

Audio Visual Products and Services Solicitation Number 5400020901 <u>Contract Terms & Conditions</u> Max Contract Period: 5/3/2021 – 5/2/2026 Page Updated 5/3/2021	IT Procurement Manager Carol Norfleet <u>cnorfleet@mmo.sc.gov</u> (803) 737-3224
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Contract pricing is accessed via each Contractor’s website at their “Catalog Website/Price List” link. The minimum discounts and approved brands under this contract are as shown in this table:

[Approved Brands and Minimum Discounts by Category and Contractor](#)

Not all Contractors offer all brands. Use the tabs at the bottom of this sheet to access the different categories of the AV contract. This table reflects the brands and minimum discount from list price (across the top). Under each Contractor, an “x” indicates the minimum is offered, a percentage “20%”, etc., indicates a greater discount than the minimum. If the space is blank, the Contractor does not offer the product under this contract. Contractors may, at any time, offer a higher discount based on volume or a manufacturer's special offer or promotion. Please note that Technician Rates, and Other Pricing and Terms are also tabbed on the table.

VENDORS

<u>A3 Communications</u>	<u>Netplanner Systems Inc</u>
<u>Advanced Video Group Inc</u>	<u>Network Controls and Electric</u>
<u>Amitrace</u>	<u>Netsource ET</u>
<u>BIS Digital Inc</u>	<u>Rove LLC</u>
<u>Bridgetek Solutions LLC</u>	<u>Sharp Business Systems</u>
<u>Camcor Inc</u>	<u>SKC Communication</u>
<u>Charleston Imaging Products dba The Office People</u>	<u>Smarter Systems Creative Audio Visual</u>
<u>Clark Powell Associates Inc</u>	<u>Strategic Connections Inc</u>
<u>Codelynx Inc</u>	<u>Summit Solutionz Inc</u>
<u>Encore Technology Group LLC</u>	<u>Technical Services Audio Visual</u>
<u>Feyen Zylstra LLC</u>	<u>Tristar Digital Connections</u>
<u>Goodlife Communications LLC</u>	<u>Troxell Communications</u>
<u>Howard Technology Solutions</u>	<u>WH Platts Company</u>
<u>McWaters Inc</u>	<u>Young Office Environments Inc</u>
<u>MusiCraft Incorporated</u>	

A3 Communications

1038 Kinley Rd
Irmo SC 29063

Phone: 803-744-5000, ext 5027
Toll Free: 888-809-1473
Fax: 803-731-6046

Payments to:
Division 700, PO Box 117343
Atlanta, GA 30368-7343
Contact: Brian Thomas
Contract #: 4400026057
Catalog Website/Price List:

bthomas@a3communications.com

www.a3communications.com

Under “Contract Vehicles” section, South Carolina

Advanced Video Group Inc

141 Crouch Commercial Court
Irmo, SC 29063

Phone: 803-451-4031
Fax: 803-884-7647

Payments to:

PO Box 537

Irmo, SC 29063

Contact: Allan Dox

Contract #: 4400026058

Catalog Website/Price List:

allan@avgroup-sc.com

www.avgroup-sc.com

Password: 4400013020

Amitrace

1110 Satellite Blvd, NW, Suite 304
Suwanee, GA 30024

Phone: 770-263-9190
Fax: 770-263-7852

Payment & Notices: Same as above

Contact: Faraz Ahmed

Contract #: 4400026059

Catalog Website/Price List:

sales@amitrace.com

www.amitrace.com

BIS Digital Inc

1350 NE 56th Street, Suite 300
Fort Lauderdale, FL 33334

Phone: 800-834-7674, ext 4550
Fax: 877-858-5611

Payment & Notices: Same as above

Contact: Mike Wenhart

Contract #: 4400026080

Catalog Website/Price List:

Michael.wenhart@bisdigital.com

www.bisdigital.com

BridgeTek Solutions LLC

110 Connector Park Court
Piedmont, SC 29673

Phone: 864-214-0221, Ext 1 or 303-981-3080
Fax: 864-214-0221

Payment and Notices to:

PO Box 27141

Greenville, SC 29616

Primary Contact: Thomas Clinton

Contact: Holly Thompson

Contract #: 4400026081

Catalog Website/Price List:

tclinton@bridgeteksolutions.com

hthompson@bridgeteksolutions.com

sales@bridgeteksolutions.com

www.bridgeteksolutions.com

Select "Contracts", then "South Carolina"

Camcor Inc

1057 Red Ventures Drive, Suite 170
Fort Mill, SC 29707

Phone: 800-868-2462, Ext 352
Fax: 800-298-1181

Payments & Orders:

PO Box 1899
Burlington, NC 27216
Primary Contact: Rodney Bailey jrbailey@comcor.com
Contact: Michael Bowling mbowling@camcor.com
Contract #: 4400026082 bids@camcor.com
Catalog Website/Price List: www.camcor.com

Charleston Imaging Products, Inc, dba The Office People

5546 Woodbine Ave Phone: 843-769-7444 or 843-769-4225
North Charleston, SC 29406

Payment to:
PO Box 2337
Mount Pleasant, SC 29465
Primary Contact: Holly Mummert hmummert@theofficepeople.com
Contact: Sean Mummert sean@theofficepeople.com
Contract #: 4400026083
Catalog Website/Price List:

Password: AVSC

Clark Powell Associates Inc

342 Riverchase Way, Suite A Phone: 800-843-1099
Lexington, SC 29072 Fax: 855-403-8200
Contact: Joanne Nall joanne@clark-powell.com
Contract #: 4400026084
Catalog Website/Price List: www.clark-powell.com

ID: South Carolina State Contract / Password: KCpd#bE

Codelynx Inc

4937 Fargo Street Phone: 843-266-2330
North Charleston, SC 29418 Fax: 843-266-2333
Contact: Drew Weston Drew.weston@codelynx.com
Contract #: 4400026085 orders@codelynx.com
Catalog Website/Price List: www.codelynx.com

Encore Technology Group LLC

2000 Wade Hampton Blvd, Suite 210 Phone: 888-983-6267
Greenville, SC 29615
Contact: Russell Young ryoung@encoretg.com
Contract #: 4400026109
Catalog Website/Price List:

Feyen Zylstra LLC

8351 Palmetto Commerce Parkway, Phone: 843-872-9075
Unit 106 Fax: 843-872-9079
Ladson, SC 29456
Contact: Cynthia Lail cynthia@fzcorp.com

Contract #: 4400026087
Catalog Website/Price List:

www.feyenzylstra.com

Goodlife Communications

17 Loch Carrun Terrace
Charleston, SC 29414
Primary Contact: Jessica Bonavita
Contact: Tom Bonavita
Contract #: 4400026088
Catalog Website/Price List:

Phone: 843-224-7838
Fax: 843-793-2903
jessica@goodlifecommunications.com
tom@goodlifecommunications.com
www.goodlifecommunications.com
User Name: state / Password: contractprice

Howard Technology Solutions

PO Box 1590
Laurel, MS 39441
Contact: Krystal Avery
Contract #: 4400026089
Catalog Website/Price List:

Phone: 601-425-3181 or 601-399-5633
Fax: 601-399-5077
kavery@howard.com or bids@howardcomputers.com
www.howardcomputers.com

McWaters, Inc

1104 Shop Road
Columbia, SC 29201
Contact: Andrew Clarkson
Contract #: 4400026090
Catalog Website/Price List:

Phone: 803-256-8303, ext 3109
Fax: 803-256-2312
aclarkson@mcwaters.com
www.mcwaters.com

MusiCraft Incorporated

560 Southport Road
Roebuck, SC 29376
Contact: Buzz Jones
Contract #: 4400026091
Catalog Website/Price List:

Phone: 864-576-6456
Fax: 864-576-2245
buzz@musicraft.com
www.musicraft.com

Netplanner Systems Inc

4808 Technology Drive
Martinez, GA 30907
Contact: Allison Murphy
Contract #: 4400026092
Catalog Website/Price List:

Phone: 706-550-6007
Fax: 770-441-3773
Allison.murphy@netplanner.com
www.netplanner.com

