

Hewlett Packard Enterprise (HPE)
Networking Products & Services
 Solicitation Number 5400012590

Contract Period:
 07/01/2017 – 06/30/2022

[Contract Terms & Conditions](#)

ITMO Procurement Manager

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Last Updated: 07/24/2017

CURRENT APPROVED MSRP LIST

Awarded Vendors	Products Discount	Services Discount	Level 1 (MSRP Transaction Total \$100,000 to 300,000.99) Volume Discount	Level 2 (MSRP Transaction Total \$300,000 to 500,000.99) Volume Discount	Level 3 (MSRP Transaction Total \$500,000 or more) Volume Discount
A3 Communications, Inc.	35%	20%	2%	3%	4%
Aercor Wireless, Inc.	35%	20%	2%	3%	4%
ANCGroup	35%	20%	2%	3%	4%
BlueAlly Technology Solutions, LLC	37%	32%	3%	4%	5%
Carolina Advanced Digital, Inc.	39%	20%	2%	3%	4%
Data Network Solutions, Inc.	35%	20%	2%	3%	4%
Disys Solutions, Inc.	35%	20%	2%	3%	4%
Edge Solutions, Inc.	35%	30%	2%	3%	4%
Encore Technology Group, LLC	36%	20%	2%	3%	4%
Horry Telephone Cooperative, Inc.	35%	20%	2%	3%	4%
Layer 3 Communications, LLC	35%	20%	2%	3%	4%
Secure Edge Networks, LLC	40%	40%	2%	3%	4%
SHI International Corp	35%	25%	2%	3%	4%
Veristor Systems, Inc.	40%	35%	3%	4%	5%

A3 Communications, Inc.

Contract Number: [4400016282](#)
SC Vendor Number: 7000032663
E-Rate SPIN: 143007309

Point of Contact: Brian Thomas
Remittance Address: 1028 Kinley Road, Building B
Irmo, SC 29063

Website: www.a3communications.com

Direct: (803) 932-9915
Mobile: (803) 932-9914
Toll-Free: (888) 809-1463
Email: brian.thomas@a3communications.com

Aercor Wireless, Inc.

Contract Number: [4400016283](#)
SC Vendor Number: 7000203865
E-Rate SPIN: 143034134

Point of Contact: Darrel Lemler
Remittance Address: 12 Cabin Court
Irmo, SC 29063

Website: www.aercor.com

Phone: (803) 422-5280
Fax: (651) 209-7694
Toll-Free: (888) 315-7925
Email: dlemler@aercor.com

ANCGroup

Contract Number: [4400016284](#)
SC Vendor Number: 7000037318
E-Rate SPIN: 143020733

Point of Contact: Brian Daughtee
Remittance Address: 14 Progress Road
Greenville, SC 29607

Phone: (864) 915-1934
Fax: (864) 335-8253
Toll-Free: (888) 424-4863

Website: www.ancgroup.com

Email: briand@ancgroup.com

BlueAlly Technology Solutions, LLC

Contract Number: [4400016366](#)
SC Vendor Number: 7000233491
E-Rate SPIN: 143044080

Point of Contact: Neal Hamilton
Remittance Address: 1255 Crescent Green, Suite 300
Cary, NC 27518

Website: www.blueally.com

Phone: (919) 249-1500
Fax: (919) 882-1069
Toll-Free: (888) 768-2060
Email: nhamilton@blueally.com

Carolina Advanced Digital, Inc.

Contract Number: [4400016285](#)
SC Vendor Number: 7000049733
E-Rate SPIN: 143006840

Point of Contact: Julie Allen
Remittance Address: 133 Triangle Trade Drive
Cary, NC 27513

Website: www.cadinc.com

Phone: (919) 460-1313 x211
Fax: (919) 460-1314
Toll-Free: (800) 435-2212
Email: julie@cadinc.com

Data Network Solutions, Inc.

Contract Number: [4400016286](#)
SC Vendor Number: 7000035473

E-Rate SPIN: 143021096

Point of Contact: Fred Reavis
Remittance Address: 629 Lake Tide Drive
Chapin, SC 29036

Website: www.datanetworksolutions.com

Phone: (803) 932-9915
Fax: (803) 932-9914
Toll-Free: (877) 932-4146
Email: freavis@datanetworksolutions.com

Disys Solutions, Inc.

