SSZV | \$ 1,580.80 |
| SSZX | \$ 2,371.20 |
| SUD1 | \$ 224.80 |
| SUF1 | \$ 449.60 |
| SUF2 | \$ 748.80 |
| SUFC | \$ 3,744.00 |
| SUFL | \$ 2,995.20 |
| SUFT | \$ 2,246.40 |
| SUFV | \$ 1,123.20 |
| SUG1 | \$ 449.60 |
| SUG2 | \$ 748.80 |
| SUGC | \$ 3,744.00 |
| SUGE | \$ 7,488.00 |
| SUGL | \$ 2,995.20 |
| SUGT | \$ 2,246.40 |
| SUGV | \$ 1,123.20 |
| SUGX | \$ 1,497.60 |
| SUR1 | \$ 449.60 |
| SUR2 | \$ 748.80 |
| SURC | \$ 7,488.00 |
| SURE | \$ 3,744.00 |
| SURL | \$ 2,995.20 |
| SURT | \$ 2,246.40 |
| SURV | \$ 1,123.20 |
| SURX | \$ 1,497.60 |
| SUU1 | \$ 224.80 |
| SW10 | \$ 524.80 |
| SW20 | \$ 748.80 |
| SWS1 | \$ 674.40 |
| SWS2 | \$ 973.60 |
| T25B | \$ 724.00 |
| T25C | \$ 850.40 |

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COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

| SMA Item | Renewal Price |
|-----------------|----------------------|
| T25D | \$ 1,040.00 |
| T25E | \$ 1,230.40 |
| T25S | \$ 394.40 |
| T2K1 | \$ 490.40 |
| T2RH | \$ 850.40 |
| T2RJ | \$ 1,040.00 |
| T2RK | \$ 1,562.40 |
| T2RL | \$ 2,036.00 |
| T2X1 | \$ 1,362.40 |
| T2X2 | \$ 1,072.00 |
| T2X3 | \$ 730.40 |
| T2X4 | \$ 602.40 |
| T528 | \$ 172.00 |
| T52C | \$ 1,983.20 |
| T52D | \$ 2,931.20 |
| T545 | \$ 126.40 |
| T550 | \$ 495.20 |
| T56A | \$ 275.20 |
| T56B | \$ 607.20 |
| T56C | \$ 670.40 |
| T5C3 | \$ 79.20 |
| T5C4 | \$ 37.60 |
| T5F1 | \$ 237.60 |
| T5F2 | \$ 119.20 |
| T5F8 | \$ 324.80 |
| T5FF | \$ 198.40 |
| T5FG | \$ 198.40 |
| T5FM | \$ 149.60 |
| T5L1 | \$ 1,291.20 |
| T5L3 | \$ 568.80 |
| T5LE | \$ 668.00 |
| T5LP | \$ 1,148.80 |
| T5LX | \$ 1,464.80 |
| T5MC | \$ 34,620.00 |
| T5ML | \$ 20,867.20 |
| T5MX | \$ 4,861.60 |
| T5NL | \$ 79.20 |
| T5PR | \$ 126.40 |
| T5R0 | \$ 974.40 |
| T5SC | \$ 7,825.60 |
| T5SL | \$ 4,704.00 |
| T5SU | \$ 126.40 |
| T5SX | \$ 1,099.20 |

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**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

| SMA Item | Renewal Price |
|-----------------|----------------------|
| T5UC | \$ 552.80 |
| T5VT | \$ 119.20 |
| T5WC | \$ 48.00 |
| T5XC | \$ 2,416.00 |
| T5XE | \$ 973.60 |
| TI0H | \$ 401.60 |
| TI5P | \$ 300.00 |
| TI6P | \$ 300.00 |
| TI9P | \$ 300.00 |
| TRMH | \$ 2,723.20 |
| TRMM | \$ 2,723.20 |
| TRUH | \$ 1,378.40 |
| TRUM | \$ 1,378.40 |
| TSA2 | \$ 394.40 |
| TSA3 | \$ 552.80 |
| TSA4 | \$ 648.00 |
| TSMB | \$ 170.40 |
| TSMC | \$ 170.40 |
| VP50 | \$ 495.20 |
| VP51 | \$ 495.20 |
| VS27 | \$ 328.80 |
| VS28 | \$ 155.20 |
| VS42 | \$ 490.40 |
| VS43 | \$ 790.40 |
| VSDE | \$ 1,312.00 |
| VSDH | \$ 789.60 |
| VSDP | \$ 789.60 |
| VSG1 | \$ 32.00 |
| VSG2 | \$ 32.00 |
| VSG3 | \$ 277.60 |
| VSG4 | \$ 1,185.60 |
| VSG5 | \$ 1,976.00 |
| VSN1 | \$ 395.20 |
| VSNC | \$ 24,660.80 |
| VSNL | \$ 14,860.00 |
| VSNX | \$ 3,478.40 |
| VSX1 | \$ 241.60 |
| W9SM | \$ 44.00 |
| WDF1 | \$ 216.80 |
| WMAP | \$ 1,406.40 |
| WMAV | \$ 1,939.20 |
| WMAX | \$ 2,646.40 |
| WMDE | \$ 344.80 |

