

<p align="center"><b>Panasonic Computer Equipment (Laptops, Tablets, and Peripherals)</b> NASPO ValuePoint</p> <p align="center"><b>Max Contract Period:</b> 09/30/2015 - 03/31/2020</p> <p align="center">Page last update: 07/19/18</p>	<p align="center"><b>Procurement Manager</b></p> <p align="center">Will Butler</p> <p align="center">803-737-9854</p> <p align="center"><a href="mailto:wbutler@mmo.sc.gov">wbutler@mmo.sc.gov</a></p>
<p align="center"><a href="#">Contract Pricing for all Vendors listed below</a></p> <p align="center"><a href="#">Panasonic Master Agreement</a></p> <p align="center"><a href="#">SC Participating Addendum</a></p>	
<p>In accordance with 2017 S.C. Act No. 97, Part 1B, Section 117.121, and through the established governance processes, has defined standards for End User Computing Devices (desktops and laptops). Pricing for these standards were solicited from all state term contract holders. Dell, Lenovo, and Panasonic provided the lowest pricing for the standards. Agencies subject to the Act ("Agencies") must place orders with one of the three suppliers. Public Procurement Units (including Higher Educational Institutions and political subdivisions) not covered under the Act may choose to comply with the standards, but are not required, and can place orders for these items with any contractor. Agencies desiring to purchase alternative product(s) from the standard must go through the established exception process. For information regarding the exception process, please contact your Agency Relationship Manager or email the Program Management Office at pmo@admin.sc.gov.</p>	
<p align="center"><a href="https://admin.sc.gov/files/End-UserComputingDeviceStandardFinal10.25.17.pdf">To view the End-User Computing Device Standard, please visit https://admin.sc.gov/files/End-UserComputingDeviceStandardFinal10.25.17.pdf.</a> Please note, this standard will be reviewed by the governance groups on a routine basis to accommodate emerging technologies.</p>	
<p align="center">Any and all leasing will be through the State Term Contract for IT Equipment Leasing with Presidio Technology Capital, <a href="#">Link to IT Equipment Leasing Contract Sheet</a></p>	
<p><b>Important Note: Please review the SC Participating Addendum (PA) prior to purchase as it lists exclusions to each</b></p>	

**Panasonic Communications Company**

For Escalations and NASPO Valuepoint Contract Manager:

Michelle Chapin

Phone: 973-303-7787

Email: [michelle.chapin@us.panasonic.com](mailto:michelle.chapin@us.panasonic.com)

Contract Number: 4400011488

Panasonic Communications Company does not accept direct orders. Orders must be made through authorized Panasonic Communications Company resellers who have been awarded contracts by ITMO. See list of authorized resellers below.

**Agencies:**

**please place your orders through Mobile Communications America, contact information below.**

**RESELLERS**

[ARC Acquisition US Inc.](#)

[CDW Government LLC](#)

[CodeLynx LLC](#)

[GovDirect Inc.](#)

[Howard Technology Solutions](#)

[Mobile Communications America](#)

[Record Storage Systems](#)  
[Ridgeline Technology Incorporated](#)

**ARC Acquisition US Inc.**

Place, Send, or Fax Orders to:  
9211 Waterford Centre Blvd., STE 202, Austin, TX 78758  
Fax: 512-452-0691  
Email: [orders@arc-gs.com](mailto:orders@arc-gs.com)

Sales Contact:  
Scott Sizemore  
Phone: 512-796-2929  
Phone: 512-452-0691  
Email: [scott.sizemore@arc-gs.com](mailto:scott.sizemore@arc-gs.com)

Contract Number: 4400013097  
E-Rate SPIN: 143035938

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**CDW Government LLC**

Place, Send, or Fax Order to:  
Nicole Tuzzolino  
230 N Milwaukee Avenue, Vernon Hills, IL 60061  
Phone: 866-850-5223  
Fax: 847-990-8124  
Email: [nicotuz@cdwg.com](mailto:nicotuz@cdwg.com)

On Site Sales Support:  
Kyle Irwin  
Phone: 919-272-6083  
Fax: 847-990-8186  
Email: [kyleirw@cdw.com](mailto:kyleirw@cdw.com)

Technical Contact:  
William Frank  
Phone: 866-723-2635  
Fax: 847-968-1316  
Email: [william.frank@cdwg.com](mailto:william.frank@cdwg.com)

Contract Number: 4400012214  
E-Rate SPIN: 143005588

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**CodeLynx Inc**

Place, Send, or Fax Order to:  
4937 Fargo St., North Charleston, SC 29418  
Fax: 843-266-2333  
Email: [orders@codelynx.com](mailto:orders@codelynx.com)

