

Aerohive Hardware and Software Solicitation Number: 5400005858 Max Contract Period: 5/29/2013 - 5/28/2018 Contract Terms & Conditions Page last update: 7/20/17	ITMO Procurement Manager Pat Bode (803) 737-3224 pbode@mmo.sc.gov
Contract Pricing for all Vendors listed below	
Hive Manager, ID Manager, Access Points and other hardware and software are discounted a minimum of 20%. Additional discounts are available for purchases over \$100,000. See individual contracts for vendor specific information. DO NOT SIGN ANY DOCUMENTS WHICH CONTAIN ADDITIONAL TERMS AND CONDITIONS	

[A3 Communications](#)

[Aercor Wireless](#)

[CDW Government](#)

[CNIC](#)

[Data Network Solutions](#)

[Encore Technology Group](#)

[Howard Technology](#)

[Layer 3 Communications](#)

[Telcom Incorporated](#)

A3 Communications

Brian Thomas

1038 Kinley Rd, Bldg B, Irmo SC 29063

Phone: 803-744-5027

Toll free 888-803-1473

Fax: 803-744-5870

Email: brian.thomas@a3communications.com

Contract Number: 4400006713

FEIN: 57-1058226

E-Rate SPIN: 143007309

Aercor Wireless Inc

Darrel Lemler

12 Cabin Ct, Irmo SC 29063

Phone: 803-422-5280

Email: dlemler@aercor.com

Contract Number: 4400015062

FEIN: 20-3375374

E-Rate SPIN: 143034134

CDW - G

Nicole Tuzzolino
75 Remittanncce Dr, Ste 1515, Chicago IL 60675-1515
Phone: 866-850-5223
Fax: 847-990-8124
Email: nicotuz@cdwg.com

Contract Number: 4400010650
FEIN: 36-4230110
E-Rate SPIN: 143005588

CNIC

Patricia Hicks
4118 Monroe Rd, Ste E, Charlotte NC 28205-7763
Phone: 704-334-0090
Fax: 704-374-0069
Email: patricia.hicks@cnic-inc.com

Contract Number: 4400006770
FEIN: 20-0971745
E-Rate SPIN: 143024151

Data Network Solutions

Fred Reavis
629 Lake Tide Dr, Chapin SC 29036
Phone: 803-932-9915
Fax: 803-932-9914
Email: fred.reavis@dnscoinc.com

Contract Number: 4400006715
FEIN: 56-2113683
E-Rate SPIN: 143021096

Encore Technology Group

Kristian Pflieger
2000 Wade Hampton Blvd, Ste 210, Greenville SC 29615
Phone: 864-307-0763
Fax: 864-438-0731
Email: kpflieger@encoreg.com

Contract Number: 4400006718
FEIN: 46-1594391
E-Rate SPIN: 143030969

Howard Technology

Yareasia Ellis

PO Box 1590, Laurel MS 39441

Phone: 601-399-5633

Fax: 601-399-5077

Email: yellis@howard.com

Contract Number: 4400015062

FEIN: 64-0466143

E-Rate SPIN: 143022153

Layer 3 Communications

Robby Woodard

1450 Oakbrook Dr, Ste 900, Norcross GA 30093-6239

Phone: 803-466-0902

Email: rwoodard@layer3com.com

Paul T. Gallogly - Director of Sales

Corporate Office: 770-225-5300

Contract Number: 4400012060

FEIN: 52-2114334

E-Rate SPIN: 143026409

Telcom Incorporated

Laurin Oswald

3402 Fernandina Rd, Columbia SC 29210

Phone: 803-772-3304

Fax: 803-798-0351

Email: loswald@telcomsc.com

Contract Number: 4400008608

FEIN: 57-0737409

E-Rate SPIN: 143006282