Contract Number: [4400016287](#)
SC Vendor Number: 7000180079
E-Rate SPIN: 143022163

Point of Contact: Roy Everett
Remittance Address: 44670 Cape Court, Suite 100
Ashburn, VA 20147

Website: www.disyssolutions.com

Phone: (571) 707-3636
Fax: (800) 601-2944
Toll-Free: (888) 286-3896
Email: roy.everett@disyssolutions.com

Edge Solutions, LLC

Contract Number: [4400016288](#)
SC Vendor Number: 7000173641
E-Rate SPIN: 143035080

Point of Contact: Theresa Jackson
Remittance Address: 7 Old Roswell Street
Alpharetta, Georgia 30009

Website: www.edge-solutions.com

Phone: (770) 814-6534
Fax: (888) 818-1114
Toll-Free: (770) 814-6531
Email: tjackson@edge-solutions.com

Encore Technology Group, LLC

Contract Number: [4400016289](#)
SC Vendor Number: 7000195727
E-Rate SPIN: 143037152

Point of Contact: Russell Young
Remittance Address: 2000 Wade Hampton Blvd, Suite 210
Greenville, SC 29615
Website: www.encoretg.com

Phone: (888) 983-6267
Fax: (864) 438-0263
Toll-Free: (888) 983-6267
Email: insidesales@encoretg.com

Horry Telephone Cooperative, Inc.

Contract Number: [4400016290](#)
SC Vendor Number: 7000058570
E-Rate SPIN: 143001520

Point of Contact: Denise Ambuhl
Remittance Address: P.O. Box 1820
Conway, SC 29528
Website: www.htcinc.net

Phone: (843) 369-8423
Fax: (843) 369-7115
Toll-Free: (800) 824-6779
Email: denise.ambuhl@htcinc.net

Layer 3 Communications, LLC

Contract Number: [4400016291](#)
SC Vendor Number: 7000043855
E-Rate SPIN: 143026409

Point of Contact: Robby Woodard
Remittance Address: 1450 Oakbrook Drive, Suite 900
Norcross, GA 30093

Phone: (803) 466-0902
Fax: (770) 225-5298
Toll-Free: (877) 221-3924

Website: www.layer3com.com

Email: rwoodard@layer3com.com

MXN Corporation

Contract Number: [4400016480](#)
SC Vendor Number: 7000045371
E-Rate SPIN: 143020138

Point of Contact: Deborah Arnett
Remittance Address: PMB306 1025 Rose Creek Dr., #620
Woodstock, GA 30189

Phone: (770) 926-1884
Fax: (770) 926-9448
Toll-Free: (877) 454-6040
Email: insidesales@mxncorp.com

Website: www.mxncorp.com

Secure Edge Networks, LLC

Contract Number: [4400016292](#)
SC Vendor Number: 7000125446
E-Rate SPIN: 143034207

Point of Contact: Skye Jaundoo
Remittance Address: 2459 Wilkinson Blvd, Suite 220
Charlotte, NC 28208

Phone: (704) 688-9360
Fax: (704) 237-9351
Toll-Free: (844) 615-8283
Email: operations@securedgenetworks.com

Website: www.securedgenetworks.com

SHI International Corp

Contract Number: [4400016293](#)
SC Vendor Number: 7000178284

E-Rate SPIN: 143012572

Point of Contact: Tim Smith
Remittance Address: 290 Davidson Avenue
Somerset, NJ 08873

Website: www.shi.com

Phone: (800) 715-3197
Fax: (732) 868-6055
Toll-Free: (888) 764-8888
Email: southeastteam@shi.com

Veristor Systems, Inc.

Contract Number: [4400016294](#)
SC Vendor Number: 7000055365

Point of Contact: Murray Granger
Remittance Address: 4850 River Green Pkwy
Duluth, GA 30096

Website: www.veristor.com

Phone: (678) 990-1593
Fax: (678) 990-1597
Toll-Free: (877) 686-4375
Email: mgranger@veristor.com