Sales Contacts:  
Drew Weston

Phone: 843-266-2330 x301  
Fax: 843-266-2333  
Email: [drew.weston@codelynx.com](mailto:drew.weston@codelynx.com)

Sam Hocutt

Phone: 843-266-2330 x311  
Fax: 843-266-2333  
Email: [sam.hocutt@codelynx.com](mailto:sam.hocutt@codelynx.com)

Technical Contacts:

Carlos Ortiz

Phone: 843-266-2330 x314  
Fax: 843-266-2333  
Email: [carlos.ortiz@codelynx.com](mailto:carlos.ortiz@codelynx.com)

Michael Maynard

Phone: 843-266-2330 x328  
Fax: 843-266-2333  
Email: [michael.baynard@codelynx.com](mailto:michael.baynard@codelynx.com)

Contract Number: 4400019274  
E-Rate SPIN: 143046441

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**GovDirect, Inc.**

Place, Send, or Fax Order to:

601 Cleveland St., STE 415, Clearwater, FL 33755

Fax: 866-484-0950  
Email: [sales@govdirect.com](mailto:sales@govdirect.com)

Sales Contacts:

Phone: 888-TOUGH-31  
Email: [sales@govdirect.com](mailto:sales@govdirect.com)

Other Contacts:

Danielle Zoz, President/CEO

Phone: 402-202-7081  
Fax: 866-484-0950  
Email: [dzoz@govdirect.com](mailto:dzoz@govdirect.com)

Jeff Blair, CFO

Phone: 402-323-4819  
Fax: 402-323-4848  
Email: [jblair@govdirect.com](mailto:jblair@govdirect.com)

Contract Number: 4400012566  
E-Rate SPIN: Not Available

## Howard Technology Solutions

Place, Send, or Fax Order to:

36 Howard Drive, Ellisville, Mississippi 39437

Fax: 601-399-5077

Email: [htsorderentrypos@howard.com](mailto:htsorderentrypos@howard.com)

Sales Contacts:

Sarah Mattern

Phone: 803-960-0195

Fax: 601-399-5077

Email: [smattern@howard.com](mailto:smattern@howard.com)

Kourtney Nowell

Phone: 601-399-5617

Fax: 601-399-5077

Email: [knowell@howard.com](mailto:knowell@howard.com)

Contract Number: 4400017079

E-Rate SPIN: 143022153

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## Mobile Communications America (MCA)

Place, Send, or Fax Order to:

Mobile Communications America, Inc.

4621 Broad River Rd

Columbia, SC 29210

Fax: 803-798-2240

Email: [haldeadwyler@callmc.com](mailto:haldeadwyler@callmc.com)

Remittance Address:

Mobile Communications America, Inc.

100 Dunbar Street, Suite 304

Spartanburg, SC 29306

Phone: 678-496-3467

Fax: 678-496-3467

Sales Contacts:

Hal Deadwyler (Primary Contact)

Phone: 803-798-1743

Fax: 803-798-2240

Email: [haldeadwyler@callmc.com](mailto:haldeadwyler@callmc.com)

Wes Porter

Phone: 843-566-2098

Fax: 843-744-3780

Email: [wesporter@callmc.com](mailto:wesporter@callmc.com)

Contract Number: 4400019100  
E-Rate SPIN: Not Available

### **Record Storage Systems**

Place, Send, or Fax Order to:

PO Box 7123

Charlotte, NC 28241

Fax: 704-587-5696

Email 1: [rss@recordstorage.com](mailto:rss@recordstorage.com)

Email 2: [kvaughan@recordstorage.com](mailto:kvaughan@recordstorage.com)

Sales Contact:

Ken Vaughan

Phone: 704-588-2820

Fax: 704-587-5606

Email: [kvaughan@recordstorage.com](mailto:kvaughan@recordstorage.com)

Other Contact:

Raymond Greenlees

Phone: 704-588-2820

Fax: 704-587-5606

Email: [rgreenlees@recordstorage.com](mailto:rgreenlees@recordstorage.com)

Contract Number: 4400019101  
E-Rate SPIN: Not Available

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### **Ridgeline Technology Incorporated**

Place, Send, or Fax Order to:

Greg Lewis

140 Cleveland Ave, Auburn, CA 95603

Phone: 530-889-1631

Fax: 530-889-2023

Email: [greg@ridgeline-tech.com](mailto:greg@ridgeline-tech.com)

Sales Contact:

Kevin Christopher

Phone: 864-962-0905

Fax: 864-399-2887

Email: [kevin@ridgeline-tech.com](mailto:kevin@ridgeline-tech.com)

Contract Number: 4400012215  
E-Rate SPIN: Not Available