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**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

| SMA Item | Renewal Price |
|-----------------|----------------------|
| WMDP | \$ 345.60 |
| WMEL | \$ 345.60 |
| WMEM | \$ 873.60 |
| WMFB | \$ 345.60 |
| WMGC | \$ 786.40 |
| WMLC | \$ 254.40 |
| WMM7 | \$ 873.60 |
| WMMW | \$ 873.60 |
| WMPR | \$ 1,319.20 |
| WMPS | \$ 873.60 |
| WMSM | \$ 187.20 |
| WMU2 | \$ 441.60 |
| WP81 | \$ 208.00 |
| WP82 | \$ 374.40 |
| WP83 | \$ 582.40 |
| WPB5 | \$ 54.40 |
| WPCP | \$ 407.20 |
| WPD1 | \$ 216.80 |
| WPFA | \$ 46.40 |
| WPMD | \$ 88.00 |
| WPP5 | \$ 799.20 |
| WPP6 | \$ 1,514.40 |
| WPP7 | \$ 2,512.80 |
| WPP8 | \$ 1,897.60 |
| WPRA | \$ 1,315.20 |
| WPSA | \$ 162.40 |
| WPSB | \$ 814.40 |
| WPSC | \$ 1,302.40 |
| WPSM | \$ 187.20 |
| WPSP | \$ 260.80 |
| WRAA | \$ 948.80 |
| WRAB | \$ 948.80 |
| WRAC | \$ 474.40 |
| WRAD | \$ 474.40 |
| WRAE | \$ 349.60 |
| WRAF | \$ 349.60 |
| WRAG | \$ 175.20 |
| WRAH | \$ 175.20 |
| WRAJ | \$ 88.00 |
| WRAK | \$ 88.00 |
| WRAM | \$ 516.00 |
| WRAN | \$ 516.00 |
| WRAP | \$ 258.40 |

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**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

| SMA Item | Renewal Price |
|-----------------|----------------------|
| WRAQ | \$ 258.40 |
| WRAR | \$ 129.60 |
| WRAT | \$ 129.60 |
| WRAU | \$ 765.60 |
| WRAV | \$ 765.60 |
| WRAW | \$ 383.20 |
| WRAX | \$ 383.20 |
| WRAY | \$ 192.00 |
| WRAZ | \$ 192.00 |
| WRBP | \$ 948.80 |
| WRBQ | \$ 1,081.60 |
| WRBR | \$ 948.80 |
| WRBT | \$ 901.60 |
| WRBU | \$ 765.60 |
| WRBX | \$ 374.40 |
| WRBY | \$ 582.40 |
| WRBZ | \$ 208.00 |
| WRCA | \$ 948.80 |
| WRCD | \$ 474.40 |
| WRCF | \$ 237.60 |
| WRCH | \$ 4,592.80 |
| WRCJ | \$ 2,296.80 |
| WRCL | \$ 1,148.80 |
| WRCN | \$ 566.40 |
| WRCP | \$ 283.20 |
| WRCR | \$ 141.60 |
| WRCT | \$ 2,296.80 |
| WRCV | \$ 1,148.80 |
| WRCX | \$ 574.40 |
| WRDA | \$ 832.00 |
| WRDC | \$ 416.00 |
| WRDE | \$ 208.00 |
| WRDG | \$ 1,664.00 |
| WRDH | \$ 832.00 |
| WRDI | \$ 416.00 |
| WSMS | \$ 828.00 |
| WSMT | \$ 1,240.00 |
| WSSB | \$ 162.40 |
| Z6ME | \$ 566.40 |
| Z6MG | \$ 987.20 |