

<b>Brocade Network Products</b>  <b>NASPO Data Communications</b> <b>Master Agreement AR214</b> <b>Max Contract Period:</b> 3/31/2015 to 5/31/2019 <a href="#">Contract Terms &amp; Conditions</a> Page last update: 6/28/16	<b>ITMO Procurement Manager</b>  Pat Bode  803-737-3224  <a href="mailto:pbode@mmo.sc.gov">pbode@mmo.sc.gov</a>
<a href="#">Contract Pricing for all Vendors listed below</a>	
Vendors below offer a minimum discount of 44% on Data Center Applications Services, Networking Software, Network Optimization and Acceleration, Routers, Security, Switches and Wireless. Storage Networking products are offered at a minimum discount of 15%.	
<b>DO NOT SIGN ANY DOCUMENTS THAT CONTAIN ADDITIONAL TERMS AND CONDITIONS</b>	

**VENDORS**

- [Acumen IT](#)
- [A3Communications](#)
- [BridgeTek](#)
- [Brocade Communications Systems](#)
- [CDW-G](#)
- [Converged Networks](#)
- [Data Network Solutions](#)
- [Encore Technology Group](#)
- [Howard Technology Solutions](#)
- [Layer 3 Communications](#)
- [Netsource ET LLC](#)
- [SecureEdge](#)
- [SHI International Corp](#)

**Acumen IT**

Stacy Anthony Kuper  
1 Distribution Ct, Greer SC 29615  
Phone: 864-751-3315  
Fax: 864-334-1941  
Email: [Stacy.Kuper@AcumenIT.com](mailto:Stacy.Kuper@AcumenIT.com)

Contract Number: 4400010418  
FEIN: 20-8676478  
E-Rate Spin: 143044202

**A3 Communications**

Brian Thomas  
1038 Kinley Road, Bldg B, Irmo SC 29063  
Phone: 803-744-5027  
Fax: 803-744-5870  
Toll Free: 888-803-1473  
Email: [brian.thomas@a3communications.com](mailto:brian.thomas@a3communications.com)

Contract Number: 4400010419  
FEIN: 36-43230110  
E-Rate SPIN: 143005588

---

**BridgeTek**

744 East Stone Ave, Greenville SC 29616  
Phone: 864-214-0221  
Fax: 864-214-0221  
Email: [sales@bridgeteksolutions.com](mailto:sales@bridgeteksolutions.com)

Contract Number: 4400010432  
FEIN: 46-1945709  
E-Rate SPIN: 143037375

---

**Brocade Communications Systems**

Mike Montgomery, Territory Account manager - South Carolina  
2632 Ringsted Ln, Mt. Pleasant, SC 29466  
Phone: 843-754-7682  
Email: [mmontgom@brocade.com](mailto:mmontgom@brocade.com)  
Katherine Ackerman, Inside Sales Associate  
2050 Marconi Dr, Ste 300, Alpharetta, GA 30005  
Phone: 770-777-8305  
Fax: [408-333-3980](tel:408-333-3980)  
Email: [kackerman@brocade.com](mailto:kackerman@brocade.com)

Contract Number: 4400010330  
FEIN: 77-0409517  
E-Rate SPIN: 143022896

---

**CDW-G**

Nicole Tuzzolino  
230 N Milwaukee Ave, Vernon Hills IL 60061  
Phone: 800-808-4239  
Fax: 847-419-6200  
Email: [psa@cdwg.com](mailto:psa@cdwg.com)

Contract Number: 4400010435  
FEIN: 36-4230110  
E-Rate SPIN: 143005588

**Converged Networks**

Mike Duck

2 Still Shadow Drive, Ste G, Charleston SC 29414

Phone: 843-725-1356

Email: [ldabbs@godsc.com](mailto:ldabbs@godsc.com); [dkidwell@godsc.com](mailto:dkidwell@godsc.com); [jpatterson@godsc.com](mailto:jpatterson@godsc.com)

Contract Number: 4400010441

FEIN: 57-1129892

E-Rate SPIN: 14300558

---

**Data Network Solutions**

Fred Reavis

629 Lake Tide Dr, Chapin SC 29036

Phone: 803-932-9915

Fax: 903-932-9914

Email: [Fred.Reavis@dnscoinc.com](mailto:Fred.Reavis@dnscoinc.com)

Contract Number: 4400010405

FEIN: 56-2113683

E-Rate SPIN: 143021096

---

**Encore Technology Group**

Kristian Pflieger

2000 Wade Hampton Blvd, Ste 210, Greenville SC 29615

Phone: 864-307-0763

Fax: 864-438-0731

Email: [kpflieger@encoreg.com](mailto:kpflieger@encoreg.com)

Contract Number: 4400010436

FEIN: 46-1594391

E-Rate SPIN: 143030969

---

**Howard Technology Solutions**

Yareasia D. Ellis

36 Howard Dr, Ellisville MS 39347

Phone: 601-399-5633

Fax: 601-399-5077

Email: [yellis@howard.com](mailto:yellis@howard.com)

Contract Number: 4400010416

FEIN: 64-0466143

E-Rate SPIN: 143022153

Katie Hatcher - K-12 Sales

Phone: 843-714-1007

Email: [khatcher@howard.com](mailto:khatcher@howard.com)

Leslie Sands - Higher Education Sales

Phone: 704-617-6473

Email: [lsands@howard.com](mailto:lsands@howard.com)

**Layer 3 Communications LLC**

Robby Woodard

1450 Oakbrook Dr, Ste 900, Norcross GA 30093-6239

Phone: 803-466-0902

Email: [rwoodard@layer3com.com](mailto:rwoodard@layer3com.com)

Paul T. Gallogly - Director of Sales

Phone: 770-225-5300

Contract Number: 4400010430

FEIN: 52-2114334

E-Rate SPIN: 143026409

---

**NetSource ET LLC**

George Lusk

1500 Eleazer Rd, Irmo SC 29063

Phone: 803-960-6986

Fax: 803-945-9217

Email: [glusk@netsourcek12.com](mailto:glusk@netsourcek12.com)

Contract Number: 4400010417

FEIN: 20-1522181

E-Rate SPIN: 143034445

---

**SecureEdge**

8701 Mallard Creek Rd, Charlotte NC 28262

Phone: 704-688-9356

Email: [orders@securedgenetworks.com](mailto:orders@securedgenetworks.com)

Contract Number: 4400010433

FEIN: 20-566770

E-Rate SPIN: 143034207

---

**SHI International Corp**

290 Davidson Ave, Somerset NJ 08873

Phone: 800-715-3197

Fax: 732-868-6055

Email: [Southeastteam@shi.com](mailto:Southeastteam@shi.com)

Contract Number: 4400007105

FEIN: 22-3009648

E-Rate SPIN: 1430012572

Tim Smith - SC Public Sector

Phone: 803-212-8717

Email: [Timothy\\_Smith@shi.com](mailto:Timothy_Smith@shi.com)

Orlinda Rose - Onsite Sales Support

Phone: 770-906-1771

Email: [Orlinda\\_Rose@shi.com](mailto:Orlinda_Rose@shi.com)