Network Control and Electric

136 Johns Road
Greer, SC 29650
Contact: Richie Gibbons
Contract #: 4400026093
Catalog Website/Price List:

Phone: 864-334-4740, ext 117
Fax: 864-297-9101
rgibbons@networkcontrols.com
www.networkcontrols.com

Netsource ET LLC

156 Langsdale Road
Columbia, SC 29212
Contact: Allison McCrary
Contract #: 4400026094
Catalog Website/Price List:

Phone: 803-216-4149 or 803-707-0369

amccrary@netsourcek12.com

www.netsource-et.com

Rove LLC

3201 International Airport Drive,
Suite 100
Charlotte, NC 28208
Primary Contact: Brian Calfo
Contract #: 4400026113
Catalog Website/Price List:

Phone: 704-413-0897

Brian.calfo@withrove.com

www.withrove.com

Sharp Business Systems

109 Ben Hamby Drive
Greenville, SC 29615
Contact: Brooks Gardner
Contract #: 4400026095
Catalog Website/Price List:

Phone: 864-675-2000

Brooks.gardner@sharpusa.com

www.sharp-sbs.com

SKC Communication Products LLC

13900 S Lakes Dr, Ste N
Charlotte, NC 28273
Primary Contact: Joanne Allman
Contract #: 4400026097
Catalog Website/Price List:

Phone: 800-882-7779, Ext 7273 or 913-543-7293

Fax: 877-696-0985

Joanne.allman@skccom.com

www.skccom.com

Password: SC12345

Smarter Systems Creative Audio Visa

5727 Westpark Dr, Ste 200
Charlotte, NC 28217
Contact: Ned Coleman
Contract #: 4400026096
Catalog Website/Price List:

Phone: 704-765-5065

Fax: 980-207-4891

ned@smartersys.com

www.smartersys.com

Strategic Connections Inc

300 Spring Forest Road
Raleigh, NC 27616
Primary Contact: Tom Rause
Contract #: 4400026112
Catalog Website/Price List:

Phone: 919-878-0550

Fax: 919-875-8712

Tom.rause@strategicmail.net

www.strategicconnections.net

Summit Solutionz Inc

101 Corporate Blvd Suite 106
West Columbia, SC 29169
Contact: Danny Dalton

Phone: 888-815-6128 or (Danny) 803-233-1349

ddalton@solutionzinc.com

Contract #: 4400026098
Catalog Website/Price List:

www.solutionzinc.com

Technical Services Audio Visual

775 Barber Street
Athens, GA 30601
Contact: Lisa Lewis
Contract #: 4400026099
Catalog Website/Price List:

Phone: 706-613-8759
Fax: 706-613-5020
sales@tsav.com
www.tsav.com
User Name: sclogin / Password: sclogintsavsite

Tristar Digital Connections

110 Glancy Street, Ste 204
Goodlettsville, TN 37072
Contact: Katherine Torkelsen
Contract #: 4400026100
Catalog Website/Price List:

Phone: 615-420-6545
Fax: 615-420-6892
katherine@tristardc.com
www.tristardc.com

Troxell Communications

3214-BB Leaphart Rd
West Columbia, SC 29169
Primary Contact: Thad Caldwell
Contract #: 4400026101
Catalog Website/Price List:

Phone: 800-578-8858
Fax: 800-589-5939
Thad.caldwell@trox.com

WH Platts Company

6543 A Fain St
North Charleston, SC 29406
Primary Contact: Cindy Melton
Contract #: 4400026102
Catalog Website/Price List:

Phone: 843-553-1131, Ext 105
Fax: 843-553-1151
cindym@whplatts.com
www.whplatts.com

Young Office Environments Inc

1280 Ridge Rd
Greenville, SC 29607
Primary Contact: Joel Eller
Contract #: 4400026103
Catalog Website/Price List:

Phone: 864-281-9500
Fax: 864-281-9555
jeller@youngoffice.com
